

<b>DETAIL</b>	<b>INFORMATION</b>
Contact Person and Address	M.NALLATHAMBI SENIOR MANAGER / CCDP PURCHASE DEPARTMENT/R&D and CR UNIT – HPBP BHEL, TIRUCHY, INDIA PIN : 620 014
Email	mnthambi@bheltry.co.in
Telephone	0091-431-257 7558, 257 7152
Fax	0091-431-2520696, 2520193
Notification (Reference) No.	2811500017 – R & D Dt. 07/11/2015
Tender Title	SUPPLY OF THERMAL SPRAY POWDER
Tender Type	BUY – Two Part
Brief Description	Thermal Spray Powder as per the specification, commercial terms & conditions enclosed
Published in Newspaper	NO
Published On	--
Tender Value in Rs	--
EMD Value - Rs	NIL
Document Cost- Rs	NIL
Date of Issue of Notification -DD/MM/YY	
Date for Closure of Sale of Forms - DD/MM/YY	Not Applicable
<b>Completed Forms to be submitted by - DD/MM/YY</b>	<b>09/12/2015 : 14.00 Hrs IST</b>
<b>Date of Opening for Technical Bids - DD/MM/YY</b>	<b>09/12/2015 : 14.30 Hrs IST</b>

**Note:**

*If the due date of tender opening happens to be a holiday, the tenders will be opened on the next working day.*

*All clarification may be sought at least seven days prior to tender due date from the undersigned with due written request.*

*Corrigendum if any, with respect to this tender will be hosted only in the website <http://www.bhel.com> (or) <http://tenders.gov.in>. You are requested to visit the website regularly for updates.*

*The offer should reach this office on or before the due date & we are not responsible for any postal delay. Late tender will not be considered.*



# BHARAT HEAVY ELECTRICALS LIMITED

( A Government of India Undertaking )  
HIGH PRESSURE BOILER PLANT  
PURCHASE DEPARTMENT - FOSSIL BOILERS  
THIRUCHIRAPALLI - 620014  
TAMILNADU (INDIA)

PHONE :2577152  
GRAMS : BHARATELEC  
FAX NO: 2520193  
E-mail: ssraj@bheltry.co.in  
Web:

429-002/A

	<b>Enquiry No</b>	<b>Enquiry Date</b>	<b>Due Date for Quotation</b>
	2811500017 - R&D	07.11.2015	09.12.2015
<p>Please quote Enquiry No, Date and due date in all correspondences. This is only a request for quotation and not an order. <b>Bid should be submitted in two parts. 1.Techno-commercial bid (Part-I) and 2.Price bid(Part-II) in a separate sealed cover and both covers must be placed in a third cover and sealed. Our Enquiry No., Enq. date &amp; Enq. Due date must be written on all three covers.</b></p>			

Item	Description	Unit	Quantity	Delivery Quantity	Schedule Date
10	Thermal Spray Powder CrC-7NiCr as per the enclosed specification	KG	20.000	20.00	02.02.16
20	Thermal Spray Powder WC-12Co as per the enclosed specification	KG	10.000	10.00	02.02.16

### General Note:

NOTE :

- 1) Offer will be invited in TWO PART BID only  
(Technical bid and Price bid - Two separate covers- "TECHNICAL BID" Cover and "PRICE BID" Cover).
- 2) If regretted make mention on the top of the reply cover as "REGRETTED".
- 3) LD Clause for delivery has to be confirmed without fail. Otherwise we would assume that you have accepted our LD Clause.
- 4) BHEL preferred payment term is "100% direct Payment after 45 days from the date of receipt and acceptance of the material". This payment term acceptance is essential for consideration of your offer. Offer with advance payment or proforma invoice will not be considered.
- 5) Transport and Delivery at BHEL - shall be Vendor's scope.
- 6) Tender details are also hosted in BHEL Web : www.bhel.com.
- 7) No Revision of prices will be entertained after the tenders are opened.
- 8) Offer validity should be minimum 90 days from the date of opening, otherwise we are not in a position to consider your offer.
- 9) Kindly submit point wise compliance to our commercial Terms & Condition. Otherwise it will be presumed that you are accepting BHEL's terms and conditions.
- 10) Test certificate and Guarantee certificate is required.

The offers should reach us 30 minutes before the time of opening of tenders. The offers will be opened at 14.30 hrs on the due date of tender in the presence of tenderers who have submitted their offer and who may like to be present for the tender opening. Late and delayed offers are liable to be rejected.

**VIGILANCE AWARENESS WEEK**

**26 th OCT to 31st OCT 2015**

**FOR VIGILANCE RELATED COMPLAINTS,**

**CONTACT DGM/VIGILANCE & SM/VIGILANCE**

**PHONE:0431-2577552,2577636**

Yours faithfully,  
For BHARAT HEAVY ELECTRICALS LIMITED

**S. SUBBURAJ**  
Senior Manager  
Purchase / R&D and CR  
Bharat Heavy Electricals Limited  
Thiruchirappalli - 620 014.

MANAGER / PURCHASE  
(FOSSIL BOILERS)  
Yours faithfully,



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23505

11) Technical specification enclosed. Copy of filled and signed technical specification confirmations to be submitted. Without this offer will not be considered.

12) Since the quantity is less, special provision for MSE is not applicable.

The bidder along with its associate/ collaborators/ sub-contractors/ sub-vendors/ consultants/ service providers shall strictly adhere to BHEL fraud prevention policy displayed on BHEL website <http://www.bhel.com> and shall immediately bring to the notice of BHEL management about any fraud or suspected fraud as soon as it comes to their notice.

**Enclosures:**

"LD clause has to be confirmed without fail."

**OFFER IS TO BE SENT TO THE  
FOLLOWING ADDRESS**

**AGM / CCDP & MM  
Purchase / R&D and CR  
CCDP, BHEL  
TIRUCHIRAPALLI - 620 014  
TAMIL NADU, INDIA**

The offers should reach us 30 minutes before the time of opening of tenders. The offers will be opened at 14.30 hrs on the due date of tender in the presence of tenderers who have submitted their offer and who may like to be present for the tender opening. Late and delayed offers are liable to be rejected.

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For BHARAT HEAVY ELECTRICALS LIMITED

**S. SUBBURAJ**  
Senior Manager  
Purchase / R&D and CR  
Bharat Heavy Electricals Limited  
Tiruchirappalli - 620 014.

MANAGER / PURCHASE  
(FOSSIL BOILERS)  
Yours faithfully,

**RESEARCH & DEVELOPMENT**

**Technical specifications for  
CrC-7% NiCr powder for thermal spray coating application**

Saturday, August 08, 2015

Ref: TS: BHEL: R&D: NSE: 15-16:09

Scope of Vendor : Supply of CrC-7NiCr Thermal spray powder along with material test certificate.

Vendor is requested to give specific confirmation for each point given below. Deviations if any shall be clearly indicated.

Sl. No	Particulars	BHEL specifications	Vendor's Confirmation [With complete technical details]	Deviation, if any
1	Thermal spray (CrC-7NiCr) blend powder	1. Thermal spray powder (CrC-7NiCr) blend Composition a. Ni-5.5% b. C-12.5% c. Cr- Remaining 2. Particle size range: -45 +5 micron 3. Morphology: Irregular 4. Process: Mechanical Blended		
2	Test certificate	Produce valid test certificate for particle size, chemical composition and Microstructure analysis report along with material supply		
3	Maximum Delivery Period	90 days		
4	Offer Quantity	Shall match with tender quantity. Offer for lesser quantity is not acceptable. Excess quantity if any in case of standard packages will not be considered for payment.		

**RESEARCH & DEVELOPMENT**

**Technical specifications for  
WC-12%Co powder for thermal spray coating application**

Saturday, August 08, 2015

Ref: TS: BHEL: R&D: NSE: 15-16:10

Scope of Vendor : Supply of WC-12Co Thermal spray powder along with material test certificate.

Vendor is requested to give specific confirmation for each point given below. Deviations if any shall be clearly indicated.

Sl. No	Particulars	BHEL specifications	Vendor's Confirmation [With complete technical details]	Deviation, if any
1	Thermal spray (WC-12Co Agglomerated and Sintered) powder	1. Thermal spray powder (WC-12Co Agglomerated and Sintered) Composition a. Co-12% b. C-5.4% c. W- Remaining 2. Particle size range: -45 +15 micron 3. Morphology: Irregular 4. Process: Agglomerated and Sintered		
2	Test certificate	Produce valid test certificate for particle size, chemical composition and Microstructure analysis report along with material supply.		
3	Maximum Delivery Period	90 days		
4	Offer Quantity	Shall match with tender quantity. Offer for lesser quantity is not acceptable. Excess quantity if any in case of standard packages will not be considered for payment.		



**Bharat Heavy Electricals Limited**  
Purchase Department / R&D and CR  
CCDP, Tiruchirappalli – 620 014  
Tamil Nadu, India

## COMMERCIAL TERMS AND CONDITIONS FOR SUBMISSION OF OFFER

### 1.0 QUOTATIONS

Bidders shall submit the offer in **TWO INNER ENVELOPS** as indicated below which shall be sealed in one outer envelope.

**Envelope I** This sealed envelope should contain all the copies of technical bid together with un-priced commercial bid. This envelope should be clearly marked "**Part I – Technical and Commercial bid**", indicating enquiry no., due date and address & reference of the bidder.

**Envelope II** This sealed envelope should contain **price details**. This envelope should be clearly marked "**Part II – Price bid**", indicating enquiry no., due date and address & reference of the bidder.

Both the envelopes (part I & part II) shall be put in one cover, duly sealed, super scribing as part I and part II of enquiry no., due date of opening and the address and reference of the bidder.

The above offer should reach this office on or before the due date by 14.00 hrs (IST). Late offers will not be considered. We suggest you to send the offer by SPPED POST.

Tender should not be addressed any individual's name but only by designation to:

**AGM / CCDP & MM**  
**Purchase Department / R&D and CR**  
**Combined Cycle Demonstration Plant**  
**BHARAT HEAVY ELECTRICALS LIMITED**  
**TIRUCHIRAPLLI – 620 014**  
**TAMIL NADU, INDIA**

Tender should be free from **CORRECTION AND ERASURES**, Corrections if any, must be attested. The following guidelines are applicable for price bid

- a) If, in the price structure quoted for the required material, there is discrepancy between the unit price and the total price (total price is obtained by multiplying the unit price by the quantity), the unit price shall prevail and the total price corrected accordingly, unless in the opinion of the purchaser there is an obvious misplacement of the decimal point in the unit price, in which case the total price as quoted shall govern and the unit price corrected accordingly
- b) If there is an error in a total corresponding to the addition or subtraction of subtotals, the subtotals shall prevail and the total shall be corrected
- c) If there is a discrepancy between words and figures, the amount in words shall prevail, unless the amount expressed in words is related to an arithmetic error, in which case the amount in figures shall prevail subject of (a) and (b) above

- d) If there is such discrepancy in an offer, the same shall be conveyed to the bidder with target date upto which the bidder has to send his acceptance on the above lines and if the bidder does not agree to the decision of the purchaser, the bid is liable to be ignored.

Offers should be in **ENGLISH** and accompanied by detailed technical literature, catalogue and details of process facility in **ENGLISH**.

## **2.0 PART I (TECHNICAL & UNPRICED COMMERCIAL BID)**

### **2.1 Technical**

This part shall include / indicate the following:

Offer should contain complete scope of supply with all technical details, specification, delivery and other commercial terms and conditions.

### **2.2 Commercial**

This part shall include / indicate the following;

2.2.1 Part of shipment / station of dispatch

2.2.2 Terms of payment

2.2.3 Taxes & duties applicable

2.2.4 Delivery schedule

2.2.5 Offer validity

2.2.6 Country of origin

2.2.7 A copy of "Un-Priced Part II" i.e., a copy of the price bid without **the price details** to be enclosed.

## **3.0 PART II (PRICE – BID)**

This part should contain the schedule of price particulars and to be co – related to the technical details provided in part wherever required / possible break up price details are to be furnished. (Bidders shall quote only fixed rate / price only and not subject to any escalation whatsoever during the period of bid validity and execution of purchase order. Any bid with adjustable or price variation clause shall be treated as "non-responsive" and liable for rejection).

## **4.0 OPENING OF TENDERS**

The part I – Technical & commercial bid alone would be opened on the tender opening date at the pre-fixed time in presence of responded tenderers / authorized representative, who may like to be present for tender opening.

The part II – Price bid of technically suitable bidders alone would be opened. The technically suitable bidders would be informed about the price bid opening date. Clarifications if any required by BHEL for technical evaluation would be sought from bidders before opening of part II – price bid.

## **5.0 GENERAL**

5.1 Incomplete offers will not be considered.

5.2 Terms of Delivery: Bidders are required to quote their best delivery period. Delivery shall be counted from the date of letter of intent.

5.3 Taxes and Duties: All taxes and duties if any payable extra over and above the quoted price should be specifically indicated in the un-priced bid along with CST & TIN No etc., failing which the purchaser will not be liable for payment of such taxes and duties.(the quoted rates shall be considered as "all inclusive"

5.4 validity of offer: Offer shall be kept valid for acceptance for a period of 90 days (ninety days) from the date of bid opening.

5.5 Payment terms: Payment term is 100% direct payment after 45 days from the date of receipt and acceptance of materials (Any deviation in the above payment term will attract loading as mentioned below) "Base rate of SBI (as applicable on the date of Techno-commercial bid opening + 6% will be loaded for the period of relaxation sought by bidders).

Payment through bank is not preferred. In case of payment through bank is opted by the supplier, BHEL prefers documents submission through bank with copy of LR and door delivery of Goods to stores with consignee copy attached. In this case loading will be 3% on the offered value.

5.6 Liquidated Damages: It is clearly understood among the parties to the contract the "**Time is the essence of the contract**". Therefore, the delivery of the goods specified in the purchase order should be made within the time prescribed. Failure to dispatch the materials in the time as per the delivery quoted in our purchase order would make the supplier liable to an un-conditional penalty as below.

a. Liquidated damages shall be 0.5% of the total order value per week or part there of subject to a maximum of 10% of the total order value

b. For staggered delivery schedule, LD shall be 0.5% of the undelivered portion per week of the delay or part there of subject to a maximum of 10% of the total order value.

c. Any deviation from the above LD clause, loading will be applied to the extent to which it is not agreed by the bidder (at offered value)

5.7 Risk Purchase: Alternately the purchaser at his option will be entitled to terminate the contract and to purchase elsewhere at the risk and cost of the seller either the whole of the goods or any part which the supplier has failed to deliver or dispatch within the time stipulated as aforesaid or if the same were not available, the best and the nearest available substitute therefore. The supplier shall be liable for any loss, which the purchaser may sustain by reason of such risk purchases.

5.8 Test Certificates: The bidders shall clearly mention in their offer that test certificate as called for in the technical specification, in the required number of copies will be provided at no extra cost.

5.9 Evaluation of the offers shall be on the basis of "to-Door cost at BHEL, Trichy" (Net cash outflow to BHEL). BHEL will consider the ranking after the loading is applied as offered above wherever deviations are observed.



BHARAT HEAVY ELECTRICALS LIMITED

Tiruchirapalli - 620 014

Purchase / R&D and CR

Enquiry No:

date :

COMMERCIAL TERMS CONFIRMATION

SI No	Description	BHEL Requirement	Supplier Confirmation
01	OFFER VALIDITY	90 days from the date of tender opening	YES
02	PRICE QUOTED	FOR Destination, BHEL Stores	YES / NO
03	PACKING & FORWARDING (Inclusive or extra. If extra clearly mention in % or lumpsum amount)	Supplier Option	Included / Extra
			.....% / Rs .....
04	EXCISE DUTY or CESS (Inclusive or extra. If extra clearly mention in % )	Supplier Option	Included / Extra
			.....% / Rs .....
05	VAT or CST (clearly mention in % )	Supplier Option	VAT ..... %
			CST ..... % (with C form)
			CST ..... % (without C form)
06	FREIGHT & INSURANCE (Inclusive or extra. If extra clearly mention in % or lumpsum amount)	Supplier Option	Included / Extra
			.....% / Rs .....
07	DELIVERY SCHEDULE	Supplier Option	
08	PAYMENT TERM	100% direct payment after 45 days from the receipt and acceptance of materials at BHEL, Trichy	Accepted
09	LD CLAUSE	0.5% per week to a maximum of 10%	Accepted
10	GUARANTEE / TEST CERTIFICATE	Supplier Option	
11	MSME CERTIFICATE	To be attached (if available)	
12	CONTACT PERSON DETAILS	Name	
		Mobile Number	
		Email id	

Date :

Signature of Supplier with Seal