



# BHARAT HEAVY ELECTRICALS LIMITED

**ENQUIRY**  
(INDIGENOUS)

( A Government of India Undertaking )  
HIGH PRESSURE BOILER PLANT  
PURCHASE DEPARTMENT - FOSSIL BOILERS  
THIRUCHIRAPALLI - 620014  
TAMILNADU (INDIA)

PHONE : 2577645  
GRAMS : BHARATELEC  
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E-mail :  
Web :

429-002/A

<b>OFFICE COPY</b>	<b>Collective No.</b>	<b>Enquiry Date</b>	<b>Due Date For Quotation</b>
	2690800082	24.11.2008	11.12.2008
Please quote Enquiry No, Date and due date in all correspondences. This is only a request for quotation and not an order			

Item	Description	Unit	Quantity	Delivery Quantity	Schedule Date
10	Automatic Welding System for Bifurcate Components Specification attached . Automatic Welding System	NO	1.000	1.00	30.01.09

**General Note:**

- 1) POINT TO POINT CONFIRMATION TO BHEL COMMERCIAL TERMS & CONDITIONS SHOULD BE PROVIDED.
- 2) PLEASE SUBMIT YOUR DETAILED OFFER IN TWO PART BID SYSTEM AS PER ANNEXURE ENCLOSED.
- 3) BHEL SHALL HAVE THE RIGHT TO GO FOR REVERSE AUCTION INSTEAD OF SEALED TENDER BID WHICH WILL BE DECIDED AFTER TENDER EVALUATION.
- 4) REVERSE AUCTION IS DONE THROUGH INTERNET/EMAIL.HENCE VENDORS SHALL MAKE THEMSELVES EQUIPPED WITH EMAIL, FAX,AND INTERNET FACILITIES.
- 5) IN CASE OF GOING FOR REVERSE AUCTION VENDORS WILL BE SUITABLY INFORMED ABOUT THE WORKING PROCEDURE OF REVERSE AUCTION AND BHEL WILL PROVIDE ALL THE RELEVANT DETAILS TO ENABLE THE VENDOR TO PARTICIPATE.
- 6) ANNEXURE '1' IS ENCLOSED FOR GENERAL TERMS AND CONDITION FOR REVERSE AUCTION



**Enclosures:**

"LD clause has to be confirmed without fail."  
"Payment to vendors will be made only thro E-Payment mode."

The offers should reach us before the time of opening of tenders.  
The offers will be opened at 14:30 hours on the due date in the presence of the tenderers who may like to be present.  
Late tenders are liable to be rejected.

Yours faithfully,  
For BHARAT HEAVY ELECTRICALS LIMITED

*[Signature]*  
MANAGER / PURCHASE  
(FOSSIL BOILERS)

## ANNEXURE-1

### GENERAL TERMS AND CONDITIONS FOR REVERSE AUCTION

Against this enquiry for the subject item/system with detailed scope of supply as per enquiry specifications, BHEL may resort to "REVERSE AUCTION PROCEDURE" i.e., ON LINE BIDDING ON INTERNET.

1. For the proposed reverse auction, technically and commercially acceptable bidders only shall be eligible to participate.
2. BHEL will engage the services of a service provider who will provide all necessary training and assistance before commencement of on line bidding on internet.
3. BHEL will inform the vendor in writing in case of reverse auction, the details of Service Provider to enable them to contact & get trained.
4. Business rules like event date, time, Start price, bid decrement, extensions etc. also will be communicated through service provider for compliance.
5. Vendors have to fax the Compliance form in the prescribed format (provided by Service provider) before start of Reverse auction. Without this, the vendor will not be eligible to Participate in the event.
6. BHEL will provide the calculation sheet (e.g., EXCEL sheet) which will help to arrive at "Total Cost to BHEL" like Packing & forwarding charges, Taxes and Duties, Freight charges, Insurance, Service Tax for Services and loading factors (for non-compliance to BHEL standard Commercial terms & conditions) for each of the vendor to enable them to fill-in the price and keep it ready for keying in during the Auction.
7. Reverse auction will be conducted on scheduled date & time.
8. At the end of Reverse Auction event, the lowest bidder value will be known on the network.
9. The lowest bidder has to Fax the duly signed Filled-in prescribed format as provided on case-to-case basis to BHEL through Service provider within 24 hours of Auction without fail.
10. Any variation between the on-line bid value and the signed document will be considered as sabotaging the tender process and will invite disqualification of vendor to conduct business with BHEL as per prevailing procedure.
11. In case BHEL decides not to go for Reverse Auction procedure for this tender. enquiry, the Price bids and price impacts, if any, already submitted and available with BHEL shall be opened as per BHEL's standard practice.

**SPECIFICATIONS OF  
AUTOMATIC WELDING SYSTEM FOR BIFURCATE COMPONENTS**

Sl. No

Particulars and BHEL specification

10

**Purpose**

The welding system is for automatic welding of bifurcate components with high productivity and quality. The root pass shall be welded by TIG welding with filler wire addition and the filler passes shall be welded by GMAW process with 80%Argon+20%CO2 mixed gas..

The system shall be capable of welding the bifurcate joints employing a welding lathe type manipulator with suitable fixtures to hold and rotate the job [bifurcate] at preset speed and a side beam with motorized carriage with cross-slides for accurately positioning the TIG and GMAW welding torches over the joint groove. The system shall also have provision for oscillation of the TIG and GMAW torches. A PLC controller for programming and controlling the cycle of operations.

**Scope of supply**

Scope of supply: The automatic welding system for bifurcate consists of:

- 1 A PLC controlled welding lathe with positive drive system [common drive for both head & tail stock] for synchronized motion of head and tail stock.
- 2 Suitable fixture to align the bifurcate joint in all the three axes, hold firmly and rotate the job in the lathe at preset speed.
- 3 The fixture will be suitable for accommodating the irregular shape of the bifurcate component.
- 4 Inverter based TIG welding power source, cold wire feeder for filler wire addition, water cooled TIG torch and cables.
- 5 Inverter based synergic pulsed GMA welding power source along with wire feeder, water cooled torch and cables.
- 6 Separate water cooling units for TIG and GMAW torches.
- 7 Side beam with motorized carriage and cross slides for the movement and accurate positioning of TIG and GMAW welding torches.
- 8 Oscillation unit for TIG and GMA welding torches.
- 9 Angular adjustment for the oscillator when the joint is asymmetric
- 10 Main integrated PLC controller for control of welding lathe rotation, side beam carriage, cross slide movements and oscillation unit.
11. Interlocks and Safety devices.

3 0	<b>Welding lathe specification</b>	
3 1	<p>AC Servo controlled welding lathe with positive drive system for synchronized motion of head and tail stock.  Chuck speed: 0 to 5 rpm.  [Length of the component: 2.6 m]  Distance between head and tail stocks: 3.0 m.  Distance between lathe bed and head stock axis: 400 mm minimum.</p>	Vendor to confirm/specify
3 2	<p>Welding fixture attached to the head and tail stocks of the lathe, suitably designed to align the components in all three axes, hold firmly and rotate the job at preset speed.  The fixture should enable quick loading and unloading of the job.</p>	Vendor to confirm/specify
3 3	<b>Side beam carriage</b>	
	<p>Side beam with motorized carriages and cross slides for the movement and accurate positioning of TIG and GMAW welding torches.   Side beam length: 2000 mm  Side beam height: 1500 mm  Side beam carriage speed range: 1000 mm/min</p>	Vendor to specify
3 4	<p>Linear Oscillation  Stroke Amplitude: 75 mm  Oscillation speed: 250 to 2500 mm/min  Left &amp; Right Dwell: 0 to 2 sec.[adjustable]  Width adjustment: 4 to 40 mm</p>	Vendor to specify
4 0	<b>Power source specifications</b>	
4 1	<p><b>TIG Power Source:</b>  Inverter based TIG welding power source with provision for standard and pulsed TIG welding.  Provision to set Pulse parameters, pulse frequency, up-slope, down-slope etc.  Digital display of current,  Static Characteristic: CC   350A @ 60% duty cycle.</p>	Vendor confirm/specify to
4 2	<p>Water-cooled TIG torch.  Capacity: 300A @ 100% duty Cycle.  Torch length:</p>	Vendor to confirm
4 3	<p><b>Cold wire feeder</b>  <b>Wire sizes:</b> 1.2, 1.6 mm solid wire.  <b>Wire material:</b> steel  <b>Wire feed rate:</b> 50 to 3000 mm/min.</p>	Vendor to confirm/specify

	<p>Wire start delay: 0 to 10 sec.          Digital display of wire feed rate.          Type: two/four roll drive.          Wire spool: Standard 300 mm dia-12.5 kg.          Cold feed nozzle assembly with angular adjustment.</p>	
45	<p>Water cooling unit for TIG torch:          Pump type: Centrifugal          Tank capacity:          Flow rate:          Pressure switch for feedback.</p>	<b>Vendor to confirm/specify</b>
46	<p><b>GMAW Power Source:</b>          Inverter based synergic GMA welding power source with provision for standard and pulsed welding.           400A @ 100% duty cycle.          Digital display of current and voltage.          Pre-programs for standard and pulsed welding with 1.2 &amp; 1.6 mm dia steel wires.</p>	Vendor to confirm/specify
47	<p>GMAW Wire feeder:           Type: Four roll drive          Feed range: 1 to 20 m/min.          Wires to be fed: Solid &amp; Flux cored wires.          Wire diameter: 1.2 &amp; 1.6 mm.</p>	Vendor to confirm/specify
48	<p>Water cooled GMAW torch:          Capacity: 400A @ 100% duty cycle.          Wire sizes: 1.2 and 1.6 mm [steel].</p>	Vendor to confirm/specify
49	<p>Water cooling unit for GMAW Torch:          Pump type: Centrifugal          Tank capacity:          Flow rate:          Pressure switch for feedback.</p>	Vendor to confirm/specify
50	<b>Main Controller</b>	
51	<p>Integrated PLC based controller to control the rotational movement of the welding lathe, side beam carriage and cross slide movements and other functions like welding start, oscillation start etc           The controller shall be provided with suitable cooling arrangement.</p>	<b>Vendor to confirm/specify</b>

6.0	<b>Safety measures</b>	
6.1	<p>The system shall have standard in-built <b>safety</b> features such as warning lamps with siren</p> <p>Interlocks to be provided are:</p> <p>The system should trip in the event of:</p> <ul style="list-style-type: none"> <li>• Stoppage of shielding gas flow.</li> <li>• Stoppage of cooling water flow.</li> <li>• Stoppage of wire feeding.</li> <li>• Stoppage of movement of lathe.</li> </ul>	<b>Vendor to confirm/specify</b>
7.8.0	<b>Installation and commissioning</b>	
7.8.1	<p>Inspection of the complete system by BHEL and carrying out welding trials on a mock-up job at vendors works before dispatch. The acceptance criteria for weld quality will be provided by BHEL.</p>	<b>Vendor to confirm/specify</b>
7.8.2	<p>Installation, commissioning of the system at, BHEL. Welding of 20 joints at a stretch satisfactorily meeting the quality requirement as given under 8.1.</p>	<b>Vendor to confirm/specify</b>
8.8.0	<b>Documentation</b>	
8.8.1	<p>Three sets of following documents (3 Hard copies) in English language should be supplied along with the machine.</p>	<b>Vendor to confirm/specify</b>
8.8.2	<p><b>Machine Operation manuals:</b></p> <ul style="list-style-type: none"> <li>• Operating manuals of Machine &amp; system with machine specifications, detailed operating instructions for machine operation, setting of machine parameters, precautions, and machine safety details.</li> <li>• <b>Programming Manuals of Machine &amp; system</b></li> </ul>	<b>Vendor to confirm/specify</b>

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83	<b>Maintenance and trouble shooting manuals:</b> <ul style="list-style-type: none"> <li>Detailed Maintenance manual of machine with all drawings of machine assemblies/sub-assemblies/parts. Hydraulic, Electrical circuit diagrams All Assembly/ Sub Assembly Drawings shall be supplied with the part list also</li> <li>Maintenance, Interface &amp; commissioning manuals for system &amp; drives</li> <li>Catalogues, O&amp;M Manuals of all bought out items including drawings, wherever applicable.</li> <li>The vendor shall submit complete List of parts used in the machine</li> <li>One additional set of all the above documentation on CD</li> </ul>	Vendor to confirm/specify
<b>Maintenance spares</b>		
5 10.0 5 10.1	Spares for two years trouble free operation of the total system. Unit wise cost of all the items must be provided with offer separately.	Vendor to confirm/specify
<b>Power supply</b>		
10 11.0 10 11.1	Input Power supply- 440V/ 50Hz, 3 phase.	Vendor to confirm/specify
<b>General Points</b>		
11 12.0 11 12.1	Make and Model of the sub-systems to be mentioned. Detailed catalogues of the sub-systems to be sent with the offer.	Vendor to confirm/specify
11 12.2	Complete description of all systems & sub-systems shall form part of the technical bid.	Vendor to confirm/specify
11 12.3	A schematic diagram showing the layout of the machine & associated systems with salient dimensions shall be submitted along with the offer.	Vendor to confirm/specify
11 12.4	The operating sequence of the machine with broad outline of various operations involved should be furnished with the offer.	Vendor to confirm/specify
11 12.5	Standards for Design, Manufacture and testing of the machine shall be in accordance with internationally accepted standards.	Vendor to confirm/specify
11 12.6	Total weight of the Machine & Sub-Systems. Weight of the heaviest part of the machine.	Vendor to confirm/specify
11 12.7	Total connected load KVA.	Vendor to confirm/specify
11 12.8	Vendor may provide additional items if any for improved performance of the system (optional)	Vendor to confirm/specify
11 12.9	Warranty period for the total system shall be one year from the date of commissioning of the system.	Vendor to confirm/specify

**CAPITAL PURCHASE**  
**COMMERCIAL TERMS AND CONDITIONS**

**1.0 QUOTATIONS**

The Bidders shall submit the offer in **Sealed Envelop** on Single Part System

**Envelope:-** This sealed envelope should contain all the copies of technical bid together with priced commercial bid. This envelope should be clearly marked indicating Enquiry No., Due Date and Address & Reference of the Bidder.

The above offer should reach this office on or before the due date by 14.00 Hrs (IST). Late offers will not be considered.

Tender should not be addressed to any Individual's name but only by designation to:

**MANAGER / CAPITAL PURCHASE / MM / FB  
BHARAT HEAVY ELECTRICALS LIMITED  
HIGH PRESSURE BOILER PLANT  
TIRUCHIRAPALLI - 620 014  
TAMIL NADU, INDIA**

Tenders should be free from **CORRECTION AND ERASURES**, Corrections if any, must be attested. All amount shall be indicated both in words as well as in figures. Where there is difference between amount quoted in words and figures, amount quoted in words shall prevail.

Offers should be in **ENGLISH** and accompanied by detailed technical literature, catalogue and detailed dimensional drawings in **ENGLISH** or otherwise, the offers will not be considered.

**2.0 (TECHNICAL & COMMERCIAL BID)**

**2.1 Technical**

This part shall include / indicate the following:

- 2.1.1. Offer should contain complete scope of supply with all technical details, specifications, delivery and other commercial terms and conditions.
- 2.1.2. Point by point confirmation for the Technical Specification enclosed to be provided. if there are any deviation, the same should be clearly specified. Offers received without confirmation to our specification will be rejected.
- 2.1.3. List of customers to whom same or similar equipment have been supplied along with performance certificates to be enclosed.
- 2.1.4. Relevant catalogues to be attached
- 2.1.5. List of spares parts (with part numbers) for two years operation and maintenance should be attached.
- 2.1.6. Information on shipping weight and cubage (length, width & height) to be provided.
- 2.1.7. Incase of foreign bidder offer, the Principal's technical offer should be enclosed.

**2.2 Commercial**

This part shall include / indicate the following:

- 2.2.1. Port of shipment / Station of despatch
- 2.2.2. Terms of payment
- 2.2.3. Taxes & duties applicable.
- 2.2.4. Delivery Schedule
- 2.2.5. Offer validity
- 2.2.6. Country of origin
- 2.2.7. Percentage of agency commission if any along with a copy of Agency agreement.

### **3.0 PRICE FORMAT**

This part should contain the schedule of price particulars and to be co-related to the technical details provided by you.

### **4.0 OPENING OF TENDERS**

The Technical & commercial bid would be opened on the Tender opening date.

### **5.0 GENERAL**

- 5.1. Incomplete offers will not be considered.
- 5.2. **Fixed price:** Prices quoted by the bidder shall be fixed and not subject to any escalation whatsoever during the period of bid validity and execution of the Purchase Order. A bid submitted with an adjustable price will be treated as non - responsive and rejected. Prices shall be written in words and figures. In the event of difference, the price in words shall be valid and binding. Unit prices shall be considered correct in the event of any discrepancy with regard to total price.
- 5.3. **Bid currency:** Indian bidders should submit the prices only in Indian Rupees. Foreign bidders may submit their bid in their home currency.
- 5.4. **Terms of Delivery:** Bidders are required to quote their best delivery period. Foreign Bidders should submit their offer for net **FOB Nearest Sea / Air Port**. Indian Bidders should submit their offer for **FOR Despatching station**.
- 5.5. **Taxes and Duties :** All Taxes and Duties payable as extra to the quoted price should be specifically stated in offers along with CST & TNGST No / Tariff No. etc., failing which the purchaser will not be liable for payment of such Taxes and Duties. Our T.N.G.S.T No. 356005 Dt. 04-04-1995, C.S.T. No. 239383 dt. 11-06-1991.
- 5.6. **Validity :** The offers for main equipment and spares shall be kept open for acceptance for **120 days (one hundred and twenty days)** from the date of opening of the tender (Part I).
- 5.7. **Terms of Payment :**
  - 5.7.1. **Indian Bidders**
    - 5.7.1.1. The preferred payment terms are indicated below :
    - 5.7.1.2. 100% payment, within 45 to 90 days, after receipt / acceptance / commissioning of equipment at BHEL, Tiruchi, against 10% Performance Bank Guarantee on total order value. or
    - 5.7.1.3. 80% payment against documents through bank within 45 to 90 days, (after pre-despatch inspection) and balance 20% payment after receipt / acceptance / commissioning of the equipment against 10% Performance Bank Guarantee on total order value.
  - 5.7.2. **Foreign Bidders**

An Irrevocable Letter of Credit shall be established for 80% of the value of the goods. Balance 20% shall be paid on receipt / acceptance / commissioning of the goods at BHEL against 10% Performance Bank Guarantee on total order value. All bank charges outside India are to Vendor's account.
- 5.8. **Performance Bank Guarantee (PBG):** The Bidder, in the event of an order, should furnish a bank Guarantee from an Indian Bank approved by BHEL, at no extra cost in a proforma prescribed by BHEL, along with the order, for an amount equivalent to **10% (Ten percent)** of the value of the contract. The PBG shall be valid for period of 18 months from the date of despatch or **12 months** from the date of receipt / acceptance / commissioning of the equipment at BHEL, Tiruchi which ever is more, with a claim period of two months.

CONT...3

- 5.9. **Liquidated damages** : It is clearly understood among the parties to the contract the “**Time is the essence of the contract**”. Therefore, the delivery of the goods specified in the purchase order should be made within the time prescribed. Where the seller supplies or despatches the goods, beyond the delivery period specified the purchaser will have no obligation to accept the goods. If accepted liquidated damages at the rate of 1/2% of the value of goods delayed for each week of delay subject to a maximum of 15% of the order value will be levied.
- 5.10. **Risk purchase**: Alternatively the purchaser at his option will be entitled to terminate the contract and to purchase elsewhere at the risk and cost of the seller either the whole of the goods or any part which the supplier has failed to deliver or despatch within the time stipulated as aforesaid or if the same were not available, the best and the nearest available substitute therefor. The supplier shall be liable for any loss which the Purchaser may sustain by reason of such risk purchases.
- 5.11. **Agency commission**: In case of Foreign Bidders, agency commission if any, payable to their Indian Agents, shall shown separately in the Offer. This will be paid by us in India, in Indian Rupees, on satisfactory completion of the Contract. Copies of current Agency Agreement / Authorization Letter in respect of Agency Commission shall be furnished along with offer. For calculation of Rupee equivalent of Agency Commission, exchange rate as prevailing on the date of offer will be taken.
- 5.12. **Test certificates / Operating and Maintenance manuals** : The Bidders shall clearly mention in their offer, that Test Certificates and Operating Maintenance Manuals, etc., as called for in the Technical Specification, in the required number of copies will be provided at no extra cost.
- 5.13. **Modvat credit** : (for Indian Bidders only) If any Excise Duty is payable, the chapter head / sub-head reference and the rate of the duty should be quoted. If the tender is availing MODVAT credit for his input materials, the effect of proforma credit should be passed on to the purchaser.
- 5.14. **Packing and marking** : The Supplier shall arrange for securely protecting and packing the stores to avoid loss or damages during transit.
- 5.15. **Indian agents representing Foreign Manufacturer**: Indian agents representing foreign manufacturer should enclose with their offer the letter from their Principal authorising the Indian agent to submit the offer on the Principal's behalf. However the original offer should be directly from the Principal. In case the Indian agent submits offer on their Letter head then a cover letter (in original) from the Principal should be enclosed, clearly mentioning that they are bound by the offer submitted by the Indian agent on their behalf.
- 5.16. Purchase preference will be given to CPSUs as per Government guidelines.
- 5.17. BHEL shall be at liberty to reject or accept any tender, part or in full, at their own discretion and any such action is not liable for any question or claim against BHEL.

For any queries / clarifications the bidders may contact us through our FAX NO. +91 431 2520719 or through e-mail [gyigay@bheltry.co.in](mailto:gyigay@bheltry.co.in)

**BHARAT HEAVY ELECTRICALS LIMITED, TRICHIRAPALLI - 620 014**  
**CAPITAL PURCHASE/MM/MFG**  
**(To be filled and submitted along with Offer)**

BHEL Commercial Terms and Conditions for <b>Import Supplies</b>	Vendor's Confirmation / Comments
Technical confirmation to BHEL's Specification as called for in BHEL Format shall be furnished. If needed additional sheets shall be used.	
Prices shall be quoted item wise only as per the model format enclosed.	
Prices shall be quoted on "FIRM PRICE" basis only. The prices should be only on FOB/FCA basis inclusive of Packing & Forwarding charges if any.	
Validity of offer shall be for a minimum period of 120 days from the date of Tender opening	
Delivery period from the date of Letter of Intent shall be clearly mentioned in the offer.	
Liquidated damages @ ½% per week subject to a maximum of 15% of the order value shall be applicable for delay in deliveries.	
<b>Following Risk Purchase clause shall be applicable:</b> The Purchaser at his option will be entitled to terminate the contract and to purchase elsewhere at the risk and cost of the seller either the whole of the goods or any part which the supplier has failed to deliver or dispatch within the time stipulated or if the same were not available, the best and the nearest available substitute therefore. The supplier shall be liable for any loss, which the Purchaser may sustain by reason of such risk purchases.	
<b>Payment terms for Foreign vendor (Principal):</b> 80% value of the goods will be paid through an irrevocable Letter of Credit established by our bankers. Balance 20% will be paid against acceptance / commissioning of goods for which supplementary invoice and PBG for 10% of total Purchase order value shall be submitted. All bank charges outside India are to vendor's account only.	
<b>Payment terms for Indian Agent:</b> Indian Agency commission, if any, shall be clearly specified in the offer and the same will be paid in Indian Rupees against acceptance / commissioning of the equipment.	
<b>Erection / commissioning:</b> Erection / commissioning shall be done at free of cost.	
<b>Submission of Performance Bank Guarantee (PBG):</b> Vendor should provide a performance bank guarantee (PBG) for 10% of the total Purchase order value valid for a period of 12 months from the date of commissioning (or) 18 months from the date of dispatch <b>whichever is later</b> with an additional claim period of 2 months. This PBG shall form part one of the documents for effecting the balance 20% payment.	
Part Shipment or Transshipment is not permissible	
In case of any short shipment in the main equipment / spares, where separate rates are not available in the contract, the customs duty levied on such supplies, shall be borne by the supplier / Indian agent.	
Any warranty replacement during warranty period shall be supplied free of charge on FOR BHEL, Trichy basis.	
Equipment will be inspected and proved at vendor's works prior to dispatch. However final inspection and acceptance of equipment will be after installation at BHEL, Trichy.	
The equipment shall be guaranteed for a period of 12 months from the date of commissioning.	
The vendor shall provide necessary drawings, Test Certificates and Operating Maintenance Manuals etc., as called for in the Technical Specification, in the required number of copies at no extra cost.	
Offers should be submitted only in sealed cover super-scribing clearly the Enquiry reference and due date.	

**NOTE:-**

- a) It is confirmed that all the terms and conditions stipulated in the Enquiry have been fully understood by us and all clarifications & details have been obtained.
- b) The prices are to be offered only on FOB/FCA basis, inclusive of Packing & Forwarding charges if any.
- c) Your specific acceptance to our **Payment terms, LD, Risk Purchase Clause & Submission of PBG for 10% of the order value** are essential for consideration of your offer. Other wise your offer is liable for rejection.

Signature & Office Seal of the vendor

BHEL ENQUIRY NO & DATE

VNDOR OFFER REF NO & DTAE

**MODEL PRICE BID FORMAT FOR FOREIGN VENDORS**

S.No.	Description of Item	Unit	Qty	Rate	Value
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Ex-work Value	:				
Packing & Forwarding Charges, If any	:				
FOB /FCA Charges, if any	:				
FOB Value	:				
Approximate Freight Charges	:				
Approximate Transit Insurance Charges	:				
Approximate Gross Weight, Net. Weight & Dimensions of the Consignment	:				

Signature & Seal of Vendor

NOTE: The Price bid should submitted strictly in line with the above FORMAT.