

Ref. Enquiry No.: PE/PG/WAN/E-5065/2015
Dated: 15.10.2015

DUE DATE
06 Nov 2015
By 10.00 A.M

Dear Sirs,

Sub.: N.I.T- ENQUIRY FOR STATION LIGHTING SYSTEM for 1X800 MW GSECL Wanakbori STPP Unit -8

1. BHEL invites offers in two parts strictly as per Clause-2.0 of GCC Rev06 of the enclosed instructions from reputed Vendors (refer prequalification requirement, if any and other requirements given in enquiry letter uploaded on our websites i.e. www.bhelpem.com, www.bhel.com & CPP Portal) for Design, Manufacturing, Fabrication, Assembly, Inspection and Testing, Supplies, Packing for transportation & delivery complete with special tools and tackles (if any)/including all mandatory spares, accessories & equipment's as specified & as necessary, unloading/handling and storage at site, in site transportation, erection and commissioning, preparation and submission of "As Built" drawings, site testing, trial run, PG test, handing over etc (if any) complete with all accessories and as per details in different sections / volumes of this technical specification for 1X800 MW WANAKBORI STP at Wanakbori, Gujarat and other details hosted on BHEL website.

Sl. NO.	ITEM DESCRIPTION.	Quantity	Delivery
1	STATION LIGHTING SYSTEM	As per BOQ & Technical specification	As per Cl. no. 3.13 below

2. Your best quotation/offer for the above requirement, in line with our terms and conditions, should be submitted in tender box. It shall be the responsibility of the bidder to ensure that the tender is delivered on or before the due date i.e. 06/11/2015 by 10:00 AM. Part-I bids shall be opened at 06/11/15, 11:00 AM. in the presence of authorized representatives of the bidders, who may like to be present.

**Tender Box, Tender Room, Ground Floor, PPEI Building
(Behind Reception Desk)
C/o RAHUL BHATNAGAR, Sr. Er, PG-I-1 / GAURAV JAIN-PG-I-1/ DY. MGR
M/s. Bharat Heavy Electricals Ltd.,
Project Engineering Management,
Power Project Engineering Institute,
HRD & ESI Complex,
Plot No 25, Sector-16 A, Noida-201301,U.P.,INDIA**

**E-MAIL: rahulbhatnagar@bhelpem.co.in, gjain@bhelpem.co.in
Ph. No. +91-120- 4368727/ 4368835**

3. **Terms and Conditions: - Please refer GCC Rev 06 which is available on www.bhelpem.com. Please download same from website referred above.**
 - 3.1 Enquiry No., due date etc. must be legibly superscribed on the sealed envelopes as per clause no. 2.0 of "Instructions to Bidders" of GCC Rev 06.
 - 3.2 Bidders shall submit their offers meeting the requirements of the following tender documents (enclosed) and other Terms and Conditions included in this Enquiry Letter:
 - **Part-I: Techno-Commercial Bid:** Comprising of Technical Offer, Annexure-I of GCC Rev06, Commercial terms and conditions, Unpriced copy of price bid, Unpriced copy of cost of withdrawal as per Annexure-II of GCC Rev06, PQR documents (if applicable), ANNEXURE-III of GCC Rev. 06 and Agreed terms & conditions i.e. compliance to NIT, GCC Rev-06 and SCC Rev. 01 of the project
 - **Part-II: Price Bid:** Containing prices, **priced cost of withdrawal of deviation (As per Annexure-II of GCC Rev 06)**, to be submitted in original, strictly, as per price schedule of BHEL for complete scope of Tender enquiry.

Rahul Bhatnagar
(15/10/15)

Ref. Enquiry No.: PE/PG/WAN/E-5065/2015
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- 3.3 Tenders shall be submitted strictly in accordance with the requirements of the above tender documents. Technical deviations and Commercial deviations shall be **furnished in "Cost of Withdrawal sheet" (as per Annexure-II of GCC Rev06) only** under the headings **"TECHNICAL DEVIATIONS"** and **"COMMERCIAL DEVIATIONS"** respectively, along with reasons for taking such deviations.
- 3.4 Standard pre-printed terms & conditions of the tenderers shall not be considered valid.
- 3.5 In case there is no change in the technical scope and / or specification and / or commercial terms and conditions, the bidder/s shall not be allowed to change his / their price bids after the due date within the validity period.
- 3.6 In case of joint bidding, Scope matrix should be clearly defined between foreign bidder and their Indian representative along with the offer for the Main Supply and Erection & Commissioning (if included in scope).
- 3.7 In case of joint bidding, Consent letter is also required for acceptance of part order by foreign bidder and balance by Indian vendor. Total overall responsibility including submission of BG of the contract shall be on the foreign bidder.
- 3.8 If any bidder has mentioned the term Not Applicable / Not required / Not Quoted in BHEL price format. Hence bidder to need to substantiate the same. If the same item will require in future for the system same will be supplied free of cost.
- 3.9 Purchaser shall be under no obligation to accept the lowest or any other tender and shall be entitled to accept or reject any/all tender(s) in part or full without assigning any reason whatsoever.
- 3.10 Tenderers must enclose the Quality Plan in the prescribed format, for approval. Equipment will be despatched only after Purchaser's/Owner's inspection at the hold points specified in the approved Quality Plan and issue of Material Despatch Clearance Certificate (MDCC).
- 3.11 All correspondence thereof, shall be addressed to the undersigned by name & designation and sent at the following address:

<p>Mr. Rahul Bhatnagar - PG-I-1/Sr. Engineer. M/s Bharat Heavy Electricals Ltd., Project Engineering Management, Power Project Engineering Institute, HRD & ESI Complex, Plot No 25, Sector-16 A, Noida-201301 Kind Attn: Rahul Bhatnagar/ PG-I-I E-MAIL: rahulbhatnagar@bhhelpem.co.in Ph. No. 0120-4368727</p>	<p>Mr. GAURAV JAIN-PG1-1/ DY. MGR M/s Bharat Heavy Electricals Ltd., Project Engineering Management, Power Project Engineering Institute, HRD & ESI Complex, Plot No 25, Sector-16 A, Noida-201301 Kind Attn: Gaurav Jain/ PG-I-I E-MAIL: gjain@bhhelpem.co.in Ph. No. 0120-4368835</p>
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3.12 Late tenders will be rejected.

3.13 Delivery

For Supply :- Six (06) months from the date of PO. This is subject to bidder's 1st submission of drawing/docs within two weeks from the date of P.O. Bidder to re-submit documents within 10 days only, taking care of all the comments of BHEL. BHEL / Customer shall approve drawings/ documents in CAT-I in two months' time.

Lot-I quantities & drawing submission schedule shall be decided during kick-off meeting upon placement of order.

Delivery for subsequent Lots shall be 04 months from the Lot clearance given by BHEL.

For Mandatory Spares:-

"Delivery shall be '30 September 2017" or 04 months from the date of manufacturing clearance, whichever is later. Separate dispatch/ manufacturing clearance will be issued for mandatory spares as per SCC.

E&C: Six (06) months from the date of availability of front at site.

Site front availability will be reckoned as "Date when site informs for mobilization of manpower and resources."

3.14 Bidder to note for compliance that this is conditional enquiry for non BHEL registered bidders and the price bid (Part-II) opening / Reverse Auction is subject to the following:-

Rahul Bhatnagar
15/10/15
Page 2 of 4

Ref. Enquiry No.: PE/PG/WAN/E-5065/2015
Dated: 15.10.2015

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- a) **Techno-commercial qualification / recommendation of bidder by BHEL-PEM.**
- b) **Approval of bidder by Customer (M/s GSECL). Same shall be taken up by BHEL with customer based on the latest credentials/reference list (Preferably not older than 5 years) furnished by bidder. Accordingly you are requested to submit the following on or before technical bid Part-1 opening:-**
- (i) Company Profile
 - (ii) List of projects executed/ on hand for power sectors / Govt. organizations for the subject package.
 - (iii) Performance Certificates for satisfactory working of the system /equipment's.
 - (iv) Copies of major supply order executed by the vendor.

Note:- Non-registered Vendors who wish to apply for registration in BHEL-PEM can apply through Online Registration Portal available at www.bhelpem.com → vendor section → Online Supplier Registration. All credentials and/or documents duly signed and stamped related to registration has to be uploaded on the website and submit the application for registration. One set of hard copy of the filled-up SRF downloaded from Online Registration Portal duly signed and stamped has to be submitted.

3.15 PRE-QUALIFICATION REQUIREMENT:-

Technical & Financial Pre-Qualification Requirement Criteria are part of NIT and the bidders are required to submit both **Technical & Financial Pre-Qualification Requirement Criteria** along with their offer. **Only those vendors, who fulfill these requirements, shall be considered further for evaluation.**

- 3.16 During price evaluation in case of foreign currency bids, exchange rate (TT selling rate of State Bank of India) as on schedule date of tender opening (part I bid in case of two part bids) will be considered for conversion in Indian Rupees. No correspondence will be entertained on this account.
- 3.17 Total erection & commissioning charges (including service tax) should be minimum 20% of the total quoted package (excluding mandatory spares but including all taxes & freight), failing which the break-up of price shall be adjusted accordingly for ordering.
- 3.18 Any other taxes & Duties applicable on the date of bid but not quoted by the bidders shall be to bidder account.
- 3.19 Indigenous bidders need to indicate the freight charges in percentage of total Ex-works in unpriced format.
- 3.20 Evaluation will be done on overall L1 (Total Cost to BHEL) basis.
- 3.21 **CIF content:- Not Available.**
- 3.22 Foreign and indigenous bidders participating through open tender will necessarily have to buy class III DSCs issued by the certifying authorities in India for future tenders. Basic procedure /checklist has been upload on www.bhel.com for participating in future tender enquires through e procurement.
- 3.23 MSE suppliers can avail the intended benefits only if they submit along with the offer, attested copies of either EM II certificate having deemed validity (Five years from the date of issue of acknowledgement in EM II) or valid NSIC certificate or EM II certificate along with attested copy of CA certificate (Format enclosed at **Annexure-1** where deemed validity of EM II certificate of five years has expired) applicable for the relevant financial year (latest audited). Date to be reckoned for determining the deemed validity will be the date of bid opening (Part 1 in case of two part bid). Non submission of such documents will lead to consideration of their bid at par with other bidders. No benefit shall be applicable for this enquiry if any deficiency in the above required documents are not submitted before price bid opening. If the tender is to be submitted through e-procurement portal, then the above required documents are to be uploaded on the portal. Documents should be notarized or attested by a Gazetted Officer.
- 3.24 Health, Safety & Environment guidelines will be Part of subject package and same shall be uploaded over website.
- 3.25 All the tender documents shall automatically become a part of the Order/Contract after its finalization.

Shahul Bhatnagar
Page 3 of 4
06/11/15



Ref. Enquiry No.: PE/PG/WAN/E-5065/2015
Dated: 15.10.2015

DUE DATE
06 Nov 2015
By 10.00 A.M

- 3.26 The bidder along with its associate/collaborators/sub vendor/subcontractors/sub vendors/consultants/ service providers shall strictly adhere to BHEL fraud Prevention Policy displayed on BHEL website <http://www.bhel.com> and shall immediately bring to the notice of BHEL Management about any fraud or suspected fraud as soon as it comes to their notice. BHEL Fraud prevention policy is also uploaded in vendor's section on www.bhelpem.com.
- 3.27 All corrigenda, addenda, amendments, time extensions, clarifications, etc to the tender will be hosted on BHEL website (www.bhel.com), BHEL-PEM website (www.bhelpem.com) & CPP Portal. Bidders should regularly visit websites to keep themselves updated.
- 3.28 The offers of the bidders who are on the banned list & also the offers of the bidders who engage the services of the banned firms, shall be rejected. The list of banned firms is available on BHEL website www.bhel.com.
- 3.29 For guidelines of Foreign Suppliers & Indian agents of foreign suppliers: Please refer our website <http://www.bhelpem.com/Tenders.aspx>.
- 3.30 Vendor shall have to enter into Integrity Pact with BHEL. The integrity pact, shall be returned by the bidder, along with their Techno-Commercial Bid, duly filled and signed by the authorized signatory and will form part of the order. Only those vendors/bidders who enter into Integrity Pact with BHEL would be qualified to participate in the bidding process. In other words, entering into this Integrity Pact would be a preliminary qualification. (Refer Annexure-IX, as per GCC Rev 06). IEM name for the subject package is Sh. D. R. S Chaudhary, IAS (Retd.).
- 3.31 Detailed offers are to be submitted including the following along with the Price schedule as per BHEL format enclosed with NIT:-
- Acceptance of GCC Rev-06
 - Acceptance of Special Conditions of Contract (SCC Rev 01) for the project.
 - Pre-qualifying Requirement (PQRs) - a) Technical PQR b) Financial PQR.
 - Technical & Commercial Deviations, if any.
 - Along with your offer, please submit a copy of this letter duly signed & stamped on each page as token of acceptance of terms & instructions conveyed.
 - Un-Priced price format duly filled in 'Quoted' or 'Q' in each column/row.
 - Separate sealed price-bid envelope mentioning name of the project/package in BOLD LETTER on the top of each envelope.

Thanking you,

Yours faithfully,

For and on behalf of BHEL


Rahul Bhatnagar

(Sr. Engineer / Project Group-I-1)

Enclosures:

- a) Enquiry Terms & Conditions
- b) BOQ cum Price Format (Prices should be quoted in this format only)
- c) Technical Specifications No.PE-TS-408-558-E001
- d) Technical PQR & Financial PQR
- e) SCC Rev 01
- f) Health, Safety & Environment guidelines
- g) Annexure-1 : Applicable for MSE suppliers (Refer Sl. No. 3.23 as per above)
- h) Reverse Auction Guidelines

Terms & Conditions of Reverse Auction

Against this enquiry for the subject item/ system with detailed scope of supply as per enquiry specifications, BHEL may resort to “REVERSE AUCTION PROCEDURE” i.e., ON LINE BIDDING (THROUGH A SERVICE PROVIDER). The philosophy followed for reverse auction shall be English Reverse (No ties).

1. For the proposed reverse auction, technically and commercially acceptable bidders only shall be eligible to participate.
2. Those bidders who have given their acceptance for Reverse Auction (quoted against this tender enquiry) will have to necessarily submit ‘online sealed bid’ in the Reverse Auction. Non-submission of ‘online sealed bid’ by the bidder for any of the eligible items for which techno-commercially qualified, will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines in vogue.
3. BHEL will engage the services of a service provider who will provide all necessary training and assistance before commencement of on line bidding on internet.
4. In case of reverse auction, BHEL will inform the bidders the details of Service Provider to enable them to contact & get trained.
5. Business rules like event date, time, bid decrement, extension etc. also will be communicated through service provider for compliance.
6. Bidders have to fax the Compliance form (annexure IV) before start of Reverse auction. Without this, the bidder will not be eligible to participate in the event.
7. In line with the NIT terms, BHEL will provide the calculation sheet (e.g., EXCEL sheet) which will help to arrive at “Total Cost to BHEL” like Packing & forwarding charges, Taxes and Duties, Freight charges, Insurance, Service Tax for Services and loading factors (for non-compliance to BHEL standard Commercial terms & conditions) for each of the bidder to enable them to fill-in the price and keep it ready for keying in during the Auction.
8. Reverse auction will be conducted on scheduled date & time.
9. At the end of Reverse Auction event, the lowest bidder value will be known on auction portal.

10. The lowest bidder has to fax/e-mail the duly signed and filled-in prescribed format for price breakup including that of line items, if required, (Annexure VII) as provided on case-to-case basis to Service provider within two working days of Auction without fail.
11. In case BHEL decides not to go for Reverse Auction procedure for this tender enquiry, the Price bids and price impacts, if any, already submitted and available with BHEL shall be opened as per BHEL's standard practice.
12. Bidders shall be required to read the "Terms and Conditions" section of the auctions site of Service provider, using the Login IDs and passwords given to them by the service provider before reverse auction event. Bidders should acquaint themselves of the 'Business Rules of Reverse Auction', which will be communicated before the Reverse Auction.
13. If the Bidder or any of his representatives are found to be involved in Price manipulation/ cartel formation of any kind, directly or indirectly by communicating with other bidders, action *as per extant BHEL guidelines*, shall be initiated by BHEL and the results of the RA scrapped/ aborted.
14. The Bidder shall not divulge either his Bids or any other exclusive details of BHEL to any other party.
15. In case BHEL decides to go for reverse auction, the H1 bidder(s) (whose quote is highest in online sealed bid) may not be allowed to participate in further RA process.

Certificate by Chartered Accountant on letter head

This is to Certify that M/S
(hereinafter referred to as 'company') having its registered office at
..... is registered under MSMED Act 2006, (Entrepreneur
Memorandum No (Part-II) dtd:.....,
Category: (Micro/Small)). (Copy enclosed).

Further verified from the Books of Accounts that the investment of the company as per the latest audited financial year as per MSMED Act 2006 is as follows:

1. **For Manufacturing Enterprises:** Investment in plant and machinery (i.e. original cost excluding land and building and the items specified by the Ministry of Small Scale Industries vide its notification No.S.O.1722(E) dated October 5, 2006 :
Rs.....Lacs
2. **For Service Enterprises:** Investment in equipment (original cost excluding land and building and furniture, fittings and other items not directly related to the service rendered or as may be notified under the MSMED Act, 2006:
Rs.....Lacs

(Strike off whichever is not applicable)

The above investment of Rs.....Lacs is within permissible limit of Rs.....Lacs forMicro / Small (Strike off which is not applicable) Category under MSMED Act 2006.

Or

The company has been graduated from its original category (Micro/ Small) (Strike off which is not applicable) and the date of graduation of such enterprise from its original category is (dd/mm/yyyy) which is within the period of 3 years from the date of graduation of such enterprise from its original category as notified vide S.O. No. 3322(E) dated 01.11.2013 published in the gazette notification dated 04.11.2013 by Ministry of MSME.

Date:



(Signature)

Name -

Membership number -

Seal of Chartered Accountant