



Ref. Enquiry No.: PE/PG/WAN/E-5124/2015  
Dated: 18/12/2015

<b>DUE DATE</b>
<b>08/01/2016</b>
<b>By 10.00 A.M.</b>

Dear Sirs,

**Sub.: N.I.T- ENQUIRY FOR AIR CONDITIONING SYSTEM for 1x 800 MW GSECL WANAKBORI STPP UNIT -8**

1. BHEL invites offers in two parts strictly as per Clause-2.0 of GCC Rev06 of the enclosed instructions from reputed Vendors (refer prequalification requirement and other requirements given in enquiry letter uploaded on our websites i.e. [www.bhelpem.com](http://www.bhelpem.com) & [www.bhel.com](http://www.bhel.com)) for equipment & Services as specified, Comprising Engineering, design, manufacture, inspection & Testing at manufacturer's/subvendor's works, Painting at manufactures works, duly packed for transportation, delivery to site, unloading, storage & handling at site, fabrication, erection and commissioning, performance and guarantee testing, submission of as built drawing, carrying out acceptance tests at site, and final painting of complete Air Conditioning System on turnkey basis as per specification PE-TS-408-553-A001 including special tool & tackels for maintenance, commissioning spares & mandatory spares etc. for 1X800 MW WANAKBORI STP at Wanakbori, Gujarat and other details hosted on BHEL website.

Sl. NO.	ITEM DESCRIPTION.	Quantity	Delivery
1	<b>AIR CONDITIONING SYSTEM</b>	As per BOQ & Technical specification No. PE-TS-408-553-A001, Rev 00	As per Cl. no. 3.13 below.

2. Your best quotation/offer for the above requirement, in line with our terms and conditions, should be submitted in tender box. It shall be the responsibility of the bidder to ensure that the tender is delivered on or before the **due date & time**. Part-I bids shall be opened at **08/01/2016 15:30 hrs.** on the due date in the presence of authorized representatives of the bidders, who may like to be present.

**Tender Box, Tender Room, Ground Floor, PPEI Building  
(Behind Reception Desk)**  
C/o Ashutosh Sharma, Sr. Er, PG-I-1 / SHASHANK SHEKHAR-PG-I-1/ ASST. ENGR  
M/s. Bharat Heavy Electricals Ltd.,  
Project Engineering Management,  
Power Project Engineering Institute,  
HRD & ESI Complex,  
Plot No 25, Sector-16 A, Noida-201301, U.P., INDIA

E-MAIL: [ashutosh@bhelpem.co.in](mailto:ashutosh@bhelpem.co.in), [shashankshkhar@bhelpem.co.in](mailto:shashankshkhar@bhelpem.co.in)  
Ph. No. +91-120- 4213510/ 4368842

3. **Terms and Conditions:** - Please refer GCC Rev 06 which is available on [www.bhelpem.com](http://www.bhelpem.com). Bidders to download the GCC Rev06 from BHEL PEM website.

3.1 Enquiry No., due date etc. must be legibly superscribed on the sealed envelopes as per clause no. 2.0 of "Instructions to Bidders" of GCC Rev 06.

3.2 Bidders shall submit their offers meeting the requirements of the following tender documents (enclosed) and other Terms and Conditions included in this Enquiry Letter:

- **Part-I: Techno-Commercial Bid:** Comprising of Technical Offer, Annexure-I of GCC Rev06, Commercial terms and conditions, Unpriced copy of price bid, Unpriced copy of cost of withdrawal as per Annexure-II of GCC Rev06, PQR documents, ANNEXURE-III of GCC Rev. 06 and Agreed terms & conditions i.e. compliance to NIT, GCC Rev-06 and SCC Rev. 01 of the project
- **Part-II: Price Bid:** Containing prices, **priced cost of withdrawal of deviation (As per Annexure-II of GCC Rev06, if any)**, to be submitted in original, strictly, as per price schedule of BHEL for complete scope of Tender enquiry.

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- 3.3 Tenders shall be submitted strictly in accordance with the requirements of the above tender documents. Deviations (Technical as well as Commercial as per attached sheet), if any, shall be listed out separately. Technical deviations and Commercial deviations in separate sheets shall be **furnished in "Cost of Withdrawal sheet" (as per Annexure-II of GCC Rev06) only** under the headings **"TECHNICAL DEVIATIONS"** and **"COMMERCIAL DEVIATIONS"** respectively, along with reasons for taking such deviations.
- 3.4 Standard pre-printed terms & conditions of the tenderers shall not be considered valid.
- 3.5 In case there is no change in the technical scope and / or specification and / or commercial terms and conditions, the bidder/s shall not be allowed to change his / their price bids after the due date within the validity period.
- 3.6 In case of joint bidding, Scope matrix should be clearly defined between foreign bidder and their Indian representative along with the offer for the Main Supply and Erection & Commissioning.
- 3.7 In case of joint bidding, Consent letter is also required for acceptance of part order by foreign bidder and balance by Indian vendor. Total overall responsibility including submission of BG of the contract shall be on the foreign bidder.
- 3.8 If any bidder has mentioned the term Not Applicable / Not Required / Not Quoted in BHEL price format, bidder needs to substantiate the same. If the same item will be required in future for the system, same will be supplied free of cost by bidder.
- 3.9 Purchaser shall be under no obligation to accept the lowest or any other tender and shall be entitled to accept or reject any/all tender(s) in part or full without assigning any reason whatsoever.
- 3.10 Tenderers must enclose the Quality Plan in the prescribed format, for approval. Equipment will be despatched only after Purchaser's/Owner's inspection at the hold points specified in the approved Quality Plan and issue of Material Despatch Clearance Certificate (MDCC).
- 3.11 All correspondence thereof, shall be addressed to the undersigned by name & designation and sent at the following address:

**Mr. Shashank Shekhar- PG-I-1/ Asst.Engr.**  
M/s Bharat Heavy Electricals Ltd.,  
Project Engineering Management,  
Power Project Engineering Institute,  
HRD & ESI Complex,  
Plot No 25, Sector-16 A, Noida-201301  
Kind Attn: Shashank Shekhar/ PG-I-I  
E-MAIL: [shashankshekhar@bhelpem.co.in](mailto:shashankshekhar@bhelpem.co.in)  
Ph. No. 0120-4368842

**Mr. Ashutosh Sharma - PG-I-1/Sr. Engineer.**  
M/s Bharat Heavy Electricals Ltd.,  
Project Engineering Management,  
Power Project Engineering Institute,  
HRD & ESI Complex,  
Plot No 25, Sector-16 A, Noida-201301  
Kind Attn: Ashutosh Sharma/ PG-I-I  
E-MAIL: [ashutosh@bhelpem.co.in](mailto:ashutosh@bhelpem.co.in)  
Ph. No. 0120-4213510  
Mo. 9953038740

3.12 Late tenders will be rejected.

**3.13 Delivery**

**For Supply (along with commissioning spares):-**Ten (10) months from the date of Letter of Award (LOA).  
Drg./doc. submission /resubmission schedule shall be as per **Annexure VIII** of technical specification no.  
PE-TS-408-555-A001.

**For Mandatory Spares**

"Delivery shall be '30 September 2017" or 04 months from the date of manufacturing clearance, whichever is later. Separate dispatch/ manufacturing clearance will be issued for mandatory spares as per SCC.

**Erection & Commissioning:** Five (05) months from the date of availability of front at site.

Site front availability will be reckoned as "Date when site informs for mobilization of manpower and resources.

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- 3.14 **Please contact BHEL (via mail or phone) for any clarification (technical or commercial) before one week of due date (Techno-Commercial bid opening).**
- 3.15 **Bidder to note for compliance that this is conditional enquiry for non BHEL registered bidders and the price bid (Part-II) opening / Reverse Auction is subject to the following:-**

- a) **Techno-commercial qualification / recommendation of bidder by BHEL-PEM.**
- b) **Approval of bidder by Customer (M/s GSECL). Same shall be taken up by BHEL with customer based on the latest credentials/reference list (Preferably not older than 5 years) furnished by bidder. Accordingly you are requested to submit the following on or before technical bid Part-1 opening:-**
- (i) Company Profile
  - (ii) List of projects executed/ on hand for power sectors / Govt. organizations for the subject package.
  - (iii) Performance Certificates for satisfactory working of the system /equipment's.
  - (iv) Copies of major supply order executed by the vendor.

**Note:-** Non-registered Vendors who wish to apply for registration in BHEL-PEM can apply through Online Registration Portal available at [www.bhelpem.com](http://www.bhelpem.com) - vendor section - Online Supplier Registration. All credentials and/or documents duly signed and stamped related to registration has to be uploaded on the website and submit the application for registration. One set of hard copy of the filled-up SRF downloaded from Online Registration Portal duly signed and stamped has to be submitted.

3.16 **PRE-QUALIFICATION REQUIREMENT:-**

**Technical & Financial Pre-Qualification Requirement Criteria** are part of NIT and the bidders are required to submit both **Technical & Financial Pre-Qualification Requirement Criteria** along with their offer. **Only those vendors, who fulfill these requirements, shall be considered further for evaluation.**

- 3.17 During price evaluation in case of foreign currency bids, exchange rate (TT selling rate of State Bank of India) as on schedule date of tender opening (part I bid in case of two part bids) will be considered for conversion in Indian Rupees. No correspondence will be entertained on this account.
- 3.18 Any other taxes & Duties applicable on the date of bid but not quoted by the bidders shall be to bidder account.
- 3.19 Indigenous bidders needs to indicate the freight charges in percentage of total Ex-works in unpriced format.
- 3.20 Evaluation will be done on overall L1 (Total Cost to BHEL) basis.
- 3.21 **CIF content: - N.A.**
- 3.22 Foreign and indigenous bidders participating through open tender will necessarily have to buy class III DSCs issued by the certifying authorities in India for future tenders. Basic procedure /checklist has been upload on [www.bhel.com](http://www.bhel.com) for participating in future tender enquires through e procurement.
- 3.23 MSE suppliers can avail the intended benefits only if they submit along with the offer, attested copies of either EM II certificate having deemed validity (Five years from the date of issue of acknowledgement in EM II) or valid NSIC certificate or EM II certificate along with attested copy of CA certificate (Format enclosed at **Annexure-B** where deemed validity of EM II certificate of five years has expired) applicable for the relevant financial year (latest audited). Date to be reckoned for determining the deemed validity will be the date of bid opening (Part 1 in case of two part bid). Non submission of such documents will lead to consideration of their bid at par with other bidders. No benefit shall be applicable for this enquiry if any deficiency in the above required documents are not submitted before price bid opening. If the tender is to be submitted through e-procurement portal, then the above required documents are to be uploaded on the portal. Documents should be notarized or attested by a Gazetted Officer.
- 3.24 Health, Safety & Environment guidelines will be Part of subject package and same shall be uploaded over website.
- 3.25 Bank guarantee (BG's) should be in favour of BHEL PS-WR in place of BHEL PEM. Bidders will be required to submit BG's to executing agency i.e. BHEL-PS-WR.

*Adm*



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- 3.26 All the tender documents shall automatically become a part of the Order/Contract after its finalization.
- 3.27 The bidder along with its associate/collaborators/sub vendor/subcontractors/sub vendors/consultants/ service providers shall strictly adhere to BHEL fraud Prevention Policy displayed on BHEL website <http://www.bhel.com> and shall immediately bring to the notice of BHEL Management about any fraud or suspected fraud as soon as it comes to their notice. BHEL Fraud prevention policy is also uploaded in vendor's section on [www.bhelpem.com](http://www.bhelpem.com).
- 3.28 All corrigenda, addenda, amendments, time extensions, clarifications, etc to the tender will be hosted on BHEL website ([www.bhel.com](http://www.bhel.com)), BHEL-PEM website ([www.bhelpem.com](http://www.bhelpem.com)). Bidders should regularly visit websites to keep themselves updated.
- 3.29 For guidelines of Foreign Suppliers & Indian agents of foreign suppliers: Please refer our website <http://www.bhelpem.com/Tenders.aspx>.
- 3.30 Detailed offers are to be submitted including the following along with the Price schedule as per BHEL format enclosed with NIT:-
- Acceptance of GCC Rev-06
  - Acceptance of Special Conditions of Contract (SCC Rev 01) for the project.
  - Pre-qualifying Requirement (PQRs) - a) Technical PQR b) Financial PQR.
  - Technical & Commercial Deviations, if any.
  - Along with your offer, please submit a copy of this letter duly signed & stamped on each page as token of acceptance of terms & instructions conveyed.
  - Un-Priced price format duly filled in 'Quoted' or 'Q' in each column/row.
  - Separate sealed price-bid envelope mentioning name of the project/package in BOLD LETTER on the top of each envelope.

Thanking you,  
Yours faithfully,

For and on behalf of

Ashutosh Sharma

**ASHUTOSH SHARMA**  
Sr Engineer (PG-1)  
Bharat Heavy Electricals Ltd.  
Power Sector-Project Engineering Management  
जोड़ नं.-25, सेक्टर-16ए, नोएडा-201 301  
Plot No. 25, Sector-16A, Noida-201 301

**Ashutosh Sharma**  
(Sr. Engineer / Project Group-I-1)

**Enclosures:**

- Enquiry Terms & Conditions
- BOQ cum Price Format Refer Annexure-I, II, III & IV (Prices should be quoted in this format only)
- Technical Specifications no. PE-TS-408-555-A001, Rev 00
- Technical PQR & Financial PQR
- SCC Rev 01
- Health, Safety & Environment guidelines
- General PQR of BHEL-PEM (<http://bhelpem.com/Vendor%20Corner.aspx>)
- Annexure-B: Applicable for MSE suppliers (Refer Sl. No. 3.23 as per above)
- Appendix-A for cost break up(%) of prices as mentioned in Annexure-II