

Project Phase	Deliverables	Payment(%)	Implemented Locations	Schedule	Criteria for Payment
Project Preparation	Section 9.12.1	5% (Against equivalent amount of Advance Payment Bank Guarantee as per Annexure #33)	-	Actual Completion	Acceptance of all deliverables by Owner.
Business Blueprint	Section 9.12.2	10%	-	Actual Completion	Acceptance of all deliverables by Owner.
Realization	Section 9.12.3	5%	-	Actual Completion	Acceptance of all deliverables by Owner.
Phase-I Final Preparation & Go-Live	Section 9.12.4, 9.12.5	8%	HEP Bhopal, RMSG (Previously PDX, Bhopal)	Actual Completion	Acceptance of all deliverables by Owner.
Phase-I Final Preparation & Go-Live	Section 9.12.4, 9.12.5	8%	HEEP, Haridwar CFFP, Haridwar	Actual Completion	Acceptance of all deliverables by Owner.
Phase-I Final Preparation & Go-Live	Section 9.12.4, 9.12.5	8%	HPBP Trichy SSTP Trichy Thirumayam Plant IVP Goidwal HPVP, Visakhapatnam	Actual Completion	Acceptance of all deliverables by Owner.
Phase-I Final Preparation & Go-Live	Section 9.12.4, 9.12.5	5%	Power Sector Marketing, New Delhi PEM – Project Engineering Management, Noida One of the 4 PS regions including all its sites Project Management Group, New Delhi Others Industry sector New Delhi International operations New Delhi Spares & Services Business group, New Delhi	Actual Completion	Acceptance of all deliverables by Owner.
Phase-I Final Preparation & Go-Live	Section 9.12.4, 9.12.5	4%	Corporate Functions CEPD – Corporate Engineering and Product Development Corporate Finance Corporate Monitoring Corporate MM CMT&IP – Corporate Manufacturing Technology & Investment Planning Corporate Planning & Development Corporate Quality Advanced Research Projects	Actual Completion	Acceptance of all deliverables by Owner.
Phase-II Final Preparation & Go-Live	Section 9.12.4, 9.12.5	5%	BAP Ranipet	Actual Completion	Acceptance of all deliverables by Owner.
Phase-II Final Preparation & Go-Live	Section 9.12.4, 9.12.5	5%	Jhansi	Actual Completion	Acceptance of all deliverables by Owner.
Phase-II Final Preparation & Go-Live	Section 9.12.4, 9.12.5	5%	EMRP Mumbai HERP Varanasi IP, CSU Jagdishpur CFP Rudrapur	Actual Completion	Acceptance of all deliverables by Owner.
Phase-II Final Preparation & Go-Live	Section 9.12.4, 9.12.5	4%	Corporate Functions Corporate R&D, Hyderabad CMG, New Delhi Power Sector PSHQ – Power sector head quarter, New Delhi Balance PS regions including all their sites System Integrators ISG – Industrial systems group – Bangalore TBG – Transmission Business group – Delhi Others ROD – Regional operations division (HQ - New Delhi and Offices) Industrial operations HRDI, Noida	Actual Completion	Acceptance of all deliverables by Owner.
Phase-III Final Preparation & Go-Live	Section 9.12.4, 9.12.5	8%	HPEP Hyderabad unit PESD Hyderabad	Actual Completion	Acceptance of all deliverables by Owner.
Phase-III Final Preparation & Go-Live	Section 9.12.4, 9.12.5	5%	EDN Bangalore EPD Bangalore	Actual Completion	Acceptance of all deliverables by Owner.
Business Intelligence & Dashboards – Corporate MIRs	Section 9.13	10%	Owner's all locations & Corporate	Actual Completion	Acceptance of all deliverables by Owner.
Center of Excellence	Section 9.14	5%	Owner's central location	Actual Completion	Acceptance of all deliverables by Owner.
<p>Security Deposit will be retained by the Owner till the Completion of Post Go-Live Support (section 8.8.2) period or 48 months from start of Project, whichever is later, as certified by Owner. Payment on completion of Project preparation shall be against equivalent amount of Advance Payment Bank Guarantee as per Annexure #33 will be retained by the Owner till the Commencement of Post Go-Live Support (section 8.8.2) period or 36 months from start of Project, whichever is later, as certified by Owner.</p>					
<p>** Security Deposit shall be invoked by the Owner in case of:</p> <p>(a) Non-performance of any scope of Contract entered into with the Owner till commencement of Post Go-Live Support (section 8.8.2) period, duly certified by the Owner</p> <p>(b) Non-provision of support services during Post Go-Live Support (section 8.8.2) period (ref. section 8.8)</p> <p>(b) Non-rectification of problems arising during Post Go-Live Support (section 8.8.2) period (ref. section 8.8)</p>					
<p>** Owner reserves the right to change the roll-out locations during final discussion with Successful Bidder depending on the ease of roll-out and geographical constraints without any implications on overall timeframe & payments.</p>					