

ANNEXURE-A : TECHNO COMMERCIAL FORMAT FOR ENQUIRY NO. 4601400010 DT. 29-12-14, DUE ON 13-01-14 FOR SA387 GR-91 CLAMPS		
TECHNO COMMERCIAL OFFER		
		ACCEPTANCE [YES / NO]
1	MEETING OF QPG:76 REV 03 REQUIREMENTS, ENGG. DRAWINGS AND SPECIFICATION	
2	DESPATCH TO RESPECTIVE PROJECT SITE WITH IN 5 MONTHS FROM THE DATE OF MATERIAL ISSUE BY BHEL	
3	MATERIAL TO BE COLLECTED FROM BHEL, TRICHY STORES BY THE VENDOR AT HIS COST	
4	FINISHED GOODS TO BE DESPACHED TO ANY PROJECT SITE IN INDIA / STORES IN BHEL TRICHY / THIRUMAYAM BY THE VENDOR AT HIS COST [FREIGHT AND INSURANCE IN VENDOR'S SCOPE].	
5	OFFCUTS [AS PER STANDARD NORMS OF BHEL] ARE TO BE RETURNED TO BHEL, TRICHY STORES BY THE VENDOR AT HIS COST.	
6	COST OF SCRAP [AS PER BHEL APPROVED CUTTING PLAN] SHALL BE RECOVERED FROM THE VENDOR AT BHEL'S APPLICABLE RATES	
7	IF OFFCUTS ARE NOT RETURNED TO BHEL AS IN POINT 5 ABOVE THEN COST OF THE OFFCUT WILL BE RECOVERED FROM VENDOR AT BHEL'S APPLICABLE RATE AND APPLICABLE OVERHEADS.	
8	PAYMENT TERMS : 90 % AGAINST PROOF OF DELIVERY OF MATERIAL AT SITE AND 10% AFTER MATERIAL ACCOUNTING.	
9	VALIDITY OF THE OFFER : 12 MONTHS FOR ORDERING FROM THE DATE OF PRICE BID OPENING / PRICE FINALISATION.	
10	MEETING THE PACKING CONDITIONS : AS PER QP.	
11	BG : BANK GUARANTEE FOR A TOTAL AMOUNT OF RS.25,00,000.00 TO BE FURNISHED FOR ALL THE PURCHASE ORDERS PLACED ON YOU AGAINST OUR ENQUIRY NO. VALID TILL THE COMPLETION OF THE ORDERS IN ALL ASPECTS.	
12	ACCEPTANCE FOR CORPORATE INDEMNITY BOND SIGNED BY THE CEO/PROPRIETOR/MD OF THE COMPANY COVERING A VALUE OF RUPEES ONE CRORE AS PER THE FORMAT ENCLOSED,VALID TILL THE COMPLETION OF THE ORDERS IN ALL ASPECTS	
13	IN CASE OF DAMAGE / DEFECT DURING HANDLING / MANUFACTURE BY THE VENDOR, FULL COST OF MATERIAL WITH APPLICABLE OVERHEADS WILL BE RECOVERED FROM THE VENDOR	
14	LD : 0.5% PER WEEK SUBJECT TO A MAXIMUM OF 10 % FOR THE UNDELIVERED PORTION.	
15	CUTTING PLAN SHOULD BE SUBMITTED TO BHEL FOR APPROVAL. CUTTING / MACHINING ALLOWANCE WILL BE AS PER BHEL STANDARD PRACTICE.	
16	PRICES WILL BE FINALISED THROUGH REVERSE AUCTION MODE / PRICE BID OPENING BASIS	
17	THIS IS A RATE CONTRACT ENQUIRY. THE QUANTITY INDICATED IS TENTATIVE. ACTUAL ORDER QUANTITY WILL DEPEND ON BHEL'S PLAN AND REQUIREMENTS. PLS TAKE NOTE AND CONFIRM	
18	THIS BEING A CONVERSION JOB, NO ED , ST, VAT ETC WILL BE PAID. BHEL WILL PROVIDE EXCISE INVOICE FOR FINISHED GOODS TO DESPATCH TO SITE.	
19	THIS BEING A RATE CONTRACT, BHEL RESERVES THE RIGHT TO COUNTER OFFER THE L1 RATE TO THE OTHER VENDORS FOR ACCEPTANCE. IN CASE OF 3 VENDORS, 50% LOADING WILL BE DONE ON L1 VENDORS AND BALANCE DIVIDED IN RATIO OF 3:2 BETWEEN THE OTHER 2 VENDORS. IN CASE OF 2 VENDORS, 60% LOADING ON L1 VENDOR AND 40% ON OTHER VENDOR WILL BE DONE.	
20	PRICE IS TO BE FINALISED ON RATE PER KG BASIS. 'GMS' WEIGHT ONLY WILL BE CONSIDERED FOR DETERMINING THE WEIGHT OF EACH CLAMP. PLS TAKE NOTE AND CONFIRM.	
21	A SET OF ALL POSSIBLE SIZE OF CLAMPS IN EACH OF THE 5 TYPES OF CLAMPS IS ENCLOSED WHICH IS INDICATIVE ONLY. FABRICATION OF ORDERED CLAMPS TO BE DONE AS PER APPLICABLE DRAWING / ENGG DOCUMENTS [GMS]. PLS CONFIRM	
22	INTEGRITY PACT ENCLOSED SHOULD BE SIGNED AND SUBMITTED ALONG WITH THIS OFFER. PLS CONFIRM.	
DATE		
SIGNATURE		
STAMP		