



Bharat Heavy Electricals Limited

(High Pressure Boiler Plant)

Tiruverumbur, Tiruchirappalli – 620014, TAMIL NADU, INDIA

CAPITAL EQUIPMENT / MATERIALS MANAGEMENT

An ISO 9001
Company

ENQUIRY		Phone: +91 431 257 7653 Fax : +91 431 252 0031	Email : <skaruna@bheltry.co.in> Web : www.bhel.com
TWO PART BID TENDER TO BE SUBMITTED IN TWO PARTS.	Enquiry No: 2621500007	Enquiry Date: 3-2-2015	Due date for submission of quotation: 3-3-2015
<p>You are requested to quote the Enquiry number date and due date in all your correspondences. This is only a request for quotation and not an order, Please note that under any circumstances, both delayed offer and late offer will not be considered. Hence vendors are requested to ensure that the offer is reaching physically at our office before 14.00 hours of the date of tender opening.</p>			
Sl.No	Description	Qty	
10	MEDICAL EQUIPMENT - A and B Scan (AS PER BHEL SPECN)	1 No.	
<p>IMPORTANT POINTS TO BE TAKEN CARE DURING SUBMISSION OF OFFER:</p> <ol style="list-style-type: none"> The above requirement should be as per BHEL TECHNICAL SPECIFICATION (ANNEXURE-A) 2 PAGES only. DELIVERY :- 3 MONTHS DELIVERY TERMS: FOR/BHEL/TIRUCHY-14 Compliance Form NO: BND/IND/07 to be filled and attached along with your offer failing which the offer will not be considered for our evaluation. EMD an amount of Rs. 40,000/- (Forty thousands only) is to be submitted by Demand Draft only. DD shall be in favour of "Bharat Heavy Electricals Limited, Tiruchirappalli". Installation, Commissioning and demonstration at BHEL Hospital Tiruchirappalli "ON FREE OF COST" only. Subsequent to the hosting of this Enquiry, any corrigendum to the Enquiry that may be hosted in the BHEL Web-site as well as Government Tenders-portal shall be viewed by the vendors regularly to Know the details of corrigendum. In case if any vendor without seeing the corrigendum quoted as per original enquiry and intimate that they have wrongly quoted will not be considered and rejected. However, as per the appropriate policy of BHEL, action will be taken in this regard. 			
<p>ENCLOSURES:-</p> <ol style="list-style-type: none"> Enquiry Sheet – 2621500007 – 2 pages BHEL Technical specification, Other points and Qualifying Criteria - ANNEXURE-A – attached. BHEL Commercial terms and conditions vide Check List No. BND/IND/07 – attached. GUIDELINES & INSTRUCTIONS TO BIDDERS FOR SUBMITTING OFFER VIDE. No. MM/CE/GENL/001- EMD <p>The above documents can be downloaded from BHEL web site http://www.bhel.com or from the Government tender website http://tenders.gov.in (public sector units > Bharat Heavy Electricals Limited page) under Enquiry reference " .</p>			
Tenders should reach us before 14:00 hours on the due date Tenders will be opened at 14:30 hours on the due date Tenders would be opened in presence of the tenderers who have submitted their offers and who may like to be present		<p>Yours faithfully, For BHARAT HEAVY ELECTRICALS LIMITED <i>S. Mudiappan 3/2/2015</i> Administrative Officer/MM/CE</p>	

S. MUDIAPPAN
Administrative Officer
MM / Capital Equipment
BHEL, TRICHY - 620 014.



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ENQUIRY No. 2621500007 Dated 3-2-2015 due on 3-3-2015 .. Page No.2

Special Instructions:

- 1) The bidders shall submit the offer in TWO INNER ENVELOPES as indicated below which shall be sealed in one outer envelope.
- 2) ENVELOPE-I This sealed envelope should contain all the copies of technical bid together with un-priced commercial bid. This envelope should be clearly marked "PART-I" Technical and commercial bid indicating Enquiry no. /date and address & Ref. of the bidder.
- 3) ENVELOPE-II This sealed envelope should contain price details. This envelope should be clearly marked PART-II PRICE BID indicating Enquiry no. /date and address & Ref. of the bidder
- 4) Both the envelopes part I and II shall be put in one cover, duly sealed superscribing as PART I and II of Enquiry No. --- due date of the tender opening --- and the address and ref. of the bidder. The above offer should reach this office on or before the due date by 14.00 hours (IST) Late offers will not be considered.
- 5) Delivery terms: **FOR/BHEL/TIRUCHY basis** only.. Hence Vendor should quote FOR price inclusive of P&F, Freight, transit insurance etc.
- 6) The vendor should clearly mention both in technical as well as price bid the applicable taxes and duties (viz., ED/CST/VAT etc). Please note, we will not give any C-Form (or) VAT declaration form.
- 7) The vendor should confirm the delivery mentioned in the enquiry or indicate the earliest delivery in the technical offer.
- 8) Point by Point confirmation required for BHEL specification (**ANNEXURE-A**) along with technical offer by countersigned & officially sealed in token of acceptance of BHEL's specification.
- 9) Vendor should send catalogue of the equipment, if any.
- 10) BHEL's COMMERCIAL TERMS & CONDITIONS FOR INDIGENOUS SUPPLIES – Compliance Form No. **BND/IND/07** enclosed. Vendor should send the same along with Technical Offer with official signature and seal in token of acceptance.
- 11) **WITH REFERENCE TO ABOVE IT MAY PLEASE BE NOTED THAT "THE OFFERS FROM AUTHORISED DEALER / DISTRIBUTOR / AGENT WILL BE ACCEPTED ONLY IF THE DEALER / DISTRIBUTOR / AGENT SUBMITS VALID AUTHORISATION LETTER ISSUED BY THE ORIGINAL MANUFACTURER ALONG WITH TECHNICAL OFFER.**
- 12) **Offers should be addressed to: MANAGER/MM/CE, IC BUILDING, (NEAR 24 BUILDING), B.H.E.L., TIRUVERUMBUR, TIRUCHIRAPPALLI 620014, TAMILNADU**

ANNEXURE - A

PART A - QUALIFYING CRITERIA FOR A and B SCAN

SI No.	Description	Vendor to Confirm
1	The Vendor should have a Valid CE / FDA certification	
2	The Vendor would have supplied at least two number of such type of equipment in the past one year.	
3	The Vendor has to submit two performance certificate from their customers to whom they have supplied such type of equipment. (Performance certificate should be from Other than the OEM Country of origin preferably in India)	

PART B - SPECIFICATION OF A and B SCAN (Ophthalmic Ultra Sound Scanner)

A - MODE

SI No.	DESCRIPTION	Vendor to Confirm
1	System should be with A - Probe frequency 10 MHZ , Solid focused probe.	
2	Should have IOL Power calculations and Analysis with following formulae:	
2a	Holladay	
2b	SRK T	
2c	Optional : Haigis / Hoffer - Q	
3	Should have 50 frames - per seconds image acquisition rate.	
4	Image depth should be : 40 mm	
5	Should have immersion and contact method.	

B - MODE

1	Custom Velocity : Pre - programmed for variable velocities including Silicon oil filled eyes and independent velocities for different ocular structures.	
2	Should have a B - Scan Probe frequency 10 MHZ sealed probe.	
3	Should have immersion and contact method.	

4	Axial resolution should be : 50 microns, Lateral resolution : 100 microns.	
5	Scanning angle should be : 52 degrees, Image depth : 45 mm.	
6	Should have the measurement accuracy : 50 microns inherent, 100 microns clinical.	
7	Image depth should be : up to 45mm.	
8	Should have movie sequence capture up to 20 sec.	
9	Distance & area measurement on B – Scan images.	
10	Vector A – Scan measurement.	
11	Simultaneous B – Scan with Vector A – Scan.	
12	Real time image viewing.	
13	Should have easy print feature.	
14	Should be with Windows XP operating system.	
15	Wide screen high resolution 22 inches TFT LED monitor .	
16	The system should have CE / FDA Certification.	

C - OTHER GENERAL POINTS

1	The Vendor has to ensure for the availability of spares and consumable indigenously.	
2	Price List of all major Spares to be provided.	
3	Suitable Extended Warranty may be indicated.	
4	Software application if any – Up gradation of the equipment should be X taken care by the vendor.	
5	The Vendor shall have service center with qualified service engineers in Tamil Nadu or nearby locations .	

BHARAT HEAVY ELECTRICALS LIMITED, TIRUCHIRAPALLI
CAPITAL EQUIPMENT /MATERIALS MANAGEMENT

Compliance Form FOR ACCEPTANCE OF COMMERCIAL TERMS AND CONDITIONS BY
INDIGENOUS VENDORS

(This should be essentially filled in and sent along with the techno-commercial offer without fail. If this Compliance Form is not filled and submitted along with techno-commercial offer (Part I) or if the vendor does not confirm acceptance to the terms and conditions proposed, the offer is liable for rejection)

A

Description of the Equipment: A and B SCAN Quantity: 1 No.

BHEL Tender No. & Date: 262150007 dated 3.2.2015 due on 3.3.2015

PART I of Tender: EMD/SWIFT message Copy + Technical Bid + Unpriced Bid + this Compliance Form

PART II of Tender: Price Bid

ENQUIRY TERMS & CONDITIONS

**Vendor's
Confirmation**

1.0 PRICE BID:

Price Bid should contain the schedule of price particulars and to be co-related to the technical details provided in Part I. Techno-commercial bid alone without the Price Bid will be rejected. The prices contracted shall be firm till the execution of the contract in full and in all respects.

The bidder has to quote charges for 'Supply' and 'Erection & Commissioning' separately. The evaluation of tender shall be on the basis of "NET CASH OUTFLOW VALUE (total cost to BHEL).

Accepted

1.1 Installation & Commissioning & Demonstration at BHEL HOSPITAL, TIRUCHY-14 by FREE OF COST

Accepted

2.0 VALIDITY:

Validity of the offer should be 120 days from the date of tender opening. BHEL reserves the right not to consider offers from vendors with validity less than 120 days from the date of tender opening.

Accepted

3.0 EARNEST MONEY DEPOSIT (EMD): Rs. 40,000/- Forty thousands only.

Accepted

In Order to ensure that the successful bidder / vendor does not refuse to execute the Order, after award of the same on him, each bidder / vendor will be required to furnish Earnest Money Deposit (EMD) along with their tender. EMD by the Tenderer will be forfeited as per Tender Documents if, after opening the tender, the Tenderer on his own makes variation in his earlier quoted rates or revokes/change any other condition of his tender within the validity period.

Accepted

EMD is to be submitted in cash (as permissible under Income Tax Act), Pay Order or Demand Draft only. DD shall be in favour of "Bharat Heavy Electricals Limited, Tiruchirapalli".

MSE suppliers can avail the intended benefits only if they submit along with offer, attested copies of either EM II certificate having deemed validity (Two years from the date of issue of acknowledgement in EM-II) or valid NSIC certificate or EM II certificate along with CA certificate (Format enclosed as per Annexure - I) applicable for the year, certifying quantum of investment in plant and machinery within the permissible limit as per the act for relevant status (Micro or small) where the deemed validity of EM II is over. Date to be reckoned for determining the deemed validity will be the last date of technical bid submission. Non submission of such documents will lead to consideration of their bids at par with other bidders and MSE status of such suppliers shall be shifted to Non MSE supplier till the supplier submits these documents. DD shall be in favour of "Bharat Heavy Electricals Limited, Tiruchirapalli".

Bidders can remit their EMD amount through SWIFT to BHEL Bank Account and the copy of the SWIFT CONFIRMATION MESSAGE shall be submitted in Part - I sealed envelope.

BHEL Bank Details:

BENEFICIARY: BHEL

ACCOUNT NO: 10891588977

SWIFT: SBININBB190

BANK: STATE BANK OF INDIA

BRANCH: HE / KAILASAPURAM

PLACE: TRICHIRAPPALLI, INDIA

3.1 RETURNING OF EMD:	EMD given by all unsuccessful Tenderer shall be refunded on award of LOI/PO on successful Tenderer. The EMD of successful bidder shall be returned after submission of Order Acknowledgement. EMD shall not carry any interest.	Accepted
3.2 The EMD amount for this Tender will be (INR) : 40,000/- (Forty thousands only)		
4.0 RELEASE OF PURCHASE ORDER:	Purchase Orders will be released separately for supply and service portion on the successful vendor.	Accepted
5.0 PAYMENT TERMS:		
For SUPPLY P.O.:	80% payment of Supply P.O. value shall be made within 45 days from the date of receipt of material at BHEL.	Accepted
For BALANCE OF SUPPLY P.O. & SERVICE P.O.	Balance 20% of Supply portion of PO value will be paid against submission of Commissioning Report and Performance Bank Guarantee (PBG) @ 10% value of PO.	
5.1 Bank Guarantee and Loading against non acceptance of BHEL's Payment Terms:		
If any Bidder requires a payment exceeding 80% of the PO value, such bidder have to submit Advance Bank Guarantee (ABG) in the prescribed Format for the amount over and above 80% but restricted to 90% of the PO value, along with the invoice / despatch documents. This ABG shall be valid up to the date of Final Minutes of Meeting for E&C for the equipment.		
Additionally, for any deviation sought including as mentioned above, in Payment Terms by bidder w.r.t. tender conditions, the following loading pattern shall be followed:		
Benchmark Prime Lending Rate (BPLR) of SBI as applicable on the scheduled date of tender opening + 2%, for the amount & period of relaxation sought by bidder.		
6.0 Value for Erection & Commissioning at BHEL:		
Erection & Commissioning (E&C) value will include services to be rendered at BHEL like erection, commissioning, job proving, training to operators, supervising foundation work etc. (to be together called as E&C). E&C is in the scope of supplier, and hence the E&C value should be quoted separately.		
E&C value should be quoted separately by Bidders. Only in case where quoted value is less than the minimum value indicated below or separate E&C values are not mentioned in the offer, value for E&C portion shall be deemed to be considered as the value indicated below and accordingly supply value will be adjusted from that quoted value and the balance will be released as E&C payment. The bidder, however, can choose to quote the E&C value higher than the below mentioned minimum E&C value (%) and suitably apportion the supply value.		
COST OF ERECTION & COMMISSIONING PORTION QUOTED BY VENDOR (%) - (Should be equal to or more than 5%)		E&C NOT APPLICABLE
7.0 Taxes & Duties:		
All Taxes, Duties, Service Taxes etc. payable as extra to the quoted price should be specifically stated in offers along with CST & TIN No / Tariff No. etc., failing which BHEL will not be liable for payment of such Taxes and Duties.		
BHEL TIN No. , CST No. ECC No. IE Code and Assessment circle for Bhandara will be notified at the time of ordering.		
In case taxes and duties are indicated as inclusive in the quoted prices, it will be reimbursed only upon furnishing the documentary evidence for having paid such taxes and duties. Any difference in taxes (on account of reduction in the levies) between what has been paid by BHEL to the vendor (based on what has been indicated in the Purchase Order) and actually paid by vendor should be passed on to BHEL..		
8.0 Delivery terms, Delivery period required and evaluation process:		
8.1 Delivery terms: FOR BHEL, TIRUCHY BASIS only		
Basis of Delivery Terms :	Price break-up details like Basic price, P&F, Taxes & Duties, Freight and Insurance etc., should be indicated in the offer.	Accepted
8.2 Delivery period: The equipment enquired forms a part of an expansion program (Scheme) and the delivery period mentioned below has been derived keeping in view of the Scheme completion date. Vendor shall comply with this required period.		

<p>Bidder should quote time period separately for 'Supply' and 'E&C' of equipment. (a) Supply period :- For Supply portion, duration shall be counted from the date of Purchase Order. Vendors are required to indicate the best delivery period i.e., time period required for dispatch (LWB date) from the date of Purchase Order in the "Vendor's confirmation" below. Order acceptance, submission of drawings etc., should not be linked to the delivery period.</p>	<p>E&C not applicable</p>
<p>DELIVERY PERIOD (in months) REQUIRED BY BHEL (SUPPLY PORTION)</p>	<p>3 months</p>
<p>DELIVERY PERIOD (in months) OFFERED BY VENDOR (SUPPLY PORTION)</p>	
<p>(b) E&C period :- Duration shall be counted from the date of intimation by BHEL to vendor for deputation of their Engineers for E&C.</p>	<p>E&C not applicable</p>
<p>E & C PERIOD (in months) OFFERED BY VENDOR (E & C PORTION)</p>	
<p>However, while evaluating the offers, those offers which are not conforming the requested delivery period, COMMERCIAL LOADING @ ½% of the purchase order value per week will be done for the EXTRA PERIOD requested. For evaluation purpose 4 weeks will be considered as one month. Commercial loading on the offered price will be done during evaluation of the offers</p>	<p>Accepted</p>
<p>BHEL reserves the right to accept an offer not meeting the NIT / Enquiry delivery. However based on the scheme requirement, the Technically Suitable offerers would be requested to reduce their offered delivery schedule and in case if it is not meeting BHEL requirement or maximum limit considered by the Technical Committee, the offer may become liable for rejection.</p>	<p>Accepted</p>
<p>9.0 PERFORMANCE BANK GUARANTEE (PBG):</p>	
<p>The vendor shall submit a Performance Bank Guarantee (PBG) for 10% of the Purchase Order value in the format enclosed covering the agreed Guarantee period (with additional 2 months as claim period).</p>	<p>Accepted</p>
<p>PBG shall be issued exactly as per the BHEL Format attached with this Tender (without any deviation) by any one of the Consortium Banks of BHEL (List Enclosed) or from a reputed Bank and confirmed by any Consortium Bank of BHEL.</p>	
<p>All bank charges incurred on account of issuance of PBG will have to be borne by the vendor.</p>	
<p>1) It should be typed in the INR 100 value of stamp paper.</p>	<p>Accepted</p>
<p>(2) It should be signed by TWO bank officials with Rubber stamp containing names & employee numbers of bank officials.</p>	
<p>(3) It should be submitted with bank covering letter with sign and seal of the bank official.</p>	
<p>Offers from vendors not accepting to submit PBG are liable for rejection.</p>	
<p>10.0 LIQUIDATED DAMAGES (LD): - LD applicable only for supply portion.</p>	
<p>a) LD for delay in 'Supply' and/or 'E&C' will be applicable to the delays attributed to vendor. LD will be considered separately for 'Delivery' and 'E&C'.</p>	
<p>The rate of LD for delayed Supply shall be @ 0.5% per week of delay of total PO value (Supply + E&C) in supply subject to a maximum of 10% of total PO value (Supply + E&C).</p>	
<p>The rate of LD for delayed E&C shall be @ 0.5% per week of delay of total PO value (Supply + E&C) in E&C subject to a maximum of 10% of total PO value (Supply + E&C).</p>	
<p>Maximum LD for delay in Supply and E&C together shall be limited to 15% of total PO value (Supply + E&C).</p>	
<p>In case PO includes more than one machine, the LD will be levied @ 0.5% per week of delay on PO value (Supply + E&C) for each individual machine.</p>	
<p>b) For the purpose of LD for delay E&C of the equipment the duration will be reckoned from the date of intimation by BHEL to vendor for readiness of site.</p>	<p>Accepted</p>
<p>c) Loading on account of non-acceptance of LD for delayed Supply and/or E&C shall be as under: In case any bidder is not accepting the above LD for delayed Supply and/or E&C, the offer of bidder shall be loaded to the extent to which it is not agreed by the bidder.</p>	
<p>d) Supply period indicated by bidder should include reasonable time required for approval of drawings and other inputs from BHEL. In the Techno-Commercial Bid, the bidder shall submit milestones for various activities in co-relation with Supply and E&C period quoted by him.</p>	
<p>For the purpose of levying LD, the date of shipment (LWB date) will be considered.</p>	

Loading Factor for non-acceptance of LD clause for delayed Supply and/or E&C:
In case any bidder is not accepting the above LD clause for delayed Supply and/or E&C, the offer of bidder shall be loaded to the extent to which it is not agreed by the bidder .

11.0 SHORT SUPPLY / WARRANTY REPLACEMENT:

In case, any shortage is noticed vis-a-vis PO requirement in the main equipment / spares, such shortages shall be replenished by supplier on FOR destination basis without any cost implication to BHEL for such short supplies shall be borne by the supplier.
Warranty Replacements during Guarantee period at supplier's cost on FOR BHEL Works basis.

Accepted

12.0 RISK PURCHASE:

If the supplier fails to deliver the goods within the delivery specified in the Purchase Order, BHEL will be entitled to terminate the contract and to purchase elsewhere at the risk and cost of the supplier either the whole of the goods or any part which the supplier has failed to deliver or dispatch within the delivery period mentioned in the Purchase Order.
BHEL reserves the right not to consider offers from vendors not accepting the above Risk Purchase terms.

Accepted

13.0 GUARANTEE:

Vendors shall provide a guarantee for 12 months from the date of commissioning of the equipment or 18 months from the date of supply, whichever is earlier. The date of LWB shall be taken as the date of supply.
Offers from vendors not accepting to the requested guarantee period are liable for rejection.

Accepted

14.0 REVERSE AUCTION (RA):

BHEL reserves their right to conduct on-line internet Reverse Auction for finalizing the Tender. This decision will be communicated to the technically qualified vendors after technical evaluation. Details / General terms / guidelines for conduct of RA have been given in the 'General guidelines & instructions to bidders' enclosed as a part of NIT / Enquiry. Vendors are requested to confirm their acceptance for BHEL proceeding with RA route for finalization of the enquiry.
BHEL reserves the right not to consider offers from vendors not accepting to the RA process for finalization of the enquiry.

Accepted

15.0 CONTACTS:

Details of contact person's name, designation, department with complete postal and email address along with phone and fax numbers to be mentioned

Name:
Designation:
Email ID:
Phone No.:
Mobile No.
Fax No.:
Address:

Weight & Cubage of package:

Approximate Net weight of the total consignment:

Approximate Gross weight of the total consignment:

Approximate volume of the total consignment:

The vendor to provide Audited Balance Sheet & Annual Report signed by the Auditors (or) Bank Credit Statement signed by the Bankers for past consecutive four years (eg. 2009 - 10, 2010 - 11, 2011 - 12, 2012 - 13) from the date of tender opening.

We have gone through and understood the 'General guidelines & instructions to bidders for submitting offer' enclosed as a part of the NIT / Enquiry and confirm that our offer has been made in line with the same and the confirmations given in the above checklist supercede any other standard information provided in our quotation.

Signature with date:
Name:

(AFFIX OFFICIAL SEAL HERE)

(PLEASE AFFIX YOUR SIGNATURE WITH SEAL ON EACH PAGE)