



Ref. Enquiry No.: PE/PG/SG-5/E-5103/2015 Dated 04.11.2015

<b>DUE DATE</b>
<b>30.11.2015</b>
<b>BY 10.00 AM (IST)</b>

Dear Sir,

**Subject: Tender Enquiry for "MOTOR BOAT" as per Technical Specification No. PE-TS-392-563-A-007, for 2 X 660 MW SURATGARH STPS**

BHEL invites offers from reputed Vendors (Refer pre-qualifying requirements and other requirements given in tender enquiry letter hosted/uploaded on BHEL website [www.bhelpem.com](http://www.bhelpem.com) & [www.bhel.com](http://www.bhel.com)) for Design, Manufacture, Assembly, Inspection & Testing at manufacturer's works & CPRI, proper packing, delivery to site of Protective Insulating Mats as mentioned in different sections of this specification, complete with all accessories for efficient and trouble-free operation of **2X660 MW SURATGARH TPS**.

Your offer shall be submitted in two parts strictly as per Clause-2.0 of the "Instructions to Bidders" of GCC, Rev. 06 in quintuplicate (5 sets), in sealed covers for the under mentioned equipment/system.

Item Description – MOTOR BOAT		
Sl. No.	Project	TECHNICAL SPECIFICATION NO.
1	2X660 MW SURATGARH TPS	PE-TS-392-563-A-007, Rev 0

Your best quotation/offer for the above requirement, in line with our terms and conditions, should either be delivered in person or sent by **COURIER/REGISTERED** or **SPEED POST**, to the following address only:

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Tender Box, Tender Room, Ground Floor, PPEI Building (behind Reception Desk)  
C/o RAJIV NIRMAN, AGM, PG-II-1/ NIKHIL SINGHAL, SR. ENGR, PG-II-1  
M/s. Bharat Heavy Electricals Ltd.,  
Project Engineering Management,  
Power Project Engineering Institute,  
HRD & ESI Complex,  
Plot No 25, Sector-16 A, Noida-201301, U.P., INDIA  
E-MAIL: [rajivnirman@bhelpem.co.in](mailto:rajivnirman@bhelpem.co.in)/ [nikhilsinghal@bhelpem.co.in](mailto:nikhilsinghal@bhelpem.co.in)  
Ph. No. +91-120- 4218825/+91-120-4368809;

It shall be the responsibility of the bidder to ensure that the tender is delivered on or before the due date by 10:00 A.M. (IST). **The offer has to be deposited in tender box only.** Part-I bids shall be opened at 11:00 A.M. (IST) on the due date in the presence of authorized representatives of the bidders, who may like to be present.

**Note:** Tenderer must submit UN-PRICED Price format duly filled mentioning the word "QUOTED" in place of actual price. The actual price is to be filled in separately and submitted in sealed price bid as mentioned in enquiry terms and conditions under.

**Important Note to be considered by all bidders:**

The offers of the bidders who are on the banned list as also the offers of the bidders, who engage the services of the banned firms, shall be rejected. The list of banned firms is available on BHEL web site [www.bhel.com](http://www.bhel.com)



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**ENQUIRY TERMS AND CONDITIONS:**

Please refer GCC rev-06 which is available on <https://www.bhelpem.com/Information.aspx> Bidders are requested to kindly download the same. Bidders are requested to go through the same while submitting the offer.

1. Enquiry No., due date etc. must be legibly super scribed on the sealed envelopes as per clause no. 2.0 of "Instructions to Bidders" of GCC, Rev. 06.
2. Offers should be submitted in two parts i.e. in two separate sealed covers as follows:  
**Part-I: TECHNO-COMMERCIAL BID**                      **Part-II: PRICE BID**  
For detailed instructions, please see clause no. 2.0 of "Instructions to Bidders" of GCC Rev. 06.
3. Bidders shall submit their offers (in quadruplicate) meeting the requirements of the following tender documents (enclosed) indicated in GCC Rev. 06 and other Terms and Conditions included in this Enquiry Letter:
  - a. **ANNEXURE-I:** To be furnished by the Bidders.
  - b. **ANNEXURE-II:** To be furnished by the Bidders.
  - c. **ANNEXURE-III:** To be furnished by the Bidders.
4. Bidders to note that following form the part of tender documents:
  - a. General Conditions of Contract (GCC) Rev 06.
  - b. Technical Specifications.
  - c. Price format & Special Conditions of Contract (SCC) Rev.00.
  - d. Financial PQR & Technical PQR.
  - e. NIT Conditions
  - f. Any other document enclosed with NIT.
5. **Bidders to note that offers shall be submitted strictly in accordance with the requirements of the above tender documents. Deviations (Technical as well as Commercial), if any, shall be listed out clearly with their techno-commercial offer as per annexure-II of GCC Rev-06**  
  
**Bidder has to submit "NO DEVIATION CERTIFICATE FOR COMMERCIAL TERMS AND CONDITIONS as per General Conditions of Contracts (GCC, Rev.06), Special Conditions of Contract and Notice Inviting Tender (NIT)" in case of no deviations.**
6. Any hidden conditions/deviations mentioned elsewhere in offer and standard pre-printed terms & conditions of the tenderers shall not be considered valid.
7. Unsolicited Fresh/Revised Price Bids shall not be entertained.
8. Purchaser shall be under no obligation to accept the lowest or any other tender and shall be entitled to accept or reject any/all tender(s) in part or full without assigning any reason whatsoever.
9. Tenderers must enclose the Quality Plan in the prescribed format, for approval. Equipment will be dispatched only after Purchaser's/Owner's inspection of the hold points specified in the approved Quality Plan and issue of Material Dispatch Clearance Certificate (MDCC).
10. Late tenders will be rejected.



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11. All correspondence thereof, shall be addressed to the undersigned by name & designation and sent at the following address:

RAJIV NIRMAN, AGM/PG-II-1 M/s. Bharat Heavy Electricals Ltd., Project Engineering Management, Power Project Engineering Institute, HRD & ESI Complex, Plot No 25, Sector-16 A, Noida-201301,U.P.,INDIA E-MAIL: <a href="mailto:rajivnirman@bhhelpem.co.in">rajivnirman@bhhelpem.co.in</a> Ph. No. +91-120- 4218825	NIKHIL SINGHAL, SR. ENGR./ PG-II-1 M/s. Bharat Heavy Electricals Ltd., Project Engineering Management, Power Project Engineering Institute, HRD & ESI Complex, Plot No 25, Sector-16 A, Noida-201301,U.P.,INDIA E-MAIL: <a href="mailto:nikhilsinghal@bhhelpem.co.in">nikhilsinghal@bhhelpem.co.in</a> Ph. No. +91-120-4368809
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12. **INSTRUCTIONS REGARDING CENTRALISED TENDER ROOM:**

- a) Vendors are advised to submit the tenders in the tender box, containing Part-I & II offers in separate covers, preferably cloth lined envelopes should be used, properly marked before due date and time.
- b) The dispatch department shall not accept any tender in torn condition and return the same to the courier immediately with the Stamping "Returned to Sender-Package Damaged". Offers in damaged condition will not be considered and no request for extension on this account will be considered.
- c) Bidder's representative shall deposit the offer in tender box only.
- d) Bidders shall be allowed in the tender room in area identified for bidders and only one authorized representative from each bidder shall be allowed.
- e) Bidder shall not be allowed to carry mobile/camera/ laptop in the tender room. The same shall have to be deposited at security in advance and taken back after tender opening.
- f) Details of offers shall be read out to bidders and in no case the offers shall be handed over to any of the bidders for noting down.
- g) Please ensure tender submission, minimum 1 hour before scheduled tender opening time. Late tenders shall not be accepted.

13. **Reverse Auction:**

"BHEL reserves the right to go for Reverse Auction (RA) instead of opening the sealed envelope price bid, submitted by the bidder. This will be decided after techno-commercial evaluation. All bidders to give their acceptance for participation in RA. Non-acceptance to participate in RA may result in non-consideration of their bids, in case BHEL decides to go for RA.

In case BHEL decides to go for Reverse Auction, only those bidders who have given their acceptance to participate in RA will be allowed to participate in the Reverse Auction. Those bidders who have given their acceptance to participate in Reverse Auction will have to necessarily submit 'online sealed bid' in the Reverse Auction. Non-submission of "online sealed bid" by the bidder will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines in vogue."

Information and General Terms and Conditions governing RA shall be as per annexure-A.



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**14. Delivery Schedule :-**

Delivery shall be within 04 months from the date of approval of drawings/documents. This is subject to submission of all drawings/documents by vendor within 02 weeks of LOI/PO. All subsequent re-submission shall be within 10 days from BHEL comments. In case there are delays of submission of drawings/documents beyond 02 weeks of order or 10 days of comments, that much days would be reduced from delivery period.

**15. Following conditions shall be part of the tendering process:**

- a) Name of the bidder should be enlisted with BIS for the items as per Technical specifications (PE-TS-392-563-A-007, Rev 0) with status "operative" on the day of part-I (techno-commercial bid) and part-II (price bid) opening as per BIS official website else bid of the vendor shall not be opened.
- b) Vendor should remain listed in BIS official website till ordering, completion of all tests (including routine, sampling and type tests) and supply. BHEL shall reserve the right to take the material at risk and cost of the vendor or any other action as deemed fit if the name of the vendor gets delisted from BIS at any subsequent date before completion of supply.

**16. Pre-Qualifying Requirement:-**

All the Bidders are requested to furnish the details as per "TECHNICAL AND FINANCIAL PRE-QUALIFYING REQUIREMENT" (attached with Enquiry Document).

Bids of only those bidders shall be evaluated who meet the Technical as well as Financial pre-qualifying requirements. Credentials of the bidders not registered with customer and meeting the prequalifying requirements shall be taken up with customer for approval.

**17. Bidder to note that CIF is not available for this package.**

**18.** All corrigenda, addenda, amendments, time extensions, clarifications, etc to the tender will be hosted on BHEL website ([www.bhel.com](http://www.bhel.com)) & BHEL-PEM website ([www.bhelpem.com](http://www.bhelpem.com)) only. Bidders should regularly visit websites to keep themselves updated.

**19.** Bidder to note that this is a conditional Open Tender enquiry and the price bid (Part-II) opening/RA shall be subject to following criterion:

- a) Fulfilment of Technical and Financial Pre-Qualification Requirement no-commercial qualification/recommendation of bidder by the BHEL-PEM.
- b) Approval of bidder by Customer  
Approval shall be taken up by BHEL with customer based on the latest credentials/reference list. Hence Bidders are requested to submit the following (as part of their credentials) on or before Part-I opening/due date:-
  - i. Company Profile
  - ii. Recent Purchase orders copies
  - iii. Reference list indicating PO details, customer name, PO date, execution date etc.
  - iv. Performance certificate issued by the clients.

**20.** Online Registration Portal is operational in BHEL. Non-registered Vendors, who wish to apply for registration with BHEL-PEM, have to apply through Online Registration Portal available at [www.bhelpem.com](http://www.bhelpem.com) → vendor section → Online Supplier Registration. All credentials and/or documents duly signed and stamped related to registration has to be uploaded on the website and submit the



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application for registration. One set of hard copy of the filled-up SRF downloaded from Online Registration Portal duly signed and stamped has to be submitted.

21. Indian Bidders to quote freight charges in percentage of their Total ex-works price.
22. Evaluation will be done on overall L1 basis (Total cost to BHEL) basis
23. Foreign bidders quoting along with their Authorised Indian associates to comply BHEL guidelines which is available on <https://www.bhelpem.com/Tenders.aspx>
24. Foreign and indigenous bidders participating in subject tender will necessarily have to buy class III DSCs (Digital Signature Certificate) issued by the certifying authorities in India. Basic procedure /checklist is uploaded on www.bhel.com for participating in future tender enquires through e-procurement.
25. Insurance is in BHEL's scope.
26. Please note that detailed offers are to be submitted including the following documents:
  - Acceptance of GCC Rev 06.
  - Acceptance of Special Conditions of Contract (SCC, Rev 00) of the project.
  - Pre-qualifying Requirements (PQRs) along with supporting documents–
    - ❖ FINANCIAL PQR
    - ❖ TECHNICAL PQR
  - **Technical and commercial deviations as per Annexure-II of GCC Rev. 06 only, if any**
  - A copy of this letter duly signed & stamped on each page as token of acceptance of all terms & instructions conveyed
  - Un-Priced price schedule (format) duly filled in 'Quoted' or 'Q' in each column/row
  - Separate sealed price-bid envelope mentioning Enquiry No., Name of the project/package and Name of bidder in BOLD LETTERS on the top of envelope.

**NOTE: In case you are not making an offer against this enquiry, you are requested to send a regret letter so as to reach us on or before the due date.**

Thanking You.

Yours faithfully,  
For and on behalf of BHEL

  
**NIKHIL SINGHAL**  
(SR ENGR./PG-II-1/BHEL-PEM)

**Enclosures:**

1. Technical Specification
2. Financial PQR
3. Technical PQR
4. BOQ cum Price format (Prices should be quoted strictly in this format only)
5. Annexure – A - Terms & Conditions of Reverse Auction
6. Special Conditions of Contract (SCC) Rev 00.
7. Annexure – I, II & III of GCC Rev 06.