



**BHARAT HEAVY ELECTRICALS LIMITED**  
**CORPORATE R & D DIVISION**  
VIKAS NAGAR, HYDERABAD – 500 093.

**High Sea Sale (Sale-in-Transit) Procedure**

1. DATE OF THE STAMP PAPER SHOULD BE PRIOR TO THE AWB / OBL DATE. STAMP PAPER VALUE SHALL BE IN RS.200/- NON JUDICIAL PAPER.
2. HIGH SEA SALE AGREEMENT IN RS. 200/- STAMP PAPER AND NOTARISED WITH 2 WITNESSES HAS TO BE SIGNED BETWEEN BHEL (BUYER) AND THE PARTY (SELLER) IMPORTING MATERIAL. THE DATE OF THE SALE DOCUMENTS SHOULD BE IN BETWEEN THE DATE OF HOUSE AWB / OBL AND BEFORE LANDING OF THE GOODS AT AN INDIAN PORT.
3. THE SALE AGENTS SHOULD DULY ENDORSE HOUSE AIR WAY BILL (HAWB) FOR AIR SHIPMENTS OR ORIGINAL BILL OF LADING (O.B.L.) FOR SEA SHIPMENTS, DELIVERY ORDER AND FOREIGN CURRENCY INVOICE IN FAVOUR OF BHEL R&D SO AS TO TRANSFER THE OWNERSHIP AND TITLE OF THE GOODS.
4. SELLER SHOULD GIVE FOREIGN CURRENCY INVOICE FROM THE ORIGINAL CONSIGNOR. THE FOREIGN CURRENCY INVOICE VALUE SHOULD BE AT LEAST 2% (TWO PER CENT) LESSER THAN THE INDIGENOUS RUPEE INVOICE VALUE IN EQUIVALENT FOREIGN CURRENCY.
5. SELLER SHOULD GIVE FOLLOWING;
  - I) A LETTER OF AUTHORISATION TO AIR CONSOL AGENTS FOR RELEASING DELIVEY ORDER TO BHEL WITH AWB & DELIVERY ORDER DULY ENDORSED IN FAVOUR OF BHEL R&D.
  - II) A LETTER TO THE COMMISSIONER OF CUSTOMS FOR EFFECTING ABOVE SALE.
  - III) A LETTER TO THE DEPUTY ASSESSOR (OCTROI) FOR EFFECTING ABOVE SALE IN FAVOUR OF BHEL.
6. DESCRIPTION OF ITEM (NOMENCLATURE), UNIT & QUANTITY IN BOTH FOREIGN CURRENCY & THE RUPEE INVOICE, SHALL BE EXACTLY AS PER PO DESCRIPTION OF ITEM, UNIT AND QUANTITY. THE INDIGENOUS INVOICE VALUE SHALL BE EXACTLY AS PER PO VALUE.
7. PRICES SHOULD BE C.I.F. INDIAN AIR- PORT /SEA-PORT BASIS.
8. I.E.C., C.S.T., VAT/TIN NOS. OF THE INDIAN SUPPLIER TO BE MENTIONED.
9. ANY DELAY IN DOCUMENTATION, THE CONSEQUENTIAL DEMURRAGES SHALL BE TO YOUR/SELLER ACCOUNT.
10. NOTE: THE FOLLOWING SHALL BE INCLUDED IN THE HIGH SEA SALES AGREEMENT:

**“THE BUYER ALSO UNDERTAKE DISCHARGES, THE OBLIGATION AND FULFILLMENT OF CONDITIONS, IF ANY, ATTACHED TO THE IMPORTATION, ASSESSMENT AND CLEARANCE OF THE GOODS IN TERMS CUSTOMS TARIFF ACT 1975, THE CUSTOMS ACT 1962 & RULES & REGULATIONS MADE THEREUNDER AND OTHER RELEVANT ACTS, ORDERS, NOTIFICATIONS”.**