



Ref. Enquiry No. : E-4969/2015 dated 28.07.2015

<b>DUE DATE</b>
<b>Date : 25-AUG-2015</b>
<b>By- 10:00:00 AM (IST)</b>

**Subject:** Tender Enquiry of BALL VALVES as per Technical Specification No. PE-TS-402-100-M004, Technical PQR & Financial PQR for 2X500 MW NEW NEYVELI TPP (TG PKG.).

BHEL invites offers from reputed Vendors (Refer pre-qualifying requirements and other tender documents uploaded on our websites [www.bhelpem.com](http://www.bhelpem.com) & [www.bhel.com](http://www.bhel.com)) for design, manufacture, inspection & testing at vendor's and/or his sub-vendor's works, proper packing and delivery to site of Ball Valves complete with all accessories as per Technical Specification No. **PE-TS-402-100-M004 of 2X500 MW NEW NEYVELI TPP (TG PKG.)**.

Bidder to submit their offer in two parts strictly as per Clause-2.0 of the "Instructions to Bidders" of GCC Rev. 06 in quintuplicate (5 sets), in sealed covers for the under mentioned Package.

Item Description - BALL VALVES		
Sl. No.	Projects	TECHNICAL SPECIFICATIONS NOS.
1	2X500 MW NEW NEYVELI TPP (TG PKG.)	PE-TS-402-100-M004

Bidder to submit their best quotation/offer for the above requirement, in line with tender terms and conditions. Tender is to be either delivered in person or sent by **COURIER/REGISTERED POST**, to the following address only:

Tender Room,  
Bharat Heavy Electricals Ltd.,  
Project Engineering Management,  
PPEI Building, HRD & ESI Complex,  
Plot No. 25, Sector – 16A,  
NOIDA – 201 301 (U.P.)

Attention: 1) Ms. Swati Rawat / SR. ENGR, PG II-2, Ext. 8624  
2) Mr. Asif Iqbal Quraishi / SR. MGR., PG II-2, Ext. 8645

Handwritten signature and stamp of Swati Rawat, SR. ENGR, PG II-2, Ext. 8624.

It shall be the responsibility of the bidder to ensure that the Offer/Quotation is delivered on or before the **due date by 10:00:00 AM (IST)**. The offer has to be deposited in tender box only. Part-I bids shall be opened at **11:00:00 AM (IST)** on the due date in the presence of authorized representatives of the bidders, who may like to be present.

**Important Note to be considered by All Bidders :**

The offers of the bidders who are on the banned list as also the offers of the bidders, who engage the services of the banned firms, shall be rejected. The list of banned firms is available on BHEL web site [www.bhel.com](http://www.bhel.com).

Swati Rawat  
Sr. Engineer/PG-II-2, BHEL/PS-Project Engineering Management,  
Power Project Engineering Institute,  
Plot no. 25, Sector – 16A, Noida (UP) 201301, INDIA  
(OFF) +91-120-4368624, (MOB.) +91 9873375231

Regd. Office  
BHEL House Siri Fort  
New Delhi-110049



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**TERMS AND CONDITIONS (In conjunction with Tender Enquiry Letter terms) :**

**1. Pre-Qualifying Requirements:**

Bidders have to provide the required details as per "TECHNICAL AND FINANCIAL PRE-QUALIFYING REQUIREMENTS" (enclosed as NIT Tender Documents). Bids of only those bidders shall be evaluated who meet the Technical as well as Financial Pre-Qualifying requirements.

**2. Bidder to note that this is a conditional Global Tender enquiry and the price bid (Part-II) opening/RA participation shall be subject to following condition:**

- a. Approval of bidder by End Customer. Customer approval shall be taken up by BHEL with the customer based on the credentials/reference list being submitted by the bidder. Bidders to note that following has to be the part of their credentials:-

Documentary evidence to show that similar or higher capacity component/equipment / system has been supplied by the vendor. The documentary evidence will be in the form of Material Receipt Certificate or Site Inspection Report, etc from the end user for having received the material by the end user.

- b. Techno-commercial recommended bidders of BHEL.

**3. Online Registration Portal is operational in BHEL. Non-registered Vendors, who wish to apply for registration with BHEL-PEM, have to apply through Online Registration Portal available at [www.bhelpem.com](http://www.bhelpem.com) → vendor section → Online Supplier Registration. All credentials and/or documents duly signed and stamped related to registration has to be uploaded on the website and submit the application for registration. One set of hard copy of the filled-up SRF downloaded from Online Registration Portal duly signed and stamped has to be submitted.**

**4. Bidders has to note that TERMS AND CONDITIONS of the tender shall be as per General Conditions of Contracts (GCC, Rev. 06), Special Conditions of Contract (Rev 00) and as per these Notice Inviting Tender (NIT) conditions. Order of precedence shall be as per clause NO. 35.0 of GCC Rev. 06 (GENERAL COMMERCIAL TERMS & CONDITIONS).**

Link to GCC Rev. 06 : <https://www.bhelpem.com/Documents/GCC/GCC-Rev.06.pdf>

**5. Bidders has to note that following forms the part of Tender Documents :**

- **General Conditions of Contract (GCC) Rev 06**
- **Technical Specifications : PE-TS-402-100-M004**
- **Price formats & Special Conditions of Contract (SCC) Rev 01**
- **Financial PQR, Technical PQR & General PQR**
- **NIT CONDITIONS along with Enquiry letter**

Offers are to be submitted strictly in accordance with the requirements of the above Tender Documents. All the above referred Tender Documents shall automatically become the part of the Order/Contract after its finalisation.

**6. Delivery :**

Within four (04) months from the date of all documents approval in Cat-I subject to drawing/documents submission by vendor within Two (02) weeks from the date of PO and every re-submission within Ten (10) days after incorporating all BHEL/ (end) Customer comments. In case there are delays of submission of drawing/documents beyond 2 weeks of order or 10 days of comments, that much days would be reduced from delivery period.

**7. Evaluation will be done on group-wise basis. The package will be split into two groups namely 'Carbon steel ball valves' and 'Gun metal ball valves'.**

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8. CIF is not available for this package.
9. Deviations (Commercial as well as Technical) from NIT are generally not acceptable. In case of deviations from NIT, the tenderer shall give cost of withdrawal of such deviation as per Annexure-II, Deviation Sheet (Cost of Withdrawal) as per GCC Rev-06.
10. Bidders to note that Deviations (technical/commercial) not mentioned in 'Annexure II: Deviation Sheet' and shown separately or found hidden in offer, will not be taken cognizance of
11. Reverse Auction: BHEL reserves the right to go for Reverse Auction (RA) instead of opening the sealed envelope price bid, submitted by the bidder. This will be decided after techno-commercial evaluation. All bidders to give their acceptance for participation in RA. Non-acceptance to participate in RA may result in non-consideration of their bids, in case BHEL decides to go for RA.

In case BHEL decides to go for Reverse Auction, only those bidders who have given their unconditional acceptance to participate in RA will be allowed to participate in the Reverse Auction. Those bidders who have given their acceptance to participate in Reverse Auction will have to necessarily submit 'online sealed bid' in the Reverse Auction. Non-submission of 'online sealed bid' by the bidder will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines in vogue.

Terms and Conditions of RA is attached as Annexure-I. Business rules for RA shall be sent to the bidders before conducting Reverse Auction.

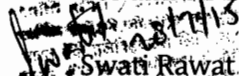
12. Foreign and indigenous bidders participating in subject tender will necessarily have to buy class III DSCs (Digital Signature Certificate) issued by the certifying authorities in India. Basic procedure /checklist is uploaded on [www.bhel.com](http://www.bhel.com) for participating in future tender enquires through e-procurement.
13. All correspondence thereof, shall be addressed to the undersigned by name & designation and sent at the following address :

**Ms. Swati Rawat, SR. ENGR, PG-II-2**  
**M/s. Bharat Heavy Electricals Ltd.,**  
**Project Engineering Management,**  
Power Project Engineering Institute,  
HRD & ESI Complex, Plot No 25,  
Sector-16 A, Noida-201301,U.P.,INDIA  
**E-MAIL: [swatirawat@bhhelpem.co.in](mailto:swatirawat@bhhelpem.co.in)**  
**Ph. No. +91-120-4368624, 91-9873375231.**

**Mr. Asif Iqbal Quraishi, Sr. MGR PG-II-2**  
**M/s. Bharat Heavy Electricals Ltd.,**  
**Project Engineering Management,**  
Power Project Engineering Institute,  
HRD & ESI Complex, Plot No 25,  
Sector-16 A, Noida-201301,U.P.,INDIA  
**E-MAIL: [asifiqbal@bhhelpem.co.in](mailto:asifiqbal@bhhelpem.co.in)**  
**Ph. No. +91-120- 4368645**

14. All corrigenda, addenda, amendments, time extensions, clarifications, etc. to the tender will be hosted on BHEL website ([www.bhel.com](http://www.bhel.com)) & BHEL-PEM website ([www.bhhelpem.com](http://www.bhhelpem.com)) only. Bidders should regularly visit websites to keep themselves updated.

Thanking You,  
For and on behalf of BHEL

  
**Swati Rawat**  
**SR. ENGR/PGII-2/BHEL-PEM**  
Power Project Engineering Institute,  
HRD & ESI Complex, Plot No 25,  
Sector-16 A, Noida-201301,U.P.,INDIA  
Ph. No. +91-120-4368624, 91-9873375231

**Enclosures :**

1. Enquiry Letter with Terms & Conditions (This Letter/ NIT)
2. Technical Specifications; BOQ CUM Price Schedule
3. Financial PQR; Technical PQR; General PQR
4. SCC Rev. 01; Annexure-I : Terms and Conditions of RA

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# **BHEL-PEM-NOIDA**

**Annexure - I**

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## **Terms & Conditions of Reverse Auction**

Against this enquiry for the subject item/ system with detailed scope of supply as per enquiry specifications, BHEL may resort to "REVERSE AUCTION PROCEDURE" i.e., ON LINE BIDDING (THROUGH A SERVICE PROVIDER). The philosophy followed for reverse auction shall be English Reverse (No ties).

1. For the proposed reverse auction, technically and commercially acceptable bidders only shall be eligible to participate.
2. Those bidders who have given their acceptance for Reverse Auction (quoted against this tender enquiry) will have to necessarily submit 'online sealed bid' in the Reverse Auction. Non-submission of 'online sealed bid' by the bidder for any of the eligible items for which techno-commercially qualified, will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines in vogue.
3. BHEL will engage the services of a service provider who will provide all necessary training and assistance before commencement of on line bidding on internet.
4. In case of reverse auction, BHEL will inform the bidders the details of Service Provider to enable them to contact & get trained.
5. Business rules like event date, time, bid decrement, extension etc. also will be communicated through service provider for compliance.
6. Bidders have to fax the Compliance form (annexure IV) before start of Reverse auction. Without this, the bidder will not be eligible to participate in the event.
7. In line with the NIT terms, BHEL will provide the calculation sheet (e.g., EXCEL sheet) which will help to arrive at "Total Cost to BHEL" like Packing & forwarding charges, Taxes and Duties, Freight charges, Insurance, Service Tax for Services and loading factors (for non-compliance to BHEL standard Commercial terms & conditions) for each of the bidder to enable them to fill-in the price and keep it ready for keying in during the Auction.
8. Reverse auction will be conducted on scheduled date & time.
9. At the end of Reverse Auction event, the lowest bidder value will be known on auction portal.

# **BHEL-PEM-NOIDA**

**Annexure - I**

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10. The lowest bidder has to fax/e-mail the duly signed and filled-in prescribed format for price breakup including that of line items, if required, (Annexure VII) as provided on case-to-case basis to Service provider within two working days of Auction without fail.
11. In case BHEL decides not to go for Reverse Auction procedure for this tender enquiry, the Price bids and price impacts (if asked by BHEL), if any, already submitted and available with BHEL shall be opened as per BHEL's standard practice.
12. Bidders shall be required to read the "Terms and Conditions" section of the auctions site of Service provider, using the Login IDs and passwords given to them by the service provider before reverse auction event. Bidders should acquaint themselves of the 'Business Rules of Reverse Auction', which will be communicated before the Reverse Auction.
13. If the Bidder or any of his representatives are found to be involved in Price manipulation/ cartel formation of any kind, directly or indirectly by communicating with other bidders, action *as per extant BHEL guidelines*, shall be initiated by BHEL and the results of the RA scrapped/ aborted.
14. The Bidder shall not divulge either his Bids or any other exclusive details of BHEL to any other party.
15. In case BHEL decides to go for reverse auction, the H1 bidder(s) (whose quote is highest in online sealed bid) may not be allowed to participate in further RA process.