



ISO 9001  
& 14001  
MAHARATNA  
COMPANY

**MATERIAL MANAGEMENT (PURCHASE)**  
**CENTRAL FOUNDRY FORGE PLANT, BHEL HARDWAR**  
RANIPUR, HARIDWAR (INDIA) – 249403  
Phone No. 01334-281277/284684, FAX No. 01334-225892  
e-mail : [ranjank@bhelhwr.co.in](mailto:ranjank@bhelhwr.co.in), [kraj@bhelhwr.co.in](mailto:kraj@bhelhwr.co.in)

**Sub: Tender Enquiry No: 5027 P/ 351/3/0648B1 due on 18/04/2014 at 2.00 PM (IST)**

Dear Sir,

We are pleased to invite offer as per enclosed specification with terms and conditions in sealed envelop for the under mentioned material.

Sl No	Tender No	Description of Material	Quantity	Date & Time of Tender Opening
01	5027 P/ 351/3/0648B1	FLUORSPAR LUMPS	210 MT	18/04/2014 at 2.00 PM (IST)

Kindly read terms and conditions carefully. Offer not submitted in accordance with the instructions is liable to be disqualified or ignored.

Please visit [www.bhel.com](http://www.bhel.com) or [www.bhelhwr.co.in](http://www.bhelhwr.co.in) for more details and tender documents.

Please also download Supplier Registration Form and submit same dully filled.

All corrigenda, addenda, amendments, time extensions, clarifications, etc. to the tender will be hosted only on website.

Thanking You,

Yours Faithfully,  
For & On behalf of CFFP BHEL Hardwar

(Ranjan Kumar)  
AGM (MM)

**Note: All corrigenda, addenda, amendments, time extensions, clarifications, etc. to the tender if any shall not be published, kindly visit web-site for any changes.**



निविदा सूचना

## TENDER ENQUIRY

AA-17001

भारत हेवी इलेक्ट्रिकल्स लिमिटेड

Bharat Heavy Electricals Ltd

सेन्ट्रल फाउन्ड्री फॉर्ज प्लांट- हरिद्वार - २४६४०३ (भारत)

Central Foundry Forge Plant, Haridwar-249403 (INDIA)

Phone : (0091) 01334- 281639,281385,285336 Fax : 01334 225892 / 226458

TIN NO. 05001763485  
C S T NO. HR-5018287 Dt. 16-03-1995

निविदा सूचना सं. ENQUIRY NO.*	5027 P/ 351/3/0648B1	दिनांक Date	22-03-2014
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कृपया निम्नलिखित के लिए निविदा दें। PLEASE QUOTE FOR THE FOLLOWING :

Office Copy

DUEDATE

18-04-2014

09285 M/s : : :

: : INDIA

Item Description	Quantity	Unit	Lot	Quantity	Lot	Date
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1	FF5365764021	210000	KG			
	FLUORSPAR LUMPS					
	Spec <del>Rev not available</del> ?????????????????? FF-05015 Rev 06					
	SIZE: 10-60 MM					
	DIM.: S					

Delivery Term + Delivery  
Schedule as per  
Tender enquiry - Annexure - A  
एन एक्स्युरे - A

\*\* IMPORTANT: This enquiry is 2 part tender. Techno-Commercial bid (Part-1) & Price Bids (Part-2) should be submitted in separate envelopes. These two envelopes should be submitted in a common sealed envelope. Techno-Commercial Bid shall contain detailed Technical Specification, Drawings Technical documents, Catalogues, taxes & duties, payment terms, delivery period, Validity of offer, Replica of Price Bid (Copy of price bid without price part) etc. The confirmation to the special terms & conditions must be submitted alongwith Techno-Commercial bid.

22/3/14

## Standard Instructions:

TEST CERTIFICATE REQUIRED.  
GUARANTEE CERTIFICATE REQUIRED.  
BASIC RATES, TAXES DUTIES SEPERATELY  
CENVATABL DUPLICATE COPY OF INVOICE.  
INSP AFTER RECPT AT CFFP.

## Special Instructions:

PLEASE SUBMIT ANNEXRUE "A" (ENCLOSED)  
DULY FILLED, SIGNED AND STAMPED ALONGWITH TECHNO COMMERCIAL BID OF YOUR OFFER.  
IN CASE OF NON SUBMISSION OF ANNEXURE "A" YOUR OFFER IS LIABLE TO BE IGNORED.  
GENERAL TERMS & CONDITIONS ANNEXURE-B ALSO ENCLOSED.  
DELIVERY TERM & DELIVERY SCHEDULE AS PER ANNEXURE-'A' OF TENDER ENQUIRY  
For new vendors who are not registered with CFFP BHEL Haridwar,  
duly filled up Supplier Registration Form (available at www.bhel.com)  
along-with all the supporting documents has to be submitted  
along-with techno-commercial bid of offer.  
However please note that if in any case duly filled up  
SRF along-with all the supporting documents is not received  
within 15 days of tender opening, your offer may liable to be ignored.

## General Instructions:

1. Please submit authorization letter (format enclosed) for facilitating e-payment/electronic transfer of funds

Page No 1

★ महत्वपूर्ण : कृपया कोटेशन देने से पूर्व पीछे दिए गये अनुदेशों को ध्यानपूर्वक पढ़िये।

IMPORTANT : PLEASE READ CAREFULLY THE INSTRUCTIONS GIVEN ON REVERSE BEFORE QUOTING



निविदा सूचना  
**TENDER ENQUIRY**

भारत हैवी इलेक्ट्रिकल्स लिमिटेड  
**Bharat Heavy Electricals Ltd**  
सेंट्रल फाउन्ड्री फोर्ज प्लांट- हरिद्वार - २४६४०३ (भारत)  
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कृपया निम्नलिखित के लिए निविदा दें। PLEASE QUOTE FOR THE FOLLOWING :

Office Copy

SL MATERIAL CODE QUANTITY UNIT LOTNO LOT DELIVERY QTY SCHEDULE

2. 100% payment within 30 days after receipt & acceptance of material at CFFP BHEL, Hardwar through e-payment.
  3. CFFP/BHEL RESERVES THE RIGHT TO PRE-INSPECT THE MATERIAL AT VENDOR'S WORKS / GODOWN/ PREMISES BEFORE DESPATCH.
  4. ORIGINAL MANUFACTURER'S TEST CERTIFICATE IS REQUIRED ALONG WITH DESPATCH DOCUMENTS. IN CASE SUPPLIES ARE FROM TRADERS, IT SHALL BE THE RESPONSIBILITY OF THE TRADER TO PROVIDE ORIGINAL MANUFACTURER'S TEST CERTIFICATE WITH LINKAGE TO TRADER'S INVOICE STATING BATCH NO.
  5. CFFP/BHEL Reserves the right to procure from more than one vendor.
  6. Please quote prices in figures & words both. In case the prices quoted in words and figures are different, the values indicated in words will be considered for evaluation & establishing L1 status.
- \* The offers of the bidders who are on the banned list as also the offers of the bidders, who engage the services of the banned firms, shall be rejected. The list of banned firms is available on web site [www.bhel.com](http://www.bhel.com)

राज किशोर  
RAJ KISHORE  
MANAGER

22/3/14

★ महत्वपूर्ण : कृपया कोटेशन देने से पूर्व पीछे दिए गये अनुदेशों को ध्यानपूर्वक पढ़िये।

IMPORTANT : PLEASE READ CAREFULLY THE INSTRUCTIONS GIVEN ON REVERSE BEFORE QUOTING

Tender Enquiry No.: 5027 P/351/3/0648B1

Name of Vendor:.....

	Conditions	Vendor's Confirmation / Comments <b>(In case of blank / no comments it shall be deemed to have been accepted by vendor)</b>
	<b><u>PRE-QUALIFICATION CRITERIA:-</u></b>	
1	<p>The vendor must have supplied minimum 70 MT of Fluorspar (Lumps) of CaF<sub>2</sub>=89% minimum in one financial year within last three years from the date of opening tender.</p> <p>As a supporting document, copy of Purchase Orders/ Purchase Agreements of cumulative quantity of minimum 70 MT of Fluorspar (Lumps) of CaF<sub>2</sub> =89% minimum in one financial year within last three years from the date of opening tender has to be provided.</p>	
2	<p>Annual Turnover of the Vendor has to be Minimum Rs.30 Lakhs in one financial year within last three financial years from the date of opening tender.</p> <p>As a supporting document, Last Three Years Financial Statement of the vendor from the date of opening of tender enquiry has to be provided.</p>	
3	<p>Vendor has to supply the material Fluorspar (Lumps) as per specification no. FF05015 Rev.05 and Requirement is as per specification is <b><u>Equivalent / Effective CaF<sub>2</sub>=</u></b> <b><u>(%CaF<sub>2</sub> - 2.5 X %SiO<sub>2</sub>) = 84%.</u></b></p>	
	<b><u>TECHNO-COMMERCIAL TERMS:-</u></b>	
1	<p>Material – <b>Fluorspar (Lumps)</b> - shall be supplied as per specification no. <b>FF05015 Rev.06</b> (attached with enquiry) in all respect i.e. size, chemical composition, inspection, test certificate, packing &amp; marking etc. without any deviation and the seller confirms agreement of all the clauses of the said specification. Material found in nonconformity to conditions of specification no. <b>FF05015 Rev.06</b> shall be rejected.</p>	
2	<p>Payment for accepted material in the specified range will be at Fixed PO Rate and no pro rata rate will be permitted for any constituent element in the material.</p>	
3	<p>Guarantee Certificate shall be provided by the seller along with despatch documents confirming that in case of any non-conformity with respect to the specification No. <b>FF05015 Rev.06</b>, the supplied material shall be replaced free of cost.</p>	

4	<p>Original Manufacturer's Test Certificate (with linkage to supplied material) shall be provided along with dispatch documents. Material shall be supplied in original manufacturer's packing with marking as per specification.</p>	
5	<p>Final Inspection after receipt of material at CFFP. Final acceptance of material will be as per inspection clause of PO specification. In case of rejection, material shall be replaced free of cost. In case material gets rejected during final inspection at CFFP, the same shall be replaced by supplier immediately. All the charges (like To &amp; Fro freight, insurance etc.) for replacement shall be borne by supplier. Date of receipt of replacement material if accepted, shall be considered as actual delivery date with respect to the PO delivery date for calculating penalty for Late Delivery.</p>	
6	<p><b>Delivery Term :-</b></p> <p>A. <u>For Indian Suppliers:</u> FOR, Destination (Door delivery basis). Destination will be C.Store, CFFP, BHEL, Haridwar.</p> <p>B. <u>For Foreign suppliers:</u> On CIF, Nhava Sheva , Mumbai</p> <p>Quoted rate should be inclusive of the charges like freight, service tax on freight, insurance, packing &amp; forwarding etc. for the delivery term given above or else proper loading shall be done.</p>	
7	<p><b>Delivery Schedule :-</b></p> <p><b>A. For Indian Suppliers:</b></p> <p>1<sup>st</sup> lot of 60 MT—within 60 days from P.O. date  2<sup>nd</sup> lot of 60 MT— within 90 days from P.O. date  3<sup>rd</sup> lot of 60 MT— within 150 days from P.O. date  4<sup>th</sup> lot of 30 MT— within 180 days from P.O. date</p> <p><b>B. For Foreign suppliers:</b></p> <p>1<sup>st</sup> lot of 60 MT F.O.B. delivery—within 30 days from L.C./P.O. date  2<sup>nd</sup> lot of 60 MT F.O.B. delivery— within 60 days from L.C./P.O. date  3<sup>rd</sup> lot of 60 MT F.O.B. delivery— within 120 days from L.C./P.O. date  4<sup>th</sup> lot of 30 MT F.O.B. delivery— within 150 days from L.C./P.O. date</p> <p>, whichever is later.  L.D. will be applicable as per above mentioned delivery schedule.</p>	

8	<p><b>Conditions for opening of Price :-</b></p> <ol style="list-style-type: none"> <li>1. BHEL reserves the right to go for Reverse Auction (RA) instead of opening the sealed envelope price bid, submitted by the bidder. This will be decided after techno-commercial evaluation. All bidders to give their acceptance for participation in RA. Non-acceptance to participate in RA may result in non-consideration of their bids, in case BHEL decides to go for RA.</li> <li>2. In case BHEL decides to go for Reverse Auction, Only those bidders who have given their acceptance to participate in RA will be allowed to participate in the Reverse Auction. Those bidders who have given their acceptance to participate in Reverse Auction will have to necessarily submit „online sealed bid“ in the Reverse Auction. Non-submission of „online sealed bid“ by the bidder will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines in vogue.</li> <li>3. In case BHEL decides to go for Reverse Auction, the H1 bidder (whose quote is highest in online sealed bid) may not be allowed to participate in further RA process.</li> </ol>	
9	<p>Payment Terms: <b>For Indian suppliers</b> - 100% within 30 days after receipt &amp; acceptance of material at CFFP / BHEL, Haridwar through e-payment. In case vendor does not agree, proper loading shall be done</p> <p>Loading will be @ Base rate of SBI (as applicable on the dated of bid opening, Techno-commercial bid opening in case of two part bids) + 6%, shall be considered for loading for the period of relaxation sought by bidders.</p> <p><b>For foreign suppliers:</b> Payment through USANCE LC on 70th day of bill of lading date. All bank charges shall be to vendor's account. In case vendor does not agree, proper loading shall be done. Also third party pre-despatch inspection shall have to be arranged by supplier from any of the five inspection agencies namely: LLOYD/TUV/DNV/BVIS/ ALFRED H.KNIGHT at their cost.</p> <p>Loading will be @ Base rate of SBI (as applicable on the dated of bid opening, Techno-commercial bid opening in case of two part bids) + 6%, shall be considered for loading for the period of relaxation sought by bidders.</p>	
10	<p>Validity of offers : minimum 90 days from tender opening date</p>	
11	<p>Evaluation of price bids will be done on the basis of total delivered cost at CFFP i.e. Landed cost net of Cenvat at CFFP.</p>	

12	BHEL may place order for part quantity. Quoted rate not to be linked with order quantity.	
13	Rates shall be Firm till execution of purchase order.	
14	Material will be supplied as per delivery schedule required in tender enquiry / PO (FOR destination basis). Any request for extension in delivery schedule of Purchase Order / waiver of LD is liable to be ignored.	
15	<p>Normal clauses for imposing Penalty, Liquidated Damages for Late Delivery, Risk purchases, Cancellation, Arbitration in case of delay in effecting supply and or other defaults as per following conditions will be applicable:</p> <p>a. Penalty for Late Delivery: The delivery of the goods shall be made strictly as per time limit specified in delivery schedule, failure to supply within this period will make the seller liable to a penalty of 1/2 (half) percent of the price of the goods in arrears per week subject to a maximum of 10% on the basic rate (total PO value). Any correspondence regarding waiver of LD shall not be entertained. In case supplier does not agree for LD clause, BHEL will load maximum penalty under LD clause, to the extent the same is not agreed by the vendor, for the purpose of comparative statement. Where deliveries quoted are not suiting, BHEL may ignore the offer.</p> <p>b. Risk Purchase: In case of delays in supplies / defective supplies or non-fulfillment of any other terms and conditions given in the Purchase Order by the seller, the Buyer reserves the right to cancel the purchase order in full or part thereof, and may also make the purchase of such material from alternative source <u>at the risk and cost of the seller.</u></p>	
16	For new vendors who are not registered with CFFP BHEL Haridwar, duly filled up "Supplier Registration Form" (available at <a href="http://www.bhel.com">www.bhel.com</a> ) along-with all the supporting documents has to be submitted along-with techno-commercial bid of offer. Please confirm that SRF is being submitted with your offer if applicable. However please note that if in any case duly filled up SRF along-with all the supporting documents is not received within 15 days of tender opening, your offer may liable to be ignored.	
17	BHEL will prefer to deal directly with foreign vendor/ original manufacturer. In case, vendor engages any Indian agent or take service of any Indian agent, copy of agent agreement required along with offer in line with Annexure-IV attached.	
18	In the event of any dispute arising out of contractual obligation, the order being finalized at Haridwar, India will be subject to Indian Laws and falls under jurisdiction of the court of Law at Haridwar, India.	

19	<p>Indian Vendors shall quote their price only in INR. Foreign vendors shall quote their price only in USD, EURO, UK POUND STERLING and JAPANESE YEN.</p> <p>For evaluation of price bids, exchange rate (TT selling rate of SBI) as on scheduled date of tender opening (Part-1 bid in case of two part bid) shall be considered.</p>	
20	<p>Vendor shall quote price both in words &amp; figures. If there is any difference between price quoted in words &amp; figures, price quoted in words shall prevail and binding.</p>	
21	<p>A. In case of any difference in conditions quoted above &amp; elsewhere in the offer, terms quoted above shall be treated as final and binding on vendor.</p> <p>B. Evaluation shall be on the basis of delivered cost (i.e.) "total cost to BHEL".</p> <p>C. Non acceptance of any of the above conditions may result in rejection of your offer.</p> <p>D. Terms &amp; Conditions not specified above will be as per Annexure-B No GTCRM NO. 01 Rev.05 Date: 25.10.12 enclosed.</p>	
22	<p>Please provide contact person name, telephone nos. , fax no. &amp; email id</p>	

Date:

Signature with Name of authorized signatory)

Seal of the Company