



भारत हेवी इलेक्ट्रिकल्स लिमिटेड
Bharat Heavy Electricals Limited

Tender No. AA: GAX: 14: LV: 102
Dated: 24/04/2014

Tender: Hiring of Cars on Lease Basis for a period of four years.
Corrigendum-VI

The last date & time for submission of offer should be read as **15.05.2014 by 14:00 Hours** instead of **28.04.2014 by 14:00 Hours** and the date & time for opening of offers (Part-1) should be read as **15.05.2014 by 15:00 Hours** instead of **28.04.2014 by 15:00 Hours**

Sl. No.	Annexure No.	Clause or Heading / Page No.	Existing Clause	Revised Clause
1.	Annexure-III	Cl. No. 2.2, Page No .6	After releasing the booking of a vehicle by BHEL, the Service Provider shall have to obtain acceptance of monthly rentals that would be payable on the basis of the cost of the vehicle (capitalized amount inclusive of Road Tax & Registration Charges) depending upon the location. Subsequently, this should be duly supported by the invoices related to the vehicle delivered.	After releasing the booking of a vehicle by BHEL, the Service Provider shall have to obtain acceptance of monthly rentals that would be payable on the basis of the cost of the vehicle (capitalized amount inclusive of impact (+ve or -ve) on Road Tax & Registration Charges, if any, than indicated in the price bid) depending upon the location. Subsequently, this should be duly supported by the invoices related to the vehicle delivered.
2	Annexure-III	Additional Clause no. 14.	Added Clause: Evaluation basis of Part-II (Price Bid, Annexure-N) bids are considering the delivery of vehicle in NCR (Delhi). However, for computing the monthly lease rental, bidder's Part-II quotes for PTPM, Discount, Executory Cost, Excess Mileage charge and Discount for less Mileage shall also be applicable, in line with T&C of NIT, for delivery of vehicles at the different locations as indicated in Annexure-VII of tender. For verification of monthly lease rental, the empanelled service provider shall have to submit the applicable sheet of Annexure-N with details of Ex-showroom Price, Accessories charges and road tax and registration charges etc, duly supported by requisite documents on delivery of vehicle as per BHEL requirements.	

This corrigendum shall be treated as part of the tender terms & conditions hence same shall be signed, stamped by the bidder and shall be submitted along with Part – I bid.

Corrigendum number I to V issued till date is also attached for ready reference.

बी. एच. ई. ल. हाउस, सीरी फोर्ट, नई दिल्ली – ११० ०४९

BHEL HOUSE, Siri Fort, New Delhi – 110 049

24/4/2014



भारत हेवी इलेक्ट्रिकल्स लिमिटेड
Bharat Heavy Electricals Limited

Tender No. AA: GAX: 14: LV: 102

Dated: 16/04/2014

Tender: Hiring of Cars on Lease Basis for a period of four years.

Corrigendum-V

Sl. No.	Annexure No.	Clause or Heading / Page No.	Existing Clause	Revised Clause
1.	Annexure-N	SN. Q of Price Bid / Sheet 1,2 & 3	Residual Value : 20% / 30% of Base Price ...+Rs.1 Formula mentioned: 0.2*B+1 & 0.3*B+1 for petrol & diesel vehicles respectively.	Residual Value : 20% / 30% of Capitalised Amount+Rs.1, Formula mentioned: 0.2*H+1 & 0.3*H+1 for petrol & diesel vehicles respectively.

Revised Annexure -N is enclosed.

This corrigendum shall be treated as part of the tender terms & conditions hence same shall be signed, stamped by the bidder and shall be submitted along with Part - I bid.

(Signature)
16/4/14

बी. एच. ई. ल. हाउस, सीरी फोर्ट, नई दिल्ली - ११० ०४९

BHEL HOUSE, Siri Fort, New Delhi - 110 049

ANNEXURE-N (Sheet 1 of 3) Rev 02
PART- II : PRICE BID (VEHICLES TO BE DELIVERED IN NCR)
FOR PETROL VEHICLES (I)- RV 20%

SN	Description	Formula/Value of PTPM	Altis 1.8 Petrol
			48 Months / 80000 km.
			I
A	Ex-showroom Price (inclusive of VAT) (Rs.)		
B	Base price (Net Price excluding VAT)	A/1.125	
C	Less Discount (Rs.)		
D	Base Discount	C/1.125	
E	Net Financing of Car Price (Rs.)	B-D	
F	VAT	A-B	
G	Accessories Amount		
H	Capitalised Amount (Rs.)	E+G	
i	PTPM		
J	Basic Lease rental (Rs.)	i*H/1000	
K	VAT on basic lease rentals @12.5%	J*12.5%	
L	Road Tax & Registration Charges (Amount) (Rs.)		
M	Executory Cost (Complete Fleet Management) (Rs.)		
N	Service Tax Amount @ 12.36% on Fleet Management	12.36%*M	
O	Total Monthly Rentals Per Car (Rs.)	J+K+M+N	
P	% Variation in PTPM due to 0.5% revision in reference interest rate		
Q	Residual Value : 20% of Capitalised Amount+Rs.1	0.2*H +1	
U	Extent of Excess Mileage (KMs)		10000
V	Excess Mileage charges (Rs. per KM)		
W	Extra for Excess Mileage over 48 Months	U*V	
X	Extent of Less mileage (KMs)		10000
Y	Discount for less mileage (Rs. per KM)		
ZA	Less on account of Discount for Less Mileage over 48 Months	X*Y	
Evaluation Criteria Considering 48 Months			
AA	No. of Cars on finalization (Indicative requirement of the vehicles during the contract period.)		11
AB	Total Rentals For 48 months (Rupees in lakhs)	O*48*AA	
AC	Total Rentals For 48 months with Excess KMs (Rupees in lakhs)	AB+W*AA	
AD	Total Rentals For 48 months with Discount for Less Mileage (Rupees in lakhs)	AB-ZA*AA	
Z	Total Rentals For Price Bid Evaluation	[AB+AC+AD]/3	
			I
Z1	Ranking for overall L1 (Considering I+II+III)	I+II+III	

Note

1. Bidders to enter values in the highlighted cells only. Bidders to quote for all the types & variant of vehicles indicated in the Price Bid. Incomplete Price Bid shall be liable for rejection.

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16/4/14

ANNEXURE-N (Sheet 1 of 3) Rev 02
PART- II : PRICE BID (VEHICLES TO BE DELIVERED IN NCR)
FOR PETROL VEHICLES (I)- RV 20%

2. The anticipated requirement of the vehicles indicated under evaluation criteria is only for bid evaluation purposes. This may increase or decrease depending upon BHEL requirements. Further, BHEL reserves the right to revise BOQ, types (Make) & Models of vehicles during Techno-commercial evaluation & in that case, shall obtain Revised Price Bids for evaluation. The original bids submitted with the offer shall be returned after finalization of award.			
3. Discount quoted in this price bid (Sl. No. C) shall have to be given on the respective vehicle provided to BHEL during the entire contract period OR the actual discount availed at the time of delivery whichever is higher shall be accounted for calculating the cost of asset subsequently the lease rental. BHEL reserves right to verify the quantum of Corporate Discounts, offered by Manufacturer / authorized Dealer from time to time. Any discrepancy observed during such exercise, the higher value of discount to be considered while arriving at Net Capitalized amount for the purpose of issuing Book Value Charts for the vehicle.			
4. Overall L1 bidder will be determined on the basis of Z1 ranking. The overall L1 bidder will be required to match the lowest rates for I, II & III in case they are not the lowest. Further BHEL reserves the right to award the contract for individual variants, i.e., separately for I, II & III in case the overall L1 bidder fails to match the lowest rates.			
5. The extent of Excess OR Less mileage of 10000 Kms. is indicated for Bid Evaluation Purpose only. However, the same shall be actuals at the time of foreclosure / termination of Lease, as the case may be.			
6. Rv will be 20% of the base cost of the car			
7. Executory /fleet management cost (Sl. No M) shall be inclusive of Repaired and maintenance, Batteries, Damage waiver, 24 Hr Breakdown Assistance, Road Tax & Registration, Comprehensive Insurance and Management fees.			
8. In case of RA, the Z1 value (Sum of Z for all the three variants) shall be online sealed bid of the prospective bidders. BHEL reserve the right to open/not open the sealed paper bid of the successful bidder. The ratio of reduction between the RA price and sealed price bid shall be equally applied to all elements linked in Z1 value calculation except ex- showroom price (Sl. No A).			
9. The vehicles will be required to be equipped with the following accessories, if the same are not provided / equipped by the manufacturer:			
a	GPS Navigation - It should be a genuine accessory as factory fitted by different OEMs.		Reqd
b	Fog Lights, Central Locking		Reqd
c	Mats, Music System		Reqd

Signature of the Lessor (with Seal)

*B. N. D. S. 1000
8/9/17*

ANNEXURE-N (Sheet 3 of3) Rev 01
PART- II : PRICE BID (VEHICLES TO BE DELIVERED IN NCR)
FOR DIESEL VEHICLES (II) & (III) - RV 30%

SN	Description	Formula/Value of PTPM	Maruti Swift Dzire VDi (Diesel)
			48 Months / 80000 km.
			III
A	Ex-showroom Price (inclusive of VAT) (Rs.)		
B	Base price (Net Price excluding VAT)	A/1.125	
C	Less Discount (Rs.)		
D	Base Discount	C/1.125	
E	Net Financing of Car Price (Rs.)	B-D	
F	VAT	A-B	
G	Accessories Amount		
H	Capitalised Amount (Rs.)	E+G	
i	PTPM		
J	Basic Lease rental (Rs.)	I*H/1000	
K	VAT on basic lease rentals @12.5%	J*12.5%	
L	Road Tax & Registration Charges (Amount) (Rs.)		
M	Executory Cost (Complete Fleet Management) (Rs.)		
N	Service Tax Amount @ 12.36% on Fleet Management	12.36%*M	
O	Total Monthly Rentals Per Car (Rs.)	J+K+M+N	
P	% Variation in PTPM due to 0.5% revision in reference interest rate		
Q	Residual Value : 30% of Capitalised Amount+Rs.1	0.3*H + 1	
U	Extent of Excess Mileage (KMs)		10000
V	Excess Mileage charges (Rs. per KM)		
W	Extra for Excess Mileage over 48 Months	U*V	
X	Extent of Less mileage (KMs)		10000
Y	Discount for less mileage (Rs. per KM)		
ZA	Less on account of Discount for Less Mileage over 48 Months	X*Y	
Evaluation Criteria Considering 48 Months			
AA	No. of Cars on finalization (Indicative requirement of the vehicles during the contract period.)		14
AB	Total Rentals For 48 months (Rupees in lakhs)	O*48*AA	
AC	Total Rentals For 48 months with Excess KMs (Rupees in lakhs)	AB+W*AA	
AD	Total Rentals For 48 months with Discount for Less Mileage (Rupees in lakhs)	AB-ZA*AA	
Z	Total Rentals For Price Bid Evaluation	[AB+AC+AD]/3	
			III
Z1	Ranking for overall L1 (Considering I+II+III)	I+II+III	

Note

1. Bidders to enter values in the highlighted cells only. Bidders to quote for all the types & variant of vehicles indicated in the Price Bid. Incomplete Price Bid shall be liable for rejection.

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ANNEXURE-N (Sheet 3 of3) Rev 01
PART- II : PRICE BID (VEHICLES TO BE DELIVERED IN NCR)
FOR DIESEL VEHICLES (II) & (III) - RV 30%

2. The anticipated requirement of the vehicles indicated under evaluation criteria is only for bid evaluation purposes. This may increase or decrease depending upon BHEL requirements. Further, BHEL reserves the right to revise BOQ, types (Make) & Models of vehicles during Techno-commercial evaluation & in that case, shall obtain Revised Price Bids for evaluation. The original bids submitted with the offer shall be returned after finalization of award.			
3. Discount quoted in this price bid (Sl. No. C) shall have to be given on the respective vehicle provided to BHEL during the entire contract period OR the actual discount availed at the time of delivery whichever is higher shall be accounted for calculating the cost of asset subsequently the lease rental. BHEL reserves right to verify the quantum of Corporate Discounts, offered by Manufacturer / authorized Dealer from time to time. Any discrepancy observed during such exercise, the higher value of discount to be considered while arriving at Net Capitalized amount for the purpose of issuing Book Value Charts for the vehicle.			
4. Overall L1 bidder will be determined on the basis of Z1 ranking. The overall L1 bidder will be required to match the lowest rates for I, II & III in case they are not the lowest. Further BHEL reserves the right to award the contract for individual variants, i.e., separately for I, II & III in case the overall L1 bidder fails to match the lowest rates.			
5. The extent of Excess OR Less mileage of 10000 KMs. is indicated for Bid Evaluation Purpose only. However, the same shall be actuals at the time of foreclosure / termination of Lease, as the case may be.			
6. Rv will be 30% of the base cost of the car			
7. Executory /fleet management cost (Sl. No M) shall be inclusive of Repaired and maintenance, Batteries, Damage waiver, 24 Hr Breakdown Assistance, Road Tax & Registration, Comprehensive Insurance and Management fees.			
8. In case of RA, the Z1 value (Sum of Z for all the three variants) shall be online sealed bid of the prospective bidders. BHEL reserve the right to open/not open the sealed paper bid of the successful bidder. The ratio of reduction between the RA price and sealed price bid shall be equally applied to all elements linked in Z1 value calculation except ex- showroom price (Sl. No A).			
9. The vehicles will be required to be equipped with the following accessories, if the same are not provided / equipped by the manufacturer:			
a	GPS Navigation - It should be a genuine accessory as factory fitted by different OEMs.		Reqd
b	Fog Lights, Central Locking		Reqd
c	Mats, Music System		Reqd

Signature of the Lessor (with Seal)

G. M. G. G.
16/11/14

ANNEXURE-N (Sheet 2 of 3) Rev 01
PART- II : PRICE BID (VEHICLES TO BE DELIVERED IN NCR)
FOR DIESEL VEHICLES (II) & (III) - RV 30%

SN	Description	Formula/Value of PTPM	Hyundai Verna 1.4 CRDi (Diesel)
			48 Months / 80000 km.
			II
A	Ex-showroom Price (inclusive of VAT) (Rs.)		
B	Base price (Net Price excluding VAT)	A/1.125	
C	Less Discount (Rs.)		
D	Base Discount	C/1.125	
E	Net Financing of Car Price (Rs.)	B-D	
F	VAT	A-B	
G	Accessories Amount		
H	Capitalised Amount (Rs.)	E+G	
i	PTPM		
J	Basic Lease rental (Rs.)	i*H/1000	
K	VAT on basic lease rentals @12.5%	J*12.5%	
L	Road Tax & Registration Charges (Amount) (Rs.)		
M	Executory Cost (Complete Fleet Management) (Rs.)		
N	Service Tax Amount @ 12.36% on Fleet Management	12.36%*M	
O	Total Monthly Rentals Per Car (Rs.)	J+K+M+N	
P	% Variation in PTPM due to 0.5% revision in reference interest rate		
Q	Residual Value : 30% of Capitalised Amount + Rs.1	0.3*H + 1	
U	Extent of Excess Mileage (KMs)		10000
V	Excess Mileage charges (Rs. per KM)		
W	Extra for Excess Mileage over 48 Months	U*V	
X	Extent of Less mileage (KMs)		10000
Y	Discount for less mileage (Rs. per KM)		
ZA	Less on account of Discount for Less Mileage over 48 Months	X*Y	
Evaluation Criteria Considering 48 Months			
AA	No. of Cars on finalization (Indicative requirement of the vehicles during the contract period.)		39
AB	Total Rentals For 48 months (Rupees in lakhs)	O*48*AA	
AC	Total Rentals For 48 months with Excess KMs (Rupees in lakhs)	AB+W*AA	
AD	Total Rentals For 48 months with Discount for Less Mileage (Rupees in lakhs)	AB-ZA*AA	
Z	Total Rentals For Price Bid Evaluation	[AB+AC+AD]/3	
			II
Z1	Ranking for overall L1 (Considering I+II+III)	I+II+III	
Note			
1. Bidders to enter values in the highlighted cells only. Bidders to quote for all the types & variant of vehicles indicated in the Price Bid. Incomplete Price Bid shall be liable for rejection.			

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16/4/14

ANNEXURE-N (Sheet 2 of 3) Rev 01
PART- II : PRICE BID (VEHICLES TO BE DELIVERED IN NCR)
FOR DIESEL VEHICLES (II) & (III) - RV 30%

2. The anticipated requirement of the vehicles indicated under evaluation criteria is only for bid evaluation purposes. This may increase or decrease depending upon BHEL requirements. Further, BHEL reserves the right to revise BOQ, types (Make) & Models of vehicles during Techno-commercial evaluation & in that case, shall obtain Revised Price Bids for evaluation. The original bids submitted with the offer shall be returned after finalization of award.			
3. Discount quoted in this price bid (Sl. No. C) shall have to be given on the respective vehicle provided to BHEL during the entire contract period OR the actual discount availed at the time of delivery whichever is higher shall be accounted for calculating the cost of asset subsequently the lease rental. BHEL reserves right to verify the quantum of Corporate Discounts, offered by Manufacturer / authorized Dealer from time to time. Any discrepancy observed during such exercise, the higher value of discount to be considered while arriving at Net Capitalized amount for the purpose of issuing Book Value Charts for the vehicle.			
4. Overall L1 bidder will be determined on the basis of Z1 ranking. The overall L1 bidder will be required to match the lowest rates for I, II & III in case they are not the lowest. Further BHEL reserves the right to award the contract for individual variants, i.e., separately for I, II & III in case the overall L1 bidder fails to match the lowest rates.			
5. The extent of Excess OR Less mileage of 10000 KMs. is indicated for Bid Evaluation Purpose only. However, the same shall be actuals at the time of foreclosure / termination of Lease, as the case may be.			
6. Rv will be 30% of the base cost of the car			
7. Executory /fleet management cost (Sl. No M) shall be inclusive of Repaired and maintenance, Batteries, Damage waiver, 24 Hr Breakdown Assistance, Road Tax & Registration, Comprehensive Insurance and Management fees.			
8. In case of RA, the Z1 value (Sum of Z for all the three variants) shall be online sealed bid of the prospective bidders. BHEL reserve the right to open/not open the sealed paper bid of the successful bidder. The ratio of reduction between the RA price and sealed price bid shall be equally applied to all elements linked in Z1 value calculation except ex- showroom price (Sl. No A).			
9. The vehicles will be required to be equipped with the following accessories, if the same are not provided / equipped by the manufacturer:			
a	GPS Navigation - It should be a genuine accessory as factory fitted by different OEMs.		Reqd
b	Fog Lights, Central Locking		Reqd
c	Mats, Music System		Reqd

Signature of the Lessor (with Seal)

G. Narayana
16/4/14



भारत हेवी इलेक्ट्रिकल्स लिमिटेड
Bharat Heavy Electricals Limited

Tender No. AA: GAX: 14: LV: 102

Dated: 19/03/2014

Tender: Hiring of Cars on Lease Basis for a period of four years.

Corrigendum-IV

The last date & time for submission of offer should be read as **28.04.2014 by 14:00 Hours** instead of **20.03.2014 by 14:00 Hours** and the date & time for opening of offers (Part-1) should be read as **28.04.2014 by 15:00 Hours** instead of **20.03.2014 by 15:00 Hours**

This corrigendum shall be treated as part of the tender terms & conditions hence same shall be signed, stamped by the bidder and shall be submitted along with Part – I bid.



भारत हेवी इलेक्ट्रिकल्स लिमिटेड
Bharat Heavy Electricals Limited

Tender No. AA: GAX: 14: LV: 102

Dated: 18/02/2014

Tender: Hiring of Cars on Lease Basis for a period of four years.

Corrigendum-III

1- The last date & time for submission of offer should be read as **20.03.2014 by 14:00 Hours** instead of **20.02.2014 by 14:00 Hours** and the date & time for opening of offers (Part-1) should be read as **20.03.2014 by 15:00 Hours** instead of **20.02.2014 by 15:00 Hours**

2- **Part – I (Techno-Commercial Bids)**

The part-I bid shall contain detail of ex-show room price of all type of vehicles with delivery at Delhi along with supporting document. BHEL reserves the right to verify/clarify the quoted ex-show room price so as to enable BHEL to evaluate the price bids on a uniform platform.

This corrigendum shall be treated as part of the tender terms & conditions hence same shall be signed, stamped by the bidder and shall be submitted along with Part – I bid.

(Handwritten Signature)



भारत हेवी इलेक्ट्रिकल्स लिमिटेड
Bharat Heavy Electricals Limited

Tender No. AA: GAX: 14: LV: 102

Dated: 07/02/2014

Tender: Hiring of Cars on Lease Basis for a period of four years.

Corrigendum-II

1- The last date & time for submission of offer should be read as **20.02.2014 by 14:00 Hours** instead of **11.02.2014 by 14:00 Hours** and the date & time for opening of offers (Part-1) should be read as **20.02.2014 by 15:00 Hours** instead of **11.02.2014 by 15:00 Hours**

2- It is hereby notified that vehicle type mentioned in tender documents as **"Toyota Corolla Altis GL"** and **Toyota Corolla Altis J** in sheet 1 of Annexure N shall be read as **"Toyota Corolla Altis (GL or equivalent model of new Corolla Altis)"** of petrol version.

This corrigendum shall be treated as part of the tender terms & conditions hence same shall be signed, stamped by the bidder and shall be submitted along with Part – I bid.

Handwritten signature

बी. एच. ई. ल. हाउस, सीरी फोर्ट, नई दिल्ली – ११० ०४९

BHEL HOUSE, Siri Fort, New Delhi – 110 049



भारत हेवी इलेक्ट्रिकल्स लिमिटेड
Bharat Heavy Electricals Limited

Tender No. AA: GAX: 14: LV: 102
Dated:04/02/2014

Tender: Hiring of Cars on Lease Basis for a period of four years.
Corrigendum-I

Sl. No.	Annexure No.	Clause or Heading / Page No.	Existing Clause	Revised Clause
1.	-	Submission of Bids / Page No 2	These bids should reach the undersigned by 14:00 hrs. on or before 10/02/2014	These bids should reach the undersigned by 14:00 hrs. on or before 11/02/2014
2.	Annexure-I	SN. 2 (4.)/ Important Instruction/ Page No. 3	Quoted Rates shall remain FIRM during the entire period of contract duration.	Quoted Rates shall remain FIRM during the entire period of contract duration. This shall be subject to variation based upon increase/decrease SBI PLR rate as defined in the tender document and price bid.
2.	Annexure-II	10 / (iii) Other essential.... / Page No. 8	The increase in rentals on account variation in the reference interest rate shall be applicable on the component of capitalized amount only.	The increase / decrease in rentals on account variation in the reference interest rate shall be applicable on the component of capitalized amount only.
3.	Annexure-N	Price Bid / Sheet 1,2 & 3	SN. P mentioned " as per Tender T & C"	Bidder has to provide P value (i.e % variation in PTPM due to .5 % revision in reference rate) . Accordingly Annexure -N revised (Rev 01).
4.	Annexure-N	Price Bid / Sheet 1,2 & 3	Values " 0.0" in right most column shells of sheet.	Values in right most column shells shall be as per formula mentioned in " Formula /Value of PTPM column " shells. (Soft copy of Annexure -N can be sent on request of prospective bidder.)

This corrigendum shall be treated as part of the tender terms & conditions hence same shall be signed, stamped by the bidder and shall be submitted along with Part – I bid.

बी. एच. ई. ल. हाउस, सीरी फोर्ट, नई दिल्ली – ११० ०४९

BHEL HOUSE, Siri Fort, New Delhi – 110 049

ANNEXURE-N (Sheet 1 of 3) Rev 01
PART- II : PRICE BID (VEHICLES TO BE DELIVERED IN NCR)
FOR PETROL VEHICLES (I)- RV 20%

SN	Description	Formula/Value of PTPM	Altis 1.8 (J) Petrol
			48 Months / 80000 km.
			I
A	Ex-showroom Price (inclusive of VAT) (Rs.)		
B	Base price (Net Price excluding VAT)	A/1.125	
C	Less Discount (Rs.)		
D	Base Discount	C/1.125	
E	Net Financing of Car Price (Rs.)	B-D	
F	VAT	A-B	
G	Accessories Amount		
H	Capitalised Amount (Rs.)	E+G	
i	PTPM		
J	Basic Lease rental (Rs.)	i*H/1000	
K	VAT on basic lease rentals @12.5%	J*12.5%	
L	Road Tax & Registration Charges (Amount) (Rs.)		
M	Executory Cost (Complete Fleet Management) (Rs.)		
N	Service Tax Amount @ 12.36% on Fleet Management	12.36%*M	
O	Total Monthly Rentals Per Car (Rs.)	J+K+M+N	
P	% Variation in PTPM due to 0.5% revision in reference interest rate		
Q	Residual Value : 20% of Base Price for (I) EXCLUDING TAXES+Rs.1	0.2*B +1	
U	Extent of Excess Mileage (KMs)		10000
V	Excess Mileage charges (Rs. per KM)		
W	Extra for Excess Mileage over 48 Months	U*V	
X	Extent of Less mileage (KMs)		10000
Y	Discount for less mileage (Rs. per KM)		
ZA	Less on account of Discount for Less Mileage over 48 Months	X*Y	
Evaluation Criteria Considering 48 Months			
AA	No. of Cars on finalization (Indicative requirement of the vehicles during the contract period.)		11
AB	Total Rentals For 48 months (Rupees in lakhs)	O*48*AA	
AC	Total Rentals For 48 months with Excess KMs (Rupees in lakhs)	AB+W*AA	
AD	Total Rentals For 48 months with Discount for Less Mileage (Rupees in lakhs)	AB-ZA*AA	
Z	Total Rentals For Price Bid Evaluation	[AB+AC+AD]/3	
			I
Z1	Ranking for overall L1 (Considering I+II+III)	I+II+III	

Note

1. Bidders to enter values in the highlighted cells only. Bidders to quote for all the types & variant of vehicles indicated in the Price Bid. Incomplete Price Bid shall be liable for rejection.

3/10/2015

ANNEXURE-N (Sheet 1 of 3) Rev 01
PART- II : PRICE BID (VEHICLES TO BE DELIVERED IN NCR)
FOR PETROL VEHICLES (I)- RV 20%

2. The anticipated requirement of the vehicles indicated under evaluation criteria is only for bid evaluation purposes. This may increase or decrease depending upon BHEL requirements. Further, BHEL reserves the right to revise BOQ, types (Make) & Models of vehicles during Techno-commercial evaluation & in that case, shall obtain Revised Price Bids for evaluation. The original bids submitted with the offer shall be returned after finalization of award.

3. Discount quoted in this price bid (Sl. No. C) shall have to be given on the respective vehicle provided to BHEL during the entire contract period OR the actual discount availed at the time of delivery whichever is higher shall be accounted for calculating the cost of asset subsequently the lease rental. BHEL reserves right to verify the quantum of Corporate Discounts, offered by Manufacturer / authorized Dealer from time to time. Any discrepancy observed during such exercise, the higher value of discount to be considered while arriving at Net Capitalized amount for the purpose of issuing Book Value Charts for the vehicle.

4. Overall L1 bidder will be determined on the basis of Z1 ranking. The overall L1 bidder will be required to match the lowest rates for I, II & III in case they are not the lowest. Further BHEL reserves the right to award the contract for individual variants, i.e., separately for I, II & III in case the overall L1 bidder fails to match the lowest rates.

5. The extent of Excess OR Less mileage of 5000 KMs. is indicated for Bid Evaluation Purpose only. However, the same shall be actuals at the time of foreclosure / termination of Lease, as the case may be.

6. Rv will be 20% of the base cost of the car

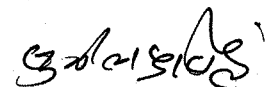
7. Executory /fleet management cost (Sl. No M) shall be inclusive of Repaired and maintenance, Batteries, Damage waiver, 24 Hr Breakdown Assistance, Road Tax & Registration, Comprehensive Insurance and Management fees.

8. In case of RA, the Z1 value (Sum of Z for all the three variants) shall be online sealed bid of the prospective bidders. BHEL reserve the right to open/not open the sealed paper bid of the successful bidder. The ratio of reduction between the RA price and sealed price bid shall be equally applied to all elements linked in Z1 value calculation except ex- showroom price (Sl. No A).

9. The vehicles will be required to be equipped with the following accessories, if the same are not provided / equipped by the manufacturer:

a	GPS Navigation - It should be a genuine accessory as factory fitted by different OEMs.		Reqd
b	Fog Lights, Central Locking		Reqd
c	Mats, Music System		Reqd

Signature of the Lessor (with Seal)



ANNEXURE-N (Sheet 2 of 3) Rev 01
PART- II : PRICE BID (VEHICLES TO BE DELIVERED IN NCR)
FOR DIESEL VEHICLES (II) & (III) - RV 30%

SN	Description	Formula/Value of PTPM	Hyundai Verna 1.4 CRDi (Diesel)
			48 Months / 80000 km.
			II
A	Ex-showroom Price (inclusive of VAT) (Rs.)		
B	Base price (Net Price excluding VAT)	A/1.125	
C	Less Discount (Rs.)		
D	Base Discount	C/1.125	
E	Net Financing of Car Price (Rs.)	B-D	
F	VAT	A-B	
G	Accessories Amount		
H	Capitalised Amount (Rs.)	E+G	
i	PTPM		
J	Basic Lease rental (Rs.)	i*H/1000	
K	VAT on basic lease rentals @12.5%	J*12.5%	
L	Road Tax & Registration Charges (Amount) (Rs.)		
M	Executory Cost (Complete Fleet Management) (Rs.)		
N	Service Tax Amount @ 12.36% on Fleet Management	12.36%*M	
O	Total Monthly Rentals Per Car (Rs.)	J+K+M+N	
P	% Variation in PTPM due to 0.5% revision in reference interest rate		
Q	Residual Value : 30% of Base Price for (I) EXCLUDING TAXES+Rs.1	0.3*B +1	
U	Extent of Excess Mileage (KMs)		10000
V	Excess Mileage charges (Rs. per KM)		
W	Extra for Excess Mileage over 48 Months	U*V	
X	Extent of Less mileage (KMs)		10000
Y	Discount for less mileage (Rs. per KM)		
ZA	Less on account of Discount for Less Mileage over 48 Months	X*Y	
Evaluation Criteria Considering 48 Months			
AA	No. of Cars on finalization (Indicative requirement of the vehicles during the contract period.)		39
AB	Total Rentals For 48 months (Rupees in lakhs)	O*48*AA	
AC	Total Rentals For 48 months with Excess KMs (Rupees in lakhs)	AB+W*AA	
AD	Total Rentals For 48 months with Discount for Less Mileage (Rupees in lakhs)	AB-ZA*AA	
Z	Total Rentals For Price Bid Evaluation	[AB+AC+AD]/3	
			II
Z1	Ranking for overall L1 (Considering I+II+III)	I+II+III	

Note

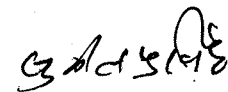
1. Bidders to enter values in the highlighted cells only. Bidders to quote for all the types & variant of vehicles indicated in the Price Bid. Incomplete Price Bid shall be liable for rejection.

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ANNEXURE-N (Sheet 2 of 3) Rev 01
PART- II : PRICE BID (VEHICLES TO BE DELIVERED IN NCR)
FOR DIESEL VEHICLES (II) & (III) - RV 30%

2. The anticipated requirement of the vehicles indicated under evaluation criteria is only for bid evaluation purposes. This may increase or decrease depending upon BHEL requirements. Further, BHEL reserves the right to revise BOQ, types (Make) & Models of vehicles during Techno-commercial evaluation & in that case, shall obtain Revised Price Bids for evaluation. The original bids submitted with the offer shall be returned after finalization of award.			
3. Discount quoted in this price bid (Sl. No. C) shall have to be given on the respective vehicle provided to BHEL during the entire contract period OR the actual discount availed at the time of delivery whichever is higher shall be accounted for calculating the cost of asset subsequently the lease rental. BHEL reserves right to verify the quantum of Corporate Discounts, offered by Manufacturer / authorized Dealer from time to time. Any discrepancy observed during such exercise, the higher value of discount to be considered while arriving at Net Capitalized amount for the purpose of issuing Book Value Charts for the vehicle.			
4. Overall L1 bidder will be determined on the basis of Z1 ranking. The overall L1 bidder will be required to match the lowest rates for I, II & III in case they are not the lowest. Further BHEL reserves the right to award the contract for individual variants, i.e., separately for I, II & III in case the overall L1 bidder fails to match the lowest rates.			
5. The extent of Excess OR Less mileage of 5000 KMs. is indicated for Bid Evaluation Purpose only. However, the same shall be actuals at the time of foreclosure / termination of Lease, as the case may be.			
6. Rv will be 30% of the base cost of the car			
7. Executory /fleet management cost (Sl. No M) shall be inclusive of Repaired and maintenance, Batteries, Damage waiver, 24 Hr Breakdown Assistance, Road Tax & Registration, Comprehensive Insurance and Management fees.			
8. In case of RA, the Z1 value (Sum of Z for all the three variants) shall be online sealed bid of the prospective bidders. BHEL reserve the right to open/not open the sealed paper bid of the successful bidder. The ratio of reduction between the RA price and sealed price bid shall be equally applied to all elements linked in Z1 value calculation except ex- showroom price (Sl. No A).			
9. The vehicles will be required to be equipped with the following accessories, if the same are not provided / equipped by the manufacturer:			
a	GPS Navigation - It should be a genuine accessory as factory fitted by different OEMs.		Reqd
b	Fog Lights, Central Locking		Reqd
c	Mats, Music System		Reqd

Signature of the Lessor (with Seal)



ANNEXURE-N (Sheet 3 of3) Rev 01
PART- II : PRICE BID (VEHICLES TO BE DELIVERED IN NCR)
FOR DIESEL VEHICLES (II) & (III) - RV 30%

SN	Description	Formula/Value of PTPM	Maruti Swift Dzire VDi (Diesel)
			48 Months / 80000 km.
			III
A	Ex-showroom Price (inclusive of VAT) (Rs.)		
B	Base price (Net Price excluding VAT)	A/1.125	
C	Less Discount (Rs.)		
D	Base Discount	C/1.125	
E	Net Financing of Car Price (Rs.)	B-D	
F	VAT	A-B	
G	Accessories Amount		
H	Capitalised Amount (Rs.)	E+G	
i	PTPM		
J	Basic Lease rental (Rs.)	i*H/1000	
K	VAT on basic lease rentals @12.5%	J*12.5%	
L	Road Tax & Registration Charges (Amount) (Rs.)		
M	Executory Cost (Complete Fleet Management) (Rs.)		
N	Service Tax Amount @ 12.36% on Fleet Management	12.36%*M	
O	Total Monthly Rentals Per Car (Rs.)	J+K+M+N	
P	% Variation in PTPM due to 0.5% revision in reference interest rate		
Q	Residual Value : 30% of Base Price for (I) EXCLUDING TAXES+Rs.1	0.3*B +1	
U	Extent of Excess Mileage (KMs)		10000
V	Excess Mileage charges (Rs. per KM)		
W	Extra for Excess Mileage over 48 Months	U*V	
X	Extent of Less mileage (KMs)		10000
Y	Discount for less mileage (Rs. per KM)		
ZA	Less on account of Discount for Less Mileage over 48 Months	X*Y	
Evaluation Criteria Considering 48 Months			
AA	No. of Cars on finalization (Indicative requirement of the vehicles during the contract period.)		14
AB	Total Rentals For 48 months (Rupees in lakhs)	O*48*AA	
AC	Total Rentals For 48 months with Excess KMs (Rupees in lakhs)	AB+W*AA	
AD	Total Rentals For 48 months with Discount for Less Mileage (Rupees in lakhs)	AB-ZA*AA	
Z	Total Rentals For Price Bid Evaluation	[AB+AC+AD]/3	
			III
Z1	Ranking for overall L1 (Considering I+II+III)	I+II+III	

Note

1. Bidders to enter values in the highlighted cells only. Bidders to quote for all the types & variant of vehicles indicated in the Price Bid. Incomplete Price Bid shall be liable for rejection.

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ANNEXURE-N (Sheet 3 of3) Rev 01
PART- II : PRICE BID (VEHICLES TO BE DELIVERED IN NCR)
FOR DIESEL VEHICLES (II) & (III) - RV 30%

2. The anticipated requirement of the vehicles indicated under evaluation criteria is only for bid evaluation purposes. This may increase or decrease depending upon BHEL requirements. Further, BHEL reserves the right to revise BOQ, types (Make) & Models of vehicles during Techno-commercial evaluation & in that case, shall obtain Revised Price Bids for evaluation. The original bids submitted with the offer shall be returned after finalization of award.			
3. Discount quoted in this price bid (Sl. No. C) shall have to be given on the respective vehicle provided to BHEL during the entire contract period OR the actual discount availed at the time of delivery whichever is higher shall be accounted for calculating the cost of asset subsequently the lease rental. BHEL reserves right to verify the quantum of Corporate Discounts, offered by Manufacturer / authorized Dealer from time to time. Any discrepancy observed during such exercise, the higher value of discount to be considered while arriving at Net Capitalized amount for the purpose of issuing Book Value Charts for the vehicle.			
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6. Rv will be 30% of the base cost of the car			
7. Executory /fleet management cost (Sl. No M) shall be inclusive of Repaired and maintenance, Batteries, Damage waiver, 24 Hr Breakdown Assistance, Road Tax & Registration, Comprehensive Insurance and Management fees.			
8. In case of RA, the Z1 value (Sum of Z for all the three variants) shall be online sealed bid of the prospective bidders. BHEL reserve the right to open/not open the sealed paper bid of the successful bidder. The ratio of reduction between the RA price and sealed price bid shall be equally applied to all elements linked in Z1 value calculation except ex- showroom price (Sl. No A).			
9. The vehicles will be required to be equipped with the following accessories, if the same are not provided / equipped by the manufacturer:			
a	GPS Navigation - It should be a genuine accessory as factory fitted by different OEMs.		Reqd
b	Fog Lights, Central Locking		Reqd
c	Mats, Music System		Reqd

Signature of the Lessor (with Seal)

(Handwritten Signature)