



# भारत हेवी इलेक्ट्रिकल्स लिमिटेड

( भारत सरकार का उपक्रम )

## BHARAT HEAVY ELECTRICALS LIMITED

( A Govt. of India Undertaking )

Ref: T7E1095648

Date: 11.12.2015

### NOTICE INVITING TENDER

### **NOTE: INTENDING BIDDER TO PARTICIPATE MAY DOWNLOAD FROM WEB SITE OR PURCHASE TENDERS FROM THIS OFFICE**

Tenders are invited through electronic mode from eligible suppliers with sound technical and financial capabilities (meeting PRE QUALIFICATION CRITERIA) for the subject job by the undersigned on the behalf of BHARAT HEAVY ELECTRICALS LIMITED as per the tender document. Issue of tender to any bidder shall not construe that the bidder is considered to be qualified. Consideration of their offer is subject to meeting PRE QUALIFICATION CRITERIA as mentioned in NIT. Following points relevant to the tender may please be noted and complied with:

SALIENT DETAILS OF NIT		
SL NO	ISSUE	DESCRIPTION
1.0	SUBJECT	<i>The scope of bidder shall include supply and supervision of E&amp;C of Hydrant-Spray Pumps with Drives (Fire Water Pumps) for Fire Protection System as per technical specification for Manuguru Bhadradari, Telengana State, India.</i>
2.0	ENQUIRY NO.	<b>T7E1095648</b>
3.0	DETAILS OF TENDER DOCUMENT	
3.1	Volume-IA GCC	<i>General conditions of contract</i>
3.2	Volume-IB SCC	<i>Specific conditions of contract</i>
3.3	Volume-IC	<i>Annexure, formats etc.</i>
3.4	Volume-II	<i>Technical Specification</i>
4.0	TENDER START (ZERO) DATE	<i>11/12/2015</i> <i>Tender documents can be downloaded from BHEL website (<a href="http://www.bhel.com">www.bhel.com</a>) &amp; <a href="http://www.eprocure.gov.in">www.eprocure.gov.in</a> till due date of submission.</i>
5.0	OFFER SUBMISSION PROCEDURE	<i>Date : 02/01/2016</i> <i>Time : 10:00 Hrs</i> <i>Tenders are invited through electronic mode from eligible suppliers. The offers shall be posted into the system before the date and time specified. Bids shall be submitted through e-Procurement portal, <a href="https://bheleps.buyjunction.in">https://bheleps.buyjunction.in</a> of M/s. mJunction Services Limited who are our solution provider</i>  <i>(Bidders are requested to visit website to view corrigendum/ extension/ modification to NIT before submitting offer).</i>
6.0	DUE DATE & TIME OF OPENING OF TECHNO-COMMERCIAL OFFER.	<b><i>After 11.30 hrs on latest due date of offer submission.</i></b> <i>Notes: (1) In case the due date of opening of tender becomes a non-working day, tenders shall be opened on next working day at the same time.</i>
7.0	EMD AMOUNT	<i>Not Applicable</i>
8.0	COST OF TENDER	<i>Rs 2,000/- (non-refundable) in the form of demand draft, drawn in favour of <b>Bharat Heavy Electricals Ltd. payable at Hyderabad.</b> (MSE vendors are exempted from tender fees) to the following address :</i> <b><i>Shri. Ankur Bansal</i></b> <b><i>Sr. Engineer / Purchase-PE&amp;SD</i></b> <b><i>Admin bldg.-4<sup>th</sup> Floor, BHEL, Ramachandrapuram,</i></b> <b><i>Hyderabad – 502032</i></b> <b><i>Scanned copy of the DD shall be uploaded in e-procurement portal</i></b>

		<a href="https://bheleps.buyjunction.in">https://bheleps.buyjunction.in</a> along with the offer.
9.0	<b>SCHEDULE OF Pre Bid Discussion (PBD)</b>	To be held at Purchase / PE&SD, BHEL, Ramachandrapuram, Hyderabad - Date : <b>22/12/2015</b>
10.0	<b>LAST DATE OF SEEKING CLARIFICATION</b>	<b>22/12/2015</b> (Bidders should send the <b>pre bid queries</b> in soft form to <a href="mailto:abansal@bhelhyd.co.in">abansal@bhelhyd.co.in</a> , <a href="mailto:kanand@bhelhyd.co.in">kanand@bhelhyd.co.in</a> (or) in hard copy (along with soft form) to the following address : <b>Ankur Bansal</b> <b>Sr. Purchase Officer / Purchase-PE&amp;SD</b> <b>BHEL, Ramachandrapuram Hyderabad - 502032</b>
11.0	<b>INTEGRITY PACT</b>	Not Applicable
12.0	<b>DETAILS OF INDEPENDENT EXTERNAL MONITOR (IEM)</b>	Not Applicable
13.0	<b>LATEST UPDATES</b>	<b>Latest updates on the important dates, Amendments, Correspondences, Corrigenda, Clarifications, Changes, Errata, Modifications, Revisions, etc to Tender Specifications will be hosted in BHEL webpage (<a href="http://www.bhel.com">www.bhel.com</a> →Tender Notifications →View Corrigendum) and not in the newspapers. Bidders to keep themselves updated with all such information. Bidders may pl visit <a href="https://bheleps.buyjunction.in">https://bheleps.buyjunction.in</a> for document submission.</b>

- 1.0 The offer shall be submitted as per the instructions of tender document and as detailed in this NIT. Price shall not be mentioned by them anywhere in the techno-commercial offer. Price shall be furnished in the relevant price schedule only. In case of any clarification, bidder may contact us.
- 2.0 Unless specifically stated otherwise, bidder shall remit cost of tender (non-refundable) in the form of demand draft, drawn in favour of Bharat Heavy Electricals Ltd. payable at Hyderabad along with techno-commercial offer. MSE bidders are exempted from tender fees.
- 3.0 Unless specifically stated otherwise, bidder shall deposit EMD demand draft/ pay order in favour of Bharat Heavy Electricals Ltd, payable at Hyderabad. EMD in the form of Bank Guarantee is not acceptable.
- 4.0 Bids shall be submitted through e-Procurement portal, <https://bheleps.buyjunction.in>, of M/s mJunction Services Limited who are our solution provider. Pl refer "Open Tender steps for E-Proc.pdf" attached against this tender for detailed procedure to submit the offer.

Sl no	Description	No of copy
<b>I</b>	<b>(TECHNO-COMMERCIAL BID) (to be submitted thru electronic mode)</b>	
I.a	Offer forwarding/ covering letter.	Original
I.b	Duly filled-in 'No deviation certificate' as per prescribed format to be placed after document under Sl no I.A above. In case of any deviation, the same should be submitted separately for technical & commercial parts, indicating respective clauses of tender against which deviation is taken by bidder. The list of such deviations shall be placed after document under sl no I.A above.	Original
I.c	Techno-commercial offer enclosing supporting document/ annexure/ schedules/ drawing etc as required in line with pre-qualification criteria/ prescribed format. Bidder shall mark/ index relevant document in support of corresponding pre-qualification criteria. It shall be specifically noted that all documents as per above shall be indexed properly and credential certificates issued by clients shall distinctly bear the name of organization, contact Ph. no, FAX no, e-mail etc.	Original
I.d	Duly filled-in annexures, formats etc of Volume-IC.	Original
I.e	All volumes of tender document pertinent for the subject job along with this NIT together with subsequent changes to tender in the form of TCN (Tender Change Notice), correspondences etc, signed & stamped on all pages.	Original.
I.f	Un-priced without disclosing rates/ price, but mentioning only 'quoted' against each item of package to be submitted.	Original

I.g	Integrity Pact Agreement (Duly signed by the authorized signatory)(if applicable)	Not Applicable
I.h	Any other details preferred by bidder with proper indexing.	Original
<b>II</b>	<b>(PRICE BID – ABSOLUTE VALUE)</b>	
II.a	Copy of offer forwarding/ covering letter (as referred in I.a).	Original
II.b	Duly filled-in Price formats together with signed preamble in separate sealed envelope.	Original
<b>III</b>	<b>D.D scanned copy in mjunction portal (COST OF TENDER)</b>	

**SPECIAL NOTE**

- A) Your offer & documents submitted along with offer shall be signed & stamped in each page by your authorized representative. No overwriting/ correction in tender documents by bidders shall be allowed. However, if correction is unavoidable, the same may be signed by authorized signatory.
- B) All documents / annexure submitted with the offer shall be properly annexed and placed in respective places of the offer as per enclosure list mentioned in the covering letter. BHEL shall not be responsible for any missing documents.
- 5.0** No Deviation with respect to tender clauses and no additional clauses/ suggestions/ clarification in Techno-commercial bid/ Price bid shall normally be considered by BHEL. Bidders are requested to positively comply with the same.
- 6.0** BHEL reserve the right to accept or reject any or all offer without assigning any reasons thereof. BHEL also reserve the right to cancel the tender wholly or partly without assigning any reason thereof. Also BHEL shall not entertain any correspondence from bidders in this matter (except for the refund of EMD, if applicable).
- 7.0** Bidders may consult this office before submitting their offers, for any clarifications regarding scope of work, facilities available at sites or on terms and conditions. No additional claim shall be entertained by BHEL in future, on account of non-acquaintance of above.
- 8.0** For any clarification on the tender document, you may seek the same through e-mail (or) in writing (2 copies) together with soft version (thru e-mail) before scheduled date, from the office of the undersigned for clarification. BHEL shall not be responsible for receipt of queries after due date of seeking clarification due to postal delay. Any clarification/ query received after pre bid discussion date will not be entertained.
- 9.0** BHEL may decide holding pre-bid discussion [PBD] with any/ all intending bidders. On such communication from BHEL, the bidder shall ensure participation for the same at the appointed time, date and place as may be decided by BHEL. Bidders shall plan their visit accordingly. The outcome of pre-bid discussion (PBD) shall also form part of tender.
- 10.0** In the event of any conflict between requirement of any clause of this specification/ documents/ drawings/ data sheets etc or requirements of different codes/ standards specified, the same to be brought to the knowledge of BHEL in writing for clarification before due date of seeking clarification (as applicable), otherwise, more stringent requirement as may be interpreted by BHEL shall prevail and shall be binding on you. Any typing error/ missing pages/ other clerical errors in the tender documents, noticed by you must be pointed out before pre-bid meeting/ submission of offer, or else, BHEL's interpretation shall prevail & binding on you.
- 11.0** Unless specifically mentioned otherwise, bidder's quoted price shall deemed to be in compliance with tender along with TCNs including PBD, if any.
- 12.0** Bidders shall submit Integrity Pact Agreement (Duly signed by authorized signatory who signs in the offer), if applicable, along with techno-commercial bid. This pact shall be considered as a preliminary qualification for further participation. Detail of Independent External Monitor (IEM) for the subject tender is furnished above.
- 13.0** The Price Bids of only those bidders will be opened who will be qualified for the subject job on the basis of evaluation on pre-qualification criteria/ techno-commercial bids, approval/ acceptance of customer (as

**PURCHASE / PROJECT ENGINEERING & SYSTEMS DIVISION**  
**BHEL, RAMACHANDRAPURAM, HYDERABAD**

applicable), etc. BHEL's decision in this regard shall be final & binding. BHEL also reserve the right to reject bidder with unsatisfactory past performance in execution of a contract. BHEL's decision in this regard shall be final & binding.

- 14.0** While BHEL reserve the right to open the price bid of the offers, the date & time to open the PRICE BID tender opening shall be intimated to the bidders.
- 15.0** **REVERSE AUCTION:** BHEL reserves the right to go for Reverse Auction (RA) instead of opening the sealed envelope price bid, submitted by the bidder. This will be decided after techno-commercial evaluation. All bidders to give their acceptance for participation in RA. Non acceptance to participate in RA may result in non-consideration of their bids, in case BHEL decides to go for RA.

In case BHEL decides to go for Reverse Auction, only those bidders who have given their acceptance to participate in RA will be allowed to participate in Reverse Auction. Those bidders who have given their acceptance to participate in Reverse Auction will have to necessarily submit 'online sealed bid' in the Reverse Auction. Non submission of 'online seal bid' by the bidder will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines in vogue.

Information and General Terms and Conditions governing RA are enclosed as per Annexure-I of Volume-IC of tender documents. Vendors are advised not to quote higher prices in price bid, presuming that there will be an opportunity to reduce the same during Reverse Auction. In case BHEL decides to process the tender by opening the price bids instead of Reverse Auction, there is no provision for revising the quoted prices and vendors may lose the opportunity in view of the higher prices, if any, quoted by them.

- 16.0** Tenderers must adhere to all volumes of tender and quote accordingly. Any terms & conditions not covered in SCC will be governed by GCC. Commercial terms & conditions shall be as per SCC (Volume-IB). If there is any conflict in clause mentioned in General Conditions (GCC) and Specific conditions of contract (SCC) then clause mentioned in SCC supersedes the requirement.
- 17.0** BHEL reserves the right to decide the successful bidder on the basis of reverse auction process (RA). In such case all qualified bidders will be intimated regarding procedure/ modality of process prior to RA and price will be decided through RA process only.
- However, if reverse auction process is not adopted or is unsuccessful for whatsoever reason, Price bid contained in sealed envelope will be opened for deciding the successful bidder. BHEL's decision in this regard will be final & binding on bidder.
- 18.0** Corrigendum / extension / addendum, if any, pertaining to this tender will be published in the web site [www.bhel.com](http://www.bhel.com) or will be issued directly to you, as applicable.
- 19.0** On submission of offer, further consideration will be subject to compliance to tender & qualifying requirement and customer's acceptance, as applicable.
- 20.0** Unsolicited discounts received after opening of techno commercial bid shall not be considered for evaluation. However, if the party who has submitted the unsolicited discount/rebate becomes the L-1 party, then the awarded price shall be after considering the discount.
- 21.0** In case the bidder is an "Indian Agent of Foreign Principals", Agency agreement has to be submitted along with Bid failing which offer from Bidder may not be considered.
- 22.0** Standalone bidder can neither again be a prime bidder in a consortium bid nor be a consortium partner to any other bidder. Similarly, prime bidder shall neither be a consortium partner to other prime bidder nor submit any other bid with other consortium partners. However, consortium partner may enter into consortium agreement with other prime bidder(s).
- 23.0** The offers of the bidders who are on the banned list as also the offer of the bidders, who engage the services of the banned firms, shall be rejected. The list of banned firms is available on BHEL Website ([www.bhel.com](http://www.bhel.com))

- 24.0** The bidder may have to produce original document for verification if so decided by BHEL.
- 27.0** Offer received after the specified time of submission will be rejected. No further correspondence shall be entertained.

for BHARAT HEAVY ELECTRICALS LTD  
Sr. Purchase Officer/Purchase PE&SD), Hyderabad

<b>Agency</b>	<b>Contact details</b>	
BHEL, PE&SD, Ramachandrapuram, Hyderabad	Address	Purchase / PE&SD, BHEL, Ramachandrapuram, Hyderabad – 502032
	Phone no	040: 2318 3229, 2318 2136, 2318 5364
	E-mail	<a href="mailto:abansal@bhelhyd.co.in">abansal@bhelhyd.co.in</a> , <a href="mailto:kanand@bhelhyd.co.in">kanand@bhelhyd.co.in</a> , <a href="mailto:ksrinivas@bhelhyd.co.in">ksrinivas@bhelhyd.co.in</a>

**Enclosures**

01. Annexure-I- Format for Pre-qualification criteria.
02. Annexure-II- Format for No-deviation certificate.
03. Integrity Pact Agreement format - **Not Applicable**



# भारत हेवी इलेक्ट्रिकल्स लिमिटेड

( भारत सरकार का उपक्रम )

## BHARAT HEAVY ELECTRICALS LIMITED

(A Govt. of India Undertaking)

### ANNEXURE-I PRE-QUALIFICATION CRITERIA

Bidder shall comply the following points.

<b>Item</b>	<b>Hydrant-Spray Pumps with Drives (Fire Water Pumps) for Fire Protection System</b>
<b>Qty</b>	8 Nos.
<b>End Customer</b>	<b>TSGENCO-Bhadradi Thermal Power Station, Manuguru, Telangana, India</b>
<b>Customer's Consultant</b>	Desein India Pvt Ltd.
<b>Contract Duration</b>	Supply within <b>09 Months</b> from LOI/PO
Bidder shall note & comply with the below points :	
<b>S.no</b>	<b>PRE QUALIFICATION CRITERIA</b>
1.0	<b>Financial Criteria</b> a) Bidder (the company submitting the offer, in case it is part of group of companies) should have average minimum annual turnover of INR <b>55,00,000/-</b> (or) equivalent (exchange rate will be TT selling rate of State Bank of India as on date of techno-commercial bid opening), during the last 3 (three) years, ending on 31-03-2015 or latest closing date of financial year. Audited balance sheet and profit & loss account for the last 3 years, ending on 31-03-2015 or latest closing date of financial year shall be submitted in support of above. b) Bidder has to submit income tax return for last 3 years for which audited annual accounts have been submitted. c) In case audited financial statements have not been submitted for all the 3 years as indicated above, then the applicable audited statements submitted by the bidders against the requisite 3 (three) years, will be averaged for 3 (three) years.
2.0	<b>Technical Criteria</b> a) The bidder shall be an established manufacturer of Vertical turbine type design Pumps for Fire Protection System & having adequate engineering, manufacturing & testing facilities for pumps confirming to the relevant HIS/IS 5120/ Equivalent standard & Comply with the regulations of Tariff Advisory Committee (TAC)/LPA and National Fire Protection Association (NFPA), USA as applicable. The pump model offered shall be from the existing regular manufacturing range of bidder.  The offered pump model shall meet the minimum service & manufacturing experience specified as below:  Bidder should have engineered, manufactured, tested, supplied and commissioned at least TEN (10) nos. of identical or similar packages (or higher capacity packages) in terms of Flow, Differential Pressure, Material of construction, speed in the last five years and At least FIVE (5) of these pumps shall have commissioned and kept in trouble free operations for the past 2 years as on the bid due date. Vendor to give documentary evidence for the same. Bidders shall furnish details as at Note-I along with technical offer for assessment of Bidder with reference to PQC indicated at Sl. No.2.0 (a) above.  b) Further, Bidder shall be regular manufacturer of Fire water Pumps. Bidder shall submit details of experience for Fire water Pumps supplied & jobs in progress for <b>last two years</b> from the date of Technical bid opening, as per Note-J given below.
3.0	In case of bidders from outside India, in addition to documents in support of above, they shall also provide Business Information Report / Credit Rating Report incorporating the rating of the company by international credit rating agencies viz Dun & Bradstreet etc along with technical offer. Such ratings reports shall not be older than 1 year from the date of submission of offer. Agency agreement needs to be submitted by foreign bidder in case of associating with an Indian entity.

4.0	<b>ADDITIONAL REQUIREMENTS</b>									
	(a) The bidder should have established office in India; Indian office shall be self-sufficient or supported from overseas headquarter; relevant supporting documents like role, strength, organizational chart of Indian office shall be submitted. (b) Bidder should submit copy of valid PAN number allotted by Govt. of India.									
<b>NOTES:</b>										
A	Bidder shall submit requisite documents, to comply with aforesaid criteria, properly indexed, along with offer.									
B	After satisfactory fulfillment of all the above criteria/ requirement, offer shall be considered for further evaluation as per NIT and all other terms of the tender.									
C	Bidder(s) already registered with BHEL other units or BHEL-PE&SD for subject package, also need to submit credentials for criteria indicated in sl. no. '1.0' '2.0' above. Also, they must submit the relevant documents as the proof of their registration with BHEL-other units for subject package.									
D	Certificate of incorporation from the registrar of companies/ partnership deed/ proprietorship documents etc. as applicable.									
E	Bidders should have technological capability for communication/transmit through electronic media/Reverse Auction process.									
F	Mere submission of above documents does not entitle bidders for order placement / enlistment as registered vendor / issue of further tenders in future; The documents shall be subject to BHEL's scrutiny and physical verification of facilities, if required.									
G	Consideration of bidder's offer will be subject to our end customer's approval of bidder.									
H	Bidders to also apprise themselves with BHEL/PE&SD'S General Conditions of Contract (GCC), available in tender documents and submit acceptance of the same for tenders and Supplier Evaluation, Approval & Review Procedure (SEARP) 2010 on company website www.bhel.com for enlistment process, format for registration etc.									
I	Bidder shall submit details of experience, i.e. jobs executed in the following format:									
	S.no	Name of Customer	Service	Flow (M3/HR)	Differential Head(MLC)	Speed (RPM)	Materials	Order ref no & date (copy to be enclosed)	Performance certificate/ Inspection Report/ Dispatch Clearance to be enclosed	Remarks
	01	BHEL-Manu guru	Fire Water Service	410	105	1500	As per Specification			Vendor to fill data for present enquiry
	02									
03										
J	Bidder shall submit details of experience, i.e. jobs executed, jobs in progress in the following format:									
S.no	Name of Customer	Description with parameters	Order ref no & date (copy to be enclosed)	Date of completion as per order	Value of Order	Remarks				

## ANNEXURE - II

**FORMAT FOR NO DEVIATION CERTIFICATE**  
(To be submitted in the bidder's letter head)

Purchase / PE&SD  
BHARAT HEAVY ELECTRICALS LIMITED,  
Ramachandrapuram  
Hyderabad-502032

Sub	No Deviation Certificate.	
Job	Supply and Supervision of E&C of Hydrant-Spray Pumps with Drives (Fire Water Pumps) for Fire Protection System as per technical specification for Manuguru Bhadradari, Telengana State, India	
Ref	01	ENQUIRY No. T7E1095648
	02	BHEL's NIT, with technical documents
	03	All other pertinent issues till date.

Dear Sirs,

With reference to above, this is to confirm that, we have read the tender documents and noted the job content. We also confirm that we have not changed/ modified the tender documents as appeared in the website/ issued by you and in case of such observance at any stage, it shall be treated as null and void.

We hereby confirm that we have not taken any deviation from tender clauses together with other references as enumerated in the above referred NIT. We hereby confirm our unqualified acceptance to all terms & conditions, unqualified compliance to technical specification, integrity pact (if applicable) and acceptance to reverse auctioning process.

In the event of observance of any deviation in any part of our offer at a later date whether implicit or explicit, the deviations shall stand null & void.

We confirm to have submitted offer in accordance with tender instructions and as per aforesaid references.

Thanking you,

Yours faithfully,

(Signature, date & seal of authorized  
Representative of the bidder)