



BHARAT HEAVY ELECTRICALS LIMITED
(A Govt of India undertaking)
A & S SECTION (MM), JHANSI - 284129
e-mail : opgupta@bheljhs.co.in Phone No. 0510 - 2412482

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SCHEDULE -I
E6430052

SCOPE OF SUPPLY FOR ENQUIRY NO. E6430052		
SL NO.	QTY.	DESCRIPTION
1	4	SPARES FOR PA SYSTEM PROFESSIONAL PA SPEAKER SYSTEM MAKE : AHUJA MODEL : SPX800 2-WAY, 700 WATTS
2	2	SPARE FOR PA SYSTEM DUAL CHANNEL POWER AMPLIFIER MAKE : AHUJA MODEL : DXA-1802 POWER : 900 W + 900 W RMS
3	4	SPARE FOR PA SYSTEM 2 - WAY PA WALL SPEAKERS MAKE : AHUJA MODEL : SMX602T RATING : 100V , 60 WATT
4	2	SPARE FOR PA SYSTEM POTABLE TWO WAY SPEAKERS MAKE : AHUJA MODEL : SRX220 RATING : 200 WATTS , 2-WAY
5	2	SPARE FOR PA SYSTEM SPEAKER STAND MAKE : AHUJA MODEL : STA-150
6	6	SPARES FOR PA SYSTEM MIC STAND MAKE : AHUJA MODEL : BMS101
7	4	SPARE FOR PA SYSTEM AHUJA MICRPHONE WITH LEAD MAKE : AHUJA MODEL : SHM1000XLR



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8	4	SPARE FOR PA SYSTEM MIC STAND MAKE : AHUJA MODEL : DGT
9	1	SPARE PA SYSTEM VHF WIRELESS MICROPHONE SYSTEM WITH 4 NOS. WIRELES TABLE TOP GHOOSSNECK MICS MAKE : AHUJA MODEL : CWM-400V FREQUENCY GROUP : B (188.6 MHz, 220.6 MHz, 238.8 MHz, 266.6 MHz)
10	4	SPARE FOR PA SYSTEM CONDENSOR MICROPHONE MAKE : AHUJA MODEL : CSM990

NOTE:- ORDER WILL BE PLACED ON SINGLE PARTY ON OVER ALL PACKAGE BASIS.



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Schedule- II
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Pre Qualifying Criteria

1. SUPPLIER SHOULD BE AUTHORISED DEALER FOR PA SYSTEM .
2. DEALER AUTHORISATION CERTIFICATE WITH VALIDITY MUST BE SUBMITTED ALONGWITH TECHNO COMMERCIAL BID.
3. FIRM REGISTRATION CERTIFICATE FROM APPROPRIATE GOVERNMENT AUTHORITY MUST BE ENCLOSED.
4. OFFERS WITHOUT VALID CERTIFICATE ARE LIABLE TO BE REJECTED.



Schedule- III
E6430052

Commercial Terms and Conditions

1. SUBMISSION OF TENDER

1.1. General

- 1.1.1. The tender shall be addressed to AGM (MM-H), BHEL Jhansi and shall be submitted with one original and one duplicate copy.
- 1.1.2. Sealed Tenders may be submitted personally, by Courier or by registered post with due allowance for any transit/postal delay. The tenders received after due date and time of opening are liable to be rejected. Telegraphic offers and offers received by fax/email may not be considered unless confirmed in writing by a detailed offer.
- 1.1.3. Tenderer must fill the schedules and furnish all the required information as per the instructions given in various sections of the tender specification. Each and every page of the offer must be signed, stamped and submitted by the Tenderer. The information furnished shall be complete by itself.
- 1.1.4. The tender shall quote the rates in English Language using international numerals. These rates shall be entered in figures as well as in words. For the purpose of the tender, the metric system of units shall be used.
- 1.1.5. All entries in the tender shall either be typed or be written in blue ink. Erasures and overwriting are not permitted and may render such tenders liable to summary rejection. The Tenderer shall duly attest all cancellations and insertions. Signatures shall be in blue ink.
- 1.1.6. The Offer shall be signed by a person who has requisite authority from the Tenderer to do so.
- 1.1.7. Standard pre-printed conditions of the Tenderer attached to the offer will not be accepted and only those mentioned in the body of his offer will be considered.
- 1.1.8. No request for extension of due date will be entertained.
- 1.1.9. **For any clarification please contact Sh. O. P. Gupta Manager(MM), Phone no-0510-2412482 or Sh. A K Lokras, Sr. Addl. Engineer(MM), Phone No.0510-2412386.**



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2. INSTRUCTIONS FOR SUBMISSION OF TENDER

- 2.1 The offers against the enquiry shall be submitted in two parts. The first part called Techno-commercial bid i.e. Part - A shall be un-priced and will be submitted in line with Annexure I . The second part called Price-Bid i.e. Part-B shall be submitted in the format given in Annexure-II.
- 2.2 The vendors shall submit Part-A and Part-B of their bids in two different sealed envelopes duly super-scribing Enquiry No. and Part No. of the bid. These two parts of the bid shall be kept together in a third envelope super-scribing Enquiry No., due date and time of opening as indicated in the tender document.
- 2.3 Part-A of the bid alone shall be opened on the due date in presence of the tenderer in the first instance. This part of the bid shall be examined in detail. Part B of the bid shall be opened only for such of the tenderers whose Techno-Commercial offers are found acceptable by BHEL. Such tenderers shall be Intimated the date and time of opening of Part B i.e. price part of their bids. Tenderer must carefully go through all the instructions and conditions before Filling in Part B of the bid. Any type of mistake in submission of the bids will make the tender liable for rejection.
- 2.4 The tenderer is required to sign and stamp each and every page of the tender.
- 2.5 Tenders not complying with the above and other requirements of the tender shall be liable for rejection. Tenderers are therefore advised to read all the documents carefully before submission of the bids and ensure the fulfillments of all the technical and commercial parameters.
- 2.6 It must be clearly understood that the order concluded pursuant to this tender enquiry shall be governed by the General terms & conditions of the contract as preprinted overleaf of the enquiry. No deviation from these conditions is permitted.



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- 2.7 No over-writing in any of the Annexure of Part-A or Part-B is permitted. Corrections in the bid should normally be avoided. However, when these become essential, bidder shall score out the incorrect information and put the correct information duly endorsing each correction with signatures.



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3. OFFER SHALL BE FURNISHED IN TWO BID SYSTEM.

- 3A). TENDER SHOULD BE SUBMITTED IN DOUBLE COVER UNDER TWO PART BID SYSTEM i.e. TECHNO-COMMERCIAL AND PRICE BID RESPECTIVELY AS INDICATED BELOW :
- 3B) IN CASE OF POSTAL SUBMISSION - THE OUTER COVER SHOULD ONLY BEAR ENQUIRY NO & DUE DATE WITH VENDOR'S NAME AND ADDRESSED TO :
-
- TO,
MANAGER (MM)
ADM BUILDING, BHEL, JHANSI - 284 129
-
- 3C) THE TWO INNER COVERS SHALL RESPECTIVELY CONTAIN THE TECHNO-COMMERCIAL BID IN ONE AND THE PRICE BID IN ANOTHER. EACH COVER SHALL BE SUPER-SCRIBED WITH THE VENDOR'S NAME, ENQUIRY NUMBER AND SEALED WITH TENDERERS DISTINCTIVE SEAL AND ADDRESSED AS SHOWN ON THE RESPECTIVE COVERS SKETCHED BELOW :
-
- TECHNO-COMMERCIAL BID COVER (PART-A)
VENDOR'S NAME, ENQUIRY NO. E5320002 DUE ON
- TO,
MANAGER (MM)
ADM BUILDING, BHEL, JHANSI - 284 129
-
- PRICE BID COVER (PART - B)
VENDOR'S NAME, ENQUIRY NO. E5320002
- TO,
MANAGER (MM)
ADM BUILDING, BHEL, JHANSI - 284 129
-
- 3D) THE TENDERS DULY FILLED IN AND COMPLETE IN ALL RESPECTS CAN ALSO BE DROPPED IN THE TENDER BOX LOCATED AT CISF GATE OF OUR ADMINISTRATIVE BUILDING TILL 13.15 HRS ON THE TENDER OPENING DATE AS NOTED IN THE COVERING LETTER. THE TENDERS SENT BY POST / COURIER MUST BE DELIVERED TO MANAGER (MM), BHEL, JHANSI ON OR BEFORE 13.15 HRS. ON TENDER DUE DATE.
- 3E) ALL THE "TECHNO-COMMERCIAL BID' TENDER RECEIVED SHALL BE OPENED FROM 1400 HRS IN THE TENDER LOCATED ON TENDER ROOM ON THE TENDER OPENING DATE IN PRESENCE OF TENDERS OR THEIR



REPRESENTATIVES AS MAY BE PRESENT.

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- 3F) TENDERERS ARE ADVISED TO NOTE AND STRICTLY FOLLOW THE TIME SCHEDULES AS NOTED AT PRECEDING PARAS 16.C & 16.D ABOVE TO AVOID INCONVENIENCES LATER AND POSSIBILITY OF NON-ACCEPTANCE OF TENDER BY BHEL.

4 Part I – Technical and Commercial Bid

4.1.1 Technical

This part shall include / indicate the following:

- 2.1.1.1. Complete scope of supply with all technical details and other terms and conditions.
- 2.1.1.2. Relevant catalogues.

4.1.2 Commercial

This part shall include / indicate the following:

- 4.1.2.1 Terms of payment
- 4.1.2.2 Taxes & duties applicable.
- 4.1.2.3 Delivery Schedule
- 4.1.2.4 Offer validity
- 4.1.2.5 **A copy of “Un-Priced Bid” i.e., a copy of the Price Bid (Schedule IV) without price particulars.** Instead of the price, the Tenderer shall write ‘quoted’ against the item for which price have been quoted in the Price Bid.**Duly signed.**
- 4.1.2.6 Duly filled in schedule – V (w.r.t. Accepted or Not accepted)-**Duly signed**

4.1.3 Part II (PRICE- BID)

This part (Schedule IV) should contain the price particulars co-related to the technical details provided in Part I.-(**Duly signed**)



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5. OPENING OF TENDERS

- 5.1 The offer should reach our office on or before 13.15 hrs on the due date. The tender can also be dropped in the Tender Box kept at Administrative Building Gate. The tenders will be opened after 14.00 hrs on the due date in presence of all bidders who will be present.
- 5.2 Authorised officer of BHEL at his office shall open tenders at the time and date as specified in the tender notice in the presence of such of those Tenderers or their authorised representative who may be present. However, The Purchaser reserves the right to open the tenders in-camera.
- 5.3 The Part I - Technical & commercial bid alone would be opened on the Tender opening date.
- 5.4 The Part II - Price bid of only those Bidders who have been found to be techno-commercially suitable would be opened at a later date. These Bidders would be informed about the tender opening date.
- 5.5 Clarifications, if any, required by BHEL for technical and commercial evaluation may be sought from Bidders before opening of Part II - price bid.
- 5.6 In case it becomes necessary for the Tenderer to make any changes in his original price bid (Part-II) on account of technical/commercial confirmations/clarifications, against the changes advised by the purchaser to bring the offer in line with the requirement of the specifications, the impact of such changes on price shall be submitted in the form of a revised price bid, if asked for by the Purchaser.
- 5.7 If a revised price bid has been submitted, normally only the final revised price bid shall be opened. However, BHEL reserves the right to open the earlier price bids, if required.
- 5.8 Unsolicited price bids shall not be entertained.
- 5.9 Any revision or changes in quoted prices and/or conditions of offer made after tender opening, which will give benefit to the Tenderer over others, may result in rejection of the tender.

6. . VALIDITY OF OFFER

- 6.1 The offer should be valid for a period of 120 Days from the date of opening of tender i.e part - I. In case the Purchaser calls for negotiations, such negotiations shall not amount to cancellation or withdrawal of the original offer, which shall be binding on the Tenderer.



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7. REJECTION OF TENDER AND OTHER CONDITIONS

- 7.1 The acceptance of Tender will rest with BHEL which does not bind itself to accept the lowest tender or any tender and reserves to itself full rights to reject any or all the Tenders without assigning any reason whatsoever.
- 7.2 Conditional and unsigned tenders, tenders containing absurd or unworkable rates and amounts, tenders which are incomplete or otherwise considered defective and tenders not in accordance with the tender conditions, specifications, etc., are liable to be rejected.
- 7.3 If the Tenderer deliberately gives wrong information in his tender, Purchaser reserves the right to reject such tender at any stage or to cancel the Contract, if awarded and forfeit the Security Deposit.
- 7.4 Canvassing in any form in connection with the tender is strictly prohibited and the tenders submitted by the Tenderer who resorts to canvassing are liable to be rejected.
- 7.5 The offer received in single bid instead of two bid will be bypassed.

8. EVALUATION OF OFFERS

- 8.1 The bidder required to quote charges for 'Supply' and 'Erection' & Commissioning' separately.
- 8.2 The evaluation of tender shall be on the basis of "total cost to BHEL" including Supply and Erection & Commissioning. For-evaluation, exchange rate (TT selling rate of SBI) as on scheduled date, of tender opening (part-I in case of two part bid) shall be considered.
- 8.3 Erection & Commissioning (E&C) value will include services to be rendered at BHEL like erection, commissioning, job proving, performance tests, training to operators etc.
- 8.4 E&C value should be quoted separately by bidders.
- 8.5 Evaluation of offers shall be on the basis of delivered cost at BHEL Jhansi i.e. total cost to the Purchaser, taking into consideration loadings, if any, and all available financial advantages.
- 8.6 Deviations (Commercial as well as Technical) from the Tender Specifications are generally not acceptable. However, if any deviation is considered by the Purchaser, the same shall be loaded for comparison, while evaluating the offer.



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- 8.7 Loading criteria in respect of the deviations shall generally be on the principle of time and value of money in respect of commercial deviations, and similar quantification – as may be decided by the Purchaser – in respect of technical deviations.
- 8.8 Loading criteria in respect of the deviation(s) shall be communicated to the concerned Bidder(s) before Price Bid opening. If a Bidder unconditionally withdraws any deviation before Price Bid opening, the same shall not be loaded.
- 8.9 The Purchaser reserves its right to negotiate with the Bidder

9. EFFECTIVE DATE OF CONTRACT

- 9.1 The responsibility of successful Tenderer under this Contract commences from the date of issue of the Purchase Order.
- 9.2 The Effective Date of Contract shall be the date of issue of the Purchase Order.



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10. PRICES

- 10.1 The prices shall be firm and shall be quoted as per format given in Schedule III.
- 10.2 The price for supplies shall be on FOR, BHEL, Jhansi basis inclusive of Packing, Forwarding, Freight & transit insurance.
- 10.3 The excise duty and sales tax/ VAT for Indian supplies will be paid at the rate applicable on the day of dispatch. However, if the Equipment is delayed and amount of excise duty, sales tax/ VAT on the day of dispatch is higher than the amount applicable on the scheduled delivery date, the differential amount (if any) will be in supplier's account.
- 10.4 Any other taxes and duties payable as extra to the quoted price shall be specifically stated in the Offer. The Purchaser will not be liable for payment of taxes and duties not specifically mentioned in the Offer.

10.5 Fixed price

- 10.5.1 Prices quoted by the bidder shall be fixed and not subject to any variation whatsoever during the period of Bid validity and execution of the Purchase Order. A Bid submitted with an adjustable price will be treated as non - responsive and rejected.
- 10.5.2 Prices shall be written in words and figures. The discrepancy in quoted price, if any, shall be corrected as follows:
- If there is a discrepancy between words and figures, the amount given in words shall prevail.
 - If there is a discrepancy between the unit price and total price which is obtained by multiplying the unit price and quantity, the unit price shall prevail.
 - If there is a discrepancy between the sub-total price and total price which is obtained by adding the various sub-total prices, the sub-total price shall prevail.
 - The Order will be issued on the corrected price or the quoted prices for the complete scope of work (whichever is lower).



SCHEDULE- III
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11. Delivery Time Period for 'SUPPLY'

- 11.1 Bidder should quote delivery period separately for 'Supply' of equipments.
- 11.2 Bidders should submit their offer on FOR Jhansi basis including packing, forwarding , freight & transit insurance. Date of receipt of material (CISF date of entry at BHEL Jhansi) shall be taken as delivery date for Indian suppliers for LD Purpose.
- 11.3 Delivery period shall be counted from the date of Purchase order.
- 11.4 "The bidders should quote their earliest schedule for Supply against the schedule indicated in the Enquiry". BHEL, however, reserves the right to accept an offer not meeting the Enquiry schedule.

12. COMPLETENESS OF THE EQUIPMENT

- 12.1 The Equipment shall be complete in every respect with all mountings and testing and fixtures and standard accessories, which are normally supplied. The Supplier shall not be eligible for extra payment in respect of such mountings, fittings, fixtures and accessories which are needed for efficient and safe operation of the Equipment.
- 12.2 All similar components or parts of similar equipment supplied by the Supplier shall be interchangeable with one another.

13. PAYMENT TERMS

13.1 Direct Payment:

In case of direct payment, 100% payment of Supplied material value shall be made after 60 days from the date of acceptance of equipment at BHEL.



**SCHEDULE-III
E6430052**

13.2 Loading against non acceptance of BHEL's Payment Terms:

If payments terms as mentioned by BHEL are not agreed by bidder,

Additionally, for any deviation sought including as mentioned *above*, in Payment Terms by bidder w.r.t. tender conditions, following loading shall be followed:

- (a) Benchmark Prime Lending Rate (BPLR) of SBI as applicable on the scheduled date of tender opening + 6%, for the amount & period of relaxation sought by bidder.
- (b) In any case advance / LC payment terms will not be acceptable if quoted offer will be straight way rejected.

14 NEW TAXES/ LEVIES

14.1 In case the Indian Government (Central/ State) imposes any new tax/ levy on the output services/ goods / work after the award of work, the same shall be reimbursed by BHEL at actuals. All necessary documents as required by BHEL shall have to be provided by the Contractor. However, in the event of delay in work execution attributable to the Contractor, the new taxes/ levies imposed during the delay period shall not be reimbursed to the Supplier.

14.2 In case any tax/levy/duty etc becomes applicable after the date of Bidder's offer, the Bidder/ Contractor must convey it's impact on his price duly substantiated by documentary evidence in support of the same before opening of the Price Bid. Claim for any such impact after opening the price bid will not be considered by BHEL for reimbursement of tax or reassessment of offer.

14.3 No reimbursement on account of increase/ decrease in the rate of taxes, levies, duties etc on input (goods/ services/ work) shall be made. Bidder has to make his own assessment of the impact of future variation if any, in rates/ duties/ levies etc in his price bid.

14.4 CENVAT credit

14.4.1 The price bid must indicate Tariff item number and rate of Excise Duty applicable. The original Excise Duty Gate Pass will be required to be furnished in case charged to us. If the Vendor is availing CENVAT credit for his input materials, the effect of Performa credit should be passed on to the Purchaser.

14.5 Bank Charges

14.5.1 All bank charges for negotiation of documents through bank shall be to the account of the Seller.



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15. EQUIPMENT WARRANTY

The Equipment shall be warranted by the Vendor for a period of 12 (twelve) months from the date of acceptance of the Equipment by the Purchaser.

This requirement is mandatory, if it is not accepted, the offer may be bypassed without any further intimation.

- a. Any replacements during the warranty period shall be on FOR, BHEL Works basis and all taxes and duties (including customs duty) shall be borne by the Vendor.

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SL.	Description	Price Per Unit in Rs.
A	Basic Price of equipment offered (description of item details to be typed) including packing, forwarding, freight & insurance charges on FOR BHEL Jhansi basis items wise break up	
	1. SPARES FOR PA SYSTEM PROFESSIONAL PA SPEAKER SYSTEM MAKE : AHUJA MODEL : SPX800 2-WAY, 700 WATTS	
	2. SPARE FOR PA SYSTEM DUAL CHANNEL POWER AMPLIFIER MAKE : AHUJA MODEL : DXA-1802 POWER : 900 W + 900 W RMS	
	3. SPARE FOR PA SYSTEM 2 - WAY PA WALL SPEAKERS MAKE : AHUJA MODEL : SMX602T RATING : 100V , 60 WATT	
	4. SPARE FOR PA SYSTEM POTABLE TWO WAY SPEAKERS MAKE : AHUJA MODEL : SRX220 RATING : 200 WATTS , 2-WAY	
	5. SPARE FOR PA SYSTEM SPEAKER STAND MAKE : AHUJA MODEL : STA-150	
	6. SPARES FOR PA SYSTEM MIC STAND MAKE : AHUJA MODEL : BMS101	
	7. SPARE FOR PA SYSTEM AHUJA MICRPHONE WITH LEAD MAKE : AHUJA MODEL : SHM1000XLR	

**Schedule IV
E6430052**



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	8. SPARE FOR PA SYSTEM MIC STAND MAKE : AHUJA MODEL : DGT	
	9. SPARE PA SYSTEM VHF WIRELESS MICROPHONE SYSTEM WITH 4 NOS. WIRELES TABLE TOP GHOSSNECK MICS MAKE : AHUJA MODEL : CWM-400V FREQUENCY GROUP : B (188.6 MHz, 220.6 MHz, 238.8 MHz, 266.6 MHz)	
	10. SPARE FOR PA SYSTEM CONDENSOR MICROPHONE MAKE : AHUJA MODEL : CSM990	

**Signature and Seal of
Authorised signatory**

Note: The above format is also to be used for submission of Blank price bid (After erasing prices), which has to be submitted along with technical offer.

**SCHEDULE -V
E6430052**

Commercial Terms & Conditions Format - PART-I



Sl	Terms and Conditions	Bidder's Response Please tick whichever is applicable
1.	Packing & Forwarding Charges inclusive in the basic price.	Accepted / Not accepted
2.	Present rate of Excise duty (if any)	
3.	Present rate of sales tax, VAT/CST (Not applicable for foreign suppliers)	
4.	a. Shortest Delivery period in number of Weeks from date of Purchase Order for supply of equipment. (PI note after expiry of this period, penalty due to late delivery will be applicable)	Please indicate number of days or weeks
5.	Rates quoted in the price bid are on FOR: BHEL, Jhansi.	Accepted / Not accepted
6.	Validity of the rates quoted is 120 Days from the date of opening of Tender	Accepted / Not accepted
7.	Prices have been quoted on "FIRM PRICE" basis only.	Accepted / Not accepted
8.	The equipment shall be warranted for 12 months from the date of acceptance of material at BHEL irrespective of date of supply	Accepted / Not accepted
9.	Our Standard terms of payment: Material Supply: 100% of supply value shall be made after 60 days of acceptance of the equipment at BHEL Jhansi works. In case of non acceptance of our Std payment terms, your prices will be suitably loaded	Accepted / Not accepted (If not, mention your payment terms)
10.	Price Bid & Copy of Unpriced Price Bid (As per Annexure-I) are submitted as per BHEL formats.	Yes/ No
11.	It is confirmed that all the terms and conditions stipulated above have been fully understood by us and all clarifications & details have been obtained.	Accepted / Not accepted

Note-1 If Condition No. 06 is not accepted, the offer may be by passed without any further intimation

Note-2: Commercial terms and conditions mentioned in above format will be considered as final. If these conditions are given elsewhere then they will not be considered. In case of ambiguity, conditions mentioned

Signature of Supplier :

Name :

Designation :

Seal :

Contact Details :