


## REQUEST FOR QUOTATION

	<b>BHARAT HEAVY ELECTRICALS LIMITED</b> Electronics Division PB No. 2606, Mysore Road Bangalore - 560026 INDIA	RFQ NUMBER: NVV0000165  RFQ DATE : 03.03.2008	Due Date : 26.03.2008 Time : 13:00 HRS  VENUE : SUB ASSLY PUR
MMI:PU:RF:003	(address for communication) :		(for all correspondence)
		Purchase Executive : VENUGOPAL NV Phone : 26998701 Fax : 00918026743012 E-mail: venugopalnv@bheledn.co.in	

Please submit your lowest quotation subject to our terms and conditions attached for the materials mentioned below. The quotation must be enclosed in a sealed envelope / Fax superscribed with RFQ no. and due date, should reach us on or before the due date by 13.00 hours IST and will be opened on the same day

- 1] Quote to be submitted in Two part bid
  - 2] Techno commercial to furnish Technical Details and all terms and conditions like ED, CST/VAT, Cess payment terms etc. b] Price bid to contain only Basic Price. Techno commercial and price bid to be submitted in sealed cover and superscribed on the cover and Techno Commercial bid and price bid with our RFQ NO.
  - 3) Enclosed
    - a) Vendor Qualification criteria
    - b) Prchase Spec 406136 Rev 4
    - c) Drawing 168804100001 Rev 07
    - d) General Terms & Conditions.
- Note : Vendor to sign & seal in each page & return along with Technical bid.  
 The above are part of Tender and same to be go thro carefully.
- 4) EMD to be furnished along with tender is Rs.50,000/-  
 (Rupees Fifty Thousand only)
  - 5] Any clarifications to be sought before due date of RFQ.
  - 6) Sealed Covers to be dropped in the tender box "Sub Assembly -NVV' kept in BHEL -EDN reception before 13:00 Hrs of due date.

Sl No.	Description	Qty	Unit	Delivery qty	Delivery Date
1	SAE706040017 HOUSING Doc No.- 16880410001 Rev - 07 Doc No.- PS406136 Rev - 04 Test Certificate As per 16880410001	300	Nos	300	31.12.2008
Total Number of Items -		1			

### TWO PART BID - SUBMIT TECHNICAL AND PRICE BID IN SEPARATE SEALED COVERS

Please note the tender will be opened in the presence of the bidders or his authorised representatives (maximum two per organisation) who choose to be present with authorisation letters. Refer annexure for the terms and conditions.  
 Preference will be given to vendors who accepts our standard payment terms i.e.100% payment within 30 days of receipt of material at our works.  
 Please specify Terms of delivery, Excise duty, sales tax, Ex-BHEL, Ex-works surcharge, Insurance,P&F, Freight and other taxes very clearly .


- i). This is only RFQ not an order.
- ii). In all correspondence quote RFQ No. & due date.
- iii). In Quotation BHEL material code / RFQ Sl. No. should be mentioned clearly.
- iv). Quotation Envelope / Fax not superscribed with RFQ No. and due date is liable for rejection.
- v). Quotation should remain valid for a minimum period of 90 days from due date.

For and On behalf of BHEL.

VENUGOPAL NV  
 Sub-Assembly

1 OF 2

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		Purchase Executive : VENUGOPAL NV Phone : 26998701 Fax : 00918026743012 E-mail: venugopalnv@bheledn.co.in	

Please submit your lowest quotation subject to our terms and conditions attached for the materials mentioned below. The quotation must be enclosed in a sealed envelope / Fax superscribed with RFQ no. and due date, should reach us on or before the due date by 13.00 hours IST and will be opened on the same day at 13.30 hours at the venue mentioned above. **PLEASE DROP THE OFFER IN THE BOX MARKED NVV PROVIDED AT RECEPTION.**

- 1] Quote to be submitted in Two part bid
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Sl No.	Description	Qty	Unit	Delivery qty	Delivery Date
1.					
2.					

## TWO PART BID - SUBMIT TECHNICAL AND PRICE BID IN SEPARATE SEALED COVERS

Please note the tender will be opened in the presence of the bidders or his authorised representatives (maximum two per organisation) who choose to be present with authorisation letters. Refer annexure for the terms and conditions.  
Preference will be given to vendors who accepts our standard payment terms i.e.100% payment within 30 days of receipt of material at our works.  
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i). This is only RFQ not an order. ii). In all correspondence quote RFQ No. & due date. iii). In Quotation BHEL material code / RFQ Sl. No. should be mentioned clearly. iv). Quotation Envelope / Fax not superscribed with RFQ No. and due date is liable for rejection. v). Quotation should remain valid for a minimum period of 90 days from due date.	For and On behalf of BHEL.   VENUGOPAL NV Sub-Assembly  2 OF 2
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## VENDOR QUALIFICATION CRITERIA

Manufacture and supply of Housing Box made from Thermosetting Moulding Compounds consisting of Polyester Resin with Glass Fibre Material.

Component Drawing No : 16880410001 Rev 07  
Material Code : SAE706040017  
Specification : PS406136 Rev 04  
Required quantity : 300 Nos.  
EMD : Rs.50, 000/- EMD in the form of Demand draft only is acceptable & is to be submitted along with technical bid. Offers with out EMD will be rejected. For the successful bidder EMD amount will be treated as security deposit in the event of order and the same will be refunded after successful completion of supply. For unsuccessful bidder EMD amount will be refunded after finalisation of tender.

Manufacturer/s participating in the tender shall have the following as listed in table I shown below.

Manufacturer/s to mention appropriate statements in the remarks column below:

**TABLE -A TECHNICAL**

Sl. No.	Description	Remark Yes/No
1.0	Manufacturing requirements and experience	
1.1	Availability of In-house press capacity of 500 ton Minimum or more for hot compression moulding with adequate mould handling facilities.	
1.2	In-house capability and capacity for designing and developing the component.	
1.3	Process control measures and records.	
1.3	Component shall be a single moulded type without any joint, partings.	
1.4	Experience in manufacturing and testing similar critical single moulded components suitable for high voltage applications and weighing about 10 kg (excluding Metallic parts), having thin wall sections with drawn depth of minimum 330 mm is preferred. Details to be furnished by bidder.	
1.5	Facility for In house raw material compound mixing and storing.	
1.6	Experience in dealing with items used in medium or High Voltage systems.	
2.0	Inspection and Testing	
2.1	In-house raw material testing facility to conduct tests as per enclosed PS406136. list of facilities to be furnished by bidder.	
2.2	In-house facilities for inspecting and testing moulded component. List of facilities to be furnished by bidder.	
2.3	Availability of valid calibration records for the instruments and test facilities and traceable to National and International standards.	
3.0	Systems	
3.1	Valid ISO 9001-2000 Quality Certification. Copy & Schedule for next Audit to be furnished by bidder. a) Details for manufacturer b) Details for sub vendor	
3.2	Any other accreditations	
4.0	General	
4.1	In-house software facility like Pro E , Solid Edge etc.	

4.2	Organization chart. Indicating details of roles and responsibilities.	
4.3	List of Customers in Electric & Electronic Industry from whom the manufacturer has regular orders & provide details of the items giving – Overall Dimensions of the item, component weight, raw material for the component, application where used and copies of recent purchase orders ( price masked) with component drawings/Photographs	

**Note: Vendors interested in quoting may depute an authorised representative to inspect the component available with BHEL and clarify all technical details prior to quote.**

**TABLE-B - COMMERCIAL**

Sl.no	Commercial terms and conditions
1.0	Tender to be submitted in Two Part bid as detailed below.
1.1	<b>PART - I</b> Techno-commercial bid (Technical bid along with the copy of un priced offer with all commercial terms) in one sealed cover for - a) Development b) Supply of Housing
1.2	<b>PART - II</b> Priced bid in a separate sealed cover showing- a) Development cost b) Housing Cost Note : 1) Both the sealed covers i.e Part I & Part II are to be kept in a another sealed envelop and duly super scribing clearly with RFQ No & due date and to be submitted/dropped in the tender box “Sub Assembly – NVV” kept in BHEL – EDN reception. 2) Price bids of Techno – Commercially accepted offers only will be opened subsequently with intimation to respective vendors.
2.0	Delivery at BHEL – EDN Bangalore Stores.
3.0	Pricing of Housing shall be Valid for 2 years.
4.0	Prices are to be firm till the completion of purchase order and as per Sl. 3.0
5.0	Validity of the Offer.
5.1	To be indicated by the Vendor. (Shall be minimum 90 days.)
6.0	Warranty
6.1	12 months.
7.0	Delivery Period :
7.1	Delivery completion required by BHEL is with in 9 Months from the date of Purchase order. Penalty applicable for un-delivered portion beyond this stipulated time. Bidders to indicate delivery schedule separately for the completion of a) Development and sample approval. Note : Minimum 6 Nos. Free sample shall be provided by the vendor for approval by BHEL-EDN b) Supply of Housings Note : Bulk qty manufacturing/supply to be made only after approval of sample by BHEL-EDN.
8.0	Payment Schedule:
8.1	a) For supply of housing: 100% payment will be arranged after receipt and acceptance of items. b) Development cost: 100% payment will be arranged after Completion of housing supplies. c) 30 days credit applicable for both a & b.  <b>Please note that No Advance Payment will be made</b>

<b>9.0</b>	<b>Penalty for late delivery</b>
<b>9.1</b>	<p>Penalty for the delay in the delivery will be levied as per BHEL standard terms i.e 0.5% (One half percent) per week or part thereof subject to a maximum of 10% of the value for the undelivered portion of the housings.</p> <p>Note :</p> <p>a) Delivery completion required by BHEL is with in 9 Months from the date of Purchase order. Penalty applicable for un-delivered portion beyond this stipulated time.</p> <p>b)For the purpose of evaluation of offers loading factor applicable for not accepting BHEL penalty clause is 10% on the vendor's quoted price. If there is any deviation in accepting same, then the difference percentage will be loaded on the vendor's quoted price.</p>
<b>10.0</b>	<b>Insurance: By BHEL – For outstation Vendors only.</b>
<b>11.0</b>	<p>Transportation: By BHEL approved transporters on freight to pay basis - For outstation Vendors only.</p> <p>Note : Vendor's with in Bangalore has to arrange Door Delivery to BHEL-EDN on FOR basis.</p>
<b>12.0</b>	<b>All Duties , Taxes &amp; Levies indicating applicable rates may be shown separately.</b>
<b>13.0</b>	<p>Vendor to furnish an undertaking, that they will continue to supply the Housings to BHEL till supply of Seven thousand Numbers quantity or Five Years approximately whichever is later.</p> <p>Vendor also has to Annually acknowledge the availability of manufacturing Jigs &amp; Fixtures in good condition. This is required for BHEL Records.</p>
<b>14.0</b>	Price evaluation of the bids will be based on the lowest cost to BHEL including <u>Development cost + Housing cost</u> for the Quantity indicated inclusive of all taxes, levis and duties of Techno-Commercially accepted bids/offers.
<b>15.0</b>	<b>Enclosed General Terms &amp; Conditions for supply items also forms part of the tender.</b>

#### **Packing**

Individual Housing shall be covered with a Polythene Sheet and compactly packed in 5 ply corrugated cardboard box with 25mm thick Thermocol placed all around. Each Housing shall be packed in an individual box. Packing shall ensure damage free component supply.

#### **General**

BHEL reserves the right to accept or reject any or all offers if some or all the above criteria are not satisfied. If necessary, a team from BHEL may visit the vendor's and their sub-vendor's premises to establish the feasibility of manufacturing. The decisions of the team will be used for technical evaluation of bids.

**[VENDOR]**

**Signature & Seal**

**In all pages**



**Bharat Heavy Electricals Ltd.,**  
(A Government of India undertaking)  
**Electronics Division**  
PB No.2606, Mysore road, Bangalore 560026

Ph: 080-26748463 / 26998701  
Fax: 080-26743012

## Annexure - I

### **General Terms and conditions for supply of items : (Two part bid) SA-01**

Bidders are required to read the general terms & conditions carefully and submit their quotation covering all the points. Any order resulting from this enquiry shall be governed by the general terms and conditions listed below.

1. **TWO PART BID:** Quotation shall be submitted in two part bid.

**Part – I Techno-commercial i.e., un priced Bid:** Techno-commercial bid shall be submitted with complete description of the equipment, specification compliances to the enquired specification and all the commercial terms & conditions indicated in the RFQ. Samples if asked and any other enclosures, which the supplier wish to submit like product catalogue etc., in a sealed envelope super scribed clearly as “**TECHNO-COMMERCIAL BID**” with **RFQ No. and DUE DATE.**

**Un priced copy of price bid shall be enclosed with the techno-commercial bid.**

Deviations to the specification / item description, if any shall be brought out clearly indicating “**DEVIATION TO BHEL SPECIFICATION**” without fail as a part of technical offer. Compliance / comments on all the clauses is essential.

Compliance to vendor qualification criteria shall be part of Techno-commercial bid.

**Part – II Price Bid:** Price bid should contain basic prices, discount if any, applicable taxes & duties, packing & forwarding charges (if applicable), Freight & insurances (if applicable) etc., in a sealed envelope super scribed clearly as “**PRICE BID**” with **RFQ No. and DUE DATE.**

Please indicate the rates in both figures and words. However in case of difference, the lowest of the two rates will be considered as correct.

Both these envelopes [(Part I) Techno-commercial i.e., un-priced BID (Part II) Price Bid] shall be kept in a single sealed envelope and super scribed clearly with **RFQ No. and DUE DATE.**

2. Tender (quotation) shall be submitted in a sealed envelope super scribed with **RFQ NUMBER / and DUE DATE** on it and the same must reach our office on or before the due date by **13:00 hrs.** Quotation can also be dropped in the tender box “**Sub Assembly - NVV**” kept in BHEL - EDN reception. Late quotations are liable to be rejected.

Tender shall be addressed to **DGM / SA - MM**, Electronics Division, Bharat Heavy Electricals Ltd., Mysore road, Bangalore 560026.

3. As far as possible, the quotations shall be free from corrections / overwriting. Corrections if any should be initialed with your seal and signature. Any typographical errors, totaling mistakes, currency mistakes, multiplication mistakes, summary mistakes observed in your priced bids, BHEL may consider whichever is beneficial to BHEL for evaluating of the lowest quote.
4. Please sign the offers. Unsigned bids/offers are liable for rejection.

5. All the bidders or their authorized representatives can witness opening of techno-commercial bid on the due date.
6. After evaluation of techno-commercial bids, price bids of only those who are technically accepted will be opened on a subsequent date, which will be intimated to the concerned in advance for witnessing of price bid opening.
7. BIDDERS shall indicate clearly Excise duty, Education cess, Sales Tax/VAT, Octroi, Entry tax, Service Tax as applicable for the quoted items. In the absence of clarity of these, any claim at a later date will not be entertained. Any changes in Taxes and duties after award of the contract will not be considered except such of those, which are imposed by Govt., notification within the contractual delivery. Seeking price amendments for change in Excise duty due to crossing of turnover limits will not be considered under any circumstances.
8. **TOTAL COST TO BHEL: Lowest Bid (L1)** is determined on the basis of the total cost to BHEL. Total cost to BHEL = Total basic value + Development cost + Packing & forwarding charges + Excise duty + Education cess + sales Tax/VAT + Octroi / Entry tax+ Freight + Insurance (as per BHEL Insurance premium) + Service Tax (as applicable) + Loading factors for deviations to commercial terms & conditions.

Lowest bidder (L1) only will be considered for processing.

9. **FIRM PRICE:** Rates quoted should be firm and no enhancement in the rates and changes in the techno-commercial terms will be allowed once the quotation is accepted and order placed.
10. **TERMS OF PAYMENT:** The terms of payments are as follows.
  - (a) 100% - 30 days credit.
11. **ADVANCE PAYMENT:** Quotations with payment terms of “Advance” or “Inland letter of credit” will not be considered and such offers are liable for rejection commercially.
12. **PENALTY:** Failure to supply the item within the delivery date specified in the purchase order will make the supplier liable to an unconditional penalty of ½% (One half percent) of the value (basic material cost) of the goods in arrears per week subject to a maximum of 10%.
13. **WARRANTY:** Goods dispatched shall have warranty period of 12 months from the date of acceptance.
14. **TERMS OF DELIVERY:**

For Vendors in Bangalore jurisdiction : Item/Component shall be delivered free at EDN / BHEL, Bangalore, inclusive of packing & forwarding charges.

All other vendors :

  1. Packing shall be Road / Air / Rail worthy, to take care of any transit damages.
  2. Dispatch the consignments through EDN/BHEL approved transporters ( Annexure I (a) )
15. **VALIDITY:** Quotation should remain valid for a period of **90 days** from the due date of tender.

- 16 **EARNEST MONEY DEPOSIT** : EMD as per the requirement of specific tender shall be submitted in the form of **DD along with the Techno-commercial bid**. EMD in the form of DD only is acceptable and any other form is not acceptable and the bid is liable for rejection. EMD amount doesn't carry any interest. For the unsuccessful bidders the same will be refunded after finalization of the tender. For successful bidders EMD will be treated as security deposit and refunded after successful completion of supply.
17. BHEL reserves the right to RE-FLOAT/REJECT/CANCEL this TENDER ENQUIRY (RFQ) without assigning any reason or cause thereof. Quotes received against this TENDER ENQUIRY are subject to and governed by all these terms and conditions. BHEL's decision will be final in awarding of the contract and binding on all vendors.
18. BHEL reserves the right to Accept / Reject the offer in full or part there off depending on BHEL's requirement.
- 19 **POST ORDER REQUISITS:**
- (a) Pre-shipment inspection at your works, if required, will be done by BHEL. Required assistance to be provided at the time of pre-shipment inspection.
  - (b) Test certificates and warranty certificates as stipulated at the time of ordering shall be furnished.
  - (c) Items shall be dispatched with road/air/sea worthy packing. Any rejection due to poor packing shall be to supplier's account.
  - (d) Any rejection should be made good or replaced immediately without any extra cost to BHEL. All cost incurring on second time shipment shall be borne by the vendor.
  - (e) Original invoice (2 copies) to be submitted at the office of SA - Purchase for arranging payment.
  - (f) As BHEL is also making payment through EFT, banker details in the prescribed format to be submitted.
  - (g) Performance Bank Guarantee to be executed on Rs.100/- non-judicial stamp paper as per BHEL prescribed format ( Annexure –I ( c ) ).
- 20 . **PAST SUPPLIES / PERFORMANCE:** Detailed list of past supplies of related item/component for the last three years shall be enclosed along with the bid indicating customer, quantity supplied and year of supply. Performance certificate issued by customers may also be enclosed along with the bid.
- 21 Any dispute arising out of this shall be referred to the sole arbitration of Head of Materials Management, SA - EDN, Bangalore or any other officer nominated by him and his decision shall be final and binding on the parties. The venue of the arbitration in all cases shall be Bangalore.
22. All suits in respect of this lie in the court of Bangalore only.

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**Annexure – I(a)**

BHEL / EDN, BANGALORE APPROVED TRANSPORTERS

1. M/s Awagaman Road Carriers Ltd., Bangalore. (AWG)
2. M/s BLR India pvt., Ltd., Bangalore. (BLR)
3. M/s Delhi Assam Roadways corporation Ltd., Bangalore. (DRL)
4. M/s Indo Arya Central transport ltd., Bangalore. (IACT)
5. M/s Prakash parcel Services, Bangalore. (PPS)
6. M/s Road Carrier of India, Bangalore. (RCI)
7. M/s Union Roadways Ltd., Bangalore. (URL)

BHEL-EDN



A4-11

**PURCHASE SPECIFICATION  
SUB ASSEMBLY ENGINEERING**

PS 406 136

REV No : 04

PAGE 00 OF 02

TITLE : MOULDED GLASS -FILLED POLYESTER COMPONENT

**REVISION HISTORY SHEET**

REV NO.	DATE	NATURE OF CHANGE	REASONS	PREPARED BY	APPROVED BY
00	20.07.94	FIRST ISSUE		KSP/KGR	SHS RAO
01	27.09.95	SP.GRAVITY WAS 2.0 UNDER CL.3	GENERALLY REVISED	MASM	KGR
02	03.12.95	PAGE 5&6 ADDED	QS FEEDBACK	MSAM	KGR
03	06.02.97	COLOUR WAS WHITE IN CL.4	QS FEEDBACK	MSAM	KGR
04	27.12.07	GENERALLY REVISED AND RE-TYPED. CHECK LISTS DELETED AND INCLUDED IN DRAWING	ENGINEERING REVIEW	KSP <i>KSP</i>	KGR <i>KGR</i>

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**APPROVED**

SURYANARAYANA RAO S H

**PREPARED**

PRABHAKAR K S

RAVINDRAN K G

**ISSUED**

SAE

**DATE**

20/07/1994

BHEL-EDN



A4-11

**PURCHASE SPECIFICATION  
SUB ASSEMBLY ENGINEERING**

PS 406 136

REV No : 04

PAGE 01 OF 02

**GENERAL**

This Technical Purchase Specification pertains to moulded glass filled Polyester Components which find application in Power Modules.

**MANUFACTURING**

The components are compression moulded from thermosetting moulding compounds consisting of polyester resin with glass fiber material.

**1. PROPERTIES**

DESCRIPTION	UNIT	REQUIRED VALUE	TEST METHOD
TENSILE STRENGTH	Kg/cm <sup>2</sup>	550	5 OF IS: 1998 - 1962
FLEXURAL STRENGTH	Kg/cm <sup>2</sup>	1200	6 OF IS: 1998 - 1962
COMPRESSIVE STRENGTH	Kg/cm <sup>2</sup>	1450	8 OF IS: 1998 - 1962
IMPACT STRENGTH (IZOD)	Kg/cm <sup>2</sup>	35	APPENDIX C OF IS: 10192
HEAT STABILITY	° C	125	APPENDIX E OF IS: 10192
SPECIFIC GRAVITY	-	>1.8	APPENDIX A OF IS: 10192
FLAMMABILITY	-	SELF EXTINGUISH	
DIELECTRIC STRENGTH	KV/MM	10	13 OF IS: 1998 -1962
WATER ABSORPTION	%	< 0.20	12 OF IS: 1998 -1962

**2. COLOUR**

Refer drawing

**3. DIMENSIONS**

- a. 5 components out of 100 shall be measured for the dimension .
- b. Refer drawing for dimension checklist

**4. SURFACE DEFECTS**

Parts shall be free from blisters or uncured areas, and cracks which would impair their properties for the intended application.

**5. MACHINABILITY**

Parts shall be suitable for fabrication by standard machining operation , shall not split, crack ,or distort during machining.

APPROVED

SURYANARAYANA RAO S H

PREPARED

ISSUED

DATE


PRABHAKAR K S

SAE

20/07/1994

RAVINDRAN K G

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		BHEL-EDN  A4-11	<b>PURCHASE SPECIFICATION          SUB ASSEMBLY ENGINEERING</b>	<b>PS 406 136</b>
				REV No : 04
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<b>COPYRIGHT AND CONFIDENTIAL</b> The information on this document is the property of BHARAT HEAVY ELECTRICALS LIMITED.		<p>6. TEST REPORT:</p> <p>Following test reports shall be sent for every batch of supply</p> <ol style="list-style-type: none"> <li>a. Dimensional reports as per clause 3</li> <li>b. Material properties report shall be as per clause 1</li> </ol> <p>7. PACKING</p> <p>Refer drawing.</p> <p>8. MARKING</p> <p>Purchase order No &amp; date :          Code No :          Quantity :          Supplier name :          Drawing No :</p>		

