



ISO 9001:2000
&14001:2004
MAHARATNA
COMPANY

MATERIAL MANAGEMENT (PURCHASE)
CENTRAL FOUNDRY FORGE PLANT, BHEL HARDWAR
RANIPUR, HARIDWAR (INDIA) – 249403

Phone No.01334-281277/284684/284548 FAX No. 01334-225892
e-mail :ranjank@bhelhwr.co.in, kraj@bhelhwr.co.in;manoj26@bhelhwr.co.in.

Sub: Tender Enquiry No: 3007P/360/3/0223P1.

Dear Sir,

We are pleased to invite offer as per enclosed specification with terms and conditions in sealed envelop for the under mentioned material.

| Sl No | Tender No | Description of Material | Qty | Date & Time of Tender Opening |
|-------|---------------------|--|-------------|-------------------------------|
| 01 | 3007P/360/3/0223P1. | Armoured control cables (copper conductor) of different sizes. | 5600 Meters | 04.10.2013 at 2.00 PM (IST) |

Kindly read terms and conditions carefully. Offer not submitted in accordance with the instructions is liable to be disqualified or ignored.

Please visit www.bhel.com or www.bhelhwr.co.in for more details and tender documents.

Please also download Supplier Registration Form and submit same dully filled.

Thanking You,

Yours Faithfully,
For & On behalf of CFFP BHEL Hardwar

(Manoj Kr. Yadava)
Sr. Engineer (Purchase)

Note: Corrigendum if any shall not be published, kindly visit web-site for any changes.



निविदा सूचना
TENDER ENQUIRY

भारत हैवी इलेक्ट्रिकल्स लिमिटेड
Bharat Heavy Electricals Ltd
सेन्ट्रल फाउन्ड्री फॉर्ज प्लांट- हरिद्वार - २४६४०३ (भारत)
Central Foundry Forge Plant, Haridwar-249403 (INDIA)

AA-17001

Phone : (0091) 01334- 281639,281385,285336

Fax : 01334 225892 / 226458

TIN NO. 05001763485
C S T NO. HR-5018287 Dt. 16-03-1995

| | | | | |
|-------------------------------|----------------------|--------|------|------------|
| निविदा सूचना सं. ENQUIRY NO.★ | 3007 P/ 360/3/0223P1 | दिनांक | Date | 26-08-2013 |
|-------------------------------|----------------------|--------|------|------------|

कृपया निम्नलिखित के लिए निविदा दें। PLEASE QUOTE FOR THE FOLLOWING :

M/S. ::

DUEDATE

04-10-2013

::

Vendor Code

09285

INDIA

| SL | MATERIAL CODE ITEM DESCRIPTION | QUANTITY | UNIT | LOTNO | LOT DELIVERY QTY SCHEDULE |
|----|--|----------|------|-------|------------------------------|
| 1 | FF4120212033 1100 V GRADE,PVC INSULATED & SHEATHED, SOLID COPPER CONDUCTOR, ARMOURED CONTROL CABLE OF SIZE; 19CX2.5 SQ MM. CONFIRMING TO IS:1554 WITH UPTO DATE AMENDMENTS. Spec Rev not available ???????????????????? | 300 | MR | 1 | 300 30/01/14 |
| 2 | FF4120212041 1100V GRADE, PVC INSULATED & SHEATHED, SOLID COPPER CONDUCTOR, ARMOURED CONTROL CABLE OF SIZE; 12CX2.5 SQ MM. CONFIRMING TO IS:1554 WITH UPTO DATE AMENDMENTS. Spec Rev not available ???????????????????? | 300 | MR | 1 | 300 30/01/14 |
| 3 | FF4120212050 1100V GRADE,PVC INSULATED & SHEATHED,SOLID COPPER CONDUCTOR,ARMOURED CONTROL CABLE OF SIZE; 7C X 2.5 SQ.MM. CONFIRMING TO IS:1554 WITH UPTO DATE AMENDMENTS. Spec Rev not available ???????????????????? | 500 | MR | 1 | 500 30/01/14 |
| 4 | FF4123146007 PVC INSULATED,PVC SHEATHED, ARMOURED,SINGLE STRAND COPPER CONTROL CABLE,CONFIRMING TO IS:1554/88. SIZE: 1100V GRADE,4X2.5 SQMM. DIM.: S | 2000 | MR | 1 | 2000 30/01/14 |
| 5 | FF4120212068 1100 V GRADE,PVC INSULATED & | 1000 | MR | 1 | 1000 30/01/14 |



AA-17001

निविदा सूचना
TENDER ENQUIRY

भारत हैवी इलैक्ट्रिकल्स लिमिटेड

Bharat Heavy Electricals Ltd

सेन्ट्रल फाउन्ड्री फॉर्ज प्लांट- हरिद्वार - २४६४०३ (भारत)

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|-------------------------------|-----------------------------|-------------|-------------------|

कृपया निम्नलिखित के लिए निविदा दें। PLEASE QUOTE FOR THE FOLLOWING :

MATERIAL CODE QUANTITY UNIT LOTNO
ITEM DESCRIPTION

SHEATHED, SOLID COPPER
CONDUCTOR, ARMOURED CONTROL
CABLE OF SIZE; 3C X 2.5 SQ.MM.
CONFIRMING TO IS:1554 WITH
UPTO DATE AMENDMENTS
Spec Rev not available ???????????????????

6 FF4120212076 1500 MR 1 1500 30/01/14
1100 V GRADE, PVC INSULATED &
SHEATHED, SOLID COPPER
CONDUCTOR, ARMOURED CONTROL
CABLE OF SIZE; 2C X 2.5 SQ.MM.
CONFIRMING TO IS:1554 WITH
UPTO DATE AMENDMENTS
Spec Rev not available ???????????????????

**** IMPORTANT:** This enquiry is 2 part tender. Techno-Commercial bid (Part-1) & Price Bids (Part-2) should be submitted in separate envelopes. These two envelopes should be submitted in a common sealed envelope. Techno-Commercial Bid shall contain detailed Technical Specification, Drawings Technical documents, Catalogues, taxes & duties, payment terms, delivery period, Validity of offer, Replica of Price Bid (Copy of price bid without price part) etc. The confirmation to the special terms & conditions must be submitted alongwith Techno-Commercial bid.

Standard Instructions:

TEST CERTIFICATE REQUIRED.
GUARANTEE CERTIFICATE REQUIRED.
BASIC RATES, TAXES DUTIES SEPERATELY
CENVATABL DUPLICATE COPY OF INVOICE.

Special Instructions:

01. GUARANTEE AGAINST MANUFACTURING DEFECT IS REQUIRED.
02. QUANTITY VARIATION +/-10% ACCEPTABLE.
03. ALL CABLES / WIRES MUST BE IN A PACKING OF MINIMUM 500 M LENGTH.
04. EARLY DELIVERY IS ACCEPTABLE.
05. ATTACHMENT-
 - ANNEXURE C OF GENERAL TERMS AND CONDITION.
 - ANNEXURE- I OF COMMERCIAL TERMS.
 - ANNEXURE IV, A & B OF TERMS & CONDITION REGARDING INDIAN AGENT OF FOREIGN SUPPLIERS.
 - ANNEXURE II OF PRE QUALIFICATION CRITERIA.
 - ANNEXURE D FOR E-PAYMENT FORMAT.

General Instructions:

Page No 2



निविदा सूचना
TENDER ENQUIRY

भारत हेवी इलेक्ट्रिकल्स लिमिटेड
Bharat Heavy Electricals Ltd
सेन्ट्रल फाउन्ड्री फॉर्ज प्लांट- हरिद्वार - २४६४०३ (भारत)
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| निविदा सूचना सं. ENQUIRY NO.★ | 3007 P/ 360/3/0223P1 | दिनांक Date | 26-08-2013 |
|-------------------------------|-----------------------------|-------------|-------------------|

कृपया निम्नलिखित के लिए निविदा दें। PLEASE QUOTE FOR THE FOLLOWING :

MATERIAL CODE QUANTITY UNIT LOTNO
ITEM DESCRIPTION

1. Please submit authorization letter (format enclosed) for facilitating e-payment/electronic transfer of funds
 2. 100% payment within 30 days after receipt & acceptance of material at CFFP BHEL, Hardwar through e-payment.
 3. CFFP/BHEL RESERVES THE RIGHT TO PRE-INSPECT THE MATERIAL AT VENDOR'S WORKS / GODOWN/ PREMISES BEFORE DESPATCH.
 4. ORIGINAL MANUFACTURER'S TEST CERTIFICATE IS REQUIRED ALONG WITH DESPATCH DOCUMENTS. IN CASE SUPPLIES ARE FROM TRADERS, IT SHALL BE THE RESPONSIBILITY OF THE TRADER TO PROVIDE ORIGINAL MANUFACTURER'S TEST CERTIFICATE WITH LINKAGE TO TRADER'S INVOICE STATING BATCH NO.
 5. CFFP/BHEL Reserves the right to procure from more than one vendor.
 6. Please quote prices in figures & words both. In case the prices quoted in words and figures are different, the values indicated in words will be considered for evaluation & establishing L1 status.
- * The offers of the bidders who are on the banned list as also the offers of the bidders, who engage the services of the banned firms, shall be rejected. The list of banned firms is available on web site www.bhel.com


MANOJ KUMAR YADAVA
SR. ENGINEER (PUR.)



G T C C - dt.05.01.2012.

GENERAL TERMS AND CONDITIONS OF TENDER ENQUIRY

ANNEXURE- C

1. Submit the tender in two parts i.e.

Part-I Techno-Commercial Bid

Part-II Price Bid

Techno-Commercial (part one) & Price Bid (part two) should be put in separate sealed envelopes. Both envelopes should be super scribed with **Tender Number, Date of Opening & Technical / Commercial Bid** and **Price Bid** respectively along with name of firm.

Both the envelopes i.e. containing Techno-Commercial Bid and Price Bid should again be kept in one envelope super scribed again with Tender No. and Date of Opening and the name of firm submitting the tender. to **AGM (MM),Purchase Department ,CFFP ,BHEL Hardwar,Ranipur ,Hardwar 249403.Uttarakhand ,India** .It is responsibility of vendors to submit their offer in time. Late offer will not be considered.

Part-I Envelopes super scribed with **Techno-Commercial Bid** must contain all information especially:-

(a) Specification of the material offered should be strictly as per CFFP/BHEL specifications of Enquired material in tender documents. **Deviations if any must be indicated clearly in the offer. Rates to be quoted on FOR destination basis.**

(b) All commercial terms i.e. packing, forwarding, Custom Duty ,Additional Duty ,ST/STT/VAT/CST, Excise duty/CVD , Bank Charges, payment terms & Insurance etc as applicable should be clearly mentioned **except Price** .Also mention present rate of applicable taxes & duties even if inclusive in rates.

(c) Confirm to submit all required commercial documents (tax invoice, cenvatable duplicate copy of invoice, packing list, transit sale agreement etc.)& technical documents (TC/GC/QP etc.)

(d) Registration Numbers of SSI, Central Excise, Sales tax, Income tax, DGS & D, ECC etc.

(e) **Un-priced copy of Price Bid.**

Part-II Envelopes super scribed with **Price Bid** should contain **priced copy of Price Bid**. The price should be mentioned both **in figures and words**.

2. Authorized Signatory should authenticate all tender documents.

3. **Techno-commercial bid (Part-I)** will be opened on the due date at 2.00 PM. In the presence of participating vendors or authorized representatives, who may wish to be present. Representative deputed to witness tender opening must produce an authority letter from the signatory of offer. After evaluation of technical bids & finalization of technical, commercial terms & condition, price bid of only successful vendors will be opened. Priced bid opening date will be intimated separately.

4. The material offered must conform to the required BHEL specifications and drawings as well as instructions and details made available.

5. **Original Test Certificate & other related Documents** from the original Manufacturer's test certificate is to be confirmed in the offer itself which is to be submitted along with dispatch document.

06. CFFP/BHEL Hardwar reserves the right to accept or reject any or all tenders without assigning any reason there of.

07. Tenders not submitted in the prescribed manner are likely to be ignored/ rejected.

08. **Agent /Agency Commission:** Payment of any kind at any stage will not be made to Agent on account of agent commission or otherwise by CFFP BHEL Hardwar.

09. **Inspection:** CFFP BHEL Hardwar inspection after receipt shall be final and binding. BHEL reserve the right to pre-inspect at Vendor's works or BHEL may nominate any testing house for inspection..

10. Dispatching port & Country to be mentioned.

11. Vendor must submit the annual report giving the audited profit or loss account and balance sheet for last three financial years including current year ending.

The vendors who are registered with any unit of BHEL, India, in related category shall give the details also.

12. CFFP may assess the company profile before placement of purchase order as per BHEL practice and / or procedures wherever felt necessary.

Terms and conditions regarding Indian agent of foreign suppliers:

01. BHEL shall deal directly with foreign vendors, wherever required, for procurement of goods. However, if the foreign principal desires to avail of the services of an Indian agent, then the foreign principal should ensure compliance to regulatory guidelines- which require mandatory submission of an Agency agreement.
02. It shall be incumbent on the Indian agent and the foreign principal to adhere to the relevant guidelines of Government of India, issued from time to time.
03. The agency agreement should specify the precise relationship between the foreign OEM/Foreign principal and their Indian agent and their mutual interest in the business. All services to be rendered by agent/associate, whether of general nature or in relation to the particular contract, must be clearly stated by the foreign supplier / Indian agent. Any payment, which the agent or associate receives in India or aboard from the OEM, whether as commission or as a general retainer fee should be brought on record in the agreement and be made explicit in order to ensure compliance to laws of the country.
04. Any agency commission to be paid by BHEL to the Indian agent shall be in Indian currency only.
05. Tax deduction at source is applicable to the agency commission paid to the Indian agent as per the prevailing rules.
06. In the absence of any agency agreement, BHEL shall not deal with any Indian agent (authorized representatives/ associate/consultant, or by whatever name called) and shall deal directly with the foreign principal only for all correspondence and business purposes.
07. The "Guidelines for Indian Agents of Foreign Suppliers" enclosed at annexure- 'A' shall apply in all such cases.
08. The supply and execution of the Purchase Order (including indigenous suppliers/service) shall be in the scope of the OEM/ Foreign principal. The OEM/ Foreign principal should submit their offer inclusive of all indigenous suppliers/services and evaluation will be based on 'total cost to BHEL'. In case OEM/ foreign principal recommends placement of order(s) towards indigenous portion of supplies/services on Indian Supplier (s)/ agent on their behalf, the credentials/capacity/capability of the Indian Supplier (s)/ agent to make the supplies/Services shall be checked by BHEL as per the extant guidelines of Supplier Evaluation, Approval and Review Procedure (SEARP), before opening of price bids. In this regards, details may be checked as per Annexure- 'B' (copy enclosed). It will be the responsibility of the OEM/ Foreign Principal to get acquainted with the evaluation requirements of Indian supplier/agent as per SEARP available on www.bhel.com.

The responsibility for successful execution of the contract (including indigenous supplies/services) lies with the OEM/ foreign principal. All bank guarantees to this effect shall be in the scope of the OEM/Foreign principal.

Guidelines for Indian Agents of Foreign Suppliers

- 1.0 There shall be compulsory registration of agents for all Global (Open) Tender and Limited Tender. An agent who is not registered with BHEL shall apply for registration in the registration form in line with SEARP.
 - 1.1 Registered agents will file an authenticated Photostat copy duly attested by a Notary Public/Original certificate of the Principal confirming the agency agreement and giving the status being enjoyed by the agent and the commission/ remuneration/ salary/ retainership being paid by the principal to the agent before the placement of order by BHEL.
 - 1.2 Wherever the Indian representatives have communicated on behalf of their principals and the foreign parties have stated that they are not paying any commission to the Indian agents, and the Indian representative is working on the basis of salary or as retainer, a written declaration to this effect should be submitted by the party (i.e. Principal) before finalizing the order.
- 2.0 Disclosure of particulars of agents/ representatives in India, if any.**
- 2.1 Tenderers of Foreign nationality shall furnish the following details in their offers:
 - 2.1.1 The Bidder(s)/ Contractor(s) of foreign origin shall disclose the name and address of the agents/ representatives in India if any and the extent of authorization and authority given to commit the Principals. In case the agent/ representative be a foreign Company, it shall be confirmed whether it is existing Company and details of the same shall be furnished.
 - 2.1.2 The amount of commission/ remuneration included in the quoted price(s) for such agents/ representatives in India.
 - 2.1.3 Confirmation of the Tenderer that the commission/ remuneration, if any, payable to his agents/ representatives in India, may be paid by BHEL in Indian Rupees only.
 - 2.2 Tenderers of Indian Nationality shall furnish the following details in their offers:
 - 2.2.1 The Bidder(s)/ Contractor(s) of Indian Nationality shall furnish the name and address of the foreign principals, if any, indicating their nationality as well as their status, i.e. whether manufacturer or agents of manufacturer holding the Letter of Authority of the Principal specifically authorizing the agent to make an offer in India in response to tender either directly or through the agents/ representatives.
 - 2.2.2 The amount of commission/ remuneration included in the price (s) quoted by the Tenderer for himself.
 - 2.2.3 Confirmation of the foreign principals of the Tenderer that the commission/ remuneration, if any, reserved for the Tenderer in the quoted price(s), may be paid by BHEL in India in equivalent Indian Rupees on satisfactory completion of the Project or supplies of Stores and Spares in case of operation items.
 - 2.3 In either case, in the event of contract materializing, the terms of payment will provide for payment of the commission/ remuneration, if any payable to the agents/ representatives in India in Indian Rupees on expiry of 90 days after the discharge of the obligations under the contract.
 - 2.4 Failure to furnish correct and detailed information as called for in paragraph 2.0 above will render the concerned tender liable to rejection or in the event of a contract materializing, the same liable to termination by BHEL. Besides this there would be a penalty of banning business dealings with BHEL or damage or payment of a named sum.

---X---

Annexure-B

This format is applicable only to Indian Suppliers/ Agents supplying indigenous portion of Foreign Purchases.

* In all other cases, extant guidelines of SEARP, 2010 are to be followed.

| SEARP (SRF) Clause No | Detail |
|------------------------------|--|
| | Name & address of the firm |
| 1.0 | Products/ Systems / Services being considered for |
| 2.0 | General Information |
| 2.2 | Name of Chief Executive |
| 2.3 | Details of authorized signatory |
| 3.0 | Ownership Information |
| 3.1 | Type of firm |
| 3.2 | Nature of Business <ul style="list-style-type: none"> • <i>Attach authorization letter and agency agreement from Principal (from whom capital equipment is procured)</i> • <i>Attach copy of declaration from Foreign Principal for total guarantee/ warranty of indigenous supplies</i> |
| 3.3 | Year of establishment |
| 3.4 | Year of commencement of business |
| 4.0 | Registration particulars |
| 4.1 | Permanent Account No. |
| 4.2 / 4.3 | Sales Tax / TIN no |
| 4.6 | Service tax no. (in case of E&C) |
| 5.0 | Organisational strength |
| 6.0 | Other particulars |
| 6.1 | If the company is already registered with other units |
| 6.2 | Directors/ Partners, if related to any BHEL Employee |
| 6.9 | If any Ex BHEL Personnel employed by the Company |
| 6.12 | Details of pending legal issues with BHEL |
| 6.13 | Bank Account information |
| 9.0 | Financial information |
| 9.6 | Sales/ Turnover details of last 3 years (or from the date of incorporation whichever is less) |

---X---

AUTHORISATION LETTER
FOR E-PAYMENT/ELECTRONIC FUNDS TRANSFER (EFT/RTGS)
PLEASE FILL UP THE FORM IN CAPITAL LETTERS ONLY

ANNEXURE-D
Page 1 of 1

| | | | | |
|-----------------------------------|--------------------------|--------------------------|--------------------------|--------|
| TYPE OF REQUEST (Tick One) | <input type="checkbox"/> | CREATE | <input type="checkbox"/> | CHANGE |
| <u>BHEL Vendor/ Supplier Code</u> | <input type="text"/> | | | |
| Company's Name | <input type="text"/> | | | |
| Address | <input type="text"/> | | | |
| City | <input type="text"/> | | | |
| Pincode | <input type="text"/> | | | |
| State | <input type="text"/> | | | |
| Contact Person(S) | <input type="text"/> | | | |
| Telephone NO. | <input type="text"/> | | | |
| FAX. No. | <input type="text"/> | | | |
| e-mail id | <input type="text"/> | | | |
| 1. Bank Name | <input type="text"/> | | | |
| 2. Bank Address | <input type="text"/> | | | |
| 3. Bank Telephone No. | <input type="text"/> | | | |
| 4. Bank Account No. | <input type="text"/> | | | |
| 5. Account Type. | <input type="text"/> | | | |
| 6. Bank's Branch Code | <input type="text"/> | | | |
| 7. Bank Swift Code | <input type="text"/> | | | |
| (aplicable to EFT only) | | | | |
| 8. Enclose blank cancelled cheque | <input type="checkbox"/> | <input type="checkbox"/> | | |

DECLARATION

1. I as representative/Owner of the above named company, hereby authorize BHEL CFFP, Ranipur, Haridwar to electronically make payments to the designated bank account. I hereby certify that the particulars given above are true, complete and correct.
(2) If the transsation is delayed or not effected at all for reasons of incomplete or incorrect information, I would not hold BHEL/transfereing Bank responsible.
3. This authority remains in full force untill BHEL, CFFP, Ranipur, Haridwar receives & acknowledge written notification requesting a change or cancellation.
4. I have read the contents of the covering letter and agree to discharge the responsibilty expected of me as a participant under E-payment/EFT/RTGS.

Date:

Authorized Signatory
Designation

Company Seal

Verification By Bank

PRE QUALIFICATION CRITERIA FOR CONTROL CABLES

This criteria governs the technical requirement for supply of 1100 Volt grade control cables and offer of only those bidders will be considered who shall qualify following each criteria (clause 1 to 5) and submit the documentary proof against each criteria.

| S.No. | Description |
|-------|---|
| 01 | Who have successfully supplied at least 5000 meter control cable of voltage grade 1100 Volt , from 2 Core to 19 Core of size 1.5 mm ² to 4mm ² in past five years (from the date of opening of tender) and such cables are presently working satisfactorily for more than one year (On the date of opening of tender). However if the cables supplied by vendor has not completed one years of their service since its installation, such cables should be working satisfactory till the date of tender opening. The latest Performance certificate from customers should accompany with offer. Without the performance certificate the offer will be ignored. |
| 02 | The annual turnover of the vendor should be Rs. 50 Lacs and above in past two years year. Vendor to submit Audited balance sheet, Income tax return of past two years, copy of PAN/ TAN Nos. |
| 03 | Foreign Vendors should have after sales service office set up in India and should submit details of after sales office located in India along with PAN/ TAN/ Registration certificate etc. |
| 04 | Vendor must quote for all six type of cables. |
| 05 | BHEL reserves the right to verify the information provided be the vendor. In case the information provided by the vendor is found to be false/ incorrect, the offer will be rejected. |