



ISO 9001:2008
&14001:2004
NAVARATNA
COMPANY

**MATERIAL MANAGEMENT (PURCHASE)
CENTRAL FOUNDRY FORGE PLANT, BHEL HARDWAR
RANIPUR, HARIDWAR (INDIA) – 249403**

Phone No.+91-1334-281277/284684, FAX No. 225892

**e-mail : ranjank@bhelhwr.co.in; rohit_v@bhelhwr.co.in;
v_kumar@bhelhwr.co.in**

Sub: Tender Enquiry No: 1114P/351/4/0348L1 due on 19.11.2014, at 2.00 PM

Dear Sir,

We are pleased to invite offer as per enclosed specifications with terms and conditions in sealed covers for the under mentioned items.

| SI No | Tender No | Description of Material | Qty | Date & Time of Opening |
|-------|--------------------|-------------------------------|--------|------------------------|
| 01 | 1114P/351/4/0348L1 | Exothermic Powder for Hot Top | 100 MT | 19.11.2014 at 2.00 PM |

KINDLY READ TERMS AND CONDITIONS. OFFER NOT IN ACCORDANCE WITH THE INSTRUCTIONS IS LIABLE TO BE DISQUALIFIED OR IGNORED.

Please visit www.bhel.com or www.bhelhwr.co.in for more details and tender documents.

Unregistered vendors should download Vendor Registration Form and submit same duly filled along with offer.

Thanking You,

Yours Faithfully,

For & On behalf of CFFP, BHEL, Hardwar

(Vipin Kumar)
Engineer (Purchase)

Note: Corrigendum if any shall not be published, kindly refers websites for any changes.



निविदा सूचना
TENDER ENQUIRY

AA-17001

भारत हैवी इलैक्ट्रिकल्स लिमिटेड

Bharat Heavy Electricals Ltd

सेन्ट्रल फाउन्ड्री फोर्ज प्लांट- हरिद्वार-249 403 (भारत)

Central Foundry Forge Plant, Hardwar-249 403 INDIA

Phone : (0091) (133) 485356, 485269

• Telefax : (0091) (133) 425892

• Telex : 05909-213

UPTT NO. HR-0041496 Dt. 01-04-1994
C S T NO. HR-5018287 Dt. 16-03-1995

| | | | |
|-------------------------------|----------------------|-------------|------------|
| निविदा सूचना सं. ENQUIRY NO.★ | 1114 P/ 351/4/0348L1 | दिनांक Date | 17-10-2014 |
|-------------------------------|----------------------|-------------|------------|

कृपया निम्नलिखित के लिए निविदा दें। PLEASE QUOTE FOR THE FOLLOWING :

M/S. ::

DUEDATE

19-11-2014

::

:

Vendor Code

09285

INDIA

| SL | MATERIAL CODE ITEM DESCRIPTION | QUANTITY | UNIT | LOTNO | LOT DELIVERY QTY SCHEDULE |
|----|---|----------|------|-------|------------------------------|
| 1 | FF5550094029 EXOTHERMIC POWDER FOR LADLE TO PS. Spec Rev not available ???????????????? SIZE: - DIM.: S | 100000 | KG | | |

FF05013 R02 *(V. Jain)*

** IMPORTANT: This enquiry is 2 part tender. Techno-Commercial bid (Part-1) & Price Bids (Part-2) should be submitted in separate envelopes. These two envelopes should be submitted in a common sealed envelope. Techno-Commercial Bid shall contain detailed Technical Specification, Drawings Technical documents, Catalogues, taxes & duties, payment terms, delivery period, Validity of offer, Replica of Price Bid (Copy of price bid without price part) etc. The confirmation to the special terms & conditions must be submitted alongwith Techno-Commercial bid.

Standard Instructions:

TEST CERTIFICATE REQUIRED.

GUARANTEE CERTIFICATE REQUIRED.

BASIC RATES, TAXES DUTIES SEPERATELY

CENVATABL DUPLICATE COPY OF INVOICE.

INSP AFTER RECPT AT CFFP.

Special Instructions:

- (A) OFFER MUST BE SUBMITTED STRICTELY IN LINE WITH SPECIFICATION, TERMS & CONDITIONS OF ENQUIRY ELSE OFFER MAY LIKELY BE IGNORED.
- (B) ALL TAXES/DUTIES/LEVIES ETC. MUST BE SPECIFIED SEPERATELY IN AMOUNT OR IN PERCENTAGE. INCOMPLETE OFFER SHALL NOT BE ACCEPTABLE.
- (C) "ANNEXURE-A" DULY FILLED & SIGNED WITH COMPANY SEAL IS TO BE SUBMITTED ALONGWITH OFFER.
- (D) SPECIFICATION No. FF05013 R02 IS ENCLOSED.
- (E) DELIVERY : AS PER ANNEXURE 'A'

General Instructions:

- Please submit authorization letter (format enclosed) for facilitating e-payment/electronic transfer of funds
- 100% payment within 30 days after receipt & acceptance of material at CFFP BHEL, Hardwar through e-payment.

Page No

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★ महत्वपूर्ण : कृपया कोटेशन देने से पूर्व पीछे दिए गये अनुदेशों को ध्यानपूर्वक पढ़िये।

IMPORTANT : PLEASE READ CAREFULLY THE INSTRUCTIONS GIVEN ON REVERSE BEFORE QUOTING



निविदा सूचना
TENDER ENQUIRY

AA-17001

भारत हैवी इलैक्ट्रिकल्स लिमिटेड
Bharat Heavy Electricals Ltd

सेन्ट्रल फाउन्ड्री फोर्ज प्लांट- हरिद्वार-249 403 (भारत)

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UPTT NO. HR-0041496 Dt. 01-04-1994
C S T NO. HR-5018287 Dt. 16-03-1995

निविदा सूचना सं. ENQUIRY NO.*

1114 P/ 351/4/0348L1

दिनांक Date

17-10-2014

कृपया निम्नलिखित के लिए निविदा दें। PLEASE QUOTE FOR THE FOLLOWING :

| MATERIAL CODE ITEM DESCRIPTION | QUANTITY | UNIT | LOTNO |
|-----------------------------------|----------|------|-------|
|-----------------------------------|----------|------|-------|

3. CFFP/BHEL RESERVES THE RIGHT TO PRE-INSPECT THE MATERIAL AT VENDOR'S WORKS / GODOWN/ PREMISES BEFORE DESPATCH.

4. ORIGINAL MANUFACTURER'S TEST CERTIFICATE IS REQUIRED ALONG WITH DESPATCH DOCUMENTS. IN CASE SUPPLIES ARE FROM TRADERS, IT SHALL BE THE RESPONSIBILITY OF THE TRADER TO PROVIDE ORIGINAL MANUFACTURER'S TEST CERTIFICATE WITH LINKAGE TO TRADER'S INVOICE STATING BATCH NO.

5. CFFP/BHEL Reserves the right to procure from more than one vendor.

6. Please quote prices in figures & words both. In case the prices quoted in words and figures are different, the values indicated in words will be considered for evaluation & establishing L1 status.

* The offers of the bidders who are on the banned list as also the offers of the bidders, who engage the services of the banned firms, shall be rejected. The list of banned firms is available on web site www.bhel.com


VIPIN KUMAR

ENGINEER (PUR)



PLANT PURCHASE SPECIFICATION

(CFFP - HARDWAR)

FF 05013 Rev02

Page 1 of 3

EXOTHERMIC POWDER FOR HOT TOPS

1. SCOPE

This specification governs the quality of exothermic powder used for generating heat on hot tops of vacuum teemed ingots.

2. APPLICATION

The material will be used on the liquid steel surface of hot tops in order to keep the liquid steel surface molten for longer duration.

3. CONDITION OF DELIVERY

The size shall be in dry powder form, free from lumps etc. It should burn uniformly without explosion.

4. COMPLIANCE WITH NATIONAL STANDARDS

There is no national standard covering this type of material.

5. FREEDOM FROM CONTAMINATION

The material shall be free from extraneous contamination..

6. PROPERTIES

The material shall comply with the following properties when tested as per the methods given in appendices of IS:10504.

- 1- Ignition time : 50 sec, max
- 2- Temp drop before start of reaction : 20°C , max
- 3- Effective rise over max temp after addition : 50°C ,min
- 4- Time for completion of burning : 3-4 minutes
- 5- Efficiency of powder : heat generated should be sufficient enough to keep the metal molten for minimum of 8 minutes upon completion of burning

PHYSICAL PROPERTIES

The material shall conform to the requirement given below.

| ELEMENT | REQUIREMENT | REFERENCE FOR TESTING |
|--------------|----------------------------|-----------------------|
| Bulk Density | 1.0 -1.2 gm/cc | |
| Moisture | 1% max | |
| Size(100%) | -60 mesh no to +12 mesh no | ASTM |

| | | | | | |
|------------------|-----------------|--|--------------------------------------|-----------------------------|-----------------|
| RMI | S.N GHOSH | | WORKED BY | M K SAHU | |
| MPIC | SHYAM BABU | | CHECKED BY | RANJAN | |
| CHAIRMAN CPSC | K.B.SUBRAMANYAM | | SUPERVISED BY | S.V.S NARAYANA | |
| | | | APPROVED : PLANT STANDARDS COMMITTEE | | |
| | | | PREPARED : SMS TECH | ISSUED : Steel Melting Shop | DATE : 07/09/07 |



PLANT PURCHASE SPECIFICATION

(CFFP - HARDWAR)

FF 05013 Rev02

Page 2 of 3

7. INSPECTION

- CFFP reserves the right to witness the testing of the material at supplier works and therefore the supplier shall notify the readiness of the material in advance.
- CFFP may, at its discretion, test the material after receipt and acceptance of the material will be based on the CFFP's test results.
- For any deviation from this specification prior approval shall be taken by the supplier.
- For result of analysis and properties of material the decision of CFFP shall be final and binding on the supplier.
- If the material is not conforming to this specification, it is liable to be rejected and the supplier shall replace the same.

8. TEST CERTIFICATES

One Original and three copies of Test Certificate from the **original manufacturer** containing the following information should be provided.

Manufacturer's Name
 Name of the material
 Batch/Lot No.
 Quantity.

Note:

- A manufacturer supplying directly to BHEL should include BHEL'S P.O. No. and Challan No. also in the TC.
- Any other supplier should provide a covering letter along with **original Manufacturer's TC** as above mentioning BHEL'S P.O. No. and Challan No.

9. PACKING AND MARKING

Packing should be such as to prevent loss / deterioration in quality during handling, transport and storage. It should be in the **original manufacturer's packing**. Each package should be marked with the following details.

Name of the material
 Manufacturer's Name / Trade mark
 Batch/Lot No.
 Net weight.

COPYRIGHT AND CONFIDENTIAL

The information on this document is the property of Bharat Heavy Electrical Limited. It must not be used directly or indirectly in any way detrimental to the interest of the company.

WORKED BY

M.K.SAHU

M.K. Sahu 07/09/09

CHECKED BY

RANJAN

Ranjan 07/09/09

| | | |
|------|------------------------------|---------------|
| BHEL | PLANT PURCHASE SPECIFICATION | FF 05013 Rev2 |
| | C.F.F.P. HARDWAR | PAGE: 3 OF 3 |

REVISION RECORD SHEET

| SN | Revision No. | Revision date | Nature of Changes |
|-----|--------------|---------------|--|
| 01. | 01 | 25.03.09 | Format changed, packing amended , chemical composition deleted desired properties mentioned |
| 02 | 02 | 07.09.2009 | -Clauses 8 and 9 revised incorporating requirement of manufacturer's packing and Test certificate. |

| | | | |
|------------|--------------------------|------------------|------------------------------|
| ISSUED BY: | SMS | WORKED | M.K.SAHU <i>M.K. Sahu</i> |
| REVISION | 02 | DATE: 07.09.2009 | CHECKED RANJAN <i>Ranjan</i> |
| AGREED | PLANT PUR. SPEC.COMMTTEE | APPROVED | P.P.S.C. |

Name of Vendor:.....

Evaluation shall be done on the basis of delivered cost (i.e.) "total cost to BHEL". Confirmation/comments on the conditions given below are mandatory. Please confirm the following or else your offer is liable to be rejected.

| | Description | Vendor Confirmation /Comment (In case of blank, it shall be deemed to be accepted by vendor) |
|----|---|---|
| 1 | <p>Pre-qualification Criteria: Vendor must have supplied 20MT of exothermic powder to any Steel manufacturing company of having a facility of minimum 10T capacity Electric Arc Furnace. Following supporting document shall be provided by vendor:</p> <p>a) Copy of purchase order/purchase agreement/Invoice of any Steel manufacturing company and cumulative order quantity of PO shall be minimum 20MT of Exothermic Powder in one financial year within last three years from the date of opening tender.</p> <p>b) Letter mentioning the capacity of Electric Arc Furnace and Name, Address & Phone no. of contact person of that Steel manufacturing company whose copy of purchase order/Invoice will be provided.</p> <p>Note: Vendors approved for this item at CFFP are exempted from PQC.</p> | |
| 2 | Guarantee Certificate (as per specification/enquiry) shall be provided along with despatch documents. | |
| 3 | Please specify whether you are a manufacturer or a trader of this material | |
| 4 | Test Certificate shall be provided along with despatch documents. | |
| 5 | Final inspection shall be carried out after receipt of material at CFFP. However, CFFP reserves the right to pre Inspect the material at supplier works. | |
| 6 | Delivery shall be made on FOR Destination basis, destination being Stores/CFFP/BHEL Haridwar, Freight & Insurance charges to vendor's account. | |
| 7 | <p>BHEL reserves the right to go for Reverse Auction (RA) instead of opening the sealed envelope price bid submitted by the bidder. This will be decided after techno-commercial evaluation. All bidders to give their acceptance for participation in RA. Non-acceptance to participate in RA may result in non-consideration of their bids, in case BHEL decides to go for RA.</p> <p>In case BHEL decides to go for Reverse Auction, only those bidders who have given their acceptance to participate in RA will be allowed to participate in the Reverse Auction. Those bidders who have given their acceptance to participate in Reverse Auction will have to necessarily submit online sealed bid in the Reverse Auction. Non-submission of online sealed bid by the bidder will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines in vogue.</p> <p>In case BHEL decides to go for reverse auction, the H1 bidder(s) (whose quote is highest in Online Sealed bid) may not be allowed to participate in further RA process.</p> | |
| 8 | <p>Payment Term: 100% within 30 days after receipt & acceptance of material at CFFP / BHEL, Haridwar through e-payment.</p> <p>* In case vendor does not agree, proper loading shall be done. Base rate of SBI (as applicable on the date of bid opening: Techno commercial bid opening in case of two part bids) + 6%, shall be considered for loading for the period of relaxation sought by bidders.</p> | |
| 9 | <p>Delivery Schedule: 20MT-30 Days from PO date 30MT-90 Days from PO date 50MT-180 Days from PO date</p> | |
| 10 | Validity of offer: Minimum 90 days from tender opening date. Offers with validity less than 90 days may not be considered. | |
| 11 | Prices shall be firm till execution of Order | |
| 12 | CFFP/BHEL reserves the right to order part quantity. | |
| 13 | Liquidated damage : The delivery of the goods shall be made strictly as per time limit specified in delivery schedule of purchase order, failure to supply within this period will make the supplier liable to penalty of 1/2 (half) percent of the price of the goods in arrears per week subject to a maximum of 10%. | |
| 14 | Provide name, mobile no. & email address of the contact person | |
| 15 | Risk Purchase: In case of delayed/defective supplies or non fulfillment of any other terms & conditions given in the Purchase Order, the purchaser may cancel the purchase order in full or part thereof and may also make the purchase of such material at the risk & cost of supplier. | |
| 16 | In case vendor is not registered with CFFP BHEL Haridwar for this material, duly filled up "Supplier Registration Form" must be submitted with techno-commercial bid (form available on website www.bhelhwr.co.in & www.bhel.com). If duly filled SRF is not received within 15 days of opening of techno commercial bid, offer may not be considered for price bid opening. | |
| 17 | In case of any difference observed in conditions confirmed above & elsewhere in the offer, terms quoted above shall be treated as final and binding on vendor. | |

Date:

Signature with Seal of the Company

GENERAL TERMS AND CONDITIONS OF TENDER ENQUIRY
ANNEXURE-B

01 Submit the tender in two parts i.e.

Part-I Techno-Commercial Bid

Part-II Price Bid

Techo - Commercial (part one) Price Bid (part two) should be put in separate sealed envelopes. Both envelopes should be super scribed with **Tender Number, Date of opening & Technical / Commercial Bid and Price Bid** respectively along with name of firm.

Both the envelopes i.e. containing Techno-Commercial Bid and Price Bid should again be kept in one envelope super scribed again with Tender No. and Date of opening and the name of firm submitting the tender and send it to **AGM (MM), Purchase Department, CFFP/BHEL, Hardwar, Ranipur, Hardwar 249403, Uttarakhand, India before due date / tender opening date & time.** Normally tender opening time is 2.00 PM on due date or as mentioned in enquiry.

Responsibility for submission of tender in time solely lies with vendor. Late offers received after specified time / Date shall not be considered.

1. Part-I Envelopes super scribed with **Techno-Commercial Bid** must contain all information especially-
 - (a) Specification of the material offered should be strictly as per CFFP/BHEL specifications of enquired material in tender documents **Deviations if any must be indicated clearly in the offer. Rates to be quoted on For Destination Basis.**
 - (b) All commercial terms i.e. packing, forwarding Custom duty, Additional Duty, ST/STT/VAT/CST, Excise Duty/CVD. Bank charges, payment terms & insurance etc as applicable (**except price**) should be clearly mentioned in Techno-Commercial bid. Also mention present rate of applicable taxes & duties even if inclusive in rates along with the concessional forms required if any.
 - (c) Confirm to submit all required commercial documents (tax invoice centvatable duplicate copy of invoice, packing list, transit sale agreement etc.) & technical documents (TC/GC/QP etc).
 - (d) Registration Numbers of SSI, Central Excise, Sales tax, Income Tax, DGS & D.ECC etc.
 - (e) **Un-priced copy of Price Bid.**

Part-II Envelopes super scribed with Price Bid should contain priced copy of Price Bid. The price should be mentioned both in figures and words.

2. Authorized Signatory should authenticate all tender documents.
3. **Techno-commercial bid (Part-I)** will be opened on the due date at 2.00 PM in the presence of participating vendors or authorized representatives, who may wish to be present. Representative deputed to witness tender opening must produce an authority letter from the signatory of offer. After evaluation of technical bids & finalization of technical, commercial terms & conditions, price bid of only successful vendors will be opened. Priced bid opening date shall be intimated separately.
4. The material offered must conform to the required BHEL specifications and drawings as well as instructions and details made available.
5. For new vendors, Vendor Registration from duly filled must be submitted along with the offer which can be downloaded from our web site www.bhel.com or www.bhelhwr.co.in.
6. Original manufacturer's Test Certificate is required along with dispatch documents. In case supplies are from traders, it shall be the responsibility of the trader to provide original manufacture's test certificate with linkage to traders invoice stating batch no.
7. **Validity** of offers should be minimum 90 working days from the date of tender (Techno-Commercial Bid) opening.

8. **Delivery** in the promised period is the essence of contract. Confirm to supply according to delivery schedule mentioned.
9. **Payment terms:**
For indigenous suppliers: 100% within 30 days after receipt & acceptance of material at CFFP / BHEL, Haridwar through e-payment.
For foreign suppliers: Payment through USANCE LC on 70th day of bill of lading date. All bank charges shall be to vendor's account.

* In case vendor does not agree, proper loading shall be done. Also in that case, third party inspection shall have to be arranged by supplier from any of the five inspection agencies namely: LRS/ BVQI/ DNV/ TUV/ Alfred H Knight at their cost.
10. CFFP/BHEL, Hardwar reserves the right to accept or reject any or all tenders without assigning any reason thereof.
11. Tenders not submitted in the prescribed manner are likely to be ignored / rejected.
12. Agent/Agency Commissioning: Payment of any kind at any stage will not be made to agent on account of agent commission or otherwise by CFFP/BHEL, Hardwar.
13. CFFP/BHEL, Hardwar may opt for E-auction/Reverse auction for obtaining best prices for part or full tendered quantity. BHEL also reserve the right to negotiate price with L1 vendor after reverse auction.
14. Please do intimate the personal contact details like Name, Mobile Number, Email-id etc of authorized executive for correspondence.
15. **Penalty:** Orders placed against this enquiry will be subject to normal clauses for imposing penalty. Liquidated Damages, Risk purchases, cancellation, arbitration as per terms and conditions of Tender Enquiry and Purchase orders in case of delay in effecting supply and/ or other defaults.
Liquidated damage: The delivery of the goods shall be made strictly as per time limit specified in delivery schedule, failure to supply within this period will make the supplier liable to an conditional penalty of 1/2 (half) percent of the price of the goods in arrears per week subject to a maximum of 10%.
16. **Inspection:** Final inspection of material shall be done after receipt of material at CFFP/BHEL, Hardwar. Acceptance of material shall be after final inspection and shall be binding. However, CFFP reserves the right to pre Inspect the material at supplier works. In case material is found defective during warranty period, the same will be returned for repair and/ or replacement. For this vendor has to bear all the charges such as Freight, to and fro insurance etc. Bank Guarantee for the equal amount to the cost of the item is to be furnished by vendor. In case the repair is done at CFFP/BHEL the amount on actual shall have to be reimbursed by the Vendor and or adjusted on actual from their bill.
17. **Currency of Payment:** Mention the currency in which payment has to be made. For evaluation of price bids, exchange rate (TT selling rate of SBI) as on scheduled date of tender opening (Part-1 bid in case of two part bid) shall be considered.
18. Traders should submit authorization letter from their principal alongwith offer.
19. Disputes: In event of any dispute arising out of contractual obligation, the order being finalized at Hardwar, India will be subject to Indian Laws and falls under jurisdiction of the court of Law at Haridwar, India. The overseas supplier hereafter referred to as "Vendor" shall therefore abide by the verdict of Court of Law at Hardwar, India.
OR
All disputes arising out of or in connection with the present contract, if any shall be finally settled under the rules of arbitration of International chamber of commerce by one or more arbitrator appointed in accordance with the said Rules in India.
20. BHEL reserves the right to place P.O. for part / full qty and on one or more than one sources.
21. Any Term & condition of the specific tender (if specified in tender & contradicts with above term) will supersede the above general terms & conditions.