



# भारत हेवी इलेक्ट्रिकल्स लिमिटेड Bharat Heavy Electricals Limited

Boiler Auxiliaries Plant, Ranipet – 632 406  
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## WORKS CONTRACT MANAGEMENT

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**The following corrigendum is hereby notified.**

Corrigendum No.1 Dt.19-07-2016 to tender no.9860016E Dt.04-07-2016

**The following conditions added:**

If the approved carrier in this contract is failed to place vehicle for any BHEL requirement within 44 hours, the load will be automatically moved to other approved carriers on first come first basis.(This extra load will not included in their contract quantity) . This quantity will not be claimed in the future by the defaulted carrier.

If all the approved carriers do not lift the load, such loads will be moved through other carriers at the risk and cost of defaulted carriers.

No claim will be entertained later.

Capacity to place vehicle: Before submission of offers, the tenderers are requested to carefully analyze their capacity to meet BHEL demand as per contract with in the stipulated time of 44 hours.

The bidders are advised to study the business dynamics and the conditions prevailing in moving boiler auxiliaries components to various project sites and consider them while quoting their rates.

Not placing the vehicles when demanded by BHEL stating various conditions that exists at the time of vehicle request given by BHEL, is not acceptable and BHEL may move such consignments at the risk and cost of such defaulted carriers.

Failure to place the vehicle during the currency of contract stating that “ they do not have adequate vehicle at present and their vehicle/capacity is booked with other units of BHEL or with other customers or with BHEL Ranipet through any other pending contracts presently being executed” will be termed as breach of contract and risk purchase action will be initiated.

The weight of the consignments loaded in each vehicle shall not exceed the approved / registered capacity of the vehicle.

**Section AL is modified as below;**

**SECTION AL**

**DISTRIBUTION OF WORK (LOAD)**

- a. The total quantum of work will be distributed among a **maximum of five** techno-commercially accepted bidders in the ratio **40:25:15:15:10** after following the procedure described in this specification on tonnage basis.
- b. The distribution will be based on the weight (in MT) of consignments to be transported.
- c. After the completion of Reverse auction process, the lowest rate obtained in the Dynamic Reverse Auction process, after negotiation if any, will be counter offered to other techno-commercially accepted bidders in the order of their ranking. During counter offering if the counter offered rate is not accepted by the bidder to whom the counter offer is made, and then counter offer will be made to next higher ranked bidder. This process will continue till totally five bidders (including the L1 bidder in Dynamic Reverse Auction process) accept the counter offer.
- d. In the event of availability of insufficient number counter offer accepted bidders, who participated in the Dynamic reverse Auction process, the counter offer process will be extended to the bidder who submitted their bids in sealed bid session of Reverse Auction Process but not participated in Dynamic Reverse Auction process, in the order of their ranking. In any case counter offer will not be extended to highest rate quoted bidder (whose rate is highest when considering both sealed bid session and dynamic reverse auction session put together)
- e. In the event of failure of Reverse Auction process, the sealed bids submitted by all techno-commercially accepted bidders in the e-Procurement system will be opened. In such case the counter offer will not be extended to the highest rate quoted bidder in e-Procurement System.
- f. At the end of counter offer process if only four bidders (including the L1) are available then the work will be distributed between these four bidders in the ratio 50:25:15:10, if only three bidders (including the L1) are available then the work will be distributed between these three bidders in the ratio 50:30:20, if only two bidders (including the L1) are available then the work will be distributed between these two bidders in the ratio 70:30. If no one accepts counter offer, the total quantity will be awarded to L1 bidder.
- g. During Dynamic Reverse Auction if the starting rate is corresponding to the lowest ranked rate obtained in the Reverse Auction sealed bid and no other bidder starts competing by submitting his decremented rate, then the starting rate will be declared as the final rate and the bidder whose rate is the starting rate will be declared as the L1 bidder. (In this case, if more than one bidder quoted the same lowest rate in the online sealed bid session of Reverse Auction, then the bidder who submitted their rate earlier in the sealed bid session of Reverse Auction will be considered as L1 and so on).
- h. Lowest rates, obtained in the Dynamic Reverse auction process /e-Procurement Sealed bid opening process, need not be the acceptable rate to BHEL. BHEL got the right to refloat the tender if the rates obtained in the Dynamic reverse auction process / e-Procurement sealed bid process is not reasonable or not workable.
- i. BHEL has got the right to negotiate with the bidder who emerged as the lowest quoted (L1) bidder in the Dynamic reverse auction process / L1 in sealed bid submitted through e-Procurement system.
- j. BHEL will allot the load through e-mail, based on the price bid ranking of the Carriers
- k. In the event of only one bidder submitting their sealed bid in Reverse Auction system, the sole bidder will be declared as the L1 bidder and entire quantum will be awarded to them if the rate is acceptable to BHEL.
- l. BHEL reserves the right to order on more than one Bidder, at the lowest acceptable price to BHEL by counter offering the acceptable price of BHEL to other Bidders as elaborated above.
- m. In addition to the L1 bidder, contract will be awarded only to the Bidder who have accepted the counter offer given, restricted to maximum five bidders, which includes L1 bidder.

- n Always lower ranked bidder/contractor will be awarded contract for more quantum of the work compared to higher ranked bidder / contractor.
- o. If no other eligible bidder accepts the counter offered rate, then entire work will be allotted to the L1 bidder. In such case the L1 bidder has to accept 100% of the work covered under this tender. Refusing to accept 100% of the work is considered as not honouring his own offer and hence will be liable for penal action as per Guidelines for Suspension of Business with Supplier / Contractor.
- p. During contract execution, BHEL will allot consignments to the contractors in the ratio corresponding to their ranking in the bidding process.

Except the above all other terms and conditions remains unaltered.

Sr.Manager/WCM  
BHEL BAP  
Ranipet