



BHARAT HEAVY ELECTRICALS LIMITED

(A Government of India Undertaking)
HIGH PRESSURE BOILER PLANT
PURCHASE DEPARTMENT - FOSSIL BOILERS
THIRUCHIRAPALLI - 620014
TAMILNADU (INDIA)

PHONE :2577645
GRAMS : BHARATELEC
FAX NO: 2520719
E-mail: srchandran@bheltry.co.in
Web:

429-002/A

Vendor Code :	Enquiry No	Enquiry Date	Due Date for Quotation
Vendor Name :	2681400027 - 79	22.08.2014	19.09.2014
Please quote Enquiry No, Date and due date in all correspondences. This is only a request for quotation and not an order. <u>Bid should be submitted in Two Parts. 1. Techno-commercial Bid (Part-I) and 2. Price Bid (Part-II) in a separate sealed cover and both the covers must be placed in a Third Cover and Sealed. Our Enquiry No, Enq. date & Enq. Due date must be written on all Three covers.</u>			

Item	Description	Unit	Quantity	Delivery Quantity	Schedule Date
10	<p>SCOPE OF SUPPLY:</p> <ol style="list-style-type: none"> VFD suitable for 22 kW motor with vector control - 2Nos VFD suitable for 11 kW motor with vector control - 1 No Servo drive with servo motor 2 kW - 3 sets Servo drive with servo motor 1.5KW -2 sets Suitable reduction gear box for servo motors -6Nos Servo drive with servo motor 5 kW for length measuring with suitable rack and pinion -1 set MMI of 15 inch color monitor, selector switches and indication lamps along with slanting type operator control panel-1No Operator control panel for field setting with suitable switches near to the beveling unit -2 Nos Main control panel of Rittal make which is suitable to accommodate all the servo drives and 13 nos. VFD along with necessary breakers breaking resistors, power and control contactors, relays OLR. SMPS and PLC /CPU and I/O modules. MMI of 7inch color monitor, selector switches and indication lamps for cutting unit. All communication cables with suitable length of 200mts for drives and field I/Os with their protocols. All field sensors such as chuck close, tube in the conveyor, roller forward (Proximity switches and photo sensors) to be considered in the quote. Suitable PLC to process and to communicate more than 250 I/Os with software and Servo drive software to be supplied along with the materials, in par with existing PLC program new PLC program to be loaded. MAKE: PLC, SERVO MOTOR WITH DRIVES, 	NO	1.000	1.00	31.12.14

The offers should reach us 30 minutes before the time of opening of tenders. The offers will be opened at 14.30 hrs on the due date of tender in the presence of tenderers who have submitted their offer and who may like to be present for the tender opening. Late and delayed offers are liable to be rejected.

Yours faithfully,
For **BHARAT HEAVY ELECTRICALS LIMITED**

(Signature)
MANAGER / PURCHASE
(FOSSIL BOILERS)
V. G. ABHIRAM VICTOR
Senior Manager
Purchase / I/M / MFG
RHEL, TRICHY - 620 014



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2681400027 / 22.08.2014

MMI AND VFD SHALL BE OF YASKAWA
OR MITSUBISHI ONLY.OTHER MAKES LIABLE
FOR REJECTION.

14: MAKE OF THE CONTACTORS: L/T,
SIEMENS, and MITSUBISHI. OTHER MAKES
LIABLE FOR REJECTION.

GENERAL CONDITIONS:

(1) DELIVERY PREFERRED WITH IN 8-10
WEEKS FROM THE DATE OF RELEASING
THE PURCHASE ORDER/LOI.

(2) OFFER SHALL BE SUBMITTED IN TWO
PART BID.

VENDOR QUALIFYING CRITERIA:

ONLY THOSE VENDORS WHO SATISFY THE
FOLLOWING CONDITIONS WILL GET
QUALIFIED TO PARTICIPATE IN THE TENDER:

(1)ORIGINAL EQUIPMENT
MANUFACTURERS/AUTHORISED
DEALERS/AUTHORISED

ASSOCIATES SHALL ONLY QUOTE WITH
NECESSARY DOCUMENTS.OTHER MAKES
LIABLE

FOR REJECTION. BIDDER TO CONFIRM.

(2)COMPANY PROFILE DETAILS HAS TO BE
PROVIDED ALONG WITH OFFER. BIDDER
TO CONFIRM.

(3)BHEL RESERVES THE RIGHT TO VERIFY
CREDENTIAL FURNISHED BY THE VENDOR,
IN CASE THE INFORMATION FURNISHED WITH
THE OFFERS FOUND TO BE FALSE /
INCORRECT, THE OFFER SHALL BE REJECTED.
BIDDER TO CONFIRM.

General Note:

1. Please submit your detailed offer in two part bid system i.e
Part-I. Technical bid+ Checklist (Annexure-A) + unpriced bid with
indicating taxes & duties (Annexure-B) in a sealed cover super scribing
on the cover as "TECHNICAL & COMMERCIAL BID / PART-I"
Part-II. Priced offer in another separate sealed cover super scribing on
the cover as "Part-II-Price Bid"

Both the covers shall be duly super-scribed with tender reference and
due date of opening. These covers shall be put in a single cover duly
super-scribed with tender reference and due date of opening and
addressed to us.

2. Point-to-point confirmation to BHEL's specification and commercial
terms & conditions shall be provided Annexure-A. All the Annexures
should be filled and submitted along with the technical bid (no row
shall be left blank), else your offer is liable for rejection.

3. Offers with validity of less than 120 days and non-acceptance of LD
, RP clause and Payment terms, will lead to rejection of submitted

The offers should reach us 30 minutes before the time of opening of tenders.
The offers will be opened at 14.30 hrs on the due date of tender in the presence of
tenderers who have submitted their offer and who may like to be present for the tender
opening.Late and delayed offers are liable to be rejected.

Yours faithfully,
For **BHARAT HEAVY ELECTRICALS LIMITED**

[Signature]
MANAGER / PURCHASE
(FOSSIL BOILERS)

Yours faithfully,
P.G. ABIRANAL

22/8/14
Purchased on 22/8/14
BHEL, TRICHY - 620014



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offer.

4. If the due date of tender opening happens to be a holiday, the tenders will be opened on the next working day.
5. All clarifications may be sought at least ten days prior to tender due date, from the undersigned with due written request.
6. Order shall be placed on single vendor on cumulative L1 basis for total machines
7. BHEL reserves the right to go for a reverse auction (RA) instead of opening the submitted sealed bid, which will be decided after technical evaluation. Information and general terms and conditions covering RA are given in commercial terms and conditions (Annexure-A/Point no.15)
8. Corrigendum if any, with respect to this tender will be hosted only in the website <http://www.bhel.com> or <http://tenders.gov.in>. You are requested to visit the website regularly for updates.
9. BHEL will consider MSME vendor as per Government guidelines.

List of Attachments:

1. Commercial Terms and Conditions - Annexure-A
2. Price Format-Annexure-B
3. CA Certificate for MSE Vendors-Annexure-III

Enclosures:

"LD clause has to be confirmed without fail."
"Payment to vendors will be made only thro E-Payment mode"

The offers should reach us 30 minutes before the time of opening of tenders.
The offers will be opened at 14.30 hrs on the due date of tender in the presence of tenderers who have submitted their offer and who may like to be present for the tender opening. Late and delayed offers are liable to be rejected.

Yours faithfully,
For **BHARAT HEAVY ELECTRICALS LIMITED**


MANAGER / PURCHASE
(FOSSIL BOILERS)

Yours faithfully,
P.S. ANAND / MANICATOR

Senior Manager

Purchase / MM / TRICHY
BHEL, TRICHY - 620014

BHARAT HEAVY ELECTRICALS LIMITED TIRUCHIRAPALLI
CAPITAL PURCHASE

Annexure-A

ACCEPTANCE OF COMMERCIAL TERMS AND CONDITIONS BY THE VENDORS.

(This should be essentially filled in and sent along with the techno-commercial offer without fail. If this check list is not filled and submitted along with techno-commercial offer (Part I) or if the vendor does not confirm acceptance to the terms and conditions proposed herein, BHEL reserves the right to reject such offers)

CHECK-LIST FOR VENDORS

SI No	DESCRIPTION
1.	<p>The Bidders shall submit their offer in TWO INNER ENVELOPES as indicated below which shall be sealed in one outer envelope.</p> <ul style="list-style-type: none"> ❖ Envelope I: This sealed envelope should contain all the copies of technical bid together with un-priced commercial bid. This envelope should be clearly marked "Part I - Technical and commercial bid", indicating Enquiry No., Due Date and Address & Reference of the Bidder. ❖ Envelope II: This sealed envelope should contain price details. This envelope should be clearly marked "Part II - Price bid", indicating Enquiry No., Due Date and Address & Reference of the Bidder. This part should contain the schedule of price particulars and must be co-related to the technical details provided in Part I. <p>All the two envelopes (Part I&II) shall be put in one cover, duly sealed, super scribing as "Part I and Part II of Enquiry No., due date of opening" and the address and reference of the Bidder. The offer received without the above guidelines, will not be considered for opening.</p> <p>The above offer should reach this office on or before the due date by 14.00 Hrs (IST). Late offers will not be considered. Tender should not be addressed to any Individual's name but only by designation to:</p> <p align="center">Sr. DGM / CAPITAL PURCHASE / MFG 24 BUILDING, 4TH FLOOR BHARAT HEAVY ELECTRICALS LIMITED HIGH PRESSURE BOILER PLANT TIRUCHIRAPALLI - 620 014 TAMIL NADU, INDIA</p> <p>Tenders should be free from CORRECTIONS AND ERASURES. Corrections if any, must be attested. All amounts shall be indicated both in words as well as in figures. In case of any difference between amount quoted in words and figures, amount quoted in words shall prevail.</p> <p>Offers should be in ENGLISH and accompanied by detailed technical literature, catalogue and detailed dimensional drawings in ENGLISH or otherwise, the offers will not be considered.</p>
2.	<p><u>OPENING OF TENDERS</u></p> <p>The Part I- Technical & commercial bid would be opened on the Tender opening date.</p> <p>Part-II, Price bid of technically suitable Bidders alone would be opened after complete evaluation of Part-I. Hence the Bidders are required to submit their best competitive price in the price bid in a sealed cover (Part-II). In case of necessity BHEL reserves the right to go for a reverse auction (RA) instead of opening the submitted sealed bid, which will be decided after technical evaluation. Information and general terms and conditions covering RA are given in this Annexure- I (Point no.15).</p> <p>Date and time of Price Bid (Part-II) opening / RA conducting date shall be intimated to the technically and commercially acceptable bidders only. Clarifications if any required by BHEL for Technical evaluation would be sought from bidders before opening of Part II - Price Bid/ RA</p>
3.	<p><u>TAXES AND DUTIES :</u></p> <p>All Taxes and Duties payable as extra to the quoted price should be specifically stated in offers along with CST & TIN No / Tariff No. etc., failing which the purchaser will not be liable for payment of such Taxes and Duties. Our TIN No. 33243560005, TNGST No. 3560005, CST. No. 239383 Dt. 11-06-1991 & BHEL ECC No. AAACB4146PXM012, Service Tax Reg No (STC)- AAACB4146PST006. Assessment circle Tiruverambur.</p> <p>Cenvat credit & VAT credit (for Indian Bidders only): If any Excise Duty is payable, the chapter head / sub-head reference and the rate of the duty should be quoted. If the tenderer is availing CENVAT credit for his input materials, the effect of proforma credit should be passed on to the purchaser</p> <p>Income Tax applicable Any service charges payable towards supervision of E&C, training, performance prove-out etc., will be released after deduction of Income Tax as per Indian Income Tax Act / as per the Govt. of India rules and TDS certificate will be issued by BHEL for such deductions. Applicable service tax on E&C charges will be payable extra. The liability of depositing the same to the Govt. will be of the supplier</p>

No row shall be left blank. Please indicate NA, in case the item is “not applicable”		Vendor's confirmation
4.	Validity: Validity of the offer should be 120 days from the date of tender opening.	
5.	Payment terms for Supply Portion 100% Payment after receipt and acceptance of material within 45-90 days Any deviation in the above payment term will attract loading as mentioned below. “Base rate of SBI (as applicable on the date of bid opening. Techno-commercial bid opening in case of two part bids) + 6% shall be considered for loading for the period of relaxation sought by bidders.	
6.	Liquidated damages (LD): The delivery of the goods specified in the purchase order should be made within the time prescribed. LD for delay in 'Supply' and/or 'I&C' will be applicable to the delays attributed to vendor. LD will be considered separately for 'Delivery' and 'I &C'. Where the seller supplies or dispatches the goods, beyond the delivery period Liquidated damages shall be applicable 0.5% of the total order value per week or part thereof subject to a maximum of 10% of the total order value. The rate of LD for delayed E&C shall be @ 0.5% per week of delay of total PO value (Supply + I &C) in I &C subject to a maximum of 10% of total PO value (Supply + I&C). For staggered delivery schedule, LD shall be 0.5% of the undelivered portion per week of the delay or part thereof subject to a maximum of 10% of the total order value. Any deviation from the above LD clause, loading will be applied to the extent to which it is not agreed by the bidder (at offered value).	
7.	Risk Purchase: Alternatively the purchaser at his option will be entitled to terminate the contract and to purchase elsewhere at the risk and cost of the seller either the whole of the goods or any part which the supplier has failed to deliver or dispatch within the time stipulated as aforesaid or if the same were not available from the best and the nearest available substitute. The supplier shall be liable for any loss which the Purchaser may sustain by reason of such risk purchases.	
8.	Delivery terms and evaluation process: Indian Bidders should submit their offer on FOR BHEL, Tiruchy basis. Packing & Forwarding and Freight & Insurance charges from works to BHEL, Tiruchy to be indicated separately if extra from basic rate. Applicable % of ED & Sales Tax , Commissioning Charges should be clearly indicated. Evaluation of offers shall be on the basis of delivered cost (Net cash outflow to BHEL)	
9.	Guarantee: Vendors shall provide a guarantee for a period of 12 months from the date of commissioning of the equipment or 18 months from date of supply, whichever is earlier. The date of B/L or AWB shall be taken as the date of supply. Normally No deviation permitted and the deviated offers are liable for rejection.	
10.	Short shipment / Warranty replacement: In case of any short shipment in the main equipment / spares, Customs Duty levied on such supplies, shall be borne by the supplier. Any warranty replacement during the warrantee period shall be on FOR, BHEL, Tiruchirappalli, basis.	
11.	Inspection & Testing: All goods shall be subject to inspection by BHEL or its authorized representatives at supplier's works or at BHEL stores or at any other place in India indicated by BHEL as the case may be. The supplier will not charge for the facilities provided for inspection of goods. In case of machine tools, the machine would be inspected and proved at supplier's works prior to dispatch however, final inspection and acceptance of the machine will be carried after installation of the machine at BHEL, Tiruchirappalli.	
12.	Test certificates / Operating and Maintenance manuals: The Bidders shall clearly mention in their offer, that Test Certificates and Operating Maintenance Manuals, etc., as called for in the Technical Specification, in the required number of copies will be provided at no extra cost.	
13.	Payment through Bank is not preferred. In case of Payment through Bank is opted by Supplier, BHEL prefers documents submission through bank with copy of LR and door delivery of Goods to Site/Stores with Consignee copy attached. In this case Loading will be 3% on the offered value. Offers of indigenous Suppliers with payment terms as LC/Advance Payment are liable for rejection.	
14.	BHEL will consider the ranking after the loading is applied as referred above wherever deviations are observed.	

<p>15.</p>	<p>Reverse Auction (RA): BHEL reserves the right to conduct on-line internet Reverse Auction ie. ONLINE BIDDING (THROUGH A SERVICE PROVIDER) for finalizing the Tender. This decision will be communicated to the technically qualified vendors after technical evaluation. Details / General terms / guidelines for conduct of RA are shown below Vendors are requested to confirm their acceptance for BHEL proceeding with RA route for finalization of the enquiry.</p> <ol style="list-style-type: none"> 1. For the proposed reverse auction, technically and commercially acceptable bidders only shall be eligible to participate. 2. BHEL will engage the services of a service provider who will provide all necessary training and assistance before commencement of on line bidding on internet. 3. BHEL will inform the vendor in writing in case of reverse auction, the details of Service Provider to enable them to contact & get trained. 4. Business rules like event date, time, start price, bid decrement, extensions etc. also will be communicated through service provider for compliance. 5. Vendors have to fax the Compliance form in the prescribed format (provided by Service provider) before start of Reverse auction. Without this, the vendor will not be eligible to participate in the event. 6. BHEL will provide the calculation sheet (e.g., EXCEL sheet) which will help to arrive at "Total Cost to BHEL" like Packing & forwarding charges, Taxes and Duties, Freight charges, Insurance, Service Tax for Services and loading factors (for non-compliance to BHEL standard Commercial terms & conditions) for each of the vendor to enable them to fill-in the price and keep it ready for keying in during the Auction 7. Reverse auction will be conducted on scheduled date & time. 8. At the end of Reverse Auction event, the lowest bidder value will be known on the network. 9. The lowest bidder has to Fax/e-mail the duly signed Filled-in prescribed format as provided on case-to-case basis to BHEL through Service provider within 24 hours of Auction without fail. 10. Any variation between the on-line bid value and the signed document will be considered as sabotaging the tender process and will invite disqualification of vendor to conduct business with BHEL as per prevailing procedure. 11. In case BHEL decides not to go for Reverse Auction procedure for this tender enquiry, the Price Bids and price impacts, if any, already submitted and available with BHEL shall be opened as per BHEL's standard practice. 12. BHEL reserves the right to negotiate if need be, with the "L1" vendor of the Reverse Auction 13. <u>BHEL reserves the right not to consider offers from vendors not complying with the RA process for finalization of the enquiry.</u> 14. If the Bidder or any of his representatives are found to be involved in Price manipulation/ cartel formation of any kind, directly or indirectly by communicating with other bidders, action as per extant BHEL guidelines, shall be initiated by BHEL and the results of the RA scrapped/ aborted. <p>In case BHEL decides to go for reverse auction, the H1 bidder(s) (whose quote is highest in online sealed bid) may not be allowed to participate in further RA process.</p>	
<p>16.</p>	<p><u>Special Provisions for Micro and Small Enterprises (MSE)</u></p> <ol style="list-style-type: none"> 1. 20% of the tendered quantity is earmarked for MSE suppliers in this tender. 2. Out of the 20% tendered quantity reserved for MSE suppliers, 4% shall be earmarked for procurement from MSE owned by SC/ST entrepreneurs. 3. In case MSE vendor participating in the tender quotes within the price band of L1+15%, they will be allowed to supply the portion of the requirement subject to acceptance of L1 price by MSE vendor. In case of more than one such MSE, the supply shall be shared proportionately. 4. MSE suppliers can avail the intended benefits only if they submit along with offer, attested copies of either EM II certificate having deemed validity (Two years from the date of issue of acknowledgement in EM II) or valid NSIC certificate or EM II certificate along with CA certificate (Format enclosed Annexure - III) applicable for the year, certifying quantum of investment in plant and machinery within the permissible limit as per the act for relevant status (Micro or small) where the deemed validity of EM II is over. Date to be reckoned for determining the deemed validity will be the last date of technical bid submission. Offer/s received without these documents will lead to consideration of their offer at par with other bidders and MSE status of such suppliers shall be shifted to Non MSE supplier 	
<p>17.</p>	<ul style="list-style-type: none"> ➤ Point to point confirmation for the Technical Specification enclosed to be provided. If there are any deviations, the same should be clearly specified. Offers received without confirmation to our specifications will be liable for rejection. If needed additional sheets shall be used. ➤ Equipment offered shall be "New". Re-built / Re-conditioned / Used equipment's will not be accepted. Incomplete offers will not be considered for further processing Fixed price: ➤ BHEL reserves its right to reject a tender due to unsatisfactory past performance in the execution of a contract at any of BHEL projects / units. ➤ BHEL shall be at liberty to reject or accept any tender, part or in full, at their own discretion and any such action is not liable for any question or claim against BHEL. ➤ The vendor shall provide necessary drawings, Test Certificates and Operating Maintenance Manuals etc., as called for in the Technical Specification, in the required number of copies at no extra cost ➤ The Supplier shall arrange for securely protecting and packing the stores to avoid loss or damages during transit. 	

18. Company Details & Contact	Full Address of the company for future correspondence. (Copy of address proof & PAN card shall be attached along with Part-I)		
	Company Email ID:		Phone No.:
	Fax No		PAN No
	CST /TIN No		Service Tax No.
	Name of the contact perrson:		Mobile No.:
	e-mail ID		
	19.	TO BE CONFIRMED BY VENDOR	
	Country of origin:		
	Station of dispatch/Port of Shipment		
	Delivery Terms (For destination or Ex-works)		
20.	Packing & Forwarding Charges, if any (in % or Lumpsum) ie. extra from basic rate		
	% of Excise Duty with cess		
	% of TAX (CST/VAT) (TNGST with FORM-17 or CST with C-FORM)		
	Freight & Transit Insurance charges (if any, in Lumpsum (or) percentage) from Dispatching station to BHEL Tiruchirappalli, (Note:If the delivery terms is Ex Works the materials has to be sent through BHEL approved carrier only, in this case the Freight & Insurance will be borne by BHEL)		
21.	Delivery from the date of Letter of Intent / Purchase Order. (This should be inclusive of Order acceptance, drawing approval and time period required for dispatch (B/L or AWB date) etc.,		
22.	Weight & Cubage of package: Approximate Net weight of the total consignment: Approximate Gross weight of the total consignment: Approximate volume of the total consignment:		
For any queries / clarifications the bidders may contact us through our FAX NO. +91 431 2520719 or through e-mail <pgavictor@bheltry.co.in>			

NOTE

- a) Your specific acceptance to our Payment terms, LD and Risk Purchase Clause are essential for consideration of your offer. Otherwise your offer is liable for rejection.
- b) No row shall be left blank. Please indicate NA, in case the item is "not applicable"

Declaration:-

I/We have gone through and understood the 'General guidelines & instructions to bidders for submitting offer' enclosed as a part of the Tender and confirm that our offer has been made in line with the same.

Name:

Signature with date:

(AFFIX OFFICIAL SEAL HERE)

Designation:

(PLEASE AFFIX YOUR SIGNATURE WITH SEAL ON EACH PAGE)

MODEL PRICE BID FORMAT FOR INDIAN BIDDERS

Enquiry No. & Date:

Bidder's Offer No. & Date:

Sl No	Description of item	Unit (SET/ No)	QTY	Rate /Qty in Rs. (excluding of all taxes)	VAT/CST in % (TNGST with FORM-17 or CST with C-FORM)	ED in %	Total Value in Rs. (inclusive of all taxes)
	Packing & Forwarding charges (if any) in percentage (or) Lumpsum						
	FOR Dispatching station value in Rs.						
	Percentage of Freight & transit insurance charges, if any (Lumpsum or %) Freight & Insurance charges from Dispatching station to BHEL, Tiruchirappalli (Note:If the delivery terms is Ex Works the materials has to be sent through BHEL approved carrier only, in this case the freight & Insurane will be borne by BHEL)						
	Approximate Net weight of the total consignment						
	Approximate Gross weight of the total consignment						
	Approximate Dimensions of the Consignment						

Signature & Seal of Vendor

The price bid should be submitted only as per the above format. No row shall be left blank. Please indicate NA, in case the item is "not applicable"

Certificate by Chartered Accountant on letter head

This is to Certify that M/S
(hereinafter referred to as 'company') having its registered office at
..... is registered under MSMED Act 2006, (Entrepreneur
Memorandum No (Part-II) dtd:.....,
Category: (Micro/Small)). (Copy enclosed).

Further verified from the Books of Accounts that the investment of the company as on
date..... as per MSMED Act 2006 is as follows:

1. **For Manufacturing Enterprises:** Investment in plant and machinery (i.e. original cost excluding land and building and the items specified by the Ministry of Small Scale Industries vide its notification No.S.O.1722(E) dated October 5, 2006 :
Rs.....Lacs
2. **For Service Enterprises:** Investment in equipment (original cost excluding land and building and furniture, fittings and other items not directly related to the service rendered or as may be notified under the MSMED Act, 2006:
Rs.....Lacs

The above investment of Rs.....Lacs is within permissible limit of
Rs.....Lacs forMicro / Small (~~Strike off which is not applicable~~)
Category under MSMED Act 2006.

Date:

(Signature)

Name -

Membership number -

Seal of Chartered Accountant