



INDIGENOUS ENQUIRY	ENQUIRY REFERENCE	DATE
	4501500028	30.09.2015
NAME OF SUPPLIER :	DUE DATE FOR QUOTATION – 22.10.2015	
	THIS IS ONLY A REQUEST FOR QUOTATION AND NOT AN ORDER	

Sl. No.	Material Code	Description & Specification	Unit	Qty.	DELIVERY SCHEDULE		
					Qty.	Date	Remarks
10		Renewal for Watchguard XTM 1050-3 year Security Suite Renewal / Upgrade for 2 Nos of Watchguard XTM 1050 Firewall Appliances	No.	2			1 month from the date of PO
20		Vendor Support for 3 years for Watchguard XTM 1050 Firewall Appliances	No.	1			

Suppliers are requested to go through the enquiry completely before submission of offers.

Encl. to Enquiry:

1. Important information to Bidders
2. Price Bid Format
3. Terms and Conditions
4. Commercial Checklist
5. Unpriced Bid Format

Dear Sirs,

Please submit your lowest quotation, subject to our terms and conditions overleaf, for the above materials, so as to reach us on or before the due date by 2 P.M.

1. Quotations will be opened at 2-30 P.M. on the due date in camera/In the presence of the tenderers who may like to be present.
2. Price should be nett FOR destination inclusive of risk in transmit and remain valid for 120 days from the due date.
3. If any Sales tax and Excise duty are payable as extra to the quoted price the percentage of the same should be specifically stated in the quotation failing which the purchaser will not be liable for payment of Sales Tax / Excise Duty. Our T.N.G.S.T.No.3560005/dt.1-4-95, C.S.T.No.239383 dt.11-6-91.
4. If the enquired items are coming under D.G.S & D rate contract, please indicate the rate contract prices duly sending a copy of the rate - contract along with your offer.
5. No revision of prices will be entertained after tenders are opened.
6. Manufacturers name, brand name trademark or patent No. if any should be specified. Illustrate leaflets giving particulars are required along with quotation wherever necessary.
7. The purchaser shall be under no obligation to accept the lowest or any other tender and shall be entitled to accept or reject in part or full without assigning any reason whatsoever.
8. Late tenders are liable to be rejected.
9. Any deviations to the enquired technical and commercial conditions shall be clearly indicated in the covering letter of the quotation.

Yours faithfully,
For BHARATH HEAVY ELECTRICALS LIMITED

M. THANGARAJ M.E., M.B.A., M.S.
Manager / Purchase
Pipes, Electrodes Transport Bills
ICT Products & AMC
BHEL / Piping Centre
T. Nagar, Chennai - 600 017

IMPORTANT INFORMATION TO BIDDERS

1. This tender is a TWO PART bid, i.e, technical bid and price bid are to be enclosed in two separate envelopes and sent in one larger envelope with tenderer's distinctive seal and super scribed with correct tender No., Item of supply and due date of opening.

The above bid shall be sent in a sealed envelope and duly superscribed as follows :-

"Enquiry No: 4501500028 / 30.09.2015, Tender opening date: 22.10.2015 (2.30 PM)"

It shall be addressed to the following:-

To,
 Manager / Purchase
 Bharat Heavy Electricals Limited,
 Piping Centre,
 80, G.N. Road, T.Nagar,
 Chennai – 600 017.
 Phone: 28161380/375"

Tenders should be free from CORRECTIONS AND ERASURES: Corrections if any, must be attested.

2. **100% payment will be made after supply, after certification from BHEL user Dept. 10% Bank Guarantee on the product cost, valid for a period of three years shall be submitted by the vendor.** No deviation wrt BG is permitted. BG shall be forfeited if the vendor violates any terms and conditions of the PO.
Payment for Vendor Support for 3 years for Watchguard XTM 1050 Firewall Appliances, shall be made **on quarterly basis**, at the end of each quarter after certification by BHEL User Dept.
3. **LIQUIDATED DAMAGES:** If the supplier fails to deliver the material within the period specified in the contract the purchaser shall deduct Liquidated Damages, a sum equivalent to 0.5% of the price for each week of delay or part thereof up to a maximum of 10% of the price of the total order value to be reckoned from the contract delivery date to cargo readiness date, i.e, date of installation and commissioning duly certified by BHEL user dept.
4. Any other conditions, which might have been quoted by the seller and are in contravention to the terms prescribed in the Enquiry and which have not been specifically accepted in by the purchaser will not be applicable to this contract.
5. The original formats (Technical and Price Format given along with Enquiry), containing the sign and seal of BHEL authorized signatory alone should be used.
6. Terms and Conditions, Commercial Checklist, Unpriced Bid shall be sent along with the technical bid (Part-1) clearly mentioning the type of tax applicable, applicable on which parameters and %age. Values should not be mentioned. All these formats shall be duly signed and sealed by the vendor as acceptance to the same.
7. BHEL Price Format alone should be sent in the Price Bid. (Part – II)
8. Last date of submission is 22.10.2015 (2 PM). The bid opening date and time is

22.10.2015 (2.30 PM)
 M. THIRUGANAYAGAN, M.T.E., M.B.A., M.S.
 Manager / Purchase
 Pipes, Electrodes Transport Bills
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 BHEL / Piping Centre
 T. Nagar, Chennai - 600 017

9. L1 bidder will be arrived based on the total landed cost to BHEL, i.e, summation of basic price, taxes and duties for the entire contract period. L-1 status shall be arrived based on cumulative L-1 basis,i.e, the vendor quoting the least in the summation of the 2 Enq SI No.s shall be L-1.
10. BHEL reserves the right to negotiate with the L-1 bidder.

11. Loading Criteria:

Payment Terms - BHEL operates various payment terms for the tenders floated and bidders should accept the payment terms specified in the tender. Loading of any deviation in the payment terms w.r.t. NIT terms shall be referenced as follows;

'Base rate of SBI (as applicable on the date of bid opening; Techno-commercial bid opening in case of two part bids) + 6%', shall be considered for loading for the period of relaxation sought by bidders..

Liquidated Damages - Any loading on LD clause shall be to the extent to which it is not agreed to by the bidder (at offered value).



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TERMS & CONDITIONS FOR 3 YEARS VENDOR SUPPORT

The vendor shall comply to all the below terms and conditions.

SNo	Terms & Conditions of the Contract	Yes/No	Remarks
1	As per requirement of BHEL Piping Centre, vendor shall supply 3-yr Security Suite Renewal/Upgrade for 2 nos. of Watchguard XTM 1050 Appliances. Also vendor shall install new subscription and configure existing Firewall appliances in BHEL Piping Centre, Chennai.		
2	Vendor shall provide and ensure 24x7 support for three years from the day next to date of expiry of existing subscription.		
3	Vendor shall submit manufacturer (OEM) authorisation letter (MAF).		
4	Vendor shall ensure complete support from OEM for the entire support period of three years.		
5	The quoted price shall include installation, maintenance, support and subscription of the appliances for three years from the start date of subscription.		
6	Subscription supplied by vendor shall allow upgradation of existing appliances and usable for a minimum of 3 years.		
7	Vendor shall have a full - fledged company service facility in Chennai.		
8	Onsite service response time shall be within 4 hours.		
9	Whenever new configuration or policy needs to be incorporated, the vendor shall accomplish it as per BHEL Piping Centre's requirement. Any migration w.r.t IPv6 also included in this scope.		
10	Support level matrix shall be submitted by vendor in the techno commercial bid itself.		
11	Monthly preventive maintenance shall be performed by vendor and performance report for the same shall be submitted at the end of every month.		
12	The schedule for periodical maintenance of equipment shall be furnished by the vendor while getting PO.		
13	Any issue shall be immediately attended by vendor and that at any point of time if both firewall appliances are down and a delay is anticipated for the replacement to arrive, then vendor shall provide an equivalent appliance for continuity of service.		
14	Vendor shall provide a direct support and shall not include any third party support/ service.		


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COMMERCIAL CHECKLIST-To be submitted alongwith Technical Bid
Enquiry No. 4501500028 dt. 30.09 .2015

SI No.	Terms & Conditions	Vendor acceptance
1	Quoted for Enq SI No. 10 and Enq SI No. 20 Enq SI No. 10 – Renewal for Watchguard XTM 1050 - 3 year Security Suite Renewal / Upgrade for 2 Nos. of Watchguard XTM 1050 Firewall Appliances. Quoted for Enq SI No. 20 – Vendor support for 3 years for Watchguard XTM 1050 Firewall Appliances	
2	Payment Terms: 100% payment will be made after supply, after certification from BHEL user Dept. 10% Bank Guarantee on the product cost, valid for a period of three years shall be submitted by the vendor. No deviation wrt BG is permitted. BG shall be forfeited if the vendor violates any terms and conditions of the Purchase Order. Payment for Vendor Support for 3 years for Watchguard XTM 1050 Firewall Appliances, shall be made on quarterly basis , at the end of each quarter after certification by BHEL User Dept.	
3	Unpriced Bid – To be submitted along with technical bid	
4	LD clause:- 0.5% for each week of delay up to maximum of 10% of total order value.	
5	Bid Validity – 90 Days from date of Technical Bid Opening	
6	Delivery: 1 month from the date of PO	
7	Loading Criteria as per BHEL Enquiry	
8	Acceptance to Terms and Conditions attached	
9	Acceptance to "Important Information to Bidders"	

We agree to all Terms and Conditions of the Enquiry.



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(BIDDER SEAL AND SIGNATURE)

COMPANY NAME –
 CONTACT PERSON –
 E-MAIL ID –
 CONTACT NUMBER –

UNPRICE BID FORMAT – To be submitted alongwith Technical Bid

Enquiry No. 4501500028 dt. 30.09.2015

SI No.	Cost Element	Rate in Rs.
1	Basic Rate for Enq SI No. 10 FOR FULL QUANTITY (2 NOS), excl. of taxes	QUOTED
2	Taxes and Duties, if any on Enq SI No. (10) (type of tax, %age, applicability)	Type of Tax – %age – Applicable on –
3	Total Rate for Enq SI No. 10 FOR FULL QUANTITY (2 NOS), incl. of taxes SI No. (1) + SI No. (2)	QUOTED
4	Basic Rate for Enq SI No. 20 FOR 12 QUARTERS, excl. of taxes	QUOTED
5	Taxes and Duties, if any on Enq SI No. (20) (type of tax, %age, applicability)	Type of Tax – %age – Applicable on –
6	Total Rate for Enq SI No. 20 FOR 12 QUARTERS, incl. of taxes SI No. (4) + SI No. (5)	QUOTED
7	Total Rate for Enq SI No. 10 & Enq SI No. 20, incl. of taxes, SI No.(3) + SI No.(6)	QUOTED

We agree to all Terms and Conditions of the Enquiry.



(BIDDER SEAL AND SIGNATURE)

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PRICE BID FORMAT – To be submitted in Price Bid

Enquiry No. 4501500028 dt. 30.09.2015

SI No.	Cost Element	Rate in Rs.
1	Basic Rate for Enq SI No. 10 FOR FULL QUANTITY (2 NOS), excl. of taxes	
2	Taxes and Duties, if any on Enq SI No. (10) (type of tax, %age, applicability and value)	Type of Tax – %age – Applicable on – Value -
3	Total Rate for Enq SI No. 10 FOR FULL QUANTITY (2 NOS), incl. of taxes SI No. (1) + SI No. (2)	
4	Basic Rate for Enq SI No. 20 FOR 12 QUARTERS, excl. of taxes	
5	Taxes and Duties, if any on Enq SI No. (20) (type of tax, %age, applicability and value)	Type of Tax – %age – Applicable on – Value -
6	Total Rate for Enq SI No. 20 FOR 12 QUARTERS, incl. of taxes SI No. (4) + SI No. (5)	
7	Total Rate for Enq SI No. 10 & Enq SI No. 20, incl. of taxes, SI No.(3) + SI No.(6)	

We agree to all Terms and Conditions of the Enquiry.



(BIDDER SEAL AND SIGNATURE)

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