



# भारत हेवी इलेक्ट्रिकल्स लिमिटेड

( भारत सरकार का उपक्रम )

## BHARAT HEAVY ELECTRICALS LIMITED

( A Govt. of India Undertaking )

### TCN - 03

Ref: PSER:SCT:PAL-M1053:TCN-03

Date: 10-12-2009

|     |  |  |
|-----|--|--|
| Sub | Tender change notice (TCN) 03.   |  |
| Job | Logistics of ODC Consignment from Various BHEL Manufacturing units and or Port of Origin to Palatana site through Road & Waterways (Alt-1-through Karimganj & Alt-2- through Ashuganj) for Unit # 1 & 2 of 726.6 (2X363.3) MW Gas based CCPP at Palatana, Udaipur, Tripura |  |
| Ref | 1.0  | Tender no PSER:SCT:PAL-M1053:09                                      |
|     | 2.0  | BHEL's NIT, vide reference no PSER:SCT:PAL-M1053, dated 05/11/09     |
|     | 3.0  | BHEL's TCN-01 vide ref. no. PSER:SCT:PAL-M1053:TCN-01 dated 23/11/09 |
|     | 4.0  | BHEL's TCN-02 vide ref. no. PSER:SCT:PAL-M1053:TCN-02 dated 05/12/09 |
|     | 5.0  | Other references (if any).   |

With reference to above, following changes/modifications, relevant to the subject tender, may please be noted and complied with while submitting offer.

- 1.0 Due date of submission of bid has been extended from 10/12/09 to 21/12/09 at 1500 Hrs.
- 2.0 Pre qualification criterion (Alt-2, through Ashuganj route) Annexure-IB of NIT has been revised & attached as per Annexure-A to this TCN-03.
- 3.0 Modification/Addition to Tech Spec & SCC (Vol-II & ID) clauses of tender document as per Annexure B to this TCN-03.
- 4.0 Clarification to tender terms & specification as per Annexure C to this TCN-03.
- 5.0 Revised 'No deviation certificate' is attached. Bidder to submit 'No deviation certificate' as per attached format only.
- 6.0 All other terms & conditions shall remain unchanged.

Thanking you,

Yours faithfully,  
for BHARAT HEAVY ELECTRICALS LTD

DGM (SCT)

Enclosure:

1. Annexure-A to TCN-03 (Revised pre qualification criterion)
2. Annexure-B to TCN-03 (Modification to tender terms & specification)
3. Annexure-C to TCN-03 (Clarification to BIDDER'S QUERIES)
- 4.. Annexure-2 (Revised 'No deviation certificate' ) .

पावर सेक्टर पूर्वी क्षेत्र ( मुख्यालय )

POWER SECTOR EASTERN REGION, DJ-9/1, SALT LAKE CITY, KOLKATA - 700 091

फैक्स/Fax : (033) 23211960 फोन/Phone : बोर्ड/EPABX : 23211798/ 1691

ANNEXURE-A TO TCN-03  
PRE-QUALIFICATION REQUIREMENTS (REVISED)  
ALTERNATIVE 2 ( THROUGH ASHUGANJ ROUTE )

Project : 2 x 363.3 MW Combined Cycle Power Plant, Palatana, Tripura

SCOPE OF WORK :

Logistics of ODC Consignment from Various BHEL Manufacturing units and or Port of Origin to Palatana site through Road & Waterways via Ashuganj Route in Bangladesh.

---

PRE-QUALIFYING REQUIREMENTS FOR BIDDERS:

- 1) VENDOR SHOULD HAVE AVERAGE TURN OVER OF MINIMUM Rs.3818 LAKHS PER ANNUM FOR LAST THREE FINANCIAL YEARS ENDING 31-03-2009.. VENDOR SHOULD SUBMIT AUDITED BALANCE SHEET AND PROFIT & LOSS ACCOUNT FOR LAST THREE FINANCIAL YEARS ENDING 31-03-2009.
- 2) VENDOR SHOULD HAVE EARNED PROFIT IN AT LEAST ONE YEAR DURING LAST THREE FINANCIAL YEARS ENDING 31-03-2009. VENDOR SHOULD POSSESS POSITIVE NET WORTH AS ON 31.03.2009.

IN CASE AUDITED BALANCE SHEET & PROFIT AND LOSS ACCOUNT FOR THE YEAR 2008-09 ( ENDING ON 31/03/2009) IS NOT YET AVAILABLE, BIDDER SHOULD SUBMIT AUDITED BALANCE SHEET AND PROFIT & LOSS ACCOUNT FOR LAST THREE FINANCIAL YEARS ENDING ON 31/03/2008.

IN SUCH CASE , THE REQUIREMENT OF SERIAL NO 1 & 2 MAY BE READ AS FOLLOWS :

A. VENDOR SHOULD HAVE AVERAGE TURN OVER OF MINIMUM Rs. 3818 LAKHS PER ANNUM FOR LAST THREE FINANCIAL YEARS ENDING 31-03-2008.. VENDOR SHOULD SUBMIT AUDITED BALANCE SHEET AND PROFIT & LOSS ACCOUNT FOR LAST THREE FINANCIAL YEARS ENDING 31-03-2008.

B. VENDOR SHOULD HAVE EARNED PROFIT IN AT LEAST ONE YEAR DURING LAST THREE FINANCIAL YEARS ENDING 31-03-2008. VENDOR SHOULD POSSESS POSITIVE NET WORTH AS ON 31.03.2008.

- (3) THE VENDOR SHOULD HAVE VALID PAN AND PF REGISTRATION NO.
- (4) VENDOR SHOULD HAVE EXECUTED THE FOLLOWING TYPES OF JOBS:
- a) SHOULD HAVE TRANSPORTED A SINGLE PACKAGE OF NOT LESS THAN 300 MT BY ROAD.
  - b) SHOULD HAVE HANDLED TRANSPORTATION OF SINGLE PACKAGE OF NOT LESS THAN 50 MT IN HILLY REGION OF INDIA. HILLY REGION SHALL MEAN ANY PLACE BEYOND GUWAHATI IN NORTH EASTERN REGION ( NEAR) , OR, BEYOND RISHIKESH IN UTTARANCHAL , OR, BEYOND JAMMU IN JAMMU & KASHMIR , OR, BEYOND SUNDERNAGAR IN HIMACHAL PRADESH.
  - c) SHOULD HAVE TRANSPORTED A SINGLE PACKAGE OF NOT LESS THAN 300 MT BY INLAND RIVER ROUTE.
  - d) SHOULD HAVE CONSTRUCTED RO-RO JETTY.
  - e) SHOULD HAVE COMPLETED RO-RO OPERATION.
  - f) SHOULD HAVE TRANSPORTED CONSIGNMENTS THROUGH IN LAND ROUTE OF BANGLADESH.
  - g) SHOULD ENTER INTO TIE UP WITH AGENCY IN BANGLADESH TO CARRY OUT IMPORT/EXPORT WORK, LIASIONING WITH GOVERNMENT / SEMI GOVERNMRNT / PRIVATE INDIVIDUAL / PRIVATE AGENCIES IN BANGLADESH AS WELL AS CIVIL WORK WHEREEVER REQUIRED.

VENDOR SHOULD PRODUCE DOCUMENTS LIKE CLIENTS CERTIFICATES & UNPRICED W.O. FOR EXECUTED JOB IN SUPPORT OF THE ABOVE.

- (5) (I) SHOULD BE OWNER OF MINIMUM 200 HYDRAULIC AXLES ALONG WITH NOTORISED COPIES OF DOCUMENTS OF OWNERSHIP/ROAD TAX/INSURANCE. AND
- (II) 7 PRIME MOVERS OF MORE THAN 350 HP ALONG WITH NOTORISED COPIES OF DOCUMENTS OF OWNERSHIP/ROAD TAX/INSURANCE.
- (6) APROVAL OF CUSTOMER M/S OTPC MAY BE REQUIRED FOR CONSIDERATION OF THE BID.
- (7) IN CASE OF CONSORTIUM BIDDING, FOLLOWING POINTS SHALL BE COMPLIED : -  
(RELEVANT DOCUMENT SHALL BE SUBMITTED IN THIS REGARD)
- A) NO. OF PARTNERS INCLUDING PRIME BIDDER SHALL NOT BE MORE THAN SIX.

- B) PRIME BIDDER ALONG WITH CONSORTIUM PARTNERS SHALL ENTER INTO CONSORTIUM AGREEMENT BEFORE SUBMISSION OF BID.
- C) PRIME BIDDER SHOULD COMPLY WITH CRITERIA UNDER SL NO. 1, 2, 3, 4(g) & 6 ABOVE.
- D) CONSORTIUM PARTNERS CHOSEN BY PRIME BIDDER FOR SL NOS 4a / 4b / 4c / 4d / 4e / 4f SHOULD COMPLY WITH CRITERIA UNDER SL NO. 3 AND 6.
- E) PRIME BIDDER SHOULD COMPLY WITH AT LEAST ONE OF 4a, 4b, 4c, 4d, 4e & 4f CLAUSES AND BALANCE BY THE CONSORTIUM PARTNERS.
- F) PRIME BIDDER SHALL OWN A MINIMUM OF 40 NOS. OF HYDRAULIC AXLES & TWO NO. OF PRIME MOVERS OF MORE THAN 350 HP AGAINST CLAUSE 5 ABOVE AND BALANCE 160 NOS. HYDRAULIC AXLES & 5 NOS. PRIME MOVERS AS PER CLAUSE (5) SHALL BE OWNED BY EITHER PRIME BIDDER OR CONSORTIUM PARTNERS OR BOTH. SUCH CONSORTIUM PARTNERS SHOULD HAVE VALID PAN AND SHOULD COMPLY WITH CRITERIA UNDER SL NO 6
- G) PRIME BIDDER SHALL NEITHER BE A CONSORTIUM PARTNER TO OTHER PRIME BIDDER NOR SUBMIT ANOTHER BID WITH OTHER CONSORTIUM PARTNERS.
- H) PRIME BIDDER SHOULD ENTER INTO TIE UP WITH AGENCY IN BANGLADESH TO CARRY OUT IMPORT/EXPORT WORK, LIASIONING WITH GOVERNMENT / SEMI GOVERNMRNT / PRIVATE INDIVIDUAL / PRIVATE AGENCIES IN BANGLADESH AS WELL AS CIVIL WORK WHEREEVER REQUIRED.
- 8) DOCUMENTARY EVIDENCE TOWARDS FULFILLMENT OF ABOVE CRITERIA SHALL BE SUBMITTED BY THE BIDDER ALONG WITH THE BID.
- 9) STAND-ALONE BIDDER CAN NEITHER AGAIN BE A PRIME BIDDER IN A CONSORTIUM BID NOR BE A CONSORTIUM PARTNER TO ANY OTHER BIDDER.

**ANNEXURE-B TO TCN-03**

SUB: Logistics of ODC Consignment from Various BHEL Manufacturing units and or Port of Origin to Palatana site through Road & Waterways (Alt-1-through Karimganj & Alt-2- through Ashuganj) for Unit # 1 & 2 of 726.6 (2X363.3) MW Gas based CCPP at Palatana, Udaipur, Tripura  
**TENDER NO : PSER : SCT : PAL-M1053:09**

**MODIFICATION/ADDITION TO TECH SPEC & SCC (VOL-II & ID) CLAUSES:**

1.0 Clause no. 6.7.1 of VOL-II & ID of tender spec has been modified as follows:

“Consignment will be ready for dispatch as referred in Annexure – A X from Jan’10 and last consignment is expected to be ready for dispatch by November ’10 from starting point. The duration of the contract shall be **22 months** from start of work. If required, the contract may be extended for a mutually agreed period on existing terms and conditions.”

2.0 Clause no 2.1.24 and 5.1.24 of VOL-II & ID of tender spec shall be read as

- a) Coordinate with various units of BHEL for timely availability of consignment for transportation.
- b) For transportation of ODCs (Single cargo) more than 200 MT, **axles of GOLDHOFFER / NICHOLAS / COMMETO / TRATEC MAKE & puller of Volvo make (Capacity 520 HP)** are to be essentially used for safe transportation of ODCs. An Undertaking to this effect to be submitted along with other documents in the tender.

3.0 Following sub clause (vii) to be added in both the existing Cl. NOS. 4.11.15.1 & 7.11.15.1 of VOL-II & ID of tender spec & shall be read as follows:

- (vii) "Certificate from despatching MU towards use of specified type of Axles & Puller for transportation of ODCs (Single cargo) more than 200 MT in axles of GOLDHOFFER / NICHOLAS/ COMMETO / TRATEC MAKE & puller of Volvo make (Capacity 520 HP)."

4.0 Clause no 5.1.10 of VOL-II & ID of tender spec shall be read as:

“Verify & obtain of all required clearances / permits from all governmental / non-governmental authorities for transportation of ODC through inland/Bangladesh water route & road route within **90 days from date of LOI.**”

-----

**ANNEXURE-C TO TCN-03**  
**CLARIFICATION TO BIDDER'S QUERIES**

SUB: Logistics of ODC Consignment from Various BHEL Manufacturing units and or Port of Origin to Palatana site through Road & Waterways (Alt-1-through Karimganj & Alt-2- through Ashuganj) for Unit # 1 & 2 of 726.6 (2X363.3) MW Gas based CCPP at Palatana, Udaipur, Tripura.

**TENDER NO : PSER : SCT : PAL-M1053:09**

|   | <b>Reference clause of Tender document</b> | <b>Existing provision</b>                                      | <b>Bidder's Query</b>  | <b>BHEL's clarification</b>   |
|---|--|--|--|---|
| 1 | NIT Annexure 1A and 1 B Clause no. 7 F     | PRIME BIDDER SHALL OWN A MINIMUM OF 40 NOS. OF HYDRAULIC AXLES | Tender does not state equipment of any particular make which is a critical parameter for safe transport of weight of 325 MT as mentioned in the tender. We draw your kind attention to recent tender of BHEL Hyderabad for transport of Gas Turbine of 278 MT wherein they have clearly mentioned that hydraulic axles of Goldhofer will be preferred. Copy attached.<br>In view of our past experience and recommendation of leading global electrical equipment manufacturer i.e. Siemens and GE, axles of European origin are only recommended by them due to bending moments created with such concentrated loads placed on hydraulic axles trailer. | TCN-03 is being issued incorporating changes in the relevant clause of Tech Spec/ SCC to ensure use of GOLDHOFFER/COM METO/ NICHILAS / TRATEC MAKE OF AXLES AND Volvo520 HP Puller for single cargo above 200 MT. |

|   |   |   |  |                   |
|---|---|---|--|-------------------|
| 2 | General on Route                        | Alternative Optional Route via Ashuganj   | We also would like to know whether Ashuganj has been declared as a landing port within the terms of Indo-Bangladesh treaty on inland water transport. This is most important as we are not aware about any recent notofication on the above issue. | Not yet declared. |
| 3 | Vol-II & ID Chapter 5 Clause no. 5.1.10 | Verify & obtain of all required clearances / permits from all Governmental/ Non-governmental authorities for transportation of ODC through inland/ Bangladesh water route & road route within 30 days from date of LOI. | We need 90 days time instead of 30 days.   | Agreed.           |

**FORMAT FOR NO DEVIATION CERTIFICATE**  
**(To be submitted in the bidder's letter head)**

BHARAT HEAVY ELECTRICALS LIMITED,  
Power Sector - Eastern Region,  
Plot no 9/1, DJ Block, Sector – II, Salt Lake City,  
Kolkata – 700 091

|     |  |   |
|-----|--|---|
| Sub | No Deviation Certificate.  |   |
| Job | Logistics of ODC Consignment from Various BHEL Manufacturing units and or Port of Origin to Palatana site through Road & Waterways Waterways (Alt-1-through Karimganj & Alt-2- through Ashuganj) for Unit # 1 & 2 of 726.6 (2X363.3) MW Gas based CCPP at Palatana, Udaipur, Tripura |   |
| Ref | 1.0  | Tender no PSER:SCT:PAL-M1053:09                                       |
|     | 2.0  | BHEL's NIT, vide reference no PSER:SCT:PAL-M1053, dated 05-11-09      |
|     | 3.0  | BHEL's TCN-01 vide ref. no. PSER:SCT:PAL-M1053:TCN-01, dated 23-11-09 |
|     | 4.0  | BHEL's TCN-02 vide ref. no. PSER:SCT:PAL-M1053:TCN-02, dated 05-12-09 |
|     | 5.0  | BHEL's TCN-03 vide ref. no. PSER:SCT:PAL-M1053:TCN-03, dated 10-12-09 |
|     | 6.0  | Other references (if any).  |

Dear Sirs,

With reference to above, this is to confirm that as per tender conditions, we have visited site before submission of our offer and noted the job content & site conditions etc. We also confirm that we have not changed/ modified the tender documents as appeared in the website/ issued by you and in case of such observance at any stage, it shall be treated as null and void.

We hereby confirm that we have not taken any deviation from tender clauses together with other references as enumerated in the above referred NIT. We hereby confirm our unqualified acceptance to all terms & conditions, unqualified compliance to technical specification and acceptance to reverse auctioning process.

In the event of observance of any deviation in any part of our offer at a later date whether implicit or explicit, the deviations shall stand null & void.

We confirm to have submitted offer in accordance with tender instructions and as per aforesaid references.

Thanking you,

Yours faithfully,

(Signature, date & seal of authorized representative of the bidder)