

Enquiry



Bharat Heavy Electricals Limited
Transmission Business Group
Materials Management

Project : NBPL UNCHAHAR STAGE-IV

| Enquiry No | Enquiry Dt | Rev No | Rev Dt | PI No | Enquiry Type | Inspection by | Due Dt | Commercial Comments | Technical Comments | Signing Authority |
|------------|------------|--------|--------|-----------|--------------|---------------|-----------|---------------------------------------------------------------------|---------------------------------------------------|--------------------------------|
| 355E075 | 18-Jun-15 | 0 | | 342250027 | Package | | 17-Jul-15 | Bidder have to quote their best delivery plan in activity schedule. | As per Technical Specification No. TB-367-510-025 | Sandeep kalkal Engineer (TBMM) |

Document Enclosed

- Technical Specifications
- Terms & Conditions for Indigenous Enquiry
- Activity Schedule
- Schedule of Information (checklist) to be furnished
- Schedule of Commercial Deviation
- Schedule of Technical Deviation

| SN | Equipment | Phy Unit | Qty | Unit Exworks | % ED | % CST | % VAT | % ST | Unit F&I | Plan Dt | Comments |
|----|---------------------------------------------------------------------------------------------------------|----------|-----|--------------|------|-------|-------|------|----------|-----------|------------------------------------------------------------------|
| 1 | 220V & 48V LEAD ACID PLANTE TYPE BATTERY BANK | LOT | 1 | | | | | | | 14-Aug-15 | AS PER TECHNICAL SPECIFICATION DOCUMENT NO. TB-367-510-025 REV00 |
| 2 | 220V Lead Acid Plante-Type Battery Bank complete in all respect as per Tech. Spec. | Sets | 2 | | | | | | | | |
| 3 | Supervision of Erection, Testing & Commissioning of one set of 220V, Lead Acid Plante-Type Battery Bank | Sets | 2 | | | | | | | | |
| 4 | 48V, Lead Acid Plante-Type Battery Bank complete in all respect as per Tech. Spec. | Sets | 2 | | | | | | | | |
| 5 | 48V, 400AH Lead Acid Plante-Type Battery Bank complete in all respect as per Tech. Spec. | Sets | 2 | | | | | | | | |
| 6 | Supervision of Erection, Testing & Commissioning of one set of 48V Battery Bank | Sets | 4 | | | | | | | | |
| 7 | Accessories for each set of battery bank (Qty as per Specification) | Sets | 6 | | | | | | | | |
| 8 | Spares - Complete dry cell of 220V Battery (Qty. as per Specification) | Lot | 1 | | | | | | | | |
| 9 | Spares - Complete dry cell of 48V Battery (Qty. as per Specification) | Lot | 1 | | | | | | | | |
| 10 | Spares - Complete dry cell of 48V, 400AH Battery (Qty. as per Specification) | Lot | 1 | | | | | | | | |
| 11 | Spares - Inter-Connectors with Hardware (Qty. as per Specification) | Lot | 1 | | | | | | | | |
| 12 | Spares - Vent Plug (Qty. as per Specification) | Lot | 1 | | | | | | | | |
| 13 | Spares - Acid Level Indicating Float (for Opaque containers only) (Qty. as per Specification) | Lot | 1 | | | | | | | | |
| 14 | Spares - Stand Insulator(Qty. as per Specification) | Lot | 1 | | | | | | | | |
| 15 | Spares - Cell Insulator (Qty. as per Specification) | Lot | 1 | | | | | | | | |

You are requested to submit your most competitive offer so as to reach us positively by the tender opening date & time. THE TENDERS NOT RECEIVED WITHIN SCHEDULED DATE AND TIME ARE LIKELY TO BE IGNORED. BHEL shall not be responsible for any postal delay.

IN YOUR OWN INTEREST YOU ARE ADVISED TO CAREFULLY READ "THE INSTRUCTIONS TO BIDDERS". INCOMPLETE BIDS AND/OR BIDS NOT COMPLYING WITH TENDER CONDITIONS SHALL BE TREATED AS NON RESPONSIVE AND ARE LIKELY TO BE IGNORED.

In case Tender Documents are not received within 7 days of this E-mail message, intimate BHEL accordingly. If no intimation is received, it will be considered that you have received tender enquiry and delay in submission offer due to late receipt of tender documents will not be entertained.


YOU ARE REQUESTED TO SUBMIT YOUR MOST COMPETITIVE OFFER SO AS TO REACH US POSITIVELY BY 2 PM ON THE TENDER OPENING DATE AND TENDER WILL BE OPENED AT 2:30 PM WITH EFFECT FROM 15-SEP-09.

BHEL RESERVES THE RIGHT TO OPT FOR REVERSE AUCTION FOR OBTAINING BEST PRICES.

OFFERS THROUGH E-MAIL / FAX:

WHOSOEVER DESIRES TO SEND OFFERS ON THEIR OWN RISK (COMPLETE IN ALL RESPECTS) VIA E-MAIL or FAX HAVE TO SEND THE OFFERS TO THE COMMON E-MAIL ADDRESS tenderbox@bhel.in or 0120-6748581 FAX .

THE RECEIVED EMAIL OFFERS WILL BE PRINTED BY PURCHASE COORDINATOR AND PUT THEM INTO COVERS AS PER CONVENTIONAL METHOD FOR TENDER OPENING I.E., TECHNO COMMERCIAL & PRICE OFFER SHALL BE PUT INTO TWO SEPARATE COVERS AND BOTH THE COVERS ARE KEPT IN THIRD COVER DULY SUPER SCRIBING ENQY. NO. AND DUE DATE.


 Sandeep Kalkal, Engineer (T.B.M.M.)
 Transmission Business Group
 Bharat Heavy Electricals Limited
 Heavy Advant Navay Business Park,
 5th Floor, Sector-10, Gurgaon-201305 (U.P.)
 Plot No. 7, Sector-10, Gurgaon-201305 (U.P.)

OFFERS SENT TO ANY OTHER E-MAIL ID or FAX NO AND INCOMPLETE OFFERS SHALL NOT BE CONSIDERED FOR EVALUATION PURPOSE.

It is suggested that the bidders are advised to send the files with 'password protection'. procedure for giving a password to a file has been given below:

For saving Excel file with password

Steps to be followed:

1. Click on the FILE option in XP system and Start sign in Vista system then go to SAVE AS option.
2. Select the location to save and Click on the TOOLS box and go to GENERAL OPTION.
3. It will ask for the password, type the password into open or modify box or both as required.
4. Then click on the OK button it will ask for reenter of the password.
5. After reentering the password click on the save box.

For saving Word file with password

Steps to be followed:

1. Click on the FILE option in XP and Start sign in Vista then go to SAVE AS option.
2. Select the location to save and Click on the TOOLS box and go to SECURITY OPTION in XP system and GENERAL OPTION in Vista system.
3. It will ask for the password, type the password into open or modify box or both as required.
4. Then click on the OK button it will ask for reenter of the password.
5. After reentering the password click on the save box.

The vendors who has sent offers with password, the passwords are to be forwarded to another email id: supplierinfo@bhelindustry.com

MSME STATUS

"THOSE INDUSTRIES WHO HAVE FILED A MEMORANDUM WITH THE CONCERNED AUTHORITIES AND REGISTERED AS MICRO & SMALL ENTERPRISE UNDER MICRO, SMALL AND MEDIUM ENTERPRISES DEVELOPMENT ACT 2006, HAVE TO SUBMIT A COPY OF SUCH REGISTRATION CERTIFICATE / MEMORANDUM TO BHEL FOR NECESSARY COMPLIANCES OF THE ABOVE ACT".

Please acknowledge the receipt of tender enquiry and fax back this letter by ticking the appropriate item below.

We acknowledge the receipt of tender.

- (a) The offer against subject enquiry shall be submitted by the scheduled date and time.
- (b) We regret to quote. The item in reference is out of our manufacturing range.
- (c) We regret because of our prior commitments.
- (d) Any other reason.

To
Dipak Kumar Mandal
Dy General Manager
BHARAT HEAVY ELECTRICALS LIMITED
TRANSMISSION BUSINESS GROUP
TOWER-A, 5th Floor,
Advant Navis IT Business Park,
Plot No-7, Sector-142, Expressway Noida
Noida-201305
Distt. Gautam BudhNagar, U.P

Ph: 0120-6748134
Fax: 0120-6748581

Enquiry No : 355E075 Enquiry Dt : 18-Jun-15

for BHARAT HEAVY ELECTRICALS LIMITED
Sandeep Kalkal
Bharat Heavy Electricals Limited
5th Floor, Tower-A, Advant Navis IT Business Park,
Plot No. 7, Sector-142, Expressway Noida-201305 (U.P.)
संदीप कलकल (डी.बी.एम.एस.)
अभिषेक कलकल (डी.बी.एम.एस.)
भारत हेवी इलेक्ट्रिकल्स लिमिटेड
Bharat Heavy Electricals Limited
5th Floor, Tower-A, Advant Navis IT Business Park,
Plot No. 7, Sector-142, Expressway Noida-201305 (U.P.)

Signature and Seal of Tenderer

**BHARAT HEAVY ELECTRICALS LTD.
(TRANSMISSION BUSINESS GROUP)
TERMS AND CONDITIONS FOR INDIGENOUS TENDER ENQUIRY**

This Format is to be submitted in original duly signed by bidder. Deviation, if any, is to be brought out clearly in Schedule of Commercial deviation giving clause wise deviation. Any condition / clarification / deviation mentioned elsewhere may not be accepted.

| Sr. No | Terms & Conditions |
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| 1. | <p>1. Sealed quotations are invited for the items mentioned in the enquiry. Quotations should be typed and free from over writing and erasures, corrections or additions must be clearly written both in words and figures and attested, otherwise offer may be rejected.</p> <p>2. Bidder must ensure that their quotation is received / dropped in the tender box on or before 14.00 Hrs of the due date of opening in Tender Box-TBMM BHEL, Tower A, 5TH FLOOR, ADVANT NAVIS IT BUSINESS PARK, PLOT No-7, Sector-142, EXPRESSWAY NOIDA, NOIDA-201305, DISTT- GAUTAM BUDH NAGAR, UP</p> <p>3. The same shall be opened at 14.30 Hrs on the same day. Tenders received late may be rejected. Bidders sending tenders by courier or post, to ensure that it is delivered one day before as same day delivery may not reach above office by due time.</p> <p>4. Bids are to be submitted in Two parts: i) Techno-commercial bid (Part I) – To be submitted in duplicate. A copy of price bid (Part II) (without prices) is also to be enclosed in Part I bid. ii) Price bid (Part II) – To be submitted only in one copy in a separate sealed envelope. This should not contain any Technical or Commercial Terms. The rates should be quoted both in figures and words. In case of any difference between figures and words, the quoted rate in words will prevail over figure.</p> <p>Both Part I and Part II bids are to be sealed in separate envelope and both envelopes to be kept in another common envelope. Each envelope should be sealed and super scribed with enquiry no., item / package name, project name and due date of opening.</p> <p>5. For any Technical clarification, please contact Mr. Alex Antony, Sr. Engineer/TBEM BHEL, Tower A, 5TH FLOOR, ADVANT NAVIS IT BUSINESS PARK, PLOT No-7, Sector-142, EXPRESSWAY NOIDA, NOIDA-201305, DISTT- GAUTAM BUDH NAGAR, U.P. E-mail : alex@bhel.in Ph:-0120-6748530,539</p> <p>For any commercial clarification please contact person issuing enquiry.</p> |

| Sr. No | Terms & Conditions |
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| | <p>6. Price bid should not contain any information / description / terms & condition other than given in Part-I of the bid except prices, otherwise bid is liable for rejection.</p> <p>7. Price bid submitted along with the bid shall remain valid up to validity of offer. Unsolicited Supplementary / Revised price bid submitted during validity period of offer, unless asked by BHEL, shall not be considered. With-drawl of quotation by the bidder, at any stage after its opening, may entail blacklisting of vendor.</p> <p>8. Enquiry condition for where the scope against this tender includes Installation and Commissioning of the equipment / material There will be separate contract awarded for Supply portion and Site execution portion. For Supply portion General Terms and Conditions mentioned here shall be applicable for Site execution portion, Terms and conditions for Installation services shall be applicable. However, any breach in either of the contract shall be deemed as the breach of other contract also.</p> |
| 2. | <p>PRICES:</p> <p>A.1. Unless specifically indicated, all prices shall be FIRM. No enhancement of rate for whatever cause unless and until asked by BHEL will be allowed.</p> <p>B The prices shall be quoted by the vendors considering following.</p> <p>B.2. Unless specifically indicated, the prices shall be on Domestic basis.</p> <p>C. The prices are to be quoted on FOR (Destination) basis. The break-up of price shall be as under:-</p> <p>a) Ex-works Price: Ex- works price including packing & forwarding charges.</p> <p>b) Excise Duty – ED as applicable is to be quoted as percentage in both un-price and price bid.</p> <p>c) Sales Tax: ST / VAT /CST (against C-form) to be quoted as percentage in un-price and price bid. In case of interstate sale-in-transit supplier have to provide E1/E2 form.</p> <p>d) Entry tax / Octroi Charges: Any Entry tax / Octroi applicable at destination / destination state shall be paid extra on proof of such payment.</p> <p>e) Freight & Insurance: Freight and Transit Insurance for door delivery up to destination/store is to be quoted.</p> <p>f) Type Test charges: If asked in the technical specification, is to be quoted separately for each Test along with taxes and duties applicable on them.</p> <p>g) Erection / Commissioning supervision charges: If asked in the technical specification, to be quoted separately along with taxes and duties applicable on them.</p> <p>Note: The purchase order shall be placed on Ex-works basis.</p> |

| Sr. No | Terms & Conditions |
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| 3. | <p>TERMS OF PAYMENT : (A). 100% of Ex-works value along with 100% taxes, duties, Freight & Insurance within 60 days from the date of receipt of invoice. The invoice must contain following documents in 3 sets (Original + 2 copies)</p> <ul style="list-style-type: none"> - Endorsed LR & MRC from site - Excise invoice (where ED re-imburement is required) - Delivery Challan / Packing list (case wise) - Transit insurance certificate from under writers or Copy of Intimation of Transit Insurance duly endorsed by under writers, - Despatch Clearance given by BHEL(BHEL MICC) - Guarantee certificate, - All Test reports and inspection reports, - Performance Bank Guarantee copy. <p><u>Terms of payment for Type test charges:</u> 100% payment with taxes and duties on acceptance of test reports by BHEL on certification by BHEL engineering within 60 days from the date of receipt of clear invoice.</p> <p><u>Terms of payment for Supervision charges:</u> 100% payment against completion with taxes and duties on certification by BHEL site within 60 days from the date of receipt of clear invoice.</p> |
| 4. | <p>INTEREST LIABILITY In case of any delay in payment due to any reason, BHEL shall not pay any interest on delayed payment.</p> |
| 5. | <p>GUARANTEE : The equipment / material shall be guaranteed for 18 months from the date of delivery or 12 months from the date of commissioning, which ever is earlier. The defective material / component shall be replaced free of cost at site.</p> |
| 6. | <p>PERFORMANCE BANK GUARANTEE : Bidder shall furnish along with first invoice Performance BG / deposit as per one of following 3 options.</p> <p><u>Option A</u> A single rolling Bank Guarantee of Rs 20 lakhs initially valid for one year for all the orders being executed for Transmission Business Group, BHEL.</p> <p><u>Option B</u> BG for 10% of the total Ex-works PO value, valid for 18 months from the date of last delivery and 3 months claim period extra, over and above 18 months. PO value at the time of first invoice for the particular order shall be considered for calculation of BG amount.</p> <p><u>Option C</u> Retention of 10% of the total Ex-works PO value by BHEL from the first bill in lieu of Performance Bank Guarantee, to be released after expiry of 21 months from the date of last delivery.</p> <p>The Bank guarantee shall be from State Bank of India / State bank of Hyderabad / State Bank of Travancore / State Bank of Mysore / Canara Bank / Bank of Baroda / Punjab National Bank / Deutsche Bank / HDFC Bank / Standard Chartered Bank / CITI Bank / ICICI Bank / IDBI Bank / HSBC / any other Nationalised Bank. The original BG should be sent by issuing Bank directly to AGM (Finance), TBG, BHEL.</p> |
| 7. | <p>FINAL ENGINEERING DOCUMENTATION: Final documentation as called in the specification is to be submitted within 3 months from the date of despatch of material. In case of default, the Performance BG is liable to be en-cashed.</p> |

| Sr. No | Terms & Conditions |
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| 8. | <p>INSPECTION : BHEL / customer / third party shall inspect equipment / material before despatch. Stage inspection during manufacturing may also be carried out. Material to be despatched only after getting Despatch Clearance from BHEL. Supplier shall send inspection call on prescribed format only, with an advance notice of 15 days.</p> |
| 9. | <p>DESPATCH DOCUMENTS : Following despatch documents are to be immediately sent to purchaser on despatch.</p> <ul style="list-style-type: none"> - Copy of LR - Copy of delivery challan / packing list - Guarantee certificate |
| 10. | <p>DELIVERY PERIOD: Bidder to specify delivery period in weeks from the date of LOI / PO. Time for conduction of type test, if required, is to be separately indicated. <u>Note:</u> LR date or Invoice date whichever is later shall be considered as delivery date.</p> |
| 11. | <p>DELAYED DELIVERY: In case of delay in execution of order beyond the lot wise contractual delivery, an amount of ½ % of total Ex-Works Value per week or part there-of subject to maximum of 10% of total Ex-Works value of P.O. will be withheld.</p> |
| 12. | <p>VALIDITY : The offer shall be valid for 120 days from the due date of opening.</p> |
| 13. | <p>ACCEPTANCE / REJECTION OF TENDER : BHEL reserves the right to reject in full or part, any or all tender without assigning any reason thereof. BHEL also reserves right to vary the quantities mentioned in the tender.</p> |
| 14. | <p>EVALUATION : Comparative statement shall be prepared based on overall quantity basis unless otherwise indicated in the enquiry. Evaluation of offers shall be done on the basis of delivered cost to BHEL.</p> |
| 15. | <p>DEVIATION : The bids having deviation(s) w.r.to tender are liable for rejection. However, BHEL, at its discretion, may load the prices for evaluation of offer with prior intimation to bidder.</p> |
| 16. | <p>ARBITRATION : All cases of disputes emanating from and relating to this contract, the matter shall be referred to the sole arbitration of Unit Head / GM, BHEL or any other person (including an employee of BHEL, even though he had to deal with the matter relating to this contract in any manner) nominated by him to act as sole arbitrator. The arbitration shall be under 'The arbitration and contract act 1996' and the rules there under as amended from time to time. The arbitrator may from time to time with the consent of the parties enlarge the time for making and publishing the award. The venue of arbitration shall be any Indian city as decided by BHEL.</p> |
| 17. | <p>LEGAL SETTLEMENT : All suits/claims in respect of this contract shall be in the courts having jurisdiction at New Delhi</p> |
| 18. | <p>SUBCONTRACTING : In case further subcontracting of BHEL order or part thereof is envisaged by supplier, the same can be done after written permission is obtained from BHEL. However it shall not absolve the supplier of the responsibility of fulfilling BHEL purchase order requirements.</p> |

| Sr. No | Terms & Conditions |
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| 19. | RISK PURCHASE : In case the successful bidder fails to supply or fails to comply with the terms & conditions of the purchase order, BHEL reserves the right to source such material/ component / equipment/ system from any other agency at the risk and cost of the successful bidder. |
| 20. | ADJUSTMENT OF RECOVERY: Any amount payable by the supplier under any of the condition of this contract shall be liable to be adjusted against any amount payable to the supplier under any other works / contract awarded to him by any BHEL unit. This is without prejudice to any other action as may be deemed fit by BHEL. |
| 21. | FORCE MAJEURE CONDITION: If by reason of war, civil commotion, act of god, Government restrictions, strike, lockout which are not in control of supplier the deliveries are delayed, supplier shall not be held responsible. |
| 22. | BHEL reserves the right to resort for Reverse Auction to obtain best prices. |
| 23. | Proposed Loading for commercial deviation will be as per annexure of Loading criteria. |
| 24. | CONVERSION TO INDIAN CURRENCY: Prices expressed in currency other than Indian Rupee will be converted to Indian Rupee at the exchange rate (TT selling rate of State Bank of India) on the due date of submission of offer for the purpose of evaluation. |

Signature of Bidder
Seal

LOADING CRITERIA FOR DEVIATIONS TAKEN BY BIDDER ON:

1. If a bidder asks for payment within specified no. of days from the date of receipt of invoice with complete documents as per "Terms of Payment" clause, loading to be done as follows:

- a) Base rate of SBI (as applicable on the date of techno commercial bid opening) + 6 % shall be considered for loading for the period of relaxation sought by the bidder.

60 days - No loading

2. DELAYED DELIVERY / PENALTY DUE TO DELAYED DELIVERY:

Loading for not accepting this clause / accepting only on undelivered portion shall be the maximum amount specified in this clause, That is:-

In case of delay in execution of order beyond the lot wise contractual delivery, an amount of ½ % of total Ex-Works Value per week or part there-of subject to maximum of 10% of total Ex-Works value of P.O. will be withheld.

3 GUARANTEE: Normally BHEL may not accept deviation against this clause and offer may be ignored on this deviation, however If the offered guarantee period is less than the tender guarantee period the ex- works prices shall be loaded for the difference in the period (higher of the difference with respect to guarantee required from date of delivery and date of commissioning) @ 2.5 % per year for number of months (fractional months to be rounded off to next higher).

Certificate by Chartered Accountant on letter head

This is to Certify that M/S
(hereinafter referred to as 'company') having its registered office at
is registered under MSMED Act 2006, (Entrepreneur
Memorandum No (Part-II) dtd:.....,
Category: (Micro/Small)). (Copy enclosed).

Further verified from the Books of Accounts that the investment of the company as per the latest audited financial year as per MSMED Act 2006 is as follows:

1. **For Manufacturing Enterprises:** Investment in plant and machinery (i.e. original cost excluding land and building and the items specified by the Ministry of Small Scale Industries vide its notification No.S.O.1722(E) dated October 5, 2006 :
Rs.....Lacs
2. **For Service Enterprises:** Investment in equipment (original cost excluding land and building and furniture, fittings and other items not directly related to the service rendered or as may be notified under the MSMED Act, 2006:
Rs.....Lacs

(Strike off whichever is not applicable)

The above investment of Rs.....Lacs is within permissible limit of Rs.....Lacs forMicro / Small **(Strike off which is not applicable)** Category under MSMED Act 2006.

Or

The company has been graduated from its original category (Micro/ Small) **(Strike off which is not applicable)** and the date of graduation of such enterprise from its original category is (dd/mm/yyyy) which is within the period of 3 years from the date of graduation of such enterprise from its original category as notified vide S.O. No. 3322(E) dated 01.11.2013 published in the gazette notification dated 04.11.2013 by Ministry of MSME.

Date:

(Signature)

Name -

Membership number - .

Seal of Chartered Accountant

Mentioned clauses of General Terms and Conditions are to be read as follows:

Clause 1:

2. Bid submission time: up to 02:00 PM of the due date of opening
3. Bid opening time: 02:00 PM on the same day.

Clause 2: PRICES

A.1.: **Applicable.**

B.2. **Applicable**

Clause 3: TERMS OF PAYMENT: Same as per GTC.

Clause 5: GUARANTEE: Same as per GTC.

Clause 6: PERFORMANCE BANK GUARANTEE: Same as per GTC

Clause 11: DELAYED DELIVERY:

In case of delay in execution of order beyond the lot wise contractual delivery, LD shall be levied as follows:

- a) LD shall be 0.5% of the total order value per week of delay or part thereof subject to a maximum of 10% of the total order value.

Clause 16: ARBITRATION

The Arbitration shall be under "The Arbitration and Conciliation Act 1996".

All remaining terms which are not mentioned here shall remain unchanged.

Note:

1. Vendor has to quote their best possible delivery plan in activity schedule.
2. VAT charged, if any shall be included for arriving at total cost to BHEL.
3. In case VAT is applicable, then Vendor has to give VAT invoice (irrespective of VAT benefit available or not)
4. BHEL reserves the right to go for Reverse Auction (RA) instead of opening the sealed envelope price bid, submitted by the bidder. This will be decided after techno-commercial evaluation. All bidders to give their acceptance for participation in RA. Non-acceptance to participate in RA may result in non-consideration of their bids, in case BHEL decides to go for RA.

In case BHEL decides to go for Reverse Auction, only those bidders who have given their acceptance to participate in RA will be allowed to participate in the Reverse Auction. Those bidders who have given their acceptance to participate in Reverse Auction will have to necessarily submit „online sealed bid in the Reverse Auction. Non-submission of „online sealed bid by the bidder will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines in vogue.

Pls refer RA guideline for Terms & Conditions of Reverse Auction.

5. Pre-Qualification Criteria:-

As Per PQR criteria mentioned in Tender Documents.

6. Offer acceptable subject to approval by customer.

7. OFFER EVALUATION

- a) In case of offers from Indian vendors only - Evaluation shall be done on landed cost to BHEL.
- b) In case of offers from foreign vendors only - Evaluation shall be done on CIF (discharge port) basis and PO shall be placed on FOB basis.
- c) In case of offers from Indian and foreign vendors both - Evaluation shall be done on landed cost to BHEL.

8. LOADING CRITERIA:

Permissible commercial deviation & Loading Criteria:

TERMS OF PAYMENT:

If a bidder asks for payment within specified no. of days from the date of receipt of invoice with complete documents as per "Terms of Payment" at Clause. No. 3 of Terms & Conditions for Indigenous Tender Enquiry, loading to be done as follows:

- a) Base rate of SBI (as applicable on the date of techno commercial bid opening) + 6 % shall be considered for loading for the period of relaxation sought by the bidder. **Loading shall be done on total cost to BHEL.**
- b) 60 days - No loading

DELAYED DELIVERY:

Any loading on LD clause shall be to the extent to which it is not agreed by bidder (at offered value).

INTENDED BENEFITS FOR MSE SUPPLIERS:

MSE suppliers can avail the intended benefits only if they submit along with offer, attested copies of either EM II certificate having deemed validity (Two years from the date of issue of acknowledgement in EM-II) or valid NSIC certificate or EM II certificate along with CA certificate (Format enclosed as per Annexure I) applicable for the year, certifying quantum of investment in plant & machinery within the permissible limit as per the act for relevant status (Micro or Small) where the deemed validity of EM II is over. Date to be reckoned for determining the deemed validity will be the last date of technical bid submission. Non submission of such documents will lead to consideration of their bids at par with other bidders and MSE status of such suppliers shall be shifted to Non MSE supplier till the supplier submits these documents.

Mentioned clauses of General Terms and Conditions are to be read as follows:

Clause 1:

2. Bid submission time: up to 02:00 PM of the due date of opening
3. Bid opening time: 02:00 PM on the same day.

Clause 2: PRICES

A.1.: Applicable.

B.2. Applicable

C. Price Break up should consist of the following:

- a- FOB port of Loading.
- b- Marine Freight and Insurance from load port to discharge port i.e. Any Indian sea port- preferably Chennai

Marine Freight and Insurance to be quoted separately

BHEL may arrange Marine shipment or exercise option for shipment by vendor at quoted F&I rates. BHEL reserves the right to place order either on FOB (load port) basis or CIF (Any Indian sea port- preferably Chennai) basis.

Clause 3: TERMS OF PAYMENT: Same as per GTC

LR to be read as Bill of Lading/AWB.

Clause 5: GUARANTEE: Same as per GTC.

Clause 6: PERFORMANCE BANK GUARANTEE: Same as per GTC.

Clause 11: DELAYED DELIVERY:

In case of delay in execution of order beyond the lot wise contractual delivery. LD shall be levied as follows:

- a) LD shall be 0.5% of the total order value per week of delay or part thereof subject to a maximum of 10% of the total order value.

Clause 16: ARBITRATION

The Arbitration shall be under "The Arbitration and Conciliation Act 1996".

All remaining terms which are not mentioned here shall remain unchanged.

Note:

1. Vendor has to quote their best possible delivery plan in activity schedule.
2. BHEL reserves the right to go for Reverse Auction (RA) instead of opening the sealed envelope price bid, submitted by the bidder. This will be decided after techno-commercial evaluation. All bidders to give their acceptance for participation in RA. Non-acceptance to participate in RA may result in non-consideration of their bids, in case BHEL decides to go for RA.

In case BHEL decides to go for Reverse Auction, only those bidders who have given their acceptance to participate in RA will be allowed to participate in the Reverse Auction. Those bidders who have given their acceptance to participate in Reverse Auction will have to necessarily submit „online sealed bid in the Reverse Auction. Non-submission of „online sealed bid by the bidder will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines in vogue.

Pls refer RA Guideline for Terms & Conditions of Reverse Auction.

3. **Pre-Qualification Criteria:-**

As Per tender documents.

4. Offer acceptable subject to approval by customer.

OFFER EVALUATION

- a) In case of offers from Indian vendors only - Evaluation shall be done on landed cost to BHEL.
 - b) In case of offers from foreign vendors only - Evaluation shall be done on CIF (discharge port) basis and PO shall be placed on FOB basis.
 - c) In case of offers from Indian and foreign vendors both - Evaluation shall be done on landed cost to BHEL.
- 1- BHEL may arrange Marine shipment or exercise option for shipment by vendor at quoted F&I rates. BHEL reserves the right to place order either on FOB (load port) basis or CIF (Any Indian sea port- preferably Chennai) basis..
 - 2- For evaluation, exchange rate (TT selling rate of SBI) as on scheduled date of tender opening (part-I in case of two part bid) shall be considered.
 - 3- Following details regarding shipment shall also be mentioned to arrange logistics for the same-
 - a) No. of package.
 - b) Size and Weight (Net & Gross) of each package.
 - c) No. of containers required with type of container & size of container.
 - d) Type of cargo (Break Bulk/LCL/FCL).
 - e) Custom Tariff No.

5. LOADING CRITERIA:

Permissible commercial deviation & Loading Criteria:

TERMS OF PAYMENT:

If a bidder asks for payment within specified no. of days from the date of receipt of invoice with complete documents as per "Terms of Payment" at Clause. No. 3 of Terms & Conditions for Indigenous Tender Enquiry, loading to be done as follows:

- a) Base rate of SBI (as applicable on the date of techno commercial bid opening) + 6 % shall be considered for loading for the period of relaxation sought by the bidder. **Loading shall be done on total cost to BHEL.**
- b) 60 days - No loading

DELAYED DELIVERY:

Any loading on LD clause shall be to the extent to which it is not agreed by bidder (at offered value).

Terms & Conditions of Reverse Auction

Against this enquiry for the subject item/ system with detailed scope of supply as per enquiry specifications, BHEL may resort to "REVERSE AUCTION PROCEDURE" i.e., ON LINE BIDDING (THROUGH A SERVICE PROVIDER). The philosophy followed for reverse auction shall be English Reverse (No ties).

1. For the proposed reverse auction, technically and commercially acceptable bidders only shall be eligible to participate.
2. Those bidders who have given their acceptance for Reverse Auction (quoted against this tender enquiry) will have to necessarily submit 'online sealed bid' in the Reverse Auction. Non-submission of 'online sealed bid' by the bidder for any of the eligible items for which techno-commercially qualified, will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines in vogue.
3. BHEL will engage the services of a service provider who will provide all necessary training and assistance before commencement of on line bidding on internet.
4. In case of reverse auction, BHEL will inform the bidders the details of Service Provider to enable them to contact & get trained.
5. Business rules like event date, time, bid decrement, extension etc. also will be communicated through service provider for compliance.
6. Bidders have to fax the Compliance form (annexure IV) before start of Reverse auction. Without this, the bidder will not be eligible to participate in the event.
7. In line with the NIT terms, BHEL will provide the calculation sheet (e.g., EXCEL sheet) which will help to arrive at "Total Cost to BHEL" like Packing & forwarding charges, Taxes and Duties, Freight charges, Insurance, Service Tax for Services and loading factors (for non-compliance to BHEL standard Commercial terms & conditions) for each of the bidder to enable them to fill-in the price and keep it ready for keying in during the Auction.
8. Reverse auction will be conducted on scheduled date & time.
9. At the end of Reverse Auction event, the lowest bidder value will be known on auction portal.

10. The lowest bidder has to fax/e-mail the duly signed and filled-in prescribed format for price breakup including that of line items, if required, (Annexure VII) as provided on case-to-case basis to Service provider within two working days of Auction without fail.
11. In case BHEL decides not to go for Reverse Auction procedure for this tender enquiry, the Price bids and price impacts, if any, already submitted and available with BHEL shall be opened as per BHEL's standard practice.
12. Bidders shall be required to read the "Terms and Conditions" section of the auctions site of Service provider, using the Login IDs and passwords given to them by the service provider before reverse auction event. Bidders should acquaint themselves of the 'Business Rules of Reverse Auction', which will be communicated before the Reverse Auction.
13. If the Bidder or any of his representatives are found to be involved in Price manipulation/ cartel formation of any kind, directly or indirectly by communicating with other bidders, action as *per extant BHEL guidelines*, shall be initiated by BHEL and the results of the RA scrapped/ aborted.
14. The Bidder shall not divulge either his Bids or any other exclusive details of BHEL to any other party.
15. In case BHEL decides to go for reverse auction, the H1 bidder (whose quote is highest in online sealed bid) may not be allowed to participate in further RA process.



SCHEDULE OF COMMERCIAL DEVIATION

The following are the deviations/ variations exception from the General Terms and Conditions:

| SL. NO. | CLAUSE NO. OF GENERAL TERMS AND CONDITION | STATEMENT OF DEVIATION |
|---------|-------------------------------------------|------------------------|
| | | |

- In case, this schedule is not submitted, it will be presumed that the equipment/ material to be supplied under this contract is deemed to be in compliance with the General Terms and Conditions.
- If there is NIL deviation, even then the format to be filled as **NIL DEVIATION**.

Note: Continuation Sheets of like size and format may be used as per the Bidder's Requirement and shall be annexed to this scheduled.

Place: -

Date: -

Signature of the authorized representative of

Bidder's name:.....

Designation.....

Company Seal:.....



SCHEDULE OF TECHNICAL DEVIATION

The following are the deviations/ variations exception from the Specification:

| SECTION | CLAUSE NO. / PAGE NO. | STATEMENT OF DEVIATION/ VARIATIONS/EXCEPTIONS |
|---------|-----------------------|--------------------------------------------------|
| | | |

- In case, this schedule is not submitted, it will be presumed that the equipment/ material to be supplied under this contract is deemed to be in compliance with the General Terms and Conditions.
- If there is NIL deviation, even then the format to be filled as **NIL DEVIATION**.

Note: Continuation Sheets of like size and format may be used as per the Bidder's Requirement and shall be annexed to this scheduled.

Place: -

Date: -

Signature of the authorized representative of

Bidder's Name:.....

Designation:.....

Company Seal:.....

**ACTIVITY SCHEDULE**

| Sl. NO. | ACTIVITY | ACTIVITY TIME IN WEEKS | REMARKS IF ANY |
|---------|------------------------------------------------------------------------------------------------------|------------------------|-------------------------|
| 1. | Submission of Documents necessary for getting manufacturing clearance like Drawings, Date sheet etc. | | |
| 2. | Approval of documents from BHEL / Customer * | 03 Weeks | By BHEL/customer |
| 3. | Manufacturing time | | |
| 4. | Inspection call | | |
| 5. | Customer Inspection & Dispatch Clearance | 02 Weeks | By BHEL/customer |
| 6. | Dispatch | | |
| 7. | Transit Time to Destination | | |

- Note: 1) * Supplier must ensure the completeness and correctness of the requisite documents before submission for approval. Delay in approval on account of incomplete/inadequate information shall be the responsibility of supplier.
- 2) Inspection call should be given in the prescribed format only. Inspection calls not in the prescribed format shall not be entertained.
- 3) Qty. to be offered for Inspection should be in accordance within Delivery- schedule - lot BHEL reserves the right not to entertain multiple inspection calls for a Delivery- lot and delay on this account shall be the responsibility of Supplier.

Signature of Supplier
Date:

Bharat Heavy Electricals Ltd.
Un-price Bid for Enquiry No. 355E075 dtd. 18.06.15

Project: NTPC, Unchahar

Bidder must clearly mention all% of Taxes & Duties quoted

| SN | Description | Unit | Qty. | Unit Ex-works Price (Rs.) | Total Ex-works Price (Rs.) | Unit Freight & Insurance | Total F & I (Rs.) | ED @ ___% | CST/Vat/ST @ ___% against form 'C' | Unit Supervision of ETC Charges | Total Supervision of ETC Charges | Service tax on Supervision Charges |
|----|-------------------------------------------------------------------------------------------------------------------------------------|------|------|---------------------------|----------------------------|--------------------------|-------------------|-----------|------------------------------------|---------------------------------|----------------------------------|------------------------------------|
| 1 | 220V Lead Acid plant type high discharge battery Bank complete in all respect, meeting the load cycle requirement as per Tech.Spec. | No | 2 | | | | | | | | | |
| 2 | 48V Lead Acid plant type high discharge battery Bank complete in all respect, meeting the load cycle requirement as per Tech.Spec. | No | 2 | | | | | | | | | |
| 3 | 48V, 400 Ah * Lead Acid plant type high discharge battery Bank complete in all respect. | No | 2 | | | | | | | | | |
| 4 | Accessories for 06 Battery Bank (Break-up as per annexure-1) | Lot | 1 | | | | | | | | | |
| 5 | Spares for 06 Battery bank (Break-up as per annexure-1) | Lot | 1 | | | | | | | | | |
| | Total | | | | 0 | | 0 | 0 | 0 | | 0 | |

Note: Battery Size mentioned at S. No. 3 is subject to change by ± 20 % before P.O. Placement

Bharat Heavy Electricals Ltd.
Un-price Bid for Enquiry No. 355E075 dtd. 18.06.15
Annexure-I for accessories & spares

| SN | Description | Unit | Qty. for one No of Battery Bank | Qty. for Six No. of Battery Bank | Unit Ex-works Price (Rs.) | Total Ex-works Price (Rs.) | Unit Freight & Insurance | Total F. & I (Rs.) | ED @ ___% | CST /Vat/ ST @ ___% against form 'C' | |
|-----------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------|------|---------------------------------|----------------------------------|---------------------------|----------------------------|--------------------------|--------------------|-----------|--------------------------------------|--|
| Bidder must clearly mention all% of Taxes & Duties quoted | | | | | | | | | | | |
| 4 | Hydrometer | Nos. | 2 | 12 | | | | | | | |
| 4.01 | Set of hydrometer syringes suitable for vent holes in different cells | Nos. | 2 | 12 | | | | | | | |
| 4.02 | Acid Mixing Jars | Nos. | 2 | 12 | | | | | | | |
| 4.03 | Specifica gravity correction chart | Nos. | 2 | 12 | | | | | | | |
| 4.04 | Rubber arpon | Nos. | 5 | 30 | | | | | | | |
| 4.05 | Pair of rubber hand gloves | Nos. | 5 | 30 | | | | | | | |
| 4.06 | No smoking notice | Nos. | 2 | 12 | | | | | | | |
| 4.07 | Goggles(industrial) | Nos. | 2 | 12 | | | | | | | |
| 4.08 | Instruction card | Nos. | 5 | 30 | | | | | | | |
| 4.09 | Minimum & Maximum temperature indicator | Nos. | 1 | 6 | | | | | | | |
| 4.10 | Set of spanners | Nos. | 5 | 30 | | | | | | | |
| 4.11 | cell testing voltmeter(3-0-3V) | Nos. | 1 | 6 | | | | | | | |
| 4.12 | Wall mounting type holder for hydrometer thermometer | Nos. | 2 | 12 | | | | | | | |
| 4.13 | Thermometer for measuring electrolyte temprature | Nos. | 2 | 12 | | | | | | | |
| 4.14 | Total | | | | | 0 | | 0 | 0 | 0 | |
| 5 | Complete dry cells (2% of used Qty. or 2 Nos. whichever is more) | Lot | 1 | 6 | | | | | | | |
| 5.1 | Inter Cell connector with hardware (10% of used Qty. or 5 Nos. whichever is more) | Lot | 1 | 6 | | | | | | | |
| 5.2 | Vent Plug (10% of used Qty. or 5 Nos. whichever is more) | Lot | 1 | 6 | | | | | | | |
| 5.3 | Acid level indicating float (for opeque container only) (10% of used Qty. or 5 Nos. whichever is more) | Lot | 1 | 6 | | | | | | | |
| 5.4 | Stand insulator (10% of used Qty. or 5 Nos. whichever is more) | Lot | 1 | 6 | | | | | | | |
| 5.5 | Cell insulator (10% of used Qty. or 5 Nos. whichever is more) | Lot | 1 | 6 | | | | | | | |
| 5.6 | Total | | | | | 0 | | 0 | 0 | 0 | |
| Note | If price of any accessory or spare is included in main item, please write "inclusive in Ex-works of main item" in un-price copy | | | | | | | | | | |

SCHEDULE OF PRICE (For Foreign vendors only) (Part II)

Unpriced price bid to be kept with Techno-commercial offer. Price bid should be kept in separate sealed cover.

ENQUIRY NO: 355E075, Dtd: 18.06.15

| A | B | C | D | E | F | G | H | Break up of CIF (Indian 'Any' Sea port) rates | | | | L | Breakup of Inland Transportation | | | | | |
|---|------------|---|---|---|---|---|---|-----------------------------------------------|-------------------------|-----------------------------------------------|------------------------------------------------|---|--------------------------------------------|----------------------------------------------|---------------------------------------------------|-----------------------------------------------------|----------------------------------------------------|------------------------------------------------------|
| | | | | | | | | Unit -FOB (Load port). | Total -FOB (Load port). | Unit-Sea Freight (upto indian Discharge port) | Total-Sea Freight (upto indian Discharge port) | | Unit-Insurance(upto indian Discharge port) | Total-Insurance (upto indian Discharge port) | Unit-Freight (from Indian Discharge port to site) | Unit-Insurance (from Indian Discharge port to site) | Total-Freight (from Indian Discharge port to site) | Total-Insurance (from Indian Discharge port to site) |
| 1 | As per BOQ | | | | | | | | | | | | | | | | | |
| 2 | As per BOQ | | | | | | | | | | | | | | | | | |
| 3 | As per BOQ | | | | | | | | | | | | | | | | | |

Supervision of erection Testing and commissioning at BHEL site.

| | Currency | Unit Charges for each Battery | Total Charges | ST in India | Remarks |
|-------|----------|-------------------------------|---------------|-------------|------------------------------------------------------------|
| 1 | | | | | Taxes and duties out side india should be in quoted prices |
| Total | | | | | |

NOTE-

- Discharge Port:- Indian Sea Port (Any Indian port). Bidder to indicate in their first part of their offer.
- CIF (indian port) should be equal to "FOB(load port) + Sea Freight (upto indian Sea port) +insurance(upto Indian Sea port)"
- Load port to be mentioned by bidder .
- No of package with Dimensions and type of cargo/(Break Bulk/LCL/FCL) and no. of container (with type of container) required-is also to be mentioned by bidder.
- Vendor has to mention tariff no. against each item for custom duty purpose.
- Bidder has to mention quoted (in each cell) in unpriced price bid.