



BHARAT HEAVY ELECTRICAL LIMITED
UNIT'S ADDRESS:
UNIT'S PHONE NOS.
CONTACT PERSON'S NAME/DESIGN./PHONE NO./E-MAIL
(FROM PURCHASE DEP'T.)

Enquiry No. :
Due Date :
Supplier Qtn.
No.:
Date :

SPECIFICATION CUM COMPLIANCE CERTIFICATE FOR PORTABLE AIR PLASMA CUTTING MACHINE (IGBT TYPE)

NOTE:-

- 1. Inadequate / incomplete, ambiguous, or unsustainable information against any of the clauses of the specifications/requirements shall be treated as non-compliance.**
- 2. The offer and all documents enclosed with offer should be in English language only.**

ADDRESS OF THE SUPPLIER :	ADDRESS OF THE INDIAN AGENTS :
TELEPHONE NOS.:	TELEPHONE NOS.:
FAX NOS.:	FAX NOS.:
E-MAIL ADDRESS :	E-MAIL ADDRESS :

SCOPE: SUPPLY & COMMISSIONING OF PORTABLE AIR PLASMA CUTTING MACHINE (IGBT TYPE)

Sl. No	DESCRIPTION FOR BHEL REQUIREMENT	SPECIFIED BY	OFFERED	DEVIATIONS	REMARKS
1.0	Purpose / Operation				
1.1	For manual Plasma cutting of Ni-hard casting liners to required shape during assembly with mating components (Separator bodies of Pulverisers).	Vendor to Note			
1.2	Should also be suitable for manual plasma cutting of Carbon steels, Stainless steels and non-ferrous materials like Brass, Monel and Cupro-Nickel.	Vendor to Confirm			

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1.3	Material details of Ni-Hard Steel (Liners)	Nickle-Crome Steel of Hardness 600-650 BHN. (Vendor to Note)			
2.0	SPECIFICATION OF THE EQUIPMENT / TECHNICAL DATA :				
2.1	Type of equipment / machine : Air Plasma, Portable, IGBT Based, handy & should be in a position to carry to sites for carrying repair works.	Vendor to Confirm			
2.1.1	Recommended Capacity for Clean / smooth cut for Ni-Hard metal mentioned at Cl.No. 1.1	35 mm			
2.1.2	Severance cut for Ni-Hard metal mentioned at Cl.No. 1.1	40 mm			
2.1.3	Minimum Cutting speed for Ni-hard metal for clean cut mentioned at Cl.No. 1.1	Vendor to specify			
2.1.4	Recommended Capacity for Clean/smooth cut for other materials mentioned at Cl.No. 1.2	Vendor to specify			
2.1.5	Severance cut for other materials mentioned at Cl.No. 1.2	Vendor to specify			
2.2	Power Source :				
2.2.1	Make & model of power source	Vendor to specify.			
2.2.2	Power source shall be Microprocessor / Microcontroller based	Vendor to Confirm			
2.2.3	The power source shall be IGBT boost inverter type	Vendor to Confirm			
2.2.4	The equipment should be mounted / inbuilt with trolley and movable easily to any where in the shop floor.	Vendor to Confirm			
2.2.5	Input voltage: 415 V \pm 10%, 3HP - 50 Hz	Vendor to Confirm			
2.2.6	Output Voltage	Vendor to specify.			
2.2.7	Duty cycle 100% @ 90Amps	Vendor to Confirm			
2.2.8	Maximum OCV Should be greater than 200 Volts	Vendor to specify.			
2.2.9	Output Current control Range should not be less than 100 Amps	Vendor to specify.			
2.2.10	Power Source Cooling	Forced Air			
2.2.11	Recommended Torch Cooling	Air cooling			
2.2.12	Air pressure for power source	5-6 bar			
2.2.13	Max. power out put / Capacity of the Generator	Vendor to specify (KW).			
2.3	PLASMA CUTTING TORCH:				
2.3.1	Make and Model of the torch for 50mm Capability & Should withstand more than 150 Amps	Vendor to Confirm			

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2.3.2	The torch design should combine with performance, durability, comfort & safety	Vendor to confirm			
2.3.3	Co-axial -assist technology for longer consumable life and faster cutting should be available	Vendor to confirm			
2.3.4	Post flow cooling facility for the torch to be provided	Vendor to confirm			
2.3.5	The torch shall not get short-circuited even when kept on the work piece.	Vendor to confirm			
2.3.6	The torch should be of robust design while touching the work piece and dragging it with full rated current the torch should not be damaged.	Vendor to confirm			
2.3.7	The torch nozzle shield shall be so designed that it will protect the nozzle from molten metal spray and double arcing.	Vendor to confirm			
2.3.8	Torch should have proper male and female connectors & easily detachable.	Vendor to confirm			
2.4	SHIELD GAS				
2.4.1	The machine shall be capable of operation with normal air supply available in industrial atmosphere ie., @ 5 Bar line pressure.	Vendor to confirm			
2.5	FEATURES OF THE EQUIPMENT :				
2.5.1	Continuous cutting current adjustment / preselection (Output control) and display with Digital panel.	Vendor to Confirm			
2.5.2	Air pressure range for all cutting modes	Vendor to Confirm			
2.5.3	Air pressure adjustment knob with display on the equipment	Vendor to Confirm			
2.5.4	Provision for Auto Pilot Restart feature (Pilot arc control mode)	Vendor to Confirm			
2.5.5	Power ON /OFF indicator	Vendor to Confirm			
2.5.6	Cutting possibility with current below 50 amps	Vendor to Confirm			
2.5.7	Cutting parameters stability within $\pm 10\%$ main voltage fluctuations	Vendor to Confirm			
2.5.8	There shall be safety sensor circuit to turn off power system when air pressure is low.	Vendor to Confirm			
2.6	ACCESSORIES :				
2.6.1	Air cooled air plasma cutting manual torch with minimum 5 meters of cable hose & operating switch - 2 No's.	Vendor to Confirm			
2.6.2	Hose pipe of minimum 10 meters with end couplings.	Vendor to Confirm			
2.6.3	Earthing cable with clamp - 5 M long	Vendor to Confirm			
3.0	Electrical :				
3.1	415V $\pm 10\%$, 50HZ ± 3 HZ, 3 Phase AC (3 wire system with out neutral) Power Supply will be provided by BHEL.	Vendor to Confirm			

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3.2	Cables / wiring and other electrical material shall meet relevant BIS standards	Vendor to specify & shall be of reputed make			
3.3	Insulation class	Class - H			
3.4	AMBIENT CONDITIONS & THERMAL STABILITY :				
3.5	Total machine should work trouble free and efficiently under following operating conditions. Power Supply: Voltage: 415 V \pm 10% Frequency: 50Hz \pm 3% No. of phases = 3; Ambient Conditions: Temperature = 5 to 45 degree Celsius Relative Humidity = 95% max. (Confirm that machine is suitable for above and details of provisions on the machine for the same should be furnished)	Vendor to confirm			
3.6	Tropicalisation: All electrical / electronic parts shall be tropicalized	Vendor Confirm			
4.0	SAFETY ARRANGEMENTS:				
4.1	Equipment should have adequate and reliable safety interlocks / devices to avoid damage to the equipment, work piece and the operator due to the malfunctioning or mistakes by warning indications.	Details to be furnished			
4.2	Any damage in the torch, an error should be indicated on the power source and pilot arc should not occur.	Vendor Confirm			
4.3	Power source design and construction should be in conformance to International safety norms. Vendor to specify the standard.	Vendor to specify			
4.4	If any safety / environmental protection enclosure is required it should be built in the equipment by the vendor.	IP 21/IP23/Any other Std. (Vendor to specify)			
4.5	Installation of the plasma shall be According to IEC/CE/Any other Standard	Vendor to submit the certification.			
5.0	SPARES & Consumables:				
5.1	Vendor should include and offer the spares for both power source & torch (mechanical, electrical and electronic) used on the equipment in sufficient quantity for the Guaranty / warranty period for trouble free operation. The list to include the following in addition to recommended spares (Unit price of each item of spare should be offered)	Vendor to Confirm			

Sl. No	DESCRIPTION FOR BHEL REQUIREMENT	SPECIFIED BY	OFFERED	DEVIATIONS	REMARKS
5.1.1	The list to "include the following in addition" to recommended spares (Unit price of each item of spare should be offered) 1) 1 Set of all Control Transformers & Contactors. 2) One set of Electronic devices / PCB's of each type used in the equipment. 3) Torch Head - 2 No's 4) Central Connectors - 2 No's. 5) External Nozzles - 5 No's 6) Contact Cutting Nozzles - 10 No's 7) Air Diffusers - 10 No's. Nitrozen Regulator - 1 No. 8)	Vendor to Confirm			
5.2	Hand tool kit (to open the power source).	Vendor to Confirm			
5.3	Nozzles/Tips in sufficient quantity to meet Cl. No. 2.1.1 fro 2 years trouble free operation. List with Ordering Information to be provided.	100 Nos.			
5.4	Electrodes in sufficient quantity to meet Cl. No. 2.1.1 fro 2 years trouble free operation. List with Ordering Information to be provided.	200 Nos.			
5.5	Vendor to Quote for any other Consumables for cutting materials of length about 4000 meters in two year.	Vendor to Confirm & specify the list of conumables.			
5.6	All types of spares of the equipment should be available for at least ten years after supply of the equipment. If equipment or control is likely to become obsolete in this period, the vendor should inform BHEL sufficiently in advance and provide drawings of parts / details of spares & suppliers to enable BHEL to procure these in advance, if required.	Vendor to Confirm			
6.0	DOCUMENTATION : Five sets of following documents (Hard copies) in English language should be supplied along with the equipment				
6.1	Operating manuals of Equipment	Vendor to Confirm			
6.2	Detailed Maintenance manual of the equipment with all drawings of assemblies/sub-assemblies/parts including Electrical / Electronic circuit diagrams & wiring diagrams.	Vendor to Confirm			
6.3	Exploded sketch of the torch showing the parts of the torch, identifying each component with part numbers to be provided.	Vendor to Confirm			

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6.4	Complete Master List of parts and spares used in the machine (with identifications, make, model, rating , price and name & address of suppliers				
6.5	Catalogues, O&M Manuals of all bought out items including drawings, wherever applicable.	Vendor to Confirm			
7.0	COMMISSIONING				
7.1	Supplier to take full responsibility for carrying out the start up, testing of the equipment & it's controls etc.	Vendor to Confirm			
7.2	Successful proving of BHEL components by the supplier shall be considered as part of commissioning. All tests, as mentioned at clause 8 (Equipment Acceptance) shall form part of the commissioning activity.	Vendor to Confirm			
7.3	Charges, duration, terms & conditions for E&C should be furnished in detail separately by vendor along with offer.	Vendor to Confirm			
8.0	Equipment ACCEPTANCE: (Tests/Activities should be Performed by Vendor)				
8.1	Tests/Activities should be carried out at supplier's works on the equipment before dispatch :				
8.1.1	Demonstration of all features of the equipment, control system & accessories for efficient and effective use of the equipment	Vendor to Confirm			
8.1.2	Prove out / Testing of the equipment as per IS 13263:1992 .	Vendor to Confirm			
8.1.3	Full load test to demonstrate the maximum capacity of the equipment.	Vendor to Confirm			
8.1.4	Prove out at Supplier's works to cut Stainless steel of offered capacities. The cutting nozzles to cut 2 meters. Material for trail cutting shall be supplied by the vendor.	Vendor to Confirm			
8.2	Tests/Activities should be carried out at BHEL works while commissioning the equipment :				
8.2.1	Demonstration of all features of the equipment, control system & accessories to the satisfaction of BHEL for efficient and effective use of the equipment.	Vendor to Confirm			
8.2.2	Prove out / Testing of the equipment as per IS 13263:1992 .	Vendor to Confirm			
8.2.3	Full load test to demonstrate the maximum capacity of the equipment.	Vendor to Confirm			
8.2.4	Supplier's engineer shall demonstrate for 2 to 3 components of Ni-hard liners and Stainless steel of offered capacities to cut 2 meters of each type of material. BHEL will arrange the active jobs.	Vendor to Confirm			

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8.2.5	BHEL Persons should be trained in (a) operation of complete equipment (b) Mechanical, Electrical & Electronic maintenance for equipment & other accessories if any by the supplier's experts / engineers during their stay at BHEL works	Vendor to Confirm			
9.0	Packing	Vendor to specify			
9.1	Sea worthy & rigid packing for all items of complete machine, all accessories and other supplied items to avoid any damage/loss in transit.	Vendor to Confirm			
10.0	GUARANTEE :				
10.1	As BHEL Standard terms & conditions.	Vendor to Confirm			
10.2	Service beyond guarantee period for minimum of 10 years	Vendor to specify			
10.3	Supplier shall be responsible for after sales service of the equipment.	Vendor to Confirm			
11.0	GENERAL :				
11.1	Equipment Model No.	Vendor to specify			
11.2	Size of the equipment (Length, Width & Height)	Vendor to specify			
11.3	Total weight of the equipment(should be less than 30 Kg's)	Vendor to specify			
11.4	Detailed catalogues should be submitted with the offer.	Vendor to Confirm			
11.5	Vendors shall submit his latest design on IGBT base. In case of any variance with the present Spec., BHEL reserves the right to study & make minor changes.	Vendor to Confirm			
11.6	Vendor to submit , along with offer, the reference list of customers where similar or higher capacity Portable Inverter based Plasma Cutting Machine's have been supplied mentioning broad specifications of the supplied equipment, i.e. Model, Cutting range/capacity etc.	Vendor to Confirm			
11.7	BHEL reserves the right to verify the information provided by vendor. In case the information provided by vendor is found to be false/incorrect, the offer shall be rejected.	Vendor to note			

Sl. No	DESCRIPTION FOR BHEL REQUIREMENT	SPECIFIED BY	OFFERED	DEVIATIONS	REMARKS
11.8	Summation of Scope of Supply: 1) Power Source. 2) Air cooled, manual plasma cutting torch with minimum 5 meters of cable hose & operating switches - 2 No's. 3) Hose pipe of minimum 10 meters with end couplings - 1 No's. 4) Earthing cable with clamp - 5 M long 5) 1 Set of all Control Transformers & Contactors. 6) One set of Electronic devices / PCBs of each type used in the equipment. 7) Torch Head - 2 No's. 8) Central Connectors - 2 No's. 9) External Nozzles - 5 No's. 10) Contact Cutting Nozzle - 10 No's. 11) Air Diffusers - 10 No's. 12) Hand tool kit (to open the power source). 13) Nozzles / Tips - 100 No's. 14) Electrodes - 200 No's. 15) Nitrogen Regulator - 1No. 16) Other Consumables for cutting materials (Mentioned at Cl. nos. 1.2 & 1.3) of length about 4000 meters.	Vendor to note and confirm			
12.0	Delivery	Vendor to specify			



STANDARD TERMS & CONDITIONS FOR PROCUREMENT OF CAPITAL EQUIPMENT
[FORMAT TO BE FILLED-UP BY THE SUPPLIER]

VENDORS HAVE TO OFFER THEIR TERMS IN THE ALLOTTED COLUMN AND SHALL IDENTIFY DEVIATIONS DISTINCTLY.

S/N	BHEL Standard Terms	Supplier Confirmation	Deviation
01	Terms of Delivery:		
(a)	Indigenous Supplies : FOR - Destination means FOR - B.H.E.L. Hyderabad stores. (Packing & Forwarding, Freight & Insurance are in Supplier's scope i.e. included in the quoted prices) . Ex-works is not acceptable.		
(b)	Foreign Supplies : Foreign supplies have to be made on Incoterm CIF basis (i.e. Inclusive of Sea/Air worthy packing and inclusive of all freight and Insurance upto Mumbai Sea Port . Foreign supplies will be loaded with 2.1% towards inland freight & insurance from Mumbai to BHEL Hyderabad stores for tender evaluation purpose. Notes: i)Offer with terms of delivery other than CIF are liable for rejection. ii)Trans-shipment strictly not permitted.		
02	Delivery Period:		
	Bidder shall quote their earlier schedule with respect to the date of PO, which is as per terms of delivery. The delivery period in no case shall be linked with extraneous conditions/stipulations such as approval of drawings.		
03	Payment Terms : Offer with deviations to BHEL Payment Terms will be loaded as under.a)Bench Mark Prime Lending Rate (BPLR) of SBI as applicable on the scheduled date of Tender Opening +2%, for the amount and period of relaxation sought by the bidder.b)On account of payment through LC, if insisted by bidder, bank charges shall also be loaded for the deviation in i)opening of LC by BHEL ii)period and amount of LC w.r.t NIT norms, as per the prevailing bank rates. Payment terms mentioned here under for Indigenous and Imported Offers.		
(a)	Terms of payment for Indigenous Offer:(E&C is to be done by vendor)		
	(i) Despatch of Goods on door delivery basis only. Goods despatched with documents presented through Bank will be loaded with corresponding bank charges. (ii) 80% payment of supply value will be made on 45th day from the date of receipt of material at BHEL (date of goods receipt (GR)). Balance 20% of supply value + 100% E & C portion of P.O. value will be paid after successful commissioning of the equipment and subjected to submission & acceptance of Performance Bank Guarantee of 10% of contract value valid for 30 days beyond the guarantee period .		
(b)	Terms of Payment for Foreign Offers:(E&C is to be done by vendor)		
(i)	Total supplies are to be from Foreign Source. Where the payments are through L.C (L.C opening charges are to be loaded) payment of supply value shall be 80% on dispatch and 20% on issue of E&C certificate.Payment of E&C value shall be made against E&C certificate issued by BHEL. E&C certificate shall be issued on satisfactory completion of Erection, Commissioning, Job proving, Performance tests, Training to operators etc. as envisaged in PO. The L.C. shall be opened by BHEL as per the following. 1) An irrevocable unconfirmed L/C will be opened for 30% of the payment towards supply, due on shipment i.e. 24% of the supply value of the P.O.(30% of 80%). Not earlier than 60 days before the shipment date, the value of this irrevocable unconfirmed L/C would be enhanced from 24% to 80% of the supply value of the P.O. The above L/C can be negotiated after the shipment against submission of B/L or AWB, and such other documents, as mentioned in the P.O.or L/C and submission of Pre Dispatch Inspection Report of BHEL. This L/C will be valid for a period extending 21 days beyond the shipment date for negotiation of documents.		

S/N	BHEL Standard Terms	Supplier Confirmation	Deviation
(ii)	<p>When ever there is an Indian Agent to represent a Supplier, it is essential to give the details of services to be rendered by Indian Agent and / or the details of agreement between Supplier and Agent. Supplier to indicate the Agency Commission payable. Indian Agency Commission will be paid only in Indian Rupees, calculated at the rate of exchange prevailing on the date of the tender opening. This is payable on satisfactory completion of the contract.</p> <p>Note: In order to maintain sanctity of the tender system, it is essential that one Agent cannot represent two Suppliers or quote on their behalf in a particular tender enquiry. If any Agent represents more than one Suppliers, all the offers associated with the Agent will be rejected.</p>		
(iii)	<p>The second irrevocable & unconfirmed letter of credit for 20% & E&C Charges will be opened 15 days prior to the scheduled and confirmed arrival of the technicians of supplier with their names. The validity of this L/C would be sufficient to cover the period required for the completion of E&C + 21 days as negotiation period. This L.C can be negotiated i) after completion of the E&C of the equipment in BHEL and ii) against submission of a Joint Protocol signed by both the parties (i.e BHEL and Vendor) for successful commissioning and job prove out. This is subject to the submission of Performance Bank Guarantee for 10% of contract value valid for 30 days beyond the Guarantee / Warranty period of 24 months from the date of commissioning. The bank guarantee is to be attested by Indian Embassy & to be registered in India. PBG confirmation charges shall be borne by vendor.</p>		
4	<p>Warranty / Guarantee Period: Equipments shall be guaranteed against workmanship, materials used, design and performance should be for a period of 24 months from the date of commissioning of equipment.</p> <p>Loading Factor for non-acceptance of Guarantee Period: Less than 24 months from commissioning will attract loading of AMC charges for difference of quote with warranty / guarantee period. Example : If a Supplier provides 18 months guarantee period, in place of 24 months, then the difference of 6 months will be loaded with AMC charges of 4% per annum for difference period of 6 months i.e. 2% of total cost will be loaded for evaluating lowest bidder.</p>		
5	<p>Penalty for Delay in "Supply" :</p> <p>Delay in supply beyond the quoted delivery period will attract Penalty at a rate of 0.5% per week subject to max. of 10% of total PO value .In case any bidder is not accepting the above penalty for delayed supply the offer the bidder shall be loaded as follows.</p> <p>Loading Factor for non-acceptance of Penalty Clause: It will attract maximum 10% loading on the offer and accordingly proportionate percentage will be loaded for accepting less percentage of penalty clause. Example : If the Supplier has accepted for maximum 5% penalty clause, then balance 5% will be loaded on supply value for evaluating lowest bidder.</p>		
6	<p>Performance Bank Guarantee (PBG): The Supplier shall submit a PBG for 10% of the contract value valid for 30 days beyond Warranty / Guarantee period.</p> <p>Offers with non-acceptance of Performance Bank Guarantee clause are liable to be rejected. Offers with less acceptance of PBG than the specified period and or value shall be loaded proportionately, during evaluation of the lowest bidder.</p>		
7	<p>Erection & Commissioning (E & C) Schedule: Supplier to specify clearly the time period for erection & commissioning of the equipment starting with opening of cases against their supervision.</p>		
8	<p>Erection & Commissioning (E & C) Charges: Erection & Commissioning value will include services to be rendered at BHEL like Erection, Commissioning, Job proving, performance testing, training to operators etc. E&C value should be quoted separately by bidders.</p>		
9	<p>Essential / Mandatory Spares: Supplier to specify clearly the charges of Essential / Mandatory Spares in the form of Extra only (Itemized break-up shall be given). Requirement of technical specification need to be complied with.</p>		
10	<p>Validity: Supplier to mention clearly the validity of the offer [Minimum 180 days from tender opening date].</p>		

S/N	BHEL Standard Terms	Supplier Confirmation	Deviation
11	Risk Purchase: If the vendor fails to deliver the goods beyond penalty period specified in the Purchase Order, BHEL will be entitled to terminate the contract and to purchase elsewhere at the risk and cost of the supplier either the whole of the goods or any part which the supplier has failed to deliver or dispatch within the delivery period mentioned in the Purchase Order. <u>BHEL reserves the right not to consider offers from vendors not accepting the above Risk Purchase terms.</u>		
12	PDI inspection :- PDI Invitation shall be given two months before the Purchase order delivery date and PDI shall be completed 15 days before the P.O. delivery date. Vendor to Confirm.		
13	Commercial Terms and conditions quoted in any place other than this format, including in vendors General Terms and Conditions enclosed, if any, shall be summarily ignored and be invalid for evaluation of Bids.		
14	BHEL is not responsible for any postal delays. Please submit your offer without seeking time extensions. Vendor has to give valid justification for their plea for extension and BHEL reserves the right to reject the request without any correspondence on the issue.		
15	Bidders shall quote applicable Taxes and Duties (i.e. Excise Duty, CST/VAT) in the form of extra only. If Excise Duty is not applicable please specify it NIL or NA.		
16	BHEL reserves the right to reject or load the offers which are deviating to BHEL Technical specifications and standard terms and conditions.		
17	Bidder can also submit his offer through email at his own risk. However such email offers shall be sent through tenderbox@bhelhyd.co.in. Supplier shall have no claim on e-mail offers sent on any other e-mail id. BHEL in no way responsible for non receipt of offers sent through e-mail due to server breakdown/Internet failure/transmission error etc. In case of e-mail offers = vendor name, address including contact details shall be mentioned.		
18	BHEL has a right to cancel the order for delay in supply beyond penalty period without any monetary or legal obligations.		
19	All disputes arising in connection with the contract shall be settled by mutual consultation. If no agreement is reached the dispute shall be settled in accordance with the provisions of arbitrations and Conciliation act, 1996 and the rules made thereunder. The dispute shall be referred for arbitration to any arbitrator to be appointed by the head of the unit, BHEL-Hyderabad. The award of the arbitrator shall be final and binding on both the parties. The venue of the Arbitration shall be Hyderabad in India. The award given by the arbitrator shall be a speaking award and in english language. All questions, disputes, differences arising under, out of or in connection with this contract shall be exclusive jurisdiction of Sangareddy/Hyderabad courts, Andhra Pradesh.		
Note : The bidders should comply with the above Terms & Conditions. Non-adherence may lead to rejection.			