



ANNEXURE-D

Enquiry Ref:BAP/PUR/OT/IA dt:15.09.2012 Due on : 12.10.2012

- 1) BHEL reserves the right to split the PO. The quantity split will depend upon
 - a) The number of responses to the tender.
 - b) The delivery quoted by individual bidders.
 - c) Capacity per month offered for BHEL
 - d) Delivery requirement of BHEL
- 2) In the event of two way split the split ratio of the tendered quantity will be in the ratio -70:30.
In case of three way split the split ratio of the tendered quantity will be in the ratio- 50:30:20
In case of four way split the split ratio of the tendered quantity will be in the ratio- 40:30:20:10
In case of five way split the split ratio of the tendered quantity will be in the ratio- 40:20:20:10:10
- 3) In the above mentioned split ratio ,the L1 will get the highest split portion and the L1 rates will be counter offered to the next highest bidders(Excluding H1) for their acceptance with a due time. Suppliers accepting the L1 rates, with in the due time will be considered for ordering, in the order of their ranking as per the applicable split ratio.
- 4) In no case the highest quoted bidder (H1) would be given the opportunity of the quantity split.
- 5) It is understood that Bidders participating in this tender have agreed to this condition.
- 6) Bidders are requested to clearly indicate the delivery period (start of delivery) and the per month guaranteed delivery in their offer.
- 7) The split percentage shown above will be subject to Public procurement policy.

Counter offer: Will be made matching the landed cost to BHEL(L1)

Manager / Purchase