



Ref. Enquiry No.: PE/PG/WAN/E-5275/2016 Dated: 02.07.2016

<b>DUE DATE</b>
<b>23.07.2016</b>
<b>BY 02:00 P.M.</b>

**Subject:** Tender Enquiry of **BUTTERFLY VALVES (STEAM SERVICE)** as per Technical Specification No. PE-TS-408-100-M016 for 1X800 MW GSECL Wanakbori TPP, Unit-8.

BHEL invites offers from reputed Vendors (refer prequalification requirement and other requirements given in enquiry letter uploaded on our websites) for Design, engineering, manufacture, inspection, testing at manufacturer's works, packing and supply/delivery ( FREE ON PROJECT SITE ) along with any other work as required for completion and satisfactory operation of the following as per specifications and scope detailed in the Tech. Spec No. PE - TS-408-100-M016 and other details hosted on BHEL / BHEL-PEM websites

Sl. No.	Description	Quantity	Delivery required
1	<b>BUTTERFLY VALVES(STEAM SERVICE)</b>	<b>AS PER BOQ</b>	<b>As per CI no 9 below</b>

Your offer should be submitted in two parts strictly as per Clause-2.0 of the "Instructions to Bidders" of GCC Rev 06 in quintuplicate (05 Sets), in sealed covers for the under mentioned equipment/system.

Your best quotation/offer for the above requirement, in line with our terms and conditions, should either be delivered in person or sent by **COURIER/REGISTERED POST**, to the following address only:

Tender Box, Tender Room, Ground Floor, PPEI Building  
(Behind Reception Desk)  
C/o Rajeev Ranjan/Asst. Engr. or Rahul Bhatnagar/Sr.Engineer,  
M/s Bharat Heavy Electricals Ltd.,  
Project Engineering Management,  
Power Project Engineering Institute,  
HRDI & ESI Complex  
Plot No.25, Sector- 16A, NOIDA-201301, U.P., INDIA,  
Email:-rajeevranjan@bhelpem.co.in, rahulbhatnagar@bhelpem.co.in;  
Ph No.:- 0120-4368838; 0120-4368727

It shall be the responsibility of the bidder to ensure that the tender is delivered on or before the **due date by 02:00 PM**. The offer has to be deposited in tender box only. Part-I bids shall be opened at **03:00 PM**. on the due date in the presence of authorized representatives of the bidders, who may like to be present.

**Important Note to be considered by All Bidders :**

**The offers of the bidders who are on the banned list as also the offers of the bidders, who engage the services of the banned firms, shall be rejected. The list of banned firms is available on BHEL web site [www.bhel.com](http://www.bhel.com) .**

*Rahul Bhatnagar*  
*(2/7/16)*

RAHUL BHATNAGAR  
Sr.ENGR/PG-I-1,  
BHEL/PS-PEM  
POWER PROJECT ENGINEERING INSTITUTE,  
PLOT NO. 25, SECTOR - 16A, NOIDA (UP)  
(OFF) 0120-4368727.

Regd. Office:  
BHEL House  
Siri Fort  
New Delhi-110049



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**TERMS AND CONDITIONS:** - Please refer GCC Rev-06 which is available on www.bhelpem.com. Bidders are requested to kindly download the same. Bidders are advised to go through the same while submitting the offers.

1. Enquiry No., due date etc. must be legibly superscribed on the sealed envelopes as per clause no. 2.0 of "Instructions to Bidders" of GCC Rev 06.
2. Offers should be submitted in two parts in two separate sealed covers as follows:
  - **Part-I: Techno-Commercial Bid:** Comprising of Technical Offer, Annexure-I of GCC Rev06, Commercial terms and conditions, Unpriced copy of price bid, Unpriced copy of cost of withdrawal as per Annexure-II of GCC Rev06, PQR documents (in two sets), ANNEXURE-III of GCC Rev. 06 and Agreed terms & conditions i.e. compliance to NIT, GCC Rev-06 and SCC Rev. 01 of the project.
  - **Part-II: Price Bid:** Containing prices, price cost of withdrawal of deviation as per Annexure-II (if applicable), to be submitted in original, strictly, as per price schedule of BHEL for complete scope of Tender enquiry.

2.1 Tenders shall be submitted strictly in accordance with the requirements of the above tender documents. Deviations (Technical as well as Commercial) from NIT are generally not acceptable, if any, Technical deviations and Commercial deviations shall be furnished in "Cost of Withdrawal sheet" (as per Annexure-II of GCC Rev06) only under the headings "TECHNICAL DEVIATIONS" and "COMMERCIAL DEVIATIONS" respectively, along with reasons for taking such deviations.

3. Standard pre-printed terms & conditions of the tenderers shall not be considered valid.
4. Unsolicited fresh/revised Price Bids shall not be entertained.
5. Purchaser shall be under no obligation to accept the lowest or any other tender and shall be entitled to accept or reject any/all tender(s) in part or full without assigning any reason whatsoever.
6. Tenderers must enclose the Quality Plan in the prescribed format, for approval. Equipment will be despatched only after Purchaser's/Owner's inspection at the hold points specified in the approved Quality Plan and issue of Material Despatch Clearance Certificate (MDCC).
7. All correspondence thereof shall be addressed to the undersigned by name & designation and sent at the following address:

<b>Mr. RAJEEV RANJAN</b> Asst.Engr./PG1-1 M/s Bharat Heavy Electricals Ltd., Project Engineering Management, Power Project Engineering Institute, HRD & ESI Complex, Plot No 25, Sector-16 A, Noida-201301 E-MAIL: <a href="mailto:rajeevranjan@bhelpem.co.in">rajeevranjan@bhelpem.co.in</a> Ph. No. 0120-4368838	<b>Mr. Rahul Bhatnagar</b> Sr.Engr./PG1-1 M/s Bharat Heavy Electricals Ltd., Project Engineering Management, Power Project Engineering Institute, HRD & ESI Complex, Plot No 25, Sector-16 A, Noida-201301 E-MAIL: <a href="mailto:rahulbhatnagar@bhelpem.co.in">rahulbhatnagar@bhelpem.co.in</a> Ph. No. 0120-4368727
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8. Instructions regarding centralised TENDER ROOM formed behind reception desk of PEM office:
  - a) Bidders best quotation/offer containing Part-I & II offers in separate covers, preferably cloth lined envelopes, properly marked enquiry No., due date and time, should either be delivered in person or sent by courier / Registered post to the address indicated at first page.
  - b) The dispatch department shall not accept any tender in torn condition and return the same to the courier immediately with the Stamping "Returned to Sender-Package Damaged". Offers in damaged condition will not be considered and no request for extension on this account will be considered.

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*Rahul Bhatnagar*  
(21/7/16)

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- c) Bidder's representative shall deposit the offer in tender box only.
- d) Bidders shall be allowed in the tender room in area identified for bidders and only one authorized representative from each bidder shall be allowed.
- e) Bidder shall not be allowed to carry mobile/camera/ laptop in the tender room. The same shall have to be deposited at security in advance and taken back after tender opening.
- f) Details of offers shall be read out to bidders and in no case the offers shall be handed over to any of the bidders for noting down.
- g) Please ensure tender submission, minimum 1 hour before scheduled tender opening time. Late tenders shall not be accepted.

**9. Delivery Schedule:**

**For Supply (along with commissioning spares):-** Six (06) months from the date of drawing/docs approval in CAT – 1 issued by BHEL/ Customer. This is subject to bidder's 1st submission of drawing/docs within two weeks from the date of P.O. Vendor to re-submit drgs/documents within 7 days only taking care of all the comments of BHEL. BHEL shall approve/ comment on drgs./ docs. within 10 days. BHEL/Customer shall approve all drgs. / docs. in Cat-I in total 2 months time from the date of PO.

**Foreign bidders to quote on C & F (Cost & Freight) Indian port basis instead of FOB basis.**

**For Mandatory Spares:-**

"Delivery shall be '30 September 2017" or 04 months from the date of manufacturing clearance, whichever is later. Separate dispatch/ manufacturing clearance will be issued for mandatory spares as per SCC.

**10. Payment terms shall be as per clause no. 9.0 OF GENERAL COMMERCIAL TERM & CONDITIONS of GCC (Rev. 06)**

**11. Pre-Qualifying Requirement: - Bidders who fulfil TECHNICAL PRE-QUALIFICATION REQUIREMENT CRITERIA are eligible to participate in this tender.**

Bidders are requested to provide the details as per "TECHNICAL PRE-QUALIFICATION REQUIREMENT". Bids of only those bidders shall be evaluated who meet the Technical Pre-Qualifying requirements

**12. CIF is available for this package. Bidders to quote accordingly.**

**13. In case of foreign bidders following term & conditions shall be applicable for importing materials on C&F basis.**

- i) Shipped on board date mentioned on the clean Bill of Lading or Air way Bill, shall be treated as the date of Shipment/ Dispatch for calculation of LD.
- ii) Usance period (90 days) of the L/C shall start from the date of Bill of lading/Air Way Bill.
- iii) Bill of Lading shall be considered as equivalent document ( refer clause 9.7.1 b OF GCC rev-06) for recognition of dispatch.
- iv) For claiming payment under clause 9.1.1 and 9.2.1 Bill of lading shall be considered instead of receipted LR (refer clause 9.7.2 b of GCC rev-06)
- v) Freight is to be quoted as inclusive in basic price by vendor and is not to be quoted separately.
- vi) Insurance for evaluation purposes shall be @ 0.1 % of quoted C&F price
- vii) There will be no change in MRC payment.

**14. Foreign Suppliers & Indian agents of foreign suppliers: Pease refer our website <http://www.bhelpem.com/Tenders.aspx> for details.**

*Rahul Bhatnagar*  
(2/7/16)

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15. During price evaluation in case of foreign currency bids, exchange rate (TT selling rate of State Bank of India) as on date of tender opening (Part-I bid in case of two part bid) shall be considered. If the relevant day happens to be a bank holiday, then the forex rate as on the previous bank (SBI) working day shall be taken.
16. Foreign and indigenous bidders participating through open tender will necessarily have to buy class III **DSCs** issued by the certifying authorities in India. Basic procedure /checklist shall be uploading on [www.bhel.com](http://www.bhel.com) for participating in future tender enquires through e procurement.
17. Foreign bidders will have to quote C & F (cost & freight) basis instead of FOB.
18. Evaluation shall be done on lump-sum basis on overall L1 basis (Total cost to BHEL)
19. **Reverse Auction:-** Bidders to quote their best competitive prices. BHEL reserves the right to go for Reverse Auction (RA) instead of opening the sealed envelope price bid, submitted by the bidder. This will be decided after techno-commercial evaluation. All bidders to give their acceptance for participation in RA. Non-acceptance to participate in RA may result in non-consideration of their bids, in case BHEL decides to go for RA.

In case BHEL decides to go for Reverse Auction, only those bidders who have given their acceptance to participate in RA will be allowed to participate in the Reverse Auction. Those bidders who have given their acceptance to participate in Reverse Auction will have to necessarily submit online sealed bid in the Reverse Auction. Non-submission of online sealed bid by the bidder will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines in vogue.

Terms & conditions of Reverse Auction shall be as per Annexure-I. (Enclosed).

20. "The Bidder along with its associate/ collaborators/ sub-contractors/ sub-vendors/ consultants/ service providers shall strictly adhere to BHEL Fraud Prevention Policy displayed on BHEL website <http://www.bhel.com> and shall immediately bring to the notice of BHEL Management about any fraud or suspected fraud as soon as it comes to their notice."

**BHEL Fraud prevention policy** is also uploaded in vendor's section on [www.bhelpem.com](http://www.bhelpem.com).

**(<http://www.bhelpem.com/Documents/BHEL%20Fraud%20Prevention%20Policy%20and%20Nodal%20Officers.pdf>)**

21. Bidder to note that this is a conditional Open Tender enquiry and the price bid (Part-II) opening/ RA participation shall be subjected to following criterion:

**a). Techno-commercial qualification / recommendation of bidder by the BHEL-PEM.**

**b). Approval of bidder by customer (GSECL)**

Approval shall be taken up by BHEL with customer based on the credentials / reference list. Hence, bidders are requested to submit the following (a part of their credentials) on or before Part-1 opening / due date:-

- (i) Company Profile
- (ii) List of projects executed/ on hand for power sectors / Govt. organizations for the subject package.
- (iii) Performance Certificates for satisfactory working of the system / equipments.
- (iv) Copies of major supply order executed by the vendor.

**Note:** - Non-registered Vendors who wish to apply for registration in BHEL-PEM through Online Registration Portal available at [www.bhelpem.com](http://www.bhelpem.com) → vendor section → Online Supplier Registration. All credentials and/or documents duly signed and stamped related to registration has to be uploaded on the website and submit the application for registration. One set of hard copy of the filled-up SRF downloaded from Online Registration Portal duly signed and stamped has to be submitted.

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Online Supplier Registration Link is (<http://www.bhelpem.com/Vendor%20Corner.aspx>)

22. If any bidder has mentioned the term **Not Applicable / Not required / Not Quoted** in BHEL price format. The bidder needs to substantiate the same. If the same item will be required in future for the system same will be supplied free of cost.
23. Any other taxes & Duties applicable on the date of bid but not quoted by the bidders shall be to bidder account.
24. Indian Bidders have to quote freight charges in percentage of their quoted Total Ex-works prices.
25. All the tender documents shall automatically become a part of the Order/Contract after its finalization.
26. **All the terms & condition shall be applicable as per SCC (Rev. 1) of Project, NIT, GCC Rev-06 & technical specification No. PE-TS-408-100-M016.**
27. All corrigenda, addenda, amendments, time extensions, clarifications, etc to the tender will be hosted on BHEL website ([www.bhel.com](http://www.bhel.com)), BHEL-PEM website ([www.bhelpem.com](http://www.bhelpem.com)) & CPP Portal. Bidders should regularly visit websites to keep themselves updated


**28. Details offers are to be submitted included the following along with the Price schedule as per BHEL format enclosed with NIT:-**

- Acceptance of GCC Rev-06.
- Acceptance of Special Conditions of Contract (SCC) of the project.
- TECHNICAL Pre-qualifying Requirement (PQRs) –02 CD & 02 Hard copy each.
- Technical Deviations and commercial deviations as per annexure-II of GCC Rev06, if any.
- Along with your offer, please submit a copy of this letter duly signed & stamped on each page as token of acceptance of terms & instructions conveyed.
- Un-Priced price format duly filled in 'Quoted' or 'Q' in each column/row.
- Separate sealed price-bid envelope mentioning name of the project/package in BOLD LETTER on the top of each envelope.

**NOTE: - Please note all correspondence from BHEL-PEM before part – I opening, shall also be part of NIT.**

Thanking you,

Yours faithfully,  
For and on behalf of BHEL

  
**RAHUL BHATNAGAR**  
(Sr.ENGINEER/Project Group-1-1)

**Enclosure:**

1. Enquiry Letter along with Terms & Conditions (this letter) & Terms & Conditions of Reverse Auction
2. Technical Specifications
3. Technical PQR
4. Price Format/ schedule (Prices should be quoted strictly in this format only)
5. SCC-Rev01 of 1X800 MW Wanakbori TPP, unit No.8

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