



BHARAT HEAVY ELECTRICALS LTD.
 (A GOVT. OF INDIA UNDERTAKING)
 P.O BHEL Jhansi - 284129, INDIA
 Tel.: 0510-277001/2412260 Fax: 2412120
 Email : mmx@bheljhs.co.in

PURCHASE ENQUIRY

ENQ NO/DT: E7160615 02/06/16
 REV NO/DT: 1 03/06/16

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M/s P80550 PRESS TENDER ENQUIRY
 DUMMY CODE GIVEN FOR PRESS TENDER
 ENQUIRIES ONLY.

JHANSI
 NA FOR FOREIGN SUPPLIER INDIA
 TIN NO :

OUR ABOVE ENQUIRY OF PREVIOUS REV & DATE IS AMENDED WITH
 FOLLOWING CHANGED / ADDED ITEMS.

Enqr Due on: 28-06-16 TUESDAY
 Close at: 13:15 Open at: 14:00
 Matcat: 714001 CAPITAL ITEMS
 Validity: 90 days from Technical bid opening date

ITEM:
 TOP: See Special Remarks
 RA: RA not applicable

Eval. Item wise

Bid Type: TWO BID Delivery: FOR Jhansi
 Tot Item: 1 E-Proc: No

REQUIRED:

ITEM NO : 1
 MATL CODE : JS8154800000
 DESTINATION: JS

PSL QTY/UM: 1.00 NO
 PO QTY /UM:

DESCRIPTION

DESIGN, MANUFACTURING, SUPPLY,
 ERECTION & COMMISSIONING OF
 MOTORISED GUILLOTINE MACHINE.
 DETIALS AS PER SPECIFICAITON
 NO.: 6229/R1 ENCLOSED.

DELIVERY

QUANTITY (PSL UM)

SEP-16

1.00

SPECIAL REMARKS:

- REV-00 NOT ISSUED & REV-01 IS FIRST ISSUED.
- 1-INSPECTION TO BE DONE BY BHEL AT SUPPLIER WORKS.
- 2-CONTACT NOS. & e-mail SHOULD BE PROVIDE FOR AUTHORISED PERSON.
- 3-DETAIL TECHNICAL CATALOGUE FOR THE EQUIPMENT IS TO BE FURNISHED.
- 4-ANNEXURE I-V TO BE SUBMITTED OFFER DULY FILLED IN AND SIGNED.
- 5-VENDER TO BE SUEMIT DULY FILLED TECHNICAL SPECIFICATION AS PER SPECIFICATION NO. 6229/R1.
- 6-EMD SHALL BE NIL
- 7-CEBG SHALL BE NIL.
- 8-ERECTION & COMMISSIONING COST SHOULD BE QUOTED MINIMUM 10% OF BASICVA LUE AS PER CLAUSE 8.4 OF OUR CAPITAL TERMS & CONDITIONS.
- 9-ERECTION & COMMISSIONING TIME SHOULD BE 6 WEEKS FROM OUR CALL FOR CO MMISSIDNING
- 10-PBG OF 10% OF BASIC VALUE IS REQUIRED AS PER CLAUSE 19 OF OUR CAPITAL TERMS & CONDITIONS.
- 11-COST OF TENDER SHALL BE NIL.
- 12-ALL DOCUMENTS UPLOADED WITH ENQUIRY TO BE RETURNED WITH STAMP & SIGNED OF PARTY ALONG WITH OFFER AS A TOKEN OF ACCEPTANCE.
- 13-PLEASE SEND YOUR OFFER IN TWO SEPARATE ENVELOPE (TWO BID SYSTEM) AS PER DETAILS GIVEN BELOW:-
 - IN ENVELOPE "A"
 - PLEASE SEND YOUR TECHNICAL + COMMERCIAL OFFER EXCEPT PRICE. PLEASE INDICATE CLEARLY ON THE COVER OF ENVELOPE "TECHNICAL + COMMERCIAL OFFER" AND ENQUIRY NO. WITH DUE DATE. PLEASE ALSO SUBMIT BLANK PRICE BID I.E. WITHOUT RATES ALONG WITH THE TECHNICAL + COMMERCIAL OFFER.
 - IN ENVELOPE "B"
 - PLEASE INDICATE PRICE ONLY AND INDICATE CLEARLY ON THE COVER OF ENVELOPE "PRICE BID" AND ENQUIRY NO. ENVELOPE A + B SHOULD BE SENT IN SEALED ENVELOPE ON WHICH ENQUIRY NO. AND DUE DATE IS MENTIONED ON COVER.
- 15-ALL THE TERMS AND CONDITION UNLESS OTHERWISE SPECIFIED ARE AS PER CAPITAL T&C REV-00 DATED 17-08-12



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THE QUOTATION MUST BE SEALED AND BE SENT IN DOUBLE ENVELOPE.
 THE INNER ENVELOPE SHOULD BEAR ENQUIRY NUMBER & DUE DATE AT THE TOP.

In case the bidder has not submitted PAN No, TIN No. and E-mail ID, the bidder has to submit the same along with the copy of PAN No and TIN No. Else his offer will be liable to be rejected.

If you are not in a position to quote due to any reason, you must send regret letter titled enquiry no. etc, failing which you may not be considered for sending future enquiries.

ENCLOSERS:

Handwritten signature
 3.6.16

FOR AND ON BEHALF OF
 BHARAT HEAVY ELECTRICALS LTD

Handwritten signature
 B K MANJHI
 DY GENERAL MANAGER (MM)
 Email: -bkmanjhi@bheljhs.co.in

***** END OF PURCHASE ENQUIRY *****

NOTE :

- * SUPPLIERS ARE REQUESTED TO INFORM US WITH VALID CERTIFICATE, IF THEY ARE REGISTERED UNDER MSMED ACT'2006. (APPLICABLE FOR INDIAN SUPPLIERS ONLY).
- * FOR SUPPLIERS SUPPLYING FROM OUTSIDE THE LOCAL AREA OF BHEL JHANSI, ENTRY TAX WILL BE APPLICABLE. SUPPLIERS SHOULD NECESSARILY INDICATE RATE OF ENTRY TAX SEPARATELY WHEREVER APPLICABLE. THEY SHOULD ALSO MENTION THE ENTRY TAX CHARGED SEPARATELY IN THE INVOICE.
- * FOR SUPPLIERS SUPPLYING FROM OUTSIDE UP, IN CASE THE OFFER IS SILENT ON ENTRY TAX, IT SHALL BE LOADED SUITABLY WITH THE APPLICABLE RATES
- * IN CASE IF THERE IS ANY DIFFERENCE BETWEEN THE 'SPECIAL REMARKS/ANNEXURES' OF THE ENQUIRY AND THE PREPRINTED TERMS & CONDITIONS (REF JSC140/M2053), THE REQUIREMENT GIVEN IN REMARKS WILL PREVAIL.



JSC140/M2053

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LIST OF SUPPLIERS

1 P80550
M/s PRESS TENDER ENQUIRY
DUMMY CODE GIVEN FOR PRESS TENDER
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JHANSI
NA FOR FOREIGN SUPPLIER INDIA
TIN NO :
EMAIL :
MOBILE :
FAX :



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TERMS & CONDITIONS FOR PURCHASE ENQUIRY

1. Offer must be submitted in a sealed cover. The cover should bear our enquiry number, due date of opening and name of her bidder.
2. When offer is invited in two bids, outer cover, inner cover-I (Techno Commercial bid) and inner cover -II (Price-Bid) must bear our tender no., due date and bidders name.
3. The offer should reach this office on or before 13:15 hrs. on the due date. The tender can also be dropped in the Tender Box kept at Administrative Building Gate. The tenders will be opened after 14:00 hrs. on the due date in presence of all bidders who will be present.
4. Offer should be free from overwriting or erasures. Corrections or additions, If any should be attested.
5. No enhancement of rate for whatever cause is allowed once the offer is accepted and the order is placed. Withdrawal from the quotation after it is accepted or failure to make the supply within the schedule period will entail cancellation of order, forfeiture of earnest money if any and/or imposition of risk & cost purchase.
6. Material offered should be of required quality and conforming strictly to our specification/drawings or to the specifications in the drawings. Any deviation must be clearly stated in the offer with particular clause/detail in our specification/drawing for which deviation is quoted. All required documents/details e.g. QA Plan, type TCs, drawings and date sheet etc. must be submitted alongwith the offer.
7. Irrespective of whether it is mentioned in our specification, all machines/equipments are required to be calibrated in metric units and certificates "must be issued where applicable".
8. Work test certificates/Inspection certificates/guarantee certificate/compliance certificate, etc. will be required to be submitted along with supplies in case an order, is placed.
9. In case an order is placed, supplier shall be required to guarantee for smooth and satisfactory performance of the equipment for a period of 24 months from the date of dispatch or 18 months from the date of commissioning whichever is earlier and certificate must be issued to this effect. Necessary instruction booklets for operation and maintenance are to be sent with supply where applicable.
10. Sample must be submitted where specified so as to reach us on or before the due date of tender.
11. Required lead time for affecting supplies alongwith available capacity should be indicated in the offer.
12. Failure to supply by the time specified on the order will make the supplier liable to pay unconditional penalty of ½% of the prices of goods in arrear per week subject to a maximum of 10% of the order value unless agreed otherwise.
13. The quantities for each item to be purchased may vary from the tendered quantity according to our actual requirement at the time of placing orders.
14. PAYMENT TERMS:
 - i) Our standard terms of payment is 100% payment after 60 days of acceptance of material at our works. In no case, interest for over due period will be borne by BHEL. Advance or LC payment terms shall generally not be considered and offers received with other than our standard terms of payment can be bypassed (except SIDBI discounting facility will be accepted for suppliers to whom this facility has been granted).
 - ii) The bidders who are covered under MSMED Act- 2006 & quoted 45 days of payment after acceptance of material will also be treated as standard terms of payment. MSE suppliers can avail intended benefit only if they submit along with the offer, attested copies of either EM II certificate having deemed validity (5 years from the date of issue of acknowledgement in EM II) or a valid NSIC certificate or EM II certificate along with



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attested copy of a CA certificate (Format enclosed at Annexure-1 where deemed validity of EM II certificate of five years has expired) applicable for the relevant financial year (latest audited). Date to be reckoned for determining the validity will be the date of bid opening (Part 1 in case of two part bid). Non submission of such documents will lead to consideration of their bids at par with other bidders. No benefit shall be applicable for this enquiry if deficiency in the above required documents are not submitted before price bid opening. If tender has to be submitted through e-procurement portal then the above required documents are to be uploaded on the portal. Documents should be notarized or attested by a gazette officer.

15. Bharat Heavy Electricals Ltd. Does not bind itself to accept the lowest of any tender, but reserves to itself the right to accept or reject all or a part of any tender at its discretion following BHEL Purchase Policy & government guidelines.

16. In all cases of disputes, the matter shall be referred for arbitration. The arbitrator shall be nominated by the Unit Head, Bharat Heavy Electricals Ltd., Jhansi or any other officer nominated by him. The award of arvitrotor shall be final and binding on both the parties.

17. In case of any suit or other legal proceedings under or relating to this tender, the courts at Jhansi shall have full, jurisdiction.

18. Total delivered cost at BHEL Jhansi Railway siding/Works shall be the criterion for deciding the tender.

19. Unless otherwise specified, offer should be on ex-works basis with freight & insurance to be borne by BHEL.

20. Your quotation against this enquiry must be valid for ordering upto minimum of 90 days from the date of tender opening.

21. The offer of the bidders who are on the banned list as also the offer of the bidders, who engage the services of the banned firms, shall be rejected. The list of banned firms is available on BHEL website www.bhel.com. Likewise, the offers of those bidder(s) will not be considered if the business dealings have been suspended (under hold / delisting) by BHEL, Jhansi with the bidder(s) during the given period.

22. ADDITIONAL FOR INDIAN SUPPLIERS:

i) If any material is booked to selves or if it is not consigned to BHEL Jhansi, any warfage or demurrage occurring from these shall be to the account of supplier. In case of road transport, material shall be booked only through our rate contract transporters mentioned in the purchase order.

ii) Where there is provision for payment of Sales Tax extra, it will be paid only if the registration number both under State Sales Tax and Central Sales Tax are specically mentioned on the bill/invoice. Your Sales Tax Registration number should be mentioned in the offer positively.

iii) Excise duty Gate Pass will be required in original. Applicable taxes & duties must be included in the offer.

23. ADDITIONAL FOR FOREIGN SUPPLIER:

i) For documentation and correspondence language shall be English only.

ii) Rates quoted should be on FOB basis. All dispatches are to be made by sea by IPBC conference vessels only unless otherwise stated in purchase order.

iii) Agncy commission, if any, will be paid out of the FOB value after receipt & acceptance of material at BHEL Jhansi in Indian Rupees. TT buying exchange rate prevailing on the tender opening date or the letter of credit date or date of purchase order whichever is lowest will be considered for calculating the agency commission.

iv) The rates quoted should be inclusive of charges of packing and delivery of material upto the port of shipment on FOB terms. The material is required to be packed suitably in all respects considering the peculiarity of the material for normal transport by Sea/air and subsequently by Rail/Road in India suitably protected against the effect of tropical



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salt laden atmosphere in the event of consignment being delayed at Indian Ports before outward clearance. You should also furnish details of shipping specification, sizes, volume, weight, number of cases etc. When articles are packed with packing material of plant origin, phytosanitary certificate will be required.

v) Our standard terms of payment is 100% payment through bank against dispatch documents or 100% through sight irrevocable & unconfirmed letter of credit.

24. DEALING WITH INDIAN AGENTS OF FOREIGN SUPPLIERS

i) BHEL shall deal directly with foreign vendors, wherever required, for procurement of goods. However, if the foreign supplier desires to avail of the services of an Indian Agent, then the foreign supplier should ensure compliance to regulatory guidelines which require mandatory submission of an Agency Agreement.

ii) It shall be incumbent on the Indian Agent and the foreign principal to adhere to the guidelines of the Government of India, issued from time to time.

iii) The Agency Agreement should specify the precise relationship between the foreign OEM / foreign principal and their Indian Agent and their mutual interest in the business. All the services to be rendered by the agent / associate, whether of general nature or in relation to the particular contract, must be clearly stated by the foreign supplier / Indian Agent. Any payment, which the agent or associate, receives in India or abroad from the OEM, whether as commission or as a general retainer fee should be brought on record in the agreement and made explicit in order to ensure compliance to laws of country.

iv) Any agency commission to be paid by BHEL to the Indian Agent shall be in Indian Currency only.

v) Tax deduction at source is applicable to the agency commission paid to the Indian Agent as per the prevailing rules.

vi) In the absence of any agency agreement, BHEL shall not deal with any Indian agent (authorized representative / associate / consultant, or by whatever name called) and shall deal directly with the foreign principal only for all correspondence and business purposes.

25. Please also refer to our tender for any other terms and conditions.

ETI 60618

BHARAT HEAVY ELECTRICAL LIMITED, JHANSI				
		Specification no.	6229/R1	
		Item no.	MT/1/4/1548	
		Location	BAY-5	
		Quantity	ONE	
SPECIFICATION CUM COMPLIANCE CERTIFICATE OF MOTORISED GUILLOTINE MACHINE				
Note :				
1	VENDOR must submit complete information against clause No-10.0 (Qualifying Condition). The offer meeting			
2	The "Specified/to be confirmed by vendor" Colum and where applicable, the "Deviations" Colum of the format			
3	The offer and all documents elclosed with offer should be in English languge only.			
SCOPE:				
DESIGN, MANUFACTURING, SUPPLY, ERECTION & COMMISSIONING OF MOTORISED GUILLOTINE MACHINE				
S.NO.	DESCRIPTION FOR BHEL REQUIREMENT	SPECIFY/ SUBMIT / CONFIRM VENDOR	BY OFFERED	DEVIATION
1	PURPOSE & WORK PIECE MATERIAL:			
1.1	Foot paddle operated MOTORISED GUILLOTINE MACHINE with cutting blade is required for the cutting of CRGO (cold rolled grain oriented) lamination (97% steel and remaining silicon) thickness 0.2 mm to 0.3 mm. Qty-01 No.	Vendor to confirm		
2	SPECIFICATION PARAMETER			
2.1	Thickness of the sheet to be cut 0.2 mm to 0.3 mm	Vendor to confirm		
2.2	Material of sheet to be cut -- CRGO SHEET [cold rolled grain oriented sheet (97% steel and remaining silicon) used for transformer core]	Vendor to confirm		
2.3	Permissible Burr level -- 25 Micron (Max.)	Vendor to confirm		
2.4	Sheet cutting length may varies from 100 mm to 500 mm	Vendor to confirm		
2.5	Sheet width may varies from 25 mm to 1500 mm	Vendor to confirm		
2.6	Adjustable cutting angle range	Vendor to specify		
2.7	Motor rating	Vendor to specify		
2.8	Motor make	Vendor to specify		
2.9	Stroke per minute - 40 (Min.)	Vendor to specify		
2.10	Table height 750-850 mm(from floor level)	Vendor to specify		
2.11	Table width - 350-450mm (Min.)	Vendor to specify		
2.12	FRDNT GAUGE -900-1000MM (Min)	Vendor to specify		
2.13	REAR GAUGE -500MM (Min.)	Vendor to specify		
2.14	Blade cutting edge Material -carbide	Vendor to confirm		
2.15	Blade Make	Vendor to specify		
2.16	Blade drawing	Vendor to submit		
2.17	Machine type --over/under crank	Vendor to specify		
2.18	Hold Down -- No. and Type (if any)	Vendor to specify		
2.19	Machine Make	Vendor to specify		
2.20	Machine Model	Vendor to specify		
2.21	Floor area required for M/c	Vendor to specify		
2.22	Requirement of power, water, air etc with details to run the M/c.	Vendor to specify		
3	SAFETY / PROTECTION			
3.1	The equipment shall be fully safe in operation with all safety measure. Necessary guards and protection covers are to be provided to protect the equipment.	Vendor to confirm		
3.2	Over current,over voltage and any other for the protection of system/ equipment are to be included as well as suitably interlocked for the safe operation.	Vendor to confirm		
4	PAINTING			
4.1	Two coats of red oxide metal primer and finished with two coats of synthetic enamel paint of verdigris green paint.	Vendor to confirm		
5	DOCUMENTATION :			
5.1	During participation in technical Bid.			

DESIGN, MANUFACTURING, SUPPLY, ERECTION & COMMISSIONING OF MOTORISED GUILLOTINE MACHINE

S.NO.	DESCRIPTION FOR BHEL REQUIREMENT	SPECIFY/ SUBMIT / CONFIRM BY VENDOR	OFFERED	DEVIATION
5.1.1	G.A. Drawing.	Vendor to submit		
5.1.2	technical literature	Vendor to submit		
5.2	After Receipt of Order: (For approval)			
5.2.3	Vendor will provide foundation drawing/design with in 15 days after receipt of order.	Vendor to confirm		
5.3	With the supply			
5.3.1	Maintenance manual, Electrical control Ckt., operation manual of m/c. - 3 set	Vendor to confirm		
6	TRAINING			
6.1	Training to the operator, maintenance staff of M/s BHEL to be given at the time of commissioning of the equipment. (NOT LESS THAN THREE DAYS)	Vendor to confirm		
7	GUARANTEE:			
7.1	24 Months form the date of commissioning of the M/c against any design or manufacturing defect.	Vendor to confirm		
8	GENERAL			
8.1	The equipment will be inspected & tested at supplier works by the representative of M/s BHEL prior to dispatch. as per specification.	Vendor to confirm		
8.2	supplier to take full responsibility for carrying out the Erection & Commissioning, with his own tools and labour.	Vendor to confirm		
8.3	civil work related to foundation will be in the scope of BHEL. (vender to submit foundation drawing / civil drawing within 15 days from the date of issue of P.O.)	Vendor to confirm		
8.4	Civil work/ foundation will be carry out in supervision of supplier's representative only	Vendor to confirm		
8.5	415v +/- 10%, 50 hz, 03 phase ac powe supply will be provided by BHEL at a single point near the machine. as per layout recommended by vender	Vendor to confirm		
8.6	All electrical panel should be dust and vermin proof	Vendor to confirm		
8.7	The MOTORISED GUILDTINE MACHINE shall be supplied complete with all standard accessories and in ready to use condition.	Vendor to confirm		
9	QUALIFYING CONDITION			
9.1	Only those OEM/authorised agents(Manufacturing / Authorisation letter must be enclosed with offer), who have supplied and installed at least five no of MOTORISED GUILLOTINE MACHINE same or heigher capacity (1500x4 mm) in last five year should quote. P.O. COPY/ INSTALLATION/COMPLETION REPORT must be submitted.	vender to submit		
10	BHEL reserves the right to verify information submitted by vendor. In case the information is found to be false/ incorrect, the offer shall be rejected.	Vendor to confirm		

[Signature]
26/5/16

[Signature]
26/5/16

[Signature]
26-05-2016

Eng. (TRM/BAY-5)
(MADHUR AWASTHI)

Dy.Mgr. (WEX)

A.G.M. (TRM-PT)

[Signature]
26/5/16

A.G.M.(WEX)