



BHARATH HEAVY ELECTRICALS LIMITED  
(A Government of India Undertaking)  
PIPING CENTRE, MATERIAL MANAGEMENT

Phone: 2816 1242  
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PUR 002/01 80/93, Gopathy Narayanaswamy Road, T.Nagar, Chennai – 600 017.

INDIGENOUS ENQUIRY	ENQUIRY REFERENCE	DATE
	X527010E	10.12.12
DUE DATE FOR QUOTATION: 24.12.12		
THIS IS ONLY A REQUEST FOR QUOTATION AND NOT AN ORDER		

Suppliers Are Requested To Go Through Terms & Conditions Before Submission of Offers.

Sl. No.	Material Code	Description & Specification	Un	Qty.	DELIVERY SCHEDULE		
					Qty.	Date	Remarks
		<b>SUPPLY OF CARBON STEEL LUGS &amp; CLAMPS TO VARIOUS DRGS.</b>  <i>NOTE: YOU ARE REQUESTED TO QUOTE YOUR AVERAGE RATE PER KG BASIS ON F.O.R TRICHY SHIPPING</i>	NO	400 Mts		Within 4months from PO	



- Supply of Carbon Steel Lugs and Clamps** (Approximate yearly requirement of Lugs and Clamps is 400\_MTs ) as per **BHEL Drg. 3 80 999 99429 / 3 80 999 97647 / 3 80 999 99431 / 4 80 931 50861 on Rate contract basis for one year. Rates will be calculated based on Drawing Weight.**

**Quantity means Kg irrespective of shapes and sizes**

- TENDER WILL BE FINALIZED THROUGH REVERSE AUCTION PROCESS ( TWO PART BID ).**
- Being a Rate Contract, Reverse auction / Negotiated L1 rates will be counter offered to other eligible Vendors **except H1 vendor** and distribution of loading will be in the following proportions(approximate) in their order of ranking. However BHEL reserves right to operate within +/- 10% of the indicated % of distribution, considering delivery performance of vendor and project urgencies.
- |                   |   |
|-------------------|---|
| For nine vendors  | 20%, 17.5%, 15.5%, 13%, 11% , 8.5%, 6.5%, 4.5% & 3.5% |
| For eight vendors | 23%, 20%, 17%, 14%, 10% , 8% 5% & 3%                  |
| For seven vendors | 25%, 22%, 17%, 14%, 10% , 7% & 5%                     |

For six vendors	28%, 24%, 19%, 14%, 10% & 5%
For five vendors	33%, 27%, 20%, 13% & 7%
For four vendors	40%, 30%, 20% & 10%.
For three vendors	50%, 30% & 20%.
For two vendors	60% & 40%.
For single vendor	100%.

5. The quantity indicated is tentative for finalizing Rate contract for one year period. Ordering will be done periodically as per the actual requirement restricting to Rate contract value.
  6. The Rate Contract shall be valid for a period of one year.
  7. All clarifications may please be obtained to ensure that the technical, quality, delivery, price requirements are understood, before submitting the offer.
  8. **PRICE:**  
**PRICE: Price shall be quoted per kg basis ( Rate / Kg ) on FOR- Trichy Shipping basis inclusive of Packing , Forwarding , Freight & transit insurance. Duties and taxes shall be indicated extra.**
  9. **The ranking will be done based on total cash out flow to BHEL for handing over of items at Trichy Shipping + Duties, Taxes & refunds as applicable.**
  10. **Fixed price: All items should be quoted on "Per unit basis" i.e., " per Kg basis". Prices quoted by the bidder shall be fixed and not subject to any escalation whatsoever during the period of Rate Contract.**
  11. Bidders shall submit the Bid (a single envelope containing two inner envelopes) in English language
  12. **Envelope I –“TECHNO COMMERCIAL BID” shall contain technical cum commercial part that is un priced bid indicating taxes and duties.** This sealed envelope should be clearly marked as "Part I - Technical and Un-priced commercial bid “, indicating Enquiry No., Due Date, Address & Reference of the Bidder.
  13. **Envelope II – “PRICE BID”:** This sealed envelope should contain price details. This envelope should be clearly marked "Part II - Price bid", indicating Enquiry No., Due Date, Address & Reference of the Bidder.
  14. The above bid (a single envelope containing two inner envelopes) shall be sent in a sealed cover duly indicating **Enquiry No. & date, Tender Opening date and Item Description: “LUGS & CLAMPS”.**
- To  
MANAGER / PURCHASE  
BHEL - Piping Centre  
Old No 93, (New No:80 ) G N Chetty Road  
T Nagar / Chennai 600 017 .  
PHONE : 28161242 / 28161252 / 28161262**
15. Tenders should be free from CORRECTIONS AND ERASURES: Corrections if any, must be duly attested. All amounts shall be indicated both in words and figures. In case of clarity the amount in words shall be prevailing.
  16. If any Sales tax and Excise duty are payable as extra to the quoted price the percentage of the same should be specifically stated in the quotation failing which the purchaser will not be liable for payment of Sales Tax / Excise Duty.

17. The purchaser shall be under no obligation to accept the lowest or any other tender and shall be entitled to accept or reject in part or full without assigning any reason whatsoever.
18. Any deviations to the enquired technical and commercial conditions shall be clearly indicated in the techno commercial part of the bid.
19. No revision of prices will be entertained after tenders are opened.
20. Any other conditions, which might have been quoted by the seller and are in contravention to the terms prescribed in the order and which have not been specifically accepted in by the purchaser will not be applicable to this contract.
21. The following details are to be furnished / confirmed.

REVERSE AUCTION	: ACCEPTED
QUOTED PRICE	: FIRM PRICE
VAT	:
EXCISE DUTY	:
DELIVERY PLACE	: TRICHY SHIPPING
DELIVERY TERMS	: FOR destination - Trichy Shipping inclusive of Packing , Forwarding , Freight & Transit insurance
DELIVERY PERIOD	: 4 Month from the date of PO
OFFER VALIDITY	: 90 Days
PAYMENT TERMS	: 100% payment after 30 days against GR.
LD CLAUSE	: LD applicable at the rate of 0.5% of the value of goods delayed for each week or part there of subject to a maximum of 15% of the order value will be levied.
INSPECTION BY	: BHEL / BHEL approved agencies.

22. You are requested to submit your technical cum commercial bid ( money value should not be indicated in this part ) and price bid **separately** with FOR Trichy Shipping subject to our terms and conditions for the above materials, so as to reach us on or before the due date by 2 P.M.
23. Technical cum commercial bid will be opened at 2-30 P.M. on the due date in the presence of the tenderers who may like to be present.
24. Only techno commercially acceptable vendors will be considered for Rate contract
25. Late tenders are liable to be rejected.
26. **If the offer is incomplete with respect to the above factors, it is liable to be rejected.**

## 27. TERMS AND CONDITIONS

- A. LIQUIDATED DAMAGES:** It is clearly among the parties to the contract that time is the essence of the contract. Therefore the delivery of the goods specified, in the purchase order should be made within the time limit prescribed. Where the seller supplies or dispatches the goods beyond the delivery period specified, the purchaser will have no obligation to accept the goods if accepted liquidated damages, at the rate of ½% of the value of goods delayed for each week of delay or part thereof subject to a maximum of 15% of the order value will be levied without prejudice to any other relief or compensation due to the purchaser under any other condition of this contract.
- B. RISK PURCHASE:** Alternatively the purchaser at this option will be entitled to terminate the contract and to purchase elsewhere at the risk and cost of the seller either the whole of the goods or any part which the supplier has failed to deliver within the time stipulated as aforesaid or if the same

were not available, the best and the nearest available substitute therefore. The supplier shall be liable for any loss which the purchaser may sustain by reason of such risk purchases in addition to penalty at the rate mentioned in clause 6 above.

- C. PAINTING, PACKING AND MARKING:** The supplier shall arrange for securely protecting and packing the stores to avoid loss or damages during transit, as per enquiry specification wherever applicable.
- D. PREFERENTIAL DELIVERY:** It is noted if a correct is placed on a higher tenderer as a result of this invitation to tender in preference to the lowest acceptable offer in consideration of the earlier delivery, the seller will be liable to pay to the purchaser the difference between the contract rate and that of the lowest acceptable tender on the basis of final price F.O.R. Destination, including all elements of freights, sales tax, duties and other incidentals in case of failure to complete supplies in terms of such contract within the date of delivery specified in the tender and incorporated in the contract.
- E.** BHEL reserves the right to negotiate with L1 vendor.
- F.** BHEL reserves the right to negotiate or refloat the tender opened if LI price is not the lowest acceptable price to them inter-alia other reasons.
- G.** BHEL reserves the right to increase or decrease the tendered quantity

**27. SUPPLY CONDITIONS:**

A. Supply of Lugs and Clamps shall be strictly conforming to dimensions and tolerances indicated in the PO / GMS / Drawings etc..

3 80 999 99429  
3 80 999 97647  
3 80 999 99431  
4 80 931 50861

B. Surfaces of components shall be thoroughly cleaned either by emery sheet or wire brushing before the application of primer paint.

C. 1 coat of 30 Microns Red oxide zinc phosphate conforming to IS 12744 and 2 coats (2x20 microns) of Synthetic enamel to IS 2932 – smoke grey (IS 5-Shade 692).

D. Paint shall be used as supplied by the supplier without any addition of thinner. Paint shall be thoroughly mixed before application. Adequate drying time is to be allowed for each coat.

**PRIMER AND FINISH PAINTS**

M/s Abilash coating , Chennai  
M/s Anuradha Paints, Chennai  
M/s Asian Paints  
M/s Balu Paints, Tanjore-4  
M/s Berger Paints India Ltd, Chennai  
M/s Goodlass and Nerolec Paints  
M/s Jenson & Micholson Ltd, Calcutta  
M/s Maruthy Paints, Trichy-10  
M/s Nova Paints, Trichy-13  
M/s Rockfort Paints & Chemicals, Trichy  
M/s Shalimar Paints Ltd, Chennai  
M/s Sigma Paints, Chennai-1  
M/s Solar Paints, Pudukkotai  
M/s Sudha Enterprises, Trichy

M/s Sundaram Paints & Chemicals Pvt Ltd, Tanjore  
M/s Titan Paints & Chemicals Pvt Ltd, Tanjore  
M/s Usha Paints, Pudukkota  
M/s Western Indian Paints & Colour Co, Chennai

E. The following details shall be written by paint on each item.

Work order no.  
DU no.  
Quantity in nos.

F. Inspection: BHEL / BHEL approved agencies.

G. The availability of the following documents shall be ensured by the firm before offering of the components to inspection.

- i. Purchase order with details of work order, DU, Qty, weight, specification and full description of the items including size.
- ii. GMS, if PO does not specify the full description
- iii. Test certificates
- iv. Applicable drawings

- 28.** All facilities, equipments and instruments required for inspection shall be provided by the contractor free of cost. BHEL's Representatives will have free access to contractor's works during the currency of the contract.
- 29.** BHEL shall have general supervision and direction over the work. BHEL has the authority to stop the work, whenever such stoppage may be necessary to ensure the proper execution of the contract. BHEL shall also have the authority to reject all the work which do not conform to the specification.

Manager / Purchase

S. RAJAGOPAL  
Manager / Purchase  
BHEL / Piping Centre