



Ref. Enquiry No. : E-4582/2014 dated 13.10.2014

<b>DUE DATE</b>
<b>Date : 04-Nov - 2014</b>
<b>By- 10:00:00 AM (IST)</b>

**Subject:** Combined Tender Enquiry of STATION LIGHTING SYSTEM as per Technical Specification No. PE-TS-400-558-E001 (REV 00), Technical PQR & Financial PQR for 2X500 MW NEW NEYVELI TPP (SG PKG.) and 2X500 MW NEW NEYVELI TPP (TG PKG.).

BHEL invites offers from reputed Vendors (Refer pre-qualifying requirements and other tender documents uploaded on our websites [www.bhelpem.com](http://www.bhelpem.com) & [www.bhel.com](http://www.bhel.com)) for design, manufacture, assembly, inspection & testing at vendor's and/or his sub-Vendor's works, proper packing and dispatch to site, site unloading and handling, site storage including storage facility (only graded land shall be provided by purchaser), erection and commissioning of STATION LIGHTING SYSTEM as mentioned in different sections of Technical Specification No. PE-TS-400-558-E001 (REV 00) of 2X500 MW NEW NEYVELI TPP (SG PKG.) and 2X500 MW NEW NEYVELI TPP (TG PKG.).

Bidder to submit their offer in two parts strictly as per Clause-2.0 of the "Instructions to Bidders" of GCC, Rev. 06 in quintuplicate (5 sets), in sealed covers for the under mentioned Package.

Item Description – STATION LIGHTING SYSTEM		
Sl. No.	Projects	TECHNICAL SPECIFICATION NO.
1	2X500 MW NEW NEYVELI TPP (SG PKG.) and 2X500 MW NEW NEYVELI TPP (TG PKG.)	PE-TS-400-558-E001 (REV 00)

Bidder to submit their best quotation/offer for the above requirement, in line with tender terms and conditions. Tender is to be either delivered in person or sent by COURIER/REGISTERED POST, to the following address only:

Tender Room,  
Bharat Heavy Electricals Ltd.,  
Project Engineering Management,  
PPEI Building, HRD & ESI Complex,  
Plot No. 25, Sector – 16A,  
NOIDA – 201 301 (U.P.)

Attention: 1) Ms. Naina Singh / DY. MGR., PG II-2, Ext. 8762  
2) Mr. Asif Iqbal Quraishi / SR. MGR., PG II-2, Ext. 8645

It shall be the responsibility of the bidder to ensure that the Offer/Quotation is delivered on or before the due date by 10:00:00 AM (IST). The offer has to be deposited in tender box only. Part-I bids shall be opened at 11:00:00 AM (IST) on the due date in the presence of authorized representatives of the bidders, who may like to be present.

**Important Note to be considered by All Bidders:**

Naina Singh  
Dy. Mgr./PG-II-2, BHEL/PS-Project Engineering Management,  
Power Project Engineering Institute,  
Plot no. 25, Sector – 16A, Noida (UP) 201301, INDIA  
(OFF) +91-120-4368762, (MOB.) +91 9911542969

*(Signature)*  
NAINA SINGH  
Dy. Manager (PG-II-2)  
Bharat Heavy Electricals Ltd.  
Power Sector-Project Engineering Management Office  
Plot No. 25, Sector-16A, Noida-201301  
BHEL House Siri Fort  
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Tenderer must submit UN-PRICED Price format duly filled mentioning the word "QUOTED" in place of actual price. The actual price is to be filled in separately and submitted in sealed price bid as mentioned in enquiry terms and conditions under.

**ENQUIRY TERMS AND CONDITIONS:**

Please refer GCC rev-06 which is available on <https://www.bhelpem.com/Information.aspx>. Bidders are requested to kindly download the same. Bidders are requested to go through the same while submitting the offer.

1. Enquiry No., due date etc. must be legibly super scribed on the sealed envelopes as per clause no. 2.0 of "Instructions to Bidders" of GCC, Rev. 06.
  2. Offers should be submitted in two parts i.e. in two separate sealed covers as follows:  
**Part-I: TECHNO-COMMERCIAL BID**      **Part-II: PRICE BID**  
For detailed instructions, please see clause no. 2.0 of "Instructions to Bidders" of GCC Rev. 06.
  3. Bidders shall submit their offers in triplicate (3 sets) meeting the requirements of the tender documents (enclosed) indicated in GCC, Rev. 06 and other Terms and Conditions included in this Enquiry Letter.
  4. Bidders to note that following form the part of tender documents:
    - a. General Conditions of Contract (GCC) Rev 06.
    - b. Technical Specifications.
    - c. Price format & Special Conditions of Contract (SCC) Rev.00.
    - d. Financial PQR, Technical PQR.
    - e. NIT Conditions
    - f. Any other document enclosed with NIT.
  5. Bidders to note that offers shall be submitted strictly in accordance with the requirements of the above tender documents. **Deviations (Technical as well as Commercial), if any, shall be listed out clearly with their techno-commercial offer as per Annexure-II of GCC Rev 06. Any deviation mentioned or shown separately or found hidden in offer, will not be taken cognizance of.**
- Bidder has to submit "NO DEVIATION CERTIFICATE FOR COMMERCIAL TERMS AND CONDITIONS AS PER General Conditions of Contracts (GCC, Rev.06), Special Conditions of Contract and Notice Inviting Tender (NIT)" in case of no deviations.
6. Any hidden conditions/deviations mentioned elsewhere in offer and standard pre-printed terms & conditions of the tenderers shall not be considered valid.
  7. Unsolicited Fresh/Revised Price Bids shall not be entertained.

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8. Purchaser shall be under no obligation to accept the lowest or any other tender and shall be entitled to accept or reject any/all tender(s) in part or full without assigning any reason whatsoever.
9. Tenderers must enclose the Quality Plan in the prescribed format, for approval. Equipment will be dispatched only after Purchaser's/Owner's inspection of the hold points specified in the approved Quality Plan and issue of Material Dispatch Clearance Certificate (MDCC).
10. Late tenders will be rejected.
11. All correspondence thereof, shall be addressed to the undersigned by name & designation and sent at the following address:

<p><b>Ms. Naina Singh, DY. MGR., PG-II-2</b> <b>M/s. Bharat Heavy Electricals Ltd.,</b> <b>Project Engineering Management,</b> Power Project Engineering Institute, HRD &amp; ESI Complex, Plot No 25, Sector-16 A, Noida-201301,U.P.,INDIA <b>E-MAIL: nainasingh@bhhelpem.co.in</b> <b>Ph. No. +91-120-4368762, 91-9911542969.</b></p>	<p><b>Mr. Asif Iqbal Quraishi, Sr. MGR PG-II-2</b> <b>M/s. Bharat Heavy Electricals Ltd.,</b> <b>Project Engineering Management,</b> Power Project Engineering Institute, HRD &amp; ESI Complex, Plot No 25, Sector-16 A,Noida-201301,U.P.,INDIA <b>E-MAIL: asifiqbal@bhhelpem.co.in</b> <b>Ph. No. +91-120- 4368645</b></p>
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12. **INSTRUCTIONS REGARDING CENTRALISED TENDER ROOM:**

- a) Vendors are advised to submit the tenders in the tender box, containing Part-I & II offers in separate covers, preferably cloth lined envelopes should be used, properly marked before due date and time.
- b) The dispatch department shall not accept any tender in torn condition and return the same to the courier immediately with the Stamping "Returned to Sender-Package Damaged". Offers in damaged condition will not be considered and no request for extension on this account will be considered.
- c) Bidder's representative shall deposit the offer in tender box only.
- d) Bidders shall be allowed in the tender room in area identified for bidders and only one authorized representative from each bidder shall be allowed.
- e) Bidder shall not be allowed to carry mobile/camera/ laptop in the tender room. The same shall have to be deposited at security in advance and taken back after tender opening.
- f) Details of offers shall be read out to bidders and in no case the offers shall be handed over to any of the bidders for noting down.
- g) Please ensure tender submission, minimum 1 hour before scheduled tender opening time. Late tenders shall not be accepted.

13. **Reverse Auction:**

"BHEL reserves the right to go for Reverse Auction (RA) instead of opening the sealed envelope price bid, submitted by the bidder. This will be decided after techno-commercial evaluation. All bidders to give their acceptance for participation in RA. Non-acceptance to participate in RA may result in non-consideration of their bids, in case BHEL decides to go for RA.

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In case BHEL decides to go for Reverse Auction, only those bidders who have given their acceptance to participate in RA will be allowed to participate in the Reverse Auction. Those bidders who have given their acceptance to participate in Reverse Auction will have to necessarily submit 'online sealed bid' in the Reverse Auction. Non-submission of „online sealed bid“ by the bidder will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines in vogue.”

Information and General Terms and Conditions governing RA shall be as per annexure-I.

**14. Delivery for supply and E&C shall be as following:-**

**a. For 2X500MW New Neyveli (TG):**

**For Supply: For LOT-I,** four (4) months from approval of 'Basic Design Documents' which cover Drawings/ documents schedule, technical data sheets, GA dwgs. of equipments, quality plan, type test reports if any for Station Lighting System in CAT-I issued by BHEL/ Customer.

The vendor to make 1st submission of drgs./docs. within two weeks from the date of PO. Vendor to re-submit documents within 10 days, taking care of all the comments of BHEL/ Customer. BHEL/ Customer shall offer comments on drgs./docs. within 10 days.

For subsequent Lots - Four months from the date of quantity/ manufacturing clearance.

**For E&C:** Four (4) months from releasing of Erection front/ as per site requirement, whichever is earlier.

**Delivery for mandatory spares:** Delivery shall be four months from the date of manufacturing clearance by BHEL.

**b. For 2X500MW New Neyveli (SG):**

**For Supply: For LOT-I,** four (4) months from approval of 'Basic Design Documents' which cover Drawings/ documents schedule, technical data sheets, GA dwgs. of equipments, quality plan, type test reports if any for Station Lighting System in CAT-I issued by BHEL/Customer.

The vendor to make 1st submission of drgs./docs. within two weeks from the date of PO. Vendor to re-submit documents within 10 days, taking care of all the comments of BHEL/ Customer. BHEL/ Customer shall offer comments on drgs./docs. within 10 days.


For subsequent Lots - Four months from the date of quantity/ manufacturing clearance.

**For E&C:** Four (4) months from releasing of Erection front/ as per site requirement, whichever is earlier.

**Delivery for mandatory spares:** Delivery shall be four months from the date of manufacturing clearance by BHEL.

**15. Pre-Qualifying Requirement:-**

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Please find the **TECHNICAL & FINANCIAL PRE-QUALIFICATION REQUIREMENT CRITERIA**. Only those vendors, who fulfill these requirements, are eligible to participate in this tender.

16. Bidder to note that CIF is not available for this package.
17. All corrigenda, addenda, amendments, time extensions, clarifications, etc to the tender will be hosted on BHEL website ([www.bhel.com](http://www.bhel.com)) & BHEL-PEM website ([www.bhelpem.com](http://www.bhelpem.com)) only. Bidders should regularly visit websites to keep themselves updated.
18. Bidder to note that this is a conditional Open Tender enquiry for those who are not registered with BHEL PEM and/or are not approved by Customer for the subject project/ package, and the price bid (Part-II) opening/RA shall be subject to following criterion:
  - a) Approval of bidder by BHEL
    - i. The bidders (who are not registered with BHEL PEM) to download the Supplier Registration Form (SRF) from [www.bhel.com](http://www.bhel.com) or <http://www.bhelpem.com/vendor%20Corner.aspx> and submit the same duly filled in along with credentials- experience list, performance certificates and other statutory data to our Vendor Development section with intimation to us.
  - b) Approval of bidder by Customer  
Approval shall be taken up by BHEL with customer based on the credentials/reference list. Hence Bidders are requested to submit the following (as part of their credentials) on or before Part-I opening/due date:-
    - i. Company Profile
    - ii. Recent Purchase orders copies
    - iii. Reference list indicating PO details, customer name, PO date, execution date etc.
    - iv. Performance certificate issued by the clients.
19. Indian Bidders to quote freight charges in percentage of their Total ex-works price.
20. Combined Evaluation will be done on overall L1 (Total cost to BHEL) basis.
21. The offers of the bidders who are on the banned list as also the offers of the bidders, who engage the services of the banned firms, shall be rejected. The list of banned firms is available on BHEL website [www.bhel.com](http://www.bhel.com).
22. Foreign bidders quoting along with their Authorised Indian associates to comply BHEL guidelines which is available on <https://www.bhelpem.com/Tenders.aspx>
23. Insurance (Ocean and Inland) is in BHEL's scope.
24. Please note that detailed offers are to be submitted including the following documents:
  - Acceptance of GCC Rev.06
  - Acceptance of Special Conditions of Contract (SCC) of the project.

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- Pre-qualifying Requirements (PQRs) along with supporting documents–
    - ❖ FINANCIAL PQR
    - ❖ TECHNICAL PQR
  - Technical and commercial deviations as per Annexure-II of GCC Rev. 06, if any.
  - A copy of this letter duly signed & stamped on each page as token of acceptance of all terms & instructions conveyed.
  - Un-Priced price schedule (format) duly filled in 'Quoted" or 'Q' in each column/row.
  - Separate sealed price-bid envelope mentioning Enquiry No., Name of the project/package and Name of bidder in BOLD LETTERS on the top of envelope.
25. The integrity pact, shall be returned by the bidder, **along with their Techno-Commercial Bid, duly filled and signed by the authorized signatory** who signs the bid and will form part of the order. Only those vendors who have entered into such an integrity pact with BHEL would be competent to participate in the bidding. **In other words, entering into this Integrity Pact would be a preliminary qualification.**

26. Details of Independent External Monitor (IEM) are as under:

**Shri D.R.S Chaudhary, IAS (Retd.)**  
**Flat No. L-202 & L-203 (1<sup>st</sup> Floor)**  
**Ansal Lake View Enclave**  
**Shamla Hills**  
**Bhopal- 462 013**

**Ph: +91 755 -4050495**  
**Email: [dilip.chaudhary@icloud.com](mailto:dilip.chaudhary@icloud.com)**

**NOTE: In case you are not making an offer against this enquiry, you are requested to send a regret e-mail or letter so as to reach us on or before the due date.**

Thanking You,

For and on behalf of BHEL  
Naina Singh, Dy. MGR/PG-II-2, BHEL/PS-Project Engineering Management  
D.Y. MGR/PG-II-2, BHEL/PS-Project Engineering Management

**Enclosures :**

1. Enquiry Letter with Terms & Conditions
2. Technical Specification : PE-TS-400-558-E001(REV 00)
3. Financial PQR
4. Technical PQR
5. General PQR
6. BOQ CUM Price Schedule of NNTPP (TG) and NNTPP (SG) (Prices should be quoted strictly in this format only).
7. SCC Rev. 00 of 2X500 MW NEW NEYVELI TPP (TG PKG.) and SCC Rev. 00 of 2X500 MW NEW NEYVELI TPP (SG PKG.)

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**Terms & Conditions of Reverse Auction**

Against this enquiry for the subject item/ system with detailed scope of supply as per enquiry specifications, BHEL may resort to "REVERSE AUCTION PROCEDURE" i.e., ON LINE BIDDING (THROUGH A SERVICE PROVIDER). The philosophy followed for reverse auction shall be English Reverse (No ties).

1. For the proposed reverse auction, technically and commercially acceptable bidders only shall be eligible to participate.
2. Those bidders who have given their acceptance for Reverse Auction (quoted against this tender enquiry) will have to necessarily submit 'online sealed bid' in the Reverse Auction. Non-submission of 'online sealed bid' by the bidder for any of the eligible items for which techno-commercially qualified, will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines in vogue.
3. BHEL will engage the services of a service provider who will provide all necessary training and assistance before commencement of on line bidding on internet.
4. In case of reverse auction, BHEL will inform the bidders the details of Service Provider to enable them to contact & get trained.
5. Business rules like event date, time, bid decrement, extension etc. also will be communicated through service provider for compliance.
6. Bidders have to fax the Compliance form (annexure IV) before start of Reverse auction. Without this, the bidder will not be eligible to participate in the event.
7. In line with the NIT terms, BHEL will provide the calculation sheet (e.g., EXCEL sheet) which will help to arrive at "Total Cost to BHEL" like Packing & forwarding charges, Taxes and Duties, Freight charges, Insurance, Service Tax for Services and loading factors (for non-compliance to BHEL standard Commercial terms & conditions) for each of the bidder to enable them to fill-in the price and keep it ready for keying in during the Auction.
8. Reverse auction will be conducted on scheduled date & time.
9. At the end of Reverse Auction event, the lowest bidder value will be known on auction portal.

**NAINA SINGH**  
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