



Bharat Heavy Electricals Limited
(A Govt. Of India Undertaking)
PROJECT ENGINEERING MANAGEMENT

Enq No.: PE/PG/KG1/E-5242/2016

NIT

DATE. 27.05.2016

DUE DATE
28/06/2016
10.00 A.M.

Subject: Global Tender Enquiry of CONDENSATE POLISHING UNIT as per Technical Specification No. PE-TS-410-155A-A001 for 1X800 MW KOTHAGUDAM TPS.

BHEL invites offers from reputed Vendors (Refer pre-qualifying requirements and other requirements given in tender enquiry letter uploaded on our websites) for design, engineering, manufacture, fabrication, assembly, inspection and testing at vendor's & sub-vendor's works, painting, mandatory spares along with spares for erection, startup and commissioning as required, forwarding, proper packing, shipment and delivery at site, unloading, handling, transportation & storage at site, Erection & Commissioning, trial run, on FOR site basis, preparation & submission of drawing/documents including "As Built" drawings, Performance guarantee test at site and handing over of Condensate Polishing Units and external regeneration system as per the details in different sections / volumes of this specification for **1X800 MW TSGENCO KOTHAGUDEM TPS, STAGE-VII, PALONCHA..** Detailed scope of work & equipment shall be hosted on BHEL website.

Your offer shall be submitted in two parts strictly as per Clause-2.0 of the "Instructions to Bidders" of GCC, Rev. 06 in quintuplicate (5 sets), in sealed covers for the under mentioned equipment/system.

Item Description - CONDENSATE POLISHING UNIT		
Sl. No.	Project	TECHNICAL SPECIFICATION NO.
1.	1X800 MW KOTHAGUDAM TPS	PE-TS-410-155A-A001

Your best quotation/offer for the above requirement, in line with our terms and conditions, should either be delivered in person or sent by COURIER/REGISTERED POST, to the following address only:

Tender Box, Tender Room, Ground Floor, PPEI Building
(behind Reception Desk)
C/o RAJEEV KUMAR SHARMA, SR.ENGR, PG-II-2,
M/s. Bharat Heavy Electricals Ltd.,
Project Engineering Management,
Power Project Engineering Institute, HRD & ESI Complex,
Plot No 25, Sector-16 A, Noida-201301,U.P.,INDIA
E-MAIL: rajeevsharma@bhhelpem.co.in
Ph. No. +91-120-4213582

It shall be the responsibility of the bidder to ensure that the tender is delivered on or before the due date by 10:00 AM (IST). The offer has to be deposited in tender box only. Part-I bids shall be opened at 11:00 AM (IST) on the due date in the presence of authorized representatives of the bidders, who may like to be present.

TERMS AND CONDITIONS: Please refer GCC Rev-06 which is available on www.bhhelpem.com. Bidders are requested to kindly download the same. Bidders are advised to go through the same while submitting the offers.

1. Enquiry No., due date etc. must be legibly super-scribed on the sealed envelopes as per clause no. 2.0 of "Instructions to Bidders" of GCC, Rev. 06.
2. Offers should be submitted in two parts in two separate sealed covers as follows:
Part-I: TECHNO-COMMERCIAL BID Part-II: PRICE BID
For detailed instructions, please see clause no. 2.0 of "Instructions to Bidders" of GCC Rev. 06.
3. Bidders to note that following forms the part of Tender Documents :
 - General Conditions of Contract (GCC) Rev 06
 - Technical Specifications
 - Price format & Special Conditions of Contract (SCC, Rev-01)
 - Financial PQR, Technical PQR.
 - NIT CONDITIONS

Bidders to note that offers shall be submitted strictly in accordance with the requirements of the above Tender Documents & all the above Tender Documents shall automatically become the part of the Order/Contract after its finalisation.

Please reply to: Phone: 0120-4213582
PEM -Power Sector Fax : 0120-4329026
PPEI Building, email : rajeevsharma@bhhelpem.co.in
HRD & ESI Complex,
Plot-25, Sector-16-A

Regd. Office:
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4. Standard pre-printed Terms & Conditions of the tender shall not be considered valid.
5. Unsolicited Fresh/Revised Price Bids shall not be entertained.
6. Purchaser shall be under no obligation to accept the lowest or any other tender and shall be entitled to accept or reject any/all tender(s) in part or full without assigning any reason whatsoever.
7. Tenderers must enclose the Quality Plan in the prescribed format, for approval. Equipment/Items will be dispatched only after Purchaser's/Owner's inspection at the hold points specified in the approved Quality Plan and issue of Material Dispatch Clearance Certificate (MDCC).
8. In the event of any contradiction in the terms and conditions mentioned, the order of preference shall be N.I.T. covering letter/ SCC/ GCC terms.
9. All correspondence thereof, shall be addressed to the undersigned by name & designation and sent at the following address :

Mr. RAJEEV KUMAR SHARMA, SR. ENGINEER, PG-II-2 M/s. Bharat Heavy Electricals Ltd., Project Engineering Management, Power Project Engineering Institute, HRD & ESI Complex, Plot No 25, Sector-16 A, Noida-201301,U.P.,INDIA E-MAIL: rajeevsharma@bhhelpem.co.in Ph. No. +91-120-4213582	Mr. ANIL KUMAR PANDEY, DY. MANAGER, PG-II-2 M/s. Bharat Heavy Electricals Ltd., Project Engineering Management, Power Project Engineering Institute, HRD & ESI Complex, Plot No 25, Sector-16A,Noida-201301,U.P.,INDIA E-MAIL: apandey@bhhelpem.co.in Ph. No. +91-120-4213528
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10. INSTRUCTIONS REGARDING CENTRALISED TENDER ROOM:

- a. Bidders best quotation/offer containing Part-I & II offers in separate covers, preferably cloth lined envelopes, properly marked Enquiry No, due date and time, should either be delivered in person or sent by COURIER/REGISTERED POST, to the following address only:

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- b. The dispatch department shall not accept any tender in torn condition and return the same with the Stamping "Returned to Sender-Package Damaged". Offers in damaged condition will not be considered and no request for extension on this account will be considered.
 - c. Bidder's representative shall deposit the offer in tender box only.
 - d. Bidders shall be allowed in the tender room in area identified for bidders and only one authorized representative from each bidder shall be allowed.
 - e. Bidder shall not be allowed to carry mobile/camera/ laptop in the tender room. The same shall have to be deposited at security in advance and taken back after tender opening.
 - f. Details of offers shall be read out to bidders and in no case the offers shall be handed over to any of the bidders for noting down.
 - g. Please ensure tender submission, minimum 1 hour before scheduled tender opening time. Late tenders shall not be accepted.
11. Bidder is requested to quote their best competitive prices. "BHEL reserves the right to go for Reverse Auction (RA) instead of opening the sealed envelope price bid, submitted by the bidder. This will be decided after techno-commercial evaluation. All bidders to give their acceptance for participation in RA. Non-acceptance to participate in RA may result in non-consideration of their bids, in case BHEL decides to go for RA.

In case BHEL decides to go for Reverse Auction, only those bidders who have given their acceptance to participate in RA will be allowed to participate in the Reverse Auction. Those bidders who have given their acceptance to participate in Reverse Auction will have to necessarily submit online sealed bid in

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the Reverse Auction. Non-submission of online sealed bid by the bidder will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines in vogue.

Terms and Conditions of Reverse Auction shall be as per attached annexure-I.

12. Delivery Schedule :

- a) **Main Supply (including commissioning spares):** Delivery completion shall be within 12 months from the date of LOA.
- b) **Erection & Commissioning:** Completion shall be within 06 months from front released by BHEL (Date for which site informs for mobilization shall be date of clearance of front).

The above delivery is subject to submission of drg./docs as per drawing schedule with technical specifications.

- c) **Mandatory Spares** are to be delivered along with the last consignment of main supply within the contractual delivery period.

13. Pre-Qualifying Requirement :

Bidders who fulfil TECHNICAL & FINANCIAL PRE-QUALIFICATION REQUIREMENT CRITERIA are eligible to participate in this tender.

Bidders are requested to provide the details as per "TECHNICAL AND FINANCIAL PRE-QUALIFYING REQUIREMENTS". Bids of only those bidders shall be evaluated who meet the Technical as well as Financial Pre-Qualifying requirements.

14. Rate of Loading for Deviation against Payment Terms:

'Base rate of SBI (as applicable on the date of bid opening: Techno-commercial bid opening in case of two parts bids) + 6% shall be considered for loading for the period of relaxation sought by bidders.'

15. Deviations (Commercial as well as Technical) from NIT are generally not acceptable. In case of deviations from NIT, the tenderer shall give cost of withdrawal of such deviation in Sealed Cover as per Annexure-II, Deviation Sheet (Cost of Withdrawal) as per GCC Rev-06.

16. Total erection & commissioning charges including service tax should be minimum 20% of the total quoted package (excluding mandatory spares but including all taxes & freight), falling which the break-up of price shall be adjusted accordingly for ordering.

17. Vendors shall have to enter into Integrity Pact with BHEL. The Integrity pact shall be returned by the bidder along with their Techno-commercial Bid, duly filled & signed by the authorized signatory and will form part of the order. Only those vendors/bidders who enter into Integrity Pact with BHEL, would be qualified to participate in the bidding Process. (Refer Annexure-IX, as per GCC Rev-06)
To oversee implementation of IP, **Mr. D.R.S Chaudhary, IAS (Retd.)**, has been appointed as IEM (Independent External Monitor) by BHEL.

18. Bidder to note that this is a conditional Open Tender enquiry and the price bid (Part-II) opening/RA participation shall be subject to following condition:

- A) Approval of bidder by End Customer. Approval shall be taken up by BHEL with customer based on the credentials/reference list. Hence Bidders are requested to submit the following (as part of their credentials) on or before Part-I opening/due date:-

- Company Profile
- Recent Purchase orders copies
- Reference list indicating PO details, customer name, PO date, execution date etc.
- Performance certificate issued by the clients.

B) Techno-commercial recommended bidders.

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19. Online Registration Portal is operational in BHEL. Non-registered Vendors, who wish to apply for registration with BHEL-PEM, have to apply through Online Registration Portal available at www.bhelpem.com → vendor section → Online Supplier Registration. All credentials and/or documents duly signed and stamped related to registration has to be uploaded on the website and submit the application for registration. One set of hard copy of the filled-up SRF downloaded from Online Registration Portal duly signed and stamped has to be submitted.
20. Foreign bidders quoting along with their Authorised Indian associates to comply with BHEL corporate circular AA:MM:AGENCY dated 06th August 2010 for the guidelines regarding dealings with Indian agents of Foreign bidders (as enclosed).
21. Any other taxes and duties applicable on the date of bid but not quoted by the bidders shall be to the bidder account.
22. Indian bidders/Foreign Bidders for Indigenous Items have to quote freight charges in percentage of their quoted Total Ex-works prices.
23. BGs should be in favour of BHEL-PSSR in place of PEM. Vendors will be required to submit BGs to executing agency BHEL-PSSR.
24. Contractor will comply with HSE (Health, Safety & Environment) requirement of BHEL.
25. Evaluation will be done on overall L1 (Total cost to BHEL) basis with necessary loadings as applicable.
26. All corrigenda, addenda, amendments, time extensions, clarifications, etc to the tender will be hosted on BHEL website (www.bhel.com) & BHEL-PEM website (www.bhelpem.com) only. Bidders should regularly visit websites to keep themselves updated.
27. The offers of the bidders who are on the banned list & also the offers of the bidders, who engage the services of the banned firms, shall be rejected. The list of banned firms is available on BHEL website www.bhel.com
28. Bidder to note that COMMERCIAL TERMS AND CONDITIONS shall be as per Notice Inviting Tender (NIT) conditions, Special Conditions of Contract of Project & General Conditions of Contracts (GCC, Rev.06).
29. Foreign and indigenous bidders participating in subject tender will necessarily have to buy class III DSCs (Digital Signature Certificate) issued by the certifying authorities in India. Basic procedure /checklist is upload on www.bhel.com for participating in future tender enquires through e procurement.
30. Prices shall be firm.
31. No CIF content is available.
32. MSE suppliers can avail the intended benefits only if they submit along with the offer, attested copies of either EM II certificate having deemed validity (five years from the date of issue of acknowledgement in EM II) or valid NSIC certificate or EM II certificate along with attested copy of a CA certificate (Format enclosed at Annexure-1 where deemed validity of EM II certificate of five years has expired) applicable for the relevant financial year (latest audited). Date to be reckoned for determining the deemed validity will be the date of bid opening (Part 1 in case of two part bid). Non submission of such documents will lead to consideration of their bid at par with other bidders. No benefit shall be applicable for this enquiry if any deficiency in the above required documents are not submitted before price bid opening. Documents should be notarised or attested by a Gazetted officer.
33. As per Corporate Material Management Ref No. AA: MM: Logistics Dated 14.09.2015 (Circular No 15 of 2015-16), Units & Regions are advised to import all items on C&F/CIF basis.
As per 'BHEL Fraud Prevention Policy' Clause No 10.1 to be added in all the NITs to comply the BHEL fraud prevention policy.

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In view of above, it is proposed to incorporate following two conditions in the NIT.

1. Indigenous bidders to quote on F.O.R site basis and foreign bidders to quote C&F Mumbai Sea port basis (Insurance shall be in BHEL scope as per clause no 17.0 of GCC-REV-06). However, F.O.R site price for foreign bidders will be calculated by loading their C& F Mumbai Sea port price as per GCC Rev.06.
2. The Bidder along with its associate/ collaborators/ sub-contractors/ sub-vendors/ consultants/ service providers shall strictly adhere to BHEL Fraud Prevention Policy displayed on BHEL website <http://www.bhel.com> and shall immediately bring to the notice of BHEL Management about any fraud or suspected fraud as soon as it comes to their notice."

35. Joint Bidding: - In case of joint bidding please note following:-

- A) Consent letter is required for acceptance of part order by foreign bidder and balance by Indian vendor. Total overall responsibility including submission of BG of the contract shall be the foreign bidder.
- B) Bidders to furnish scope matrix which should be clearly defined between foreign bidder and their Indian representative along with the offer for the Main Supply and Erection & Commissioning

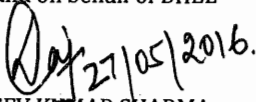
34. Please note that detailed offers are to be submitted including the following documents:

- Acceptance of GCC Rev.06
- Acceptance of Special Conditions of Contract (SCC) of the project.
- Pre-qualifying Requirements (PQRs) along with supporting documents
 - ❖ FINANCIAL PQR
 - ❖ TECHNICAL PQR
- Technical and commercial deviations as per Annexure-II of GCC Rev. 06 only, if any
- A copy of this letter duly signed & stamped on each page as token of acceptance of all terms & instructions conveyed
- Un-Priced price schedule (format) duly filled in 'Quoted' or 'Q' in each column/row.
- Separate sealed price-bid envelope mentioning Enquiry No., Name of the project/package and Name of bidder in BOLD LETTERS on the top of envelope.

NOTE: In case you are not making an offer against this enquiry, you are requested to send a regret letter so as to reach us on or before the due date.

Thanking You.

Yours faithfully,
For and on behalf of BHEL


RAJEEV KUMAR SHARMA
(SR. ENGINEER/PGII-2/BHEL-PEM)

Enclosures:

1. Enquiry Letter along with Terms & Conditions (this letter)
2. Technical Specification
3. General PQR
4. Financial PQR
5. Technical PQR
6. Price format/schedule (Prices should be quoted strictly in this format only).

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7. SCC of 1X800 MW KOTHAGUDAM TPS.
8. HSE Guidelines (Document No. HSEP:14 Rev00)
9. Annexure-II Deviation sheet (Cost of Withdrawal)
10. GCC Rev 06 (www.bhelpem.com)
11. Annexure I (information and General Terms and Conditions governing RA)
12. Guidelines of agents of Foreign bidders
13. BHEL Fraud Prevention Policy
14. BHEL corporate circular AA:MM:LOGISTICS dated 14th Sept 2015
15. BHEL Corp. Cir. for Indian Associate of Foreign Supp. AA: MM: AGENCY Dt. 06th Aug. 2010.

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