



Ref. Enquiry No: PE/PG/KAR/E-4632/2014, Date: 02.11.2014

Due Date
03-12-2014
By 10:00 AM (IST)

Dear Sir,

Subject: Open Tender Enquiry for Butterfly Valves (Steam Service) as per Technical Specification No. PE-TS-405-100-M016 of 3 X 660 MW North Karanpura STPP.

BHEL invites offers from reputed Vendors (Refer pre-qualifying requirements and other requirements given in tender enquiry letter uploaded on our websites viz. www.bhelpem.com & www.bhel.com) for the complete scope of works defined in our technical specification of subject requirement.

Your offer shall be submitted in two parts strictly as per Clause-2.0 of Instructions to Bidders of GCC Rev. 06 in duplicate (2 sets), in sealed covers. Your best quotation/ offer for the above requirement, in line with our terms and conditions, should either be delivered in person or sent by COURIER/ REGISTERED POST, to the following address only:

Tender Box, Tender Room, Ground Floor, PPEI Building (behind Reception Desk)
C/o Apoorv Agrawal, Sr. Engr./PG-III
M/s Bharat Heavy Electricals Ltd.
Project Engineering Management (PEM),
Power Project Engineering Institute (PPEI), HRD & ESI Complex,
Plot No 25, Sector-16 A, Noida-201301, U.P., INDIA
E-MAIL: apoorvagrawal@bhelpem.co.in
Ph. No. +91 120 4368666, +91 9899003053

It shall be the responsibility of the bidder to ensure that the tender is delivered on or before the due date by 10:00 AM. The offer has to be deposited in tender box only. Part-I bids shall be opened at 11:00 AM. on the due date in the presence of authorized representatives of the bidders, who may like to be present.

Note:

Tenderer must submit UN-PRICED Price format duly filled mentioning the word "QUOTED" in place of actual price. The actual price is to be filled in separately and submitted in sealed price bid (in given format only) as per enquiry terms & conditions.

ENQUIRY TERMS AND CONDITIONS:-

- Bidders to note that General Conditions of Contract GCC Rev06 may be downloaded from <https://www.bhelpem.com/Information.aspx>. Bidders are requested to go through the same while submitting the offer.
- Enquiry No., due date etc. must be legibly superscripted on the sealed envelopes as per clause no. 2.0 of "Instructions to Bidders" of GCC, Rev. 06.
- Offers should be submitted in two parts in two separate sealed covers as follows:
Part-I: TECHNO-COMMERCIAL BID Part-II: PRICE BID
For detailed instructions, please see clause no. 2 of "Instructions to Bidders" of GCC Rev. 06.
- Bidders shall submit their offers meeting the requirements of the following tender documents indicated in GCC Rev. 06 and other Terms and Conditions included in this Enquiry Letter:
 - ANNEXURE-I: To be furnished by the Bidders.
 - ANNEXURE-II: Un-priced copy for Cost of withdrawal of deviation as per Annexure-II of GCC Rev.06.
- Bidders to note that following form the part of tender documents:
 - General Conditions of Contract (GCC) Rev.06
 - Special Conditions of Contract for 3 X 660 MW North Karanpura STPP
 - Technical Specifications
 - Price formats
 - Financial PQR & Technical PQR
 - NTPC format for Sub – Supplier Questionnaires (Sub QR)

Apoorv Agrawal
Sr. Engr./PGIII, BHEL/PS-PEM,
Power Project Engineering Institute,
Plot no. 25, Sector - 16A, Noida (U.P.), INDIA
(OFF) +91-120-4368666, (MOB.) +91 9899003053

Regd. Office
BHEL House Siri Fort
New Delhi-110049



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- NIT
- Any other document enclosed with NIT

6. Bidder has to submit "NO DEVIATION CERTIFICATE FOR COMMERCIAL TERMS AND CONDITIONS as per General Conditions of Contracts (GCC Rev.06), Special Conditions of Contract and Notice Inviting Tender (NIT)" in case of no deviations.
7. Bidders to note that offers shall be submitted strictly in accordance with the requirements of the above tender documents. Deviations (Technical as well as Commercial), if any shall be listed out clearly with their techno-commercial offer as per Annexure-II of GCC Rev.06. Also, all the above Tender Documents shall automatically become a part of the Order/Contract after its finalization.
8. All correspondence thereof, shall be addressed to the undersigned by name & designation and sent at the following address:

Apoorv Agrawal, Sr. Engr./PG-III M/s Bharat Heavy Electricals Ltd. Project Engineering Management (PEM), Power Project Engineering Institute (HRDI), HRD & ESI Complex, Plot No 25, Sector-16 A, Noida-201301, U.P., INDIA E-MAIL: apoorvagrawal@bhhelpem.co.in Ph. No. +91 120 4368666, +91 9899003053	SANDEEP KUMAR, Sr. Manager/PG-III M/s Bharat Heavy Electricals Ltd. Project Engineering Management (PEM), Power Project Engineering Institute (HRDI), HRD & ESI Complex, Plot No 25, Sector-16 A, Noida-201301, U.P., INDIA E-MAIL: SANDEEPKUMAR@bhhelpem.co.in Ph. No. +91-120-4368942, +919810331191
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9. Delivery Schedule (Supply + Mandatory Spares):

Eight (08) months from Cat-I approval by BHEL

Document submission/ re-submission schedule shall be as per Technical Schedule Ref. No. PE-TS-405-100-M06 Vol-III Compliance Sheet Clause H

10. BHEL reserves the right to finalize Prices by conducting RA or by conventional way of price bid opening, which will be decided after techno-commercial evaluation (refer Clause No. 13.0 of Volume-I, GCC Rev. 06). In view of this, Bidder is requested to quote their most competitive prices as no negative price impact on account of non-conduction of RA shall be asked for (Refer terms and conditions of RA).
11. For Supply portion, Indigenous bidders to quote F.O.R. Site price and foreign bidders to quote F.O.B. port price. F.O.R. Site price of foreign bidders shall be calculated by loading their F.O.B. port price as per GCC Rev06.
12. The evaluation of the offer shall be done based on Total Lump sum Cost to BHEL (i.e. Total F.O.R. site price for supply, Mandatory Spares etc. with necessary loadings as applicable) as per GCC Rev. 06.
13. Pre-Qualifying Requirement (PQR):-
Bidders are requested to fill up the details in "TECHNICAL and FINANCIAL Pre-Qualifying Requirement" and also to submit their credentials. Bids of only those bidders shall be evaluated who meet the Technical as well as Financial Pre-Qualifying Requirements (PQR). Credentials of the bidders meeting the pre-qualifying requirements shall be taken up with customer for approval. Price Bid/ RA of only BHEL and customer approved vendors shall be opened/ done.
14. Indigenous bidders have to quote freight charges in terms of percentage (%) of their quoted total Ex-works prices.
15. Indigenous bidders to indicate their import content (CIF) in their price bid (if any). No ceiling limit is being put at the time of enquiry. However, the same will be reviewed during evaluation of offers and bidders will be informed accordingly.
16. All corrigenda, addenda, amendments, time extensions, clarifications etc. to the tender will be hosted on BHEL website (www.bhel.com) & BHEL-PEM website (www.bhhelpem.com) only. Bidders should regularly visit websites to keep themselves updated.
17. Foreign bidders quoting along with their Authorised Indian associates to comply BHEL guidelines which are available on <https://www.bhhelpem.com/Tenders.aspx>.

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18. Bidders to note that this is a conditional enquiry (Open Tender) for all bidders, the price bid (Part-II bid) opening/RA will be subject to followings criterion: -

a) Approval of bidders by BHEL:

The bidders (who are not registered with BHEL PEM) to download the Supplier Registration Form (SRF) from www.bhel.com or <http://www.bhelpem.com/vendor%20Corner.aspx> (also given with NIT) and submit the same duly filled in along with credentials - experience list, performance certificates and other statutory data to our Vendor Development section with intimation to us.

b) Approval of bidder by Customer:

Approval shall be taken up by BHEL with customer based on the credentials/reference list. Hence Bidders are requested to submit the following upgrading (as part of their credentials) on or before Part-I bid opening/due date:

- i. Bidders are requested to fill up their details in NTPC format for Sub – Supplier Questionnaires (Sub QR) attached with this enquiry
- ii. Company Profile
- iii. Recent Purchase orders copies
- iv. Reference list indicating PO details, customer name, PO date, execution date etc.
- v. Performance certificate issued by the clients.

Thanking You,

For and on behalf of BHEL

Apoorv Agrawal
(Sr. Engr./PG-III/BHEL-PEM)

Handwritten signature: अपूर्व अग्रवाल

Enclosures:

1. NIT (this letter itself)
2. Technical Specification No. PE-TS-405-100-M06
3. Financial PQR
4. Technical PQR
5. Price Schedule for Indigenous Bidders (Prices should be quoted by Indigenous bidders strictly in this format only)
6. Price Schedule for Foreign Bidders (Prices should be quoted by Foreign bidders strictly in this format only)
7. SCC of 3 X 660 MW North Karanpura STPP.
8. NTPC format for Sub – Supplier Questionnaires
9. Supplier Registration Form for Indigenous Supplier/ Supplier Registration Form for Foreign Supplier
10. Annexure-I to Terms & Conditions of Reverse Auction