

TENDER SPECIFICATION

SI No	Tender Specification Number	Unit Number & Project
1	BHE/PW/PUR/UKT/ELE/1406023	1X500 MW, GSECL, Ukai (Extension Unit #6)

FOR

Design, Engineering, Supply, Erection & Commissioning of Elevator for GSECL UKAI, TPS, Unit #6,
Gujarat

VOLUME – I

CONSISTING OF:

- Notice Inviting Tender,
- Volume-I : General Conditions of Contract
 - Definition of Terms
 - Abbreviations
 - Instructions to Bidders
 - General Commercial Terms & Conditions
 - Annexures



Bharat Heavy Electricals Limited
(A Government of India Undertaking)
Power Sector - Western Region
345-Kingsway, Nagpur-440001

CONTENTS		
Volume No	Description	No. of pages
NIL	Tender Specification Issue Details	1
NIL	Notice Inviting Tender	2-10
I	General Conditions of Contract	01-47
II-A	Special Conditions of Contract	01-05
II-B	Technical Conditions of Contract	1-93
III	List of Schedules (Inclusive of Price Bid Specification)	94-99

Tender Specification Issue Details

TENDER SPECIFICATION

SI No	Tender Specification Number	Unit Number & Project
1	BHE/PW/PUR/UKT/ELE/1406023	1X500 MW, GSECL, Ukai (Extension Unit #6)

FOR

**Design, Engineering, Supply, Erection & Commissioning of Elevator for GSECL UKAI, TPS, Unit #6,
Gujarat**

These tender specification documents containing Volume-I, II & III are issued to:

M/s.

.....

PLEASE NOTE:
THESE TENDER SPECS DOCUMENTS ARE NOT TRANSFERABLE.

Bharat Heavy Electricals Limited

AGM (Purchase)

Place: Nagpur

1406023

NOTICE INVITING TENDER

Bharat Heavy Electricals Limited



BHEL PSWR
Notice Inviting Tender
Tender Specification No: BHE/PW/PUR/UKT/ELE/1406023

NOTICE INVITING TENDER (NIT)

To,

Dear Sir/Madam

Sub: NOTICE INVITING TENDER

Sealed offers in two part bid system are invited from reputed & experienced bidders for the subject job by the undersigned on the behalf of BHARAT HEAVY ELECTRICALS LIMITED as per the tender document. Following points relevant to the tender may please be noted and complied with.

1.0 Salient Features of NIT

SL NO	ISSUE	DESCRIPTION	
i	TENDER NUMBER	BHE/PW/PUR/UKT/ELE/1406023	
ii	Broad Scope of job	Turnkey package for Design, Engineering, Supply, Erection & Commissioning of Elevator for GSECL UKAI, TPS, Unit #6, Gujarat	
iii	DETAILS OF TENDER DOCUMENT		
a	Volume-I	General Conditions of Contract (GCC)	Applicable
b	Volume-II A	Special Conditions of Contract (SCC)	Applicable
c	Volume-II B	Technical Conditions of Contract (TCC) consisting of Scope of work, Technical Specification, Drawings, Procedures, Bill of Quantities, Terms of payment, etc.	Applicable
d	Volume-III	List of Schedule (incl of Price Schedule)	Applicable
iv	Issue of Tender Documents	04.07.2014	Applicable
v	DUE DATE & TIME OF OFFER SUBMISSION	Date : 15.07.2014 , Time : 15.00 Hrs Place : BHEL PSWR office at :Nagpur Tenders being submitted through representative shall be handed over to any of the following BHEL officials after making entry/registration at the reception: Dinesh Bhagat/Engineer(Purchase) Saravana Kumar/Engineer (Purchase)	Applicable
vi	OPENING OF TENDER	Date : 15.07.2014 , Time : 15.30 Hrs Notes: (1) In case the due date of opening of tender becomes a non-working day, then the due date & time of offer submission and opening of tenders get extended to the next working day. (2) Bidder may depute representative to witness the opening of tender	Applicable
vii	EMD AMOUNT	Rs.1,50,000/-	Applicable
viii	COST OF TENDER	Rs.2,000/-	Applicable
ix	LAST DATE FOR SEEKING CLARIFICATION	At least 3 days before the due date of offer submission along with soft version also, addressing to undersigned & to others as per contact address given below	Applicable
x	INTEGRITY PACT & DETAILS OF	-----	Applicable/Not applicable.

BHEL PSWR
Notice Inviting Tender
Tender Specification No: BHE/PW/PUR/UKT/ELE/1406023

	INDEPENDENT EXTERNAL MONITOR (IEM)		
xi	Latest updates	Latest updates on the important dates, Amendments, Correspondences, Corrigenda, Clarifications, Changes, Errata, Modifications, Revisions, etc to Tender Specifications will be intimated by Fax/E-mail. Bidders to keep themselves updated with all such information	<i>Applicable</i>
xii	Approval of Customer	Names of bidders (including consortium/Technical Tie up partners in case consortium bidding is permitted) shall be forwarded to customer for their approval.	<i>Applicable/Not applicable.</i>
xiii	Price Bid Opening	Price Bids of only those bidders shall be opened who stand techno-commercially qualified as per tender Terms & Conditions.	<i>Applicable</i>
xiv	Delivery Schedule	<ul style="list-style-type: none"> • Delivery Schedule for Supply of this package shall be 3 Months from the date of final drawings/documents approval. Drawings/Documents shall be submitted within 02 weeks from the date of receipt of PO and every re-submission within 10days from the receipt of BHEL Comments incorporating all comments. • E&C of the elevator package shall be 45days from the date of intimation of the availability of the front to the contractor 	<i>Applicable</i>

- 2.0 The offer shall be submitted as per the instructions of tender document and as detailed in this NIT. Bidders to note specifically that all pages of tender document, including these NIT pages of this particular tender together with subsequent correspondences shall be submitted by them, duly signed & stamped on each page, as part of offer. **Rates/Price including discounts/rebates, if any, mentioned anywhere/in any form in the techno-commercial offer other than the Price Bid, shall not be entertained.**
- 3.0 Unless specifically stated otherwise, bidder shall remit cost of tender and courier charges if applicable, in the form of Demand Draft drawn in favour of Bharat Heavy Electricals Ltd, payable at Power Sector Regional HQ at Nagpur issuing the Tender, along with techno-commercial offer. Bidder may also choose to deposit the Tender document cost by cash at the Cash Office as stated above against sl. no iv of 1, on any working day; and in such case copy of Cash receipt is to be enclosed with the Techno Commercial offer. Sale of tender Documents shall not take place on National Holidays, holidays declared by Central or State Governments and BHEL PS HQ at Nagpur, Sundays and second/ last Saturdays
- 4.0 Unless specifically stated otherwise, bidder shall deposit EMD through Demand Draft/Pay Order in favour of Bharat Heavy Electricals Ltd, payable at Nagpur. For other details please refer General Conditions of Contract.
- 5.0 Deviation with respect to tender clauses and additional clauses/suggestions in Techno-commercial bid / Price bid shall NOT be considered by BHEL. Bidders are requested to positively comply with the same.
- 6.0 BHEL reserves the right to accept or reject any or all Offers without assigning any reasons thereof. BHEL also reserves the right to cancel the Tender wholly or partly without assigning any reason thereof. Also BHEL shall not entertain any correspondence from bidders in this matter (except for the refund of EMD).
- 7.0 Since the job shall be executed at site, bidders must visit site/ work area and study the job content, facilities available, availability of materials, prevailing site conditions including law & order situation, applicable wage

BHEL PSWR
Notice Inviting Tender
Tender Specification No: BHE/PW/PUR/UKT/ELE/1406023

- structure, wage rules, etc before quoting for this tender. They may also consult this office before submitting their offers, for any clarifications regarding scope of work, facilities available at sites or on terms and conditions.
- 8.0 For any clarification on the tender document, the bidder may seek the same in writing or through e-mail, as per specified format, within the scheduled date for seeking clarification, from the office of the undersigned. BHEL shall not be responsible for receipt of queries after due date of seeking clarification due to postal delay or any other delays. Any clarification / query received after last date for seeking clarification may not be normally entertained by BHEL and no time extension will be given.
- 9.0 In the event of any conflict between requirement of any clause of this specification/ documents/drawings/data sheets etc or requirements of different codes/standards specified, the same to be brought to the knowledge of BHEL in writing for clarification before due date of seeking clarification (whichever is applicable), otherwise, interpretation by BHEL shall prevail. Any typing error/missing pages/ other clerical errors in the tender documents, noticed must be pointed out before pre-bid meeting/submission of offer; else BHEL's interpretation shall prevail.
- 10.0 Unless specifically mentioned otherwise, bidder's quoted price shall deemed to be in compliance with tender.
- 11.0 ~~Bidders shall submit Integrity Pact Agreement (Duly signed by authorized signatory who signs in the offer), if applicable, along with techno-commercial bid. This pact shall be considered as a preliminary qualification for further participation. The names and other details of Independent External Monitor (IEM) for the subject tender is as given at point (1) above.~~
- 12.0 The Bidder has to satisfy the Pre-Qualifying Requirements stipulated for this Tender in order to be qualified. The Price Bids of only those bidders will be opened who will be qualified for the subject job on the basis of satisfying the Pre-Qualification Criteria specified in this NIT as per Annexure-I (as applicable), past performance etc. and date of opening of price bids shall be intimated to only such bidders. BHEL reserves the right not to consider offers of parties under HOLD.
- 13.0 In case BHEL decides on a 'Public Opening', the date & time of opening of the sealed PRICE BID shall be intimated to the qualified bidders and in such a case, bidder may depute one authorized representative to witness the price bid opening. BHEL reserves the right to open 'in-camera' the 'PRICE BID' of any or all Unsuccessful/Disqualified bidders under intimation to the respective bidders.
- 14.0 Validity of the offer shall be for **six months** from the latest due date of offer submission (including extension, if any) unless specified otherwise.
- 15.0 BHEL reserves the right to decide the successful bidder on the basis of Reverse Auction process. In such case all qualified bidders will be intimated regarding procedure/ modality for Reverse Auction process prior to Reverse Auction and price will be decided as per the rules for Reverse Auction. .
- However, if reverse auction process is unsuccessful as defined in the RA rules/procedures, or for whatsoever reason, then the sealed 'PRICE BIDS' will be opened for deciding the successful bidder. BHEL's decision in this regard will be final and binding on bidder.
- 16.0 On submission of offer, further consideration will be subject to compliance to tender & qualifying requirement and customer's acceptance, as applicable.
- 17.0 In case the bidder is an "Indian Agent of Foreign Principals", 'Agency agreement has to be submitted along with Bid, detailing the role of the agent along with the terms of payment for agency commission in INR, along with supporting documents.
- 18.0 The bidders shall not enter into any undisclosed M.O.U. or any understanding amongst themselves with respect to tender.

BHEL PSWR
Notice Inviting Tender
Tender Specification No: BHE/PW/PUR/UKT/ELE/1406023

- ~~19.0 Consortium Bidding (or Technical Tie up) shall be allowed only if specified in Pre Qualifying Requirement (PQR) criteria, and in such a case the following shall be complied with:~~
- ~~19.1 Prime Bidder and Consortium Partner or partners are required to enter into a consortium agreement with a validity period of six months initially. In case the consortium is awarded the contract, then the Consortium Agreement between the Prime Bidder and Consortium Partner or partners shall be extended till contractual completion period including extension periods if any applicable.~~
- ~~19.2 'Standalone' bidder cannot become a **'Prime Bidder' or a 'Consortium bidder' or 'Technical Tie up bidder' in a consortium (or Technical Tie up) bidding**. Prime bidder shall neither be a consortium partner to other prime bidder nor take any other consortium partners. However, consortium partner may enter into consortium agreement with other prime bidders. In case of noncompliance, consortium bids of such Prime bidders will be rejected.~~
- ~~19.3 Number of partners for a consortium Bidding (or Technical Tie up) shall be as specified in the PQR~~
- ~~19.4 Prime Bidder shall be as specified in the Pre Qualification Requirement, else the bidder who has the major share of work~~
- ~~19.5 In order to be qualified for the tender, Prime Bidder and Consortium partner or partners shall satisfy (i) the Technical 'Pre Qualifying Requirements' specified for the respective package, (ii) "Assessment of Capacity of Bidder" as specified in clause 9.0~~
- ~~19.6 Prime Bidder shall comply with additional 'Technical' criteria of PQR as defined in 'Explanatory Notes for the PQR'~~
- ~~19.7 Prime Bidder shall comply with all other Pre Qualifying criteria for the Tender unless otherwise specified~~
- ~~19.8 In case customer approval is required, then Prime Bidder and Consortium Partner or partners shall have to be individually approved by Customer for being considered for the tender.~~
- ~~19.9 Prime Bidder shall be responsible for the overall execution of the contract~~
- ~~19.10 In case of award of job, Performance shall be evaluated for Prime Bidder and Consortium Partner or partners for their respective scope of work(s) as per prescribed formats~~
- ~~19.11 In case the Consortium partner or partners back out, their SDs shall be encashed by BHEL. In such a case, other consortium partner or partners meeting the PQR have to be engaged by the Prime Bidder, and if not, the respective work will be withdrawn and executed on risk and cost basis of the Prime Bidder. The new consortium partner or partners shall submit fresh SDs as applicable.~~
- ~~19.12 In case the prime Bidder withdraws, the whole contract shall be considered cancelled and short closed.~~
- ~~19.13 After execution of work, the work experience shall be assigned to the Prime Bidder and the consortium partner or partners for their respective scope of work. After successful execution of two similar works with the same consortium partner or partners under direct orders of BHEL, the Prime Bidder shall be eligible for becoming a 'standalone' bidder for similar works, subject to certification from BHEL about the active involvement of the Prime Bidder for satisfactory execution of the works.~~
- ~~19.14 The consortium partner shall submit SD equivalent to 2% of the total contract value in addition to the SD to be submitted by the prime Bidder for the total contract value. In case there are two consortium~~

BHEL PSWR
Notice Inviting Tender
Tender Specification No: BHE/PW/PUR/UKT/ELE/1406023

~~partners, then each partner shall submit SD equivalent to 1% of the total contract value in addition to the SD to be submitted by the prime Bidder for the total contract value.~~

~~19.15 In case of a Technical Tie up, all the clauses applicable for the Consortium partner shall be applicable for the Technical Tie up partner also~~

~~20.0 The bidder shall submit documents in support of possession of 'Qualifying Requirements' duly self certified and stamped by the authorized signatory, indexed and properly linked in the format for PQR. In case BHEL requires any other documents/proofs, these shall be submitted immediately.~~

21.0 The bidder may have to produce original document for verification if so decided by BHEL.

22.0 Order of Precedence
As per General Conditions of Contract.

It may please be noted that guidelines/rules in respect of suspension of business dealings', 'Vendor evaluation format', 'Quality, Safety & HSE guidelines', etc may undergo change from time to time and the latest one shall be followed

For BHARAT HEAVY ELECTRICALS LTD

AGM/ Pur

BHEL PSWR
Notice Inviting Tender
Tender Specification No: BHE/PW/PUR/UKT/ELE/1406023

ANNEXURE - 1

CHECK LIST

NOTE: - Tenderers are required to fill in the following details and no column should be left blank

1	Name and Address of the Tenderer		
2	Details about type of the Firm/Company		
3.a	Details of Contact person for this Tender	Name : Mr/Ms Designation: Telephone No: Mobile No: Email ID: Fax No:	
3.b	Details of alternate Contact person for this Tender	Name : Mr/Ms Designation: Telephone No: Mobile No: Email ID: Fax No:	
4	EMD DETAILS	DD No: _____ Date : _____ Bank : _____ Amount: _____	
5	Validity of Offer	TO BE VALID FOR SIX MONTHS FROM DUE DATE	
		APPLICABILITY (BY BHEL)	ENCLOSED BY BIDDER
6	Whether all pages of the Tender documents including annexures, appendices etc are read understood and signed	Applicable	YES/NO
7	Declaration by Authorized Signatory	Applicable	YES/NO
8	No Deviation Certificate	Applicable	YES/NO
9	Declaration confirming knowledge about Site Conditions	Applicable	YES/NO
10	Declaration for relation in BHEL	Applicable	YES/NO
11	Non-Disclosure Certificate	Applicable	YES/NO
12	Bank Account Details for E-Payment	Applicable	YES/NO
13	Tie Ups/Consortium Agreement are submitted as per format	NOT Applicable	YES/NO
14	Power of Attorney for Submission of Tender	Applicable	YES/NO
15	Analysis of Unit rates	Applicable	YES/NO

NOTE: STRIKE OFF 'YES' OR 'NO', AS APPLICABLE. TENDER NOT ACCOMPANIED BY THE PRESCRIBED ABOVE APPLICABLE DOCUMENTS ARE LIABLE TO BE SUMMARILY REJECTED.

DATE:

AUTHORISED SIGNATORY
(With Name, Designation and Company seal)

BHEL PSWR
Notice Inviting Tender
Tender Specification No: BHE/PW/PUR/UKT/ELE/1406023

ANNEXURE 2: IMPORTANT INFORMATION

1. **The offers of the bidders who are on the banned list as also the offer of the bidders, who engage the services of the banned firms, shall be rejected. The list of banned firms is available on BHEL web site (www.bhel.com ---> Tender Notification -> List of Banned Firms)**
2. **All Statutory Requirements as applicable for this project shall be complied with.**
3. **Broad Terms & Conditions of Reverse Auction**

In continuation to Clause 15.0 of NIT (Notice Inviting Tender) following are the broad terms and conditions of Reverse Auction and documents referred herein shall be provided upon decision of BHEL for Reverse Auction:
- 3.1. Against this enquiry for the subject item/ system with detailed scope of supply as per enquiry specifications, BHEL may resort to "REVERSE AUCTION PROCEDURE" i.e., ON LINE BIDDING (THROUGH A SERVICE PROVIDER). The philosophy followed for reverse auction shall be English Reverse (No ties).
- 3.2. BHEL reserves the right to go for Reverse Auction (RA) instead of opening the sealed envelope price bid, submitted by the bidder. This will be decided after techno-commercial evaluation. All bidders to give their acceptance for participation in RA. Non-acceptance to participate in RA may result in non-consideration of their bids. In case BHEL decides to go for Reverse Auction, only those bidders who have given their acceptance to participate in RA will be allowed to participate in the Reverse Auction. Those bidders who have given their acceptance to participate in Reverse Auction will have to necessarily submit "online sealed bid" in the Reverse Auction. Non-submission of "online sealed bid" by the bidder will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines in vogue.
- 3.3. For the proposed reverse auction, technically and commercially acceptable bidders only shall be eligible to participate.
- 3.4. Those bidders who have given their acceptance for Reverse Auction (quoted against this tender enquiry) will have to necessarily submit 'online sealed bid' in the Reverse Auction. Non-submission of 'online sealed bid' by the bidder for any of the eligible items for which techno-commercially qualified, will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines in vogue.
- 3.5. BHEL will engage the services of a service provider who will provide all necessary training and assistance before commencement of on line bidding on internet.
- 3.6. In case of reverse auction, BHEL will inform the bidders the details of Service Provider to enable them to contact & get trained.
- 3.7. Business rules like event date, time, bid decrement, extension etc. also will be communicated through service provider for compliance.
- 3.8. Bidders have to fax the Compliance form (annexure IV) before start of Reverse auction. Without this, the bidder will not be eligible to participate in the event.
- 3.9. In line with the NIT terms, BHEL will provide the calculation sheet (e.g., EXCEL sheet) which will help to arrive at "Total Cost to BHEL" like Packing & forwarding charges, Taxes and Duties, Freight charges, Insurance, Service Tax for Services and loading factors (for noncompliance to BHEL standard Commercial terms & conditions) for each of the bidder to enable them to fill-in the price and keep it ready for keying in during the Auction.
- 3.10. Reverse auction will be conducted on scheduled date & time.
- 3.11. At the end of Reverse Auction event, the lowest bidder value will be known on auction portal.
- 3.12. The lowest bidder has to fax/e-mail the duly signed and filled-in prescribed format for price breakup including that of line items, if required, (Annexure VII) as provided on case-to-case basis to Service provider within two working days of Auction without fail.

BHEL PSWR
Notice Inviting Tender
Tender Specification No: BHE/PW/PUR/UKT/ELE/1406023

- 3.13. In case BHEL decides not to go for Reverse Auction procedure for this tender enquiry, the Price bids and price impacts, if any, already submitted and available with BHEL shall be opened as per BHEL's standard practice.
- 3.14. Bidders shall be required to read the "Terms and Conditions" section of the auctions site of Service provider, using the Login IDs and passwords given to them by the service provider before reverse auction event. Bidders should acquaint themselves of the "Business Rules of Reverse Auction", which will be communicated before the Reverse Auction.
- 3.15. If the Bidder or any of his representatives are found to be involved in Price manipulation/ cartel formation of any kind, directly or indirectly by communicating with other bidders, action as per extant BHEL guidelines, shall be initiated by BHEL and the results of the RA scrapped/ aborted.
- 3.16. The Bidder shall not divulge either his Bids or any other exclusive details of BHEL to any other party.

In case BHEL decides to go for reverse auction, the H1 bidder (whose quote is highest in online sealed bid) may not be allowed to participate in further RA process

4. Guideline for Indian Agents of Foreign Suppliers:

- 4.1 There shall be compulsory registration of agents for this Tender. An agent who is not registered with HEL shall apply for registration in the registration form in line with SEARP.
- 4.2 Registered agents will file an authenticated Photostat copy duly attested by a Notary Public/Original certificate of the Principal confirming the agency agreement and giving the status being enjoyed by the agent and the commission/ remuneration/ salary/ retainership being paid by the principal to the agent before the placement of order by BHEL.
- 4.3 Wherever the Indian representatives have communicated on behalf of their principals and the foreign parties have stated that they are not paying any commission to the Indian agents, and the Indian representative is working on the basis of salary or as retainer, a written declaration to this effect should be submitted by the party (i.e. Principal) before finalizing the order.
- 4.4 Disclosure of particulars of agents/ representatives in India, if any.
- 4.5 Tenderers of Foreign nationality shall furnish the following details in their offers:
 - a. The Bidder(s)/ Contractor(s) of foreign origin shall disclose the name and address of the agents/ representatives in India if any and the extent of authorization and authority given to commit the Principals. In case the agent/ representative be a foreign Company, it shall be confirmed whether it is existing Company and details of the same shall be furnished.
 - b. The amount of commission/ remuneration included in the quoted price(s) for such agents/ representatives in India.
 - c. Confirmation of the Tenderer that the commission/ remuneration, if any, payable to his agents/ representatives in India, may be paid by BHEL in Indian Rupees only.
- 4.6 Tenderers of Indian Nationality shall furnish the following details in their offers:
 - a. The Bidder(s)/ Contractor(s) of Indian Nationality shall furnish the name and address of the foreign principals, if any, indicating their nationality as well as their status, i.e. whether manufacturer or agents of manufacturer holding the Letter of Authority of the Principal specifically authorizing the agent to make an offer in India in response to tender either directly or through the agents/ representatives.
 - b. The amount of commission/ remuneration included in the price (s) quoted by the Tenderer for himself.
 - c. Confirmation of the foreign principals of the Tenderer that the commission/ remuneration, if any, reserved for the Tenderer in the quoted price(s), may be paid by BHEL in India in equivalent Indian Rupees on satisfactory completion of the Project or supplies of Stores and Spares in case of operation items.

BHEL PSWR
Notice Inviting Tender
Tender Specification No: BHE/PW/PUR/UKT/ELE/1406023

- 4.7 In either case, in the event of contract materializing, the terms of payment will provide for payment of the commission/ remuneration, if any payable to the agents/ representatives in India in Indian Rupees on expiry of 90 days after the discharge of the obligations under the contract.
- 4.8 Failure to furnish correct and detailed information as called for in sl. no.4.2 above will render the concerned tender liable to rejection or in the event of a contract materializing, the same liable to termination by BHEL. Besides this there would be a penalty of banning business dealings with BHEL or damage or payment of a named sum.

Tender Specification No: BHE/PW/PUR/UKT/ELE/1406023
PRE QUALIFYING REQUIREMENTS

SL NO	PRE QUALIFICATION CRITERIA	Page no of supporting document. (Bidder must fill up this column as per applicability)
	<p>A <u>Technical:</u></p> <p>1.1) Performance Certificate (along with copy of relevant purchase order) from the end-user for at least two (different customers) successfully executed contracts of elevator with minimum capacity of 680 Kg & 0.5 m/sec speed with automatic collapsible or automatic horizontally bi-parting sliding car & landing door. Elevator should have been successfully in use for at least two years in thermal power station unit or in a similar industry/application as on the date of bid opening.</p> <p style="text-align: center;">Or</p> <p>1.2) The supplier has been awarded repeat contracts by product specific two same customers for the package for similar industry/ application after two (2) years of commissioning or product specific on regular basis after execution of two (2) contracts of elevator with minimum capacity of 680 Kg & 0.5 m/sec speed with automatic collapsible or automatic horizontally bi-parting sliding car & landing door as on the date of bid opening</p> <p>To establish above, supplier shall submit the following for BHEL verification</p> <ul style="list-style-type: none"> • Supplier's Experience List of offered system on the enclosed format Annexure A. • Performance feedback certificates from end user (in English) complying with requirement at S.No.A above and indicating salient features like year of commissioning of elevator, elevator parameters e.g. capacity, speed and type of elevator, project name etc., date of issue of certificate and name, designation & contact details of the certificate issuer. The certificates shall be provided along with the relevant un-priced purchase order copies (from the original). • Two sets of approved / final drawing / docs (General arrangement drawing, technical data sheet & MQP) of projects being referred for meeting the technical PQR. <p>I. B Supplier should be an engineering organization / manufacturer for the Elevator package dealing with the package on regular basis.</p> <p>C Agency agreement needs to be submitted by foreign supplier in case of associating with Indian entity.</p> <p>D Mere submission of above documents does not entitle suppliers for enlistment or issue of tenders and the same shall be subject to BHEL scrutiny and / or physical survey of facilities</p> <p>E Supplier to submit the documents as per general pre-qualification requirements; however the experience details asked in the general PQR clause number C(iii) shall be submitted as per the format attached as annexure – A</p> <p>F In case of variance with respect to technical competency/ experience between General</p>	

Tender Specification No: BHE/PW/PUR/UKT/ELE/1406023
PRE QUALIFYING REQUIREMENTS

	PQR and Technical PQR, the latter shall prevail.	
	G Suppliers already registered with BHEL/PEM for the subject package need not submit credential for criteria indicated at S.L no A above. However, supplier shall have to comply with the BHEL registration conditions for subject tender. Further supplier must submit the relevant documents as proof of their registration with BHEL/PEM for the subject package.	
II.	H-1) Financial Turnover: Bidders must have achieved an average annual financial turnover (Audited) of Rs.17 Lakhs or more over last three Financial Years (FY) i.e. 2011-12, 2012-13, 2013-14 if 2013-14 is audited or 2010-2011, 2011-2012, 2012-2013 if Annual Accounts for FY 2013-14 are not audited.	
	H-2) Net worth (calculated only In case of companies): Net Worth of the Bidder based on the latest Audited Accounts should be positive	
	H-3) Profit: Bidder must have earned cash profit in any one of the three Financial Years based on documents furnished in B-1 above.	
III.	I) Bidder must be approved vendor of EIL (M/s Engineers India Limited).	
	<p><u>Explanatory Notes for QR</u></p> <ul style="list-style-type: none"> • The word 'supplied' means the bidder should have achieved the criteria specified in the QR even if the total contract has not been completed or closed. • Bidder to submit Audited Balance Sheet and Profit and Loss Account for the respective years as indicated against QR (H-1) above along with all annexures. • In case of audited Financial statements have not been submitted for all the three years as indicated against (H) above, then the applicable audited statements submitted by the bidders against the requisite three years, will be averaged for three years. • In case of EIL's approved vendor, documentary proof/certificate shall be submitted by bidder. 	

Note: BIDDER SHALL SUBMIT ABOVE QUALIFICATION CRITERIA FORMAT, DULY FILLED-IN, SPECIFYING RESPECTIVE ANNEXURE NUMBER AGAINST EACH CRITERIA AND FURNISH RELEVANT DOCUMENT INCLUSIVE OF PURCHASE ORDER AND COMPLETION CERTIFICATE ETC IN THE RESPECTIVE ANNEXURES IN THEIR OFFER.

Yours faithfully,

For Bharat Heavy Electricals Ltd.

Engineer/PUR

**Tender Specification No: BHE/PW/PUR/UKT/ELE/1406023
PRE QUALIFYING REQUIREMENTS**

Experience Detail Format (Annexure A)

Sl.No.	Description of Project	Brief Scope of work	P.O. Ref. No. & Date	Purchase order value (Rs).	Date of completion as per P.O.	Performance Certificate enclosed (Y/N)	Remark