

	BHARAT HEAVY ELECTRICALS LIMITED (A Govt. of India Undertaking) INDUSTRIAL SYSTEMS GROUP
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NOTICE INVITING TENDER

NOTE: INTENDING BIDDER TO PARTICIPATE MAY DOWNLOAD FROM WEBSITES

Sealed offers in two part bid system are invited from reputed & experienced bidders meeting PRE QUALIFICATION CRITERIA as mentioned in Annexure-1, for the subject job by the undersigned on the behalf of BHARAT HEAVY ELECTRICALS LIMITED as per the tender document. Issue of tender to any bidder shall not construe that the bidder is considered to be qualified. Consideration of their offer is subject to CUSTOMER APPROVAL & compliance of all other technical and commercial terms etc specified below. Following points relevant to the tender may please be noted and complied with.

1.0 Salient Features of NIT

SL NO	ISSUE	DESCRIPTION
i	TENDER NUMBER	88/14/6103/RCD dt 10.02.2015
ii	Broad Scope of job	Construction of open storage yard, material handling & stores management for 1X800 MW, Kothagudem TPS, Stage-VII, Unit#12.
iii	DETAILS OF TENDER DOCUMENT	
a	General conditions of contract (Service)	Applicable.
b	Forms and Procedures etc.	Applicable.
c	Commercial Conditions of Contract	Applicable.
d	Technical specification & scope of work	Applicable.
e	Price Schedule (Absolute value)	Applicable
iv	Issue of Tender Documents	From BHEL website (www.bhel.com & www.bhelisg.com ; www.tenders.gov.in) Tender documents can however be downloaded from website till due date of submission.
v	DUE DATE & TIME OF OFFER	Date: 26.02.2015 Time: 02.00 PM. Place: BHEL ISG office, Prof. CNR Rao Circle, Bangalore
vi	OPENING OF TENDER	Date: 1 hour after the latest due date and time of Offer submission Notes: (1) In case the due date of opening of tender becomes a non-working day, tenders shall be opened on next working day at the same time. (2) Bidder may depute representative to witness the opening of tender.

vii	EMD AMOUNT	Rs.1,50,000/-	Applicable
viii	LAST DATE FOR SEEKING CLARIFICATION	Date: 18.02.2015 Along with soft version also, addressing to undersigned & to others as per contact address given below	Applicable
ix	Latest updates	Latest updates on the important dates, Amendments, Correspondences, Corrigenda, Clarifications, Changes, Errata, Modifications, Revisions, etc to Tender Specifications will be hosted in BHEL webpage (www.bhel.com —“Tender Notifications -> View Corrigenda , www.bhel.com , and not in the news papers. Bidders to keep themselves updated with all such information.	

2.0 The offer shall be submitted as per the instructions of tender document and as detailed in this NIT. Bidders to note specifically that all pages of tender document, including these NIT pages of this particular tender together with subsequent correspondences shall be submitted by them, duly signed & stamped on each page, as part of offer. Rates/Price including discounts/rebates, if any, mentioned anywhere/ in any form in the techno-commercial offer other than the Price Bid, shall not be entertained.

3.0 Unless specifically stated otherwise, bidder shall have to deposit EMD amount through Demand Draft/Pay Order only in favour of Bharat Heavy Electricals Ltd, payable at Bangalore. For other details and for 'One Time EMD' please refer General Conditions of Contract.

4.0 Procedure for Submission of Tenders: The Bidders must submit their Tenders to Officer inviting Tender, as detailed below:

- PART-I consisting of 'PART-I A (Techno-Commercial Bid)' & PART-I B (EMD) in two separate sealed and superscribed envelopes (ENVELOPE-I & ENVELOPE-II)
- PART-II (Price Bid) - in sealed and superscribed envelope (ENVELOPE-III)
- One set of tender documents shall be retained by the bidder for their reference.

5.0 The contents for ENVELOPES and the superscription for each sealed cover/Envelope are as given below. (All pages to be signed and stamped).

Description
Part-I A
ENVELOPE -I super scribed as :
PART-I (TECHNO COMMERCIAL BID) TENDER NO: NAME OF WORK: PROJECT: DUE DATE OF SUBMISSION:
CONTAINING THE FOLLOWING:-
Covering letter/Offer forwarding letter of Bidder.
Duly filled-in 'No Deviation Certificate' as per prescribed format to be placed after document under Sl. no (i) above.
Supporting documents / annexure / schedules/ drawing etc as required in line with Pre-Qualification criteria. It shall be specifically noted that all documents as per above shall be indexed properly and credential certificates issued by clients shall distinctly bear the name of organization, contact ph no, FAX no, etc.
All Amendments/Correspondences/Corrigenda/Clarifications/Changes/ Errata etc pertinent to this NIT.
Duly filled-in annexures, formats etc as required under this Tender Specification/NIT
Notice inviting Tender (NIT)
Commercial Conditions of Contract (CCC)
General Conditions of Contract (GCC)
Technical specification & scope of work
Forms & Procedures etc.
Price schedule (UNPRICED - without disclosing rates/price, but mentioning only 'QUOTED' against each item.)
Any other details preferred by bidder with proper indexing.

PART - I B
ENVELOPE - II superscribed as:
PART-I (EMD) TENDER NO: NAME OF WORK: PROJECT: DUE DATE OF SUBMISSION:
CONTAINING THE FOLLOWING:-

Earnest Money Deposit (EMD) in the form as indicated in this Tender OR Documentary evidence for 'One Time EMD' with BHEL-ISG.

PART - II
ENVELOPE - III superscribed as:
PART-II (PRICE BID) TENDER NO: NAME OF WORK: PROJECT: DUE DATE OF SUBMISSION:
CONTAINING THE FOLLOWING:-
Price schedule (PRICED - with rate/price, as per the price format.

OUTER COVER
ENVELOPE-IV (MAIN ENVELOPE / OUTER ENVELOPE) super- scribed as: TECHNO-COMMERCIAL BID, PRICE BID & EMD TENDER NO: NAME OF WORK: PROJECT: DUE DATE OF SUBMISSION:
CONTAINING THE FOLLOWING:
Envelopes I Envelopes II Envelopes III

SPECIAL NOTE:

- A) Your offer & documents submitted along with offer shall be signed & stamped in each page by your authorized representative. No overwriting/ correction in tender documents by bidders shall be allowed. However, if correction is unavoidable, the same may be signed by authorized signatory.
- B) All documents/ annexures submitted with the offer shall be properly annexed and placed in respective places of the offer as per enclosure list mentioned in the covering letter. BHEL shall not be responsible for any missing documents.
- 6.0 No Deviation with respect to tender clauses and no additional clauses/ suggestions/ in Tech no-commercial bid/ Price bid shall be considered by BHEL. Bidders are requested to positively comply with the same.
- 7.0 BHEL reserves the right to accept or reject any or all Offers without assigning any reasons thereof. BHEL also reserves the right to cancel the Tender wholly or partly without assigning any reason thereof. Also BHEL shall not entertain any correspondence from bidders in this matter (except for the refund of EMD).

- 8.0 Since the job shall be executed at site, bidders must visit site/ work area and study the job content, facilities available, availability of materials, prevailing site conditions including law & order situation, applicable wage structure, wage rules, etc before quoting for this tender. They may also consult this office before submitting their offers, for any clarifications regarding scope of work, facilities available at sites or on terms and conditions.
- 9.0 For any clarification on the tender document, the bidder may seek the same in writing or through e-mail, as per specified format, within the scheduled date for seeking clarification, from the office of the undersigned. BHEL shall not be responsible for receipt of queries after due date of seeking clarification due to postal delay or any other delays. Any clarification / query received after last date for seeking clarification may not be normally entertained by BHEL and no time extension will be given.
- 10.0 BHEL may decide holding of pre-bid discussion [PBD] with all intending bidders. The bidder shall ensure participation for the same at the appointed time, date and place as may be decided by BHEL. Bidders shall plan their visit accordingly. The outcome of pre-bid discussion (PBD) shall also form part of tender.
- 11.0 In the event of any conflict between requirement of any clause of this specification/ documents/drawings/data sheets etc or requirements of different codes/standards specified, the same to be brought to the knowledge of BHEL in writing for clarification before due date of seeking clarification (whichever is applicable), otherwise, interpretation by BHEL shall prevail. Any typing error/missing pages/ other clerical errors in the tender documents, noticed must be pointed out before pre-bid meeting/submission of offer else BHEL's interpretation shall prevail.
- 12.0 Unless specifically mentioned otherwise, bidder's quoted price shall deemed to be in compliance with tender including PBD, if held.
- 13.0 The Bidder has to satisfy the Pre Qualifying Requirements stipulated for this Tender in order to be qualified. The Price Bids of only those bidders will be opened who will be qualified for the subject job on the basis of satisfying the Pre Qualification Criteria specified in this NIT as per Annexure-I (as applicable), past performance etc. and date of opening of price bids shall be intimated to only such bidders. BHEL reserves the right not to consider offers of parties under HOLD.
- 14.0 In case BHEL decides on a 'Public Opening', the date & time of opening of the sealed PRICE BID shall be intimated to the qualified bidders and in such a case, bidder may depute one authorized representative to witness the price bid opening. BHEL reserves the right to open 'in-camera' the 'PRICE BID' of any or all Unsuccessful/Disqualified bidders under intimation to the respective bidders.
- 15.0 Validity of the offer shall be for ninety days from the latest due date of offer submission (including extension, if any) unless specified otherwise.
- 16.0 BHEL reserves the right to decide the successful bidder on the basis of Reverse Auction process. In such case all qualified bidders will be intimated regarding procedure/ modality for Reverse Auction process prior to Reverse Auction and price will be decided as per the rules for Reverse Auction. However, if reverse auction process is unsuccessful as defined in the RA rules/procedures, or for whatsoever reason, then the sealed 'PRICE BIDS' will be opened for deciding the successful bidder. BHEL's decision in this regard will be final and binding on bidder.
- 17.0 On submission of offer, further consideration will be subject to compliance to tender & qualifying requirement and customer's acceptance, as applicable.
- 18.0 The bidders shall not enter into any undisclosed M.O.U. or any understanding amongst themselves with respect to tender.
- 19.0 The bidder shall submit documents in support of possession of 'Qualifying Requirements' duly self certified and stamped by the authorized signatory, indexed and properly linked in the format for PQR.

In case BHEL requires any other documents/proofs, these shall be submitted immediately.

20.0 The bidder may have to produce original document for verification if so decided by BHEL.

21.0 The offers of the bidders who are on the banned list as also the offer of the bidders, who engage the services of the banned firms, shall be rejected. The list of banned firms is available on BHEL Website (www.bhel.com).

22.0 Order of Precedence

In the event of any ambiguity or conflict between the Tender Documents, the order of precedence shall be in the order below:

- a) Amendments/Clarifications/Corrigenda/Errata etc issued in respect of the tender documents by BHEL.
- b) Notice Inviting Tender (NIT)
- c) Price Schedule
- d) Commercial Conditions of Contract (CCC)
- e) Technical specification & scope of work
- f) General Conditions of Contract (GCC)
- g) Forms and Procedures

for BHARAT HEAVY ELECTRICALS LTD

(Anil S. Khandare)
Engineer / MM

Agency	Contact details	
BHEL, Industrial Systems	Address	Prof. CNR Circle, Malleshwaram, Bangalore
	Phone no	080 - 22184032
	FAX no	080 - 23562713
	E-mail	rcd@bhelisg.com ; asr@bhelisg.com

Enclosure

1. Annexure-1 : Pre Qualifying Criteria.
2. Annexure-2: Format of No deviation Certificate.
3. Annexure-3: Format for seeking clarification.
4. Annexure-4: Check List.
5. Annexure-5: Terms & Conditions of Reverse Auction
6. Other Tender documents as per this NIT.

ANNEXURE I

PRE-QUALIFICATION CRITERIA

The bid is open for participation for those bidders who satisfy the following Prequalification criteria (Documentary proof must be produced along with the bid/offer for all criteria mentioned below)

1. WORK EXPERIENCE/TECHNICAL:

Bidder should have Experience of having successfully completed contract of Unloading of Steel during last 7 years ending last day of month previous to the one in which application are invited with the either of the following :

- a) Three material unloading contracts each costing not less than an amount of Rs. 36.50 Lakhs involving minimum of 1500MT of reinforcement/ structural steel in each contract.
OR
- b) Two material unloading contracts each costing not less than an amount of Rs. 45.50 Lakhs involving minimum of 1500MT of reinforcement/ structural steel in each contract.
OR
- c) One material unloading contract costing not less than an amount of Rs 73.00 Lakhs involving minimum of 1500MT of reinforcement/ structural steel.

2. FINANCIAL:

- (i) Bidder should have at least Rs 27.50 Lakhs Audited average annual financial turnover during the last 3 years, ending 31 st March-2014.
- (ii) Bidder to submit Audited balance sheet of the company need to be submitted for last 3 (three) financial years, ending on 31/03/2014 in support of this requirement.

Work completion certificate for the performance of work, duly attested by the customer engaged for the above qualifying criteria shall be submitted by the bidders along with their techno-commercial offer.

Bidder should not have been banned by "any BHEL unit" or "Government of India" or Government of other states in India.

ANNEXURE-2

FORMAT FOR NO DEVIATION CERTIFICATE(To be submitted in the bidder's letter head)

BHARAT HEAVY ELECTRICALS LIMITED,
 Industrial Systems Group,
 Prof. CNR Rao Circle, Malleshwaram
 Bangalore - 560012

Sub	No Deviation Certificate.	
Job	Construction of open storage yard, material handling & stores management	
Ref	1.0	Tender no - 88/14/6103/RCD
	2.0	All other pertinent issues till date.

Dear Sirs,

With reference to above, this is to confirm that as per tender conditions, we have visited site before submission of our offer and noted the job content & site conditions etc. We also confirm that we have not changed/ modified the tender documents as appeared in the website/ issued by you and in case of such observance at any stage, it shall be treated as null and void.

We hereby confirm that we have not taken any deviation from tender clauses together with other references as enumerated in the above referred NIT. We hereby confirm our unqualified acceptance to all terms & conditions, unqualified compliance to technical specification, integrity pact (if applicable) and acceptance to reverse auctioning process.

In the event of observance of any deviation in any part of our offer at a later date whether implicit or explicit, the deviations shall stand null & void.

We confirm to have submitted offer in accordance with tender instructions and as per aforesaid references.

Thanking you,

Yours faithfully,

(Signature, date & seal
 of authorized
 representative of the
 bidder)

ANNEXURE-3

FORMAT FOR SEEKING CLARIFICATION

Job	Construction of open storage yard, material handling & stores management for 1X800 MW, Kothagudem TPS, Stage-VII, Unit#12.
TENDER NO	88/14/6103/RCD

SI no	Reference clause of tender document	Existing provision	Bidder's query	BHEL's clarification

ANNEXURE-4

CHECKLIST

NOTE:- Bidders are required to fill in the following details and no column should be left blank

1	Name and Address of the Bidder		
2	Details about type of the Firm/Company		
3.a	Details of Contact person for this Tender	Name : Mr./ Ms. Designation: Telephone No: Mobile No: Email ID: Fax No:	
3.b	Details of alternate Contact person for this Tender	Name : Mr./ Ms. Designation: Telephone No: Mobile No: Email ID: Fax No:	
4	EMD DETAILS	DD No: Date : Bank : Amount: Please tick (V) whichever applicable:-	
		ONE TIME EMD / ONLY FOR THIS TENDER	
5	Validity of Offer	TO BE VALID FOR NINETY DAYS FROM DUE DATE	
		APPLICABILITY(BYBHEL)	ENCLOSED BY BIDDER
6	Whether the format for compliance with PRE QUALIFICATION CRITERIA (ANNEXURE-I) is understood and filled with proper supporting documents referenced in the specified format	Applicable	YES / NO
7	Audited profit and Loss Account for the last three years	Applicable	YES/NO
8	Copy of PAN Card	Applicable	YES/NO
9	Whether all pages of the Tender documents including annexures, appendices etc are read	Applicable	YES/NO
10	Integrity Pact	Not Applicable	YES/NO
11	Declaration by Authorised Signatory	Applicable	YES/NO
12	No Deviation Certificate	Applicable	YES/NO
13	Declaration confirming knowledge about Site Conditions	Applicable	YES/NO
14	Declaration for relation in BHEL	Applicable	YES/NO
15	Non Disclosure Certificate	Applicable	YES/NO
16	Bank Account Details for E-Payment	Applicable	YES/NO

17	Capacity Evaluation of Bidder for current Tender	Applicable	YES/NO
18	Tie Ups/Consortium Agreement are submitted as per format	Not Applicable	YES/NO
19	Power of Attorney for Submission of Tender/Signing Contract Agreement	Applicable	YES/NO

NOTE: STRIKE OFF 'YES' OR 'NO, AS APPLICABLE. TENDER NOT ACCOMPANIED BY THE PRESCRIBED ABOVE APPLICABLE DOCUMENTS ARE LIABLE TO BE SUMMARILY REJECTED

Date

(Signature, date & seal
of authorized
representative of the
bidder)

Annexure - 5**Terms & Conditions of Reverse Auction**

Against this enquiry for the subject item/ system with detailed scope of supply as per enquiry specifications, BHEL may resort to "REVERSE AUCTION PROCEDURE" i.e., ON LINE BIDDING (THROUGH A SERVICE PROVIDER). The philosophy followed for reverse auction shall be English Reverse (No ties).

- 1 For the proposed reverse auction, technically and commercially acceptable bidders only shall be eligible to participate.
- 2 Those bidders who have given their acceptance for Reverse Auction (quoted against this tender enquiry) will have to necessarily submit „online sealed bid" in the Reverse Auction. Non-submission of „online sealed bid" by the bidder for any of the eligible items for which techno-commercially qualified, will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines in vogue.
- 3 BHEL will engage the services of a service provider who will provide all necessary training and assistance before commencement of on line bidding on internet.
- 4 In case of reverse auction, BHEL will inform the bidders the details of Service Provider to enable them to contact & get trained.
- 5 Business rules like event date, time, bid decrement, extension etc. also will be communicated through service provider for compliance.
- 6 Bidders have to fax the Compliance form (annexure IV) before start of Reverse auction. Without this, the bidder will not be eligible to participate in the event.
- 7 In line with the NIT terms, BHEL will provide the calculation sheet (e.g., EXCEL sheet) which will help to arrive at "Total Cost to BHEL" like Packing & forwarding charges, Taxes and Duties, Freight charges, Insurance, Service Tax for Services and loading factors (for non-compliance to BHEL standard Commercial terms & conditions) for each of the bidder to enable them to fill-in the price and keep it ready for keying in during the Auction.
- 8 Reverse auction will be conducted on scheduled date & time.
- 9 At the end of Reverse Auction event, the lowest bidder value will be known on auction portal.
- 10 The lowest bidder has to fax/e-mail the duly signed and filled-in prescribed format for price breakup including that of line items, if required, (Annexure VII) as

provided on case-to-case basis to Service provider within two working days of Auction without fail.

11. In case BHEL decides not to go for Reverse Auction procedure for this tender enquiry, the Price bids and price impacts, if any, already submitted and available with BHEL shall be opened as per BHEL"s standard practice.
12. Bidders shall be required to read the "Terms and Conditions" section of the auctions site of Service provider, using the Login IDs and passwords given to them by the service provider before reverse auction event. Bidders should acquaint themselves of the „Business Rules of Reverse Auction“, which will be communicated before the Reverse Auction.
13. If the Bidder or any of his representatives are found to be involved in Price manipulation/ cartel formation of any kind, directly or indirectly by communicating with other bidders, action *as per extant BHEL guidelines*, shall be initiated by BHEL and the results of the RA scrapped/ aborted.
14. The Bidder shall not divulge either his Bids or any other exclusive details of BHEL to any other party.
15. In case BHEL decides to go for reverse auction, the H1 bidder(s) (whose quote is highest in online sealed bid) may not be allowed to participate in further RA process.