

Ref: BHE/PW/PUR/12016 E/Corrigendum-01

Date: 21/07/2012

To,

ALL BIDDERS

Sub: Corrigendum-01 for Qualifying requirements and Evaluation criteria in the tender.

JOB: Rate Contract for the Supply of various chemicals to PSWR sites.

Enquiry No.12016 E Dt 04.07.12

Bidders to kindly take note of the following:

A) The Clause No. 01 and 05 of Special Terms & Conditions of Contract has been amended as:

Clause No.	To be read as
01	<p>QUALIFICATION REQUIREMENT: Bidder must fulfill all the Qualifying Requirements (i.e. a, b ,c, d, e) as under in order to be considered as technically qualified for EDTA/other Chemicals in this Tender:</p> <p>a. For EDTA chemical: Bidder must have, in last two years as on 31/05/2012, Supplied Ammoniated EDTA to any customer in three purchase orders for a quantity at least 25 MT in each order. (Bidder must fulfill this criterion to be commercially qualified for being evaluated for EDTA).</p> <p>For other chemicals: Bidder must have, in last two years as on 31/05/2012, Supplied any chemicals as per Enquiry to any customer in three purchase orders for a total value of Rs.32.5 Lakhs. (Bidder must fulfill this criterion to be commercially qualified for being evaluated for other chemicals)</p> <p style="text-align: center;">AND</p> <p>b. Bidders must have achieved an Average annual financial turnover of:</p> <ul style="list-style-type: none">• For EDTA chemical: Rs.131 Lakhs (for bidders quoting for EDTA)• For other chemicals: Rs.32.5 Lakhs (for bidders quoting for other chemicals) <p>or more over last three Financial Years i.e. 2009-10, 2010-11& 2011-12 or 2008-09, 2009-10 & 2010-11 if Accounts for FY 11-12 has not been audited.</p> <p style="text-align: center;">AND</p> <p>c. Net worth of bidder based on the latest Audited Account furnished for (b) above should be positive.</p> <p style="text-align: center;">AND</p> <p>d. Bidder must have earned cash profit in any one of the three Financial Years as applicable in case of 'c' above based on latest Audited Accounts.</p> <p style="text-align: center;">AND</p> <p>e. Product quoted by bidder should meet technical specification mentioned in Annexure-I</p> <p>===== Explanatory Notes for QR 'a' <u>The word 'executed' means the bidder should have supplied the material and have to submit the proof for same such as invoice, LR, Completion certificate etc.</u></p>

05	<p>EVALUATION:- Evaluation shall be done for 6 projects separately (Project are mentioned in Annexure-III) on the basis of total quoted cost including taxes duties, freight etc. and also by considering the input credit of ED offered by the vendor (i.e. total landed cost of EDTA and other chemicals of a particular project including taxes, duties and freight <u>minus</u> ED paid for the same). In each project EDTA and other chemicals shall be evaluated separately.</p> <p>NOTE:-</p> <ol style="list-style-type: none"> Maximum four projects will be awarded to one bidder, for which he is L-1. If the bidder is L-1 in more than four projects, these projects will be arranged in decreasing order of value i.e. from highest to lowest value and then the first four projects will be awarded to original L-1 bidder and 5th project onward L-2 bidders of those projects will be asked to meet the price of L-1. If L-2 met the price of L-1, project will be awarded to L-2. If L-2 is unable to match the price of L-1, then L-3 will be given the chance to meet the price of L-1. <p>In case L-2 and L-3 bidder is unable to meet the price of L-1, the entire project will go to the original L-1 party.</p> <p>EXAMPLE:-</p> <table border="1" style="width: 100%; border-collapse: collapse; text-align: center;"> <thead> <tr> <th style="text-align: left;">Position-> PROJECTS</th> <th>L1</th> <th>L2</th> <th>L3</th> <th>L4</th> <th>L5</th> </tr> </thead> <tbody> <tr> <td>P1</td> <td>A(100)</td> <td>B</td> <td>C</td> <td>D</td> <td>E</td> </tr> <tr> <td>P2</td> <td>A(110)</td> <td>C</td> <td>B</td> <td>E</td> <td>D</td> </tr> <tr> <td>P3</td> <td>A(90)</td> <td>D</td> <td>C</td> <td>B</td> <td>E</td> </tr> <tr> <td>P4</td> <td>A(60)</td> <td>B</td> <td>E</td> <td>C</td> <td>D</td> </tr> <tr> <td>P5</td> <td>B(50)</td> <td>A</td> <td>C</td> <td>D</td> <td>E</td> </tr> <tr> <td>P6</td> <td>A(59)</td> <td>B</td> <td>D</td> <td>C</td> <td>E</td> </tr> </tbody> </table> <p>Suppose A, B, C, D, E are five bidders participated in the tendering and their positions are as mentioned in the above matrix for 06 projects P1 to P06. Cost to BHEL for L-1 bidder is mentioned in the bracket.</p> <p>As bidder A is L-1 in more than 4 projects P1, P2, P3, P4 and P6.</p> <p>Now, the projects will be arranged in decreasing order of Value i.e.P2, P1, P3, P4, & P6,</p> <p>First four project will be awarded to bidder A i.e. P2, P1, P3, P4, Projects.</p> <p>For Project P6, L2 Bidder will be asked to match the price of L1 i.e. Bidder B will be asked to meet the price of Bidder A as per the mechanism above.</p> <p>If the bidder B (L2 party) will meet the price of L-1, project P6 will be awarded to L-2 i.e. Bidder B.</p> <p>If bidder B refuse to meet the price of L-1 i.e. Bidder A, then L3 bidder will be asked to meet the price of L1 and if L3 bidder will meet the price of L-1, project P6 will be awarded to L3 bidder i.e. D.</p> <p>If bidder D refuses to meet the price of L1, all five projects i.e. P2, P1, P3, P4 & P6 will be awarded to L1 party Bidder A.</p> <p>BHEL reserve all rights to operate this mechanism for award of work at its discretion.</p> <p>Please note: For price matching MSE would be given preference as per modalities mentioned in clause 32 of General Terms & Conditions. In case of failure of MSE to meet any of those conditions, L-2 party would be preferred.</p>	Position-> PROJECTS	L1	L2	L3	L4	L5	P1	A(100)	B	C	D	E	P2	A(110)	C	B	E	D	P3	A(90)	D	C	B	E	P4	A(60)	B	E	C	D	P5	B(50)	A	C	D	E	P6	A(59)	B	D	C	E
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B) Extension of Last Date of Submission:-

The last date for submission of Tender has been re-scheduled to 30/07/2012, 1400 hrs. Technical Bid shall be opened on 30/07/2012 at 1500 hrs.

This amendment shall be part of Technical Specification. Bidders are requested to submit their offer considering above amendment.

All other Terms and conditions of the Tender Specification shall remain unaltered unless expressly amended by BHEL in writing.

Bidders are requested to submit as a part of Technical Bid, a copy of this corrigendum duly countersigned by the authorized signatory and stamped with the Official seal as a token of Bidder's unqualified acceptance of this corrigendum.

Thanking you,

Yours faithfully,

Engineer (Purchase)