



An ISO 9001
Company

Bharat Heavy Electricals Limited

(High Pressure Boiler Plant)

Tiruchirappalli – 620014, TAMIL NADU, INDIA

MATERIALS MANAGEMENT

TITLE ELECTRO FORGED FLOOR GRILLS AS PER ATTACHED DRAWING	Phone: +91 431 2577897 Fax : +91 431 252 0719 Email : sachinsaini@bheltry.co.in
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	Reference Number: Enquiry 1801400336/13	Enquiry Date: 05.04.2014	Due date for submission of quotation: 09.05.2014
You are requested to quote the Enquiry number date and due date in all your correspondences. This is only a request for quotation and not an order			

BHEL/Trichy is looking for empanelment of new vendors for supply of “Electro Forged Floor Grills as per our attached drawing”

BHEL commercial terms & conditions with Price Bid formats and all annexure can be downloaded from BHEL web site http://www.bhel.com or from the Government tender website http://tenders.gov.in (public sector units) Bharath Heavy Electricals Limited) under enquiry reference “XXXXXXXXXX ”	
Tenders should reach us before 14:00 hours on the due date Technical bid will be opened at 14:30 hours on the due date Tenders would be opened in presence of the tenderers who have submitted their offers and who may like to be present.	Yours faithfully, For Bharat Heavy Electricals Limited AGM / MM / BOI

Terms & Conditions of Reverse Auction

Against this enquiry for the subject item/ system with detailed scope of supply as per enquiry specifications, BHEL may resort to “REVERSE AUCTION PROCEDURE” i.e., ON LINE BIDDING (THROUGH A SERVICE PROVIDER). The philosophy followed for reverse auction shall be English Reverse (No ties).

1. For the proposed reverse auction, technically and commercially acceptable bidders only shall be eligible to participate.
2. Those bidders who have given their acceptance for Reverse Auction (quoted against this tender enquiry) will have to necessarily submit ‘online sealed bid’ in the Reverse Auction. Non-submission of ‘online sealed bid’ by the bidder for any of the eligible items for which techno-commercially qualified, will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines in vogue.
3. BHEL will engage the services of a service provider who will provide all necessary training and assistance before commencement of on line bidding on internet.
4. In case of reverse auction, BHEL will inform the bidders the details of Service Provider to enable them to contact & get trained.
5. Business rules like event date, time, bid decrement, extension etc. also will be communicated through service provider for compliance.
6. Bidders have to fax the Compliance form (annexure IV) before start of Reverse auction. Without this, the bidder will not be eligible to participate in the event.
7. In line with the NIT terms, BHEL will provide the calculation sheet (e.g., EXCEL sheet) which will help to arrive at “Total Cost to BHEL” like Packing & forwarding charges, Taxes and Duties, Freight charges, Insurance, Service Tax for Services and loading factors (for non-compliance to BHEL standard Commercial terms & conditions) for each of the bidder to enable them to fill-in the price and keep it ready for keying in during the Auction.
8. Reverse auction will be conducted on scheduled date & time.
9. At the end of Reverse Auction event, the lowest bidder value will be known on auction portal.

10. The lowest bidder has to fax/e-mail the duly signed and filled-in prescribed format for price breakup including that of line items, if required, (Annexure VII) as provided on case-to-case basis to Service provider within two working days of Auction without fail.
11. In case BHEL decides not to go for Reverse Auction procedure for this tender enquiry, the Price bids and price impacts, if any, already submitted and available with BHEL shall be opened as per BHEL's standard practice.
12. Bidders shall be required to read the "Terms and Conditions" section of the auctions site of Service provider, using the Login IDs and passwords given to them by the service provider before reverse auction event. Bidders should acquaint themselves of the 'Business Rules of Reverse Auction', which will be communicated before the Reverse Auction.
13. If the Bidder or any of his representatives are found to be involved in Price manipulation/ cartel formation of any kind, directly or indirectly by communicating with other bidders, action *as per extant BHEL guidelines*, shall be initiated by BHEL and the results of the RA scrapped/ aborted.
14. The Bidder shall not divulge either his Bids or any other exclusive details of BHEL to any other party.
15. In case BHEL decides to go for reverse auction, the H1 bidder (whose quote is highest in online sealed bid) may not be allowed to participate in further RA process.

Annxure II - Loading for deviation in Commercial terms

Payment Term (Indigenous)	
If materials are receivable at Project Sites without PBG	<p><u>Option-1:</u> Payment term is 100% direct payment after 45 days from the date of dispatch against site acknowledgement</p> <p><u>Option-2: (REVISED)</u></p> <p>a) Payment term is 100% direct payment after 45 days from the date of dispatch against site acknowledgement.</p> <p>(or)</p> <p>b) Payment term is 90% direct payment after 45 days from the date of dispatch against submission of dispatch documents and balance 10% against site acknowledgement. For this option –(b), a loading of 2% on the 90% of the offered value shall be made.</p>

Payment Term (Imports) -
BHEL Payment term is 100% payment on CAD basis after 45 days from the date of receipt of documents, specified in PO, at BHEL bank. Respective bank charges to respective account.
Any deviation in the above payment term will attract loading as mentioned below. “Base rate of SBI (as applicable on the date of bid opening. Techno-commercial bid opening in case of two part bids) + 6% shall be considered for loading for the period of relaxation sought by bidders.
<ul style="list-style-type: none">In the case of Usance LCs the loading will be considered @ 1.5% on the offered Value.For LC at sight the loading will be considered @ 3.5% on the offered Value.Normally CAD at sight and Confirmed LCs are liable for rejection.

Liquidated Damages / Penalty - To be incorporated in all NITs addressed to both Indigenous and Import Suppliers
Liquidated damages shall be 0.5% of the total order value per week or part thereof subject to a maximum of 10% of the total order value.
For staggered delivery schedule, LD shall be 0.5% of the undelivered portion per week of the delay or part thereof subject to a maximum of 10% of the total order value.
Any deviation from the above LD clause, loading will be applied to the extent to which it is not agreed by the bidder (at offered value).

Vendor Sign & Seal

Annexure III

Clause: Special Provisions for Micro and Small Enterprises (MSE):

1. 20% of the tendered quantity is earmarked for MSE suppliers in this tender.
2. Out of the 20% tendered quantity reserved for MSE suppliers, 4% shall be earmarked for procurement from MSE owned by SC / ST entrepreneurs.
3. In case MSE vendor participating in the tender quotes within the price band of L1 + 15%, they will be allowed to supply the portion of the requirement subject to acceptance of L1 price by MSE vendor. In case of more than one such MSE, the supply shall be shared proportionately.
4. MSE suppliers can avail the intended benefits only if they submit along with offer, attested copies of either EM II certificate having deemed validity (Two years from the date of issue of acknowledgement in EM II) or valid NSIC certificate or EM II certificate along with CA certificate (Format enclosed) applicable for the year, certifying quantum of investment in plant and machinery within the permissible limit as per the act for relevant status (Micro or small) where the deemed validity of EM II is over. Date to be reckoned for determining the deemed validity will be the last date of technical bid submission. Non submission of such documents will lead to consideration of their bids at par with other bidders and MSE status of such suppliers shall be shifted to Non MSE supplier till the supplier submits these documents.

NOTE: **Without requisite documents as mentioned in point 4 above, MSE status benefits will not be extended to vendors**

Annexure IV

Special terms & conditions to Electro Forged floor grills For IMPORT vendors Enquiry no: 1801400336dt05.04.2014

Sl.no	Conditions	Vendor conformation
1	Offer shall be submitted in TWO PART bid i.e Technical offer with commercial terms & conditions in one envelope & price bid in another envelope, duly sealed& signed.	
2	Price may be finalized thro " On line Reverse Auction Process " using internet. Please confirm your acceptance. Refer Annexure I.	
3	Offer should be valid for a minimum period of 60 days, from the date of tender opening.	
4	Tender will be finalized on the basis of "Lot wise total cost to BHEL".	
5	"Rate per number" to be quoted on "CIF Chennai" indicating price break up for FOB, Marine Insurance, Sea Freight etc separately.	
6	The monthly production capacity " <u>sparable to BHEL/Trichy</u> " against this tender to be clearly indicated in the offer.	_____ MT/Month
7	If the vendor is not conforming to our technical / drawing requirements in total, their offer will not be considered for further evaluation in this tender.	
8	Delay in dispatches shall attract a penalty of Liquidated damages (LD) @ 0.5% per week, subject to maximum of 10%. Any change in this clause is NOT ACCEPTABLE and offer with different clauses is liable for rejection	
9	Lowest Prices received against BHEL tender need not be the technically acceptable one and in that case BHEL reserve the right not to consider the same	
10	Guarantees shall be given for twelve months from the date of receipt of the material at site or eighteen months from the date of dispatch.	
11	BHEL reserves the right to increase or decrease the tendered quantity.	
12	BHEL Payment term is 100% payment on CAD basis after 45 days from the date of receipt of documents, specified in PO, at BHEL bank. Respective bank charges to respective account.	
13	All the material supplied will be as per BHEL's drawing no 1-35-811-02525/09	
14	If the vendor is not registered with BHEL Trichy, then supplier registration form (SRF) along with requisite documents should be submitted along with the technical offer. In absence of SRF, offers may not be considered.	

(Vendor Sign & Seal)

Special terms & conditions to Electro Forged floor grills For Indigenous vendors
Enquiry no: 1801400336 dt 05.04.2014

Sl.no	Conditions	Vendor conformation
1	Offer shall be submitted in TWO PART bid i.e Technical offer with commercial terms & conditions in one envelope & price bid in another envelope, duly sealed.	
2	Price may be finalized thro " Online Reverse Auction Process " using internet. Please confirm your acceptance. Refer Annexure I.	
3	Offer should be valid for a minimum period of 60 days, from the date of tender opening.	
4	Tender will be finalized on the basis of "Lot wise Total cost basis to BHEL".	
5	"Rate per number" to be quoted on "FOR Site" basis with price breakup indicating basic price, P&F, ED,CST/VAT, freight charges separately. Insurance will be in BHEL scope.	
6	In case of " Mega Power Projects International Competitive Bidding " payment of ED is Exempted, hence vendors need not pay ED. Necessary project documents will be furnished by BHEL to vendor to avail ED Exemption	
7	Vendor may quote their rates for a) " With PAC " and b) " Without PAC " options.	
8	The monthly production capacity " <u>sparable to BHEL/Trichy</u> " against this tender to be clearly indicated in the offer.	_____MT/Month
9	If the vendor is not conforming to our technical / drawing requirements in total, their offer will not be considered for further evaluation in this tender.	
10	Delay in dispatches shall attract a penalty of Liquidated damages (LD) @ 0.5% per week, subject to maximum of 10%. Any change in this clause is NOT ACCEPTABLE and offer with different clause liable for rejection.	
11	Lowest Prices received against BHEL tender need not be the technically acceptable one and in that case BHEL reserve the right not to consider the same	
12	Guarantees shall be given for Twelve months from the date of receipt of the material at site or Eighteen months from the date of dispatch.	
13.	BHEL reserves the right to increase or decrease the tendered quantity.	
14	Payment term: 100% payment will be made in 45 days from the date of receipt of material at site.LC Payment term is not acceptable.	
15	All the material supplied will be as per BHEL's drawing no 1-35-811-02525/09	
16	If the vendor is not registered with BHEL Trichy, then supplier registration form (SRF) along with requisite documents should be submitted along with the technical offer. In absence of SRF, offer may not be considered.	

(Vendor Sign & Seal)

**Commercial Terms& conditions for Enquiry no: 1801400336 dt
05.04.2014(Indigenous Vendors)**

SL NO	CONDITIONS	BHEL TERMS	Accepted/Not Accepted
1	Delivery Terms	FOR Site	
2	Delivery period	90 days from PO	
3	ED	Vendor to quote	
4	CST/VAT	Vendor to quote	
5	Freight	Vendorto quote	
6	Insurance	BHEL Scope	
7	LD	Delay in dispatches shall attract a penalty of Liquidated damages (LD) @ 0.5% per week, subject to maximum of 10%	
8	Risk Purchase	Applicable	
9	PBG	Not Applicable	
10	Payment terms	100% payment will be made in 45 days from the date of receipt of material at site.	
11	Validity	60 days from the date of tender opening.	
12	Firm Price	Firm Price	
13	PVC	Not Applicable	
14	Packing Forwarding	Vendor Scope	
15	Guarantee/Warranty	12 months from the date of receipt of the material at site.	

(Vendor Sign & Seal)

**Commercial Terms& conditions for Enquiry no: 1801400336 dt 05.04.2014
(Import Vendors)**

SL NO	CONDITIONS	BHEL TERMS	Accepted/Not Accepted
1	Delivery Terms	CIF Chennai	
2	Delivery period	90 days from PO	
3	ED	Not Applicable	---
4	CST/VAT	Not Applicable	---
5	Freight from Chennai to Project Site	BHEL Scope	
6	Insurance	by BHEL (for Chennai to Site movement)	
7	LD	Delay in dispatches shall attract a penalty of Liquidated damages (LD) @ 0.5% per week, subject to maximum of 10%	
8	Risk Purchase	Applicable	
9	PBG	Not Applicable	
10	Payment terms	BHEL Payment term is 100% payment on CAD basis after 45 days from the date of receipt of documents, specified in PO, at BHEL bank. Respective bank charges to respective account.	
11	Validity	60 days from date of tender opening.	
12	Firm Price	Firm Price	
13	PVC	Not Applicable	
14	Packing Forwarding	Vendor Scope	
15	Guarantee/Warranty	12 months from the date of receipt of the material at site.	
16	Currency	Please mentioned the currency of your offer. (For evaluations we will take the exchange rate as on date of tender opening)	

(Vendor Sign & Seal)

**BHEL TRICHY-14
MM / BOI**

REF: FB: MM: BOI: 33EFG/OT

DATED: 02.04.2014

Annexure V - GENERAL CONDITIONS

1. This tender is for the supply of Electro Forged Floor Grills of sizes 32x995x6000, 32x515x6000 and 32x305x6000 as per BHEL drawing no 1-35-811-02525/09 attached with this tender. Specs are furnished in drawing mentioned above.
2. This requirement is for our different projects and will be ordered as Lot wise package.
3. The vendor shall have adequate experience in manufacturing and supply of Electro forged Floor Grills.
4. Vendor shall indicate in their offer clearly the monthly tonnage that can be manufactured in their factory against the requirement and also their total manufacturing capacity in MT / Month. If vendor is not having adequate manufacturing capacity, offers may not be considered.
5. The tender is in two parts. One part consisting of commercial and technical conditions and other with price details. Techno-Commercial bid and price bid are to be submitted in separate sealed covers. In addition to technical and commercial conditions, vendors who are not registered vendor of BHEL, Trichy have to submit the filled in "Supplier Registration Forms" (*to be filled online*) along with the technical bid. Based on this and other conditions, as well as capacity and capability, vendors will be short-listed. Both these covers are to be put in a single cover duly super scribing the Enquiry Number. The technical and commercial bid will be opened on the due date and based on the acceptance of techno-commercial bid and vendor evaluation, the price bid/RA of the qualified vendors will be opened on a suitable date with due intimation.

Following will be the criteria for vendors to qualify:

- a. Vendor should have been approved by BHEL Trichy for this items under Permanent category (OR)
- b. Vendor should submit the following documents for considering them as an approved vendor:
 - i. Duly filled-in Supplier Registration Forms through online portal.

- ii. Availability of minimum manufacturing, handling, testing and measuring facilities as detailed in the Supplier Registration Form.
 - iii. BHEL will have the right for spot assessment of the facilities for assessment.
 - iv. Qualifying to our techno commercial requirements of the Enquiry.
6. BHEL reserves the right to increase or decrease the tendered quantity and split the tendered quantity among more than one tenderer and place orders accordingly in any proportion based on commitment, requirement and supplier's capability in terms of delivery and quality as assessed by BHEL.
 7. BHEL reserves the right to negotiate the L1 rate.
 8. BHEL reserves the right to re-float the tender opened, if L1 price is not the lowest acceptable price to BHEL inter-alia other reasons.
 9. BHEL reserves the right to order on more than one vendor at the lowest acceptable price to BHEL.
 10. Vendors have to confirm to the Commercial Terms and Special Terms & Conditions attached.
 11. BHEL standard LD condition is 0.50 % per week to a maximum of 10 % for the undelivered portion of materials.

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Annexure VI – Specification&Qty

Supply of Electro Forged Floor Grills made of steel of sizes 32x995x6000, 32x515x6000 and 32x305x6000 as per BHEL drawing no 1-35-811-02525/09 attached with this tender.

Specification of structural steel must be as mentioned in BHEL drawing.

The material shall be galvanized by Hot Dip Process with average weight of Zinc coating be 610 gms per sqm.

Annual requirement of BHEL Trichy is approx. 15000 MTs. For this tender following is the requirement.

Current Requirement

Lot 1	Unchahar Project	Qty (Nos)	Approx. Weight
1	Electro Forged Floor Grills 32x995x6000	445	153.448 MTs
2	Electro Forged Floor Grills 32x515x6000	125	
3	Electro Forged Floor Grills 32x305x6000	135	

Lot 2	Suratgarh Project	Qty (Nos)	Approx. Weight
1	Electro Forged Floor Grills 32x995x6000	1030	339.774 MTs
2	Electro Forged Floor Grills 32x515x6000	210	
3	Electro Forged Floor Grills 32x305x6000	270	

Lot 3	OPGCL Project	Qty (Nos)	Approx. Weight
1	Electro Forged Floor Grills 32x995x6000	3500	1156.057 MTs
2	Electro Forged Floor Grills 32x515x6000	710	
3	Electro Forged Floor Grills 32x305x6000	940	

Project Locations for calculating freight

1. Unchahar – Unchahar, Rae Bareli, UP
2. Suratgarh – Suratgarh, Distt: Sri Ganganagar-335804, Rajasthan
3. OPGCL – I.B Valley, Jharsuguda district, Orissa