



# BHARAT HEAVY ELECTRICALS LIMITED

( A Government of India Undertaking )  
HIGH PRESSURE BOILER PLANT  
PURCHASE DEPARTMENT - FOSSIL BOILERS  
THIRUCHIRAPALLI - 620014  
TAMILNADU (INDIA)

PHONE :2577331  
GRAMS : BHARATELEC  
FAX NO: 2520719  
E-mail: srchandran@bheltry.co.in  
Web:

429-002/A

	<b>Enquiry No</b> 2661500334 - 46	<b>Enquiry Date</b> 20.08.2015	<b>Due Date for Quotation</b> 15.09.2015
<p>Please quote Enquiry No, Date and due date in all correspondences. This is only a request for quotation and not an order. <b>Bid should be submitted in two parts. 1.Techno-commercial bid (Part-I) and 2.Price bid(Part-II) in a separate sealed cover and both covers must be placed in a third cover and sealed. Our Enquiry No., Enq. date &amp; Enq. Due date must be written on all three covers.</b></p>			

Item	Description	Unit	Quantity	Delivery Quantity	Schedule Date
10	331032270000  Eliptical type High pressure Mercury vapour lamp with a quartz discharge tube enclosed, internally phosphor coated outer shell, E40 cap base ,(HPL_N version) colour temprature 3900K, lumen out put 22750, lamp wattage 400, suitable for 230/250 volt, Rated for 400 watts. MAKE:PHILIPS,OSRAM,GE,BAJAJ,CROMPTON and PIONEER Only suitable.	NO	250.000	250.00	01.10.15
20	331032320000  Eliptical type High Pressure Sodium vapour lamp,warm light, with a polycrystalline translucent aluminium oxide discharge tube and internally duffusing powder coated, as starting aid the discharge tube contains an amalgam of mercury and sodium along with Xenon gas, E40 cap base, 1950K colour temprature,lumen out put 46500, lamp wattage 400, suitable for 230/250 volt AC supply, rated for 400 watts (SON E) MAKE:PHILIPS,OSRAM,GE,BAJAJ,CROMPTON and PIONEER Only suitable.	NO	200.000	200.00	01.10.15

**General Note:**

„Important note:

„YOU SHOULD CONFIRM LD CLASS, VALIDITY AND PAYMENT TERMS AS „PER BHEL COMMERCIAL TERMS AND CONDITIONS. OTHERWISE YOUR „OFFER WILL BE REJECTED.

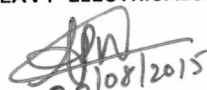
All the tenders may be addressed to the following address:

**The Tender Opening Cell / MM  
Room No: 26, Building 24, Ground Floor  
Bharat Heavy Electricals Limited**

The offers should reach us 30 minutes before the time of opening of tenders. The offers will be opened at 14.30 hrs on the due date of tender in the presence of tenderers who have submitted their offer and who may like to be present for the tender opening.Late and delayed offers are liable to be rejected.

Yours faithfully,  
For **BHARAT HEAVY ELECTRICALS LIMITED**

**ARUN PRASATH. N**  
Senior Engineer  
Purchase ( CP & SP ) / MM  
BHEL, TIRUCHY - 620014.

  
20/08/2015  
MANAGER / PURCHASE  
(FOSSIL BOILERS)  
Yours faithfully,

# BHARAT HEAVY ELECTRICALS LIMITED

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THIRUCHIRAPALLI - 620014  
TAMILNADU (INDIA)

PHONE :2577331  
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FAX NO: 2520719  
E-mail: srchandran@bheltry.co.in  
Web:

2661500334 / 20.08.2015

23505

## TIRUCHIRAPALLI 620014

In case personal delivery of the offer, it shall be dropped into the respective box kept in Room No: 26, after duly entering the data in the system.

Offers will be accepted only up to 14.00 Hrs on the due date. Therefore, vendors shall ensure to submit the offers well before this time. All due date extension requirements should be addressed to the respective Purchase mail IDs. All the due date extension requests from vendors will be considered only up to 48 hours before the due date and time.

Vendors are requested to avoid submission of offers through e mail / fax. In case of any unavoidable situation, offers shall be sent through e mail to the following mail ID only  
tender\_cell@bheltry.co.in.

As tenders are being opened by Common Tender Opening Cell, offer covers should be sealed with tenderer's distinctive seal and super scribed with correct Tender No. item of supply and due date of opening.

The offers will be opened at 14.30 hrs on the due date of the tender in the presence of tenderers who have submitted their offer and who may like to be present for the tender opening. Late and delayed offers are liable to be rejected.

The bidder along with its associate/ collaborators/ sub-contractors/ sub-vendors/ consultants/ service providers shall strictly adhere to fraud prevention policy displayed on BHEL website <http://www.bhel.com> and shall immediately bring to the notice of BHEL management about any fraud or suspected fraud as soon as it comes to their notice.

### Enclosures:

"LD clause has to be confirmed without fail."

ANNEXURE - A

The offers should reach us 30 minutes before the time of opening of tenders.  
The offers will be opened at 14.30 hrs on the due date of tender in the presence of tenderers who have submitted their offer and who may like to be present for the tender opening. Late and delayed offers are liable to be rejected.

Yours faithfully,  
For BHARAT HEAVY ELECTRICALS LIMITED

ARUN PRASATH. N  
Senior Engineer / MANAGER / PURCHASE  
Purchase ( CP & SP ) / MM (FOSSIL BOILERS)  
BHEL, TIRUCHY - 620014  
Yours faithfully,

**BHARAT HEAVY ELECTRICALS LIMITED TIRUCHIRAPALLI**  
**CAPITAL PURCHASE**

Annexure-A

**ACCEPTANCE OF COMMERCIAL TERMS AND CONDITIONS BY THE VENDORS.**

(This should be essentially filled in and sent along with the techno-commercial offer without fail. If this check list is not filled and submitted along with techno-commercial offer (Part I) or if the vendor does not confirm acceptance to the terms and conditions proposed herein, BHEL reserves the right to reject such offers)

**CHECK-LIST FOR INDIGENOUS VENDORS**

SI No	DESCRIPTION
1.	<p>The Bidders shall submit their offer in <b>TWO INNER ENVELOPES</b> as indicated below which shall be sealed in one outer envelope.</p> <ul style="list-style-type: none"> <li>❖ <b>Envelope I:</b> This sealed envelope should contain all the copies of technical bid together with un-priced commercial bid. This envelope should be clearly marked "<b>Part I - Technical and commercial bid</b>", indicating Enquiry No., Due Date and Address &amp; Reference of the Bidder.</li> <li>❖ <b>Envelope II:</b> This sealed envelope should contain <b>price details</b>. This envelope should be clearly marked "<b>Part II - Price bid</b>", indicating Enquiry No., Due Date and Address &amp; Reference of the Bidder. This part should contain the schedule of price particulars and must be co-related to the technical details provided in Part I.</li> </ul> <p>All the two envelopes (Part I&amp;II) shall be put in one cover, duly sealed, super scribing as "<b>Part I and Part II of Enquiry No., due date of opening</b>" and the address and reference of the Bidder. The offer received without the above guidelines, will not be considered for opening.</p> <p>The above offer should reach this office on or before the due date by 14.00 Hrs (IST). Late offers will not be considered. Tender should not be addressed to any Individual's name but only by designation to:</p> <p>1) Please submit your offer on F.O.R - BHEL, Trichy (Tamilnadu) basis and in two part (part-i: techno-commercial bid and part-ii: price bid) in a separate covers and both covers to be placed in an envelope which is super scribed with enquiry no, enquiry date and due date of tender opening.</p> <p>2) If the offer is submitted in single part and the same will be liable for rejection.</p> <p>3) All the Tenders may be addressed to the following address to  <b>The Tender Opening Cell/MM</b>  <b>Room No-26, Building – 24, Ground Floor</b>  <b>Bharat Heavy Electrical Limited</b>  <b>Tiruchirappalli- 620014.,</b>  <b>TAMILNADU, INDIA</b></p> <p>4) In case personal delivery of the offer, it shall be dropped into the respective box after duly entering the data in the system kept in room no. 26.</p> <p>5) Offers will be accepted received till 14.00 hrs on the due date. Therefore Vendors shall ensure to submit the offers before this time.</p> <p>6) Vendors are requested to avoid submission of offers thro email / fax. In case of any unavoidable situation, offers shall be sent thro email to the following mail ID only "<b>tender_cell@bheltry.co.in</b> "</p> <p>Tenders should be free from <b>CORRECTIONS AND ERASURES</b>. Corrections if any, must be attested. All amounts shall be indicated both in words as well as in figures. In case of any difference between amount quoted in words and figures, amount quoted in words shall prevail.</p> <p>Offers should be in <b>ENGLISH</b> and accompanied by detailed technical literature, catalogue and detailed dimensional drawings in <b>ENGLISH</b> or otherwise, the offers will not be considered.</p>
2.	<p><b><u>OPENING OF TENDERS</u></b></p> <p>The Part I- Technical &amp; commercial bid would be opened on the Tender opening date.</p> <p>Part-II, Price bid of technically suitable Bidders alone would be opened after complete evaluation of Part-I. Hence the Bidders are required to submit their best competitive price in the price bid in a sealed cover (Part-II). In case of necessity BHEL reserves the right to go for a reverse auction (RA) instead of opening the submitted sealed bid, which will be decided after technical evaluation. Information and general terms and conditions covering RA are given in this Annexure- I (Point no.16).</p> <p>Date and time of Price Bid (Part-II) opening / RA conducting date shall be intimated to the technically and commercially acceptable bidders only. Clarifications if any required by BHEL for Technical evaluation would be sought from bidders before opening of Part II - Price Bid/ RA</p>

3.	<p><b><u>TAXES AND DUTIES :</u></b> All Taxes and Duties payable as extra to the quoted price should be specifically stated in offers along with CST &amp; TIN No / Tariff No. etc., failing which the purchaser will not be liable for payment of such Taxes and Duties. Our TIN No. 33243560005, TNGST No. 3560005, CST. No. 239383 Dt. 11-06-1991 &amp; BHEL ECC No. AAACB4146PXM012, Service Tax Reg No (STC)- AAACB4146PST006. Assessment circle Tiruverambur.</p> <p><b>Cenvat credit &amp; VAT credit</b> (for Indian Bidders only): If any Excise Duty is payable, the chapter head / sub-head reference and the rate of the duty should be quoted. If the tenderer is availing <b>CENVAT</b> credit for his input materials, the effect of Proforma credit should be passed on to the purchaser</p> <p><b>Income Tax applicable</b> Any service charges payable towards supervision of E&amp;C, training, performance prove-out etc., will be released after deduction of Income Tax as per Indian Income Tax Act / as per the Govt. of India rules and TDS certificate will be issued by BHEL for such deductions. Applicable service tax on E&amp;C charges will be payable extra. The liability of depositing the same to the Govt. will be of the supplier</p>	
No row shall be left blank. Please indicate NA, in case the item is "not applicable"		<b>Vendor's confirmation</b>
<b>Validity:</b> Validity of the offer should be <b>120 days</b> from the date of tender opening.		
4.	<p><b>Release of Purchase Order:</b></p> <ul style="list-style-type: none"> <li>➤ Purchase Orders (separate for supply and I&amp;C portion if applicable) will be released on the successful vendor (L1 vendor)</li> <li>➤ Order shall be placed on single vendor on cumulative L1 basis.</li> <li>➤ This tender is composite in nature and cannot be split-up to more than one vendor. Hence the entire work will be awarded to only lowest bidder of the tender. Work cannot be split-up and given to MSE vendor if they are L2 or above ranking in the tender.</li> </ul>	
5.	<p><b><u>Payment terms for Supply Portion</u></b> 80% Payment after receipt and acceptance of material and balance 20% within 45-90 days after commissioning against submission of 10%PBG for order value.</p>	
<p><b><u>Installation &amp; Commissioning Portion (if applicable only):</u></b> 100% of the Erection / commissioning charges (in case contract involves erection /commissioning) shall be paid only on completion of such erection / commissioning at BHEL</p>		
<p>Any deviation in the above payment term will attract loading as mentioned below. "Base rate of SBI (as applicable on the date of bid opening. Techno-commercial bid opening in case of two part bids) + 6% shall be considered for loading for the period of relaxation sought by bidders.</p>		
6.	<p><b>Performance Bank Guarantee (PBG):</b> The Bidder, in the event of an order, should furnish a Bank Guarantee from an Indian Bank approved by BHEL, at no extra cost in a format prescribed by BHEL, along with the order, for an amount equivalent to <b>10% (Ten percent)</b> of the value of the contract. The PBG shall be valid for a period of 18 months from the date of dispatch or <b>12 months</b> from the date of receipt / acceptance / commissioning of the equipment at BHEL, Trichy whichever is more, with a claim period of two months.</p> <p>The Performance Bank Guarantee shall be obtained from any one of the following banks which is a member bank in our consortium of banks.</p> <p><b>LIST OF CONSORTIUM BANKS</b> 1. DEUTSCHE BANK 2.HDFC BANK 3.ANZ GRINDLAYS BANK 4.CITI BANK 5.STANDARD CHARTERED BANK 6.BANK OF AMERICA 7.ABN AMRO BANK 8.IDBI LTD 9.ICICI BANK LTD 10.THE HONGKONG AND SHANGHAI BANKING CORPORATION LTD.</p> <p><b>LIST OF NATIONALISED BANKS</b> 1.ALLAHABAD BANK 2.ANDHRA BANK 3.BANK OF INDIA 4.BANK OF BARODA 5.BANK OF MAHARASTRA 6.BHARATH OVERSEAS BANK 7.CANARA BANK 8.CENTRAL BANK OF INDIA 9.CORPORATION BANK 10.DENA BANK 11.INDIAN BANK 12.INDIAN OVERSEAS BANK 13.OREINTAL BANK OF COMMERCE 14.PUNJAB NATIONAL BANK 15.PUNJAB &amp; SIND BANK 16.STATE BANK OF INDIA 17.STATE BANK OF TRAVANCORE 18.STATE BANK OF MYSORE 19.STATE BANK OF BIKANER &amp; JAIPUR 20.STATE BANK OF HYDERABAD 21.STATE BANK OF PATIALA 22.STATE BANK OF MAHARASTRA 23.STATE BANK OF SOURASTRA(SBI-13.09.08) 24.SYNDICATE BANK 25.UCO BANK 26.UNION BANK OF INDIA 27.UNITED BANK OF INDIA 28.VIJAYA BANK</p> <p>If PBG is issued by a Foreign counter part of the BHEL consortium Indian Bank, in case of claim against the PBG , it will be lodged in any one of the Indian counters of the Foreign Bank which issued the PBG.</p>	

7.	<p><b>Liquidated damages (LD):</b> The delivery of the goods specified in the purchase order should be made within the time prescribed. LD for delay in 'Supply' and/or 'I&amp;C' will be applicable to the delays attributed to vendor. LD will be considered separately for 'Delivery' and 'I &amp;C'. Where the seller supplies or dispatches the goods, beyond the delivery period Liquidated damages shall be applicable 0.5% of the total order value per week or part thereof subject to a maximum of 10% of the total order value.</p> <p>The rate of LD for delayed E&amp;C shall be @ 0.5% per week of delay of total PO value (Supply + I &amp;C) in I &amp;C subject to a maximum of 10% of total PO value (Supply + I&amp;C).</p> <p>For staggered delivery schedule, LD shall be 0.5% of the undelivered portion per week of the delay or part thereof subject to a maximum of 10% of the total order value.</p> <p>Any deviation from the above LD clause, loading will be applied to the extent to which it is not agreed by the bidder (at offered value).</p>	
8.	<p><b>Risk Purchase:</b> Alternatively the purchaser at his option will be entitled to terminate the contract and to purchase elsewhere at the risk and cost of the seller either the whole of the goods or any part which the supplier has failed to deliver or dispatch within the time stipulated as aforesaid or if the same were not available from the best and the nearest available substitute. The supplier shall be liable for any loss which the Purchaser may sustain by reason of such risk purchases.</p>	
9.	<p><b>Delivery terms and evaluation process:</b> Indian Bidders should submit their offer on <b>FOR BHEL, Trichy</b> basis. Packing &amp; Forwarding and Freight &amp; Insurance charges from works to BHEL, Trichy to be indicated separately if extra from basic rate. Applicable % of ED &amp; Sales Tax , Commissioning Charges should be clearly indicated.</p> <p><b>Evaluation of offers shall be on the basis of delivered cost (Net cash outflow to BHEL)</b></p>	
10.	<p><b>Guarantee:</b> Vendors shall provide a guarantee for a period of 12 months from the date of commissioning of the equipment or 18 months from date of supply, whichever is earlier. The date of B/L or AWB shall be taken as the date of supply. Also, a PBG has to be given which shall cover the guarantee period (with additional 2 months as claim period). Normally No deviation permitted and the deviated offers are liable for rejection.</p>	
11.	<p><b>Short shipment / Warranty replacement:</b> In case of any short shipment in the main equipment / spares, Customs Duty levied on such supplies, shall be borne by the supplier. Any warranty replacement during the warranty period shall be on FOR, BHEL, Tiruchirappalli, basis.</p>	
12.	<p><b>Inspection &amp; Testing:</b> All goods shall be subject to inspection by BHEL or its authorized representatives at supplier's works or at BHEL stores or at any other place in India indicated by BHEL as the case may be. The supplier will not charge for the facilities provided for inspection of goods. In case of machine tools, the machine would be inspected and proved at supplier's works prior to dispatch however, final inspection and acceptance of the machine will be carried after installation of the machine at BHEL, Tiruchirappalli.</p>	
13.	<p><b>Test certificates / Operating and Maintenance manuals:</b> The Bidders shall clearly mention in their offer, that Test Certificates and Operating Maintenance Manuals, etc., as called for in the Technical Specification, in the required number of copies will be provided at no extra cost.</p>	
14.	<p>Payment through Bank is not preferred. In case of Payment through Bank is opted by Supplier, BHEL prefers documents submission through bank with copy of LR and door delivery of Goods to Site/Stores with Consignee copy attached. In this case Loading will be 3% on the offered value. Offers of indigenous Suppliers with payment terms as LC/Advance Payment are liable for rejection.</p>	
15.	<p>BHEL will consider the ranking after the loading is applied as referred above wherever deviations are observed.</p>	
16.	<p><b><u>Special Provisions for Micro and Small Enterprises (MSE)</u></b></p> <p>MSE suppliers can avail the intended benefits only if they submit along with offer, attested copies of either EM II (Entrepreneur Memorandum Part II) certificate having deemed validity (five years from the date of issue of acknowledgement in EM II) or valid NSIC certificate or EM II certificate along with attested copy of a CA certificate (Format enclosed as per Annexure - III) applicable for the relevant financial year (latest audited), certifying quantum of investment in plant and machinery within the permissible limit as per the act for relevant status (Micro or small) where the deemed validity of EM II is over. Date to be reckoned for determining the deemed validity will be the last date of technical bid submission. Offer/s received without these documents will lead to consideration of their offer at par with other bidders and MSE status of such suppliers shall be shifted to Non MSE supplier.</p>	

17.	<ul style="list-style-type: none"> <li>➤ Point to point confirmation for the Technical Specification enclosed to be provided. If there are any deviations, the same should be clearly specified. Offers received without confirmation to our specifications will be liable for rejection. If needed additional sheets shall be used.</li> <li>➤ Equipment offered shall be "New". Re-built / Re-conditioned / Used equipment's will not be accepted. Incomplete offers will not be considered for further processing Fixed price:</li> <li>➤ BHEL reserves its right to reject a tender due to unsatisfactory past performance in the execution of a contract at any of BHEL projects / units.</li> <li>➤ BHEL shall be at liberty to reject or accept any tender, part or in full at their own discretion and any such action is not liable for any question or claim against BHEL.</li> <li>➤ All Equipment's / Services including concerned personnel for carrying out the erection and commissioning of the equipment shall be arranged by the vendor. If any Services are availed from BHEL, it is only on chargeable basis unless otherwise specified.</li> <li>➤ The vendor shall provide necessary drawings, Test Certificates and Operating Maintenance Manuals etc., as called for in the Technical Specification, in the required number of copies at no extra cost</li> <li>➤ The Supplier shall arrange for securely protecting and packing the stores to avoid loss or damages during transit.</li> </ul>	
18.	<b>Company Details &amp; Contact</b>	
	Full Address of the company for future correspondence. (Copy of address proof & PAN card shall be attached along with Part-I)	
	Company Email ID:	Phone No.:
	Fax No	PAN No
	CST /TIN No	Service Tax No.
	Name of the contact perrson:	Mobile No.:
	e-mail ID	
19.	<b>TO BE CONFIRMED BY VENDOR</b>	
	Country of origin:	
	Station of dispatch/Port of Shipment	
	Delivery Terms (For destination or Ex-works )	
20.	<b>Packing &amp; Forwarding</b> Charges, if any ( in % or Lumpsum) ie. extra from basic rate	
	% of Excise Duty with cess	
	% of TAX (CST/VAT) (TNGST with FORM-17 or CST with C-FORM)	
	<b>(If applicable only)</b> Installation & commissioning charge is inclusive (or) exclusive on basic rate	
	Service tax applicable extra or not	
	<b>Freight &amp; Transit Insurance</b> charges (if any, in Lumpsum (or) percentage) from Dispatching station to BHEL Tiruchirappalli, (Note:If the delivery terms is Ex Works the materials has to be sent through BHEL approved carrier only, in this case the Freight & Insurance will be borne by BHEL)	
21.	Delivery from the date of Letter of Intent / Purchase Order. <b>(This should be inclusive of Order acceptance, drawing approval and time period required for receiving goods at BHEL Trichy.etc.,</b>	
22.	<b>Weight &amp; Cubage of package:</b> Approximate Net weight of the total consignment: Approximate Gross weight of the total consignment: Approximate volume of the total consignment:	
For any queries / clarifications the bidders may contact us through our FAX NO. +91 431 2520719 or through e-mail <ssm@bheltry.co.in, dcm@bheltry.co.in>		

- NOTE
- a) Your specific acceptance to our Payment terms, LD, Risk Purchase Clause & Submission of PBG for 10% of the order value are essential for consideration of your offer. Otherwise your offer is liable for rejection.
  - b) No row shall be left blank. Please indicate NA, in case the item is "not applicable"

Declaration:-  
I/We have gone through and understood the 'General guidelines & instructions to bidders for submitting offer' enclosed as a part of the Tender and confirm that our offer has been made in line with the same.

Name: \_\_\_\_\_ Signature with date: \_\_\_\_\_ (AFFIX OFFICIAL SEAL HERE)  
Designation: \_\_\_\_\_  
(PLEASE AFFIX YOUR SIGNATURE WITH SEAL ON EACH PAGE)

**MODEL PRICE BID FORMAT FOR INDIAN BIDDERS**

Enquiry No. & Date:  
Bidder's Offer No. & Date:

Sl No	Description of item	Unit (SET /No)	QTY	Rate /Qty in Rs. (excluding of all taxes)	VAT/CST in % (TNGST with FORM-17 or CST with C-FORM)	ED in %	Service Tax in %	Total Value in Rs. (inclusive of all taxes)
	Packing & Forwarding charges (if any) in percentage (or) Lumpsum							
	FOR Dispatching station value in Rs.							
	Percentage of Freight & transit insurance charges, if any (Lumpsum or %) Freight & Insurance charges from Dispatching station to BHEL, Tiruchirappalli (Note:If the delivery terms is Ex Works the materials has to be sent through BHEL approved carrier only, in this case the freight & Insurane will be borne by BHEL)							
	Approximate Net weight of the total consignment							
	Approximate Gross weight of the total consignment							
	Approximate Dimensions of the Consignment							

Signature & Seal of Vendor

The price bid should be submitted only as per the above format. No row shall be left blank. Please indicate **NA**, in case the item is "not applicable"