



Mandatory sheet regarding instruction to bidders for compliance Annexure-C
(to be necessarily signed by bidder & submitted along with offer)

Enquiry No. E1969014 (Rev00) Due on

Sl. No.	Description	Confirmation by vendor
1	(a) We confirm that our offer meets in toto all the technical requirements as given in the enquiry item description, technical annexure & remarks of the tender.	Accepted
	(b) Technical deviations, if any, are to be clearly brought out in offer itself. (Note: offers with technical deviations are liable for rejection)	
2.	(a) We confirm acceptance of all the commercial terms & conditions of purchase enquiry.	Accepted
	(b) Commercial deviations, if any, are to be specifically brought out in offer itself.	
3.	Terms of payment:	Accepted
	(a) BHEL standard terms of payment: Our standard payment term is, "100% payment after 60 days of receipt and acceptance of material at BHEL works." The supplier, who are availing SIDBI/HDFC bill discounting facility (payment by BHEL in about 120 days from the date of invoice) with us will continue to get this facility. These payment terms will be treated at par with standard terms of payment. The bidders, who are registered with BHEL under micro & small categories (refer MSMED ACT 2006) & quoted payment within 45 days of DRS, if there is no objection will also be treated at par with standard terms of payment.	Accepted
	(b) Any other payment term like: Advance/LC etc. will not be accepted from indigenous vendors. Offers received with this payment term shall be rejected. BHEL will load total outflow in case of alternate payment terms, as follows: <ul style="list-style-type: none"> For documents through bank/COD (cash on delivery i.e. against DRS): For 75 days @ (base rate of SBI+6%) per annum Base rate of SBI shall be taken as the rate applicable on the date of 'techno-commercial bid' opening date. Base rate of SBI is available at SBI site. In case where there are deferred payment terms i.e. payment in more than one stage, loading shall be done on pro-rata basis on the deferred amounts.	Accepted
4.	Quantity of Individual items given in enquiry is indicative only. It may vary in +/- 30%. This quantity and variation of +/-30% is for evaluation of RC. During execution of RC awarded to a vendor, the quantity of allotted items may vary in any ratio but it is limited to total value calculated on the basis of quantity of items awarded to vendor limited to +/- 30 % of the value of RC.	Accepted

Signature

Name

Company's Name

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5	Distribution shall depend upon techno-commercially cleared offers. It shall be distributed among two sources in ratio of 70:30 to L1 & L2 vendor respectively, if we get three or more than three techno-commercially clear offers and acceptance of other vendors on L1 rates. Full quantity shall be allotted to L1 vendor, if we get two techno-commercially clear offers.	Accepted
6	R/C Enquiry be valid for ordering up to 24 months from the date of finalization of R/C and three months thereafter for supply. R/C may be extended for further three months for ordering on mutual consent. Quoted rates shall remain valid throughout the validity of R/C.	Accepted
7	Manufacturing capacity reserved for BHEL Jhansi (in nos. per months). Pl note our minimum monthly requirement is 25000 nos. per month. Offers of suppliers not complying with this requirement shall be bypassed.	
8	Quoted delivery (in nos. of days). Please note, for first lot our required delivery time is 42-56 days from the date of placement of P.O/LOI. Offers of suppliers quoting delivery time more than this shall be bypassed. Offers of suppliers not complying with this requirement shall be bypassed.	
9	Rates quoted are on FOR Jhansi basis with Freight and Insurance to supplier's account.	Accepted
10	Clause pertaining to Reverse Auction: "BHEL reserves the right to go for Reverse Auction (RA) instead of opening the sealed Price Bids, submitted by the Bidder. This will be decided after Techno-Commercial Evaluation. All the bidders to give their acceptance for participation in the RA. Non-acceptance to participate in the RA may result in the non-consideration of their bids, in case BHEL decides to go for RA. In case BHEL decides to go for Reverse Auction, Only those bidders who have given their acceptance to participate in the RA will be allowed to participate in the reverse auction. Those bidders who have given their acceptance to participate in Reverse auction will have to necessarily submit 'online sealed bid' in the reverse auction. Non-submission of 'Online sealed bid' by the bidder will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines in vogue. BHEL RA guidelines are available on public domain@ http://www.bhel.com/pdf/RA%20guidelines-Sept'13_abridged_final_webpdf.pdf (Annexure-I)	Accepted
11	The source of raw material shall be BHEL approved, i.e. M/s Senapathy Whitely Bangalore, M/s ABB (Raman Boards), Mysore, M/s ABB Figeholm Sweden, M/s EnpyEndustriyePazarlam Turkey, M/s Krempel GMBH, Germany, M/s Weidmann Electrical Technology Switzerland	Accepted
12	In case of any discrepancy in BHEL Terms and Conditions and Terms and Conditions given in the mandatory sheet, the terms and conditions given in the mandatory sheet shall prevail.	Accepted
13	In case of any deviation between supplier's offer and the acceptance made by supplier on this sheet, the acceptance made by supplier shall prevail.	Accepted
14	Offers of suppliers not complying with Special technical requirement CPS AA21108. (Annexure E will be bypassed).	Accepted.

Signature

Name

Company's Name

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