

**BHARAT HEAVY ELECTRICALS LIMITED**

Phone: 2816 1380

(A Government of India Undertaking)

PIPING CENTRE, MATERIAL MANAGEMENT

PUR 002/01

80, Gopathy Narayanaswamy Road, T.Nagar, Chennai – 600 017.

INDIGENOUS ENQUIRY	ENQUIRY REFERENCE	DATE
	4501500003	12.01.2015
NAME OF SUPPLIER :	DUE DATE FOR QUOTATION – 27/01/2015	
	THIS IS ONLY A REQUEST FOR QUOTATION AND NOT AN ORDER	

Sl. No.	Material Code	Description & Specification	Unit	Qty.	DELIVERY SCHEDULE		
					Qty.	Date	Remarks
10		Appliance based Anti - Spam Solution with OEM support for 3 years	No.	2			45 days From date of PO
20		License for 275 Users for 3 years	No.	275			
30		Vendor support for 3 years for Anti-Spam solution	No.	1			

Suppliers Are Requested To Go Through Terms & Conditions Before Submission of Offers.

Encl. to Enquiry:

1. Important information to Bidders
2. Price Format
3. Technical Scope Compliance Sheet

Dear Sirs,

Please submit your lowest quotation in triplicate, subject to our terms and conditions overleaf, for the above materials, so as to reach us on or before the due date by 2 P.M.

1. Quotations will be opened at 2-30 P.M. on the due date in camera/In the presence of the tenderers who may like to be present.
2. Price should be nett FOR destination inclusive of risk in transmit and remain valid for 120 days from the due date.
3. If any Sales tax and Excise duty are payable as extra to the quoted price the percentage of the same should be specifically stated in the quotation failing which the purchaser will not be liable for payment of Sales Tax / Excise Duty. Our T.N.G.S.T.No.3560005/dt.1-4-95, C.S.T.No.239383 dt.11-6-91.
4. If the enquired items are coming under D.G.S & D rate contract, please indicate the rate contract prices duly sending a copy of the rate - contract along with your offer.
5. No revision of prices will be entertained after tenders are opened.
6. Manufacturers name, brand name trademark or patent No. if any should be specified. Illustrate leaflets giving particulars are required along with quotation wherever necessary.
7. The purchaser shall be under no obligation to accept the lowest or any other tender and shall be entitled to accept or reject in part or full without assigning any reason whatsoever.
8. Late tenders are liable to be rejected.
9. Any deviations to the enquired technical and commercial conditions shall be clearly indicated in the covering letter of the quotation.

Yours faithfully,
For BHARATH HEAVY ELECTRICALS LIMITED

Manager / Purchase

M. THANGARAJ. M.I.E., M.B.A., M.S.
Manager / Purchase
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COMMERCIAL TERMS AND CONDITIONS

1. QUOTATION: Each tender should be sent in sealed cover in TWO PARTS with tenderer's distinctive seal and super scribed with correct tender No. Item of supply and due date of opening.

Tenders should be free from CORRECTIONS AND ERASURES: Corrections if any, must be attested. All amounts shall be indicated both in words shall prevail.

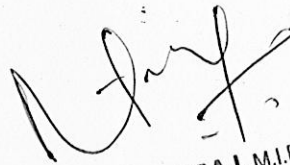
2. TERMS OF PAYMENT: Regarding supply, 100% Payment after successful installation duly certified by BHEL user dept.

Regarding support, payment will be made at the end of each quarter duly certified by the user dept.

3. RISK PURCHASE: Alternatively the purchaser at this option will be entitled to terminate the contract and to purchase elsewhere at the risk and cost of the seller either the whole of the goods or any part which the supplier has failed to deliver within the time stipulated as aforesaid or if the same were not available, the best and the nearest available substitute therefore. The supplier shall be liable for any loss which the purchaser may sustain by reason of such risk purchases in addition to penalty at the rate mentioned in clause 6 above.

4. LIQUIDATED DAMAGES: It is clearly among the parties to the contract that time is the essence of the contract. Therefore the delivery of the goods specified, in the purchase order should be made within the time limit prescribed. Where the seller supplies or dispatches the goods beyond the delivery period specified, the purchaser will have no obligation to accept the goods if accepted liquidated damages, at the rate of ½% of the value of goods delayed for each week of delay or part thereof subject to a maximum of 10% of the order value will be levied without prejudice to any other relief or compensation due to the purchaser under any other condition of this contract.

5. GENERAL: Any other conditions, which might have been quoted by the seller and are in contravention to the terms prescribed in the order and which have not been specifically accepted in by the purchaser will not be applicable to this contract.



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IMPORTANT INFORMATION TO BIDDERS

- 1) This tender is a TWO PART bid, i.e, technical bid and price bid are to be enclosed in two separate envelopes and sent in one larger envelope.
- 2) **The original formats (Technical and Price Format given alongwith Enquiry), containing the sign and seal of BHEL, authorized signatory alone should be used. Offer will not be accepted if the format is reproduced and given in any other form.**
- 3) The above bid shall be sent in a sealed envelope and duly superscribed as follows :-


“Enquiry No: 4501500003/ 12.01.2015, Tender opening date: 27.01.2015 (2.30 PM)”

It shall be addressed to the following:-

To.

**Manager / Purchase
Bharat Heavy Electricals Limited,
Piping Centre,
80, G.N. Road, T.Nagar,
Chennai – 600 017.
Phone: 28161380/375”**

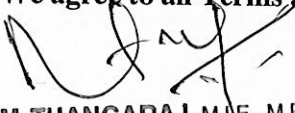
- 4) Last date of submission is 27.01.2015 (2 PM). The bid opening date and time is 27.01.2015, 2.30 PM.
- 5) L1 bidder will be arrived based on the total landed cost to BHEL, i.e, summation of software cost, cost of licenses and cost of vendor support alongwith applicable taxes and duties. The rate mentioned at Sl No. 10 of the BHEL price format shall be used for evaluation.
- 6) For any clarifications, kindly contact us on the above mentioned address and contact number. Kindly keep your offer error-free, which may otherwise lead to rejection of your offer.


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PRICE BID FORMAT

SI No.	Cost Element	Rate in Rs.
1	Basic Rate of the Appliance based Anti-Spam Solution with OEM support for 3 years (For full qty of 2 nos), excl. of taxes	
2	Taxes and Duties, if any on SI No. (1) (type of tax, %age and value)	
3	Total rate of Appliance based Anti-Spam Solution with OEM support for 3 years (For full qty of 2 nos), incl. of taxes SI No. (1) + SI No. (2)	
4	Basic rate for License for full qty of 275 users for a period of 3 years, excl. of taxes	
5	Taxes and Duties, if any on SI No. (4) (Type of tax, %age and value)	
6	Total rate for License for full qty of 275 users for a period of 3 years, incl. of taxes SI No. (4) + SI No. (5)	
7	Basic rate for vendor support for Anti-Spam solution for a period of 3 years	
8	Taxes and Duties, if any on SI No. (7) (Type of tax, %age and value)	
9	Total rate for vendor support for Anti-spam solution for a period of 3 years, incl. of taxes SI No. (7) + SI No. (8)	
10	Total Landed Cost SI No. (3) + SI No. (6) + SI No. (9)	

We agree to all Terms and Conditions of the Enquiry.



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(BIDDER SEAL AND SIGNATURE)

TERMS & CONDITIONS OF THE CONTRACT

The vendor shall comply to all the below terms and conditions.

SNo	Terms & Conditions of the Contract	Yes/No	Remarks
1	As per requirement of BHEL Piping Centre, the vendor shall supply, install and configure Anti-Spam appliances in BHEL Piping Centre, Chennai.		
2	The vendor shall provide 24x7 support for three years from the date of installation of the appliances.		
3	The appliance to be supplied by vendor shall be new . Vendor shall submit the Newness certificate .		
4	Vendor shall submit manufacturer (OEM) authorisation letter (MAF).		
5	The vendor shall ensure 8x5 NBD support from OEM for the entire support period of three years.		
6	The quoted price shall include transportation, supply, installation, maintenance, support and subscription of the appliances.		
7	The solution going to be supplied by vendor shall be upgradable and usable for a minimum of 5 years from the date of installation.		
8	The vendor shall have a full - fledged company service facility in Chennai.		
9	Onsite service response time shall be within 4 hours.		
10	Whenever new configuration or policy needs to be incorporated, the vendor shall accomplish it as per BHEL requirement.		
11	Support level matrix shall be submitted by the vendor in the techno commercial bid itself.		
12	Monthly preventive maintenance shall be performed by the vendor and performance report for the same shall be submitted at the end of every month.		
13	The schedule for periodical maintenance of equipment shall be furnished by the vendor while getting PO.		
14	Any issue shall be attended immediately by the vendor and that at any point of time if the appliance is down and a delay is anticipated for the replacement to arrive, then the vendor shall provide an equivalent appliance for continuity of service.		
15	The vendor shall provide a direct support and shall not have a third party sub contract for support and service.		
16	Shall comply the payment term : 100% product cost will be paid after successful installation of the appliance. The cost for 3 years vendor support will be paid at the end of every quarter after satisfaction of service certified by BHEL.		


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**Anti-Spam Solution (Email Security)
Technical Compliance Sheet**

Vendor Reply	
Specify brand/ make of the proposed solution	
Specify Model of the proposed solution	

SNo	Specification	Compliance	Comment
1	Solution shall be appliance based.		
2	Appliance shall be rack mountable.		
3	Solution shall have at least 2 x 10/100/1000 ports.		
4	Solution shall have minimum 4GB RAM.		
5	Solution shall have minimum hard drive capacity of 160 GB with at least RAID 1.		
6	Shall support Active/ passive deployment (Clustering) (If required add-on appliance can be quoted for Active/ Passive deployment).		
7	Shall support seamless failover between units in a pair.		
8	Solution shall support real time spam detection & proactive virus detection technology, which detects and blocks the new outbreaks immediately and accurately.		


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9	Solution shall be compatible with all types of SMTP mail server.		
10	Solution shall use best of the breed Anti-Virus engine and Anti-Spam engine from a reputed OEM. Anti-Virus and Anti-Spam shall not be an open source solution.		
11	Solution shall offer complete defence against email threats with 99%+ anti-spam accuracy and anti-virus protection.		
12	Solution shall reduce the load on email servers and company network, thereby minimizing the need for new hardware investments.		
13	Solution shall support IP/Email address white list/Black list feature.		
14	Solution shall be able to examine the content and context of emails using structural test approach, English and foreign language inspection, pornography detection, malicious (spyware/phishing/ pharming) URL detection, image analysis, reputation analysis and organization's custom policies.		
15	Solution shall offer full support for double-byte languages.		
16	Solution shall be able to identify image based spam.		
17	Solution shall have the End User Digest facility to release the email seamlessly.		
18	Solution shall have email firewall that provides a stateful, first-line of defense by testing numerous connection-level data points, including DNS, MX record verification, Sender-Policy Framework (SPF), and recipient verification.		



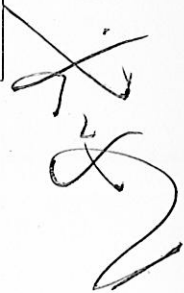
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19	Solution shall allow administrators to create rules in the Email Firewall and Regulatory Compliance modules for extracting metadata content from Microsoft Office document attachments and PDF file attachments.		
20	Solution shall protect organization's reputation when filtering the outbound mail stream for spam in the event if internal system is compromised by malware and becomes a source of spam.		
21	Solution shall support the latest BATV (Bounce Address Tag Validation) specification to tag outbound messages and to validate incoming NDRs against those tags to block backscatter.		
22	Solution shall have Targeted Attack Protection for email communication.		
23	Solution shall protect against most advanced forms of spam, phishing, and zombie attacks, as well as should address the newest forms of blended threats where malware is being delivered through an innocuous URL contained with a spam message.		
24	Solution shall have advanced anti-phishing techniques to protect end users from scams, fraud, identity theft and malicious code.		
25	Solution shall provide various options for end user controls including web, email and plug-ins. End user control features should include language selection, individualized spam threshold settings and safelist/blocked list management.		



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26	Solution shall check for safe list and blocked lists for valid and invalid senders.		
27	Solution shall have option to support RSA Secure ID Two-factor Authentication.		
28	Policies shall be configurable at a global, group, or user level with full integration to LDAP or Active Directory to simplify on-going administration.		
29	Solution shall offer outstanding accuracy against spam in any language, including hard-to-analyze, multi-byte character languages such as Japanese and Chinese.		
30	Solution shall include zero-hour threat detection.		
31	Solution shall offer multi-layered threat protection.		
32	Solution shall have bi-directional filtering.		
33	Solution shall efficiently scan messages and attachments for potentially malicious code.		
34	Solution shall run virus scanning with other forms of message analysis (such as spam and other message filtering actions) parallel to minimizes latency and improves the system's overall scalability.		
35	Solution shall have provision for setting limit on attachment size. And the solution shall allow creating multiple groups with different attachment size limit. So that higher privilege can be given higher quota limit.		



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36	Solution shall offer Flexible policies which allow administrators to customize the handling of messages based on results of virus analysis.		
37	Solution shall accurately detect and quarantine only those messages associated with an emerging virus, without stopping legitimate email i.e, all emails with attachment type deemed to be dangerous.		
38	Solution shall offer a convenient graphical user interface to customize zero-hour Anti-Virus policy.		
39	Solution shall provide a complete view into the operation of your Zero-Hour defenses and virus activity in general.		
40	Solution shall able to identify and prevent a wide variety of inbound and outbound policy violations, including offensive language, harassment, file sharing and many more.		
41	Solution shall against spam and malicious connections by testing numerous connection-level data points including DNS, MX recipient verification, record verification etc.		
42	Solution shall monitor inbound/outbound email message flow, including attachments, for compliance throughout the enterprise.		
43	Solution shall be able to compare message content with dictionaries in order to protect businesses from the use of inappropriate or offensive content and other issues that can surface through email usage.		



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44	Solution shall include attachment scanning and support for custom or proprietary document types.		
45	Solution shall support configuration of custom policies through a graphical user interface, which allows messages to be analyzed and processed, based on a comprehensive list of message attributes.		
46	Solution shall include a feature for troubleshooting log management interface (the delay must not exceed 5 min).		
47	Solution shall have complete IPV6 Support in Route, Relay and Policy.		
48	Solution shall support policy based encryption, Internal-to-internal encryption.		
49	Solution shall offer secure, cost-efficient, highly available and fully redundant key storage facilities.		
50	Solution shall allow expiration of encrypted messages and should have the ability to revoke any individual message to any one specific individual.		
51	Solution shall include One-step encrypted email delivery for mobile, laptop, and desktop users.		
52	Solution shall include reading of encrypted emails on mobile device with a mobile interface for a better user experience.		



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53	Solution shall include DLP which offers dashboard that provides a single, consolidated view of all compliance activity across an organization with real-time statistics, the ability to drill into any specific incident and take immediate action.		
54	Solution shall secure documents that need to be kept confidential.		
55	Solution shall cover privacy and data security regulations including HIPAA, GLBA, PCI, SEC rules, and many more.		
56	Solution shall include description of the activities (predictive + tag-based).		
57	Solution shall have separate treatment for phishing messages (prevention, subscribe, reporting).		
58	Solution shall have provision for reporting the summary for scheduled messages by company.		
59	Solution shall have provision for checking the reputation of links in real time.		
60	Solution shall include Force TLS encryption.		
61	Solution shall include a feature to delete encryption key after sending.		
62	Solution shall have a feature for encrypted e-mail to be opened in three years.		
63	Solution shall work without installing a program.		



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64	Solution shall include simplified encryption key management.		
65	Solution shall have a feature for automatically applying encryption based on organization's policies.		
66	Solution shall include native, integrated, and strong encryption technology.		
67	Solution shall be optimized for mobile devices to include push and pull options for good encryption capability.		
68	Solution shall include automatic reporting tool.		
69	Solution shall allow multiple ways for publishing reports.		
70	Solution shall include customized reporting feature for every domain it handles.		
71	Solution shall include easy-to-manage web-based administration portal.		
72	Solution shall include quarantine management.		
73	Solution shall include alert monitoring.		
74	Solution shall support seamless integration with SIEM.		
75	Solution shall allow administrator to setup sub-organizations with delegated administration feature.		


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