



General Note: **BHARAT HEAVY ELECTRICALS LIMITED**

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( A Government of India Undertaking )  
HIGH PRESSURE BOILER PLANT  
PURCHASE DEPARTMENT - FOSSIL BOILERS  
THIRUCHIRAPALLI - 620014  
TAMILNADU (INDIA)

PHONE : 2577731  
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E-mail :  
Web :

429-002/A

<b>OFFICE COPY</b>	<b>Collective No.</b>	<b>Enquiry Date</b>	<b>Due Date For Quotation</b>
	1701401250	04.07.2014	11.08.2014
Please quote Enquiry No, Date and due date in all correspondences. This is only a request for quotation and not an order			

Item	Description	Unit	Quantity	Delivery Quantity	Schedule Date
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10	962600880000 Feeder coal flow monitor Assy.	NO	90.000	90.00	30.08.14
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**General Note:**

- 1) The tender will be processed in three part bid as per the enclosed terms and conditions as per Annexure-A, Annexure-B & Annexure-C
- 2) All the supporting documents are to be submitted along with the offer as required in Annexure-A, Annexure-B & Annexure-C
- 3) Pointwise compliance to Specification TCI:267/STD/REV.01 and Packing Procedure QA:CI:STD:PR:04/Rev 02 is mandatory for technical evaluation of offer.
- 4) Vendor has to submit vendor quality plan in BHEL format for approval
- 5) LOADING WILL BE OPERATED FOR DEVIATION TAKEN FROM BHEL COMMERCIAL TERMS AS PER THE ATTACHED LOADING CRITERIA.
- 6) DULY FILLED IN NO DEVIATION FORMAT IS TO BE ATTACHED WITH ENQUIRY FOR TECHNICAL EVALUATION

**Enclosures:**


- 1) Annexure - A
- 2) Annexure - B
- 3) Annexure - C
- 4) Specification - TCI:267/STD/Rev.01
- 5) Packing Procedure - QA:CI:STD:PR:04/Rev 02
- 6) BHEL quality Plan format.
- 7) LOADING CRITERIA.
- 8) BHEL ENQUIRY TERMS AND CONDITIONS.
- 9) MSE NOTIFICATION.
- 10) NO DEVIATION FORMAT.

"LD clause has to be confirmed without fail."

**PR Links**

The offers should reach us 30 minutes before the time of opening of tenders. The offers will be opened at 14.30 hrs on the due date of tender in the presence of tenderers who have submitted their offer and who may like to be present for the tender opening. Late and delayed offers are liable to be rejected.

Yours faithfully,  
For **BHARAT HEAVY ELECTRICALS LIMITED**

  
MANAGER / PURCHASE  
(FOSSIL BOILERS)

## **TERMS AND CONDITIONS OF ENQUIRY**

- 1.a) **QUOTATIONS:** Each tender should be sent in double cover, inner cover should be sealed with tenderer's distinctive seal and superscribed with correct tender number and due date of opening. The outer cover should only bear the address of this office and should not have any indication that a tender is within. Two or more quotation should not be sent in one cover. The quotation against each tender should be sent separately to avoid confusion. Tender should be addressed to Manager/MM/BOI only and not to any individuals name.
- b) Tenders should be free from CORRECTION AND ERASURES. Corrections if any, must be attested. All amounts shall be indicated both in words and figures. Where there is difference between amount quoted in words and figures, amount quoted in words shall prevail.
- c) Price shall be F.O.R. /Destination and remain valid for 180 days from the due date.
- d) If any Sales Tax is payable as extra to the quoted price it should be specifically stated in quotations along with CST & TNGST No. failing which the purchaser will not be liable for payment of Sales Tax. Our T. N. G. S. T. No.356005 dated 01.04.1995, C. S. T. No.239383 dated 11.06.1991 shall be written in invoice at the time of delivery.
- e) No revision of prices will be entertained after tenders are opened.
- f) Manufacturer's Name, Trade Mark or Patent Number, if any should be specified. Illustrative leaflets giving particulars are required along with quotation wherever necessary.
- g) Products with I. S. I. Certificates marks will be preferred.
- h) The Purchaser shall be under no obligation to accept the lowest or any other tender and shall be entitled to accept or reject any tender in part or full without assigning any reason whatsoever.
2. **SAMPLES:** Wherever possible, samples should be submitted separately whether specifically requested or not so as to reach the purchaser on or before the due date of the enquiry. They should be clearly marked with the enquiry no. and the date on outside cover to facilitate identification.
3. **PACKING AND MARKING:** The supplier shall arrange for securely protecting and packing the stores to avoid loss or damages during transit. Identification marks or tags shall be provided on the goods for correlation with purchase order serial number.
4. **TERMS OF PAYMENT:** Payment will be made within 45 days of satisfactory receipt of materials at destination. Where required by the purchaser, the successful tenderer must send the operation and maintenance manuals, test certificates, drawing etc, for the materials ordered. These should be sent immediately after dispatch of the materials and a statement to that effect should be made in the invoice, failure to comply with this provision will result in delay in payment of the bills. Goods dispatched either by V.P.P. or by the document presented through bank will not be accepted unless agreed to by the purchaser.

The duplicate copy of the invoice meant for transporters should accompany the material as stipulated under C.E. Rules 52A and 173C (or) 57GG. A Photostat copy of the above invoice for each delivery challan should be submitted along with the original bills routed through bank submitted directly to BHEL Finance Department.
5. **SECURITY DEPOSIT:** For a purchase of over Rs.5,000/- the successful Tender/s may be requested to furnish a Bank Guarantee / Security Deposit for an appropriate value as may be determined by BHEL.
6. **LD / PENALTY AND INTEREST ON ADVANCES FOR DELAY IN DELIVERY** Liquidated damages shall be 0.5% of the total order value per week or part thereof subject to a maximum of 10% of the total order value. For staggered delivery schedule, LD shall be 0.5% of the undelivered portion per week of the delay or part thereof subject to a maximum of 10% of the total order value. Any deviation from the above LD clause, loading will be applied to the extent to which it is not agreed by the bidder (at offered value).
7. **RISK PURCHASE:** Alternatively the purchaser at their option will be entitled to terminate the contract and to purchase elsewhere at the risk and cost of the seller either the whole of the goods or any part which the supplier has failed to delivery or dispatch within the time stipulated as aforesaid or if the same were not available, the best and nearest available substitute therefor. The supplier shall be liable for any loss, which the purchaser may sustain by reason of such risk purchases in addition to penalty at the rate mentioned in clause 6 above.
8. **PREFERENTIAL DELIVERY:** It should be noted if a contract is placed on a higher tenderer as a result of this invitation to tender in preference to the lowest acceptable offer in consideration of the earlier delivery, the seller will be liable to pay to the purchaser the difference between the contract rate and the lowest acceptable tender on the basis of final price. F.O.R. destination, including of all elements of freights, sales tax, duties and other incidents, incidental in case of failure to complete supplies in terms of such contract within the date of delivery specified in the tender and incorporated in the contract.
9. **CENVAT CREDIT:** If any Excise Duty is payable, the chapter head / subhead reference and the rate of the duty should be quoted. If the tenderer is availing CENVAT credit for his input materials, the effect of proforma credit should be passed to the purchaser. Tenderer under CENVAT shall be preferred.
10. **GENERAL:** The purchaser reserves the right to place order with different tenderers and also increase or decrease the quantity.
11. Purchase preference will be given to Central Public Sector undertakings as per Government guidelines.
12. Any other conditions which might have been quoted by the seller and / or in contravention to the terms prescribed in the order and which have not been specifically accepted by the purchaser will not be applicable to the contract.



# BHARAT HEAVY ELECTRICALS LIMITED

HIGH PRESSURE BOILER PLANT, TIRUCHIRAPPALLI 620 014

**TECHNICAL DELIVERY CONDITIONS  
FOR SUB - DELIVERY COMPONENTS OF  
CONTROLS AND INSTRUMENTATION**

**SPECIFICATION FOR COAL FLOW MONITOR**

**SPEC. No. TCI :267/STD/REV.01**

REV NO	DATE	DESCRIPTION	PRPD	CHKD	APPD
00	15-11-07	INITIAL RELEASE	SD/-	SD/-	SD/-
01	15-03-13	GENERAL REVISION			


**NOTE :**

1. In Vendor Compliance Column - vendor shall indicate "YES", "NO", or "NOT APPLICABLE" and signed. It is mandatory to furnish point wise confirmation for this technical specification.

**SPECIFICATION FOR COAL FLOW MONITOR**

SL. NO	CHARACTERISTICS	REQUIREMENT	VENDOR COMPLIANCE COLUMN
1	Application	To detect raw coal flow in the downspout of Gravimetric feeders.	
2	Method of flow sensing	Acoustic emission /Microwave/ any other suitable type – Vendor to specify.	
3	Velocity of descending Coal column	0.026 ft/sec (min) to 0.129 ft/sec (max)	
4	Raw coal details	Crushed coal of 30mm (max.) size and bulk density varying from 800 Kgs / cu.m to 1000 kgs / cu.m.	
5	Dimension of down spout	OD : 36 3/4" ID : 36" Wall thickness : 3/8" Material : 304 Stainless Steel.	
6	Type of sensing element	Vendor to indicate in the offer.	
7	Sensitivity of the sensor	Vendor to indicate in the offer.	
8	Control unit for the monitor	Control Unit comprising of electronics shall be mounted inside an enclosure suitable for mounting on Feeder body with enclosure degree of protection IP55 / NEMA-4.	
9	Control Power supply	110 volts $\pm$ 10%, 50Hz $\pm$ 5% AC	
10	Permissible ambient temperature.	(-) 20°F to 140°F	
11	Indication to be Provided on the control unit.	For alarm and ready condition.	
12	No. of relay contact	2 N.O. + 2 N.C.	
13	Contact rating	5A @ 120V AC resistive 0.5A @ 120V AC inductive 0.25A @ 125V DC resistive 0.05A @ 125V DC inductive	
14	Scope of supply	The scope of supply shall include sensor assembly, control unit with enclosure and mounting acc., inter-connecting plug-in cable of 11 metres and flexible conduit with end connector	

**SPECIFICATION FOR COAL FLOW MONITOR**

SL. NO	CHARACTERISTICS	REQUIREMENT	VENDOR COMPLIANCE COLUMN
15	Mounting of sensor	Sensor will be mounted on the spacer of length 450mm having OD of 934mm & 10mm thickness. Vendor to offer sensors suitable for mounting on the above size of downspout spacer pipe.	
16	General  	Suitable mounting flanges / brackets for installation of sensor shall be supplied along with the flow monitor.  Sensor to local control unit cable shall have prefabricated connector on both the ends to avoid polarity reversal during commissioning.	
17	Commissioning support	Vendor to give optional offer for commissioning of coal flow monitors at job site.	
18 18.1	Documents Along with offer	1.Pointwise compliance to this specification & scope of supply. 2. Technical details of the coal flow monitors. 3. Reference list of installations for power plant application with date of installation. 4. Performance feedback.	
18.2	In the event of order (Within 15 days from PO) for approval	1. Details regarding storage installation, calibration and trouble shooting procedures.  2. Detailed installation drawing indicating the overall dimension of the sensor assembly, control unit and their mounting and fixing arrangement for the offered coal flow monitor.  3. O&M Instruction Manuals in 10 sets – hard copies & 3 sets of soft copies in CD along with supplies. 4. Detailed quality plan along with all documents – 3 sets for approval	

**Note:**

General statement like “offer as per BHEL specification” is not acceptable. Any deviation shall be clearly indicated with reasons. Any improved version of equipment can also be offered as alternative clearly highlighting the advantages/technical superiority.

<b>ANNEXURE - A COMMERCIAL TERMS &amp; CONDITIONS FOR INDIGENOUS VENDORS</b>			
<b>SL. NO</b>	<b>ELEMENTS</b>	<b>COMMERCIAL TERMS</b>	<b>VENDOR CONFIREMATION</b>
1	PRICE	RATE PER UNIT TO BE QUOTED ON EXWORKS BASIS INCLUSIVE OF PACKING & FORWARDING CHARGES	
2	FREIGHT & INSURANCE	BHEL SCOPE	
3	PAYMENT TERMS	PAYMENT TERM IS 100% DIRECT PAYMENT AFTER 45 DAYS FROM THE DATE OF RECEIPT AND ACCEPTANCE OF MATERIALS AND AGAINST 10% PBG VALID FOR THE WARRANTY PERIOD.	
4	ED + CESS	INDICATE THE APPLICABLE %	
5	CST/VAT	INDICATE THE APPLICABLE %	
6	L.D	MIN 0.5% & MAX 10% of the total order value	
7	DELIVERY	STARTING FROM 2 MONTHS THE DATE OF PO AS PER THE PROJECT REQUIREMENT	
8	VALIDITY	6 MONTHS FROM THE DATE OF PRICE BID OPENING	
9	GUARANTEE CLAUSE	18 MONTHS FROM THE DATE OF SUPPLY OR 12 MONTHS FROM THE DATE OF COMMISIONING	
10	FIRM PRICE	PRICES SHALL BE FIRM TILL THE EXECUTION OF SUPPLIES AND NO PVC IS APPLICABLE	
11	TENDER FINALISATION	TENDER WILL BE FINALISED ON THE BASIS OF "TOTAL COST" TO BHEL	
12	CONFIREMATION TO BHEL REQUIREMENT	IF THE VENDOR IS NOT CONFIRMING TO OUR TECHNICAL / DRAWING REQUIREMENTS IN TOTAL, THEIR OFFER WILL NOT BE CONSIDERED FOR FURTHER EVALUATION IN THIS TENDER	
13	DOCUMENT SUBMISSION	IN CASE OF PO, DOCUMENTS (DRAWINGS, DATA SHEETS AND QUALITY PLAN IN TRIPLICATE) SHALL BE SUBMITTED WITHIN 15 DAYS FROM THE DATE OF RECEIPT OF PO AND THE REVISED DOCUMENTS SHALL BE SUBMITTED WITHIN 1 WEEK FROM THE DATE OF RECEIPT OF ENGINEERING / QUALITY COMMENTS	
14	CONSIDERATION OF OFFER	LOWEST PRICES RECEIVED AGAINST BHEL TENDER NEED NOT BE THE TECHNICALLY ACCEPTABLE ONE AND IN THAT CASE BHEL RESERVE THE RIGHT NOT TO CONSIDER THE SAME	
15	QUANTITY OF TENDERED QTY	BHEL RESERVES THE RIGHT TO INCREASE OR DECREASE THE TENDERED QUANTITY	
16	RISK PURCHASE CLAUSE	CONFIRMATION FOR RISK PURCHASE CLAUSE IS REQUIRED	
17	PBG	SUBMISSION OF PERFORMANCE BANK GUARANTEE FOR A VALUE OF 10% OF THE TOTAL PO VALUE	
18	PRE QUALIFICATION RQUIREMENT	1. "THE OFFERED TYPE OF EQUIPMENT SHALL BE IN SUCCESSFUL OPERATION FOR A PERIOD OF ATLEAST 1 YEAR AS ON THE DATE OF TECHNO-COMMERCIAL BID OPENING, IN COAL FIRED THERMAL POWER PLANT OF SIMILAR RATING IN INDIA AND PERFORMANCE FEEDBACK FROM ENDUSER TO BE FURNISHED ALONGWITH OFFER. COMMISSIONING AND SERVICE SUPPORT FOR THE OFFERED EQUIPMENT SHALL BE AVAILABLE IN INDIA". 2. THIS PQR IS NOT APPLICABLE FOR BHEL PMD VENDORS.	

**ANNEXURE - B COMMERCIAL TERMS & CONDITIONS FOR IMPORT VENDORS**

SL. NO	ELEMENTS	COMMERCIAL TERMS	VENDOR CONFIREMATION
1	PRICE	RATE PER UNIT TO BE QUOTED ON FOB BASIS INCLUSIVE OF PACKING & FORWARDING CHARGES	
2	FREIGHT & INSURANCE	BHEL SCOPE	
3	PAYMENT TERMS	100% payment on CAD basis after 45 days from the date of receipt of documents, specified in PO, at BHEL bank. Respective bank charges to respective account.	
4	L.D	MIN 0.5% TO MAX 10% of the total order value	
5	DELIVERY	STARTING FROM 2 MONTHS THE DATE OF PO AS PER THE PROJECT REQUIREMENT	
6	VALIDITY	6 MONTHS FROM THE DATE OF PRICE BID OPENING	
7	GUARANTEE CLAUSE	18 MONTHS FROM THE DATE OF SUPPLY OR 12 MONTHS FROM THE DATE OF COMMISIONING	
8	FIRM PRICE	PRICES SHALL BE FIRM TILL THE EXECUTION OF SUPPLIES AND NO PVC IS APPLICABLE	
9	TENDER FINALISATION	TENDER WILL BE FINALISED ON THE BASIS OF "TOTAL COST" TO BHEL	
10	CONFIREMATION TO BHEL REQUIREMENT	IF THE VENDOR IS NOT CONFIRMING TO OUR TECHNICAL / DRAWING REQUIREMENTS IN TOTAL, THEIR OFFER WILL NOT BE CONSIDERED FOR FURTHER EVALUATION IN THIS TENDER	
11	DOCUMENT SUBMISSION	IN CASE OF PO, DOCUMENTS (DRAWINGS, DATA SHEETS AND QUALITY PLAN IN TRIPLICATE) SHALL BE SUBMITTED WITHIN 15 DAYS FROM THE DATE OF RECEIPT OF PO AND THE REVISED DOCUMENTS SHALL BE SUBMITTED WITHIN 1 WEEK FROM THE DATE OF RECEIPT OF ENGINEERING / QUALITY COMMENTS	
12	CONSIDERATION OF OFFER	LOWEST PRICES RECEIVED AGAINST BHEL TENDER NEED NOT BE THE TECHNICALLY ACCEPTABLE ONE AND IN THAT CASE BHEL RESERVE THE RIGHT NOT TO CONSIDER THE SAME	
13	QUANTITY OF TENDERED QTY	BHEL RESERVES THE RIGHT TO INCREASE OR DECREASE THE TENDERED QUANTITY	
14	RISK PURCHASE CLAUSE	CONFIRMATION FOR RISK PURCHASE CLAUSE IS REQUIRED	
15	PBG	SUBMISSION OF PERFORMANCE BANK GUARANTEE FOR A VALUE OF 10% OF THE TOTAL PO VALUE	
16	PRE QUALIFICATION RQUIREMENT	<p>1. "THE OFFERED TYPE OF EQUIPMENT SHALL BE IN SUCCESSFUL OPERATION FOR A PERIOD OF ATLEAST 1 YEAR AS ON THE DATE OF TECHNO-COMMERCIAL BID OPENING, IN COAL FIRED THERMAL POWER PLANT OF SIMILAR RATING IN INDIA AND PERFORMANCE FEEDBACK FROM ENDUSER TO BE FURNISHED ALONGWITH OFFER. COMMISSIONING AND SERVICE SUPPORT FOR THE OFFERED EQUIPMENT SHALL BE AVAILABLE IN INDIA".</p> <p>2. THIS PQR IS NOT APPLICABLE FOR BHEL PMD VENDORS.</p>	

**SPECIAL TERMS AND CONDITIONS**

1. This tender is for the supply of Coal Flow Monitor as per specs, size and quantities mentioned in Annexure I attached to this enquiry.
2. The vendor shall have adequate experience in manufacturing and supply similar type of equipment.
3. The tender is in three parts  
**Part –I Pre-Qualification requirement.**

“The offered type of equipment shall be in successful operation for a period of atleast 1 year as on the date of techno-commercial bid opening, in coal fired thermal power plant of similar rating in india and performance feedback from enduser to be furnished alongwith offer. Commissioning and service support for the offered equipment shall be available in India.

2. This PQR is not applicable for BHEL PMD vendors.”

**Vendor to submit supporting documents for the same. Offers qualifying on the above requirement will only be considered for further processing.**

**Part – II Techno-commercial bid**

Techno commercial bid will be consisting technical offer with complete set of supporting documents and commercial bid without indicating the price.

**Offers found suitable on technical and commercial grounds only, will be considered for further processing.**

**Part - III – Price Bid**

**It will be consisting of price details**

All three bids are to be submitted in separate sealed covers, duly indicating the type of bid and enquiry number. These three envelopes will be sent in single cover duly super scribing the Enquiry Number.

In addition to the above mentioned three parts bid, vendors who qualify on Pre-Qualification Requirement and Techno-commercially and are not registered vendor of BHEL-Trichy has to submit the filled in “Supplier Registration Forms” (available at [www.bheltry.co.in](http://www.bheltry.co.in) -> [Online Supplier Registration –Material Management or http://vis.bheltry.co.in/olsa/](http://www.bheltry.co.in)) before Price –Bid opening. Price bid of such vendors will be opened only after the receipt of all documents and registration with BHEL-Trichy

Part –I Pre-qualification bid will be opened on due date.

The techno-commercial bid of the qualified vendors will be opened on a suitable date with due intimation. Based on the acceptance of techno-commercial bid and vendor evaluation, the price bid of the qualified vendors will be opened on a suitable date with due intimation.

Following will be the criteria for vendors to qualify:

- a. Vendor should have been approved by BHEL Trichy for this items under Permanent category (OR)
- b. Vendor should submit the following documents for considering them as an approved vendor:
  - i. Duly filled-in Supplier Registration Forms.

- ii. Availability of minimum manufacturing, handling, testing and measuring facilities as detailed in the Supplier Registration Form.
  - iii. BHEL will have the right for spot assessment of the facilities for assessment.
  - iv. Qualifying to our techno commercial requirements of the Enquiry.
4. BHEL reserves the right to increase or decrease the tendered quantity and split the tendered quantity among more than one tenderer and place orders accordingly in any proportion based on commitment, requirement and supplier's capability in terms of delivery and quality as assessed by BHEL.
  5. BHEL reserves the right to negotiate the L1 rate.
  6. BHEL reserves the right to re-float the tender opened, if L1 price is not the lowest acceptable price to BHEL inter-alia other reasons.
  7. BHEL reserves the right to order on more than one vendor at the lowest acceptable price to BHEL.
  8. Vendors have to confirm to the Commercial Terms and Special Terms & Conditions attached.
  9. BHEL standard LD condition is 0.50 % per week to a maximum of 15 % for the undelivered portion of Material.
  10. Payment terms shall be

INDIGENOUS VENDOR:-

"100% within 45days after receipt and acceptance of material".

IMPORT VENDOR:-

"Irrevocable unconfirmed Letter of Credit in any one of the Indian first class banks.t".

11. PO will be released only after customer approval.

**Following LOADING will be done for any deviation taken from BHEL commercial terms and conditions for evaluation/ranking purpose -**

<b>Payment Term (Indigenous)</b>	
<b>If materials are receivable at Stores/Trichy <u>without PBG</u></b>	Payment term is 100% direct payment after 45 days from the date of receipt and acceptance of materials.
<b>If materials are receivable at Stores/Trichy <u>with PBG</u></b>	Payment term is 100% direct payment after 45 days from the date of receipt and acceptance of materials and against 10% PBG valid for the warranty period.
<p><b>Any deviation in the above payment term will attract loading as mentioned below.</b>  <b>“Base rate of SBI (as applicable on the date of bid opening. Techno-commercial bid opening in case of two part bids) + 6% shall be considered for loading for the period of relaxation sought by bidders.</b></p>	

<b>Payment Term (Indigenous)</b>	
<b>If materials are receivable at Project Sites <u>without PBG</u></b>	<p><b><u>Option-1:</u></b> Payment term is 100% direct payment after 45 days from the date of dispatch against site acknowledgement</p> <p><b><u>Option-2:</u></b> Payment term is 90% direct payment after 45 days from the date of dispatch against submission of dispatch documents and balance 10% against site acknowledgement. <b>For this option -2, a loading of 2% on the 90% of the offered value shall be made.</b></p>
<b>If materials are receivable at Project Sites <u>with PBG</u></b>	<p><b><u>Option-1:</u></b> Payment term is 100% direct payment after 45 days from the date of dispatch against site acknowledgement and against 10% PBG valid for the warranty period.</p> <p><b><u>Option-2:</u></b> Payment term is 90% direct payment after 45 days from the date of dispatch against submission of dispatch documents and 10% PBG valid for the warranty period and balance 10% against site acknowledgement. <b>For this option -2, a loading of 2% on the 90% of the offered value shall be made.</b></p>

**NOTE –**

<p>Payment through Bank is not preferred. In case of Payment through Bank is opted by Supplier, BHEL prefers documents submission through bank with copy of LR and door delivery of Goods to Site/Stores with Consignee copy attached. In this case Loading will be 3% on the offered value. In case of Direct to Site (DTS), only 90% through bank will be considered.</p>
<p>Offers of indigenous Suppliers with payment terms as LC/Advance Payment are liable for rejection.</p>

**Payment Term (For Import suppliers ) -**

BHEL Payment term is 100% payment on CAD basis after 45 days from the date of receipt of documents, specified in PO, at BHEL bank. Respective bank charges to respective account.

**Any deviation in the above payment term will attract loading as mentioned below.**  
**“Base rate of SBI (as applicable on the date of bid opening. Techno-commercial bid opening in case of two part bids) + 6% shall be considered for loading for the period of relaxation sought by bidders.**

- **In the case of Usance LCs the loading will be considered @ 1.5% on the offered Value.**
- **For LC at sight the loading will be considered @ 3.5% on the offered Value.**
- **Normally CAD at sight and Confirmed LCs are liable for rejection.**

**If staggered delivery is offered by BHEL -****Liquidated Damages / Penalty ( If staggered delivery is offered by BHEL) -**

For staggered delivery schedule, LD shall be 0.5% of the undelivered portion per week of the delay or part thereof subject to a maximum of 10% of the total order value.

Any deviation from the above LD clause, loading will be applied to the extent to which it is not agreed by the bidder (at offered value).

**If single delivery is offered by BHEL -****Liquidated Damages / Penalty(If single delivery is offered by BHEL) -**

Liquidated damages shall be 0.5% of the total order value per week or part thereof subject to a maximum of 10% of the total order value.

Any deviation from the above LD clause, loading will be applied to the extent to which it is not agreed by the bidder (at offered value).

**Guarantee / Warranty Period -**

Normally No deviation permitted and the deviated offers are liable for rejection.

**Performance Bank Guarantee -**

Normally No deviation permitted and the deviated offers are liable for rejection.

**BHEL WILL CONSIDER THE RANKING AFTER THE LOADING IS APPLIED AS REFERRED ABOVE WHEREVER DEVIATIONS ARE OBSERVED.**

## **GUIDELINES FOR MSE VENDORS**

MSE SUPPLIERS CAN AVAIL THE INTENDED BENEFITS ONLY IF THEY SUBMIT ALONG WITH OFFER, ATTESTED COPIES OF EITHER EM II CERTIFICATE HAVING DEEMED VALIDITY (TWO YEAR FROM THE DATE OF ISSUE OF ACKNOWLEDGEMENT IN EM II) OR VALID NSIC CERTIFICATE OR EM II CERTIFICATE ALONG WITH CA CERTIFICATE (FORMAT ENCLOSED AS PER ANNEXURE-I) APPLICABLE FOR THE YEAR , CERTIFYING QUANTUM OF INVESTMENT IN PLANT AND MACHINERY WITHIN THE PERMISSIBLE LIMIT AS PER ACT FOR RELEVANT STATUS (MICRO OR SMALL) WHERE THE DEEMED VALIDITY OF EM II IS OVER. DATE TO BE RECKONED FOR DETERMINING THE DEEMED VALIDITY WILL BE THE LAST DATE OF TECHNICAL BID SUBMISSION. NON SUBMISSION OF SUCH DOCUMENTS WILL LEAD TO CONSIDERATION OF THEIR BIDS AT PAR WITH OTHER BIDDERS AND MSE STATUS OF SUCH SUPPLIERS SHALL BE SHIFTED TO NON MSE SUPPLIER TILL THE SUPPLIER SUBMITS THESE DOCUMENTS.



429-024

# PURCHASE / MM / FB SUB DELIVERY - ENQUIRY - DEVIATION

Page

OF

SCHEDULE OF DEVIATION TO  
SUB - DELIVERY ENQUIRY No.

DATE

DESCRIPTION		
SPECIFICATION	DRG. No.	
QUALITY PLAN		
DOCUMENT REFERENCE	BHEL ENQ. CALLED FOR	FIRM'S ALTERNATE OFFER

CERTIFIED THAT OTHER THAN THE ABOVE DEVIATIONS, WE ARE ACCEPTING ALL THE OTHER SPECIFICATIONS AND REQUIREMENTS IN FULL TO YOUR ENQUIRY

STATION :

DATE : SIGNATURE OF FIRM'S REPRESENTATIVE

FIRM SEAL

- NOTE:
1. Deviations should be taken only in the extreme case.
  2. If necessary, use additional sheets with page control number.