



Ref. Enquiry No.: PE/PG/OP1/ E-4550/14 Dt. 03-09-2014

DUE DATE
06-OCT-2014
BY 10.00 AM (IST)

Dear Sir,

Subject: Tender Enquiry for "STATION LIGHTING SYSTEM" as per Technical Specification No. PE-TS-391-558-E001 (REV 0) for 2 X 660 MW IB TPP BANHARPALLI UNITS 3 & 4.

BHEL invites offers from reputed Vendors (Refer pre-qualifying requirements and other requirements given in tender enquiry letter hosted/uploaded on BHEL website www.bhelpem.com & www.bhel.com) for Design, Manufacture, Assembly, Inspection & Testing at vendor,s/sub vendor,s works, proper packing and delivery to **2 X 660 MW IB TPP BANHARPALLI UNITS 3 & 4** site, site unloading & handling, storage, erection & commissioning of **STATION LIGHTING SYSTEM** as applicable as per the requirements mentioned in different sections of the specification **PE-TS-391-558-E001 (REV 0)** for **2 X 660 MW IB TPP BANHARPALLI UNITS 3 & 4**.

Your offer shall be submitted in two parts strictly as per Clause-2.0 of the "Instructions to Bidders" of GCC, Rev. 06 in quintuplicate (5 sets), in sealed covers for the under mentioned equipment/system.

Item Description – STATION LIGHTING SYSTEM		
Sl. No.	Project	TECHNICAL SPECIFICATION NO.
1	2 X 660 MW IB TPP BANHARPALLI UNITS 3 & 4	PE-TS-391-558-E001 (REV 0)

Your best quotation/offer for the above requirement, in line with our terms and conditions, should either be delivered in person or sent by **COURIER/REGISTERED or SPEED POST**, to the following address only:

**Tender Box, Tender Room, Ground Floor, PPEI Building
(behind Reception Desk)**
C/o HASEEN AHMED, DY. MGR., PG-II-1/Mr. B.L. BEDI, DGM, PG-II-1
M/s. Bharat Heavy Electricals Ltd.,
Project Engineering Management,
Power Project Engineering Institute,
HRD & ESI Complex,
Plot No 25, Sector-16 A, Noida-201301,U.P.,INDIA
E-MAIL: haseenahmed@bhelpem.co.in / blbedi@bhelpem.co.in
Ph. No. +91-120-4368729; 4368774

It shall be the responsibility of the bidder to ensure that the tender is delivered on or before the **due date by 10:00 A.M. (IST)**. **The offer has to be deposited in tender box only**. Part-I bids shall be opened at **11:00 A.M. (IST)** on the due date in the presence of authorized representatives of the bidders, who may like to be present.

Note: Tenderer must submit UN-PRICED Price format duly filled mentioning the word "QUOTED" in place of actual price. The actual price is to be filled in separately and submitted in sealed price bid as mentioned in enquiry terms and conditions under.



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ENQUIRY TERMS AND CONDITIONS:

Please refer GCC rev-06 which is available on <https://www.bhelpem.com/Information.aspx>. Bidders are requested to kindly download the same. Bidders are requested to go through the same while submitting the offer.

1. Enquiry No., due date etc. must be legibly super scribed on the sealed envelopes as per clause no. 2.0 of "Instructions to Bidders" of GCC, Rev. 06.
2. Offers should be submitted in two parts i.e. in two separate sealed covers as follows:
Part-I: TECHNO-COMMERCIAL BID **Part-II: PRICE BID**
For detailed instructions, please see clause no. 2.0 of "Instructions to Bidders" of GCC Rev. 06.
3. Bidders to note that following form the part of tender documents:
 - a. General Conditions of Contract (GCC) Rev 06.
 - b. Technical Specifications.
 - c. Price format & Special Conditions of Contract (SCC) Rev.00.
 - d. Financial PQR, Technical PQR.
 - e. NIT Conditions
 - f. Any other document enclosed with NIT.
4. **Bidders to note that offers shall be submitted strictly in accordance with the requirements of the above tender documents. Deviations (Technical as well as Commercial), if any, shall be listed out clearly with their techno-commercial offer as per Annexure-II of GCC Rev.06. Also, all the above Tender Documents shall automatically become a part of the Order/Contract after its finalization.**
Bidder has to submit "NO DEVIATION CERTIFICATE FOR COMMERCIAL TERMS AND CONDITIONS as per General Conditions of Contracts (GCC, Rev.06), Special Conditions of Contract and Notice Inviting Tender (NIT)" in case of no deviations.
5. Any hidden conditions/deviations mentioned elsewhere in offer and standard pre-printed terms & conditions of the tenderers shall not be considered valid.
6. Purchaser shall be under no obligation to accept the lowest or any other tender and shall be entitled to accept or reject any/all tender(s) in part or full without assigning any reason whatsoever.
7. Tenderers must enclose the Quality Plan in the prescribed format, for approval. Equipment will be dispatched only after Purchaser's/Owner's inspection of the hold points specified in the approved Quality Plan and issue of Material Dispatch Clearance Certificate (MDCC).
8. All correspondence thereof, shall be addressed to the undersigned by name & designation and sent at the following address:

HASEEN AHMED, DY MGR, PG-II-1 M/s. Bharat Heavy Electricals Ltd., Project Engineering Management, Power Project Engineering Institute, HRD & ESI Complex, Plot No 25, Sector-16 A, Noida-201301,U.P.,INDIA E-MAIL: haseenahmed@bhelpem.co.in Ph. No. +91-120-4368729;	B.L. BEDI, DGM, PG-II-1 M/s. Bharat Heavy Electricals Ltd., Project Engineering Management, Power Project Engineering Institute, HRD & ESI Complex, Plot No 25, Sector-16 A, Noida-201301,U.P.,INDIA E-MAIL: blbedi@bhelpem.co.in Ph. No. +91-120-4368774; 4329069
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9. Late tenders will be rejected.

10. **INSTRUCTIONS REGARDING CENTRALISED TENDER ROOM:**

- a) Vendors are advised to submit the tenders in the tender box, containing Part-I & II offers in separate covers, preferably cloth lined envelopes should be used, properly marked before due date and time.
- b) The dispatch department shall not accept any tender in torn condition and return the same to the courier immediately with the Stamping "Returned to Sender-Package Damaged". Offers in damaged condition will not be considered and no request for extension on this account will be considered.
- c) Bidder's representative shall deposit the offer in tender box only.
- d) Bidders shall be allowed in the tender room in area identified for bidders and only one authorized representative from each bidder shall be allowed.
- e) Bidder shall not be allowed to carry mobile/camera/ laptop in the tender room. The same shall have to be deposited at security in advance and taken back after tender opening.
- f) Details of offers shall be read out to bidders and in no case the offers shall be handed over to any of the bidders for noting down.
- g) Please ensure tender submission, minimum 1 hour before scheduled tender opening time. Late tenders shall not be accepted.

11. **Reverse Auction:**

"BHEL reserves the right to go for Reverse Auction (RA) instead of opening the sealed envelope price bid, submitted by the bidder. This will be decided after techno-commercial evaluation. All bidders to give their acceptance for participation in RA. Non-acceptance to participate in RA may result in non-consideration of their bids, in case BHEL decides to go for RA.

In case BHEL decides to go for Reverse Auction, only those bidders who have given their acceptance to participate in RA will be allowed to participate in the Reverse Auction. Those bidders who have given their acceptance to participate in Reverse Auction will have to necessarily submit 'online sealed bid' in the Reverse Auction. Non-submission of „online sealed bid“ by the bidder will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines in vogue."

Information and General Terms and Conditions governing RA shall be as per annexure-I.

12. **Delivery Schedule :-**

FOR LOT-1 and Mandatory Spares - Delivery shall be within four (04) months from basic Drawing/Documents approval. This is subject to submission of basic drawing/documents by vendor within 3 weeks of PO/LOI and vendor to re-submit documents within 10 days taking care of all comments. In case there are delays of submission of documents beyond 3 weeks of order or 10 days of comments, that much days of delay would be reduced from delivery period.

Lot-1 quantity shall be released during kick-off meeting which will be held within 10 days of date of LOI/PO.

Subsequent Lots:- A time lead of 4 months will be given from the date of clearance of quantity for completion of supplies.

E&C: Within 05 months from the date of clearance/availability of working front at site.

13. **Pre-Qualifying Requirement:-**

Please find the TECHNICAL & FINANCIAL PRE-QUALIFICATION REQUIREMENT CRITERIA. Only those vendors, who fulfil these requirements, are eligible to participate in this tender.



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14. Bidder to note that CIF is not available for this package.
15. All corrigenda, addenda, amendments, time extensions, clarifications, etc to the tender will be hosted on BHEL website (www.bhel.com) & BHEL-PEM website (www.bhelpem.com) only. Bidders should regularly visit websites to keep themselves updated.
16. Bidder to note that this is a conditional enquiry for those who are not registered with BHEL PEM and/or are not approved by Customer for the subject project/ package, and the price bid (Part-II) opening/RA shall be subject to following criterion:
 - a) Approval of bidder by BHEL
 - i. The bidders (who are not registered with BHEL PEM) to download the Supplier Registration Form (SRF) from www.bhel.com or <http://www.bhelpem.com/vendor%20Corner.aspx> and submit the same duly filled in along with credentials- experience list, performance certificates and other statutory data to our Vendor Development section with intimation to us.
 - b) Approval of bidder by Customer
Approval shall be taken up by BHEL with customer based on the credentials/reference list. Hence Bidders are requested to submit the following (as part of their credentials) on or before Part-I opening/due date:-
 - i. Company Profile
 - ii. Recent Purchase orders copies
 - iii. Reference list indicating PO details, customer name, PO date, execution date etc.
 - iv. Performance certificate issued by the clients.
17. Indian Bidders to quote freight charges in percentage of their Total ex-works price.
18. The offers of the bidders who are on the banned list as also the offers of the bidders, who engage the services of the banned firms, shall be rejected. The list of banned firms is available on BHEL website www.bhel.com.
19. Foreign bidders quoting along with their Authorised Indian associates to comply BHEL guidelines which are available on <https://www.bhelpem.com/Tenders.aspx>.
20. Evaluation will be done on overall L1 (Total cost to BHEL (for both supply and E&C)) basis.
21. "The unit rates of supply & installation (E & C) for all equipment and service quoted by the bidder shall be firm for a variation of quantities limited to
 - a. $\pm 30\%$ of total order value till finalisation of engineering details & BOQ.
 - b. $+10\%$ of the total order value in addition to (a) above, till the completion of job."
22. Insurance (Ocean and Inland) is in BHEL's scope.
23. The integrity pact shall be submitted by the bidder, along with their Techno-Commercial Bid, duly filled and signed by the authorized signatory who signs the bid and will form part of the order. Only those vendors who have entered into such an integrity pact with BHEL would be competent to participate in the bidding. In other words, entering into this Integrity Pact would be a preliminary qualification.



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24. Details of Independent External Monitor (IEM)

Shri D.R.S Chaudhary, IAS (Retd.)
Flat No. L-202 & L-203 (1st Floor)
Ansal Lake View Enclave
Shamla Hills
Bhopal- 462 013

Ph: +91 755 -4050495
Email: dilip.chaudhary@icloud.com

25. Please note that detailed offers are to be submitted including the following documents:

- Acceptance of GCC Rev.06
- Acceptance of Special Conditions of Contract (SCC) of the project.
- Pre-qualifying Requirements (PQRs) along with supporting documents–
 - ❖ FINANCIAL PQR
 - ❖ TECHNICAL PQR
- **Technical and commercial deviations as per Annexure-II of GCC Rev. 06 only, if any**
- A copy of this letter duly signed & stamped on each page as token of acceptance of all terms & instructions conveyed
- Un-Priced price schedule (format) duly filled in 'Quoted' or 'Q' in each column/row
- Integrity Pact
- Separate sealed price-bid envelope mentioning Enquiry No., Name of the project/package and Name of bidder in BOLD LETTERS on the top of envelope.

Facilities that will be provided at site:

Construction Power to sub-contractor shall be provided free of charge. They have to extend the line from a tapping point.

Drinking & Construction water at site shall be provided free of charge. They have to extend the line from a tapping point.

Material Storage Space (land), as available, shall be provided free of charge.

Labour colony: Space for labour colony shall only be provided outside the plant as per availability from customer.

NOTE: In case you are not making an offer against this enquiry, you are requested to send a regret letter so as to reach us on or before the due date.

Thanking You.

Yours faithfully,

For and on behalf of BHEL


Haseen Ahmed

(Dy. Mgr./PG-II-1/BHEL-PEM)

Enclosures:

1. Technical Specification
2. Financial PQR
3. Technical PQR
4. Price format/schedule (**Prices should be quoted strictly in this format only**)
5. Annexure – I - **Terms & Conditions of Reverse Auction**
6. Special Conditions of Contract (SCC) Rev. 00
7. Annexure-II to GCC Rev06

TERMS & CONDITIONS OF REVERSE AUCTION

Annexure - I
Page 1 of 2

Terms & Conditions of Reverse Auction

Against this enquiry for the subject item/ system with detailed scope of supply as per enquiry specifications, BHEL may resort to "REVERSE AUCTION PROCEDURE" i.e., ON LINE BIDDING (THROUGH A SERVICE PROVIDER). The philosophy followed for reverse auction shall be English Reverse (No ties).

1. For the proposed reverse auction, technically and commercially acceptable bidders only shall be eligible to participate.
2. Those bidders who have given their acceptance for Reverse Auction (quoted against this tender enquiry) will have to necessarily submit 'online sealed bid' in the Reverse Auction. Non-submission of 'online sealed bid' by the bidder for any of the eligible items for which techno-commercially qualified, will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines in vogue.
3. BHEL will engage the services of a service provider who will provide all necessary training and assistance before commencement of on line bidding on internet.
4. In case of reverse auction, BHEL will inform the bidders the details of Service Provider to enable them to contact & get trained.
5. Business rules like event date, time, bid decrement, extension etc. also will be communicated through service provider for compliance.
6. Bidders have to fax the Compliance form (annexure IV) before start of Reverse auction. Without this, the bidder will not be eligible to participate in the event.
7. In line with the NIT terms, BHEL will provide the calculation sheet (e.g., EXCEL sheet) which will help to arrive at "Total Cost to BHEL" like Packing & forwarding charges, Taxes and Duties, Freight charges, Insurance, Service Tax for Services and loading factors (for non-compliance to BHEL standard Commercial terms & conditions) for each of the bidder to enable them to fill-in the price and keep it ready for keying in during the Auction.
8. Reverse auction will be conducted on scheduled date & time.
9. At the end of Reverse Auction event, the lowest bidder value will be known on auction portal.

10. The lowest bidder has to fax/e-mail the duly signed and filled-in prescribed format for price breakup including that of line items, if required, (Annexure VII) as provided on case-to-case basis to Service provider within two working days of Auction without fail.
11. In case BHEL decides not to go for Reverse Auction procedure for this tender enquiry, the Price bids and price impacts, if any, already submitted and available with BHEL shall be opened as per BHEL's standard practice.
12. Bidders shall be required to read the "Terms and Conditions" section of the auctions site of Service provider, using the Login IDs and passwords given to them by the service provider before reverse auction event. Bidders should acquaint themselves of the 'Business Rules of Reverse Auction', which will be communicated before the Reverse Auction.
13. If the Bidder or any of his representatives are found to be involved in Price manipulation/ cartel formation of any kind, directly or indirectly by communicating with other bidders, action as *per extant BHEL guidelines*, shall be initiated by BHEL and the results of the RA scrapped/ aborted.
14. The Bidder shall not divulge either his Bids or any other exclusive details of BHEL to any other party.
15. In case BHEL decides to go for reverse auction, the H1 bidder(s) (whose quote is highest in online sealed bid) may not be allowed to participate in further RA process.

ANNEXURE-II: DEVIATION SHEET (COST OF WITHDRAWL)



PROJECT:-

PACKAGE:-

TENDER ENQUIRY REFERENCE:-

NAME OF VENDOR:-

SL NO	VOULME/ SECTION	PAGE NO.	CLAUSE NO.	TECHNICAL SPECIFICATION/ TENDER DOCUMENT	COMPLETE DESCRIPTION OF DEVIATION	COST OF WITHDRAWL OF DEVIATION	REFERENCE OF PRICE SCHEDULE ON WHICH COST OF WITHDRAWL OF DEVIATION IS APPLICABLE	NATURE OF COST OF WITHDRAWL OF DEVIATION (POSITIVE/ NEGATIVE)	REASON FOR QUOTING DEVIATION
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TECHNICAL DEVIATIONS

COMMERCIAL DEVIATIONS

PARTICULARS OF BIDDERS/AUTHORISED REPRESENTATIVE

NAME	DESIGNATIONS	SIGN & DATE

NOTES:

- For self manufactured items of bidder, cost of withdrawl of deviation will be applicable on the basic price (i.e. excluding taxes, duties & freight) only.
- For directly dispatchable items, cost of withdrawl of deviation will be applicable on the basic price including taxes, duties & freight.
- All the bidders have to list out all their Technical & Commercial Deviations (if any) in detail in the above format.
- Any deviation not mentioned above and shown separately or found hidden in offer, will not be taken cognizance of
- Bidder shall submit duly filled unpriced copy of above format indicating "quoted" in "cost of withdrawl of deviation" column of the schedule above along with their Techno-commercial offer, wherever applicable.
- Bidder shall furnish price copy of above format along with price bid.
- The final decision of acceptance/ rejection of the deviations quoted by the bidder shall be at discretion of the Purchaser.
- Bidders to note that any deviation (technical/commercial) not listed in above and asked after Part-I opening shall not be considered.
- For deviations w.r.t. Payment terms, Liquidated damages, Firm prices and submission of E1/ E2 forms before claiming 10% payment, if a bidder chooses not to give any cost of withdrawl of deviation loading as per Annexure-VIII of GCC, Rev-06 will apply. For any other deviation mentioned in un-priced copy of this format submitted with Part-I bid but not mentioned in priced copy of this format submitted with Priced bid, the cost of withdrawl of deviation shall be taken as NIL.
- Any deviation mentioned in priced copy of this format, but not mentioned in the un-priced copy, shall not be accepted.
- All techno-commercial terms and conditions of NIT shall be deemed to have been accepted by the bidder, other than those listed in unpriced copy of this format.
- Cost of withdrawl is to be given separately for each deviation. In no event bidder should club cost of withdrawl of more than one deviation else cost of withdrawl of such deviations which have been clubbed together shall be considered as NIL.
- In case nature of cost of withdrawl (positive/negative) is not specified it shall be assumed as positive
- In case of discrepancy in the nature of impact (positive/ negative) positive will be considered for evaluation and negative for ordering