



Ref. Enquiry No.: PE/PG/WAN/E-5133/2015
Dated: 18.12.2015

DUE DATE
12 JAN 2016
By 10.00 A.M

Dear Sirs,

Subject: N.I.T- ENQUIRY FOR DC LEAD ACID BATTERIES for 1x 800 MW GSECL Wanakbori STPP Unit - 8

1. We are pleased to invite your offer in two parts strictly as per Clause-2.0 of GCC Rev- 6 of the enclosed instructions to bidders in duplicate, in sealed covers for the under mentioned equipment's /system.

BHEL invites offers from reputed Vendors (refer prequalification requirement, and other requirements given in this enquiry letter uploaded on our websites i.e. www.bhelpem.com & www.bhel.com) for design, manufacture, inspection and testing at manufacturer's works, proper packing and delivery to site of 220V DC Battery complete with all accessories, erection and commissioning spares as required, mandatory spares, type test, supervision of E & C as mentioned in different sections of this specifications for 1x800MW WANAKBORI TPS. Detailed scope of work shall be as per technical specifications and other details hosted on BHEL websites.

SI. NO.	ITEM DESCRIPTION.	Quantity	Delivery
1	DC LEAD ACID BATTERIES	As per BOQ & technical specification No. PE-TS-408-508-E001, Rev 00	As per cl no. 3.12 below

2. Your best quotation/offer for the above requirement, in line with our terms and conditions, should be submitted in tender box. It shall be the responsibility of the bidder to ensure that the tender is delivered on or before the **due date & time as mentioned**. Part-I bids shall be opened at **11.00 A.M** on **12.01.2016** on the due date in the presence of authorized representatives of the bidders, who may like to be present.

Tender Box, Tender Room, Ground Floor, PPEI Building
(behind Reception Desk)
C/o SHAMIK GUPTA, Asst. Engineer, PG-I-1 / GAURAV JAIN-PG1-1/ DY. MGR
M/s. Bharat Heavy Electricals Ltd.,
Project Engineering Management,
Power Project Engineering Institute,
HRD & ESI Complex,
Plot No 25, Sector-16 A, Noida-201301,U.P.,INDIA

E-MAIL: shamikgupta@bhelpem.co.in, gjain@bhelpem.co.in
Ph. No. +91-1204368949/ 4368835

3. **Terms and Conditions: - Please refer GCC Rev 06 which is available on www.bhelpem.com. You are requested to kindly download the same.**

3.1 Enquiry No., due date etc. must be legibly superscribed on the sealed envelopes as per clause no. 2.0 of "Procedure for submission and opening of tenders".

3.2 Bidders shall submit their offers meeting the requirements of the following tender documents (enclosed) and other Terms and Conditions included in this Enquiry Letter:

- **Part-I: Techno-Commercial Bid:** Comprising of technical offer, Annexure-I, Commercial terms and conditions, unpriced copy of price bid and Annexure-II, PQR documents.

Gaurav Jain



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- **Part-II: Price Bid:** Containing prices, cost of withdrawal of deviation (As per Annexure-II of GCC Rev 06), to be submitted in original, strictly, as per price schedule of BHEL for complete scope of Tender enquiry.

All the above Tender Documents shall automatically become a part of the Order/Contract after its finalisation.

- 3.3 Tenders shall be submitted strictly in accordance with the requirements of the above tender documents. Deviations (Technical as well as Commercial as per attached sheet), if any, shall be listed out separately in Annexure-II, along with reasons for taking such deviations.
- 3.4 Standard pre-printed terms & conditions of the tenderers shall not be considered valid.
- 3.5 In case of joint bidding, Scope matrix should be clearly defined between foreign bidder and their Indian representative along with the offer for the Main Supply and supervision of Erection & Commissioning.
- 3.6 In case of joint bidding, Consent letter is also required for acceptance of part order by foreign bidder and balance by Indian vendor. Total overall responsibility including submission of BG of the contract shall be the foreign bidder.
- 3.7 If any bidder has mentioned the term Not Applicable / Not Required / Not Quoted in BHEL price format, the same to be substantiated by the bidder. If such item is required to be supplied for system completion in future, same will be supplied free of cost by Vendor.
- 3.8 Purchaser shall be under no obligation to accept the lowest or any other tender and shall be entitled to accept or reject any/all tender(s) in part or full without assigning any reason whatsoever.
- 3.9 Tenderers must enclose the Quality Plan in the prescribed format, for approval. Equipment will be despatched only after Purchaser's/Owner's inspection at the hold points specified in the approved Quality Plan and issue of Material Despatch Clearance Certificate (MDCC).
- 3.10 All correspondence thereof, shall be addressed to the undersigned by name & designation and sent at the following address:

Mr. SHAMIK GUPTA - PG-I-1/Astt. Engr. M/s Bharat Heavy Electricals Ltd., Project Engineering Management, Power Project Engineering Institute, HRD & ESI Complex, Plot No 25, Sector-16 A, Noida-201301 Kind Attn: Shamik Gupta/ PG-I-I E-MAIL: shamikgupta@bhelpem.co.in Ph. No. 0120-4368949 Mo. 9716336332	Mr. GAURAV JAIN-PG1-1/ DY. MGR M/s Bharat Heavy Electricals Ltd., Project Engineering Management, Power Project Engineering Institute, HRD & ESI Complex, Plot No 25, Sector-16 A, Noida-201301 Kind Attn: Gaurav Jain/ PG-I-I E-MAIL: gjain@bhelpem.co.in Ph. No. 0120-4368835 Mo. 8800990290
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- 3.11 Late tenders will not be accepted.

Shamik Gupta



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3.12 Delivery

Main Supply along with E & C Spares (except Electrolyte) - Six (06) months from the date of drgs./docs. approval in CAT-I issued by BHEL/CUSTOMER. This is subject to bidder's 1st submission of drawing/docs within two (02) week from the date of P.O. Vendor to re-submit documents within ten (10) days only, taking care of all the comments of BHEL. BHEL shall approve/ comment on drgs./ docs. within 10 days. BHEL shall approve all drgs./ docs. in Cat-I in total 2 months' time from the date of P.O subject to vendor submission of drg./docs. as above time schedule.

Delivery Schedule for Electrolyte (Sulphuric Acid) shall be within one (01) months from the date of dispatch clearance by BHEL PEM.

For Supervision of E & C:- Vendor to depute their engineer within 15 days from site intimation.

For Mandatory Spares:- Delivery shall be "30 September 2017" or 04 months from the date of manufacturing clearance, whichever is later. Separate dispatch/ manufacturing clearance will be issued for mandatory spares as per SCC.

3.13 Please contact to BHEL (via mail or phone) for any clarification (technical or commercial) at least one week before the due date (Techno-Commercial bid opening).

3.14 Bidder to note for compliance that this is conditional enquiry and the price bid (Part-II) opening / Reverse Auction is subject to the following:-

- a) Techno-commercial qualification / recommendation of bidder by the BHEL-PEM
- b) Approval of bidder by Customer (M/s GSECL). Same shall be taken up with customer based on the latest credentials/reference list (Preferably not older than 5 years) furnished by bidder. Accordingly bidders are requested to submit the following on or before technical bid Part-1 opening:-
 - (i) Company Profile
 - (ii) List of projects executed/ on hand for power sectors / Govt. organizations for the subject package.
 - (iii) Performance Certificates for satisfactory working of the system /equipment's.
 - (iv) Copies of major supply order executed by the vendor.

Note:- Non-registered Vendors who wish to apply for registration in BHEL-PEM can apply through Online Registration Portal available at www.bhelpem.com - vendor section - Online Supplier Registration. All credentials and/or documents duly signed and stamped related to registration has to be uploaded on the website and submit the application for registration. One set of hard copy of the filled-up SRF downloaded from Online Registration Portal duly signed and stamped has to be submitted.

3.15 PRE-QUALIFICATION REQUIREMENT:-

Technical & Financial Pre-Qualification Requirement Criteria are part of NIT and the bidders are required to submit both Technical & Financial Pre-Qualification Requirement Criteria along with their offer. **Only those vendors, who fulfill these requirements, shall be considered further for evaluation.**



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- 3.16 Evaluation will be done on overall L1 (Total Cost to BHEL) basis.
- 3.17 CIF content:- Applicable
- 3.18 Foreign bidders participating in subject tender have to quote on C & F (Cost & Freight) basis instead of FOB basis.
- 3.19 Foreign and indigenous bidders participating through open tenders will necessarily have to buy class III DSCs issued by the certifying authorities in India for future tenders. Basic procedure /checklist has been upload on www.bhel.com for participating in future tender enquires through e procurement.
- 3.20 MSE suppliers can avail the intended benefits only if they submit along with the offer, attested copies of either EM II certificate having deemed validity (Five years from the date of issue of acknowledgement in EM II) or valid NSIC certificate or EM II certificate along with attested copy of CA certificate (Format enclosed at Annexure-1 where deemed validity of EM II certificate of five years has expired) applicable for the relevant financial year (latest audited). Date to be reckoned for determining the deemed validity will be the date of bid opening (Part 1 in case of two part bid). Non submission of such documents will lead to consideration of their bid at par with other bidders. No benefit shall be applicable for this enquiry if any deficiency in the above required documents are not submitted before price bid opening. If the tender is to be submitted thorough e-procurement portal, then the above required documents are to be uploaded on the portal. Documents should be notarized or attested by a Gazetted Officer.
- 3.21 Indigenous bidders needs to indicate the freight charges in percentage of total Ex-works in unpriced format.
- 3.22 All the tender documents shall automatically become a part of the Order/Contract after its finalization.
- 3.23 The bidder along with its associate/collaborators/sub vendor/subcontractors/sub vendors/consultants/ service providers shall strictly adhere to BHEL fraud Prevention Policy displayed on BHEL website www.bhel.com and shall immediately bring to the notice of BHEL Management about any fraud or suspected fraud as soon as it comes to their notice. BHEL Fraud prevention policy is also uploaded in vendor's section on www.bhelpem.com.
- 3.24 All corrigenda, addenda, amendments, time extensions, clarifications etc. to the tender will be hosted on BHEL websites only (www.bhelpem.com, www.bhel.com) under subject tender reference. Bidders are requested to visit our websites from time to time to keep themselves updated.
- 3.25 Foreign Suppliers & Indian agents of foreign suppliers: Please refer our website <http://www.bhelpem.com/Tenders.aspx> for details.
- 3.26 Detailed offers are to be submitted including the following along with the Price schedule as per BHEL format enclosed with NIT:-
- Acceptance of GCC Rev-06
 - Acceptance of Special Conditions of Contract (SCC Rev 01) for the project.
 - Pre-qualifying Requirement (PQRs) - a) Technical PQR b) Financial PQR.
 - Technical & Commercial Deviations, if any.



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- Along with your offer, please submit a copy of this letter duly signed & stamped on each page as token of acceptance of terms & instructions conveyed.
- Un-Priced price format duly filled in 'Quoted' or 'Q' in each column/row.
- Credentials in CD form (02 no.s of CD) for taking approval from end customer (M/s GSECL).

Thanking you,
Yours faithfully,
For and on behalf of BHEL-PEM

Gaurav Jain
18/12/2015

Gaurav Jain
(Dy. Mgr / Project Group-I-I)

Enclosures:

- a) Enquiry Terms & Conditions
- b) BOQ cum Price Format-Annexure – A & B (Prices should be quoted in this format only)
- c) Technical Specifications no. PE-TS-408-508-E001, Rev 00
- d) Technical PQR & Financial PQR
- e) SCC Rev 01
- f) Annexure – I (Certificate by Chartered Accountant on letter head)