



भारत हेवी इलेक्ट्रिकल्स लिमिटेड
(भारत सरकार का उपक्रम)

BHARAT HEAVY ELECTRICALS LIMITED
(A Govt. of India Undertaking)

Ref: T7B1090919

Date: 08.08.2015

NOTICE INVITING TENDER

**NOTE: INTENDING BIDDER TO PARTICIPATE MAY DOWNLOAD FROM WEB SITE
OR
PURCHASE TENDERS FROM THIS OFFICE**

Sealed offers are invited from reputed & experienced bidders with sound technical and financial capabilities (meeting PRE QUALIFICATION CRITERIA as mentioned in Annexure-A for the subject job by the undersigned on the behalf of BHARAT HEAVY ELECTRICALS LIMITED as per the tender document. Issue of tender to any bidder shall not construe that the bidder is considered to be qualified. Consideration of their offer is subject to meeting PRE QUALIFICATION CRITERIA as mentioned in Annexure-I of NIT. Following points relevant to the tender may please be noted and complied with:

SALIENT DETAILS OF NIT		
SL NO	ISSUE	DESCRIPTION
1.0	SUBJECT	Supply and E&C of CW make-up Water, DM Water, Intermediate DM Water Storage Tanks for ONGC, Hazira project.
2.0	ENQUIRY NO.	T7B1090919 & NIT No. 23748
3.0	DETAILS OF TENDER DOCUMENT	
3.1	Technical Specifications	Scope of work, technical specification, drawings etc. as per PY 51186 Rev. 00
3.2	Price schedule Format	Quoted prices for Tanks should be as per price bid format of specification PY 51186 Rev. 00
4.0	TENDER START (ZERO) DATE	08/08/2015 Tender documents can be downloaded from BHEL website (www.bhel.com) till due date of submission.
5.0	OFFER SUBMISSION PROCEDURE	Due Date : 29/08/2015 Time: Offers by e-mail: 10.00 AM. Offers to be deposited in the Tender Box (Hard Copies) : 11.00 AM Offers shall be addressed to : Sr.DGM / Purchase/Coordination, Vendor complex, near Administrative building, BHEL RC.Puram, Hyderabad. Ph:040-2318 5208. And must be sent in a sealed cover on which tender enquiry number and the due date shall be superscribed and sent by appropriate mode to above address or dropped in tender box located at vendor complex on or before the specified time of submission of offers, preferably in the bidder's envelope. (Bidders are requested to visit website to view corrigendum/ extension/ modification to NIT before submitting offer).
6.0	DUE DATE & TIME OF OPENING OF TECHNO-COMMERCIAL OFFER.	After 13.30 hrs on latest due date of offer submission. Notes :(1) In case the due date of opening of tender becomes a non-working day, tenders shall be opened on next working day at the same time. (2) Bidder may depute representative to witness the opening of tender
7.0	EMD AMOUNT	Not Applicable
8.0	COST OF TENDER	Rs 2,000/- (non-refundable)

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9.0	SCHEDULE OF Pre Bid Discussion (PBD)	<i>To be held at Purchase / PE&SD, BHEL, Ramachandrapuram, Hyderabad - Date : 18/08/2015</i>
10.0	LAST DATE OF SEEKING CLARIFICATION	18/08/2015 <i>(Bidders should send the pre bid queries in soft form to vara@bhelhyd.co.in, ksrinivas@bhelhyd.co.in, kanand@bhelhyd.co.in)</i>
11.0	INTEGRITY PACT	<i>Not Applicable</i>
12.0	DETAILS OF INDEPENDENT EXTERNAL MONITOR (IEM)	<i>Not Applicable</i>
13.0	LATEST UPDATES	Latest updates on the important dates, Amendments, Correspondences, Corrigenda, Clarifications, Changes, Errata, Modifications, Revisions, etc to Tender Specifications will be hosted in BHEL webpage (www.bhel.com →Tender Notifications →View Corrigendum) and not in the newspapers. Bidders to keep themselves updated with all such information.

- 1.0 The offer shall be submitted as per the instructions of tender document and as detailed in this NIT. Price shall not be mentioned by them anywhere in the techno-commercial offer. Price shall be furnished in the relevant price schedule only and submitted in separate sealed envelope. In case of any clarification, bidder may contact this office.
- 2.0 Unless specifically stated otherwise, bidder shall remit cost of tender (non-refundable) in the form of demand draft, drawn in favour of Bharat Heavy Electricals Ltd. payable at Hyderabad along with techno-commercial offer. MSE bidders are exempted from tender fees. MSE suppliers can avail the intended benefits only if they submit along with offer, attested copies of either EM II certificate having deemed validity (five years from the date of issue of acknowledgement in EM-II) or valid NSIC certificate or EM II certificate along with attested copy of a CA certificate (Format enclosed, where deemed validity of EM II certificate of five years has expired) applicable for the relevant financial year (latest audited). Date to be reckoned for determining the deemed validity will be the date of bid opening (Part 1 in case of two part bid). Non submission of such documents will lead to consideration of their bid at par with other bidders. No benefit shall be applicable for this enquiry if any deficiency in the above required documents are not submitted before price bid opening. If the tender is to be submitted through e-procurement portal, then the above required documents are to be uploaded on the portal. Documents should be notarized or attested by a Gazetted officer.
- 3.0 Unless specifically stated otherwise, bidder shall deposit EMD (**Not applicable**) demand draft/ pay order in favour of Bharat Heavy Electricals Ltd, payable at Hyderabad. EMD in the form of Bank Guarantee is not acceptable.
- 4.0 The offers shall be sent as per following details in separate sealed envelopes to BHEL, Ramachandrapuram, Hyderabad as per address given below (refer salient details of NIT, pre-page, for applicability of various issues/ documents).

Sl no	Description	No of copy
I	COVER-I (TECHNO-COMMERCIAL BID)	
I.a	Offer forwarding/ covering letter.	Original
I.b	Duly filled-in 'No deviation certificate' as per prescribed format to be placed after document under sl no I.a above. In case of any deviation, the same should be submitted separately for technical & commercial parts, indicating respective clauses of tender against which deviation is taken by bidder. The list of such deviations shall be placed after document under sl no I.a above.	Original
I.c	Techno-commercial offer enclosing supporting document/ annexure/ schedules/ drawing etc as required in line with pre-qualification criteria/ prescribed format. Bidder shall mark/ index relevant document in support of corresponding pre-qualification criteria. It shall be specifically noted that all documents as per above shall be indexed properly and credential certificates issued by clients shall distinctly bear the name of organization, contact ph no, FAX no, e-mail etc.	Original
I.d	Duly filled-in annexures, formats etc.	Original
I.e	All volumes of tender document pertinent for the subject job along with this NIT	Original.

	together with subsequent changes to tender in the form of TCN (Tender Change Notice), correspondences etc, signed & stamped on all pages.	
I.f	Un-priced without disclosing rates/ price, but mentioning only 'quoted' against each item of package to be submitted.	Original
I.g	Integrity Pact Agreement (Duly signed by the authorized signatory)(if applicable)	Not Applicable
I.h	Any other details preferred by bidder with proper indexing.	Original
II	COVER-II (PRICE BID – ABSOLUTE VALUE)	
II.a	Copy of offer forwarding/ covering letter (as referred in I.a).	Original
II.b	Duly filled-in Price formats together with signed preamble in separate sealed envelope.	Original
III	COVER-III (COST OF TENDER)	
IV	COVER-IV (EMD)	
V	COVER-V	
All aforesaid sealed covers shall be enclosed in this cover & sealed. This cover shall be super-scribed with (i) Cover no. (ii) Details of covers inside this cover and (ii) Name of the job, tender document no. & due date of submission.		

SPECIAL NOTE

- A) Your offer & documents submitted along with offer shall be signed & stamped in each page by your authorized representative. No overwriting/ correction in tender documents by bidders shall be allowed. However, if correction is unavoidable, the same may be signed by authorized signatory.
- B) All documents / annexure submitted with the offer shall be properly annexed and placed in respective places of the offer as per enclosure list mentioned in the covering letter. BHEL shall not be responsible for any missing documents.
- 5.0** No Deviation with respect to tender clauses and no additional clauses/ suggestions/ clarification in Techno-commercial bid/ Price bid shall normally be considered by BHEL. Bidders are requested to positively comply with the same. Offers with deviation are liable for rejection.
- 6.0** BHEL reserve the right to accept or reject any or all offer without assigning any reasons thereof. BHEL also reserve the right to cancel the tender wholly or partly without assigning any reason thereof. Also BHEL shall not entertain any correspondence from bidders in this matter (except for the refund of EMD, if applicable).
- 7.0** Bidders may consult this office before submitting their offers, for any clarifications regarding scope of work, facilities available at sites or on terms and conditions. No additional claim shall be entertained by BHEL in future, on account of non-acquaintance of above.
- 8.0** For any clarification on the tender document, you may seek the same through e-mail before scheduled date, from the office of the undersigned for clarification. Any clarification/ query received after pre bid discussion date will not be entertained.
- 9.0** BHEL may decide holding pre-bid discussion [PBD] with any/ all intending bidders. On such communication from BHEL, the bidder shall ensure participation for the same at the appointed time, date and place as may be decided by BHEL. Bidders shall plan their visit accordingly. The outcome of pre-bid discussion (PBD) shall also form part of tender.
- 10.0** In the event of any conflict between requirement of any clause of this specification/ documents/ drawings/ data sheets etc or requirements of different codes/ standards specified, the same to be brought to the knowledge of BHEL in writing for clarification before due date of seeking clarification (as applicable), otherwise, more stringent requirement as may be interpreted by BHEL shall prevail and shall be binding on you. Any typing error/ missing pages/ other clerical errors in the tender documents, noticed by you must be pointed out before pre-bid meeting/ submission of offer, or else, BHEL's interpretation shall prevail & binding on you.

- 11.0** Unless specifically mentioned otherwise, bidder's quoted price shall be deemed to be in compliance with tender along with TCNs including PBD, if any.
- 12.0** Bidders shall submit Integrity Pact Agreement (Duly signed by authorized signatory who signs in the offer), if applicable, along with techno-commercial bid. This pact shall be considered as a preliminary qualification for further participation. Detail of Independent External Monitor (IEM) for the subject tender is furnished above.
- 13.0** The Price Bids of only those bidders will be opened who will be qualified for the subject job on the basis of evaluation on pre-qualification criteria/ techno-commercial bids, approval/ acceptance of customer etc. BHEL's decision in this regard shall be final & binding. BHEL also reserve the right to reject bidder with unsatisfactory past performance in execution of a contract. BHEL's decision in this regard shall be final & binding.
- 14.0** While BHEL reserve the right to open the price bid (Cover-II) of the offers in camera, the date & time to open the Cover-II (PRICE BID) tender opening shall be intimated to the bidders, in case BHEL decides it to be 'Public opening' and in such a case, one authorized representative of the bidder shall be allowed to attend.
- 15.0** **REVERSE AUCTION:** BHEL reserves the right to go for Reverse Auction (RA) instead of opening the sealed envelope price bid, submitted by the bidder. This will be decided after techno-commercial evaluation. All bidders to give their acceptance for participation in RA. Non acceptance to participate in RA may result in non-consideration of their bids, in case BHEL decides to go for RA.
- In case BHEL decides to go for Reverse Auction, only those bidders who have given their acceptance to participate in RA will be allowed to participate in Reverse Auction. Those bidders who have given their acceptance to participate in Reverse Auction will have to necessarily submit 'online sealed bid' in the Reverse Auction. Non submission of 'online seal bid' by the bidder will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines in vogue.
- Information and General Terms and Conditions governing RA are enclosed as per Annexure-J of Volume-IE of tender documents. Vendors are advised not to quote higher prices in price bid, presuming that there will be an opportunity to reduce the same during Reverse Auction. In case BHEL decides to process the tender by opening the price bids instead of Reverse Auction, there is no provision for revising the quoted prices and vendors may lose the opportunity in view of the higher prices, if any, quoted by them.
- 16.0** Tenderers must adhere to all volumes of tender and quote accordingly. Any terms & conditions not covered in SCC will be governed by GCC.
- 17.0** BHEL reserves the right to decide the successful bidder on the basis of reverse auction process (RA). In such case all qualified bidders will be intimated regarding procedure/ modality of process prior to RA and price will be decided through RA process only.
- However, if reverse auction process is not adopted or is unsuccessful for whatsoever reason, Price bid contained in sealed envelope will be opened for deciding the successful bidder. BHEL's decision in this regard will be final & binding on bidder.
- 18.0** Corrigendum / extension / addendum, if any, pertaining to this tender will be published in the web site www.bhel.com or will be issued directly to you, as applicable.
- 19.0** On submission of offer, further consideration will be subject to compliance to tender & qualifying requirement and customer's acceptance, as applicable.
- 20.0** Unsolicited discounts received after opening of techno commercial bid shall not be considered for evaluation. However, if the party who has submitted the unsolicited discount/rebate becomes the L-1 party, then the awarded price shall be after considering the discount.
- 21.0** In case the bidder is an "Indian Agent of Foreign Principals", Agency agreement has to be submitted along with Bid failing which offer from Bidder may not be considered.

- 22.0** Standalone bidder can neither again be a prime bidder in a consortium bid nor be a consortium partner to any other bidder. Similarly, prime bidder shall neither be a consortium partner to other prime bidder nor submit any other bid with other consortium partners. However, consortium partner may enter into consortium agreement with other prime bidder(s).
- 23.0** The offers of the bidders who are on the banned list as also the offer of the bidders, who engage the services of the banned firms, shall be rejected. The list of banned firms is available on BHEL Website (www.bhel.com)
- 24.0** The bidder may have to produce original document for verification if so decided by BHEL.
- 25.0** Offer shall be submitted directly by vendor or his authorized representative / agent only and the offer should be in line with regulatory guidelines (i.e., Agency agreement between principal vendor and agent / representative shall be attached which shall be a valid one and cover the scope of services rendered by Agent, Agency commission etc.). OEM details shall be provided if supplier is not a manufacturer.
- Bid envelope shall bear name of the supplier. In case of submission through authorized representative / agent, the name of representative / agent should be mentioned additionally apart from the supplier name.
- 26.0** Bidder can also submit offer through email at his own risk. The tender is to be submitted separately for technical bid & price bid. The offer to be submitted in two parts before 10-00 AM (10.00 AM for e-mail offers, 11.00 AM for hard copy offers) on or before Tender due date. Technical offer to be submitted to technicalbid@bhelhyd.co.in , and price bid to be submitted to pricebid@bhelhyd.co.in . Mentioning the enquiry no. and due date in the email subject is must for the vendor. Interchanging the information in the emails may lead to rejection of the offer. Supplier shall have no claim on e-mail offers sent on any other e-mail ID. BHEL is no way responsible for non-receipt of offers sent thru email due to server break down / Internet failure / transmission error etc. In case of e-mail offers, vendor name, address including contact details shall be mentioned.
- 27.0** Offer received after the specified time of submission will be rejected. No further correspondence shall be entertained.

for BHARAT HEAVY ELECTRICALS LTD
Purchase Officer/Purchase PE&SD), Hyderabad

Agency	Contact details	
BHEL, PE&SD, Ramachandrapuram, Hyderabad	Address	Purchase / PE&SD, BHEL, Ramachandrapuram, Hyderabad – 502032
	Phone no	040 2318 4124, 2318 2346, 2318 2136
	E-mail	vara@bhelhyd.co.in , ksrinivas@bhelhyd.co.in , kanand@bhelhyd.co.in ,

Enclosures

01. Annexure-A- Format for Pre-qualification criteria.
02. Annexure-B- Format for No-deviation certificate.
03. Integrity Pact Agreement format - **Not Applicable**
04. Tender document as per above details.



भारत हेवी इलेक्ट्रिकल्स लिमिटेड

(भारत सरकार का उपक्रम)

BHARAT HEAVY ELECTRICALS LIMITED

(A Govt. of India Undertaking)

ANNEXURE-A
PRE-QUALIFICATION CRITERIA

Item	A) CW Make-Up Water Storage Tank – 1000 CU.M Capacity – 1 No. B) DM Water Storage Tank – 1000 CU.M Capacity – 1 No. C) Intermediate Dm Water Storage Tank – 50 CU.M Capacity – 1 No.
End Customer	Oil and Natural Gas Corporation Limited, Hazira, Gujarat, India
Customer's Consultant	Fichtner Consulting Engineers India Pvt Ltd, Bengaluru
Job Description	Design, Engineering, Procurement, Manufacturing, Supply, Unloading at site, In- plant transportation, Fabrication at site, Erection, Site inspection, Testing, Painting, Commissioning & handing over etc., of above water storage tanks for 1x51 mw ONGC Hazira combined cycle power plant.
Contract Duration	SUPPLY : 6 months from date of LOI/PO E&C : 6 months from date of LOI/PO

BIDDER SHALL NOTE & COMPLY WITH BELOW POINTS:

S.NO	PRE QUALIFICATION CRITERIA
1.0	Financial Criteria a) Bidder (the company submitting the offer, in case it is part of group of companies) should have average minimum annual turnover of INR 51,00,000/- (or) equivalent (exchange rate will be TT selling rate of State Bank of India as on date of techno-commercial bid opening), during the last 3 (three) years, ending on 31-03-2014 or latest closing date of financial year. Audited balance sheet and profit & loss account for the last 3 years, ending on 31-03-2014 or latest closing date of financial year shall be submitted in support of above. b) Bidder has to submit income tax return for last 3 years for which audited annual accounts have been submitted. c) In case audited financial statements have not been submitted for all the 3 years as indicated above, then the applicable audited statements submitted by the bidders against the requisite 3 (three) years, will be averaged for 3 (three) years.
2.0	Technical Criteria
2.1	Bidder should have executed - three works costing not less than the amount equal to 68 Lakhs or two works costing not less than the amount equal to 85 Lakhs or one work costing not less than the amount equal to 136 Lakhs of atmospheric storage tanks in power plants/process industries/refineries/steel industries, during last 7 (seven) years, ending on latest due date of offer submission. Executed work in above mentioned areas must qualify as ordinary hazard (minimum). Relevant supporting document shall be submitted in support of this requirement.
2.2	Design, engineering, manufacturing, procurement, supply of material for oil or water tanks with diameters of 10 m & above and heights of 7.5 m & above(i.e., tank dimensions shall be minimum 10 m dia and minimum 7.5 m height) for 1 (one) or more tanks. The tank must have been designed as per API-650 or IS-803. Relevant documents, including order copy and proof of job execution shall be submitted in support of this requirement. Bidders shall furnish details as per note-F along with technical offer for assessment of bidder with reference to PQC indicated at sl. no.2.0 above.

PURCHASE / PROJECT ENGINEERING & SYSTEMS DIVISION
BHEL, RAMACHANDRAPURAM, HYDERABAD

2.3	Unloading of supplied material, site storage, in-plant transportation, fabrication, erection, inspection, testing, painting, commissioning and handing over of oil or water tanks with diameters of 10 m & above and heights of 7.5 m & above(i.e., tank dimensions shall be minimum 10 m dia and minimum 7.5 m height) for 1 (one) or more tanks. Relevant documents, including order copy and proof of job execution shall be submitted in support of this requirement. Bidders shall furnish details as per note-F along with technical offer for assessment of bidder with reference to PQC indicated at sl. no.2.0 above.
2.4	Further, bidder shall be regular supplier or manufacturer of storage tanks. Bidder shall submit details of experience for storage tanks executed & jobs in progress for last two years from the date of technical bid opening, as per note-J given below.
ADDITIONAL REQUIREMENTS	
3.0	Bidder should have valid PAN number allotted by Govt. of India.. Relevant supporting document shall be submitted.
4.0	In case of bidding with consortium/ tie-up/ licence agreement, following points shall be complied: (Relevant supporting document shall be submitted)
4.1	No. of partners including prime bidder shall not be more than 2.
4.2	Prime bidder along with consortium/ tie-up/ licence agreement partner shall enter into agreement, which shall be valid till handing over of water storage tanks package to owner.
4.3	Prime bidder should comply with criteria under Sl no 1.0.
4.4	Prime bidder shall comply with minimum one of the criteria at 2.1, 2.4 & 2.2 or 2.3 consortium/ tie-up/ licence agreement partner shall comply with balance criteria at sl no 2.2 or 2.3.
4.5	Prime bidder and consortium/ tie-up/ licence agreement partner each shall comply with criteria under sl no 3.0.
5.0	for foreign vendors: In case of bidders from outside India, in addition to documents in support of above, they shall also provide Business Information Report / Credit Rating Report incorporating the rating of the company by international credit rating agencies viz Dun & Bradstreet etc along with technical offer. Such ratings reports shall not be older than 1 year from the date of submission of offer. Agency agreement needs to be submitted by foreign bidder in case of associating with an Indian entity.

NOTES

A	Bidder should be an engineering organization/ manufacturer/ OEM for atmospheric tanks ; Company / Product Profile to be furnished.							
B	Bidder shall submit requisite documents, to comply with aforesaid criteria, properly indexed, along with offer.							
C	After satisfactory fulfillment of all the above criteria/ requirement, offer shall be considered for further evaluation as per NIT and all other terms of the tender.							
D	Bidder(s) already registered with BHEL other units or BHEL-PE&SD for subject package, also need to submit credentials for criteria indicated in sl. no. '1.0' '2.0' above. Also, they must submit the relevant documents as the proof of their registration with BHEL-other units for subject package.							
E	Consideration of offer will be subject to our end customer's approval of bidder.							
F	Bidder shall submit details of experience, i.e. jobs executed in the following format:							
	S.NO	Name of Customer	Description with parameters	Order ref no & date (copy to be enclosed)	Date of completion as per order	Value of Order	Performance/ Completion certificate/ Inspection Report/ Dispatch Clearance to be enclosed	Remarks
J	Bidder shall submit details of experience, i.e. jobs executed, jobs in progress in the following format:							
	S.NO	Name of Customer	Description with parameters	Order ref no & date (copy to be enclosed)	Date of completion as per order	Value of Order	Remarks	

Annexure-B

FORMAT FOR NO DEVIATION CERTIFICATE
(To be submitted in the bidder's letter head)

Purchase / PE&SD
BHARAT HEAVY ELECTRICALS LIMITED,
Ramachandrapuram
Hyderabad-502032

Sub	No Deviation Certificate.	
Job	<i>Supply and E&C of CW make-up Water, DM Water, Intermediate DM Water Storage Tanks for ONGC, Hazira project.</i>	
Ref	01	ENQUIRY No. T7B1O90919
	02	BHEL's NIT, with technical documents reference no PY 51186 Rev. 00
	03	All other pertinent issues till date.

Dear Sirs,

With reference to above, this is to confirm that, we have read the tender documents and noted the job content. We also confirm that we have not changed/ modified the tender documents as appeared in the website/ issued by you and in case of such observance at any stage, it shall be treated as null and void.

We hereby confirm that we have not taken any deviation from tender clauses together with other references as enumerated in the above referred NIT. We hereby confirm our unqualified acceptance to all terms & conditions, General Conditions of Contract, Special Conditions of Contract, all other annexures, unqualified compliance to technical specification, integrity pact (if applicable) and acceptance to reverse auctioning process.

In the event of observance of any deviation in any part of our offer at a later date whether implicit or explicit, the deviations shall stand null & void.

We confirm to have submitted offer in accordance with tender instructions and as per aforesaid references.

Thanking you,

Yours faithfully,

(Signature, date & seal of authorized
Representative of the bidder)