

Confirmations to key Commercial terms

1	Bidder			
2	Contacting Person			
3	Mobile No(s).			
4	Telephone No(s).			
5	email id(s)			
6	Place / Country of origin			
7	Whether quotation is in "INR"?	YES / NO		
8	If not in INR, in which currency quoted?			
9	We agree for "Reverse Auction" (RA)	NA		Not agreeing to these clauses will result in rejection of your offer
10	We agree to Guarantee terms "24 months from the date of I & C of machine at BHEL works"	YES / NO		In case of any deviation in payment terms suitable loading will be done as per tender terms for comparing standing
11	We agree to submit PBG of 10% of PO Value	YES / NO		Mandatory clause
12	We agree to the standard payment terms "100% after receipt subject to successful installation & commissioning and subsequent acceptance and submission of PBG, in 45 days"	YES / NO		"ES" will be part of Basic Machine
13	We have enclosed the un-priced Price Bid with our offer	YES / NO		
14	Whether "Essential Spares" (ES) and "Optional Spares" (OS) have been mentioned and quoted thereof?	YES / NO		
15	Are there any "Options" of Basic Machine offered also?	YES / NO		
16	If yes, are these "Options" included in Price Bid?	YES / NO		
17	Rates of Spares have to be firm for a period of 2 years duration. Do you agree to it?	YES / NO		
18	Whether the delivery terms are "Ex-Works" or "F.O.R. BHEL Rudrapur" including freight?		- "Ex-Works" - "F.O.R. BHEL Rudrapur"	This is required for the purpose of(To arrive at landed cost)
19	If Ex-Works" will the consignment be Full Truck Load (FTL) or Part Load		FTL / PL	
20	If "FTL" what would be the size and no. of trucks required?		Size: _____ No. of Trucks: _____	
21	Is there Installation & Commissioning (I&C) portion also?			If not, I &C and ST on that shall be treated as INCLUSIVE
22	Is the I &C charges clearly spelt out in "Price Bid"	YES / NO		
23	Whether Service Tax applicable I &C charges also?			
24	What is the delivery schedule for "Supply Portion"?		_____ weeks	Supply and I&C time should not exceed more than 06 weeks
25	What is the time required for I &C		_____ weeks	
26	What is the validity of your quotation?			
27	Is Pre Delivery Inspection to be done at your works?	YES / NO		
28	Do you agree to provide training to our staff as per "Training" clause?	YES / NO		
29	Are there any Training charges? Quoted in Price Bid?	YES / NO		
30	Are there any other charges mentioned elsewhere in the offer which are not in the Price Bid?	YES / NO		If not in Price Bid, will not be payable
31	If yes, include these charges in the Price Bid?			

Confirmations here supersede those mentioned in the techno-commercial offer.

(Signature & Stamp of Bidder)