



Bharat Heavy Electricals Limited
(Seamless steel Tube Plant)
Tiruchirappalli – 620014, TAMIL NADU, INDIA

TITLE: SUPPLY OF Pin, End Disc, Pully & Bush – 4 Items as per Enquiry enclosed.	Phone: +91 431 257 8428 Email : rbmurugan@bheltry.co.in Web : www.bhel.com
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Reference Number: 9431256E	Date: 20.01.2014	Due date for submission of application: 10.02.2014
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A. BHEL/SSTP, Trichy is looking for vendors to supply Pin, End Disc, Pully & Bush – 4 Items as per Tender documents attached.

B. Important Note to New Vendors

The new vendors will be required to furnish the following documentary proof/ information along with their offers:

1. Certificate of registration (copy of certificate to be submitted).
2. Banker's information (copy of bank pass book first page to be submitted).
3. MSME vendor certificate (if applicable).
4. Address of your organization (complete postal address with PINCODE).
5. Contact person's Phone No. /Mobile No. / FAX No. /E-mail ID.
6. Statutory documents – VAT/TIN/EXCISE REGISTRATION/CST REGN /SERVICE TAXREGISTRATIONetc. (copy to be furnished)
7. NSIC/SSI Certificate (if applicable)
8. ISO Certificate (if applicable)
9. Experience certificate as proof of supply of similar items to any Govt. agencies / PSU / Organisations (copy of PO's to be furnished).
10. Audit Report/ IT Return (if applicable)
11. Agency agreement with manufacturer (if applicable)
12. Partnership Deed (if applicable).

If the new vendors fail to submit the above documentary proof/information, their offers will not be considered for this enquiry.

Sr Manager / Purchase /SSTP
Phone: 0431-257 8428.
Mail: rbmurugan@bheltry.co.in



BHARAT HEAVY ELECTRICALS LTD.
 (A GOVERNMENT OF INDIA UNDERTAKING)
 SEAMLESS STEEL TUBE PLANT
 TIRUCHIRAPPALLI - 620 014.
 TAMIL NADU.

PHONE: 0431-2578480,
 2578547, 2578428,
 2578406
 FAX : 0431-2520464/383

TIN : 33243560005
 CST No. 239383
 Dated 11.06.1991

PURCHASE ENQUIRY

VENDOR CODE 20089	ENQUIRY NUMBER 9431256E	ENQUIRY DATE 20/01/2014	ENQUIRY DUE DATE 10/02/2014	No.OF ITEMS 04
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Office Copy

- IMPORTANT POINTS :**
1. Tender Closing Time - 14.00 Hrs.
 2. Tender Opening Time - 15.00 Hrs.
 3. Tender should be submitted in a sealed cover, duly indicating enquiry No., Enquiry date & Enquiry Due Date on the cover.
 4. Offer(s) received through Courier Services after 14.00 Hrs. on Enquiry Due Date not be considered.
 5. Late Tender (s) is/are liable for rejection.
 6. Other(s) shall be valid for 60 days from Enquiry Due Date.
 7. Offer(s) in Vendor's Letter-Head shall contain.
 - a. Offer No. and Date
 - b. Delivery Period
 - c. Delivery Terms
 - d. Payment Terms
 - e. Excise Duty with Tariff Heading Sales Tax (against form-XVII/Form-C), etc.
 - f. Excise Regn. No. and SSI Regn. No.

Kindly arrange to submit your **COMPETITIVE OFFER** for the following item(s).
 If you are not in a position to submit your Offer, kindly arrange to send your **REGRET LETTER**.

THIS IS ONLY A REQUEST FOR OFFER AND NOT AN ORDER

Sl.No.	BHEL Material Code and Description	Unit	Requirement	
			Quantity	Delivery
01	BHEL Material Code : SP9070123125 ----- PIN DRG.NO:4-7-0701-04-05391/00 MATERIAL:45C8 IS:1875	Nos. 01	4.000	10/05/2014
02	BHEL Material Code : SP9070123128 ----- END DISC DRG.NO:4-7-0701-04-05393/00 MATERIAL:Fe410WA IS:2062	Nos. 01	4.000	10/05/2014
03	BHEL Material Code : SP9070123505 ----- PULLY DIA -175 FOR DRAW CARRAIGE REVERSING ARRANGMENT DRG No : 3-7-0701-10-03833/1 MATL : ROD DIA 80x60L, ASME SA105 PL.12 OD 150 ID 80 : Fe410WA IS:2062 PL.40 OD 212 ID : ASME SA299	Nos. 01	20.000	10/05/2014
04	BHEL Material Code : SP9070124350 ----- BUSH DRG.NO:4-7-0701-09-05389/00 MATERIAL:PCuSn7 IS:28	Nos. 01	20.000	10/05/2014
Foot Note :: ----- THIS TENDER IS CALLED ON TWO BID SYSTEM.KINDLY REFER THE ANNEXURE-A, B & C ATTACHED.				


IMPORTANT NOTE :

1. Delivery Terms : "Free Delivery at BHEL-SSTP STORES" is preferable.
2. Payment Terms : 100% payment within 45days after receipt and acceptance of materials by BHEL"
3. Terms and Conditions of Tender : Please see reverse.
4. The Technical Requirements / Specification Details / Quality Requirements/Commercial Terms & Conditions are clearly furnished in the Tender. If Deviation(s) is/are not explicitly brought out in the Offer, it will be construed that the Tenderer is complying with the requirement of BHEL in full without any deviation(s).

For and on behalf of
BHARAT HEAVY ELECTRICALS LTD.

(Handwritten Signature)

PURCHASE EXECUTIVE

 <p>बी एच ई एल BHEL S40-003/D</p>	<p>BHARAT HEAVY ELECTRICALS LTD. (A GOVERNMENT OF INDIA UNDERTAKING) SEAMLESS STEEL TUBE PLANT TIRUCHIRAPPALLI - 620 014. TAMIL NADU.</p>	<p>PHONE: 0431-2578480, 2578547, 2578428, 2578406 FAX : 0431-2520464/383</p>	<p>TIN : 33243560005</p>	<p>PURCHASE ENQUIRY</p>	
<p>VENDOR CODE 20089</p>	<p>ENQUIRY NUMBER 9431256E</p>	<p>ENQUIRY DATE 20/01/2014</p>	<p>ENQUIRY DUE DATE 10/02/2014</p>	<p>No.OF ITEMS 04</p>	
<p>Office Copy -----</p>		<p>IMPORTANT POINTS : 1. Tender Closing Time - 14.00 Hrs. 2. Tender Opening Time - 15.00 Hrs. 3. Tender should be submitted in a sealed cover, duly indicating enquiry No., Enquiry date & Enquiry Due Date on the cover. 4. Offer(s) received through Courier Services after 14.00 Hrs. on Enquiry Due Date will not be considered. 5. Late Tender (s) is/are liable for rejection. 6. Other(s) shall be valid for 60 days from Enquiry Due Date. 7. Offer(s) in Vendor's Letter-Head shall contain- a. Offer No. and Date b. Delivery Period c. Delivery Terms d. Payment Terms e. Excise Duty with Tariff Heading Sales Tax (against form-XVII/Form-C), etc. f. Excise Regn. No. and SSI Regn. No.</p>			
<p>Kindly arrange to submit your COMPETITIVE OFFER for the following item(s). If you are not in a position to submit your Offer, kindly arrange to send your REGRET LETTER.</p>					
<p>THIS IS ONLY A REQUEST FOR OFFER AND NOT AN ORDER</p>					
<p>S.No.</p>	<p>BHEL Material Code and Description</p>	<p>Unit</p>	<p>Requirement Quantity Delivery</p>		
<p>CONFIRM THE FOLLOWING COMMERCIAL POINTS WITHOUT FAIL: ----- 1.OUR STD PAYMENT TERMS IS 100 % PYT WITH IN 45 DAYS ON RECEIPT AND ACCEPTANCE OF MATERIALS THRO E-PAYMENT.FORMAT WILL BE SENT ALONG WITH PUR ORDER. 2.INSPECTION WILL BE CARRIED OUT AT YR WORKS PRIOR TO DESPATCH BY BHEL.FOR WHICH ONE WEEK ADVANCE INTIMATION IS TO BE GIVEN ON READINESS OF MATERIAL. 3.PL QUOTE THE RATE ON DOOR DELIVERY BASIS DULY INCLUDING PKG,FORWARDING, FREIGHT AND INSURANCE CHARGES. 4.TEST AND GUARANTEE CERTIFICATES ARE TO BE SUBMITTED ALONG WITH SUPPLIES. 5.PERFORMANCE BANK GUARANTEE FOR 10 % ON BASIC VALUE IS TO BE SUBMITTED WHILE RELEASING PAYMENT. 6.CONFIRM YR ACCEPTANCE FOR LD AND RISK PURCHASE CLAUSES.</p>					
<p>IMPORTANT NOTE : Delivery Terms : "Free Delivery at BHEL-SSTP STORES" is preferable. Payment Terms : 100% payment within 45days after receipt and acceptance of materials by BHEL" Terms and Conditions of Tender : Please see reverse. The Technical Requirements / Specification Details / Quality Requirements/Commercial Terms & Conditions are clearly furnished in the Tender. If Deviation(s) is/are not explicitly brought out in the Offer, it will be construed that the Tenderer is complying with the requirement of BHEL in full without any deviation(s).</p>			<p>For and on behalf of BHARAT HEAVY ELECTRICALS LTD.  PURCHASE EXECUTIVE</p>		
<p>REGISTERED OFFICE : BHEL HOUSE, SIRI FORT, NEW DELHI - 110 049.</p>					

Annexure-A

Important Note to Tenderers

This Tender is floated on TWO–BID System. Tenders are requested to submit their offers in TWO-BIDS (Part I: Un priced bid and Part II: Price Bid) separately in a sealed cover as follows.

1. **Part I: UN PRICED BID:** (Complete with technical & Commercial conditions as per enquiry including un priced copy of price schedule i.e. identical to part II with prices blanked and replaced by “Quoted”)
The Tenderer should confirm their acceptance / comments to each and every clause of Annexure-A to Enquiry along with other commercial Terms & Conditions of Tender. In case any deviation is taken by the Tenderer from the Tender requirements, it is to be clearly indicated in the offer with reference to the particular clause. If such deviations are not explicitly indicated in the offer, it will be construed by BHEL that the Tenderer is complying with Annexure Clause(s), Commercial terms & conditions and other conditions in full. Any such non-compliance on these points, if raised / highlighted by the Tenderer, after opening the Price Bid, it will not be accepted by BHEL and the tender evaluation will be done based on the original offer submitted by them.
2. **Part II: PRICE BID:** Price (with break-up details wherever required) alone to be indicated. Price bid shall **not** contain any technical and commercial details.
3. **Both Un priced Bid and Price Bid is** to be submitted in a single envelop before 14.00 hours (Indian Time) on tender Due Date.
4. The **Unpriced Bid** shall be put in a separate sealed cover superscribed with Tender number, Tender Date & Tender Due Date and also the cover should be clearly marked with “UNPRICED BID”.
5. The **Price Bid** shall be put in a separate sealed cover superscribed with Tender number, Tender Date & Tender Due Date & the cover should be clearly marked with “PRICE BID”.
6. Both the individually enveloped **UNPRICED BID** and **PRICE BID** covers as mentioned above, have to be put in another single bigger cover clearly indicating Tender number, Tender Date & Tender Due Date at the top of the cover. This cover is to be addressed to Purchase Executive, Purchase Department, Seamless Steel Tube Plant (SSTP), BHEL, Tiruchirapalli-620014, India.
7. Unpriced Bid shall only be opened on the Tender Due Date mentioned in the Tender, in the presence of Tenderers / their Authorized Representative, who may like to be present for such opening. The price bid will NOT be opened on the date of tender opening.
8. After opening the Unpriced Bid, they shall be evaluated by BHEL for their suitability. BHEL shall hold discussions with the responded Tenderers on the Technical and Commercial terms and freeze the technical specifications. These frozen technical specifications will be communicated to responded tenderers.
9. BHEL shall offer opportunity to the responded and technically / commercially suitable Tenderers, to submit their latest Price Bid in line with the frozen technical delivery conditions.
10. This latest Price Bid for the frozen technical specifications submitted by the Tenderers will be opened in the presence of those Tenderers who have submitted the latest Price Bid. Based on the latest Price Bid only, the ranking of the Tenderers shall be made and accordingly the Tender shall be finalized.

Annexure – B.
Technical Conditions

Vendor Code :
Vendor Name : M/s.
Tender No. :
Tender Date :
Tender Due Date :

Sl.No.	Technical Requirement	Accepted	Not accepted
1.	Supply Materials as per Tender Documents, without any deviation.		
2.	Delivery of materials as per Tender Documents..		
3.	Furnish Certificate for <u>Raw Material Chemistry</u> , either from manufacturer or from Reputed Test House.		
4.	Furnish Certificate for Hardness		
5.	Furnish Temperature-Time Graph for Heat Treatment cycle.		
6.	Furnish Certificate for LP Test.		
7.	Supply materials with marking (PO No., Name of Vendor)		
8.	Supply materials with suitable preservation and packing		
<u>Deviations, if any (attach additional sheet, if reqd) :</u> 			

Signature :

Date :

Seal :

Annexure – C.
Commercial Conditions

Vendor Code:	Vendor Name:	
Tender No.:	Tender Date:	Tender Due Date:

Sl.No	Commercial Terms	Accepted
C1.	<u>Delivery Terms :</u> Free delivery at BHEL/SSTP Stores duly including Packing, Forwarding, Freight and Insurance charges	
C2.	<u>Payment :</u> 100% after 45 days after receipt and acceptance of materials by BHEL	
C3.	<u>LIQUIDATED DAMAGES:</u> It is clearly understood among the parties to the Contract that TIME IS THE ESSENCE OF THE CONTRACT . Therefore, the delivery of the goods specified in the Purchase Order shall be made within the time prescribed. Where the Seller supplies or despatches the goods, beyond the delivery period specified, and the Purchaser will have no obligation to accept the goods. If accepted, Liquidated Damages at the rate of 0.5% (Zero point five Percent) of the value of goods delayed, per week of delay, subject to a maximum of 10% (Ten Percent) or part thereof, will be levied without prejudice to any other relief or compensation due to the Purchaser under any other conditions of the Contract. <u>RISK PURCHASE:</u> Alternatively, the Purchaser, at his option, will be entitled to terminate the Contract and to purchase elsewhere at the risk and cost of Seller, either the whole of the goods or any part, which the Seller has failed to deliver or dispatch within the time stipulated as aforesaid or if the same were not available the best and nearest available substitute thereof. The Seller shall be liable for any loss, which the Purchaser may sustain by reason of such Risk Purchase(s), in addition to penalty at the rate mentioned in Clause No.06 above.	
C4.	<u>Delivery Period :</u> As per Enquiry schedule.	
C5.	<u>Validity – minimum 60 Days from the date of Tender Opening.</u>	
<u>Deviations if any (attach additional sheet, if required) :</u>		

Sl.No.	Commercial Terms	
C6.	Validity of Offer (Date)	
C7.	Excise Duty (including Cess) % (with Break up details)	
C8.	TVNAT / CST (%)	
C9.	Delivery Period (Days/Weeks/Months) Please refer the Enquiry.	
C10.	Other Cost (if any) - % (or) Rs.	
C11.	Are you Micro/Small/Medium Industry? (If YES, please furnish MSM Regn.No., along with a copy of MSM Certificate)	YES / NO MSM No. MSM Certificate enclosed(Yes/NO)

Signature with Date :

TERMS AND CONDITIONS OF ENQUIRY

OFFER

01. Each Tender shall be sent in double cover. Inner cover shall be sealed with Tenderer's distinctive seal and superscribed with correct Enquiry No. and Enquiry Due Date. The Outer cover shall only bear the address of this Office and shall not have any indication that a Tender is within. Two or more Offers shall not be sent in one cover but the Offer against each Enquiry shall be sent separately to avoid confusion. Tender shall not be addressed to any individual's name but only by Designation.
02. Tenders shall be free from CORRECTION AND ERASURES Corrections, if any, must be attested. All amounts shall be indicated both in words as well as in figures. Where there is difference between the amount quoted in words and figures, amount quoted in words shall prevail.
03. Rate(s) shall be net F.O.R./BHEL-SSTP STORES, inclusive of risk-in transit and remain valid for 60 days from the Enquiry Due/other Taxes/Duties.
04. If any Sales Tax and / or Excise Duty and / or other Taxes/Duties is / are payable as extra to the quoted Rate, it shall be specifically stated in offer, failing which the Purchaser will not be liable for payment of Sales/Excise Duty/other Taxes/Duties.
05. No voluntary revision of prices will be entertained after opening the Tender(s).
06. Manufacturer's Name, Trade Mark or Patent No., if any, shall be specified. Illustrative leaflets giving technical particulars are required along with the Offer, wherever necessary.
07. Products with I.S.I. Certification Marks will be preferred.
08. The Purchaser shall be under no obligation to accept the Lowest Tender or any other Tender. The Purchaser shall be entitled to accept or reject any Tender, in part or full, without assigning any reason whatsoever.
09. The Purchaser also reserves the right to allow the Purchase Preference Facilities to the Public Enterprises, as admissible under Government Policy and Amendments thereto from time to time.
10. BHEL reserves the right to increase or decrease the Tender Quantity and split the Tender Quantity among more than one Tenderer and place Orders accordingly in proportion, based on commitment, requirement and Supplier's capability in terms of delivery and quality.
11. Lowest Rate received against Tender(s) need not be the technically acceptable L-1 Rate and BHEL reserves the right not to consider the same.
12. BHEL reserves the right to negotiate or re-float the opened Tender, if L-1 Rate is not the lowest acceptable rate to them, inter-alia other reasons.
13. BHEL reserves the right to negotiate the L-1 rate.
14. BHEL may order on more than one Vendor at the lowest acceptable Rate.

SAMPLES: Wherever possible, samples shall be submitted separately whether specifically requested or not, so as to reach the Purchaser on or before the Enquiry Due Date. They shall be clearly marked with the Enquiry No. and Enquiry Date, on the cover to facilitate identification.

PACKING AND MARKING: The Seller shall arrange for securely protecting and packing the stores to avoid loss or damage during transit.

TERMS OF PAYMENT: 100% Payment will be made within 45 days of receipt and acceptance of materials at BHEL. Wherever required by the Purchaser, the successful Tender must send the Operation and maintenance Manual(s), Test Certificate(s), Drawing(s) etc., for the materials ordered, along with the materials and a statement to that effect shall be made in the invoice. Failure to comply with this provision, will result in delay in payment of the Bill(s). Goods despatched either by V.P.P. or routing the documents through Bank, will not be accepted unless agreed to by the Purchaser.

SECURITY DEPOSIT: For purchase over Rs. 5000.00 the successful Tenderer or may be required to furnish a Bank Guarantee/Security Deposit for an appropriate value as determined by BHEL, through any of the Nationalised Banks / Scheduled Banks, Who is a Member-Bank in BHEL's Consortium of Banks, which will be intimated along with Purchase Order, at the discretion of BHEL.

LIQUIDATED DAMAGES: It is clearly understood among the parties to the Contract that TIME IS THE ESSENCE OF THE CONTRACT. Therefore, the delivery of the goods specified in the Purchase Order shall be made within the time prescribed. Where the seller supplies or despatches the goods, beyond the delivery period specified, and the Purchaser will have no obligation to accept the goods. If accepted, Liquidated Damages at the rate of 0.5% (Zero point five Percent) of the value of goods delayed, per week of delay, subject to a maximum of 15% (Fifteen percent) or part thereof, will be levied without prejudice to any other relief or compensation due to the Purchaser under any other conditions of the Contract.

RISK PURCHASE: Alternatively, the Purchaser, at his option, will be entitled to terminate the Contract and to purchase elsewhere at the risk and cost of Seller, either the whole of the goods or any part, which the Seller has failed to deliver or despatch within the time stipulated as aforesaid or if the same were not available the best and nearest available substitute thereof. The Seller shall be liable for any loss, Which the Purchaser may sustain by reason of such Risk Purchase(s), in addition to penalty at the rate mentioned in Clause No. 06 above.

PREFERENTIAL DELIVERY: In case of failure to complete supplies, in terms of such Contract within the date of delivery specified in the Tender and incorporated in the Contract, it shall be noted that in the event of an Order is placed on a higher Tenderer as result of this invitation of Tender, in preference to the lowest acceptable Offer in consideration of the earlier delivery, the Seller will be liable to pay to the Purchaser the difference between the Contract Rate and that of the lowest acceptable Tender on the basis of final price. (F.O.R./BHEL-SSTP Stores) including all elements of Freight, Sales Tax, Duty(s) and other incidentals.

GUARANTEE:

01. In the event of an Order, the materials notified in the Order shall be guaranteed for satisfactory performance against all manufacturing defects, faulty design and bad-workmanship, etc. The liability under Seller's Guarantee Certificate shall cover a total period of 18 (Eighteen) Months from the date of despatch or 12 (Twelve) Months from the date of actual usage of the material(s) whichever is earlier. A Guarantee Certificate to the above effect shall accompany the despatch documents. In case of staggered delivery, the Guarantee Certificate shall accompany the despatch documents each time.
02. **Performance Bank Guarantee:** Wherever required, BHEL shall request the successful Tenderer to execute a Performance Bank Guarantee covering the standard Guarantee Terms of BHEL, through any of the Nationalised Banks / Scheduled Banks, who is a Member-Bank in BHEL's Consortium of Banks, which will be intimated along with Purchase Order, at the discretion of BHEL.

CENVAT CREDIT:

01. Please explicitly indicate the following in the Offer to enable us to avail CENVAT Credit.
 01. Excise Registration Number, Excise Control Code (ECC) Number,
 02. Central Excise Chapter Heading Number, Under which the goods will be cleared,
 03. Present Rate of Excise Duty.
02. In the event of an Order being placed, Excise Duty will be reimbursed only based on the Duplicate Copy EXCISE INVOICE (Transporter's Copy), Seller Shall take acknowledgement from the authorised personnel/transporter, while delivering the goods, for having handed over the above Duplicate Copy.
03. If the Seller is a First Stage Dealer / Second Stage Dealer / Depot / Consignment Agent / Importer / Importer- Agent, the Seller has to confirm that they will be following the procedures in terms of the provisions of Central Excise Rules-2002, to enable BHEL to avail CENVAT Credit, under CENVAT Credit Rules 2002.
04. All the time of submission of invoice(s), the Seller is required to furnish the following Certificate.
"The Amount of Rs. (Rupees in words.....) claimed as CENVAT in the Bill, is in accordance with the provisions of the Rules in all respects and that the same has been paid to the Central Excise Authorities in respect of the materials covered by the Bill".

GENERAL: Any other conditions which might have been quoted by the Seller and are in contravention to the Terms prescribed in the Tender/Order and which have not been specifically accepted by the Purchaser, will not be applicable to the Contract and BHEL's standard Terms & Conditions shall only be applicable.

IMPORTANT NOTE:

01. Purchaser reserves the right to place Repeat Order(s) at the same Price and Terms & Condition, within 36 (Thirty Six) Months from the date of Order of 24 (Twenty four) Months from the date of completion of supply, whichever is earlier. A specific confirmation in the regard shall only be applicable.
02. In the event of quoting "Packing and Forwarding charges" extra in the offer, the "Packing Charges" and "Forwarding Charges" shall be separately quoted and shall not be combined. Also please note that no Excise Duty and sales Tax shall be payable on Forwarding Charges. In case this is not complied with corresponding Excise Duty and Sales Tax on packing Charges will not be paid.
03. In the event of the Tenderer being a S.S.I. Unit, the tenderer shall indicate the S.S.I. Regn. No in the Offer and also enclose a copy of S.S.I. Regn. Certificate issued by the Competent Authority.
04. Tenderer is requested to furnish all the details called for in the Tender. In case any required data/information is not furnished in the offer, Purchaser reserves the right to assume the same for the purpose of evaluation/comparison and decide the Tender accordingly.

Respective procurement Groups shall incorporate the applicable conditions in the NIT for Indigenous and Imports separately.

Payment Term (Indigenous)	
If materials are receivable at Stores/Trichy <u>without PBG</u>	Payment term is 100% direct payment after 45 days from the date of receipt and acceptance of materials.
If materials are receivable at Stores/Trichy <u>with PBG</u>	Payment term is 100% direct payment after 45 days from the date of receipt and acceptance of materials and against 10% PBG valid for the warranty period.
Any deviation in the above payment term will attract loading as mentioned below. “Base rate of SBI (as applicable on the date of bid opening. Techno-commercial bid opening in case of two part bids) + 6% shall be considered for loading for the period of relaxation sought by bidders.	

Payment Term (Indigenous)	
If materials are receivable at Project Sites <u>without PBG</u>	<u>Option-1:</u> Payment term is 100% direct payment after 45 days from the date of dispatch against site acknowledgement <u>Option-2:</u> Payment term is 90% direct payment after 45 days from the date of dispatch against submission of dispatch documents and balance 10% against site acknowledgement. For this option -2, a loading of 2% on the 90% of the offered value shall be made.
If materials are receivable at Project Sites <u>with PBG</u>	<u>Option-1:</u> Payment term is 100% direct payment after 45 days from the date of dispatch against site acknowledgement and against 10% PBG valid for the warranty period. <u>Option-2:</u> Payment term is 90% direct payment after 45 days from the date of dispatch against submission of dispatch documents and 10% PBG valid for the warranty period and balance 10% against site acknowledgement. For this option -2, a loading of 2% on the 90% of the offered value shall be made.

To be incorporated in all NITs addressed to Indigenous Suppliers	Payment through Bank is not preferred. In case of Payment through Bank is opted by Supplier, BHEL prefers documents submission through bank with copy of LR and door delivery of Goods to Site/Stores with Consignee copy attached. In this case Loading will be 3% on the offered value. In case of Direct to Site (DTS), only 90% through bank will be considered.
	Offers of indigenous Suppliers with payment terms as LC/Advance Payment are liable for rejection.

Payment Term (Imports) - To be incorporated in all NITs addressed to Import Suppliers

BHEL Payment term is 100% payment on CAD basis after 45 days from the date of receipt of documents, specified in PO, at BHEL bank. Respective bank charges to respective account.

Any deviation in the above payment term will attract loading as mentioned below. “Base rate of SBI (as applicable on the date of bid opening. Techno-commercial bid opening in case of two part bids) + 6% shall be considered for loading for the period of relaxation sought by bidders.

- In the case of Usance LCs the loading will be considered @ 1.5% on the offered Value.**
- For LC at sight the loading will be considered @ 3.5% on the offered Value.**
- Normally CAD at sight and Confirmed LCs are liable for rejection.**

Liquidated Damages / Penalty - To be incorporated in all NITs addressed to both Indigenous and Import Suppliers

Liquidated damages shall be 0.5% of the total order value per week or part thereof subject to a maximum of 10% of the total order value.

For staggered delivery schedule, LD shall be 0.5% of the undelivered portion per week of the delay or part thereof subject to a maximum of 10% of the total order value.

Any deviation from the above LD clause, loading will be applied to the extent to which it is not agreed by the bidder (at offered value).

Guarantee / Warranty Period - To be incorporated in all NITs addressed to both Indigenous and Import Suppliers

Normally No deviation permitted and the deviated offers are liable for rejection.

Performance Bank Guarantee - To be incorporated in all NITs addressed to both Indigenous and Import Suppliers

Normally No deviation permitted and the deviated offers are liable for rejection.

To be incorporated in all NITs addressed to both Indigenous and Import Suppliers

BHEL will consider the ranking after the loading is applied as referred above wherever deviations are observed.