



An ISO 9001
Company

Bharat Heavy Electricals Limited

(Seamless steel Tube Plant)

Tiruchirappalli – 620014, TAMIL NADU, INDIA

TITLE: SUPPLY OF HYDROCHLORIC ACID AS PER IS: 265/1976 WITH CONCENTRATION OF 30-33%	Phone: +91 431 257 8440 Email : neerajxalxo@bheltry.co.in Web : www.bhel.com
--	--

Reference Number: 9831170E	Date: 17.12.2013	Due date for submission of application: 07.01.2014
----------------------------	------------------	---

A. BHEL/SSTP, Trichy is looking for vendors to supply Hydrochloric Acid as per IS: 265/1976 with concentration of 30-33% (Commercial Grade) as per Tender documents attached.

B. Important Note to New Vendors

The new vendors will be required to furnish the following documentary proof/ information along with their offers:

1. Certificate of registration (copy of certificate to be submitted).
2. Banker's information (copy of bank pass book first page to be submitted).
3. MSME vendor certificate (if applicable).
4. Address of your organization (complete postal address with PINCODE).
5. Contact person's Phone No. /Mobile No. / FAX No. /E-mail ID.
6. Statutory documents – VAT / TIN / EXCISE REGISTRATION / CST REGN / SERVICE TAX REGISTRATION etc. (copy to be furnished)
7. NSIC/SSI Certificate (if applicable)
8. ISO Certificate (if applicable)
9. Experience certificate as proof of supply of similar items to any Govt. agencies / PSU / Organisations (copy of PO's to be furnished).
10. Audit Report/ IT Return (if applicable)
11. Agency agreement with manufacturer (if applicable)
12. Partnership Deed (if applicable).

If the new vendors fail to submit the above documentary proof/information, their offers will not be considered for this enquiry.


17/12/13

Purchase Officer / Purchase /SSTP
Phone: 0431-257 8440.
Mail: neerajxalxo@bheltry.co.in

VENDOR CODE 21027	ENQUIRY NUMBER 9831170E	ENQUIRY DATE 17/12/2013	ENQUIRY DUE DATE 07/01/2014	No.OF ITEMS 01
----------------------	----------------------------	----------------------------	--------------------------------	-------------------

Office Copy

- IMPORTANT POINTS :**
1. Tender Closing Time - 14.00 Hrs.
 2. Tender Opening Time - 15.00 Hrs.
 3. Tender should be submitted in a sealed cover, duly indicating enquiry No., Enquiry date & Enquiry Due Date on the cover.
 4. Offer(s) received through Courier Services after 14.00 Hrs. on Enquiry Due Date not be considered.
 5. Late Tender (s) is/are liable for rejection.
 6. Other(s) shall be valid for 60 days from Enquiry Due Date.
 7. Offer(s) in Vendor's Letter-Head shall contain.
 - a. Offer No. and Date
 - b. Delivery Period
 - c. Delivery Terms
 - d. Payment Terms
 - e. Excise Duty with Tariff Heading Sales Tax (against form-XVII/Form-C), etc.
 - f. Excise Regn. No. and SSI Regn. No.

Kindly arrange to submit your **COMPETITIVE OFFER** for the following item(s).
 If you are not in a position to submit your Offer, kindly arrange to send your **REGRET LETTER**.

THIS IS ONLY A REQUEST FOR OFFER AND NOT AN ORDER

Sl.No.	BHEL Material Code and Description	Unit	Requirement		
			Quantity	Delivery	
01	BHEL Material Code : SP5560011053 ----- HYDROCHLORIC ACID AS PER IS.265/1976 WITH A CONCENTRATION OF 30-33% (COMMERCIAL GRADE)	Kg.	01	200000.000	01/04/2014
<p>Foot Note :: -----</p> <p>1. Tender is floated on TWO PART BID. Tenderers are requested to submit the offer in TWO PART only: A. Part-I .. Technical & Un-Priced Commercial Bid B. Part-II .. Price Bid. Kindly refer to the attached Annexure-A, B & C for submission of offer. Annexure-B & C has to be submitted along with technical & commercial bid.</p> <p>2. Delivery Terms - FOR/SSTP/Stores on supplier's own tanker as & when required basis.</p> <p>3. Delivery Period - Though delivery date is mentioned as 01.04.2014, HCL acid is to be supplied up to 31.03.2015 on staggered delivery basis as & when required by BHEL/SSTP. One week advance e-mail/telephonic intimation will be given.</p> <p>4. Payment Terms - 100% direct payment after 45 days from the date of receipt and acceptance of materials by BHEL/SSTP. Any deviation in the above payment term will attract loading @ Prime lending rate of SBI (as applicable on the date of tender opening) + 6% for the period of relaxation sought by suppliers.</p> <p>5. Test Certificate for each supplies to be submitted during delivery of HCL.</p>					
<p>Indent Details</p> <p>-----</p> <p>Enq.Sl.No. Indt.No. Indt.Sl.No.</p> <p>-----</p>					

Annexure-A

Important Note to Tenderers - for TWO BID system (including REVERSE AUCTION)

(Page No. 1 of 5)

1. This Tender is floated on TWO-BID System.
 1. Tenderers are requested to submit their Offers in TWO-BID basis, viz.
 - a. Part I .. Technical and Un-Priced Commercial Bid
 - b. Part II .. Price Bid
 2. Both the above Bids are to be submitted (or to be made available) before 14.00 hours (Indian Time) on Tender Due Date, as detailed under Para 3 below. **Tenders received after 14.00 Hrs. on the Tender Due Date, shall not be taken into consideration, irrespective of the mode of dispatch.**

2. Above Bids (Part I and Part II) are to be submitted in sealed-covers as detailed below:

A. Technical and Un-Priced Commercial Bid:

1. Shall contain complete Scope of Supply with all Technical details, Specifications, Delivery Schedule, Delivery Terms, Payment Terms, Offer Validity, Taxes & Duties and other Commercial Terms & Conditions.
(Also please refer Clause No. 5 – General).
2. Price columns are to be strictly filled-in only as 'QUOTED':

Enq. Sl. No.	BHEL Matl. Code / Description of Material.	Quantity with Unit Name	Unit Rate Rs.	Total Price Rs.
..	QUOTED	QUOTED
3. Shall contain Point-wise confirmation for all Enquiry Clause Nos., TDC Clause Nos., and other attachments, if any.
4. If any deviation is taken on Technical and / or Commercial points, the same shall be clearly highlighted in the Offer with Enquiry Clause No(s). and its attachments. Otherwise, it shall be construed by BHEL that the Tenderer is complying with all Enquiry Clauses in full.
6. Any request for modification / change of Technical / Commercial points shall be entertained only before they are frozen.

B. Price Bid:

1. Shall contain following details **only**:

Enq. Sl. No.	BHEL Matl. Code / Description of Material.	Quantity with Unit Name	Unit Rate Rs.	Total Price Rs.
2. Wherever required / possible, Break-up-Price details are to be furnished.
3. This Bid shall NOT contain any Technical and/or Commercial Conditions.
(If indicated, such terms shall not be taken into consideration).

Annexure-A

Important Note to Tenderers - for TWO BID system (including REVERSE AUCTION)

(Page No. 2 of 5)

3. Details for submitting the Offer:

1. **Cover No.1 – Technical and Un-Priced Commercial Bid :**

1. Put the Technical & Un-Priced Commercial Bid inside Cover No.1 seal it.
2. Mark Cover No.1 :
“Part-I -- TECHNICAL and UN-PRICED COMMERCIAL BID”
Tender No., Tender Date, Tender Due date, Address of Tenderer.

2. **Cover No.2 -- Price Bid :**

1. Put the Price Bid inside Cover No.2 and seal it.
2. Mark Cover No.2 :
“Part-II - PRICE BID”
Tender No., Tender Date, Tender Due date, Address of Tenderer.

3. **Cover No.3 -- Techno-Commercial Bid & Price Bid :**

1. Put Cover No. 1 and 2 inside Cover No.3 and seal it.
2. Mark Cover No. 3, with Tender No., Tender Date, Tender Due date, Address of Tenderer.
3. Address the Cover No.3, to ::

**Purchase Executive,
Seamless Steel Tube Plant,
BHEL, Tiruchirappalli - 620014, INDIA.**

4. Tender Opening:

1. On the Tender Due Date, Technical and Un-Priced Commercial Bid (Ref: 1.1.1. and 3.1. above), shall alone be opened, at the pre-fixed time, in presence of Responded Tenderers / their Authorized Representative, who may like to be present for Tender opening.
2. Clarifications / Confirmations, if any, required by BHEL for Technical / Commercial evaluation, shall be sought from Bidders before opening the Price Bid.
3. Price Bid of Technically suitable Bidders alone shall be opened, on a pre-determined date and time, in presence of the Responded Tenderers / their Authorized Representative, who may like to be present for such opening.

5. General:

1. Incomplete Offers shall be liable for rejection.
2. Fixed Price:
Bidder shall quote only Fixed Rate / Price and not subject to any escalation whatsoever during the period of Bid Validity and execution of Purchase Order. Any Bid with adjustable or price variation clause shall be treated as ‘Non-Responsive’ and liable for rejection. Prices shall be written both in numbers and words. In the event of any difference, the price in words shall be valid and binding. Unit Rate shall only be considered as correct and valid, which shall be taken for further consideration.

Annexure-A

Important Note to Tenderers - for TWO BID system (including REVERSE AUCTION)

(Page No. 3 of 5)

3. Taxes and Duties:
All Taxes / Duties, if any, payable extra over and above the quoted rate, shall be specifically indicated in the Un-Priced Bid, failing which the quoted rates shall be considered as 'all inclusive'.
Offer shall carry clear details of Excise Tariff Heading No. and applicable Rate of ED / ST (along with Rate of Cess, if any).
4. Validity of Offer:
Offer shall be kept valid for acceptance for a period of 60 days (sixty days) from the date of opening of the Technical & Un-Priced Bid/RA date.
5. Terms of Payment:
100% payment shall be paid after 45 days, from the date of receipt subject to acceptance of materials at BHEL/SSTP.
6. Liquidated Damages, Risk Purchase and Warranty:
BHEL standard Clauses are applicable for Risk Purchase (Ref: Clause Nos. 7 of Terms and Conditions of Enquiry available on the reverse of pre-printed Enquiry sheet). Liquidated Damages will be levied for any delayed lot delivery @ 0.5% of the value of the goods delayed, per week of delay subject to a maximum of 10% or part thereof.
7. Evaluation of the Offers shall be on the basis of **“To-Door Cost at SSTP”** (NET Cash outflow to BHEL)
8. BHEL reserves the right:
 1. to increase or decrease the tendered quantity(s) and split such quantities, for all or part of the Enquiry items, among more than one Tenderer based on commitments, requirements and capability of the Vendor(s), and finalise the Tender accordingly.
 2. **to go for Reverse Auction (RA) instead of opening the sealed envelope price bid, submitted by the bidder. This will be decided after techno-commercial evaluation. All bidders to give their acceptance for participation in RA. Non-acceptance to participate in RA may result in non-consideration of their bids, in case BHEL decides to go for RA.**
 3. **in case BHEL decides to go for Reverse Auction, only those bidders who have given their acceptance to participate in RA will be allowed to participate in the Reverse Auction. Only those bidders who have submitted the “On-line sealed bid” within the scheduled time shall be eligible to participate further in RA process. Those bidders who have given their acceptance to participate in Reverse Auction will have to necessarily submit “Online sealed bid” in the Reverse Auction. Non submission of “Online sealed bid” by the bidder will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines in vogue.**
9. **In case BHEL decides NOT to resort for RA, Price Bids and Price-Impacts, if any, already submitted by Bidder and available with BHEL, shall be opened, as detailed under Point 4.3 above.**

Annexure-A

Important Note to Tenderers - for TWO BID system (including REVERSE AUCTION)

(Page No. 4 of 5)

6. TERMS & CONDITIONS OF REVERSE AUCTION:

1. For the proposed reverse auction, technically and commercially acceptable bidders only shall be eligible to participate.
2. Those bidders who have given their acceptance for Reverse Auction (quoted against this tender enquiry) will have to necessarily submit "Online Sealed Bid" in the Reverse Auction. Non-submission of "Online Sealed Bid" by the bidder for any of the eligible items for which techno- commercially qualified, will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines in vogue.
3. BHEL will engage the services of a service provider who will provide all necessary training and assistance before commencement of on line bidding on internet.
4. In case of reverse auction, BHEL will inform the bidders the details of Service Provider to enable them to contact & get trained.
5. Business rules like event date, time, bid decrement, extension etc. also will be communicated through service provider for compliance.
6. Bidders have to fax the Compliance form (annexure IV) before start of Reverse auction. Without this, the bidder will not be eligible to participate in the event.
7. In line with the NIT terms, BHEL will provide the calculation sheet (e.g. EXCEL sheet) which will help to arrive at "Total Cost to BHEL" like Packing & forwarding charges, Taxes and Duties, Freight charges, Insurance, Service Tax for Services and loading factors (for noncompliance to BHEL standard Commercial terms & conditions) for each of the bidder to enable them to fill-in the price and keep it ready for keying in during the Auction.
8. Reverse auction will be conducted on scheduled date & time.
9. At the end of Reverse Auction event, the lowest bidder value will be known on auction portal.
10. The lowest bidder has to fax/e-mail the duly signed and filled-in prescribed format for price breakup including that of line items, if required, (Annexure VII) as provided on case-to-case basis to Service provider within two working days of Auction without fail.
11. In case BHEL decides not to go for Reverse Auction procedure for this tender enquiry, the Price bids and price impacts, if any, already submitted and available with BHEL shall be opened as per BHEL's standard practice.
12. Bidders shall be required to read the "Terms and Conditions" section of the auctions site of Service provider, using the Login IDs and passwords given to them by the service provider before reverse auction event. Bidders should acquaint themselves of the "Business Rules of Reverse Auction", which will be communicated before the Reverse Auction.

Annexure-A

Important Note to Tenderers - for TWO BID system (including REVERSE AUCTION)

(Page No. 5 of 5)

13. If the Bidder or any of his representatives are found to be involved in Price manipulation/ cartel formation of any kind, directly or indirectly by communicating with other bidders, action as per extant BHEL guidelines, shall be initiated by BHEL and the results of the RA scrapped/ aborted.
14. The Bidder shall not divulge either his Bids or any other exclusive details of BHEL to any other party.
15. In case BHEL decides to go for reverse auction, the H1 bidder (whose quote is highest in online sealed bid) may not be allowed to participate in further RA process.

.....oo0oo.....

Annexure – B.
Technical Conditions

Vendor Code:	Vendor Name:	
Tender No.:	Tender Date:	Tender Due Date:

Offers not accepting Clause No.B1 & B2 –shall not be considered for further Processing.			
Sl. No.	Technical Requirement	Accepted	Not accepted
B. 1.	<u>Supply:</u> Material to be supplied as per Tender Documents, without any deviation. Test certificate is to be submitted along with the supplies for each delivery.		
B. 2.	<u>Quantity:</u> The quantity indicated in the tender is only tentative. i. If additional quantities are required, same has to be supplied at the same rate and terms & conditions of the order till 31 Mar 2015 for which amendment to PO will be given. ii. Any balance quantities left out on 31 Mar 2015, the order will be short closed with the supplies made till then.		
<u>Remarks if any (attach additional sheet, if required) :</u> 			

Signature with Date	Seal

Annexure – C.
Commercial Conditions
(Page No. 1 of 2)

Vendor Code:	Vendor Name:	
Tender No.:	Tender Date:	Tender Due Date:

Offers not accepting Clause No. C1 to C6 shall not be considered for further Processing.			
Sl. No.	Commercial Terms	Accepted	Not Accepted
C 1.	<u>Delivery Terms:</u> FOR-SSTP/Stores basis on supplier's own Tanker.		
C 2.	<u>Payment Terms:</u> 100% direct payment after 45 days from the date of receipt and acceptance of materials by BHEL/SSTP. Any deviation in the above payment term will attract loading @ Prime lending rate of SBI (as applicable on the date of tender opening) + 6% for the period of relaxation sought by suppliers.		
C 3.	<u>BHEL Enquiry Terms and Conditions:</u> available on the reverse of the printed Enquiry Sheet (with specific reference to Clause No: 07 for Risk Purchase and Annexure-A Para 5.6. for Liquidated Damages).		
C 4.	<u>Delivery Period:</u> Staggered Delivery as & when required by BHEL/SSTP up to 31 Mar 2015. One week advance intimation will be given through e-mail/telephone.		
C 5.	<u>Splitting of Order:</u> Order will be split in the ratio of 70% to L-1 supplier and balance 30% in counter offer basis to L-2 supplier accepting the L-1 supplier's landed price at BHEL/SSTP, provided at least three vendors participated in the tender.		
C 6.	<u>Validity of Offer:</u> 60 Days from the Date of Tender Opening/RA date.		
Remarks if any (attach additional sheet, if required) :			

Annexure – C.
Commercial Conditions
(Page No. 2 of 2)

Sl. No.	Commercial Terms	Vendor to fill in
C 7.	a. Excise Duty Tariff Heading	
	b. Excise Duty (%)	
	c. CESS on ED (%)	
	d. Total of ED and CESS (%)	
C 8.	a. TVNAT (%)	
	b. CST (%)	
C 9.	Freight Charges (if any) - % (or) Rs.	
C 10.	Other Cost (if any) - % (or) Rs.	
C 11.	Are you Micro/Small/Medium Industry?	Yes / No.
	If YES, please furnish MSME Regn. No. along with a copy of MSME Certificate	MSME No. : MSME Certificate Enclosed : Yes / No
C 12.	Name & Contact No. of the person dealing this Tender.	Name: E-Mail: Mobile No.: Fax No.:

Signature with Date	Seal