

	BHARAT HEAVY ELECTRICALS LIMITED (A Govt. of India Undertaking) <u>INDUSTRIAL SYSTEMS GROUP</u>
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NOTICE INVITING TENDER

Sealed offers in two part bid system are invited for the subject job by the undersigned on the behalf of BHARAT HEAVY ELECTRICALS LIMITED as per the tender document. Issue of tender to any bidder shall not construe that the bidder is considered to be qualified. Consideration of their offer is subject to Pre-Qualification Criteria as per annexure-1, CUSTOMER APPROVAL (if any) & compliance to all other technical and commercial terms etc specified below. Following points relevant to the tender may please be noted and complied with.

1.0 Salient Features of NIT

SL NO	ISSUE	DESCRIPTION	
i	TENDER NUMBER	88/16/6002/SHM dt 12.04.2016	
ii	Broad Scope of job	<ul style="list-style-type: none"> HT CABLE LAYING AND TERMINATION WORKS. for PPDS package of NMDC Nagarnar 	
iii	SPLIT ORDER	<p>Overall L1 vendor shall be offered 58% to 62 % of the total quantity. L2 vendor will be offered to match the unit rate of L1. If L2 vendor matches the L1 rate then L2 vendor will be offered 38% to 42% of total quantity . If L2 vendor does not agree for matching L1 rate, then L3 vendor will be offered to match L1 rate then L3 vendor will be offered 38% to 42% of total quantity . If both L2 & L3 vendors do not agree to match L1 rate then order will be released on L1 vendor for 100% quantity.</p>	
iii	DETAILS OF TENDER DOCUMENT		
a	Pre-Qualification Criteria		
b	General conditions of contract (Service)	Applicable.	
c	Forms and Procedures etc.	Applicable.	
d	Commercial Conditions of Contract	Applicable.	
e	Technical specification & scope of work	Applicable.	
f	Price Schedule (Absolute value)	Applicable	
iv	Issue of Tender Documents	<p>From website https://bheleps.buyjunction.in/ Tender documents can however be downloaded from website till due date of submission.</p>	Applicable
v	OPENING OF TENDER	<p>Date: 1 hour after the latest due date and time of Offer submission Notes: (1) In case the due date of opening of tender becomes a non-</p>	Applicable

		working day, tenders shall be opened on next working day at the same time.	
vi	EMD AMOUNT	Rs. 2,00,000/-	Applicable
vii	LAST DATE FOR SEEKING CLARIFICATION	Four days before the due date Along with soft version also, addressing to undersigned & to others as per contact address given below	
viii	Latest updates	Latest updates on the important dates, Amendments, Correspondences, Corrigenda, Clarifications, Changes, Errata, Modifications, Revisions, etc to Tender Specifications will be hosted https://bheleps.buyjunction.in/ Bidders to keep themselves updated with all such information.	

2.0 The offer shall be submitted as per the instructions of tender document and as detailed in this NIT. Bidders to note specifically that all pages of tender document, including these NIT pages of this particular tender together with subsequent correspondences shall be submitted by them, duly signed & stamped on each page, as part of offer. Rates/Price including discounts/rebates, if any, mentioned anywhere/ in any form in the techno-commercial offer other than the Price Bid, shall not be entertained.

3.0 Unless specifically stated otherwise, bidder shall have to deposit EMD amount through Demand Draft/Pay Order only in favour of Bharat Heavy Electricals Ltd, Industrial Systems Group, payable at Bangalore. For other details and for 'One Time EMD' please refer General Conditions of Contract.

4.0 Procedure for Submission of Tenders: The enquiry has been floated through e-procurement and offers shall be accepted through e-procurement only. BHEL shall neither entertain offers through hard copy nor provide any due date extension on account of the same.

The vendors shall be forced by the system to upload the above documents which are marked mandatory. **All the documents are to be stamped and uploaded.**

5.0 No Deviation with respect to tender clauses and no additional clauses/ suggestions/ in Tech no-commercial bid/ Price bid shall be considered by BHEL. Bidders are requested to positively comply with the same.

6.0 BHEL reserves the right to accept or reject any or all Offers without assigning any reasons thereof. BHEL also reserves the right to cancel the Tender wholly or partly without assigning any reason thereof. Also BHEL shall not entertain any correspondence from bidders in this matter (except for the refund of EMD).

7.0 Since the job shall be executed at site, bidders must visit site/ work area and study the job content, facilities available, availability of materials, prevailing site conditions including law & order situation, applicable wage structure, wage rules, etc before quoting for this tender. They may also consult this office before submitting their offers, for any clarifications regarding scope of work, facilities available at sites or on terms and conditions.

8.0 For any clarification on the tender document, the bidder may seek the same in writing or through e-procurement portal, as per specified format, within the scheduled date for seeking clarification, from the office of the undersigned. BHEL shall not be responsible for receipt of queries after due date of seeking clarification due to postal delay or any other delays. Any clarification / query received after last date for seeking clarification may not be normally entertained by BHEL and no time extension will be given.

9.0 BHEL may decide holding of pre-bid discussion [PBD] with all intending bidders. The bidder shall ensure participation for the same at the appointed time, date and place as may be decided by BHEL. Bidders shall plan their visit accordingly. The outcome of pre-bid discussion (PBD) shall also form part of tender.

- 10.0 In the event of any conflict between requirement of any clause of this specification/ documents/drawings/data sheets etc or requirements of different codes/standards specified, the same to be brought to the knowledge of BHEL in writing for clarification before due date of seeking clarification (whichever is applicable), otherwise, interpretation by BHEL shall prevail. Any typing error/missing pages/ other clerical errors in the tender documents, noticed must be pointed out before pre-bid meeting/submission of offer else BHEL's interpretation shall prevail.
- 11.0 Unless specifically mentioned otherwise, bidder's quoted price shall deemed to be in compliance with tender including PBD, if held.
- 12.0 Validity of the offer shall be for ninety days from the latest due date of offer submission (including extension, if any) unless specified otherwise.
- 13.0 BHEL reserves the right to decide the successful bidder on the basis of Reverse Auction process. In such case all qualified bidders will be intimated regarding procedure/ modality for Reverse Auction process prior to Reverse Auction and price will be decided as per the rules for Reverse Auction. However, if reverse auction process is unsuccessful as defined in the RA rules/procedures, or for whatsoever reason, then the sealed 'PRICE BIDS' quoted through e-procurement will be opened for deciding the successful bidder. BHEL's decision in this regard will be final and binding on bidder.
- 14.0 On submission of offer, further consideration will be subject to compliance to tender conditions as applicable.
- 15.0 The bidders shall not enter into any undisclosed M.O.U. or any understanding amongst themselves with respect to tender.
- 16.0 The bidder may have to produce original document for verification if so decided by BHEL.
- 17.0 The offers of the bidders who are on the banned list as also the offer of the bidders, who engage the services of the banned firms, shall be rejected. The list of banned firms is available on BHEL Website (www.bhel.com).
- 18.0 Order of Precedence
In the event of any ambiguity or conflict between the Tender Documents, the order of precedence shall be in the order below:
- a) Amendments/Clarifications/Corrigenda/Errata etc issued in respect of the tender documents by BHEL.
 - b) Notice Inviting Tender (NIT)
 - c) Price Schedule
 - d) Commercial Conditions of Contract (CCC)
 - e) Technical specification & scope of work
 - f) General Conditions of Contract (GCC)
 - g) Forms and Procedures

for BHARAT HEAVY ELECTRICALS LTD

(Shreemanth Metri)
Engineer Purchase/works

Agency	Contact details	
BHEL, Industrial Systems Group	Address	Prof. CNR Circle, Malleshwaram, Bangalore
	Phone no	080 – 221844522, 22184251
	FAX no	080 - 23562713
	E-mail	shm@bhelisg.com; sb@bhelisg.com
	Mobile no	09844006504, 09449826182

Enclosure:

1. Annexure-1: Pre Qualifying Criteria.
2. Annexure-2: Format of No deviation Certificate.
3. Annexure-3: Format for seeking clarification.
4. Annexure-4: Check List.
5. Annexure-5: Terms & Conditions of Reverse Auction
6. Annexure-6: Tie Ups/Consortium Agreement
7. Other Tender documents as per this NIT.

ANNEXURE-1
22.03.2016**PRE-QUALIFICATION (PQ) FOR HT cable laying and termination works etc listed in Technical Scope of Supply****1.0 PRE-QUALIFICATION CRITERIA****1.1 TECHNICAL**

The bidder should have successfully executed the electrical erection contract activity in Steel Plant / Thermal Power Plant / any Process Industry (covering different buildings, Cable Bridge etc.).

The work executed should include Laying of HT Cables (33kV/11kV/6.6kV grade), HT Cable Straight-Through Termination Joints, and HT Cable End Termination Joints. These contracts should be successfully executed **in the last 7 (seven years)** as on 31/3/16 which should not be less than one of the following:

Single work of value not less than **Rs.4.72 crores**
OR

Two works of value not less than **Rs.2.95 crores each**
OR

Three works of value not less than **Rs.2.36 crores each**

Executed implies the bidder should have achieved the criteria specified above even if the contract has not been completed or closed

1.2 FINANCIAL

The average annual turnover of the bidder in the preceding three (3) financial years as on 31-3-2015 shall be not less than **Rs. 1.77 crore**

Other Income shall not be considered for arriving at Annual Turnover/Sales.

2.0 DOCUMENTS TO BE SUBMITTED

Bidder shall submit the following documents for the evaluation of the PQ:

2.1 For evaluating Sl. no 1.1:

- a) Purchase /Works order copy and shall indicate
 - the Steel Plant / Thermal Power Plant / ANY Process Industry for which order was undertaken
 - Order value
 - Scope of work
 - Contact details of order placement agency
- b) Completion certificate from order placement agency/PAC/FAC OR
Bidder certified list of invoices raised to order placement agency indicating work execution details
- c) Valid Class 1 electrical License (HT & LT)
- d) The project details are to be summarized as follows :

Name of the Project, Type of Plant	Brief Scope of the Supply & Work	Order Ref. No & Date	Contact details of order placement agency	Sequential list of documents to evaluate sl.no 2.0 b)

2.2 For evaluating sl.no 1.2:

- a) **Audited annual report (balance sheet and profit & loss account), ITCC/ITR** for the financial years 2012-13, 2013-14, 2014-15 against the financial requirement given in 1.2) above
- b) Bidder to confirm: Whether bidder has been referred to BIFR/NCLT/any other similar government agency
- c) Bidder to confirm: Whether bidder is a potentially sick company (Negative Net Worth)
- d) Bidder to furnish information regarding exclusion, expulsion or blacklisting by any PSU or Government agency

2.3 Other documents:

- a) **Company's profile** covering Organization Setup, Details of Key Personnel, Organization Chart, List of Machinery
- b) **Reference List** of Similar packages executed.

3.0 IMPORTANT NOTES

- 3.1 After satisfactory fulfillment of all the above criteria ,the offer shall be considered for further evaluation as per NIT and all other terms of tender
- 3.2 Consortium or Joint ventures are not allowed.
- 3.3 BHEL reserves the right to:
 - a) Accept or reject any bid received at its discretion without assigning any reasons whatsoever.
 - b) Postpone the scheduled date without assigning any reason whatsoever.
 - c) May ask for further qualification during techno commercial scrutiny of bids received and bidder will comply.
- 3.4 BHEL shall not be responsible for any delay, loss, damage for bids sent by post. BHEL shall not be liable for any expenses incurred by bidder in preparation of bid irrespective of whether it is accepted or not.
- 3.5 If any bidder is black listed or put on hold by any of the BHEL units, such bidder will not be eligible for this tender and their bids shall not be accepted.
- 3.6 BHEL reserves the right to reject offer of any bidder based on their poor/non-performance in past projects / black listing /on hold by any Government agency or PSU or if any wrong information has been given in the tender.
- 3.7 All corrigendum, addendum, amendments and clarifications to this Tender will be hosted in web page of any of the three websites i.e. www.bhelisg.com, www.bhel.com, www.eprocure.gov.in and <https://tenders.gov.in>. Bidders shall keep themselves updated with all such amendments through these websites. Individual correspondence with the bidders will not be made by BHEL in this regard. Bidders are advised to visit these websites on regular basis for updates. No revision in prices will be allowed if vendor has missed any updates published on these web sites.

ANNEXURE-2

FORMAT FOR NO DEVIATION CERTIFICATE(To be submitted in the bidder's letter head)

To

BHARAT HEAVY ELECTRICALS LIMITED,
 Industrial Systems Group,
 Prof. CNR Rao Circle, Malleshwaram
 Bangalore - 560012

Sub	No Deviation Certificate.	
Job	Erection work- HT Cable Laying and Termination Works for PPDS package of NMDC Nagarnar	
Ref	1.0	Tender no - 88/16/6002/SHM dt 12.04.2016
	2.0	All other pertinent issues till date.

Dear Sirs,

With reference to above, this is to confirm that as per tender conditions, we have visited site before submission of our offer and noted the job content & site conditions etc. We also confirm that we have not changed/ modified the tender documents as appeared in the website/ issued by you and in case of such observance at any stage, it shall be treated as null and void.

We hereby confirm that we have not taken any deviation from tender clauses together with other references as enumerated in the above referred NIT. We hereby confirm our unqualified acceptance to all terms & conditions, unqualified compliance to technical specification, integrity pact (if applicable) and acceptance to reverse auctioning process.

In the event of observance of any deviation in any part of our offer at a later date whether implicit or explicit, the deviations shall stand null & void.

We confirm to have submitted offer in accordance with tender instructions and as per aforesaid references.

Thanking you,

Yours faithfully,

(Signature, date & seal of
 authorized representative
 of the bidder)

ANNEXURE-3

FORMAT FOR SEEKING CLARIFICATION

Job	Erection work- HT Cable Laying and Termination Works for PPDS package of NMDC Nagarnar
TENDER NO	88/16/6002/SHM dt 12.04.2016

SI no	Reference clause of tender document	Existing provision	Bidder's query	BHEL's clarification

ANNEXURE-4

CHECKLIST

NOTE:- Bidders are required to fill in the following details and no column should be left blank

1	Name and Address of the Bidder		
2	Details about type of the Firm/Company		
3.a	Details of Contact person for this Tender	Name : Mr./ Ms. Designation: Telephone No: Mobile No: Email ID: Fax No:	
3.b	Details of alternate Contact person for this Tender	Name : Mr./ Ms. Designation: Telephone No: Mobile No: Email ID: Fax No:	
4	EMD DETAILS	DD No: Date : Bank : Amount: Please tick (V) whichever applicable:-	
		ONE TIME EMD / ONLY FOR THIS TENDER	
5	Validity of Offer	TO BE VALID FOR NINETY DAYS FROM DUE DATE	
		APPLICABILITY(BYBHEL)	ENCLOSED BY BIDDER
6	Whether the format for compliance with PRE QUALIFICATION CRITERIA (ANNEXURE-I) is understood and filled with proper supporting documents referenced in the specified format	Applicable	YES / NO
7	Audited profit and Loss Account for the last three years	Applicable	YES/NO
8	Copy of PAN Card	Applicable	YES/NO
9	Whether all pages of the Tender documents including annexures, appendices etc are read understood and signed	Applicable	YES/NO
10	Integrity Pact	Applicable	YES/NO
11	Declaration by Authorized Signatory	Applicable	YES/NO
12	No Deviation Certificate	Applicable	YES/NO
13	Declaration confirming knowledge about Site Conditions	Applicable	YES/NO
14	Declaration for relation in BHEL	Applicable	YES/NO

15	Non Disclosure Certificate	Applicable	YES/NO
16	Bank Account Details for E-Payment	Applicable	YES/NO
17	Capacity Evaluation of Bidder for current Tender	Applicable	YES/NO
18	Tie Ups/Consortium Agreement are submitted as per format	Not Applicable	Not Applicable
19	Power of Attorney for Submission of Tender/Signing Contract Agreement	Applicable	YES/NO
20	Service tax registration (ST-2) form	Applicable	YES/NO

NOTE: STRIKE OFF 'YES' OR 'NO, AS APPLICABLE. TENDER NOT ACCOMPANIED BY THE PRESCRIBED ABOVE APPLICABLE DOCUMENTS ARE LIABLE TO BE SUMMARILY REJECTED

Date

(Signature, date & seal of authorized representative of the bidder)

Annexure - 5**Terms & Conditions of Reverse Auction**

Against this enquiry for the subject item/ system with detailed scope of supply as per enquiry specifications, BHEL may resort to "REVERSE AUCTION PROCEDURE" i.e., ON LINE BIDDING (THROUGH A SERVICE PROVIDER). The philosophy followed for reverse auction shall be English Reverse (No ties).

- 1 For the proposed reverse auction, technically and commercially acceptable bidders only shall be eligible to participate.
- 2 Those bidders who have given their acceptance for Reverse Auction (quoted against this tender enquiry) will have to necessarily submit „online sealed bid“ in the Reverse Auction. Non-submission of „online sealed bid“ by the bidder for any of the eligible items for which techno-commercially qualified, will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines in vogue.
- 3 BHEL will engage the services of a service provider who will provide all necessary training and assistance before commencement of on line bidding on internet.
- 4 In case of reverse auction, BHEL will inform the bidders the details of Service Provider to enable them to contact & get trained.
- 5 Business rules like event date, time, bid decrement, extension etc. also will be communicated through service provider for compliance.
- 6 Bidders have to fax the Compliance form (annexure IV) before start of Reverse auction. Without this, the bidder will not be eligible to participate in the event.
- 7 In line with the NIT terms, BHEL will provide the calculation sheet (e.g., EXCEL sheet) which will help to arrive at "Total Cost to BHEL" like Packing & forwarding charges, Taxes and Duties, Freight charges, Insurance, Service Tax for Services and loading factors (for non-compliance to BHEL standard Commercial terms & conditions) for each of the bidder to enable them to fill-in the price and keep it ready for keying in during the Auction.
- 8 Reverse auction will be conducted on scheduled date & time.
- 9 At the end of Reverse Auction event, the lowest bidder value will be known on auction portal.
- 10 The lowest bidder has to fax/e-mail the duly signed and filled-in prescribed format for price breakup including that of line items, if required, (Annexure VII) as provided on case-to-case basis to Service provider within two working days of Auction without fail.
11. In case BHEL decides not to go for Reverse Auction procedure for this tender enquiry, the BHEL – ISG, PROF CNR RAO CIRCLE, MALLESHWARAM, BANGALORE- 560012

Price bids and price impacts, if any, already submitted and available with BHEL shall be opened as per BHEL's standard practice.

12. Bidders shall be required to read the "Terms and Conditions" section of the auctions site of Service provider, using the Login IDs and passwords given to them by the service provider before reverse auction event. Bidders should acquaint themselves of the „Business Rules of Reverse Auction“, which will be communicated before the Reverse Auction.
13. If the Bidder or any of his representatives are found to be involved in Price manipulation/ cartel formation of any kind, directly or indirectly by communicating with other bidders, action *as per extant BHEL guidelines*, shall be initiated by BHEL and the results of the RA scrapped/ aborted.
14. The Bidder shall not divulge either his Bids or any other exclusive details of BHEL to any other party.
15. In case BHEL decides to go for reverse auction, the H1 bidder(s) (whose quote is highest in online sealed bid) may not be allowed to participate in further RA process.