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भारत हेवी इलेक्ट्रिकल्स लिमिटेड

(भारत सरकार का उपक्रम)

Bharat Heavy Electricals Limited

(A Government of India Undertaking)

Transportation Business Department

Integrated Office Complex, Lodhi Road
New Delhi-110 003 (India)

Ref.: ID/TSG/DANKUNI/001
Dtd.: 5-Nov-09

Sub: Request for Expression of Interest (EOI).

M/s Bharat Heavy Electricals Limited (BHEL) is one of the leading Navratna Public Sector Undertakings of Government of India. The company has an annual turnover of US\$ 5 billion having outstanding order book of US\$ 20 billion. In the Transportation field, 70% of the trains operated by Indian Railways are equipped with traction equipment and controls manufactured & supplied by BHEL. BHEL is the only manufacturer of electric locomotives other than Indian Railways in the country.

Through this request for EOI BHEL seeks parties interested in working with BHEL for the forthcoming IR project for setting up jointly an Electric Loco Assembly and Ancillary unit to CLW at Dankuni, West Bengal, India which shall entail forming a JV company in India according to Indian Laws.

The details of the project can be downloaded from IR website (<http://www.indianrailways.gov.in/>) (Global RFQ No. 2009/Elect(Dev)/440/4 dated 25.09.09).

BHEL seeks party's specific confirmation on the following at the earliest, but not later than 12th of November 2009.

1. Technical Capacity: The respondent shall, over the past 5 (five) financial years preceding the Date 30-11-2009, have designed, manufactured and supplied Propulsion System and body shells for railway locomotives/High Speed Train Sets comprising Eligible Projects such that the sum total of the horse power of the above supplies exceeds 1,500,000 (one million five hundred thousand) horse power.

Alternatively

The respondent shall, over the past 5 (five) financial years preceding the Date 30-11-2009, have:

(i) designed, manufactured and supplied Propulsion System for railway locomotives/ High Speed Train Sets comprising Eligible Projects such that the sum total of the horse power of the above supplies exceeds 1,500,000 (one million five hundred thousand) horse power; and

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(ii) manufactured and supplied body shells for 250 railway locomotives/High Speed Train Sets/coaches or 3,000 railway wagons;

2. Willingness to hold at least 26% Equity in the proposed JV company.

Upon receiving party EOI , BHEL shall schedule discussions at the earliest for finalizing the approach to the project.

The response to the request for EOI may kindly be addressed to:

Shri. A.K.Bakshi,
General Manager
Transportation Systems Group,
e-mail:akbakshi@bhelindustry.com
IOC Complex-Lodhi Road,
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(Sd)
(A.K.Bakshi)
GM/TSG