

Response to Bidder Queries (Tender No. M1A1O07335, dtd. 1st July 2015)

Sl. No.	Bidder's Query / Clarification required	BHEL Response
1	<p>Commencement of the project, Notice of award: As per the RFP, 15 days from PO has been mentioned whereas the contract will get signed only after 45 days from the date of PO. We request you that commencement of the project should start after one month from the date of contract signing. Request you to confirm.</p>	Refer Corrigendum
2	<p>Deployable Profiles: We would not be able to provide the deployable profiles since there would be good gap between submission of the profiles & Project closure date. Hence request you to confirm that the resources profiles submitted should be only indicative & the similar profiles shall be given at the time of deployment. Request you to confirm.</p>	Refer Corrigendum
3	<p>Deemed Acceptance: Please modify clause asProvided further that for the purposes of the above obligation, the Bidder shall ensure that first time reviews & approvals are sought at least 15 working days prior to its intended utilization so as to allow the Owner adequate time to complete protocols in connection therewith...and all the subsequent approval are sought at least 5 working days prior to its intended utilization so as to allow the Owner adequate time to complete protocols..</p>	No Change.
4	<p>Page 27, clause 4.1 If the executive management of Bidder is related to executive management of BHEL – We seek change in language as “If the executing members involved in performance of obligations under the RFP Bidder is related to executive management of BHEL.” Please understand that we cannot control the relation of our personnel to BHEL personnel I at executive management level.</p>	No Change.
5	We request BHEL to remove the reference of the “Confidentiality breach” from the 3rd para of this Section 11.18. We submit that since maintaining confidentiality is in a nature of obligations upon the Bidder, this should be brought within the ambit of overall liability limits.	No Change
6	<p>We have a request for modification in the last (3rd) para of the Section 11.18 - Limitation of Liability. We would request for that the statement of this clause be mentioned as below: “However, this limitation shall not be applicable to any claim, loss or damages w.r.t. IPR breach, Wilful Negligence, Confidentiality (excluding Personally Identifiable Information (PII)) breach, tangible property damage, IT act violation or any other claim, loss or damages that cannot be limited as per Indian Laws.”</p>	No Change
7	We would request your attention to the clause 11.9 titled 'Commencement'. This is related to mobilization of resources for starting the project. We would request that the effective date	Refer Corrigendum

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	<p>of contract be the date of signing the contract and the work should commence within one month from the date of the contract.</p>	
8	<p>General Conditions of Contract (clause # 11.9 Commencement) in the RFP. Under this condition, the effective date of Contract is mentioned as follows: This Contract shall come in to effect on the date of receipt of Bidder's acceptance of Owner's signed Purchase Order along with necessary documents & deposits as mentioned in section 5.7, however, not later than 15 days from the date of issue of PO by the Owner.</p> <p>We also have the Annexure 22 (point # 5) in the RFP which relates to the Non-adherence to minimum resource requirements. This penalizes the successful bidder if the bidder is not able to deploy the resources immediately upon the signing the contract. Given the stringent requirements, kindly allow us more time for the resource deployment.</p> <p>Request: Kindly make the acceptance condition as 45 days instead of the current 15 days, effectively making the resource deployment period also as 45 days.</p>	Refer Corrigendum
9	<p>Mobility Scope :</p> <ol style="list-style-type: none"> 1. Has BHEL decided on the type of the mobile applications – browser based (works only with connectivity) vs app based (Offline mode: works without connectivity as well) 2. Has BHEL defined its Mobile device strategy – Will it support BYOD (Bring your own device) or will the devices be BHEL owned and managed? (earlier scope included only Android & iOS devices) 3. For the mobile applications outlined in the appendix, is there a workflow defined for Mobile ONLY if yes, please can you share the same. 4. Based on our study of the mobile requirements, we feel there are many open items for scope. Would BHEL be open to only limiting the scope for Mobile to Blue printing as part of this tender and plan the implementation as part of a follow up request? 	<ul style="list-style-type: none"> • Annexure # 29 Mobile Applications refers the applications domain and implementation of functionalities shall be as per FRS and finalized Blueprint. • Mobile Applications will be of mixed types (Online & Offline). • Majority of the mobile devices are not owned by BHEL.
10	<p>Proof of Concept Scope:</p> <ol style="list-style-type: none"> 1. In case of PoC needs to connect with any BHEL legacy or other applications how will the connectivity provided? OR will the simulation be needed? 2. What would be objective of PoC with respect to overall business processes – e.g. focus on core engineering or project execution or both, will it include financial planning? 3. Will the time line required to build PoC be estimated? Will it be extended in case insufficient - will it be same for all SIs? 	<p>POC scripts shall be based on selected business processes as elaborated in FRS.</p> <p>Details of POC and scripts shall be shared with Pre-Qualification shortlisted bidders with adequate time provided for demonstration.</p> <p>Any Data required for the POC shall be provided by BHEL.</p>

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	<p>4. Will BHEL provide any specific business data (e.g. products, process/customers, etc.) that may need encryption or masking?</p> <p>5. How will the PoC demonstration be conducted – will BHEL team need access to PoC environment? if so, for how many BHEL team members for how long? OR will it be a presentation of major scenarios?</p> <p>6. Will usage of a scenario/transaction recording or pre-recorded demo script allowed for POC demonstration so that results that are captured can be shown in short time?</p> <p>7. Will the PoC set up be expected to be available throughout the total project duration? or PoC results captured to be referenced later?</p>	<p>BHEL and PWC shall carry out the evaluation of POC.</p> <p>POC is only required during technical evaluation of the Bids.</p>
11	Relaxation in Pre-Qualification criteria: Global & Indian Annual Financial Turnover.	No Change.
12	Please specify functional requirements for statutory needs including GST to be included in the solution. In the absence of which, should the solution be flexible to accommodate changes for GST later and will be assumed to be implemented under a separate RFP?	Statutory requirements like GST arising during the course of the Project are in the scope of the Bidder.