

Mentioned clauses of General Terms and Conditions are to be read as follows:

Clause 1:

2. Bid submission time: up to 02:00 PM of the due date of opening
3. Bid opening time: 02:00 PM on the same day.

Clause 2: PRICES

A.1.: **Applicable**

A.2.: Not applicable

B.1.: Not Applicable

B.2. Mega Power

NO BENEFIT AVAILABLE.

B.3. Not applicable

C. Price Break up should consist of the following:

- a- FOB port of Loading.
- b- Marine Freight and Insurance from load port to discharge port i.e. Any Indian sea port- preferably Kolkata.

Marine Freight and Insurance to be quoted separately

BHEL may arrange Marine shipment or exercise option for shipment by vendor at quoted F&I rates. BHEL reserves the right to place order either on FOB (load port) basis or CIF (Any Indian sea port- preferably Kolkata) basis.

Freight and Insurance from discharge port to site- BHEL's scope. Rates will be based on BHEL's applicable rate contract for arriving at landed cost to BHEL. However, vendor may also quote for the same (i.e. from discharge port to respective sites)

Clause 3: TERMS OF PAYMENT

Terms for BOP is not applicable

Terms for BOI is applicable (*Dispatch clearance by BHEL means BHEL MICC*)

Clause 6: PERFORMANCE BANK GUARANTEE

Option A – Not Applicable

Option B

BG for 10% of the total Ex-works PO value, valid for 18 months from the date of last delivery against PO. The claim period of 3 months shall also be required from the date of expiry of PBG, ie. over and above the guarantee period of 18 months. Total validity of PBG shall be for 21 months from the date of last delivery, i.e. inclusive of claim period. PO value at the time of first invoice for the particular order shall be considered for calculation of BG amount.

Option C

Retention of 10% of the total Ex-works PO value by BHEL from the first bill in lieu of Performance Bank Guarantee, to be released after expiry of 21 months from the date of last delivery.

Clause 16: ARBITRATION

The Arbitration shall be under "The Arbitration and Conciliation Act 1996".

All remaining terms which are not mentioned here shall remain unchanged.

Note:

1. Proposed delivery plan is as follows:

For 132 KV & 33 KV BPI: 15.03.2014 or earlier

For 420 KV BPI: 25.03.2014 or earlier

However, vendor has to quote their best possible delivery plan.

2. Supplier has to specifically indicate/ tick mark their preference for PBG out of the three options mentioned in clause no. 6 of the General Terms & Conditions (BHEL/TBG/GTC/02-07) i.e. Performance Bank Guarantee.
3. VAT charged, if any shall be included for arriving at total cost to BHEL.
4. In case VAT is applicable, then Vendor has to give VAT invoice (irrespective of VAT benefit available or not)
5. BHEL reserves the right to go for Reverse Auction (RA) instead of opening the sealed envelope price bid, submitted by the bidder. This will be decided after techno-commercial evaluation. All bidders to give their acceptance for participation in RA. Non-acceptance to participate in RA may result in non-consideration of their bids, in case BHEL decides to go for RA.

In case BHEL decides to go for Reverse Auction, only those bidders who have given their acceptance to participate in RA will be allowed to participate in the Reverse Auction. Those bidders who have given their acceptance to participate in Reverse Auction will have to necessarily submit „online sealed bid in the Reverse Auction. Non-submission of „online sealed bid by the bidder will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines in vogue.

Pls refer Annexure-1 for Terms & Conditions of Reverse Auction.

6. **Pre Qualification Criteria (for non customer (NPGCPL) approved vendors):**

A) The bidder must be an original equipment manufacturer (OEM) of Post Insulators (of voltage class offered) and should have valid type test reports as per Technical Specification.

And

B) The bidder should have supplied at least 50% of required quantity of the same voltage class in India in any one year in last five years from date of bid opening (29.06.2011).

And

C) The bidder should have performance certificates issued by industry/ utility covering period not less than 2 years after charging of the item offered.

OR

The bidder should have supplied same class of Post Insulators to BHEL(TBG) , which after successful charging , should have been in continuous operation for two years (at least) with no adverse report/ complaint from BHEL(TBG) /Utility.

Bidder to submit copy of relevant PO and an undertaking confirming satisfactory operation of Post Insulators for two years without any adverse report on performance.

7. Offer acceptable subject to approval by customer.

OFFER EVALUATION

- a) In case of offers from Indian vendors only - Evaluation shall be done on landed cost to BHEL.
 - b) In case of offers from foreign vendors only - Evaluation shall be done on CIF (discharge port) basis and PO shall be placed on FOB basis.
 - c) In case of offers from Indian and foreign vendors both - Evaluation shall be done on landed cost to BHEL.
- 1- Freight & Insurance from discharge port to site – BHEL’s scope. Rates will be based on BHEL’s applicable rate contract for arriving at landed cost to BHEL. However vendor may also quote for the same.
 - 2- For evaluation, exchange rate (TT selling rate of SBI) as on scheduled date of tender opening (part-I in case of two part bid) shall be considered.
 - 3- Following details regarding shipment shall also be mentioned to arrange logistics for the same-
 - a) No. of package.
 - b) Size and Weight (Net & Gross) of each package.
 - c) No. of containers required with type of container & size of container.
 - d) Type of cargo (Break Bulk/LCL/FCL).
 - e) Custom Tariff No.

Comparative statement shall be prepared and evaluation shall be done accordingly on following basis:

Group I: 420 KV BPI

Group II: 132 KV & 33 KV BPI

Evaluation shall be done on the basis of delivered cost to BHEL (group wise) and PO shall be placed on group wise L1 vendor.

Note: Group wise evaluation shall be done because some vendor may be qualified for up to 132 KV voltage rating only. However, In case no specific offer for only up to 132 KV rating (in particular) is received or none of the vendors amongst those who have quoted for up to 132 KV rating only gets qualified, evaluation shall be done for complete lot i.e.420 KV, 132 KV & 33 KV BPI and order shall be placed on single L1 vendor accordingly (for complete lot) .

LOADING CRITERIA:

Permissible Commercial Deviation: As per BHEL Document Ref. No.BHEL/TBMM/Loading/01 for Loading Criteria.

Permissible Technical Deviations: No permissible Technical Deviation envisaged.