



**BHARAT HEAVY ELECTRICALS LIMITED, JHANSI**  
(A Govt. of India undertaking)  
**Material Management**

(Part-A)

‘TECHNO-COMMERCIAL BID’ FOR ENQUIRY NO. E6550087  
(Mandatory sheet regarding instruction to bidders for compliance)

Supplier Name & Address: .....

Sl. no.	Particulars	Supplier's confirmation
1.	Complete acceptance for supply of items as per Purchase/Tech. specification mentioned in the enquiry.	<input type="checkbox"/> Accepted <input type="checkbox"/> Not Accepted
1. (A)	In case of acceptance to 1 above and wherever needed, successful bidder has to submit duly seal & signed copy of Drawings, Purchase /Tech. specification etc. as token of acceptance before placing order.	<input type="checkbox"/> Accepted <input type="checkbox"/> Not Accepted
2.	Acceptance to all special remarks/General Terms & Condition of enquiry.	<input type="checkbox"/> Yes <input type="checkbox"/> No
3.	<u>Guarantee/Warranty/Conformance/Test Certificate</u> (along with supply) as specified in enquiry will be provided.	<input type="checkbox"/> Yes <input type="checkbox"/> No
4.	Delivery period from date of Purchase Order.	.....Days.
5.	<u>Taxes &amp; Duties:</u> Extra as applicable (Indigenous bidders to indicate following):	<input type="checkbox"/> Accepted <input type="checkbox"/> Not Accepted
	(a) Excise Duty (mention N/A, if not applicable)	.....%
	(b) VAT (mention N/A, if not applicable)	.....%
	(c) CST against form ‘C’ (mention N/A, if not applicable)	.....%
6.	Price Bid submitted as per attached ‘price-bid’ format. (Copy of blank ‘price-bid’ is submitted)	<input type="checkbox"/> Yes <input type="checkbox"/> No
7.	<u>Terms of Delivery:</u> BHEL prefer delivery on F.O.R. BHEL Jhansi basis (including freight & Insurance). Hence quote rate on F.O.R. BHEL Jhansi basis.	
	(a) Terms of Delivery on F.O.R BHEL Jhansi basis.	<input type="checkbox"/> Accepted <input type="checkbox"/> Not Accepted
	(b) In case of non-acceptance to 7(a) above, please mention place of dispatch: Ex-works.....	
	(In case of Ex-works offer: offered price shall be loaded towards freight & insurance as follows: Up to 500Km-1.07%; More than 500Km-2.07%).	
8.	Basic rate quoted is inclusive of Packing & forwarding.	<input type="checkbox"/> Yes <input type="checkbox"/> No
9.	If answer to sl. No. 8 is ‘No’, state Packing & forwarding charges as % of basic rate or actual.	Rs..... or.....%
10.	Acceptance for Prices on firm basis and no PVC is applicable.	<input type="checkbox"/> Yes <input type="checkbox"/> No
11.	Acceptance for 90 days Validity of offer from date of tender opening.	<input type="checkbox"/> Yes <input type="checkbox"/> No
12.	<u>Inspection:</u> Material may be source inspected by BHEL/Customer/Third party. However, final inspection for acceptance of quality and quantity shall be done at BHEL’s works after receipt of material and results shall be binding on the suppliers.	<input type="checkbox"/> Accepted <input type="checkbox"/> Not Accepted

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13.	<u>Liquidated Damage/Penalty:</u> Failure to supply by the time specified in the order will make the supplier liable to pay unconditional penalty of ½% of the price of the goods in arrear (delayed and not supplied) per week or part there of, subject to a maximum of 10% of the order value unless agreed otherwise.	<input type="checkbox"/> Accepted <input type="checkbox"/> Not Accepted
14.	<u>Risk Purchase:</u> If the material is not supplied within stipulated delivery indicated in PO, BHEL shall have the option to purchase the material from other sources at the supplier's risk & cost.	<input type="checkbox"/> Accepted <input type="checkbox"/> Not Accepted
15. (A)	<u>Our Standard Payment Terms:</u> "100% payment after 60 days of receipt and acceptance of material at BHEL works". The suppliers who are availing SIDBI/HDFC discounting facility (pay by BHEL in about 120 days from the date of invoice) with us will continue to get this facility. However, due to funds problems, this facility cannot be extended to other suppliers. These payment terms will be treated as standard terms of payment. The bidder who are covered under MSMED Act-2006 & quoted 45 days of payment after acceptance of material will also be treated as standard terms of payment.  <u>Any other payment term like:</u> Advance/LC/CAD (cash against dispatched documents) etc. will not be accepted from indigenous vendors. Offers received with these payment term shall be rejected. BHEL will load total outflow in case of alternate payment terms, as follows: <ul style="list-style-type: none"> <li>For documents through bank/COD (cash on delivery i.e. against DRS): For 75 days @ (base rate of SBI+6%) per annum.</li> </ul> (Please give specific acceptance on the above payment term) Base rate of SBI shall be taken as the rate applicable on the date of 'techno-commercial bid' opening date. Base rate of SBI is available at SBI site. (At present Base Rate of SBI is 10%). In case where there are deferred payment terms i.e. payment in more that one stage, loading shall be done on pro-rata basis on the deferred amounts.	<input type="checkbox"/> Accepted <input type="checkbox"/> Standard TOP <input type="checkbox"/> Accepted <input type="checkbox"/> MSMED <input type="checkbox"/> Accepted <input type="checkbox"/> SIDBI <input type="checkbox"/> Not Accepted
15. (B)	<u>Guarantee:</u> In Case an order is placed, supplier shall be required to guarantee for smooth and satisfactory performance of the equipment for a period of 12 months from the date of dispatch and certificate must be issued to this effect.	<input type="checkbox"/> Accepted <input type="checkbox"/> Not Accepted

- Notes:
- 1) If answer to 1, 1(A), 3, 6, 10, 12, 14 & 15(B) are not acceptable offer may not be considered.
  - 2) Rates are to be mentioned only in sealed price bid of BHEL Format as enclosed.
  - 3) Evaluation of bid will be done on landed cost to BHEL, Jhansi basis. Offers will be loaded for the deviation(s), if any, suitably. Hence, please quote accordingly.
  - 4) Entry tax, wherever applicable for vendors outside U.P. will paid by BHEL and same will be loaded while evaluation.
  - 5) In case of non-acceptance of BHEL L.D. clause, the suitable loading up to 10% maximum shall be done on supplier's quoted rate to derive the L-1 Status.

Signature of Supplier & seal : .....

Date : .....

Name of contact person : .....

Cell No. : .....



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(Part-B)

'PRICE-BID' FOR ENQUIRY NO. E6550087

Supplier Name & Address: .....

Enquiry item no.	Quoted rate in figure (per unit of supply basis)	Quoted rate in words (per unit of supply basis)
1	Rs. ....	Rupees .....
2	Rs. ....	Rupees .....
3	Rs. ....	Rupees .....
4	Rs. ....	Rupees .....

Note:- The price bid submitted in any other fashion or by adding any condition (e.g. minimum order quantity, rates applicable for specified quantity, discount for quantity, rate based on slabs, rate based on terms of payment etc.), offer shall be straight way REJECTED even if, offer has been found technically & commercial acceptable before opening of price bid.

Signature of Authorized Signatory: .....

Name : .....

Contact No. : .....

E-mail Address : .....