



भारत भारते

BHARAT HEAVY ELECTRICALS LIMITED

(A Government of India Undertaking)
HIGH PRESSURE BOILER PLANT
PURCHASE DEPARTMENT - FOSSIL BOILERS
THIRUCHIRAPALLI - 620014
TAMILNADU (INDIA)

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PHONE :2577645
GRAMS : BHARATELEC
FAX NO: 2520719
E-mail: srchandran@bheltry.co.in
Web:

429-002/A

Vendor Code :	Enquiry No	Enquiry Date	Due Date for Quotation
Vendor Name :	2681300008 - 79	28.01.2013	22.02.2013
Please quote Enquiry No, Date and due date in all correspondences. This is only a request for quotation and not an order			

Item	Description	Unit	Quantity	Delivery Quantity	Schedule Date
10	SUPPLY, INSTALLATION, TESTING AND COMMISSIONING OF CENTRIFUGAL FANS FOR FRESH AIR- As per the Qualifying Criteria in ANNEXURE-I and Specification and Scope of Work as per ANNEXURE-II. FRESH AIR CENTRIFUGAL FAN CAP:10000 cmh	NO	20.000	20.00	25.03.13
20	SUPPLY, INSTALLATION, TESTING AND COMMISSIONING OF CENTRIFUGAL FANS FOR EXHAUST AIR- As per the Qualifying Criteria in ANNEXURE-I and Specification and Scope of Work as per ANNEXURE-III. EXHAUST CENTRIFUGAL FAN CAP:10000 cmh	NO	20.000	20.00	25.03.13

General Note:

Note:

1. Please submit your detailed offer in three part bid system i.e
Part-I. EMD amount of Rs.1,00, 000 in one separate sealed cover.
Part-II. Technical and commercial (unpriced bid) in a sealed cover
Part-III. Priced offer in another separate sealed cover.

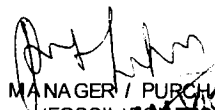
All the three covers shall be duly super-scribed with tender reference and due date of opening. These covers shall be put in a single cover duly super-scribed with tender reference and due date of opening and addressed to us.

2. Point-to-point confirmation to BHEL's specification and commercial terms & conditions shall be provided Annexure-A. All the Annexures should be filled and submitted along with the technical bid (no row shall be left blank), else your offer is liable for rejection.

3. Offers with validity of less than 180 days and non-acceptance of LD , RP clause, PBG, EMD & Payment terms, will lead to rejection of submitted offer.

The offers should reach us 30 minutes before the time of opening of tenders.
The offers will be opened at 14.30 hrs on the due date of tender in the presence of tenderers who have submitted their offer and who may like to be present for the tender opening.Late and delayed offers are liable to be rejected.

Yours faithfully,
For **BHARAT HEAVY ELECTRICALS LIMITED**


MANAGER / PURCHASER
(FOSSIL BOILERS)
PGAPUR, Tiruchirappalli, Tamil Nadu
Manager / Purchaser
Bharat Heavy Electricals Limited,
Tiruchirappalli - 620 014

BHARAT HEAVY ELECTRICALS LIMITED

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Web:

2681300008 / 28.01.2013

4. If the due date of tender opening happens to be a holiday, the tenders will be opened on the next working day.
5. For Items No.: 10 & 20, Order shall be placed on single vendor on cumulative L1 basis.
6. All clarifications may be sought at least ten days prior to tender due date, from the undersigned with due written request.
7. BHEL reserves the right to go for a reverse auction (RA) instead of opening the submitted sealed bid, which will be decided after technical evaluation. Information and general terms and conditions covering RA are given in commercial terms and conditions (Annexure-A/Point no.16)
8. Corrigendum if any, with respect to this tender will be hosted only in the website <http://www.bhel.com> or <http://tenders.gov.in>. You are requested to visit the website regularly for updates.

List of Attachments:

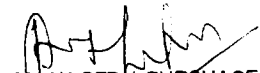
1. Qualifying Criteria_ Annexure-I
2. Technical specifications _Annexure-II & III
3. Commercial Terms and Conditions _ Annexure-A
4. Price Bid format Annexure-B

Enclosures:

"LD clause has to be confirmed without fail."
"Payment to vendors will be made only thro E-Payment mode"

The offers should reach us 30 minutes before the time of opening of tenders.
The offers will be opened at 14.30 hrs on the due date of tender in the presence of tenderers who have submitted their offer and who may like to be present for the tender opening. Late and delayed offers are liable to be rejected.

Yours faithfully,
For **BHARAT HEAVY ELECTRICALS LIMITED**


MANAGER / PURCHASE
(FOSSIL BOILERS)
Yours faithfully,

<u>ANNEXURE- I</u>		
SUPPLY, INSTALLATION, TESTING AND COMMISSIONING OF CENTRIFUGAL FANS- FOR FRESH AIR AND EXHAUST AIR SYSTEMS		
QUALIFICATION CRITERIA		
Sl. No.	Description	Vendor to Specify Details
1	Only those vendors, who have supplied and commissioned FRESH AIR AND EXHAUST SYSTEMS for at least three companies in the past five years and such items should be working satisfactorily for a minimum period of one year after completion of commissioning as on the date of opening of this tender.	
2	The vendor should submit following details which are necessary for qualifying their offer.	
2.1	Name and postal address of the customer or company where Fan unit supply & commissioning has been done.	
2.2	Name and designation of the contact person of the customer.	
2.3	Phone, FAX no and email address of the contact person of the customer.	
2.4	Month and year of commissioning.	
2.5	Along with Technical offer, the Vendor should submit performance certificate from minimum one customer for the satisfactory performance of the same, supplied to them in the customers letter head	
3	BHEL reserves the right to verify the information provided by vendor. In case the information provided by vendor is found to be false / incorrect, the offer shall be rejected.	

ANNEXURE- II

SUPPLY, INSTALLATION, TESTING AND COMMISSIONING OF CENTRIFUGAL FANS (FRESH AIR SYSTEM)

SPECIFICATIONS and SCOPE of WORK

Each Set of Fresh Air System will consist of the following Items:-

Sl. No.	Description
1	Application:- To Supply Fresh Air To the Shop Floor
2	Capacity of Centrifugal Fan: 10000 cmh @ 75 mm wg
3	Centrifugal Fan required Quantity: 1 No.
4	Type of Drive: Direct Driven
5	Material of Construction of Blower and Fan Supporting brackets: MS
	Required Quantity: 1 No.
6	Motor Make: SIEMENS/ ALSTOM/ CROMPTON GREAVES/ ABB
7	Motor Capacity: 7.5 HP
8	Motor Required Quantity: 1 No.
9	Starter Make: SIEMENS/ L & T
10	Starter Required Quantity: 1 No.
11	22 GI Ductings Connection/ Bend (for each set) : 8 Sqm.
12	Canvass Cloth (Industrial quality) to connect between Blower and existing ducting (for each set): 2 Sqm.
13	Grills out of MS Powder Coated: 1 No.
14	Interconnecting Electrical Cable between Starter and Blower Motor (Copper Cable): 10 Mts.

SPARES

Supply of One complete Set of Fresh Air System.

GUARANTEE

Minimun one year guarantee required for supplied items/ components.

TERMS and CONDITIONS

1	These blowers are to be installed in the shop floor column at the height of 3 to 4 metres from the floor level and GI ducting conection / bend, canvass cloth are to be connected suitably with the existing ducting at the height of about 3 to 5 meters from the ground level. Necessary fastners required for this work are in the scope of supplier. Connected duct should be clamped suitably.
2	Necessary tools and tackles required for this work are in the scope of contractor.
3	Contractor should adhere necessary safety pre cautions while carrying out this work and PPEs should be used.
4	BHEL will provide necessary power supply on free of cost for the above work.
5	During guarantee period if any fault arises, it has to be attended with in a day or two whenever receiving complaint from BHEL.
6	Pre despatch inspection will be done by BHEL Engineers at supplier's works.

ANNEXURE- III

SUPPLY, INSTALLATION, TESTING AND COMMISSIONING OF CENTRIFUGAL FANS (EXHAUST AIR SYSTEM)

SPECIFICATIONS and SCOPE of WORK

Each Set of Exhaust Air System will consist of the following Items:-

Sl. No.	Description
1	Application:- To Let Out Shop Floor Welding Fumes.
2	Capacity of Centrifugal Fan: 10000 cmh @ 75 mm wg
3	Centrifugal Fan required Quantity: 1 No.
4	Type of Drive: Direct Driven
5	Material of Construction of Blower and Fan Supporting brackets: MS
	Required Quantity: 1 No.
6	Motor Make: SIEMENS/ ALSTOM/ CROMPTON GREAVES/ ABB
7	Motor Capacity: 7.5 HP
8	Motor Required Quantity: 1 No.
9	Starter Make: SIEMENS/ L & T
10	Starter Required Quantity: 1 No.
11	22 GI Ductings Connection/ Bend (for each set) : 3.5 Sqm.
12	Canvass Cloth (Industrial quality) to connect between Blower and existing ducting (for each set): 2 Sqm.
13	Interconnecting Electrical Cable between Starter and Blower Motor (Copper Cable): 10 Mts.

SPARES

Supply of One complete Set of Exhaust Air System.

GUARANTEE

Minimum one year guarantee required for supplied items/ components.

TERMS and CONDITIONS

1	These blowers are to be installed in the shop floor column at the height of 3 to 4 metres from the floor level and GI ducting connection / bend, canvass cloth are to be connected suitably with the existing ducting at the height of about 3 to 5 meters from the ground level. Necessary fasteners required for this work are in the scope of supplier. Connected duct should be clamped suitably.
2	Necessary tools and tackles required for this work are in the scope of contractor.
3	Contractor should adhere necessary safety precautions while carrying out this work and PPEs should be used.
4	BHEL will provide necessary power supply on free of cost for the above work.
5	During guarantee period if any fault arises, it has to be attended within a day or two whenever receiving complaint from BHEL.
6	Pre despatch inspection will be done by BHEL Engineers at supplier's works.

BHARAT HEAVY ELECTRICALS LIMITED TIRUCHIRAPALLI

CAPITAL PURCHASE

Annexure-A

ACCEPTANCE OF COMMERCIAL TERMS AND CONDITIONS BY THE VENDORS.

(This should be essentially filled in and sent along with the techno-commercial offer without fail. If this check list is not filled and submitted along with techno-commercial offer (Part I) or if the vendor does not confirm acceptance to the terms and conditions proposed, BHEL reserves the right to reject such offer)

CHECK-LIST FOR VENDORS

SI No	DESCRIPTION
1.	<p>The Bidders shall submit the offer in THREE INNER ENVELOPES as indicated below which shall be sealed in one outer envelope.</p> <ul style="list-style-type: none"> ❖ Envelope I: This sealed envelope should be clearly marked as “Part I: EMD Amount” and must contain the required EMD amount of Rs. 1,00,000/- EMD shall be payable as per the instructions, otherwise the offer will not be considered. Pay order / DD No / Cash receipt no. & date should be furnished separately. ❖ Envelope II: This sealed envelope should contain all the copies of technical bid together with un-priced commercial bid. This envelope should be clearly marked “Part II - Technical and Commercial bid”, indicating Enquiry No., Due Date and Address & Reference of the Bidder. ❖ Envelope III: This sealed envelope should contain price details. This envelope should be clearly marked “Part III - Price bid”, indicating Enquiry No., Due Date and Address & Reference of the Bidder. This part should contain the schedule of price particulars and must be co-related to the technical details provided in Part II. <p>All the three envelopes (Part I,II & III) shall be put in one cover, duly sealed, super scribing as “Part I ,Part II and Part III of Enquiry No., due date of opening” and the address and reference of the Bidder. The offer received without the above guidelines, will not be considered for opening..</p> <p>The above offer should reach this office on or before the due date by 14.00 Hrs (IST). Late offers will not be considered. Tender should not be addressed to any Individual’s name but only by designation to:</p> <p style="text-align: center;">MGR / CAPITAL PURCHASE / MFG 24 Building/IVth Floor BHARAT HEAVY ELECTRICALS LIMITED HIGH PRESSURE BOILER PLANT TIRUCHIRAPALLI - 620 014 TAMIL NADU, INDIA</p> <p>Tenders should be free from CORRECTIONS AND ERASURES, Corrections if any, must be attested. All amounts shall be indicated both in words as well as in figures. In case of any difference between amount quoted in words and figures, amount quoted in words shall prevail.</p> <p>Offers should be in ENGLISH and accompanied by detailed technical literature, catalogue and detailed dimensional drawings in ENGLISH or otherwise, the offers will not be considered.</p>
2.	<p><u>OPENING OF TENDERS</u></p> <p>The part I – EMD would be opened on the tender opening date and if EMD is not furnished the offer will be duly rejected.</p> <p>The Part II - Technical & commercial bid would be opened on the Tender opening date.</p> <p>Part III - Price bid of technically suitable Bidders alone would be opened after complete evaluation of Part-II. BHEL reserves the right to go for a Reverse Auction (RA) instead of opening the submitted sealed bid, which will be decided after technical evaluation. Information and general terms and conditions covering RA are given in this Annexure-A (Point no.16). Date and time of Price Bid (Part-III) opening / RA conducting date shall be intimated to the technically and commercially acceptable bidders only. Clarifications if any required by BHEL for Technical evaluation would be sought from bidders before opening of Part III - price bid/ (RA).</p>
3.	<p>Taxes and Duties :</p> <p>All Taxes and Duties payable as extra to the quoted price should be specifically stated in offers along with CST & TIN No / Tariff No. etc., failing which the purchaser will not be liable for payment of such Taxes and Duties. Our TIN No. 33243560005, TNGST No. 3560005, CST. No. 239383 Dt. 11-06-1991 & BHEL ECC No. AAACB4146PXM012, Service Tax Reg No (STC)- AAACB4146PST006. Assessment circle Tiruverambur.</p> <p>Cenvat credit & VAT credit (for Indian Bidders only): If any Excise Duty is payable, the chapter head / sub-head reference and the rate of the duty should be quoted. If the tenderer is availing CENVAT credit for his input materials, the effect of proforma credit should be passed on to the purchaser</p> <p>Income Tax applicable Any service charges payable towards supervision of E&C, training, performance prove-out etc., will be released after deduction of Income Tax as per Indian Income Tax Act / as per the Govt. of India rules and TDS certificate will be issued by BHEL for such deductions. Applicable service tax on E&C charges will be payable extra. The liability of depositing the same to the Govt. will be of the supplier.</p>

4. DETAILS OF EARNEST MONEY DEPOSIT & SECURITY DEPOSIT

Earnest Money is to be paid by the Tenderer either in Cash (as permissible under Income Tax Act), Pay Order (or) Demand Draft drawn in favour of “**Bharat Heavy Electricals Ltd, Tiruchirapalli**” payable at **Tiruchirapalli**.

EMD by the Tenderer will be forfeited as per Tender Documents if

- After opening the Tender, the Tenderer revokes his Tender within the validity period or increases his earlier quoted rates.
- The Tenderer does not commence the work within the period as per LOI/Contract. (In case the LOI/Contract is silent in this regard then within 15 days after award of the Contract).

EMD given by all unsuccessful Tenderers shall be refunded normally within 15 days of acceptance of award of work by the successful Tenderer. EMD shall not carry any interest.

SECURITY DEPOSIT

The successful Tenderer should pay Security Deposit before start of the work and the Rate of Security Deposit will be as below.

Value of Contract	Rate of Security Deposit
Upto Rs.10 Lakhs	10%
Above Rs.10 lakhs and upto Rs.50 lakhs	Rs.1 Lakh + 7.5% of the amount exceeding Rs.10 Lakhs
Above Rs.50 lakhs	Rs.4 Lakhs + 5% of the amount exceeding Rs.50 Lakhs

Security Deposit may be furnished in any one of the following forms.

- i) Cash (as permissible under the Income Tax Act)
- ii) Pay Order, Demand Draft in favour of **Bharat Heavy Electricals Limited, Tiruchirapalli** payable at **Tiruchirapalli**
- iii) Local Cheques of Scheduled Banks, subject to realization.
- iv) Securities available from Post Offices such as National Savings Certificates, Kisan Vikas Patras etc (Certificate should be held in the name of Contractor furnishing the security and duly pledged in favour of BHEL and discharged on the back)
- v) Bank Guarantee from Scheduled banks / Public Financial Institutions as defined in the Companies Act subject to a maximum of 50% of the total Security Deposit value. The balance 50% has to be remitted either by cash or in the other form of security. The Bank Guarantee format should have the approval of BHEL.
- vi) Fixed Deposit Receipt issued by Scheduled banks / Public Financial Institutions as defined in the Companies Act. The FDR should be in the name of the Contractor, A/C BHEL, duly discharged on the back.
- vii) Security Deposit will also be recovered at the rate of 10% from the running bills. However in such cases at least 50% of Security Deposit shall be paid by the Contractor before start of the work and the balance 50% will be recovered from the running bills.
- viii) EMD of the successful Tenderer shall be converted and adjusted against Security Deposit.

Note: Acceptance of security Deposit against Sl.no.(iv) and (vi) above will be subject to hypothecation or endorsement on the documents in favour of BHEL. However BHEL will not be liable or responsible in any manner for the collection of interest or renewal of the documents or in any other matter connected therewith.

Security deposit shall not carry any interest. Security Deposit shall not be refunded to the Contractor except in accordance with the terms of the Contract

Security Deposit shall be payable by the successful vendors as per the above instructions Security Deposit will be refunded within 30 days after successful completion of Contract by the successful vendor.

5. Performance Bank Guarantee (PBG): The Bidder, in the event of an order, should furnish a

Bank Guarantee from an Indian Bank approved by BHEL, at no extra cost in a format prescribed by BHEL, along with the order, for an amount equivalent to **10% (Ten percent)** of the value of the contract. The PBG shall be valid for period of 18 months from the date of dispatch or **12 months** from the date of receipt / acceptance / commissioning of the equipment at BHEL, Tiruchi whichever is more, with a claim period of two months.

The Performance Bank Guarantee shall be obtained from any one of the following banks which is a member Bank in our consortium of Banks.

LIST OF CONSORTIUM BANKS

1.DEUTSCHE BANK 2.HDFC BANK 3.ANZ GRINDLAYS BANK 4.CITI BANK 5.STANDARD CHARTERED BANK 6.BANK OF AMERICA 7.ABN AMRO BANK 8.IDBI LTD 9.ICICI BANK LTD 10.THE HONGKONG AND SHANGHAI BANKING CORPORATION LTD.

LIST OF NATIONALISED BANKS

1.ALLAHABAD BANK 2.ANDRHA BANK 3.BANK OF INDIA 4.BANK OF BARODA 5.BANK OF MAHARASTRA 6.BHARATH OVERSEAS BANK 7.CANARA BANK 8.CENTRAL BANK OF INDIA 9.CORPORATION BANK 10.DENA BANK 11.INDIAN BANK 12.INDIAN OVERSEAS BANK 13.OREINTAL BANK OF COMMERCE 14.PUNJAB NATIONAL BANK 15.PUNJAB & SIND BANK 16.STATE BANK OF INDIA 17.STATE BANK OF TRAVANCORE 18.STATE BANK OF MYSORE 19.STATE BANK OF BIKANER & JAIPUR 20.STATE BANK OF HYDERABAD 21.STATE BANK OF PATIALA 22.STATE BANK OF MAHARASTRA 23.STATE BANK OF SOURASTRA(SBI-13.09.08) 24.SYNDICATE BANK 25.UCO BANK 26.UNION BANK OF INDIA 27.UNITED BANK OF INDIA 28.VIJAYA BANK

If PBG is issued by a Foreign counter part of the BHEL consortium Indian Bank, in case of claim against the PBG , it will be lodged in any one of the Indian counters of the Foreign Bank which issued the PBG.

Vendor's confirmation

	No row shall be left blank. Please indicate NA, in case the item is “not applicable”	Vendor's confirmation
6.	<p>Validity: Validity of the offer should be 120 days from the date of tender opening.</p>	
7.	<p>Release of Purchase Order:</p> <ul style="list-style-type: none"> ➤ Purchase Orders (separate for supply and service portion if applicable) will be released on the successful vendor (L1 vendor) ➤ For Items No.: 10 & 20, Order shall be placed on single vendor on cumulative L1 basis. ➤ The retrofitting works are composite in nature and cannot be split-up to more than one vendor. Hence the entire work will be awarded to only lowest bidder of the tender. Work cannot be split-up and given to MSME vendor if they are L2 or above ranking in the tender. 	
8.	<p>Payment terms for Supply Portion 100% payment, within 45 to 90 days, after receipt, acceptance, and commissioning of equipment at BHEL, Trichy against submission of 10% PBG for total order value.</p> <p>Erection & Commissioning Portion (if applicable only): 100% of the Erection / commissioning charges (in case contract involves erection /commissioning) shall be paid only on completion of such erection / commissioning at BHEL</p>	
9.	<p>Liquidated damages (LD):</p> <p>It is clearly understood among the parties to the contract that “Time is the essence of the contract”. Therefore, the delivery of the goods specified in the purchase order should be made within the time prescribed. Where the seller supplies or dispatches the goods, beyond the delivery period specified the purchaser will have no obligation to accept the goods. If accepted liquidated damages at the rate of ½ %of the value of goods delayed for each week of delay subject to a maximum of 15% of the order value will be levied.</p> <p>Liquidated damages @ ½ % per week subject to a maximum of 15% of the Erection Charges shall be applicable for delay in the Period for completion of the Retrofitting / Reconditioning work (if applicable only)</p> <p>For the purpose of Imposing LD, the FOB delivery (B/L date) shall be considered. <u>BHEL reserves the right to reject offers from vendors not accepting the above LD clause, with maximum LD as 15%.</u></p>	
10.	<p>Risk Purchase:</p> <p>Alternatively the purchaser at his option will be entitled to terminate the contract and to purchase elsewhere at the risk and cost of the seller either the whole of the goods or any part which the supplier has failed to deliver or dispatch within the time stipulated as aforesaid or if the same were not available from the best and the nearest available substitute. The supplier shall be liable for any loss which the Purchaser may sustain by reason of such risk purchases.</p>	
11.	<p>Delivery terms and evaluation process:</p> <p>Indian Bidders should submit their offer on FOR BHEL, Tiruchy basis. Packing & Forwarding and Freight & Insurance charges from works to BHEL, Tiruchy to be indicated separately if extra from basic rate. . Applicable % of ED & Sales Tax , Commissioning Charges should be clearly indicated.</p> <p>Evaluation of offers shall be on the basis of delivered cost (Net cash outflow to BHEL)</p>	
12.	<p>Guarantee:</p> <p>Vendors shall provide a guarantee for a period of 12 months from the date of commissioning of the equipment or 18 months from date of supply, whichever is earlier. The date of B/L or AWB shall be taken as the date of supply.</p> <p>Also, a PBG has to be given which shall cover the guarantee period (with additional 2 months as claim period).</p> <p><u>Offers from vendors not accepting the requested guarantee period will be rejected.</u></p>	
13.	<p>Short shipment / Warranty replacement:</p> <p>In case of any short shipment in the main equipment / spares, Customs Duty levied on such supplies, shall be borne by the supplier. Any warranty replacement during the warrantee period shall be on FOR, BHEL, Tiruchirappalli, basis.</p>	
14.	<p>Inspection & Testing:</p> <p>All goods shall be subject to inspection by BHEL or its authorized representatives at supplier's works or at BHEL stores or at any other place in India indicated by BHEL as the case may be. The supplier will not charge for the facilities provided for inspection of goods. In case of machine tools, the machine would be inspected and proved at supplier's works prior to dispatch however, final inspection and acceptance of the machine will be carried after installation of the machine at BHEL, Tiruchirappalli.</p>	

No row shall be left blank. Please indicate NA, in case the item is “not applicable”		Vendor's confirmation
15.	<p>Test certificates / Operating and Maintenance manuals : The Bidders shall clearly mention in their offer, that Test Certificates and Operating Maintenance Manuals, etc., as called for in the Technical Specification, in the required number of copies will be provided at no extra cost.</p>	
16.	<p>Reverse Auction (RA): BHEL reserves the right to conduct on-line internet Reverse Auction for finalizing the Tender. This decision will be communicated to the technically qualified vendors after technical evaluation. Details / General terms / guidelines for conduct of RA are shown below Vendors are requested to confirm their acceptance for BHEL proceeding with RA route for finalization of the enquiry.</p> <ol style="list-style-type: none"> 1. For the proposed reverse auction, technically and commercially acceptable bidders only shall be eligible to participate. 2. BHEL will engage the services of a service provider who will provide all necessary training and assistance before commencement of on line bidding on internet. 3. BHEL will inform the vendor in writing in case of reverse auction, the details of Service Provider to enable them to contact & get trained. 4. Business rules like event date, time, start price, bid decrement, extensions etc. also will be communicated through service provider for compliance. 5. Vendors have to fax the Compliance form in the prescribed format (provided by Service provider) before start of Reverse auction. Without this, the vendor will not be eligible to participate in the event. 6. BHEL will provide the calculation sheet (e.g., EXCEL sheet) which will help to arrive at “Total Cost to BHEL” like Packing & forwarding charges, Taxes and Duties, Freight charges, Insurance, Service Tax for Services and loading factors (for non-compliance to BHEL standard Commercial terms & conditions) for each of the vendor to enable them to fill-in the price and keep it ready for keying in during the Auction. 7. Reverse auction will be conducted on scheduled date & time. 8. At the end of Reverse Auction event, the lowest bidder value will be known on the network. 9. The lowest bidder has to Fax the duly signed Filled-in prescribed format as provided on case-to-case basis to BHEL through Service provider within 24 hours of Auction without fail. 10. Any variation between the on-line bid value and the signed document will be considered as sabotaging the tender process and will invite disqualification of vendor to conduct business with BHEL as per prevailing procedure. 11. In case BHEL decides not to go for Reverse Auction procedure for this tender enquiry, the Price Bids and price impacts, if any, already submitted and available with BHEL shall be opened as per BHEL’s standard practice. 12. BHEL reserves the right to negotiate if need be, with the “L1” vendor of the Reverse Auction 13. <u>BHEL reserves the right not to consider offers from vendors not complying with the RA process for finalization of the enquiry.</u> 	
17.	<ul style="list-style-type: none"> ➤ Point to point confirmation for the Technical Specification enclosed to be provided. If there are any deviations, the same should be clearly specified. Offers received without confirmation to our specifications will be liable for rejection. If needed additional sheets shall be used. ➤ Indian bidders should submit the prices only in Indian Rupees. ➤ List of customers to whom same or similar equipment have been supplied along with performance certificates to be enclosed. ➤ Relevant catalogues to be attached. ➤ List of spare parts (if it is specified in the enquiry sheet) for smooth operation and maintenance should be attached with part numbers. 	

	<ul style="list-style-type: none"> ➤ Prices shall be quoted item wise only as per the model format enclosed. An unpriced copy shall be submitted along with technical bid where in the applicable Taxes and Duties Shall be clearly specified ➤ Equipment offered shall be "New". Re-built / Re-conditioned / Used equipments will not be accepted. Incomplete offers will not be considered for further processing Fixed price: ➤ Evaluation of offers shall be on the basis of delivered cost (Net cash outflow to BHEL). ➤ BHEL reserves its right to reject a tender due to unsatisfactory past performance in the execution of a contract at any of BHEL projects / units. ➤ BHEL shall be at liberty to reject or accept any tender, part or in full, at their own discretion and any such action is not liable for any question or claim against BHEL. ➤ Security Deposit shall be payable as per the instructions furnished in clause no.4. ➤ All Equipments / Services including concerned personnel for carrying out the erection and commissioning of the equipment shall be arranged by the vendor. If any Services are availed from BHEL, it is only on chargeable basis unless otherwise specified. ➤ The vendor shall provide necessary drawings, Test Certificates and Operating Maintenance Manuals etc., as called for in the Technical Specification, in the required number of copies at no extra cost ➤ Any replacement during warranty period shall be supplied free of charge on FOR BHEL, Trichy basis. ➤ Prices quoted by the bidder shall be fixed and not subject to any escalation whatsoever during the period of bid validity and execution of the Purchase Order. A bid submitted with an adjustable price will be treated as non - responsive and rejected. Prices shall be written in words and figures. In the event of difference, the price in words shall be valid and binding. Unit prices shall be considered correct in the event of any discrepancy with regard to total price. ➤ The Supplier shall arrange for securely protecting and packing the stores to avoid loss or damages during transit. 		
18.	COMPANY DETAILS & CONTACT		
Full Address of the company for future correspondence.			
Company Email ID:			
Phone No.:			
Fax No			
Pan No			
CST /TIN No			
Service Tax No.			
Name of the contact person:			
Mobile No.:			
e-mail ID			
19.	TO BE CONFIRMED BY VENDOR		
Details of EMD	DD/CR/PO-No.	Dt:	Rs.
Country of origin:			
Station of dispatch/Port Of Shipment			
Delivery Terms (For destination or Ex-works)			

	Packing & Forwarding Charges, if any (in % or Lumpsum) ie. extra from basic rate	
	% of Excise Duty with cess	
	% of TAX (CST/VAT) (TNGST with FORM-17 or CST with C-FORM)	
	Freight & transit insurance charges (if any, in Lumpsum (or) percentage) from Dispatching station to BHEL Tiruchirappalli, (Note:If the delivery terms is Ex Works the materials has to be sent through BHEL approved carrier only, in this case the freight & Insurance will be borne by BHEL)	
	(If applicable only) Erection & commissioning charge is inclusive (or) exclusive on basic rate	
	Service tax applicable extra or not	
20.	Delivery from the date of Letter of Intent / Purchase Order. (This should be inclusive of Order acceptance, drawing approval and time period required for dispatch (B/L or date) etc.,	
	Period for completion of the Retrofitting / Reconditioning (erection & Commissioning) work at BHEL shall be clearly specified in the offer	
21.	Weight & Cubage of package: Approximate Net weight of the total consignment: Approximate Gross weight of the total consignment: Approximate volume of the total consignment:	
For any queries / clarifications the bidders may contact us through our FAX NO. +91 431 2520719 or through e-mail <pgavictor@bheltry.co.in> or <srchandran@bheltry.co.in>		

NOTE:-

- a) Your specific acceptance to our Payment terms, LD, Risk Purchase Clause & Submission of PBG for 10% of the order value are essential for consideration of your offer. Otherwise your offer is liable for rejection.
- b) No row shall be left blank. Please indicate NA, in case the item is “not applicable”

Declaration:-

I/We have gone through and understood the ‘General guidelines & instructions to bidders for submitting offer’ enclosed as a part of the Tender and confirm that our offer has been made in line with the same.

(AFFIX OFFICIAL SEAL HERE)

Signature with date:

Name:

Designation:

Department:

(PLEASE AFFIX YOUR SIGNATURE WITH SEAL ON EACH PAGE)

MODEL PRICE BID FORMAT FOR INDIAN BIDDERS

Enquiry No. & Date:

Bidder's Offer No. & Date:

Sl No	Description of item	Unit (SET /No)	QTY	Rate /Qty in Rs. (excluding of all taxes)	VAT/CST in % (TNGST with FORM-17 or CST with C-FORM)	ED in %	Service Tax in %	Total Value in Rs. (inclusive of all taxes)
1	Supply portion							
2	Other accessories / spares etc as given in enquiry scope of supply (Individual item-wise break-up price shall be attached as an annexure to this price bid format.)							
3	Installation & Commissioning (if available in scope only)							
	Packing & Forwarding charges (if any) in percentage (or) Lumpsum							
	FOR Dispatching station value in Rs.							
	Percentage of Freight & transit insurance charges, if any (Lumpsum or %) Freight & Insurance charges from Dispatching station to BHEL, Tiruchirappalli (Note:If the delivery terms is Ex Works the materials has to be sent through BHEL approved carrier only, in this case the freight & Insurane will be borne by BHEL)							
	Approximate Net weight of the total consignment							
	Approximate Gross weight of the total consignment							
	Approximate Dimensions of the Consignment							

Signature & Seal of Vendor

The price bid should be submitted only as per the above format. No row shall be left blank. Please indicate NA, in case the item is "not applicable"